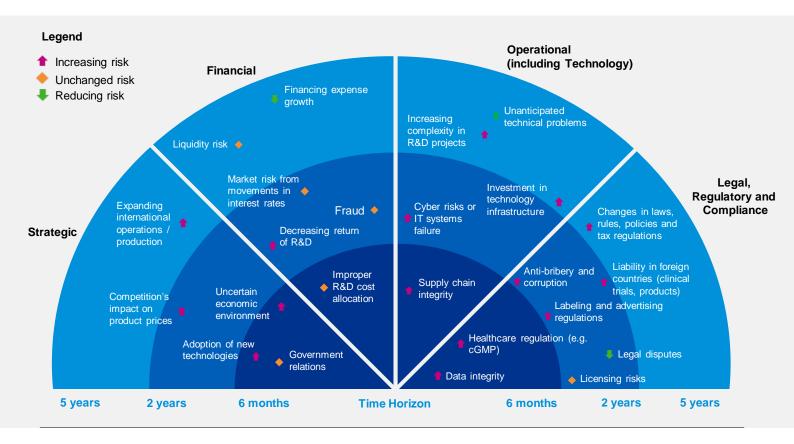


The biotechnology sector is transforming at a dramatically fast pace. Organisations face changing regulatory requirements, potential constraints on the use of patient data and fierce competition on a global playing field. These challenges are forcing organisations to re-examine their research, testing and manufacturing processes, go-to-market strategies and customer engagement models to take full advantage of new technologies, to accelerate growth and enhance shareholder value.

Key trends observed in the market impacting the industry in the Greater China region:

- Poor share price performance affecting the chance of Hong Kong to become the Asia's biotech hub;
- Increasing adoption of technologies and application of digital to improve the efficiency of R&D and clinical trials; and
- Evolving regulatory frameworks to govern the integrity of clinical trial data.



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