

# 01 Background

## **Background**

## **ViDA** proposal

01 VAT Gap

O2 Cost of compliance

O3 Growth of online platforms

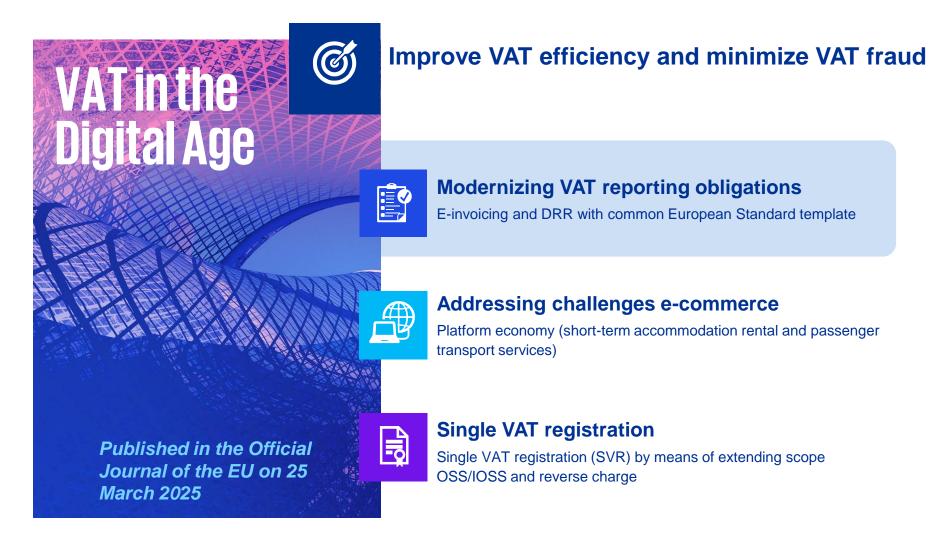
Estimated VAT Gap €61 billion VAT in 2023 (€99 in 2020), due to e.g. VAT fraud, evasion and avoidance, non-fraudulent bankruptcies, miscalculations, ...

VAT system increasingly complex and burdensome resulting in excessive cost *E.g. annual cost for VAT compliance in other EU MS is estimated between €2,400 and 8,000* 

Triggers VAT inequality. Up to 70% not VAT registered.



## **Background**





02

# ViDA: e-invoicing and DRR

## **ViDA: e-invoicing changes**

■ New definition of 'structured' e-invoices

## Current

"An invoice that contains the information required in this Directive, and which has been issued and received in any electronic format."



### New

"An invoice that contains the information required by this Directive, and which at least in relation to the data included in articles 262 and 271b has been issued, transmitted and received in a structured electronic format, which allows for its automatic and electronic processing."

- ☐ E-invoices (in scope) will become the **default**
- E-invoices will need to comply with the European Standard EN16931
- ☐ No more acceptance needed by recipient
- Member States may accept documents and messages on paper or in other electronic formats than e-invoices as well as other standards for transactions not subject to the DRR



## **ViDA: e-invoicing changes**

#### □ Scope?

Which invoices will 'at least' be in scope?

- ✓ VAT exempt intra-Community supplies of goods and transfers of own goods
- ✓ Intra-Community acquisitions of goods and transfers of own goods
- ✓ Supplies of goods and services (not VAT exempt) subject to reverse charge
- ✓ The acquisition of goods and services (not VAT exempt) subject to reverse charge.
- ☐ Summary invoices should remain possible
- Additional invoice requirements (additional reference to triangular transactions, reference to original invoice in case of corrective documents, bank account)
- □ Invoice issuance period will be 10 days following chargeable event (→ Belgium: 15<sup>th</sup> of the month following the month of the supply)



## ViDA: Digital Reporting Requirements (DRR)

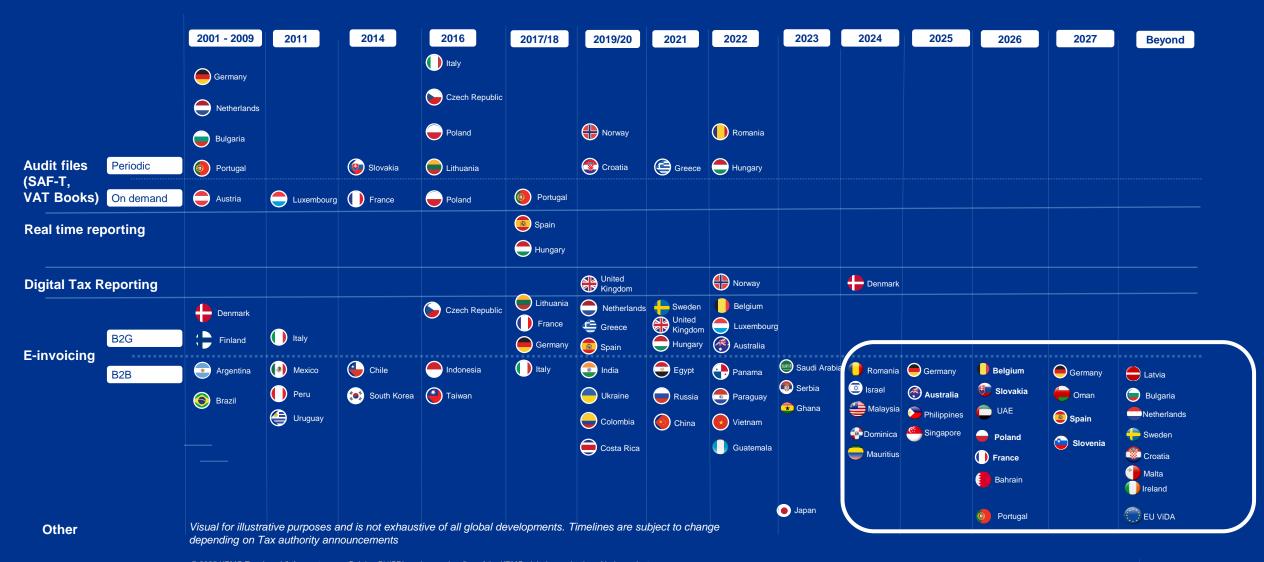
#### European Sales Listing (ESL) will be replaced with a Digital Reporting Requirements (DRR) system

- □ Scope
  - a) VAT exempt intra-Community supplies of goods and transfers of own goods
  - b) Intra-Community acquisitions of goods and transfers of own goods
  - c) Supplies of goods and services (not VAT exempt) subject to reverse charge
  - d) The acquisition of goods and services (not VAT exempt) subject to reverse charge
  - → Member States may opt out for the reporting by the customer (b and d)
  - → Taxable persons using the special scheme for transfers of own goods should not report this information
- European Standard
- ☐ Timing e-transmission
  - For sales: when the invoice is issued or should have been issued (i.e. within 10 days following chargeable event) > in case of self-billing within 5 days following when the invoice is issued or should have been issued
  - For purchases: within 5 days after the invoice is received



# O3 Global trends

## Global roadmap of VAT reporting requirements



## **EU E-invoicing timelines\***

\*The information on this slide is subject to continuous change and is indicative.



**Belgium** 



Croatia





Romania

1 January 2024 Mandatory e-reporting



1 July 2024 Introduction B2B e-invoicing



**Germany** 

1 January 2025 Soft start e-invoices



Slovakia

**Greece** 

2025? Introduction B2B e-invoicing



Latvia

**1 January 2026** Introduction B2B e-invoicing

2026

1 February 2026

Introduction

B2B e-invoicing



**TBC 2026** 'Verifactu' ereporting



**1 January 2027** E-invoicing for large businesses



**TBC 2027 1 January 2028** B2B e-invoicing E-invoicing for all large businesses businesses

2024

1 January 2024 Micro businesses e-invoicing



2025

Year 2025 Large scale pilot



France

1 July 2025

Buvers can require B2B einvoices



**Poland** 

1 June 2026 Introduction B2B e-invoicing



1 September 2026

2027

E-invoicing for large and medium sized businesses



1 September 2027

E-invoicing for small businesses



**TBC 2028** E-invoicing for remaining

taxpayers

2028

**Spain** 

04

## New Belgian einvoicing regulation



## Mandatory e-invoicing General

- No more approval EU Council required (ViDA was published on 25 March 2025)
- Mandatory e-invoicing in B2B context (not B2G/B2C)
- New **definition** (structured) electronic invoice (in B2B context)

## **Current**

"An invoice containing the information prescribed by the VAT Code and its implementing decrees, issued and received in any electronic form."



New

"An invoice which is created, sent and received in a **structured electronic form** which allows for its **automatic and electronic processing**."



PDF invoices will not qualify as structured electronic invoices!





## Mandatory e-invoicing General

- No change to invoice content
- No change to invoice issuance date
- No change to invoice modalities
   Structured electronic invoice can be issued by:
  - ✓ supplier
  - ✓ a third party (in the name and on behalf of the supplier)
  - ✓ customer in the context of self-billing (but prior agreement between parties is still required)
- The electronic invoice in PDF format will continue to exist (and be accepted) in cases where the 'structured' e-invoicing is not mandatory
- Obligation applies both to the invoices and the related credit notes

Network: PEPPOL

→ Format: PEPPOLbis

→ Derogations allowed (if both parties agree and the invoices comply with the European Standard)





## Mandatory e-invoicing Scope-Suppliers

#### VAT taxable persons **established in Belgium**

- → Including VAT groups and Belgian fixed establishments of foreign taxable persons
- → The obligation does **not** apply to
  - VAT taxable persons taxed based on the flat rate scheme (→ abolished effective 1 January 2028, except for the flat rate scheme for farmers)
  - Bankrupt suppliers (for the transactions for which they are bankrupt)
  - VAT taxable persons performing exclusively VAT exempt transactions covered by article 44 of the Belgian VAT Code (with or without deduction right)
     e.g. certain financial institutions, doctors, schools, insurance companies...
    - → Mixed VAT taxpayers are in scope for the activity not covered by article 44

Obligation to issue structured e-invoices also applies (to the extent that the conditions are met) to internal documents or invoices issued between the members of the VAT group

VAT taxable persons **not established in Belgium** are **not in scope** of the mandatory structured electronic invoicing → regardless whether the VAT taxable person has a Belgian VAT-identification number and fiscal representative for VAT purposes





## Mandatory e-invoicing Scope-Customers

#### New law: VAT taxable persons established in Belgium

- → Including VAT groups and Belgian fixed establishments of foreign taxable persons
- → The obligation does **not** apply to
  - VAT taxable persons performing exclusively VAT exempt transactions covered by article 44 of the Belgian VAT Code (without deduction right)
  - VAT taxable persons performing exclusively VAT exempt transactions covered by article 44 of the Belgian VAT Code (without deduction right) having a BE VAT identification number to declare
    - VAT on purchases of general B2B place of supply services from abroad (reverse charge)
    - ➤ VAT on intra-Community acquisitions of goods from other EU countries exceeding the threshold of EUR 11,200 or optional (reverse charge)
    - Services taking place in another EU Member State for which the VAT is reverse charged by the customer

VAT taxable persons **not established in Belgium** are **not in scope** of the mandatory structured electronic invoicing → regardless whether the VAT taxable person has a Belgian VAT-identification number and fiscal representative for VAT purposes





## Mandatory e-invoicing Scope-Transactions

- Supplies of goods taking place in Belgium (= without transport outside of Belgium)
- Supplies of services taking place in Belgium
- Exception: VAT exempt transactions covered by article 44 of the Belgian VAT Code
  - → Regardless whether VAT is charged, the VAT is reverse charged to the customer (local reverse charge) or an exemption applies (other than article 44)





## Mandatory e-invoicing Timing

#### **1 January 2026**

#### **Obligation to issue:**

All VAT taxable persons in scope

#### **Obligation to receive:**

- All VAT taxable persons in scope
- For e-invoices in scope of the obligation, (regardless whether the customer is required to issue e-invoices himself)





## Mandatory e-invoicing Timing

#### **1 January 2026**

What if the **supplier** is not ready to send e-invoices via the Peppol network?

- → Incompliant invoice
- → Risk for penalties for supplier
- → No VAT recovery for customer?
- → Risk for non-payment by customer

What if the **customer** is not ready to receive e-invoices via the Peppol network?

→ The use of the HERMES platform will no longer be promoted. Instead, you can use the solution from your service provider (invoices issued in XML with embedded PDF will be sent via email to the recipient).



## 05

## European Standard

## **European Standard**

#### **European Standard**

- Interoperability is the functionality of information systems to exchange data and to enable sharing of information
- Different levels required for full interoperability:
  - 1. Semantic information: content of the invoice
  - 2. Syntax: a format that allows direct exchange between sender and recipient and that allows for automatic processing of the semantic information
  - Technical: the method of transmission (exchange and communication protocols)
- The European standard on e-invoicing was developed and published by the European Committee for Standardization (CEN), at the request of the European Commission
- Structured electronic invoices need to comply with the European standard EN 16931
- Peppol is an interoperability framework
- Electronic invoices issued in Peppol-bis format (XML-UBL) comply with that European Standard (UBL is the standard format for electronic invoicing → XML)



## 06

## Government support

## **Government support**

- Deduction for digital investments increased to 20% as of 1 January 2025
- Temporary increased cost deduction of 120% for costs directly related to the implementation of e-invoicing such as the purchase of invoicing packages enabling structured electronic invoicing (e.g. subscription) and the advisory cost incurred for the operationalization of the electronic invoicing obligations
  - → Limited to:
    - ✓ Costs not subject to depreciation
    - √ Taxable periods 2024 → 2027
    - ✓ Small companies i.e. companies not exceeding more than one of the criteria.
      - 1) Annual turnover of EUR 11.250.000
      - 2) Balance sheet total of EUR 6.000.000
      - 3) Annual average of 50 employees



# O7 How to get started

## Strategy for e-invoicing and e-reporting

Do you still have time...?



1 to 2 months

## Stakeholder onboarding

- C-level buy-in
- Identify and gather different internal stakeholders
- Secure stakeholder resources



1 to 2 months

## High-level Requirement Definition

Relevant geographic regions, entity and system landscape, current ERP / invoicing system(s),...



#### **Vendor Selection 1 to 2 months**

- In case of third-party platform / outsourcing: identify and explore contenders, compatibility match with company requirements
- · Native ERP: business case internal IT vs. external integrator



1 to 2 months

#### Governance

- Roles & Responsibilities internal resources and external providers during project
- Integration plan for day-to-day operations





- · Central vs decentralized approach
- Native ERP functionality (e.g. SAP DRC) vs. standalone third-party solution
- C-level buy-in



3 to 4 months

Implementation Solution / Configuration of the ERP





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## Towards e-invoicing compliance

Partnering for a smooth transition to e-invoicing and e-reporting

#### **Unifiedpost Group.** Key figures







2001

Founded, HQ Belgium



500m+

**Documents processed** 



1,300+



92.5%

**Recurring revenue** 



30+

**Countries** 



€190.9m

Revenue



1,000,000+

**SMEs** 



5,000,000+

**Connected users** 



2,500+

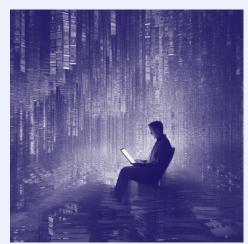
Large corporates and governments



8

**Successful acquisitions** last 3 years





ViDA e-invoicing



ViDA e-reporting



eIDAS 2.0 eID



PSD3 digital euro



Green Deal CSRD



## Electronic invoicing and reporting

What is coming our way and why now?



"An electronic invoice is an invoice that has been issued, transmitted and received in a structured electronic format, which allows for its automatic and electronic processing"

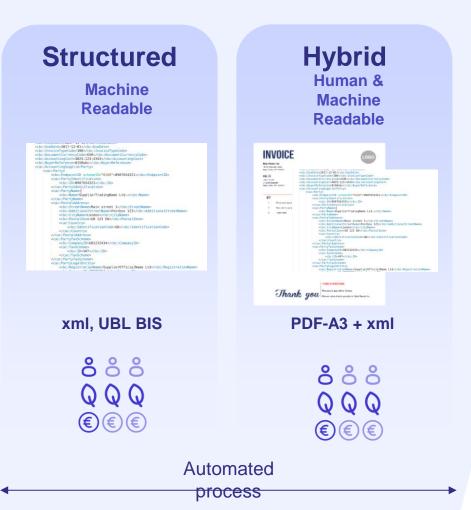
From Directive 2014/55/EU

### **Towards e-invoicing**



#### From an unstructured to a structured format





Simply emailing PDFs or using OCR to scan paper purchase invoices doesn't count as true electronic invoicing.

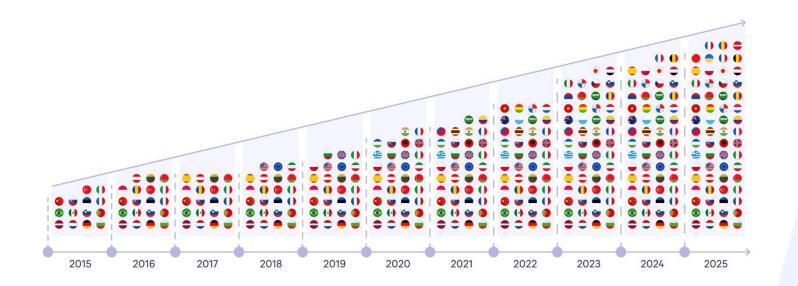
E-invoicing shifts away from visual, human-readable documents towards structured data designed for automated, machine-to-machine processing.

E-invoices meet all international standards and local regulations, making them legally and fiscally compliant.

## The rise of electronic invoicing

**♣** banqup

Why now?



Governments worldwide are mandating e-invoicing and e-reporting to close the VAT gap, increase tax compliance and automate audits.

This shift requires all type of businesses to start exchanging invoice data electronically and in real-time.

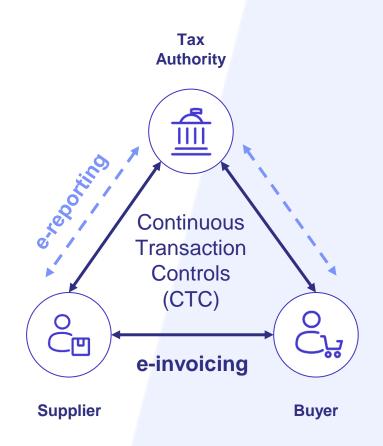
#### Governments want more data, faster



The need for accurate and timely tax reporting

**E-invoicing** mandates require suppliers and buyers to exchange invoices electronically in a standardized format, ensuring consistency in data content.

This exchange sometimes occurs through a designated government platform, facilitating efficient and transparent processing of invoices.



**E-reporting** mandates require businesses to report tax and transactional data to tax authorities in real-time, simultaneously with the billing process. through a government platform.

This allows the tax office to automatically capture the necessary data.





#### e-reporting

federal coalition agreement

"To combat VAT fraud, we will introduce "near real-time reporting" from 2028 for transactions between VAT-liable entities and transactions where a GKS (Certified Cash Register System) is used."

### **Compliance challenges in motion**

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The maze of regulation and fragmented systems



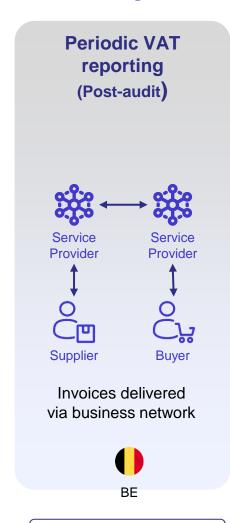
E-invoicing presents a complex challenge for businesses due to the lack of a global standard, with each country having unique requirements and frequent changes.

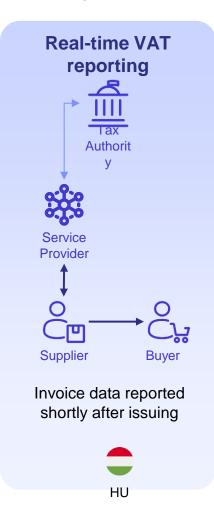
Companies face pressure to adapt to new mandates quickly, manage implementation and ongoing costs, and integrate e-invoicing systems with existing technology while ensuring continuous compliance.

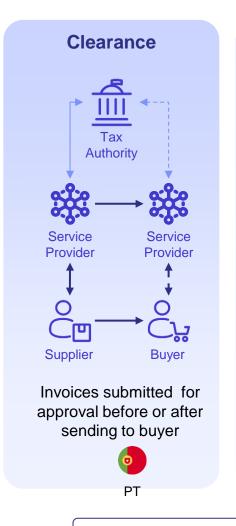
## Governments need more data, faster

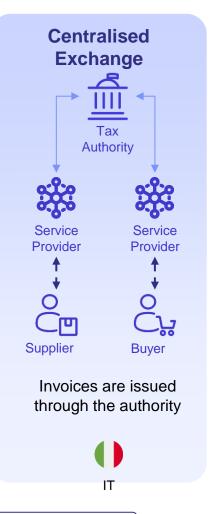


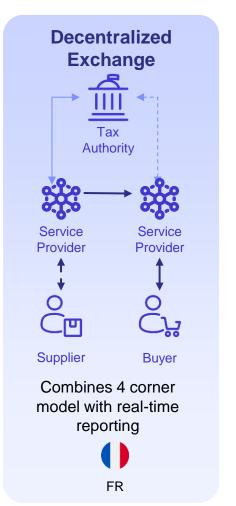
### The Fragmentation of Implementation Models











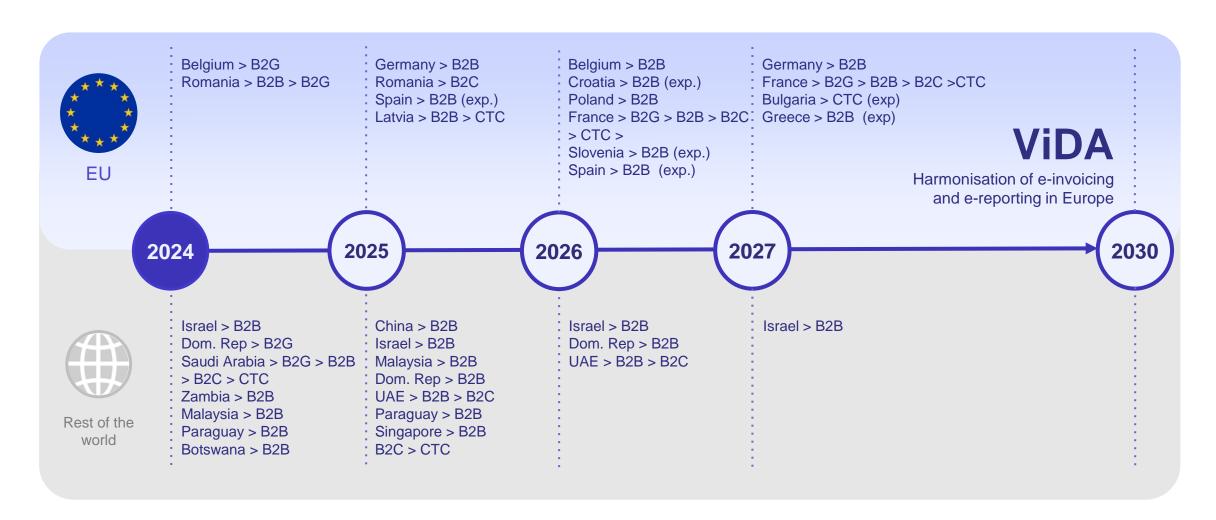
No Authority Involved

**Automated Reporting Process** 

### More mandates on the horizon



E-invoicing and e-reporting regulations vary and change



## Electronic invoicing and reporting

### **♣** banqup

### Benefits for businesses

#### For accounts receivable



Get paid faster



Secure transmission



Reduced handling cost



Reduced storage cost

### For accounts payable



Reduced processing costs



Minimised errors



ERP integration



Eliminate OCR

E-invoicing boosts efficiency, reduces errors, and improves financial management.

To reap these benefits, businesses need to address challenges like compliance and technology upgrades.



## E-invoicing in Belgium

Target date of January 2026



"A fair tax system is one where everyone pays their fair share as expected. When we see that the government receives less VAT revenue than it should, this fundamental fair distribution is undermined. The step towards mandatory digital invoicing will not only reduce that VAT gap and ensure more fairness, but will also represent a significant administrative simplification for our businesses"

Vincent Van Petegem, Belgian Minister of Finance

## The shift to e-invoicing in Belgium



From an unstructured to a structured format

## When? January 1, 2026

 This is the date when the B2B e-invoicing mandate comes into effect in Belgium.

## What? B2B e-invoicing

- All businesses in Belgium will be required to issue and receive structured electronic invoices for domestic transactions.
- The e-reporting obligation is expected to be defined and introduced in a later stage

# Who? All Belgian businesses

 All Belgian businesses established and registered for VAT purposes, with few exceptions

## How? Peppol and UBL BIS

- The Peppol network will be the primary channel for exchanging e-invoices in Belgium.
- The format will be UBL BIS.
- Today, approximately 15% of the active businesses in Belgium are using Peppol



## Peppol

A short introduction



## **Peppol**

(Pan-European Public Procurement Online)

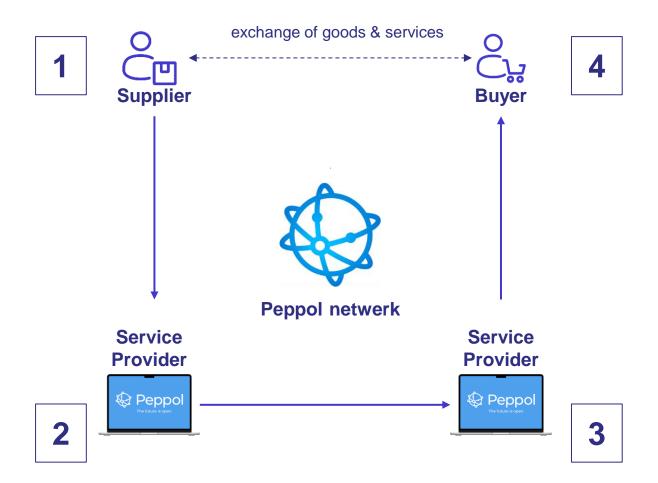
Peppol is an international framework for the secure, standardised exchange of machine-readable electronic documents, especially e-invoices, between businesses and governments within and between countries.



## How does Peppol work?

### **♣** banqup

The four corner model



Peppol simplifies electronic document exchange by providing a standardized format and secure network through certified service providers.

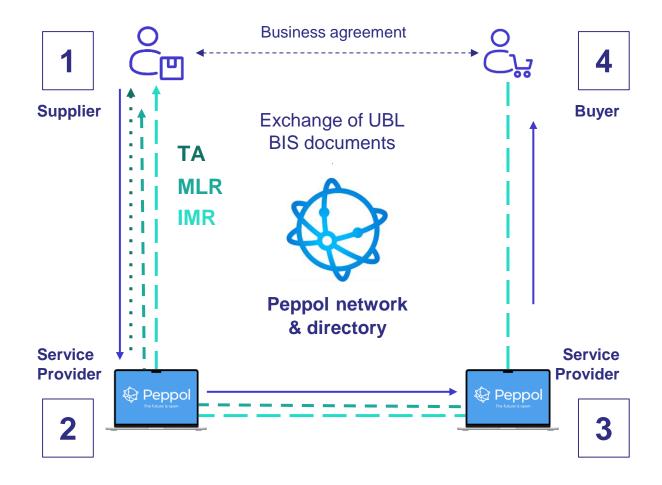
#### Here's how it works:

- Supplier Invoice creation
- 2. Peppol Service Provider of Supplier sends your invoice securely and in the right format to the Buyer via Peppol
- The Peppol Service Provider receives the invoice and converts it the format required by the buyer
- 4. Invoice delivered to the Buyer

## Peppol feedback



How Peppol boosts efficiency, accuracy, and transparency in e-document exchange



Peppol status reporting involves a structured system for tracking and confirming the exchange of documents within the Peppol framework.

It includes three main types of acknowledgments or responses, Transport Acknowledgements (TA), Message Level Responses (MLR), and Invoice Message Responses (IMR)

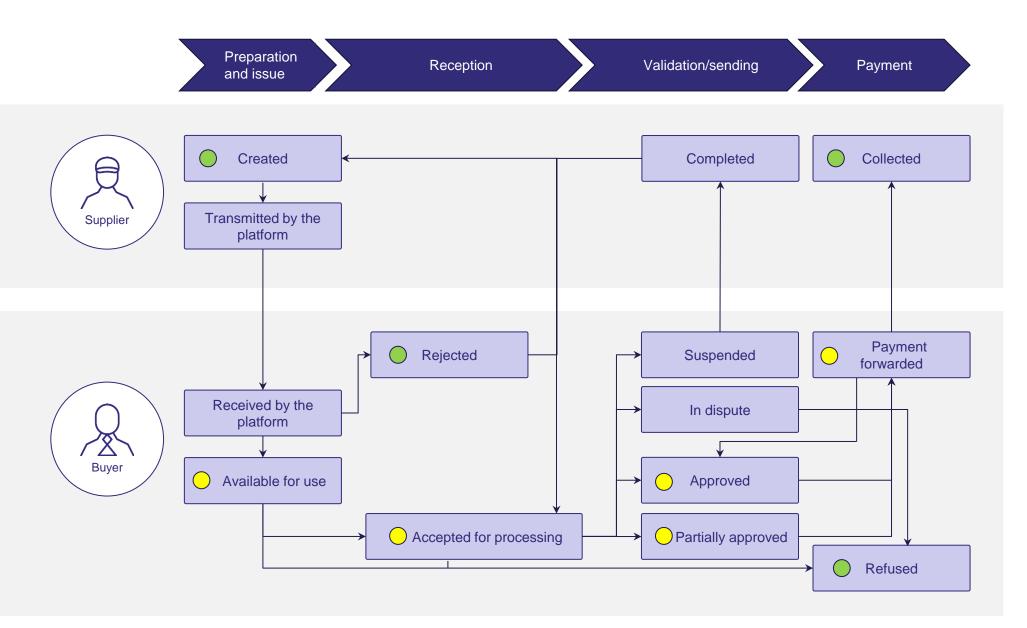


## **E-invoicing in France**

Various target dates

### PDP in France





# Collaborative State Sharing & Reporting

As part of their efforts to close the VAT gap, more and more governments require extensive reporting from buyers and suppliers. They require insights in the complete workflow of invoices (and other documents in the future).

The diagram in the left summarizes the French governmental requirements about state reporting of electronic invoices.



## Introducing the Banqup platform

Business operations just got modern

## **Invoices processing**

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Flexible ways to send & receive invoices





## Automated import via the Banqup web app

(through various channels, such as sales intake email or an API)

or via API



## Manual upload via web app

(Upload or drag and drop via homepage or the sales invoices app)



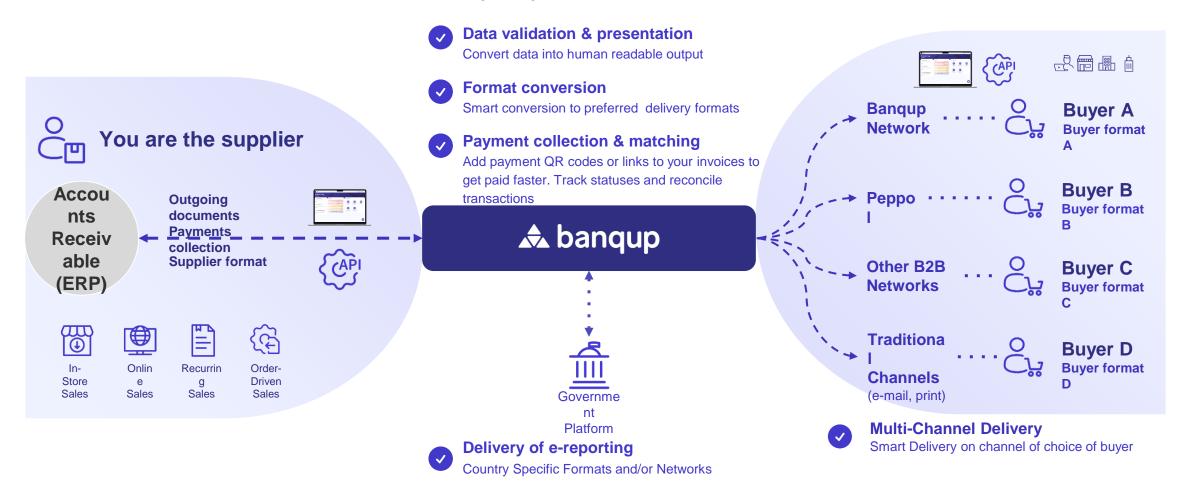
## Manual upload via mobile app

(Upload or scan sales invoices via the Banqup mobile app)

### Sales automation

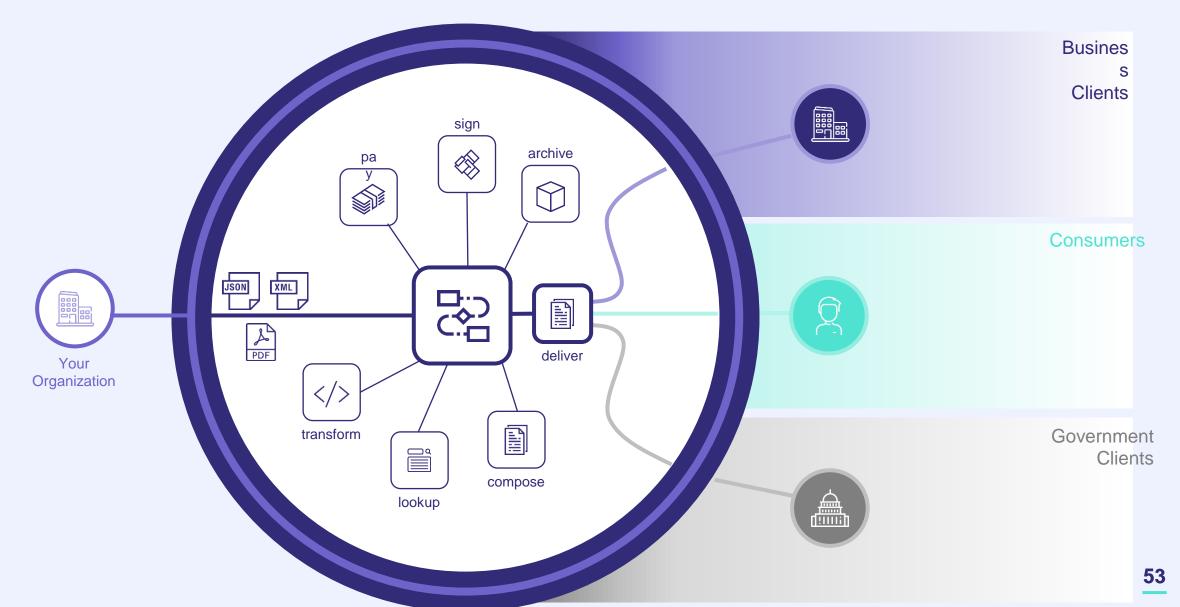


### Seamless and secure invoice delivery to your customers



### Unifiedpost Platform. Automated Multichannel Invoicing





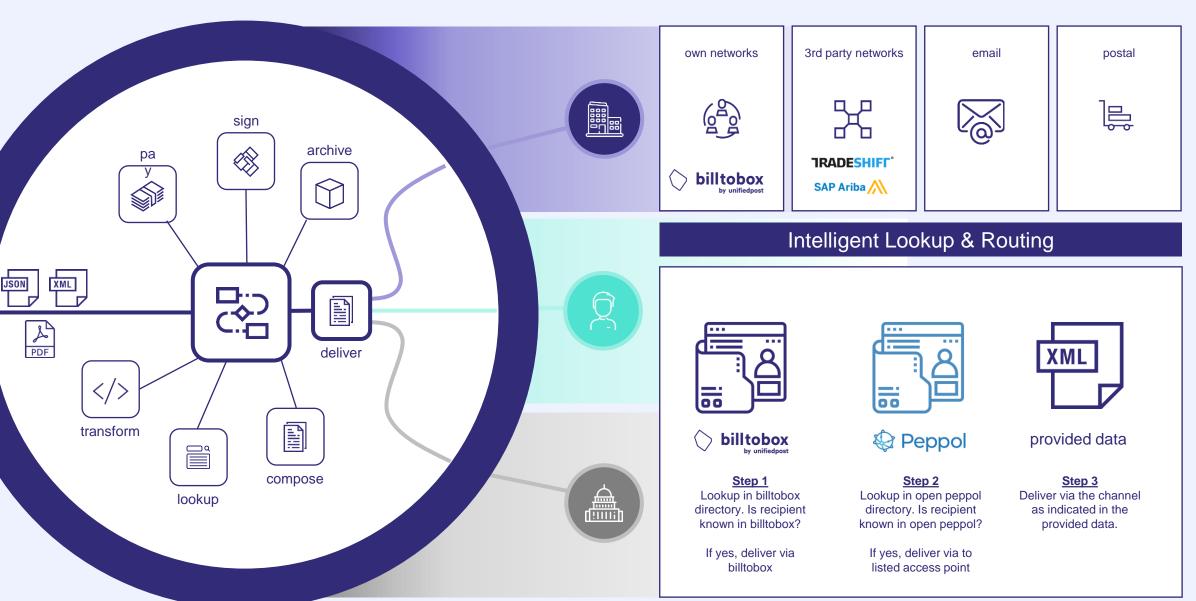
#### Multichannel outbound solution



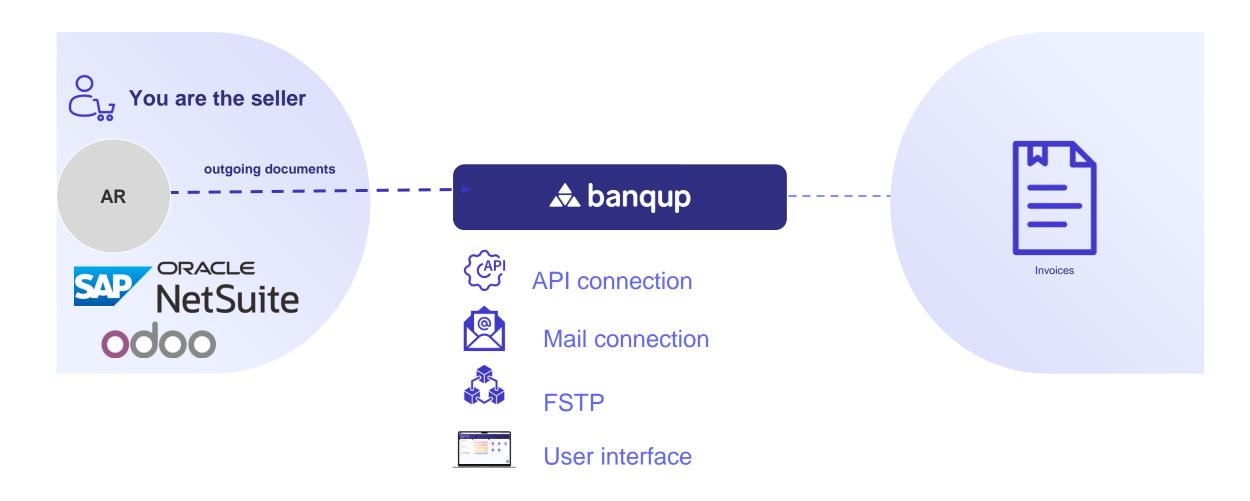


### Unifiedpost Platform. Business-to-Business Delivery









## **Needed datapoints**



#### Invoice Identification & Dates:

- Unique Invoice Number
- Invoice Issue Date
- Due Date (if applicable)
- Tax Point Date (if different from issue date)

#### 2. Supplier Information:

- Name & Legal Entity Identifier (LEI or VAT Number)
- Peppol ID (e.g., Belgian CBE number in Peppol format: 0208:BE)
- Address (Street, City, Postal Code, Country)
- Contact Details (Email, Phone)
- Bank Account Details (IBAN, BIC/SWIFT)

#### 3. Customer (Buyer) Information:

- Name & VAT Number (if applicable)
- Peppol ID
- Address (Street, City, Postal Code, Country)
- Contact Person (optional)

#### 4. Invoice Line Items:

- Description of Goods/Services
- Item Quantity & Unit Price (excluding VAT)
- Item Unit of Measure (e.g., pieces, hours)
- Item Net Amount
- VAT Rate & VAT Amount per Line Item
- Any Discounts or Surcharges per Line Item

#### 5. Tax & Financial Summary:

- Total Net Amount (excluding VAT)
- VAT Breakdown (per applicable rate)
- Total VAT Amount
- Total Gross Amount (including VAT)
- Payment Terms & Conditions
- Payment Reference (if applicable)

#### Legal & Compliance Information:

- Reference to Order/Contract (if applicable)
- Legal Invoice Reference (e.g., structured reference for payments)
- E-invoicing Compliance Note (mentioning Peppol BIS standard)
- Any Additional Legal Disclosures Required in Belgium

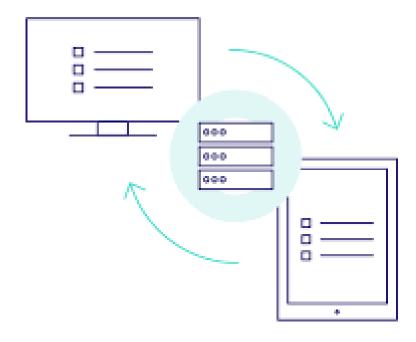
#### Additional Optional Data Points:

- Purchase Order Reference
- Project/Contract Identifier
- Delivery Date & Address (if different from buyer's address)
- Additional Tax Exemptions or Special VAT Handling
- Payment Method (e.g., SEPA transfer, credit card)

```
<?xml version="1.0" encoding="UTF-8"?>
<Invoice xmlns:cac="urn:oasis:names:specification:ubl:schema:xsc</pre>
   <cbc:UBLVersionID>2.0</cbc:UBLVersionID>
   <cbc:CustomizationID>urn:www.cenbii.eu:transaction:biicoretr
   <cbc:ProfileID>urn:www.cenbii.eu:profile:bii04:ver1.0</cbc:f</pre>
   <cbc:ID>230073</cbc:ID>
   <cbc:IssueDate>2023-01-18</cbc:IssueDate>
   <cbc:InvoiceTypeCode>380</cbc:InvoiceTypeCode>
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            <cac:PartyIdentification>
                <cbc:ID schemeAgencyName="BTW"/>
```



- We can process over 2500 formats in our standard offering
- We prefer to receive the XML + the PDF to generate the Peppol UBL

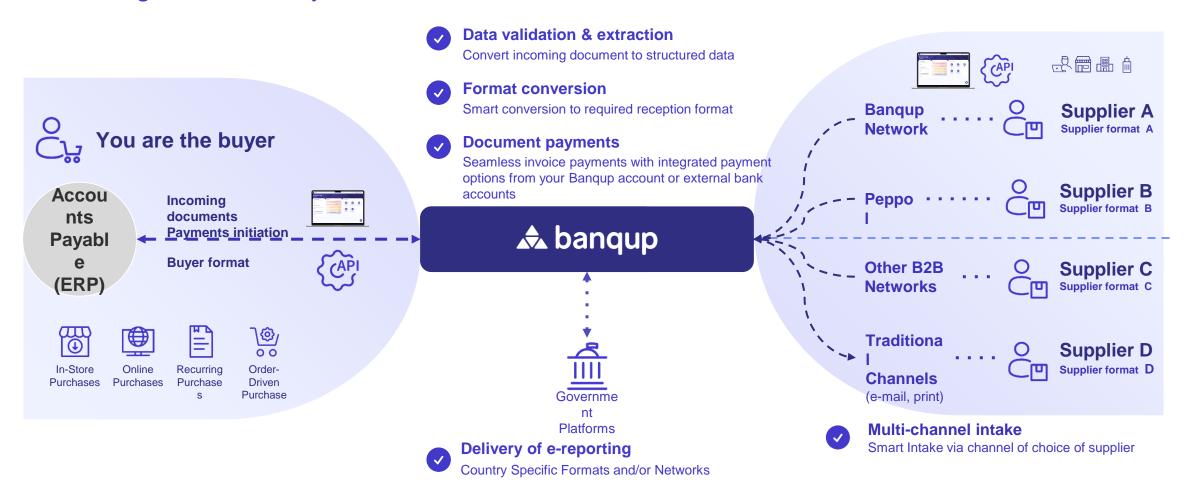


Needed files

### **Purchase automation**



Ensuring data accuracy and trust from the start



### Contact details



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