

Mainland China and Hong Kong IPO markets

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2021 Q1 review

kpmg.com/cn

Global IPO landscape

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Hong Kong IPO market



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Global IPO landscape

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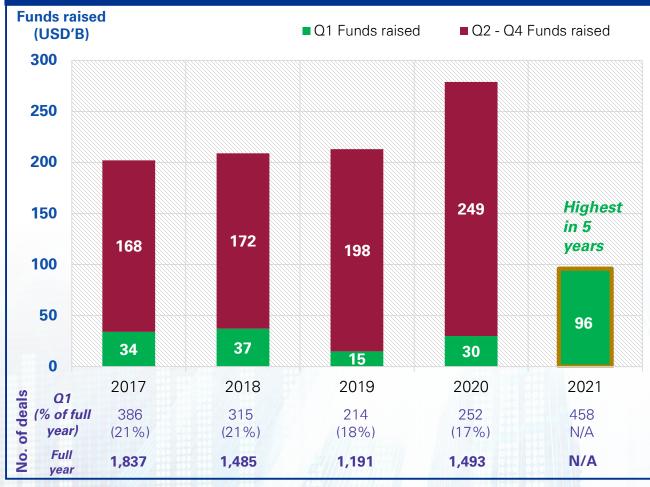
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Global landscape



Global IPO activity (2017 – 2021)



The global IPO market remains active, following the continued momentum from 2nd half of last year. Total funds raised is recording over tripled the amount of the same period last year.

The TMT sector continue to drive the global IPO market. The sector represents 5 out of the top 10 largest IPOs in terms of funds raised during the quarter.

(1) Analysis based on data as at 24 March 2021

Sources: Bloomberg and KPMG analysis, excludes special purpose acquisition company ("SPAC" or "blank check") deals.



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Global landscape



	Rank	Stock exchange	IPO proceeds (USD billion) ¹
2021	1	NASDAQ	22.1
Q1	2	New York Stock Exchange	15.6
U 1	3	HKEX	13.9
	4	Shanghai Stock Exchange	6.9
	5	London Stock Exchange	5.5

	Rank	Stock exchange	IPO proceeds (USD billion)
2020	1	Shanghai Stock Exchange	10.2
2020 Q1	2	NASDAQ	5.5
UT	3	Stock Exchange of Thailand	2.4
	4	NYSE	2.2
	5	HKEX	1.9

	Rank	Stock exchange	IPO proceeds (USD billion)
2020	1	NASDAQ	57.8
(Full	2	HKEX	51.2
year)	3	Shanghai Stock Exchange	51.0
	4	New York Stock Exchange	34.4
	5	Shenzhen Stock Exchange	18.8

(1) Analysis based on data as at 24 March 2021. As NYSE and HKEX are very close in terms of total proceeds, the actual ranking for 31 March 2021 may change.

(2) The exchange rate for USD/HKD is 7.75.

(3) Sources: Bloomberg and KPMG analysis, excludes special purpose acquisition company ("SPAC" or "blank check") deals



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The US, HK and A-share markets continues to

lead the market, raising a total of USD61.4B, which represents over 63% of the global IPO proceeds

as of 24 March 2021

TMT, Healthcare / Lifesciences and Industrial Markets are the top sectors, contributing over 75% of total funds raised in the US, HK and the Ashare IPO market.

SPAC Market update



SPAC Formation (2017 – 2021 YTD Mar) **Fund raised** No. of (USD 'B) deals 120 350 294 300 100 248 250 80 200 60 95.6 150 83.3 40 100 59 48 20 34 50

13.7

2019

2020

-O-Number of deals

10.9

2018

Fund raised (USD 'B)

Recent Popularity of SPACs

The Special purpose acquisition company ("SPAC") momentum shows no signs of slowing down in 2021 with a record breaking US\$95.6B raised in the first quarter alone, surpassing the total amount raised in full year 2020 of US\$83.3B. Unlike a traditional IPO, a SPAC, also known as a blank check company, has no operations and is formed strictly to raise a pool of capital for acquiring an existing business identified subsequent to the SPAC formation.

SPAC is required by its charter to complete an acquisition ("De-SPAC transaction") normally within 24 months, or liquidate and return the proceeds raised in the offering to the SPAC shareholders. For this reason, the funds raised through SPAC listings are not counted in the global or U.S. IPO tally.

(1) Analysis based on data as at 24 March 2021 Sources: Bloomberg and KPMG analysis

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2017

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0

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2021 YTD

March

2021 Global IPO market overview



Strong investor confidence remains

Strong IPO market sentiment continued into 2021. Despite market uncertainty driven by the ongoing COVID-19 pandemic and other social and economic concerns, high liquid market and investor enthusiasm remain. Boosted by the increase in fundraising in the US and Hong Kong markets, especially in new economy companies, global IPO funds raised is recording over tripled the amount of the same period last year.

As COVID-19 vaccines become more readily available globally in 2021, a resurgence of the global economy is expected. Low interest rates, a high level of market liquidity and solid investor sentiment remain. As such, we are expecting another active year of IPOs globally.



Paul Lau

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Sources: Bloomberg and KPMG analysis



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A-share IPO market



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146.12

A-share IPO market: 2021 Q1 highlights



A-share market remains strong

On the back of the strong recovery of China's local economy and the implementation of the registration-based listing platforms, the A-share IPO market continued to be active during the first quarter of the year.

Number of listings have nearly doubled compared with 2020Q1, including the contribution by the increasing deals in ChiNext. Total funds raised however, have recorded 3% year-on-year decrease, mainly due to the lack of sizeable listings (Beijing-Shanghai High Speed Railway raised RMB 30.7B in 2020 Q1).

Supported by further activities in the STAR Market

The STAR Market further showed its significance this quarter – it recorded 35 deals in Q1 2021 raising a total of RMB33.2B. Six out of the Top 10 A-share IPOs in terms of funds raised were in the STAR market.

Increasing number of ChiNext listings

The ChiNext reform is an expansion of the approach taken in the STAR Market, with a focus on serving innovative growth companies and start-ups. A total of 33 deals were completed this quarter raising RMB19.0B. With a strong pipeline, the market is expected to remain active in this year.



Sources: All analysis is based on WIND data as at 24 Mar 2021 adjusted to number of confirmed listings up to 31 March 2021, unless otherwise stated



A-share IPO market



	SSE - Traditional	SZSE - Traditional	SSE STAR	SZSE - ChiNext*	Total
2021 Q1	RMB 19.0B 21 deals	RMB 4.7B 10 deals	RMB 33.2B 35 deals	RMB 19.0B 33 deals	RMB 75.9B 99 deals
2020 Q1	RMB 39.6B 10 deals	RMB 9.6B 17 deals	RMB 29.4B 24 deals	N/A	RMB 78.6B 51 deals
2020 Full year	RMB 120.8B 88 deals	RMB 60.8B* 99 deals	RMB 222.6B 145 deals	RMB 65.8B 62 deals	RMB 470.0B 394 deals

Note: All analysis is based on WIND data as at 24 Mar 2021 adjusted to number of confirmed listings up to 31 March 2021, unless otherwise stated

* The numbers presented under "SZSE – ChiNext" above represent IPOs completed under the registration-based system following the reform. During 2020, there are 45 companies listed on the ChiNext board prior to the reform, raising a total of RMB 23.5 billion. For analysis purpose, these IPOs were included under "Traditional - SZSE" above.



Sector distribution: A-share top 3



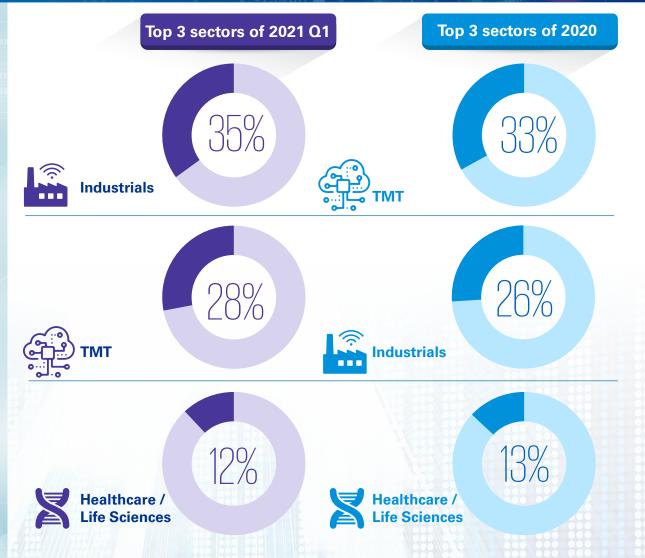
The listing momentum of **TMT and industrials companies prevailed**,

as digital economy and advanced industrials further expand in China.

Benefiting from ongoing government support, growing healthcare and biotech business in China and flexibility of pre-profit **biotech companies**,

healthcare/life sciences is expected to be one of the driving forces of the A-share IPO market.

Sources: All analysis is based on WIND data as at 24 Mar 2021 adjusted to number of confirmed listings up to 31 March 2021, unless otherwise stated



Top 10 largest A-share IPOs



Funds raised by top 10 IPOs

RMB 24.7 billion

RMB 54.2 billion

~ 33% of total proceeds

~ 69% of total proceeds

2021 Q1:

2020 01:

021 Q1	Company	Exchange	Proceeds (RMB billion)	Sector
1	Tianneng Battery Group Co.,Ltd.	SSE-STAR	4.9	Industrials
2	Bank of Chongqing Co., Ltd.	SSE	3.8	Financial services
3	Yunnan Botanee Bio-Technology Group Co. LTD	SZSE-ChiNext	3.0	Consumer markets
4	Zwsoft Co, Ltd	SSE-STAR	2.3	TMT
5	Shanghai ZJ Bio-Tech Co., Ltd.	SSE-STAR	2.1	Healthcare/life sciences
6	Shengyi Electronics Co., Ltd.	SSE-STAR	2.1	TMT
7	Hangzhou Alltest Biotech Co., Ltd.	SSE-STAR	1.8	Healthcare/life sciences
8	Chengdu Xgimi Technology Co., Ltd	SSE-STAR	1.7	TMT
9	Zhejiang Huakang Pharmaceutical Co., Ltd.	SSE	1.5	Consumer markets
10	Shenzhen BSC Technology Co.,Ltd.	SZSE-ChiNext	1.5	TMT

Source: Wind and KPMG analysis

2020 Q1	Company	Exchange	Proceeds (RMB billion)	Sector
1	Beijing-Shanghai High Speed Railway Co.,Ltd.	SSE	30.7	Transport, logistics and others
2	Beijing Roborock Technology Co., Ltd.	SSE-STAR	4.5	Consumer markets
3	China Resources Microelectronics Limited	SSE-STAR	4.3	TMT
4	Gongniu Group Co., Ltd.	SSE	3.6	Industrials
5	Shandong Dongyue Organosilicon Materials Co., Ltd.	SZSE	2.1	Industrials
6	Suzhou Zelgen Biopharmaceuticals Co., Ltd.	SSE-STAR	2.0	Healthcare/life sciences
7	Bio-Thera Solutions, Ltd.	SSE-STAR	2.0	Healthcare/life sciences
8	UCloud Technology Co., Ltd.	SSE-STAR	1.9	TMT
9	Beijing Huafeng Test & Control Technology Co.,Ltd.	SSE-STAR	1.6	Industrials
10	BOC International (China) Co., Ltd.	SSE	1.5	Financial services
Note:				

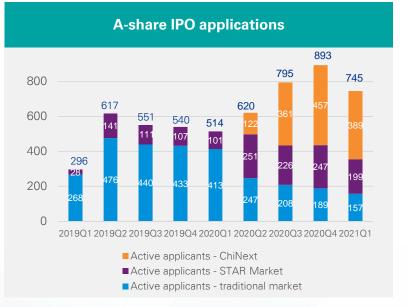
All analysis is based on WIND data as at 24 Mar 2021 adjusted to number of confirmed listings up to 31 March 2021, unless otherwise stated



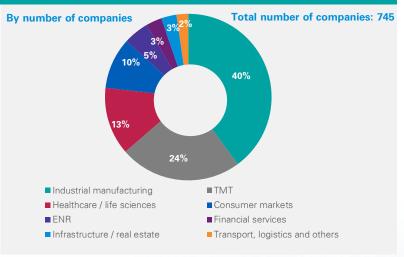
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A-share IPO pipeline

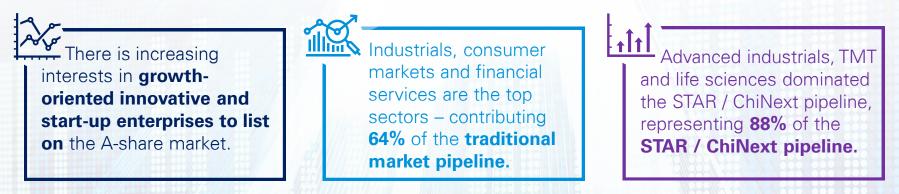




A-share IPO applications – 2021Q1 sector breakdown



Note: All figures are as at 24 March 2021, unless otherwise stated. STAR market active applicants included suspended applications (中止審查) which is due to the expiry of their financial information. Source: Wind and KPMG analysis Historically these applications have been reactivated promptly with updated financial information being submitted by the listing applicant.





2021 outlook: A-share market



China's economy continues to recover gradually with the healthy development of multi-layered capital markets, catering to wider funding needs such as virus-hit companies as well as growth-oriented innovative start-up enterprises. **The Ashare market is expected to remain active.** Pipeline activities remained active at over 700 active applicants as at 24 March. This is mainly driven by the number of applicants in the STAR Market and the ChiNext board, indicating solid confidence and market recognition. In regards to sectors, **TMT and advanced industrials** comprised over 60 percent of the pipeline and **are expected to remain the key driving force in the A-share IPO market**.

Looking forward, the new 'Dual Circulation' economic strategy places the domestic market as the mainstay for China's future growth, which benefits innovation sectors such as applied technology firms. At the same time, quality of listings remain as the focus of the regulators, as part of their continuous effort to enhance the quality of capital market to serve high-quality economic development.



Louis Lau Partner Capital Markets KPMG China





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Hong Kong IPO market

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Hong Kong IPO market: 2021Q1 highlights

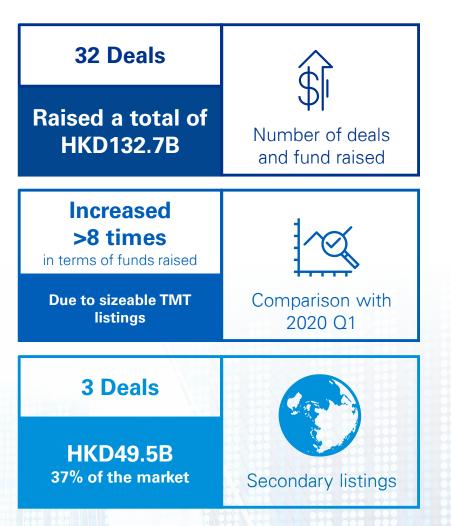
Strongest start in terms of total proceeds

After the lucrative year of 2020, market sentiment continued to improve in 2021Q1. Driven by strong liquidity and post-COVID recovery, investor demand remains solid this quarter. Three sizeable⁽¹⁾ Chinese technology company listings were completed in Q1, making the bourse achieve a historic high in terms of total proceeds. These top three listings in the quarter raised a total of HKD92.4 billion, representing 70% of total funds raised during the quarter.

Hong Kong have again proven to be a popular choice among innovation companies as we see more successful listings of pre-revenue biotech, WVR and secondary listing companies that are permitted to be listed following the reform in 2018. 7 out of the top 10 in Q1 2021 were listings from these issuers.

Trend of homecoming listings continues

The increase in fundraising is mainly attributable to homecoming listings, which benefits the city's financial and capital markets. These secondary listings underline Hong Kong's solid fundamentals and its importance as an international capital-raising venue with a growing ecosystem for innovation and new economy companies.



Note: (1) listings of over HKD 10B

All figures are as at 24 March 2021, adjusted to number of confirmed listings up to 31 March 2021, excludes listing by introduction Source: HKEx and KPMG analysis



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Hong Kong IPO market activity

	Main Board	GEM	Total
2021 Q1	HKD 132.6B	HKD 0.1B	HKD 132.7B
	31 deals	1 deal	32 deals
2020 Q1	HKD 14.3B	HKD 0.1B	HKD 14.4B
	35 deals	2 deals	37 deals
2020 Full year	HKD 396.0B	HKD 0.6B	HKD 396.6B
	136 deals	8 deals	144 deals

Note: All figures are as at 24 March 2021, adjusted to number of confirmed listings up to 31 March 2021, excludes listing by introduction Source: HKEx and KPMG analysis

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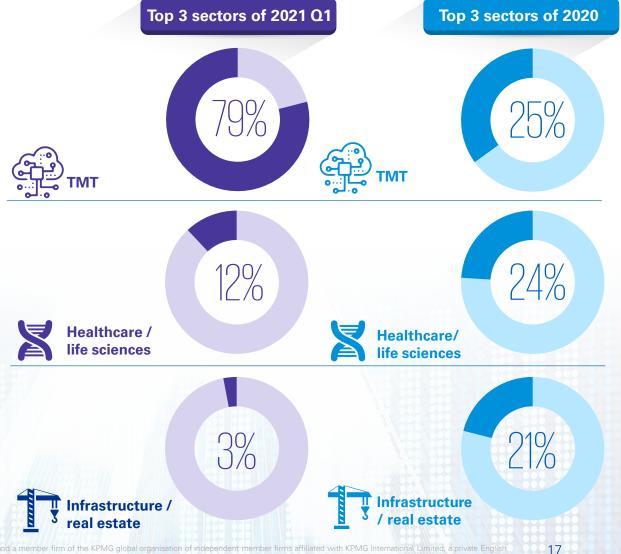
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Sector distribution: HK top 3

Following the heated wave in 2020, **Chinese technology companies continued their leading market position** – representing five out of the top 10 IPOs in terms of proceeds during the quarter.

Healthcare / life sciences

listings are another bright spot. Eight healthcare / life sciences companies have been listed, raising a total of HKD16.4 billion, contributing 12% of total funds raised.



Note: All figures are as at 24 March 2021, adjusted to number of confirmed listings up to 31 March 2021. Source: HKEx and KPMG analysis

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Top 10 largest Hong Kong IPOs

2021Q1	Company	Proceeds (HKD billion)	Sector
1	Kuaishou Technology - W	48.3	TMT
2	Baidu Inc - SW	23.9	TMT
3	Bilibili Inc - SW	20.2	TMT
4	JOINN Laboratories (China) Co., Ltd.	6.5	Healthcare / life sciences
5	Autohome Inc S	5.3	TMT
6	Yidu Tech Inc.	4.7	TMT
7	Bairong Inc. – W #	3.9	Financial services
8	Cheerwin Group Limited	3.1	Consumer markets
9	MicroPort CardioFlow Medtech Corporation - B	2.9	Healthcare / life sciences
10	New Horizon Health Limited – B	2.3	Healthcare / life sciences

Expected to list as at 31 March 2021. Funds raised estimated is based on announced listing price of \$31.8 per share

2020Q1	Company	Proceeds (HKD billion)	Sector
1	InnoCare Pharma Limited	2.6	Healthcare / life sciences
2	Jiumaojiu International Holdings Limited	2.5	Consumer markets
3	Huijing Holdings Company Limited	1.5	Infrastructure / real estate
4	China Bright Culture Group	0.9	TMT
5	Lvji Technology Holdings Inc.	0.7	TMT
6	Shanghai Gench Education Group Limited	0.7	Education
7	Beijing Enterprises Urban Resources Group Limited	0.6	Infrastructure / real estate
8	Zhongguancun Science-Tech Leasing Co., Ltd.	0.5	Financial services
9	Activation Group Holdings Limited	0.4	TMT
10	Jianzhong Construction Development Limited	0.3	Infrastructure / real estate



Funds raised by top 10 IPOs 2021 Q1: HKD 121.1 billion ~ 91% of total proceeds 2020 Q1: HKD 10.7 billion

~ 74% of total proceeds

Note: All figures are as at 24 March 2021, adjusted to number of confirmed listings up to 31 March 2021.

Source: HKEx and KPMG analysis

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2021 outlook: HK IPO market

Driven by a liquid market and the gradual recovery of the Chinese economy, **we are optimistic about the Hong Kong IPO market** and the bourse continuing to be top listing destinations in 2021.

The bourse is proven to be the natural choice as a listing venue for homecoming listings by **US-listed Chinese-based companies**. With the growing numbers of completed deals we see in recent years, it is **expected more listed Chinese companies will follow suit**.

An evolving investment ecosystem and the city's emergence as a centre for **biotech fundraising** and the continuing **influx of life sciences companies will remain as the key contributors to the bourse's performance in the coming year**. **G** Benefitting from the new listing chapter, the investment ecosystem has been evolving for biotech companies and Hong Kong has become the second largest and a leading biotech fundraising hub globally. Moreover, China's continuous effort focusing on the development of strategic emerging industries creates greater need for capital investments for biotech, advanced technology and new energy companies.



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