

# Distribution Logistics

Optimizing return on investment during the build-phase

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Optimizing return on investment during the build-phase involves effectively managing costs and ensuring timely completion of tasks.

## Your key questions, challenges and objectives



- How can we define efficient distribution processes within the target markets ensuring a high customer service level?
- How do we meet all legal requirements in the respective market in regard to the needed distribution processes?
- What system landscape is needed for a multi-level and global delivery process and how does the customer integration look like?

## How we support



- Setting up multi-level supply chain processes, including purchasing, sales, optimal inventory management and customs processes, to achieve an efficient design of the delivery processes
- Designing and implementing state-of-the-art systems for handling the supply chain processes
- Definition of the right customer connection in order to ensure the most effective logistics processes possible based on the transparency gained



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## Examples of relevant credentials

Pre-phase – Site selection and state subsidies

Pre-phase – Other

Build phase – Core business

Build phase – Support processes

**German Truck OEM**  
Detailed planning and support for the establishment of the worldwide spare parts logistics including system template rollout

**2021 – ongoing**

**Chinese-Swedish OEM Joint Venture**  
Execution of a comprehensive analysis of the multi-level supply chain of a Swedish-Chinese JV for the supply of spare parts including overseas supply from China

**2023**

**German Bus OEM**  
Carrying out a process analysis and defining countermeasures to ensure parts availability and sufficient customer supply at a globally operating bus OEM

**2022**