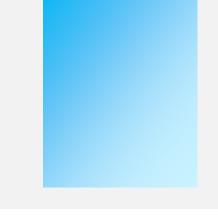


We Do Deals.

KPMG Infrastructure Investor Network (KIIN)

June 2024



Deal Advisory and Transaction Experience

Over the last 5 years, our Canadian team of experienced infrastructure investment professionals have advised on more than 150 infrastructure transactions globally with an aggregate deal value over \$50.0 billion across all infrastructure asset classes – transportation, digital, energy & natural resources, and social.

Transportation



Divestiture of Northwest Parkway

Financial and tax advisory on the divestiture of respective stakes of 33.7% and 43.4%, representing a total equity value of US \$1.3 billion.



Confidential Canadian Pension Fund

Sale of Chicago Skyway Toll Bridge

Financial and tax advisory services on the divestiture of jointly held 33.33% stakes, representing an equity value of US \$2.0 billion.





Acquisition of Cando Rail & Terminals

Financial, tax, IT, and operational advisory services on the acquisition of a rail infrastructure operator.





Sale of Global Container Terminals

Financial, tax, operations, and IT advisory services on the divestiture to a leading global sea, land and air logistics operator.

CMA CGN

Confidential Canadian Infrastructure Fund

Investment in Landmark Student Transportation

Financial and tax advisory services on the acquisition of a student transportation operator.

Landmark Student Transportation

INSTAR

Acquisition of Horizon Terminals Services LLC

Financial and tax advisory services on the acquisition of a marine terminal operator based in Fort Lauderdale.





Development partnership in Saint-Hubert Airport

Financial modelling of the partnership investment for development of a passenger terminal at the Montreal based airport

porter

Confidential Canadian and European Infrastructure Funds

Acquisition of PSA Italy

Financial advisory and modelling services on the joint acquisition of 28.0% interests in three container terminals in Italy.

PSA ITALY

Digital



Debt Capital Raise

Financial and tax advisory services to Conterra Networks on the completion of a debt capital raise totaling US \$580 million.

Confidential North American Lenders



Acquisition of Zenfi Networks

Financial and tax advisory services on the acquisition of a critical fiber network in NYC.



Confidential Canadian Pension Fund

Investment in Beanfield Metroconnect

Financial, tax and model advisory services on the investment in a critical fiber network in Canada.



Forum

Investment in Vendo Media Inc

Financial advisory services on the growth equity investment in a Canadian digital media and advertising company.





Investment in Quickline Communications

Financial and tax advisory services on an investment in a rural broadband provider based in the U.K.





Acquisition of Mobilitie LLC

Financial advisory services on the acquisition of the largest private communications and tower company in the U.S.



INSTAR

Acquisition of LightSpeed Networks

Financial and tax advisory services on the acquisition of the largest fibre network in the pacific northwestern United States.



tooldy networks

Acquisition of Signal Point Systems

Financial and tax advisory services on the acquisition of a telecommunications provider to military bases in the U.S.



Forum

Investment in White Cloud Communications

Financial advisory services on the investment in an owner and operator of broadband and fixedwireless networks





Investment in Mercury Wireless Inc

Financial and IT advisory services on the investment in a provider of high-speed internet and digital phone services to rural United States.



Confidential Canadian Pension Fund

Investment in SolarWinds

Financial and tax advisory services on a 5% investment in a developer of software to support IT infrastructure.





Acquisition of Conterra Networks

Financial and tax advisory services on the acquisition of a fibre network provider which provides services across 14 United States.



Energy & Natural Resources

Confidential Canadian Pension Fund

Acquisition of Enwave Energy Corporation

Financial, tax and IT advisory services on the acquisition of the Canadian segment of Enwave Energy Corporation.





Acquisition of Cube District Energy

Financial advisory services to on the acquisition of a landfill gas-to-energy platform in the United States.





Acquisition of Greengate Power Corp

Financial and model advisory services on the acquisition of an Albertabased renewable energy developer.





Acquisition of BlueEarth Renewables

Financial advisory services on the acquisition of a leading renewable energy developer.



SUNRIDGE PARTNERS

Sale of Ontario Plants Propagation Ltd

Financial and tax advisory services on the divestiture of a supplier of starter plants to North American hydroponic and greenhouse growers.





Acquisition of Ostrom Mushroom Farms LLC

Financial and tax advisory services on the acquisition of a mushroom growing facility in Sunnyside Washington.



INSTAR

Acquisition of Greenwood Mushrooms Corp

Financial, tax and analytics advisory services on the acquisition of a Canadian mushroom producer.





Acquisition of Empresa de Energía de Boyacá (EBSA)

Financial advisory services on the acquisition of a regulated utility company based in Columbia.



Confidential Canadian Mining Company

Acquisition of Balmoral Resources

Financial and tax advisory services on the acquisition of a Canadian gold and base metals Company for CAD \$110.0 million.





Acquisition of Imerys Talc Assets

Financial advisory services on the asset acquisition of Imerys Talc America, Imerys Talc Vermont and Imerys Talc Canada, Inc.





Acquisition of Great Bear Royalties Corp

Financial advisory services on the acquisition of a precious metals royalty and streaming company.



Confidential Canadian Infrastructure Fund

Acquisition of Fort McMurray transmission line

Financial advisory services on the acquisition of the Fort McMurrary transmission line from Canadian Utilities and Quanta Services Inc.



Social



Evaluation of Dream Unlimited Corporation and Great Gulf

Financial advisory services on the evaluation of development partners.



回 GREAT GULF



Acquisition of a Wade and Brock Lumbard portfolio

Financial advisory services on the acquisition of a network of deathcare assets in Canada.





Acquisition of Park Lawn US-based portfolio

Financial advisory services on the US \$70M acquisition of US-based cemetery and funeral home assets.

PARK LAWN CORPORATION



PARTNERS COMMUNITY HEALTH

Acquisition of Camilla Community Care Inc

Financial and IT advisory services on the acquisition of a senior living facility in the Greater Toronto Area.

Camilla Care



Acquisition of Angeleno Mortuaries

Financial and tax advisory services on the acquisition of a network of death care assets in California.





Acquisition of IXINITY

Financial and tax advisory services on the acquisition of a biotechnology company focused on oncology and autoimmune research.





Debt Financing raise

Financial advisory services on a CAD \$200 million debt financing raise completed in April 2020

> Series B Senior Unsecured Debentures



Debt Financing raise

Financial advisory services on a CAD \$200 million value for money financing strategy.

Series A Senior Unsecured Debentures

Connect with us

Our team is made up of today's foremost infrastructure practitioners with deep experience across industries, disciplines, borders, and at all stages of an asset's lifecycle. We custom create our teams depending on the unique requirements and challenges of each project. We work shoulder to shoulder with our clients from beginning to end, and are only satisfied when a successful outcome is achieved.



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