

Enterprise Wide Strategic Transformation

A digitally-enabled and customer-centric enterprise wide approach to transformation
KPMG Strategic and Performance Transformation



Businesses are experiencing a number of triggers that force them to transform their Enterprise wide corporate Strategy



Operational efficiency driven by digitization and data analytics



Importance of the company's unique environmental and social impacts



Need for management of the enterprise's collection of hardware, software, networks and data



Rising need for more dynamic organisations



Rethinking of the business model to keep pace with disruption



Increased customer interaction through digital channels



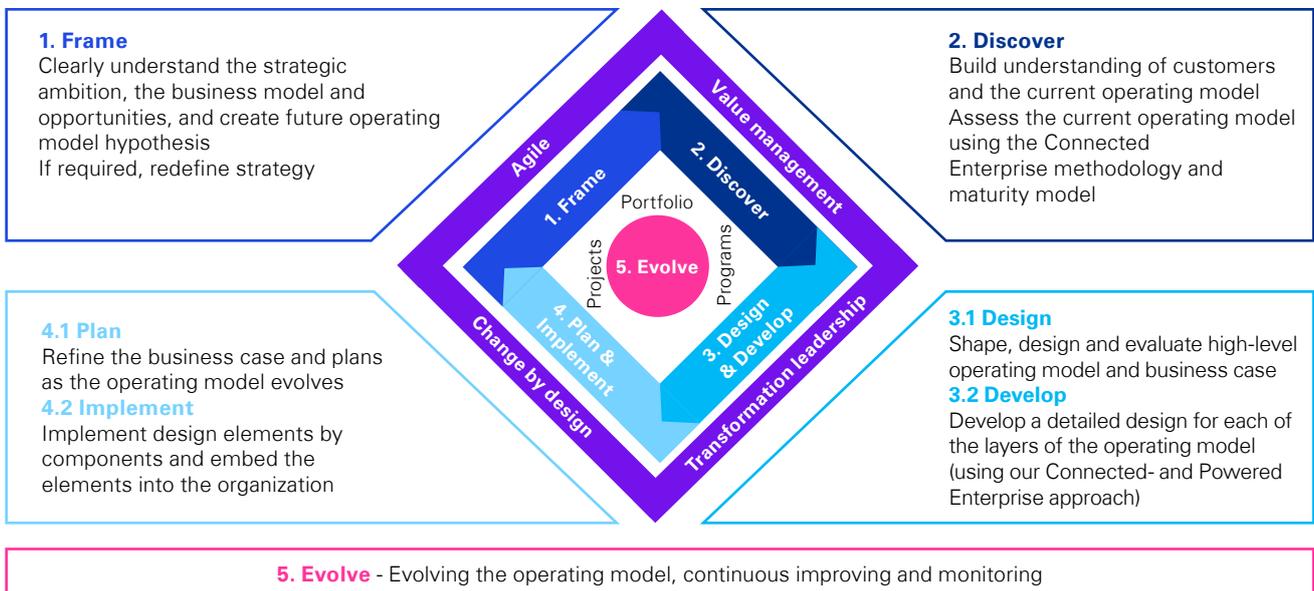
Regulations pushing on rather than pushing back



Public debt representing a significant constraint

Our approach will accelerate your transformation journey

Our enterprise wide strategic transition will be executed during five different phases. As an overarching framework, our 9 levers of value framework will be used to detail your business around your financial, business and operating model.



KPMG’s unique approach provides multiple benefits and differentiates itself from generic methodologies

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Buyer perspective

We use an external buyer mind-set to challenge the client’s organization, which includes the extensive use of comparator and market trends analytics and insights. This ensures a maximal fit with customer expectations.

Rapid pace

We leverage our hypothesis-driven analytics and progressively build on sector insights, points of view and learnings from past growth projects to ensure a nimble project delivery.

Tailored foundations

We base our analyses on verifiable data insights that expose the trade-offs between value and risk, tailored to the client’s unique situation.

Focus on delivery

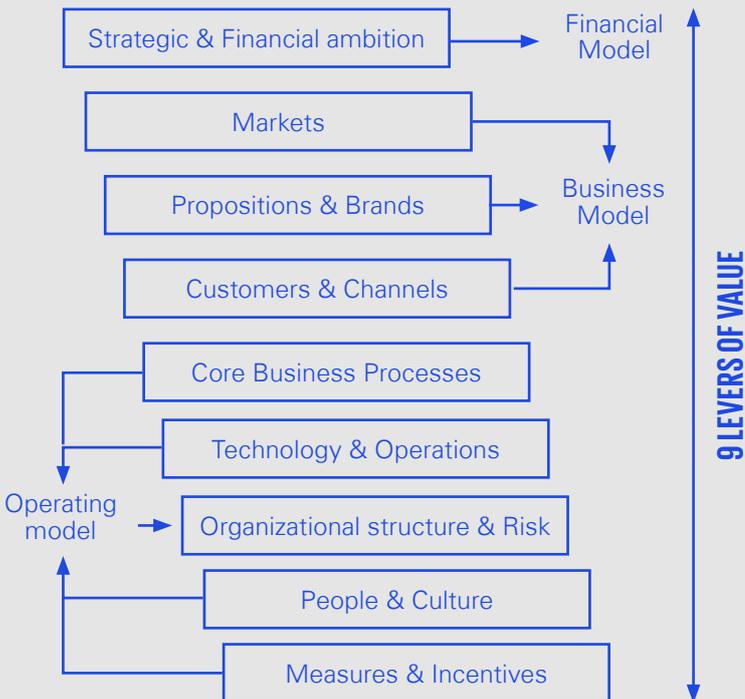
We take an early focus on delivery planning and change portfolio planning, based on value and risk scenarios.

Strategic alignment

We test financial targets and business models upfront to ensure that all resources and assets are optimally allocated to support the overall strategy.

What’s in the box?

Aligning financial, business and operating models to drive efficiency and agility is a top CEO concern



Our recent credentials

- Strategic transformation for a road side assistance provider in the Industrial Manufacturing sector with a turnover of 170.7 M€
- A Belgian distribution and rental company in construction equipment requested a review of its operating model in the context of a technology transformation

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