

# Lean Methodology

At **High Growth Ventures**, we support people with world changing ideas. Our products, tools and programs are designed to help founders achieve sustained high performance.

As rapid growth businesses evolve, growing pains around processes and systems can materialise, hindering the process of scaling effectively.

Introducing Lean; our proven methodology that helps you challenge the way things are done in your business and open your eyes to inefficiencies and opportunities to transform your business.

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## Defining Lean

Lean is the concept of streamlining processes and maximising efficiencies to deliver lower costs and management effort, while maintaining high product or service quality. It is a customer centric improvement methodology focusing on the 'voice of the customer' and ensures customer expectations are met in the most efficient and timely manner. Lean embraces the 'first time right' principal to ensure products created or services delivered are satisfactory first time and reduces additional efforts to rectify initial problems.

Simply, Lean means creating more value for customers with fewer resources.

We provide unique value in being able to map your processes and controls and identify where duplication exists or where efficiencies or time reductions can be achieved.

### Why should I apply Lean?

Integrating Lean methodology will boost operational performance, saving you time and money. It also ensures that all business activities align to your strategy and actively contribute to creating customer value.

**"My experience has been that on average 75% of business processes assessed by our clients through our Lean methodology were non-value adding to their customers."**

Leon Tissink,  
KPMG Director

## Key benefits include:



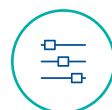
### Reduce costs

Streamline processes means services are completed faster, more efficiently and at no cost to quality.



### Develop engaged and efficient people

Lean empowers all employees to make a difference. A structured approach allows them to problem solve and improve continuously and autonomously.



### Improve compliance

Lean provides transparency to the critical requirements for process effectiveness, which can help improve design controls and measures.

## A collaborative workshop approach



### Scoping

Initial sessions with management define scope, objectives and key process participants.



### Workshop

Facilitated process mapping, discussions and ideation on process improvements with key process stakeholders and subject matter experts.



### Report

Our report summarises workshop findings, key recommendations and outlines a prioritisation roadmap.

**Walk away with a clear understanding of how to make positive, optimised changes to your scaleup.**



### Leon Tissink

Leon has extensive experience in leading Lean engagements across a range of industries. Leon's key asset is helping clients mitigate risk exposures and increasing customer experience and value.

**For more information contact the High Growth Ventures team at [highgrowthventures@kpmg.com.au](mailto:highgrowthventures@kpmg.com.au)**

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