

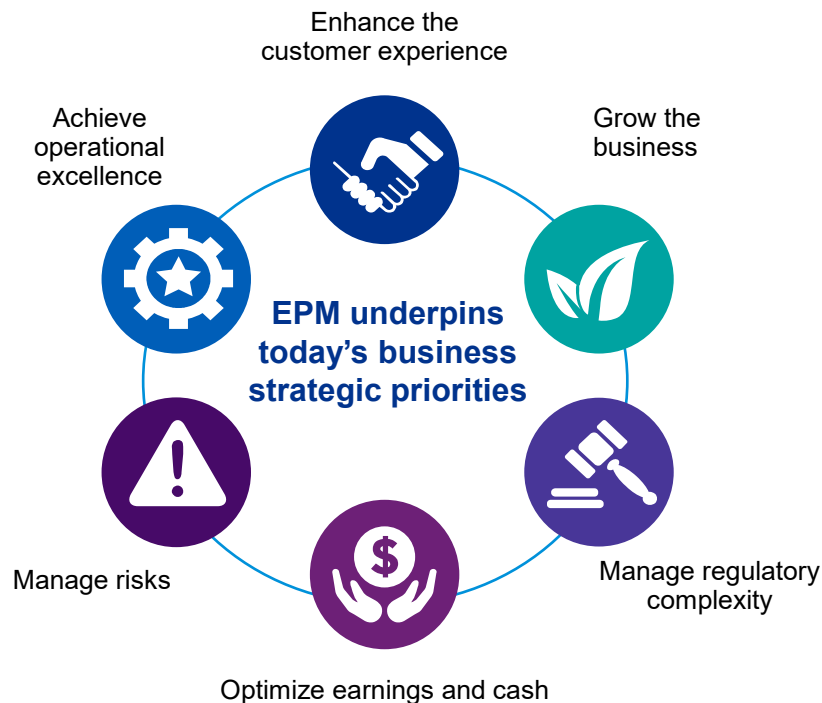


Enterprise Performance Management

Drive growth and better enable decision making

KPMG Switzerland, Management Consulting

Explore our Enterprise Performance Management (EPM) solutions and contact us to ensure your finance function is ready for what's ahead.



Would you like to like to learn more about our EPM services?

Financial planning, budgeting & forecasting



What is it about?

The systematic development of forward-looking projections and targets, aligned to strategy, based on understanding from past performance and insight into what is likely to happen in the future.

Financial close & consolidation



What is it about?

Processes and applications allowing organizations to prepare, reconcile, consolidate and summarize financial data based on different accounting standards and regulations.

Financial reporting, management reporting & analysis



What is it about?

Reporting, disclosure and analysis solutions employed to provide rigor and management of both external and internal regulatory reporting cycles and to supply management with the information require to measure and steer performance.

Financial planning, budgeting & forecasting

Rapidly changing environments require organizations to overhaul conventional planning, budgeting and forecasting processes

Today

- Detailed, labor-intensive planning process
- Bottom-up
- Elongated cycle time
- Lack of integration
- Disconnected from business

Action

- Identify pain points and bottlenecks
- Integrate processes, technology and people
- Plan with business drivers
- Leverage new operating models and technology

Future

- Business-focused, integrating strategic, finance, sales, product and operations planning activities
- Strong business partnering
- High-level, driver-based planning
- Leveraging predictive analytics for real-time analysis and event modelling
- Efficient cycle times

We help clients improve their existing financial planning processes by focusing on one or more improvement levers



- **Cycle time** – Improving the cycle time required to develop a new plan or forecast, resulting in more timely and relevant information
- **Time horizon** – Implementing a rolling time component to planning processes so that the organization is taking a forward-looking approach
- **Level of detail** – Reducing the level of detail to help the organization focus on what really matters
- **Drivers** – Incorporating business drivers into planning processes to improve alignment with sales and operations processes
- **Insights** – Improving analysis and business partnering effort
- **Tool** – Increasing data accuracy and performance through market-leading tools

Financial close & consolidation

The ability to complete and report financial results quickly and accurately is crucial for successful organizations

Today

- No clear policies & procedures guiding the data submission
- Complex requirements without automatic system postings
- Data validation performed in Excel spreadsheets; rules maintained manually; results not always trusted
- Manual and onerous inter-company reconciliation process
- Process relying on the knowledge of a few employees

Action

- Identify pain points and bottlenecks
- Implement tools natively integrated with core financial system
- Integrate processes, technology and people

Future

- Definition of standard processes and accounting treatments
- Business processes and rules fully documented
- Fully integrated systems
- Automated consolidation processes
- Automated controls triggering corrective actions and workflows

We help clients improve their financial close & consolidation processes by focusing on one or more improvement levers



- **Cycle time** – Improving the speed of running the financial close & consolidation process, resulting in more timely information
- **Compliance** – Reliable data validation processes and controls, ensuring compliance with regulatory rules and standards
- **Automation** – Limited risk of errors and knowledge loss by reducing the number of manual tasks
- **Tool** – Increasing data accuracy and performance through market-leading tools

Financial reporting, management reporting & analysis

Financial reporting must strictly comply with external regulatory requirements whilst management reporting & analysis should be driven from the top down with a focus on the right questions, measures and content

Today

- Time spent on crunching data and producing reports rather than analyzing data and providing insights
- Excel as the main reporting interface
- Management accounts not linked to business measures
- Disjointed financial and management reporting processes
- Too many KPIs

Action

- Identify pain points and bottlenecks
- Implement tools natively integrated with core financials system and with consolidation system
- Integrate processes, technology and people

Future

- Fully integrated systems
- Drill-down capabilities providing access to more granular views of data
- A limited number of relevant KPIs aligned to strategy
- Visual dashboards of enterprise KPIs with alerts, trends, and plan vs. target

We help clients improve their financial reporting, management reporting & analysis by focusing on one or more improvement levers



- **Cycle time** – Providing financial and management reports 2 to 4 days after period end
- **Compliance** – All regulatory reporting requirements identified and documented
- **Transparency** – Full Traceability
- **Automation** – Automated reconciliation of management vs. financial reports
- **Tool** – Increasing data accuracy and performance through market-leading tools

KPMG supports throughout all stages of EPM projects

Benefit from our comprehensive market knowledge, advice from a single source and experience from a large number of successful EPM projects

