



KPMG in Bahrain

Local lead,
global reach



www.kpmg.com/bh





Contents

Our promise	2
Our local presence	3
KPMG at a glance	5
Our services	
Audit	7
Tax	11
Advisory	15
Industry focus	27
Leadership team	28
Awards	29
Corporate citizenship	31
Our service capabilities	32

Our promise



When my clients share with me what they appreciate most about KPMG in Bahrain, they always say it is the people.

Whether it is great technical advice, the timely delivery of an important project or simply the assurance that comes from a trusted advisor relationship, in the end it is our people who make the difference. In this brochure, we present an overview of the services we provide our clients in Bahrain and a sense of the talent that you can call on at KPMG.

Our vision is to be the clear choice by ensuring our people are extraordinary, our clients see a difference in us and the public trusts us.

We aim to become the clear choice by:

- focusing on quality and excellent service
- taking a long-term, sustainable view
- acting as a multi-disciplinary firm
- being passionate about our clients and our work
- deploying globally highly talented people
- bringing insights and innovative ideas.

I am delighted to present you with this overview along with the key contacts for each of our services. As the managing partner of KPMG in Bahrain, I take great pride in the professional services we provide our clients and the quality of our people.

A handwritten signature in black ink, appearing to be 'J. Fakhro' with a stylized flourish.

Jamal Fakhro
Managing Partner

Our local presence



KPMG has had a presence in the Kingdom of Bahrain for nearly 50 years.

From a small local accounting firm, founded in 1968 by university friends Jassim M. Fakhro and Hussain Kasim, KPMG in Bahrain has become one of the largest and most prestigious professional services firms in the country.

KPMG in Bahrain employs over 380 professional staff and partners. We provide clients a suite of locally-supported Audit, Tax and Advisory services. We recruit the best and brightest from around the world. We currently have 17 nationalities working across our teams, but we also draw on local talent.

Bahrainis represent over 60% of our total workforce and hold many of our senior leadership positions. This enables us to combine the strength of KPMG's considerable global capabilities with local professionals, deeply aware of the opportunities and challenges relevant to Bahrain.

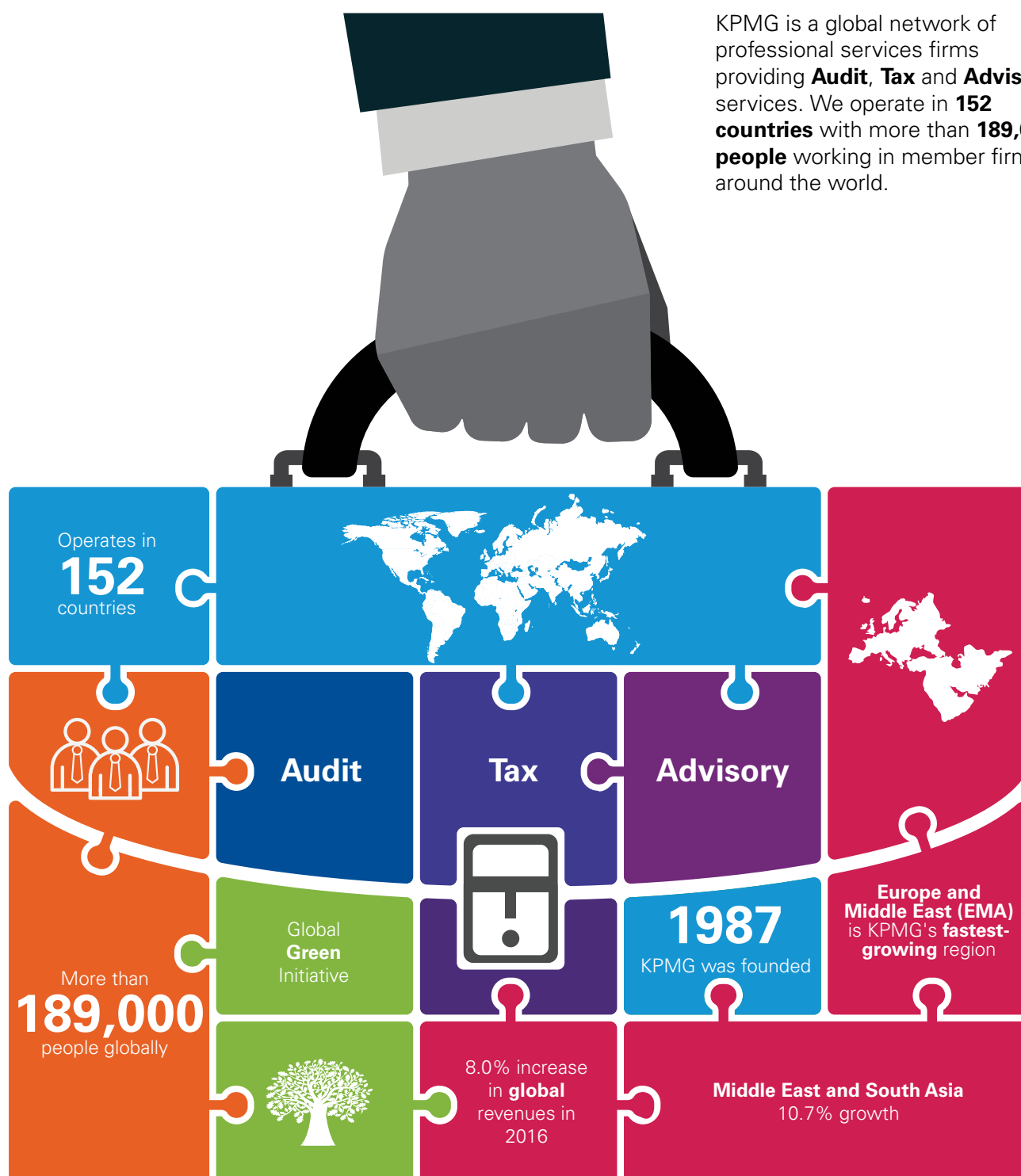
We believe our commitment to investing in local talent is not just good for KPMG, it is good for the community. We work closely with universities across Bahrain to employ many local interns and graduates. Our commitment to their development includes financing their endeavors in higher education, ensuring they receive ongoing technical training and experience and providing overseas opportunities.

KPMG alumni are in leadership positions at many local government and private sector organizations. The skills and experience, which our people acquire at KPMG, are helping drive Bahrain's economy and ensure the country's future. When choosing to work with KPMG in Bahrain, clients are choosing to work with a firm with rich local history and deep community connections.



KPMG at a glance

KPMG is a global network of professional services firms providing **Audit, Tax** and **Advisory** services. We operate in **152 countries** with more than **189,000 people** working in member firms around the world.





Audit

Bahrain's market is constantly evolving and shareholders, boards, business leaders and other stakeholders need to have confidence in the reliability and integrity of their financial information. This is where KPMG comes in.

Our auditors provide a robust, independent and informed opinion on clients' financial information, empowering them to make decisions with confidence. KPMG's global network means that locally, we have access to the leading audit technology, training and regulatory and industry developments – which we always endeavor to pass on to clients.

Our approach is grounded in our commitment to communication, timely identification and resolution of critical issues and, perhaps most importantly, professional integrity, independence and ethical behavior.

Audit service offering



Attestation Services

Credible financial audits reinforce investors, market and public confidence. Within organizations, they add to board and management understanding of business risks. A reliable audit is the cornerstone of a business' operations and it is essential that clients have not just an auditor, but also a trusted advisor.

Financial statement audit, compilation, and review

Our Audit teams use KPMG's audit methodology to challenge assumptions and provide insight. As well as ensuring clients fulfill regulatory and contractual obligations through the audit, we monitor and report emerging risks, providing detailed post-audit feedback to ensure continuous improvement.

How we can help

At KPMG, our professionals help clients drive value from the audit, effectively communicate with stakeholders, improve efficiency and resolve accounting issues in a timely and practical manner. Our objectivity helps clients identify emerging risks and develop workable strategies. Our audit methodology is designed to meet all applicable local and international standards. Clients recognize us for our no-surprise approach and timely service.



Agreed upon procedures

We apply KPMG's methodologies and expertise to review and examine clients' business information, reporting the results on a factual basis.



Assurance Services

Accurate information is crucial for making business decisions and business leaders need assurances beyond those provided by financial statement audits. Deciding which risks to take can be a challenging task. It can be even more difficult if there are concerns about systems or processes that are inaccurate, ambiguous or even unknown. Without the necessary assurances, businesses cannot be confident that they have the right level of governance and risk management.

We follow detailed risk management procedures designed to safeguard the professionalism and independence of our internal and external Audit teams, a matter which we take very seriously.

Reporting prospective financial information

We develop and report prospective financial information in line with local and international regulations.

Assurance on finances, operations and internal controls

We apply our diverse industry expertise to obtain deeper understanding of clients' issues and develop recommendations, which can add value to their business.

How we can help

At KPMG, our Assurance teams help clients to mitigate risk and capitalize on new opportunities. We take a rigorous approach to the areas of their business that can be difficult to quantify or measure. We deal with complex situations and provide assurance where there is uncertainty.



Transactions assurance

Our teams provide assurance on forecasting methodology and views on risk and value during transactions including mergers and acquisitions. We strive to ensure stakeholders' rights are protected, whilst utilizing the benefits of such transactions.

IFRS reporting services

We help clients to apply, conform and accurately report under International Financial Reporting Standards (IFRS), when required and as appropriate.

Training

KPMG offers technical and industry specific training, which helps to ensure that clients' finance teams are up-to-date with the latest developments in accounting and reporting.



Accounting Advisory Services

In challenging market conditions such as those experienced across the Middle East, it is more important than ever for businesses and organizations to obtain accurate accounting advice. Expert accountancy guidance and support cannot only help businesses adapt to new demands, but can also promote wider success.

How we can help

At KPMG, our Accounting teams help clients reach the right accounting conclusion for their business in the context of reporting objectives, commercial reality and regulatory requirements. We are experienced in advising clients on challenging, complex issues that arise from transactions, business decisions and regulatory changes.



Financial reporting and bookkeeping

We can help clients set up and/or deliver specific elements of the accounting function, covering all financial reporting and bookkeeping services.

Restructuring and group simplifications

We support clients during the restructuring process by providing advice on requirements and regulatory standards.

Expense and payroll

We can help clients process staff expenses and payroll, saving time and resources.

Seconding of personnel

We can provide on-site support for clients whether on a short, long or part-time basis.

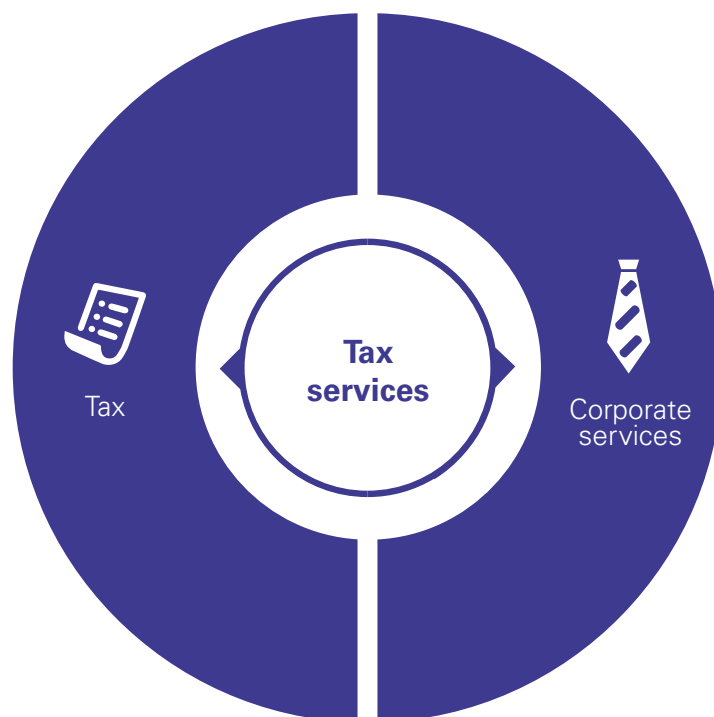
Tax

Bahrain is an exciting place to do business with many opportunities for new and well established businesses to grow and expand both in the Kingdom and beyond. However, with opportunities come challenges.

Understanding and deciding how to set up a business in the country can be daunting. With the onset of the Value Added Tax (VAT) and other taxes likely across the GCC, navigating the regulatory and tax landscapes both here and abroad can be complex.

At KPMG in Bahrain, our highly skilled and experienced professionals work with clients to develop corporate structuring and tax strategies that provide confidence and reassurance which their businesses' are not only compliant, but also prepared for future developments in tax regulation.

Tax service offering



Tax

Our Tax professionals combine international experience with local knowledge to provide viable commercial tax strategies tailored to address clients' specific needs. We strive to bring value by customizing tax strategies to fit within different industry, legal and financial frameworks and help to optimize direct and indirect tax exposure. We help organizations align their business structure in a more tax efficient manner.

International tax services

Our professionals help domestic Bahraini companies investing abroad manage their tax risks and structure their group efficiently for tax purposes.

FATCA and CRS

Our professionals use tried and tested methodologies to help clients with the many tax aspects related to the United States Foreign Account Tax Compliance Act (FATCA) and the more widely adopted Common Reporting Standards (CRS) for tax.

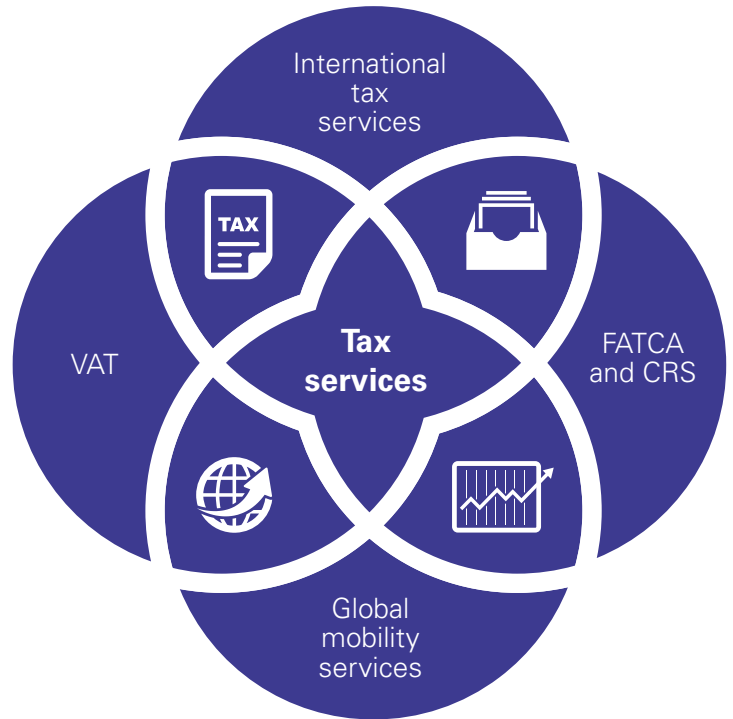
Global mobility services

Our global mobility service caters to the needs of international expatriates in Bahrain who have tax reporting obligations in their home countries. We also support companies who second staff to other countries for extended periods of time.

VAT

With the upcoming introduction of VAT into the region, we help clients understand the potential impact on their businesses and implement the necessary changes to become VAT compliant.

Tax service offering



Corporate Services

Before entering the market in the Kingdom of Bahrain, it is important for companies to consider their structuring needs to ensure they meet their objectives. Our Corporate Services team can support clients through every step of setting up their business in the Kingdom of Bahrain.

Corporate structure advisory

We advise companies on the most appropriate legal structure to support their business objectives, looking at registrations, onshore and offshore company incorporations and corporate secretarial services across a number of jurisdictions.

Sponsorship services

We source Bahraini business partners for investors looking to form legal entities in the Kingdom of Bahrain and help clients ensure compliance with Bahraini laws.

Corporate licensing

We help businesses to apply for professional and corporate licenses.

Corporate services offering



Corporate agreements

We work with companies to draft shareholder, joint venture and share sale/transfer agreements, memorandum and articles of association, employment contracts and powers of attorney.

Dissolution, liquidation and deregistration

We help businesses to manage voluntary dissolution, liquidation and deregistration from initiation to completion.

Corporate legal consultancy

We provide a variety of legal services and advice, including commercial contracting, managing shares and contributions in kind, changes to corporate legal entities, notarizing and legalizing documents and providing advice on capital structure.

Legal due diligence

We assist businesses with all aspects of legal due diligence, including reviewing the target company, identifying risks and contingencies and drafting reports.

National and cross-border mergers

We provide services for local and international mergers, including structure and jurisdiction recommendations, identifying legal issues, contract review and dealing with all merger documentation.





Advisory

Businesses today are facing significant challenges in light of the rapidly changing economic landscape. Our Advisory professionals help clients deal with these uncertainties in a pragmatic and sustainable way.

Our teams provide clients a range of services relating to Management Consulting, Risk Consulting and Deal Advisory. Together, these services and our talented professionals help address clients' strategic needs in terms of growth, performance and governance.

Advisory service offering



Management Consulting

Successful organizations are often built through the optimal management of people, technology and assets. Market leaders across sectors, whether public or private, are engaged in a continuous evaluation of their investment in people, technology and assets to help ensure the best performance of resources through a robust performance management process.

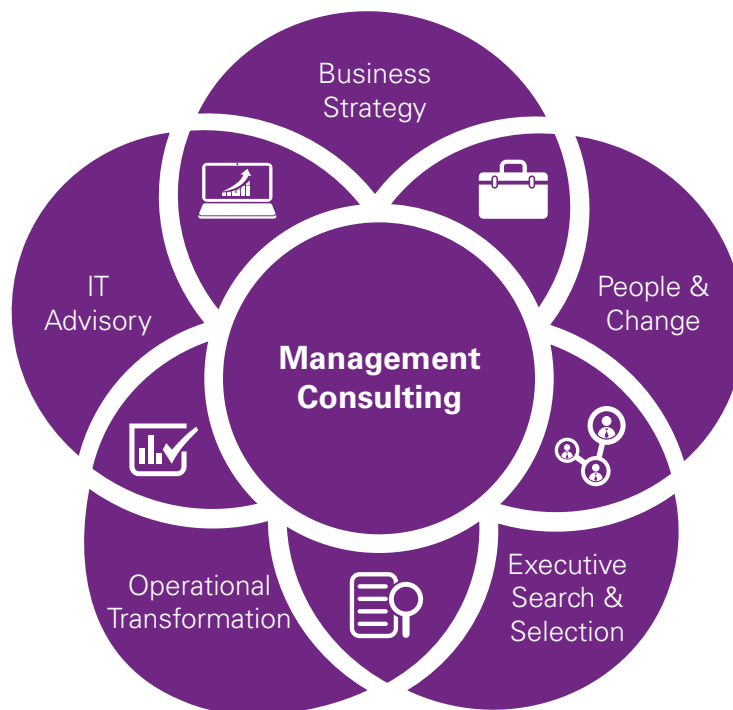
How we can help

We recognize that business strategy cannot realize its potential if not matched with the requisite execution capability and technology.

It is for this reason that our Management Consulting practice takes a 360 degree view of the needs of an organization. Our teams advise clients on strategy, business efficiency, people/HR related challenges, information technology needs and major projects.



Management Consulting service offering



Business Strategy

In the face of rapid change, organizations need dynamic business strategies that drive profitability amid disruption. Our Business Strategy team takes an enterprise-wide view to business transformation to help companies achieve their vision and make it a reality, from the planning and strategy-setting phase and throughout execution.

Transformation with focus and agility

Transformation is a business imperative for companies across all industries, and it all begins with strategy. We work with clients to envision, develop and execute dynamic business strategies and operating models that drive profitability amid constant disruption.

Strategy through results

The promise of results often goes unrealized due to disconnect between business model strategy, the operating model and the transformation journey. Our teams at KPMG in Bahrain help clients make the connection between strategy and execution.

Action begins with insight

Clients need to understand the impact of market disruptors on the business in order to overcome these challenges and seize emerging opportunities.

How we can help

Our professionals help clients articulate their three-to-five-year financial and performance targets considering their growth opportunities, cost-efficiency needs, profitability, return on investment thresholds and risk appetite. From this starting point, we determine how their current business model, core business processes and operating models need to evolve to meet these goals.



Our teams can provide critical insights on disruptive forces and leading practices for navigating today's fast-changing business environment.

Our experts are highly qualified to deliver the following services:

- assessing and identifying new investment or growth opportunities
- market entry strategies
- defining financial metrics/targets and developing business plans
- operating model redesign and alignment to the strategy
- assistance in developing annual budgets in alignment with the overall strategy.



People & Change

The People & Change team in Bahrain builds on KPMG's global capabilities to help clients manage all of their people related needs. With a prime focus on human resources strategies designed to attract, develop, motivate, retain and manage the right people with the right skills sets, we align with clients' organizational requirements to enable business excellence.

Organization design and development

We create effective and efficient organization designs to deliver the capabilities and performance required by the clients' strategy. We work with clients at any stage of their growth cycle, from start-up to well established operations.

Talent development

We help clients capitalize on the positive implications of talent development while realizing their overall business strategy. Using a mix of KPMG's tailored models and industry best practice, we assist clients as they seek to attract, retain, and develop the right people in line with their current and forecasted business needs.

Behavioral change management

We help accelerate successful change implementation by working closely with clients to identify key issues and develop tailored strategies, which aim to foster improvements to structure, processes and technology that positively impact people and the organization.

How we can help

Our experts understand the connection between people management practices and business outcomes such as profitability, customer satisfaction and quality.

KPMG's approach enables clients to drive performance through people.



Workforce optimization

We provide the workforce analytics required to optimize employee cost, capacity, capability, connections and compliance. We deliver insight by providing strategic and operational workforce planning solutions in the following areas: strategic and operational workforce planning, contingent labor costs, remuneration benchmarking and structure development.

HR function optimization

We help clients create HR functions by developing tailored delivery models to implement the broader human capital strategy and meet the organizational needs from business and cultural perspectives. This can involve HR benchmarking and assessments, processes optimization and HR technologies, capabilities development and performance assessment.



Executive Search & Selection

KPMG's Executive Search & Selection (ESS) team helps clients source and assess senior and middle management talent, in line with their strategic manpower requirements either on a secondment, contract or permanent basis.

Our specialist team draws on their extensive recruitment experience to find, select, assess, recommend and place the best people within clients' organizations.

Our services include:

- conducting wide-scale searches for candidates meeting clients' specifications
- selecting and shortlisting candidates
- supplying recruitment staff for clients' HR departments on a secondment basis to support periods of change or growth
- designing tailor-made recruitment solutions for clients
- scheduling and carrying out psychometric and tailored interview assessments.

How we can help

We work closely with the in-house HR, recruitment, and leadership teams to identify the expected requirements. We take time to understand clients business objectives and ensure that we select candidates who not only fit the role, but also the organizational culture and values.



Operational Transformation

One of the key challenges facing organizations today is to create business capabilities that meet and exceed emerging requirements. Optimal operational efficiency and effectiveness is demanding even in the best of times. In today's uncertain environment, driven by lower oil prices, this is even more challenging. Businesses in the region are looking for ways to respond competitively to the changing economic landscape. Their focus has now moved to reducing direct costs to meet customer requirements, optimizing operations and reducing indirect spending.

Procurement transformation

Procurement excellence is key to improving business value, mitigating risks and creating transparency in supply management. We help clients plan and implement full-scale procurement transformations as well as targeted improvements through strategic/global sourcing, zero-based costing, vendor development, contract management and procurement excellence assessment.

Shared services and outsourcing advisory

Driven by the desire to cut costs and improve efficiency, companies have turned to shared services and outsourcing to enhance competitiveness. KPMG's delivery models enable organizations to compete more effectively by transforming their internal operations. Our team is experienced in guiding clients through the various functional areas of shared services and outsourcing.

Cost optimization

We help clients analyze opportunities to enhance profitability by providing an external perspective on ways to reshape their organization and eliminate significant costs through: material cost reduction, conversion cost reduction, indirect spending reduction, procurement shared services and manpower optimization.

How we can help

Our Operational Transformation team brings deep expertise in all aspects of business operations, helping clients to develop efficient operations, which support their strategic business objectives and financial goals. We dig deep into the root causes of inefficiencies, provide real insights to define functional strategies and translate them into execution plans.



Business integration

Optimizing the value of strategic initiatives, such as restructuring or acquisition in the implementation phase or post-deal, can be a challenge. We help clients integrate or merge operations and create sustainable value by retaining competencies, identifying the best practices within the operations, streamlining processes and systems whilst simultaneously mitigating the risks inherent in the post-deal phase.

Finance transformation

We help clients to evolve the role of their finance departments from simply transaction processing to driving growth and profitability and providing timely insights into business performance.

Supply chain and logistics transformation

Shifting patterns in supply and demand, cost pressures and market conditions mean that businesses need to be increasingly agile, cost effective and responsive to customer demands. Our experts help clients turn risks into opportunities throughout the supply change cycle by providing the following services: supply chain planning and execution, logistics cost reduction, location analysis, network design and optimization, warehouse design and management.



IT Advisory

KPMG's IT Advisory team in Bahrain provides in-depth guidance and support, from strategic planning and implementation, governance structure assistance, and project management to information protection and systems assurance. Our range of services can help your IT function to deliver business value, add value to enterprise resource planning (ERP) projects, manage projects on time and on budget, protect and secure critical information assets and demonstrate effective regulatory compliance.

IT strategy and performance

A well-managed IT system is one of the most valuable assets in any organization. We work with clients to develop governance frameworks, and drive effective IT strategy and performance. This helps organizations ensure their systems add value to their business whilst monitoring any unique risks inherent in technology.

Information protection and cyber security

Our experts help clients to develop processes to protect information assets. We incorporate a full life cycle approach including assessment, architecture, as well as implementation and monitoring services to help clients ensure that their information is protected.

Digital transformation

Building on KPMG's global credentials in the digital consulting business, our team at KPMG in Bahrain delivers tangible results to plan and drive digital transformation initiatives across various industries. Our services and expertise include but are not limited to, omni-channel management, social media management, digital customer experience, digital analytics and innovation management.

Business intelligence and data analytics

We work with clients to select and implement the ideal business intelligence strategy. Our approach develops a roadmap to help clients improve their performance and seize growth opportunities, while managing risks and optimizing costs.

IT applications advisory

We assist clients to manage and monitor their major application systems, including, but not limited to major ERP packages, core banking, insurance and business intelligence applications. Our services also cover the following areas: application strategy formulation, IT application and selection, project management, controls testing and operation, system stabilization and sustainment.

How we can help

We help clients manage technology risk, while providing them with the knowledge required to meet their strategic and financial goals.



IT project advisory

IT projects can be very complex and challenging for clients to manage. We can make this process easier by developing and driving the appropriate implementation strategy and by setting up Project Management Office (PMO) processes to reduce the risk of failure or delays.

Business continuity management (BCM)

BCM enables an organization to proactively plan for handling disaster scenarios by identifying gaps in the existing mitigation framework, responding effectively to the situation and enabling the business to recover identified processes at agreed service levels. Our team at KPMG in Bahrain helps clients effectively manage BCM systems from the planning phase and throughout execution.

IT service management

We help clients to assess, design and implement the IT management capabilities that are required to support business requirements. This includes providing guidance on selecting and implementing technologies.

Risk Consulting

Complexity and change are driven by numerous forces, both external (regulations, marketplace events, changing economic conditions) and internal (new products, geographies, business models, quality of financial information, operational and IT processes and controls), all of which impact an organization's risk profile.

A successful organization must be able to strategically navigate these complex forces to manage risk, drive business performance and achieve regulatory compliance.

KPMG's Risk Consulting professionals in Bahrain help clients manage their risk profile in the following areas: revenue assurance, forensic, quality assurance reviews, internal audit, IT audit, risk management, corporate governance and services.

Risk Consulting service offering



How we can help

Our professionals in Bahrain provide the experience, knowledge and local insight needed to help clients stay on track and deal with risks that have the potential to severely disrupt their business. We are supported by a wider global network of accountants, technologists, economists, actuaries, data scientists, lawyers, mathematicians, ex-regulators, law enforcement personnel, forensic investigators and pure risk specialists from all over the world. This gives us a thorough understanding of Bahrain's economic and regulatory environment and the multinational capability to ensure that clients are best placed to make the right decisions at the right time.



Internal Audit, Risk & Compliance Services (IARCS)

KPMG's Risk Consulting practice works with heads of internal audit, senior management, audit committees and boards to help develop a quality internal audit function that delivers strategic business assurance, identifies business opportunities and enhances organizational value.

Our teams have extensive experience in providing internal audit, corporate governance, risk management, compliance and other advisory services for clients across various sectors and tailoring our methodologies to best fit the needs of the organization.

Forensic Services

KPMG Forensic is a global practice with a wealth of skills and experience in assisting clients in proactive (fraud risk management, whistle-blowing mechanisms, agreement vetting) and reactive (investigations and dispute advisory) aspects of anti-fraud work. Our work helps clients manage the complexity of commercial disputes, the risk of fraud and other inappropriate activity.

Organizations that effectively monitor and swiftly respond to potentially damaging situations are better equipped to deal with them; thereby successfully reducing adverse financial, reputational and/or operational impact.

Financial Risk Management Services

In the light of the current economic landscape, financial risks have probably never been more acute. Capital reserves, credit portfolios, investment policies and capital and debt profiles all demand constant scrutiny to adequately manage and mitigate risk.

KPMG professionals can help clients navigate through some of the most complex business issues, shaping their thinking from boards to operational management to transform risks into advantages.

How we can help

The proven methods in Risk Consultancy practice at KPMG in Bahrain include:

- evaluations of internal audit functions
- co-sourcing and outsourcing services
- continuous auditing/monitoring techniques
- designing, executing and advising on enterprise risk management
- monitoring functions and governance practices
- enhancing recoveries and compliance with contracts
- advising on climate change and sustainability services.



How we can help

KPMG in Bahrain is committed to:

- investigating forensic fraud and claims of misconduct using the most up-to-date forensic technology
- gathering corporate intelligence for legitimate purposes
- dealing with dispute advisory
- upholding anti-money laundering laws and participating in regulatory compliance checks
- proactively engaging in fraud risk management to develop fraud prevention strategies
- complying with ISA 240 practices that address fraud in audit
- protecting intellectual property and upholding contract governance.



How we can help

KPMG in Bahrain can help clients be assured of minimal financial risks as our qualified professionals can help to:

- establish a thorough risk governance framework
- reassess existing risk management frameworks, while checking for flaws and weaknesses
- achieve compliance with regulatory risk management guidelines
- assist in risk measurement and management.



Deal Advisory

Business today is under more pressure than ever to deliver favorable results for stakeholders. Our Deal Advisory team applies innovative evaluation methods to provide clients with the necessary tools that empower sound and secure decision-making, in any given stage during the business lifecycle. Whether clients need to buy or sell a business, find the ideal partner, fund or fix their company, KPMG is well placed to help.

How we can help

By thinking like an investor, we help clients see beyond immediate challenges to future opportunities. By giving clients the confidence to make the right decision at the right time, we empower businesses with the tools to drive towards strategic change.



Deal Advisory service offering



Each client has a vision for how to start, grow, build and potentially sell their business. At KPMG, we help to turn this vision into a reality.



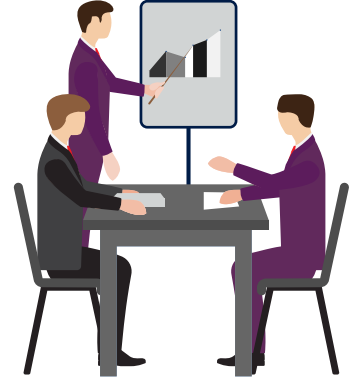
Buying a business

Our professionals help to set the strategy for your deal by identifying all options and evaluating them thoroughly. We can execute the deal, whilst helping you to realize maximum value.



Selling a business

We develop portfolio strategies to maximize shareholder value. We also identify exit options and execute the deal, helping clients to sell their business efficiently and at the right price.



Fixing a business

Financial restructuring

We appraise the state of the business, identify options and help clients to make difficult decisions, while monitoring the impact on affected stakeholders.



Funding a business

Our professionals produce financing strategies which include identifying and evaluating financing options. We help clients to select these to create the optimal capital structure for their business.



Partnering

We assess and appraise potential partners, considering what is right for the business. We can design the partnership, execute the deal and plan for implementing the new business arrangements.

Turnaround

We develop turnaround strategies, identifying options and ways to stabilize the business. We help clients to understand the risks and costs associated with each option and prepare contingencies.

Solvency strategies

We help clients to identify how serious the problem is and what the potential options are. We seek to drive maximum value from the insolvency process and get business back to normal as quickly as possible.



Industry focus

At KPMG, our industry-focused global networks provide an informed perspective on the latest trends and issues affecting clients' businesses. KPMG in Bahrain combines global insight with local knowledge to ensure that clients receive tailored, fit-for-purpose services that are designed to deliver real value. Our industry groups include:



Financial Services

We help clients to address the most complex business issues in leading financial services organizations such as retail, corporate, and investment banks, as well as investment management and insurance companies.

Our market share in the Islamic Finance sector in Bahrain has enabled us to build a specialized team of local professionals to serve clients in this growing industry. Today, we serve around 50% of Islamic banks licensed by the Central Bank of Bahrain.



Energy & Natural Resources

Our energy and natural resources professionals assist major organizations in the oil and gas, power and utilities and petrochemical industries to respond to trends and issues facing the sector.



Telecommunication, Media, & Technology

The computing and information technology evolution puts tremendous pressure on companies around the world, defining how organizations are doing business. Our experts provide extensive professional advice on a wide range of operational, financial, regulatory and strategic issues.



Building, Construction & Real Estate

Our experts work with contractors, clients, investors and lenders across the supply chain, to provide informed perspectives and clear solutions, drawing experience from a variety of backgrounds.



Family Owned Business & Small and Medium Enterprises

Family owned and managed businesses (FOBs) and Small and Medium Enterprises (SMEs) make a significant contribution to the national economy of the Kingdom of Bahrain. They also face their own unique challenges. Our dedicated experts help businesses address their challenges and utilize opportunities while considering the complexities of running an FOB or SME.



Government & Infrastructure

We add value to clients through our deep understanding of the issues they face. Our professionals know how the public sector works and pass this knowledge to clients by providing global and local insight into the cultural, social and political environment.

Leadership team



Jamal Fakhro
Managing Partner
T: +973 17222326
E: jfakhro@kpmg.com



Hussain Kasim
Co-Founding Partner
T: +973 17222302
E: hkasim@kpmg.com



Jaafar Al Qubaiti
Partner, Head of Audit
T: +973 17222358
E: jalqubaiti@kpmg.com



Jalil Al A'ali
Partner, Head of Financial
Services
T: +973 17222374
E: jalaali@kpmg.com



Mahesh Balasubramanian
Partner, Head of Islamic
Banking
T: +973 17222335
E: bmahesh@kpmg.com



Harish Gopinath
Partner, Head of Family
Business and Private Enterprise
T: +973 17222332
E: hgopinath@kpmg.com



Ramachandran Narayanan
Partner, Head of Advisory
T: +973 17201422
E: nramachandran@kpmg.com



Nael Nasr
Partner, Head of
Management Consulting
T: +973 17222390
E: nnasr@kpmg.com

























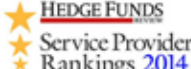


Jeyapriya Partiban
Partner, Head of Risk Consulting
T: +973 17222322
E: jeyapriyapartiban@kpmg.com



Craig Richardson
Partner, Head of Tax and
Corporate Services
T: +973 17201459
E: craigr@kpmg.com

Awards

Below is a list of awards won by member firms across KPMG's global network.

				
Best Audit Services 2016	Best Audit Services 2016	"Sustainable Firm of the Year" at the International Accounting Bulletin Awards 2015	Voted in the Top 10 of Universum's 'World's Most Attractive Employers' in 2015	M&A Today recognize KPMG's Anti-Money Laundering capabilities 2015
				
Leads Big Four On Fortune's List of 100 Best Companies To Work For 2015	Best European Accounting Firm in 2015	Awarded for commercial excellence in MCA Awards 2015	Jumps Three Spots among DiversityInc Top 50 2015	Top scores on IAOP's 2015 world's best outsourcing advisors list
				
Awarded top tier tax rankings 2015	Accounting Firm of the Year 2015 at The CFO Middle East Awards	Awarded for change Management in the public sector 2015	IJ Global Awards for Excellence 2015	KPMG Highlights magazine won 'Best Use of Integrated Media' Award 2015
				
ALM's Consulting magazine names Stephen Chase, Principal and US Lead, one of its Top 25 Consultants	"Social Media Networking Champion of the Year" at the International Accounting Bulletin Awards 2015	Awarded license to expand existing legal services business 2014	Outstanding Industry Contribution Award 2014	2014 M&A Award for Financial Services Forensic Practice
				
Anti-Money Laundering Firm of the Year 2014	Receives Top Honors For Insurance Risk Advisory Services 2014	Top ranking for Accounting/ Auditing, Global Category in Hedge Funds Review's 2014 Service Provider Survey	Consulting Magazine Top 25 Consultants for 2014	'Most insightful' auditor's awards



Corporate citizenship

At KPMG, we believe that we can inspire confidence through our actions and investments, working to help lift people beyond poverty and ensure economic growth is balanced with the need to sustain our environment. We also believe that we have a responsibility to empower our people and communities through our strategic leadership on key issues. At KPMG in Bahrain, we are committed to making a real difference in the local community and we regularly carry out activities and programs focused around education, community and overall ethical business practices.

Education

- The Jassim Fakhro fund is our flagship corporate citizenship initiative, established in 2001 to support the professional growth of young Bahrainis. The fund was created to honor Jassim Fakhro - the co-founder of KPMG in Bahrain. It provides our people access to financial and mentoring support to pursue professional qualifications.
- KPMG's annual internship program provides valuable work experience to students, helps introduce them to the corporate world and prepares them for successful careers.



Ethical business

- We provide pro-bono audit and advisory services for not-for-profit and non-governmental organizations.
- KPMG is a founding board member of the Pearl Initiative, an independent not-for-profit institution working across the region to influence and improve corporate accountability and transparency.



Community

- KPMG's Score for Charity is an annual football tournament which raises funds for charitable causes.
- We support national and global health and fitness related causes, including World Cancer Awareness Week and the Bahrain Marathon, helping to raise money and awareness.
- We conduct health check-ups for staff and blood donations.
- We set up the KPMG entrepreneurship club to mentor and train owners of small to medium sized businesses, helping them to grow their business and increase their positive impact on the local economy.



Our service capabilities

Audit

Attestation Services

Financial Statement Audit

Financial Reporting and Bookkeeping
Expense Claim Processing
Accounting Outsourcing
Payroll Processing
Agreed Upon Procedures

Assurance

Prospective Reporting
Sustainability Services
Historical Data and other Financial Information
Transaction Related Services
Business Combinations and Forecasts
Extended Assurance on Finances, Operations and Internal Controls
Regulatory and Contractual Advice
IFRS Reporting
Training

Accounting Advisory Services

Financial Reporting and Bookkeeping
Restructuring and Group Simplifications
Expense and Payroll
Seconding of Personnel

Tax

Corporate Tax

Corporate and Business Tax Compliance
Domestic Corporate Tax Advisory
International Tax Advisory (Corporate Taxes)
Deal Advisory, Merger and Acquisition Tax
Transfer Pricing
Research and Development
Valuations
Statutory Audit
Indirect Tax - Advisory
Indirect Tax - Compliance
Value Added Tax (VAT)
FATCA and CRS

Individual & Employment Tax

Global Mobility Services - Advisory
Global Mobility Services - Compliance
Employment Tax Advisory
Tax Services to Individuals
Pensions and Retirement Funds

Tax Technology

Tax Management Consulting

Secondment

Legal Services

Corporate Services

Corporate Structure Advisory
Sponsorship Services
Corporate Licensing
Corporate Agreements
Dissolution, Liquidation and Deregistration
Corporate Legal Consultancy
Legal Due Diligence
National and Cross-border Mergers

Advisory

Deal Advisory

Merger & Acquisition

Buy-Side Corporate
Buy-Side Private Equity
PSG Buy-Side
PSG Sell-Side
Sell-Side Corporate
Sell-Side Private Equity
Fund
Equity Capital Markets
Valuations
Buy-Side Corporate
Buy-Side Private Equity
Sell-Side Corporate
Sell-Side Private Equity
Partner - Create and Setup
Portfolio Management

Infrastructure Projects/PPP

Restructuring

Turnaround
Financial Restructuring
Insolvency
Partner - Turnaround: maintain, improve or exit

Transaction Services

Buy-Side Corporate
Buy-Side Private Equity
PSG Buy-Side
Integration/Separation Buy-Side
Strategic Commercial Intelligence/Strategic Services Group Buy-Side
Sell-Side Corporate
Sell-Side Private Equity
PSG Sell-Side
Integration/Separation Sell-Side
Strategic Commercial Intelligence/Strategic Services Group Sell-Side
Equity Capital Markets
Partner - Create and Setup

Management Consulting

Business Strategy

Assessing/Identifying Growth Opportunities
Market Entry Strategies
Financial Metrics/Targets and Developing Business Plans
Operating Model Redesign and Alignment
Developing Annual Budgets

People & Change

Talent Management and Development
Organizational Design for Performance
HR Optimization
Behavioral Change Management
HR Shared Services and Outsourcing
Workforce Optimizations and Intelligence

Executive Search & Selection

Candidate Searches
Selecting and Shortlisting
Secondment of staff
Recruitment Solutions
Assessments

Operational Transformation

Procurement Transformation
Supply Chain and Logistics
Shared Services and Outsourcing
Business Integration
Finance Transformation
Cost Optimization

IT Advisory in Management Consulting

Chief Information Officer Advisory
IT Shared Services and Outsourcing
IT Strategy and Performance
Information Protection and Cyber Security
Digital Transformation
Business Intelligence and Data Analytics
IT Applications
IT Project Advisory
Business Continuity Management
IT Service Management
Technology Enablement - review and assessment
Technology Enablement - implementation services
Technology Enablement - application services

Financial Management

Integrated Finance Transformation
Efficient Finance Operations
Enterprise Performance Management
Finance Shared Services and Outsourcing

Shared Services & Outsourcing

Service Delivery Model Strategy
Service Delivery Model Design
Service Delivery Model Implementation
Service Delivery Model Optimization
Strategy Support

Risk Consulting

Conversion and Accounting Change Services
Capital Markets Readiness
Pre and Post Deal Reporting
Financial Reporting Support
Statutory Accounting and Bookkeeping Compliance
Financial Reporting Process Advisory
Training Solutions
Forensic Investigation
Corporate Intelligence
Forensic Technology Services
Fraud Risk Management
Intellectual Property and Contract Governance
Dispute Advisory Services
Major Project Advisory
Climate Change and Sustainability
Anti-Money Laundering and Trade Sanction Services
Anti-Bribery and Corruption Proactive Services
Regulatory Enforcement and Compliance Services
Economics and Regulatory Services
Financial Risk Management
Credit Risk
Market Risk
Operational Risk
Financial Instruments Accounting
Actuarial Services and Insurance Risk Services
Regulatory Services
Internal Audit, Risk and Compliance Services
Major Project Advisory
Internal Audit and Strategic Sourcing
Enterprise Risk Management
Governance, Risk and Compliance
Contract Compliance
Regulatory Compliance
Climate Change and Sustainability
IT Advisory in Risk Consulting
Governance, Risk and Compliance Technology
Controls Integration
Information Protection
Business Resiliency Advisory
IT Attestation
Information Risk Management in External Audit
IT Internal Audit
Emerging Technology Risk Services
Technology Solutions - Assets/Products





For more information
please contact:

Afrah Faraj

Marketing Manager,
KPMG in Bahrain

T: +973 17201495

E: afaraj@kpmg.com

kpmg.com/socialmedia



kpmg.com/app



©2017 KPMG Fakhro, a Bahrain partnership registered with the Ministry of Industry, Commerce and Tourism, Kingdom of Bahrain and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved.

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

The KPMG name and logo are registered trademarks of KPMG International.