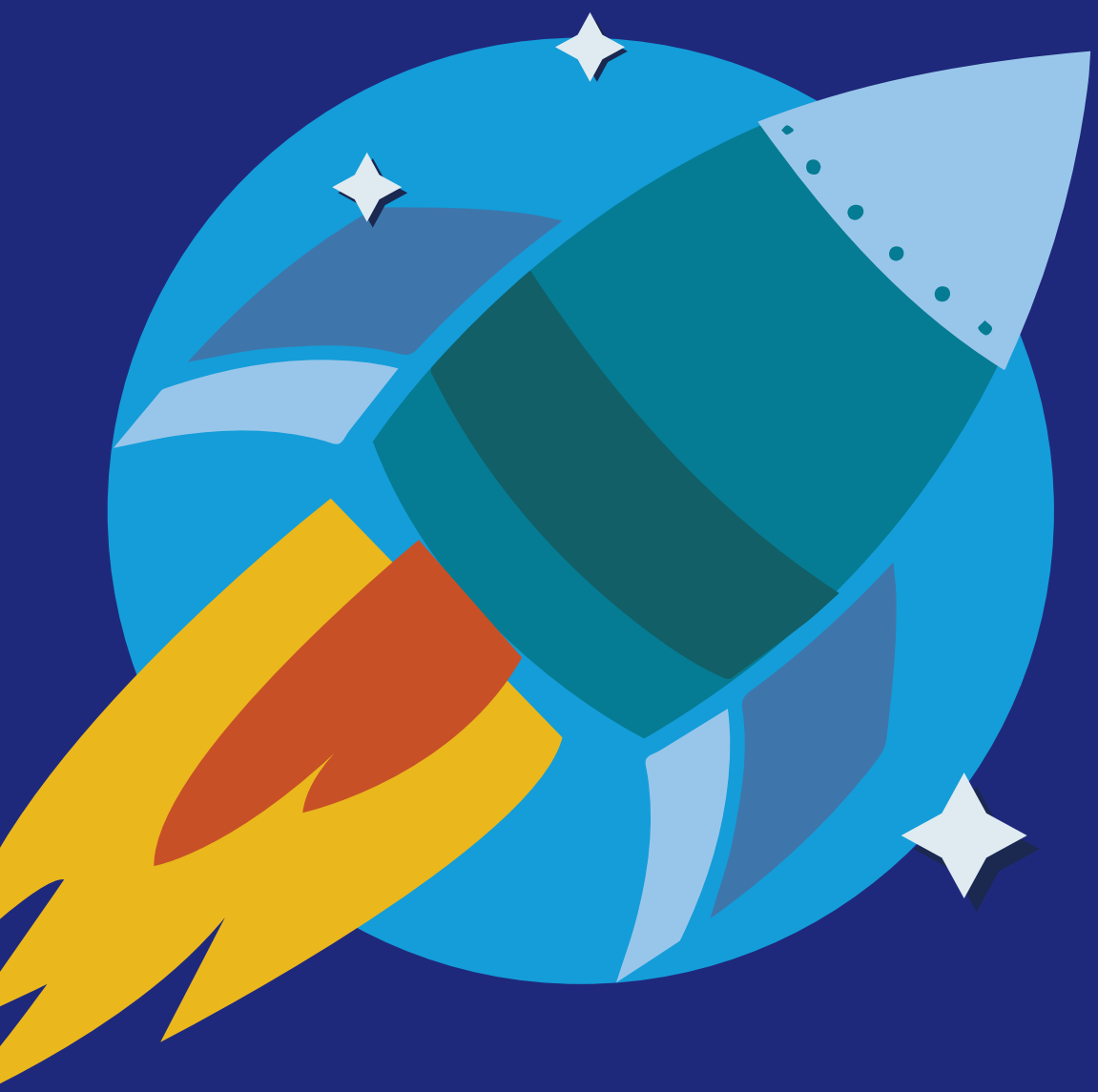


# 2018 FINTECH100

## Leading Global Fintech Innovators

H2 VENTURES

KPMG

**2017** Fintech100 Report

**2016** Fintech100 Report

**2015** Fintech100 Report

**2014** Fintech100 Report

# About the List

The Fintech100 is a collaborative effort between H2 Ventures and KPMG. In its fifth year, the Fintech100 uncovers and evaluates the most innovative Fintech companies globally. The Fintech100 comprises a 'Top 50' and an 'Emerging 50' and highlights those companies globally that are taking advantage of technology and driving disruption within the financial services industry. A judging panel comprised of senior partners from H2 Ventures and KPMG has decided the final composition of the Fintech100 list.

**H2 Ventures**
H2 Ventures is a global thought leader in fintech venture capital investment. Founded by brothers Ben and Toby Heap, and based in Sydney, Australia, it invests alongside entrepreneurs and other investors in early stage fintech ventures. H2 Ventures is the manager of the H2 Accelerator – Australia's only dedicated fintech accelerator – and operates out of Sydney's dynamic Startup Hub.

**Twitter** @H2_Ventures **LinkedIn** H2 Ventures **Facebook** H2 Ventures

**KPMG Global Fintech**
The financial services industry is transforming with the emergence of innovative, new products, channels and business models. This wave of disruption is primarily driven by evolving customer expectations, digitalisation, as well as continued regulatory and cost pressures. KPMG is passionate about supporting our clients to successfully navigate this change, mitigating the threats and capitalising on the opportunities. KPMG's Global Fintech practice comprises of partners and staff in 45 fintech hubs around the world, working closely with financial institutions and fintech companies, to help them understand the signals of change, identify the growth opportunities and to develop and execute on their strategic plans.

**Twitter** @KPMG **LinkedIn** KPMG

# *Dear Reader,*

***H2 Ventures and KPMG are excited to present the fifth annual 'Fintech100' report which compiles a list of the year's best fintech innovators from around the world.***

The Fintech100 highlights truly innovative companies, creating products and services at the juncture of technology and financial services who are seeking to disrupt the existing processes and products that dominate the marketplace, with fintech companies from 36 countries featuring in this year's list.

The Fintech100 is divided into two sublists: (1) the 'Top 50' established fintech firms around the globe, which are ranked based on innovation, capital raising activity, size and country; and (2) the 'Emerging 50' firms, which are newer companies that are at the forefront of innovative technologies and practices.

We've selected the companies in the Fintech100 following extensive global research and analysis based on data across a range of dimensions.

**Including the core five factors noted below:**

1. Average annual capital raised
2. Rate of recent capital raising
3. Geographic diversity
4. Sectoral diversity
5. X-factor: degree of product, service and business model innovation (a subjective measure that is applied only with respect to companies appearing on the Emerging list)

These selection criteria are the key metrics used to calculate the rankings of companies in the Fintech100.

**The Fintech100 in 2018 includes:**

- 18 countries from the UK and EMEA (Europe, the Middle East and Africa),
- 11 countries from Asia Pacific (including Australia and New Zealand), and
- 7 countries from the Americas (North and South America).

As in last year's report, China represents five of the Top 10 fintech companies in 2018. This follows the trend from previous years, as Chinese incumbents continue to scale with a heavy emphasis on payments and insurance.

**The sectoral breakup of the Fintech100 is as follows:**

- 34 payments and transactions companies,
- 21 lending companies,
- 14 wealth companies
- 12 insurance companies,
- 10 neo-banks,
- 5 "multi" companies (who play across sectors with multiple offerings),
- 5 "other" companies (including regtech and data analytics innovators who don't fit into traditional categories).

Whilst payments and lending companies dominate the 2018 list, we also note the rise in the number of 'neo-banks', particularly across the UK and Europe.

This year's list reveals a significant jump in venture capital backing of fintech companies. The companies on the 2018 List have raised over US$52B in venture capital (almost double last year's figure) and almost $28B of capital in the last 12 months (a 366% increase).

**We congratulate the Top 10 companies in the Fintech100 for 2018:**

1. **Ant Financial** is the world's largest third-party payments platform
2. **JD Finance** is a digital technology company, dedicated to providing digital, online and offline all-scenario services around three key points - data, user and connectivity, using emerging technologies such as big data, AI, cloud computing, blockchain and IoT.
3. **Grab** uses data and technology to improve everything from transportation to payments across a region of more than 620 million people
4. **Du Xiaoman Financial** provides short-term loan and investment services
5. **SoFi** offers a range of lending and wealth management services catering primarily to early-stage professionals
6. **Oscar Health** seeks to radically transform health insurance through technology
7. **Nubank** is a Brazilian neo-bank that has issued over 5 million credit cards and 2.5 million digital payment accounts
8. **Robinhood** is a stock brokerage that allows customers to buy and sell U.S listed stocks and EFTs with zero commission
9. **Atom Bank** is the UK's first purely digital retail bank
10. **Lufax** is an online financial asset trading company and uses big data to analyse risk

You can read all about these companies, and many others, in the following pages.

We encourage you to visit www.h2.vc/f100 to find out more.

Yours faithfully

Ben Heap
Founding Partner
**H2 Ventures**

*@ben_heap*

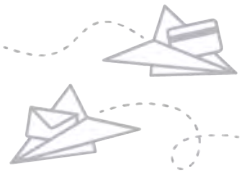
Ian Pollari
Partner & Co-Lead
Global Fintech practice
**KPMG**

*@IP23E*

# *Around the World*

# Sectorial Breakup

34
Payments & Transactions



21
Lending & Credit

14
Wealth & Brokerage

12
Insurance

10
Neo-Bank*

5
Multi**

5
Regtech & Data Analytics

* ***Neo-Banks*** *within a broader category known as Challenger Banks, are digital natives either without, or with a recently granted banking license. They have digital as the only or predominant channel for engaging with customers and challenge either the products, the user experience or the business models of traditional banks and other financial services organisations.*

** ***Multi's*** *are diversified, digital financial firms providing a seamless range of compelling products and services to their fiercely loyal customers.*

# *Key Highlights*

## 01

**Aggregate capital raisings skyrocket**

2018 has seen a surge in fintech capital investments. The 'Top 50' companies have raised over US$26B in the last year alone and over US$50B in aggregate capital over their lifetimes. The 'Emerging 50' raised over US$1B in the last year and almost US$2B since founding.

## 02

**Major funding rounds skyrocket and increased diversification of notable investors**

26 companies on the Fintech100 have each raised at least US$100M in the last twelve months alone (up from 12 last year). Notably the first four companies in the top 50 have all raised over US$1B in the last 12 months; Ant Financial, JD Finance, Grab and Du Xiaomon Financial raised USD14.5B, US$2B, US$2B and US$1.9B respectively. Significant Venture investors in Fintech companies include Sequoia Capital and SoftBank, together with strategic investors such as Alphabet (Google's Holding Company), BBVA and Tencent Holdings.

## 03

**Chinese fintech giants expand their offerings**

Four of this year's Fintech100 top 10 companies, are Chinese fintech firm's. All spun out from Chinese retail, insurance and internet giants including Alibaba and JD.com. As these firm's user numbers continue to grow at a staggering rate, so do their product offerings. Earlier this year Ant Financial pinned additional funds to its Yu'e Bao platform to grow the company's consumer pool. And Tencent Holdings recently invested USD $180M in Brazilian fintech Nubank. Of note in the wider region is Grab who earlier this year launched its fintech arm which will bring its group payments, rewards and loyalty, agent network and financial services under one umbrella.

## 04

**Spotlight on Neo-Banks**

In the first half of 2018 five investment rounds of over $100M were made into UK and European neo-banks Revolut, Atom Bank, Nubank, N26 and Tandem. Without the weight of legacy technology, they have leapfrogged over traditional infrastructure and moved faster with product innovation and customer acquisition. Financial services incumbents also continue their move into digital-only offerings; Marcus by Goldman Sachs recently launched in the UK after gaining over $20B worth of deposits just 18 months after it's US launch.

## 05

**Internet giants = fintech**

Having dabbled in financial services for years, big tech groups, now more than ever, are deepening their activity in the sector. Amazon is providing payment services and loans to merchants on its platform, while Facebook recently secured an electronic money licence in Ireland. Alibaba, Baidu and Tencent have become dominant operators in China's $5.5 trillion payments industry.

## 06

**Spotlight on emerging markets**

The Fintech100 includes a broad range of fintech companies from 36 different countries (up from 28 last year), with companies from Argentina, Bahrain, Colombia, Czech Republic, Indonesia, Jordan, Malaysia, Myanmar, United Arab Emirates, Vietnam and Thailand included for the first time. It is noteworthy that almost half of this year's companies were founded and continue to operate in emerging markets.

## 07

**On-demand Insurtech business models**

Disruption in the insurance space holds strong with 12 insurtech companies on this year's list. Transformational technology and changing consumer lifestyles are leading to usage-based, on-demand and peer-to-peer models that are reimagining the way insurance is both offered and consumed. Insurtechs like Lemonade and Metromile are using automation, data analytics, connected devices, and machine learning to build holistic policies for consumers that can be switched on and off on-demand.

## 08

**Asia Pacific on the rise**

37 companies from the region feature on the list are from Asia Pacific (up from 31 last year), including eight companies from Australia and New Zealand.

## 09

**ICOs on the rise**

This year, 12 companies on the list (11 from the emerging 50) raised capital via an Initial Coin Offering totalling $729M. The majority of those are from Emerging markets including Lithuania, Russia, Thailand, Argentina and Barbados. For better or worse ICOs are proving to be an attractive and innovative alternative to traditional capital raising pathways.

## 10

**Diversity is a powerful driver of innovation**

We have seen an explosion of innovation over the past five years, across geographics and sectors. And we attribute much of this innovation to the diversity of experiences, and the inherent creativity, of the individuals that are founding so many of these companies. Over 200 founders are behind the companies on this year's list and close to 1,000 founders have been recognised over the past five years. These founders come from countries across the world; they have experiences across industries inside and outside financial services; but they all have ambition and vision. The Fintech 100 is about searching for hidden gems, the founders and companies that are changing the world.

# The 100

## Leading 50


| | | page |
|---|---|---|
| **#01** | Ant Financial | 12 |
| **#02** | JD Finance | 13 |
| **#03** | Grab | 14 |
| **#04** | Du Xiaoman Financial | 15 |
| **#05** | SoFi | 16 |
| **#06** | Oscar Health | 17 |
| **#07** | Nubank | 18 |
| **#08** | Robinhood | 19 |
| **#09** | Atom Bank | 20 |
| **#10** | Lufax | 21 |
| **#11** | OneConnnect Financial Technology | 22 |
| **#12** | 51 Credit Card | 23 |
| **#13** | Revolut | 24 |
| **#14** | Compass | 25 |
| **#15** | Stripe | 26 |
| **#16** | Clover Health | 27 |
| **#17** | Adyen | 28 |
| **#18** | Policybazaar | 29 |
| **#19** | Klarna | 30 |
| **#20** | ACORN Oaknorth Holdings | 31 |
| **#21** | Kreditech Holding | 32 |
| **#22** | Monzo | 33 |
| **#23** | WeLab | 34 |
| **#24** | Number26 (N26) | 35 |
| **#25** | WealthSimple | 36 |
| **#26** | AfterPay Touch | 37 |
| **#27** | Dianrong | 38 |
| **#28** | VivaRepublica (Toss) | 39 |
| **#29** | QUOINE | 40 |
| **#30** | Kabbage | 41 |
| **#31** | Affirm | 42 |
| **#32** | OurCrowd | 43 |
| **#33** | SolarisBank | 44 |
| **#34** | Future Finance | 45 |
| **#35** | Neyber | 46 |
| **#36** | ZhongAn | 47 |
| **#37** | TransferWise | 48 |
| **#38** | Pushpay | 49 |
| **#39** | League Inc. | 50 |
| **#40** | Circle | 51 |
| **#41** | Lendingkart | 52 |
| **#42** | Opendoor | 53 |
| **#43** | Metromile | 54 |
| **#44** | Folio | 55 |
| **#45** | Lendix | 56 |
| **#46** | GuiaBolso | 57 |
| **#47** | Starling Bank | 58 |
| **#48** | Coinbase | 59 |
| **#49** | Airwallex | 60 |
| **#50** | Lemonade | 61 |

## Symbols Explained

How many staff work at the company

Companies to watch in the coming years

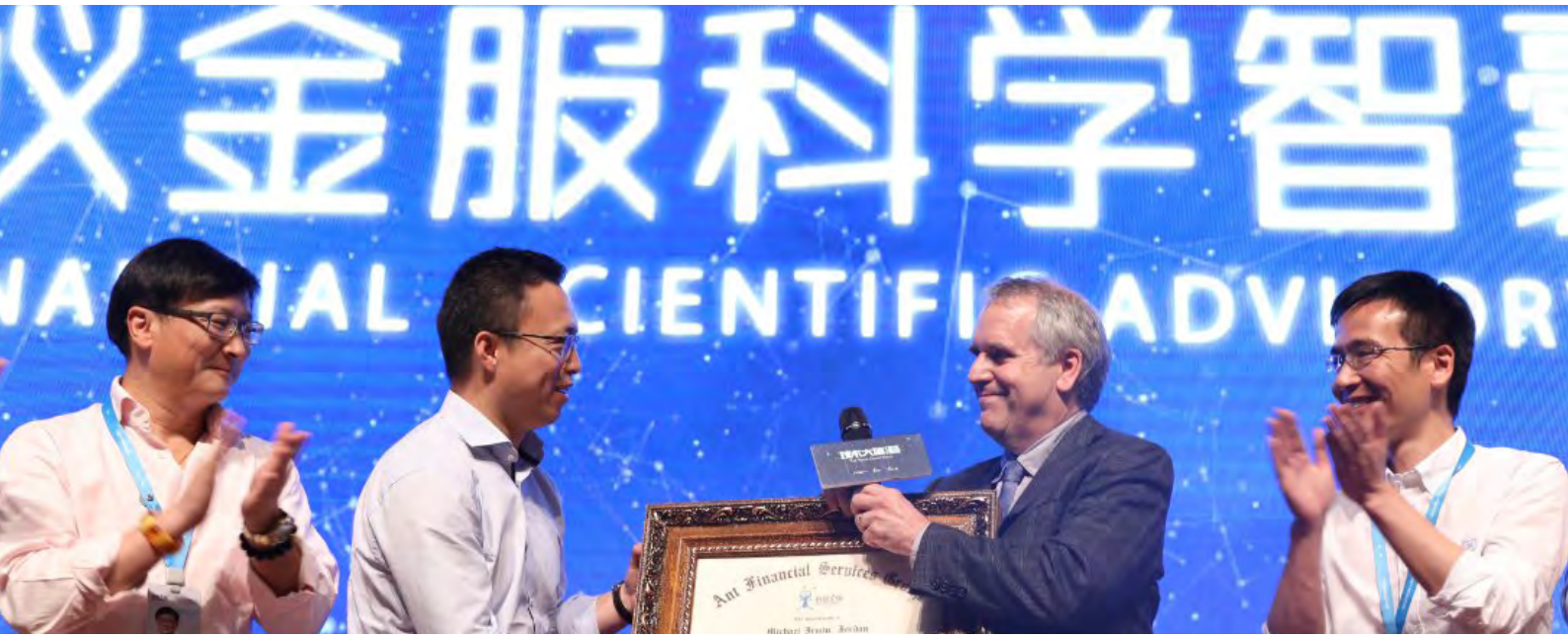
## Emerging 50


| | page |
|---|---|
| Agri Digital | 62 |
| Anyfin | 63 |
| Aqeed Technology | 64 |
| Bankera | 65 |
| Blackmoon Financial Group | 66 |
| BlockFi Lending | 67 |
| Brex | 68 |
| Cashaa | 69 |
| Cellulant | 70 |
| Cleo | 71 |
| Coya | 72 |
| Crypterium | 73 |
| DAYLI Financial Group | 74 |
| Dreams | 75 |
| Funding Societies | 76 |
| Geru | 77 |
| InstaReM | 78 |
| Konfio | 79 |
| Kredivo | 80 |
| Kyber Network | 81 |
| Liwwa | 82 |
| Look Who's Charging | 83 |
| MoMo | 84 |
| Nod | 85 |
| Omise | 86 |
| Payr | 87 |
| PaySense | 88 |
| PayTabs | 89 |
| Pleo | 90 |
| Plussimple (+Simple) | 91 |
| Polymath | 92 |
| Power Ledger | 93 |
| Pundi X | 94 |
| Quantexa | 95 |
| Recordsure | 96 |
| Ripio Credit Network | 97 |
| Shift Technology | 98 |
| Singlife | 99 |
| Tala | 100 |
| Tally Technologies | 101 |
| TenX | 102 |
| ThisIsMe | 103 |
| Tide | 104 |
| Tiger Brokers | 105 |
| Tpaga | 106 |
| Trade Ledger | 107 |
| Varo Money | 108 |
| Wallet.ng | 109 |
| Wave Money | 110 |
| WeBank | 111 |


*presented in alphabetical order*

# 01

# Ant Financial




"[Eric, CEO] has shown a unique combination of idealism, optimism and professionalism. He dreams big, yet is down-to-earth. He keeps his eye on the future while making every day count," Jack Ma

## Company Description

Ant Financial Services Group is dedicated to using technology to bring the world equal opportunities. Their technologies, including blockchain, artificial intelligence, sercurity, Internet of Things and computing, has helped Ant Financial and their ecosystem partners to serve the unbanked and underbanked.

By the end of March 2018, together with their JV partners, Ant Financial served 870 million users worldwide. Brands under Ant Financial include Alipay, Ant Fortune, Yu'e Bao, Zhima Credit, MYbank and Ant Financial Cloud.

### Notable Investors

Temasek Holdings, GIC, China Investment Corp (CIC), CCB Trust, China Life, China Post Group, China Development Bank Capital, Primavera Capital Group, National Social Security Fund (NSSF)

## At a Glance

**Tagline**
Bring small and beautiful changes to the world

**Located**
China

**Year Founded**
2004

**Key People**
Eric Jing

**Website**
antgroup.com

**Category**
Multi

**Ownership**
Private

**Rank Last Year**
01

**Staff**

02

# JD Finance

"We will not do anything harmful to our users, never and ever, though it can make money rapidly, which is our bottom line." – Shengqiang Chen

## Company Description

JD Finance began operating as an independent company in October 2013. Positioned as a digital technology company serving financial institutions, JD Finance is dedicated to providing digital, online and offline all-scenario servicesaround three key points - data, user and connectivity, by means of such emerging technologies as big data, AI, cloud computing, blockchain and IoT. By so doing, it is aimed to empower financial institutions to improve efficiency, reduce costs and increase income in the core value sections like scenario expansion, customer acquisition, operation, risk control, and R&D, and propel the industry to comprehensively stride into the digital finance era.

Notable investors:

CICC, BOCGI ,China Securities, CITIC Capital, Sequoia Capital China, China Harvest Investments and China Taiping Insurance.

## At a Glance

Tagline
Creating a Better Future with Technology

Located
China

Year Founded
2013

Key People
Shengqiang Chen

Website
jr.jd.com

Category
Multi

Ownership
Private

Rank Last Year
09

Staff

# 03

# Grab

"Southeast Asia's digital economy is beginning to rapidly develop, and Grab is well positioned to be a partner and enabler in this transformation." - Anthony Tan

## Company Description

Grab is one of the most frequently used offline-to-online (O2O) mobile platforms in Southeast Asia, evolving from a ride-hailing platform to an everyday super app that provides essential services to consumers in this region. commute.

Grab launched its proprietary digital payments platform, GrabPay, in 2016 to facilitate ride-hailing payments and has since expanded to enable peer-to-peer fund transfers, merchant transactions, insurance and micro-lending services.

### Notable Investors

Toyota Motor Corporation, Vulcan Capital, Ping An Capital, Oppenheimer Funds, Macquarie Capital, Lightspeed Ventures Partners, All-Stars Investment, SoftBank

## At a Glance

**Tagline**
Go cashless. Pay seamlessly.

**Located**
Singapore

**Year Founded**
2012

**Key People**
Anthony Tan

**Website**
grab.com

**Category**
Multi

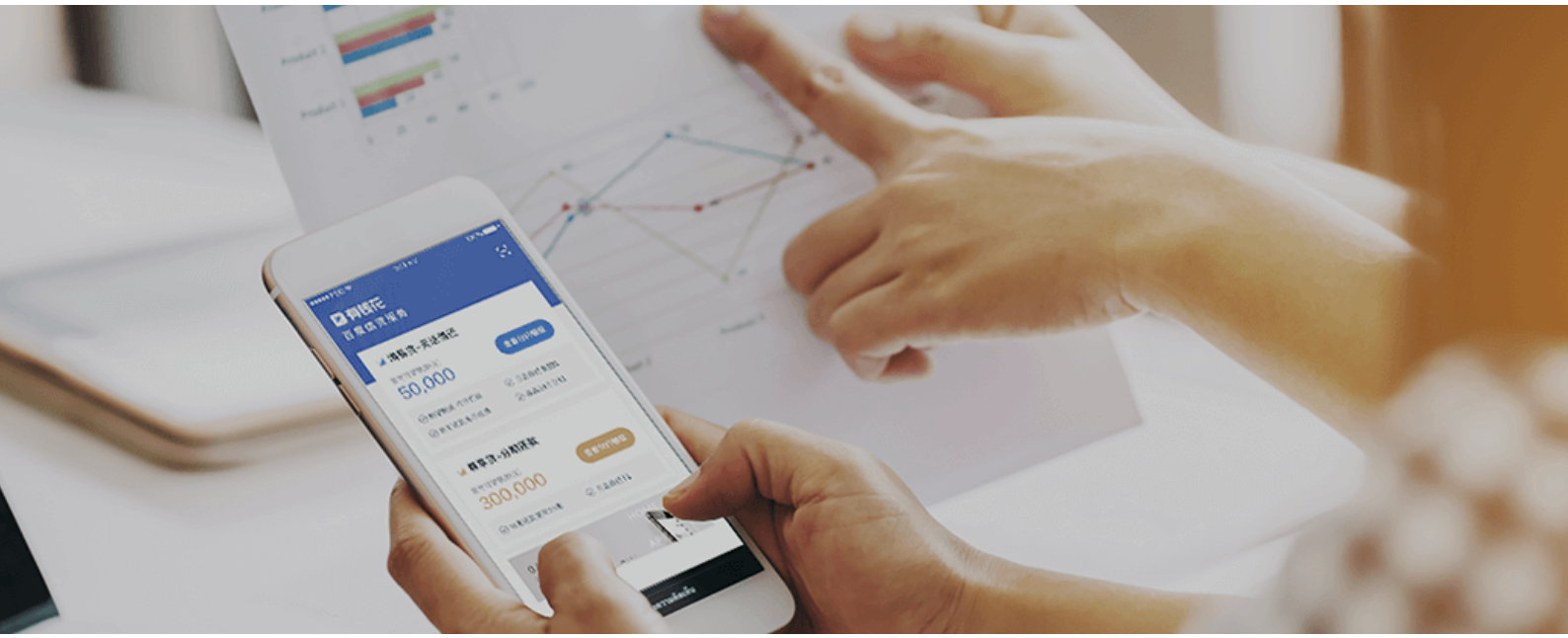
**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 04

# Du Xiaoman Financial




"We believe that the application of AI technology in the financial sphere has already left the laboratory phase, and officially entered the standardised application phase." - Zhu Guang

## Company Description

Du Xiaoman Financial, which earlier this year split off from it's parent Baidu, provides short-term loans and investment services.

As a financial technology company, Xiaoman Finance gives full play to Baidu's AI advantages and technical strength in the era of intelligent finance, and works with financial institution partners to provide more reliable financial services to more people.

### Notable Investors

TPG, Carlyle Group

## At a Glance

### Tagline

Xiaoxiao Finance

### Located

China

### Year Founded

2015

### Key People

Zhu Guang

### Website

jinrong.baidu.com

### Category

Multi

### Ownership

Private

### Rank Last Year

New to the list

### Staff

# 05

# SoFi

"The growth has been incredibly strong, the demand has been really positive, and I want to make sure that we are allocating our resources for the next wave of growth beyond 2018." - Anthony Noto

## Company Description

Social Finance Inc. SoFi is an online finance company that provides lending products including student loan refinancing, mortgages, and personal loans. SoFi's unconventional approach to underwriting considers account merit, employment records and a series of other key factors, creating a more holistic way of serving their customers. Individual and institutional investors are also able to positively impact social groups and the broader community while also gaining attractive rates of return.

In June 2018, the company began offering customers a checking account and debit card under a new offering called SoFi Money.

### Notable Investors

RPM Ventures, RSC Capital, SoftBank, Third Point Ventures, Silver Lake Partners, DCM Ventures

## At a Glance

**Tagline**
A finance company that can help you get ahead

**Located**
United States

**Year Founded**
2011

**Key People**
Anthony Noto

**Website**
sofi.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
11

**Staff**

06

# Oscar Health

"Trying to change how the health care system in the US operates by starting an insurance company wasn't an idea that really anybody else had at that point." - Mario Schlosser

## Company Description

Oscar, brainchild of US technology and healthcare experts, is transforming the current state of the US healthcare system. The company is applying big data and machine learning to reinvent preventative health care management and claims processing in an effort to increase transparency and reduce the cost of healthcare.

Known for offering individual cover under the Affordable Care Act, Oscar plans on getting into Medicare Advantage in 2020, a deviation from the current offerings in individual and employer insurance markets.

### Notable Investors

Alphabet (Google Holding Company), Thrive Capital, General Catalyst Partners, Khosla Ventures, CapitalG, and Fidelity Investments, Founders Fund

## At a Glance

**Tagline**
Easy health insurance for you and your business.

**Located**
United States

**Year Founded**
2013

**Key People**
Mario Schlosser
Joshua Kushner

**Website**
hioscar.com

**Category**
Insurance

**Ownership**
Private

**Rank Last Year**
04

**Staff**

# 07

# Nubank

"Over 20 million people have applied for the card, there are active, engaged, customers that want to get everything from us." - David Vélez

## Company Description

Nubank offers a mobile phone application that controls its own platinum Mastercard credit card, providing a seamless and simple spending experience. With 100% digital channels and reduced paperwork frictions, Nubank does not charge fees for it's card usage and can be used in more than 30 million channels across the world.

Over the last five years, Nubank has built a portfolio of 5 million customers for its no-fee credit card, while 2.5 million people have signed up for the company's digital bank account, launched a year ago. The company is positioned as one of the top 5 credit card issuers in Brazil and the largest challenger bank in the world outside Asia.

### Notable Investors

Tencent Holdings, Fortress Investments, Goldman Sachs, Redpoint, Founders Fund, QED Investors, Sequoia Capital, Tiger Global Management, DST Global

## At a Glance

**Tagline**
You control your finances.

**Located**
Brazil

**Year Founded**
2013

**Key People**
David Vélez

**Website**
www.nubank.com.br

**Category**
Neo-Bank

**Ownership**
Private

**Rank Last Year**
12

**Staff**

08

# Robinhood

"We have an ambitious long-term vision to become a full-service financial services company over the next couple of years." - Vlad Tenev

## Company Description

Robinhood is a zero fee stock trading app that also offers ETFs, options and, as of February this year, cryptocurrency trading. They enable users with a zero commission model to transact US stocks and ETFs.

By slimming down the investment process and removing excessive brokerage costs, their users can easily access the financial markets. In May, Robinhood surpassed its rival E-Trade with 5 million brokerage accounts and $150 billion in transaction volume.

### Notable Investors

DST Global, Sequoia Capital, Iconiq Capital. Index Ventures, Tim Draper, Andreessen Horowitz, Snoop Dogg

## At a Glance

**Tagline**
Invest for Free

**Located**
United States

**Year Founded**
2013

**Key People**
Baiju Bhatt
Vladimir Tenev
Nate Rodland

**Website**
www.robinhood.com

**Category**
Wealth

**Ownership**
Private

**Rank Last Year**
50

**Staff**

09

# Atom Bank

"Banks are failing to manage the obsolescence of their current IT infrastructure. The adequate move for banks to reduce their ponderous cost structure is through partnerships with Fintech solutions." - Mark Mullen

## Company Description

Atom Bank is the UK's first bank designed specifically for digital, offering a range of personal and business banking products including Digital Mortgages by Atom, four market-leading Fixed Saver accounts and secured Business Lending to SMEs.

The company, which has no physical branches, allows users to login using face and voice recognition and receive support from a 24/7 customer service team. By March of this year, Atom had taken US$1.7 billion of deposits and loaned over US$1.5 billion to SME businesses and homeowners in the UK.

### Notable Investors

BBVA, Woodford Investment Management, Toscafund Asset Management

## At a Glance

**Tagline**
The future of banking, available today

**Located**
United Kingdom

**Year Founded**
2014

**Key People**
Anthony Thomson
Mark Mullen

**Website**
www.atombank.co.uk

**Category**
Neo-Bank

**Ownership**
Private

**Rank Last Year**
08

**Staff**

# 10

# Lufax

"The development of big data and AI will lead to the emerging of many new product portfolios for clients to invest in diversified sectors." - Gregory Gibb

## Company Description

Lufax is an Internet based lending and wealth management platform, originally set up by Ping An Group. Consumer lending remains a core part of its operations with a key focus on the use of big data and IT technologies to formulate advanced risk assessment models and implement risk control systems.

In September of this year they launched their first product in Singapore, a wealth management platform.

### Notable Investors

CICC, CDH Investments, COFCO, Guotai Junan Securities, China Minsheng Bank, BlackPine Private Equity Partners

## At a Glance

**Tagline**
Wealth management platform, investment and financing

**Located**
China

**Year Founded**
2011

**Key People**
Gregory Gibb
James Zheng

**Website**
lu.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
06

**Staff**

# 11

# OneConnnect (PingAn Yizhangtong)

"OneConnect's 'Smart Insurance Cloud' aims to introduce artificial intelligence to the insurance industry, to help in achieving its smart transformation." -Ye Wangchun

## Company Description

OneConnect Financial Technology focuses on providing solutions for small and medium-sized banks, increasing revenue, reducing cost and risk and boost competitiveness. OneConnect has built four service platforms based on Big Data, Blockchain, Financial Cloud, Intelligent Finance and other new technologies.

The four platforms - namely Direct Bank Cloud, Financial Cloud for small and micro enterprises, Interbank Asset Transaction and Personal Credit Investigation - aim to offer small and medium-sized banks one-stop comprehensive financial technology solutions. In mainland China, the company already serves 441 banks, 89 percent of the total.

Notable Investors

IDG Ventures, SBI Group

## At a Glance

Tagline

Technology Makes Finance Easier

Located

China

Year Founded

2015

Key People

Ye Wangchun

Website

jryzt.com

Category

Other

Ownership

Private

Rank Last Year

New to the list

Staff

12

# 51 Credit Card

"We have transformed ourselves as a mere tool to a closed service loop." - Sun Haitao

## Company Description

51 Credit Card operates an app that can intelligently manage credit card bills with one click helping users to better manage their own liabilities. It also provides wealth management products, online loan applications and other personal credit-based services in a holistic manner to better serve their customer base.

As of the end of 2017, it managed approximately 106.3 million credit cards, helping users complete a total of $15.6 billion in repayment transactions. Registered users across all apps have reached 81 million.

### Notable Investors

Yintai Group, Harvest Capital, Xinhu Zhongbao Co Ltd, Tiantu Capital, JD.com

## At a Glance

**Tagline**
Platform focused on providing social network application services.

**Located**
China

**Year Founded**
2012

**Key People**
Sun Haitao

**Website**
u51.com

**Category**
Wealth

**Ownership**
Public

**Rank Last Year**
27

**Staff**

# 13

# Revolut

"The reality is that what we're trying to achieve is [to] build a 10x better financial services company that is 10x cheaper as well." - Nikolay Storonsky

## Company Description

Revolut is a digital banking alternative that allows users to transfer and spend money in various currencies with no fees using prepaid cards and a mobile app. The app also lets users track their spending and invest in cryptocurrencies and other financial products.

With close to 2.8 million users, opening 7,000 new accounts per day, Revolut is processing $3 billion in monthly volumes. Last month the company announced plans to expand into Asia via Japan, partnering with Tokyo-based e-commerce group Rakuten.

### Notable Investors

DST Global, Sprints Capital, Ribbit Capital, Greyhound Capital, Index Ventures, Balderton Capital

## At a Glance

**Tagline**
Your digital banking alternative

**Category**
Payments

**Located**
United Kingdom

**Ownership**
Private

**Year Founded**
2015

**Rank Last Year**
22

**Key People**
Nikolay Storonsky

**Staff**

**Website**
revolut.com

# 14

# Compass

COMPASS

"Real estate is the largest asset class in the world, and we are excited to bring Compass technology to international markets." - Ori Allon

## Company Description

Compass is a real estate technology company with a powerful end-to-end platform that supports the entire buying and selling workflow. The platform uses Big Data and cutting edge algorithms to provide the most accurate pricing for homes and the most efficient route to selling at the highest price.

The company plans to be in each of the top U.S. cities by the end of the year and earlier this year made a move into the commercial real estate market.

### Notable Investors

SoftBank Vision Fund, Qatar Investment Authority, IVP (Institutional Venture Partners), Fidelity Investments

## At a Glance

**Tagline**
Let us guide you home

**Located**
United States

**Year Founded**
2012

**Key People**
Ori Allon, Robert Reffkin, Ugo Di Girolamo

**Website**
compass.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 15

# Stripe

"A number of high-growth technology companies are expanding to the real world, they want to do that on Stripe." - Patrick Collison

## Company Description

Stripe offers a means of accepting payments online and in mobile apps, utilising bank accounts from local and international cards. The company processes billions of dollars per annum, serving thousands of companies across a broad range of sizes.

By facilitating frictionless transactions, Stripe addresses a problem rooted in code and design, not finance. Its products have expanded to include credit cards, subscription-based billing and debit cards. In July this year, the company partnered with digital payments providers Alipay and WeChat Pay to enable merchants using its platform globally to accept payments from hundreds of millions of Chinese customers.

### Notable Investors

Tiger Global Management, Thirve Capital, Sequoia Capital, Kleiner Perkins, DST Global

## At a Glance

**Tagline**
The new standard in online payments

**Located**
United States

**Year Founded**
2011

**Key People**
John Collison
Patrick Collison

**Website**
stripe.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
17

**Staff**

16

# Clover Health

Clover

"We are already seeing the extremely positive results that our technology is having on the lives of our members and are optimistic about how we can begin to impact health on a global scale." - Vivek Garipalli

## Company Description

Clover Health is a data-driven health insurance startup focused on lowering costs and producing improved health outcomes. The company uses analytics and custom software to direct clinical staff to proactively fill in gaps in the care of elderly and low-income members.

Its technology has an 85 percent accuracy rate in identifying patients at risk of being admitted to hospital in the next 28 days - an unmatched level of precision. Currently, Clover services members of the U.S. Medicare Advantage Program, which has 18 million members in total.

### Notable Investors

Greenoaks Capital, Refactor Capital, Nexus Venture Partners, DNA Capital, Wildcat Venture Partners, Sequoia Capital, First Round Capital

## At a Glance

**Tagline**
Medicare done differently

**Located**
United States

**Year Founded**
2013

**Key People**
Vivek Garipalli
Kris Gale

**Website**
cloverhealth.com

**Category**
Insurance

**Ownership**
Private

**Rank Last Year**
23

**Staff**

# 17

# Adyen

"The one thing that is most important is the ongoing innovation on our platform." - Sam Halse

## Company Description

Adyen is an innovative player in the payments industry providing advanced solutions to both online and physical stores across the globe. The platform enables streamlined global payment transactions, improving customer experience, processes and ultimately enhancing business performance.

Mobile and Point-of-Sale avenues are available with over 187 transaction currencies and 250 payment methods. In 2017 alone, the company processed payment volumes of $127 billion.

### Notable Investors

IIndex Ventures, Felicis Ventures, Temasek Holdings, General Atlantic

## At a Glance

**Tagline**
Wherever people pay

**Located**
Netherlands

**Year Founded**
2006

**Key People**
Pieter van der Does
Arnout Schuijff
Sam Halse

**Website**
adyen.com

**Category**
Payments

**Ownership**
Public

**Rank Last Year**
20

**Staff**

# 18

# Policybazaar

"Over the years we have acquired a huge customer base with unique needs. This presents a challenge and an opportunity for us because sustaining momentum will be a critical factor for fuelling further growth." - Alok Bansal

## Company Description

PolicyBazaar, initially founded as an information portal for learning about insurance, now operates India's leading digital insurance brand and a marketplace that aggregates and selects deals from across the industry.

PolicyBazaar now accounts for 25% of all life insurance policies being taken out in India and processes almost 300,000 transactions per month.

### Notable Investors

SoftBank Vision Fund, Info Edge, Temasek Holdings, Wellington Management, Tiger Global Management

## At a Glance

**Tagline**
India's Best Insurance Destination

**Located**
India

**Year Founded**
2008

**Key People**
Alok Bansal
Yashish Dahiya

**Website**
policybazaar.com

**Category**
Insurance

**Ownership**
Private

**Rank Last Year**
Did not rank in 2017

**Staff**

# 19

# Klarna

"We are still moving at the speed of a fintech, but provide the trust and security of a bank. That makes us a super rare animal." - Sebastian Siemiatkowski

## Company Description

Klarna is a leading European provider of e-commerce payment options which distinguishes payers from buyers. This allows buyers to pay for pre-ordered items upon or post receipt which can create a safer after-delivery payment solution. Klarna is particularly effective in absorbing all credit and fraud risk for online stores, guaranteeing sellers that they will safely receive their transaction funds.

Having grown to 60 million users, the company recently announced that it is gearing up to launch a hybrid payments-credit card around the world, a move poised to transform the payments processor into a fully fledged digital bank.

### Notable Investors

H&M Clothing Company, Permira, Creandum, VISA

## At a Glance

**Tagline**
Making buying and selling online simple.

**Located**
Sweden

**Year Founded**
2005

**Key People**
Sebastian Siemiatkowsk
Victor Jacobsson
Niklas Adalberth

**Website**
klarna.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
14

**Staff**

# 20

# ACORN Oaknorth Holdings

"My view is that a highly structured transaction is normally a bad one. If you build lots of bells and whistles – things such as ratchets or options – into an investment, that's generally bad." - Rishi Khosla

## Company Description

OakNorth specializes in small-and-medium-enterprise lending using its data and technology platform, ACORN machine. The platform leverages process excellence, machine learning, and technology to drive data-driven decision making across the loan lifecycle to help automate banking services.

To date the company has lent over $2.2 billion to UK businesses. The ACORN machine has been embedded with banking partners across multiple countries, enabling them to replicate OakNorth's success in the UK, in their own markets.

### Notable Investors

Toscafund Asset Management, Coltrane Asset Management, Clermont Group

## At a Glance

**Tagline**
Debt finance to businesses.

**Located**
United Kingdom

**Year Founded**
2015

**Key People**
Joel Perlman
Rishi Khosla

**Website**
oaknorth.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 21

# Kreditech Holding

"By combining non-traditional data sources and machine learning, we provide better access to credit and a higher convenience for digital banking services." - Rene Griemens

## Company Description

Kreditech Holdings, a scoring company specialising in micro and instalment loans, uses maching-learning to provide access to better credit for the underbanked. The business adopts big data, proprietary algorithms and automated workflows to acquire, identify and assist customers within minutes or even seconds.

Self-learning algorithms support the sophistication of technology to provide optimal customer service, minimise costs, improve accuracy and take on new customer data for continuous improvements.

### Notable Investors

PayU, Rakuten, International Finance Corporation, J.C. Flowers & Co., Victoria Park Capital, Värde Partners, Kreos Capital, Global Founders Capital, Blumberg Capital

## At a Glance

**Tagline**
We're building better access to credit through technology.

**Located**
Germany

**Year Founded**
2012

**Key People**
Alexander Muller
Sebastian Diemer
Rene Griemens

**Website**
kreditech.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
07

**Staff**

# 22

# Monzo

"The internet lets you run these traditional businesses at a fraction of the cost." - Tom Blomfield

## Company Description

Monzo is a digital bank focused on building the best current account in the world. The no-fee, mobile based solution eliminates physical branches, checks and much of the friction that is part of the traditional bank offering.

Originally introduced as a prepaid debit card account (named Mondo), the bank received its banking license in April last year. Their 700,000 users have already spent more than US$26 million in over 130 countries since launch.

### Notable Investors

Goodwater Capital, Thirve Capital, Stripe, Passion Capital, Orange Digital Ventures, Crankstart Foundation

## At a Glance

**Tagline**
The bank of future

**Located**
United Kingdom

**Year Founded**
2015

**Key People**
Jonas Huckestein
Tom Blomfield

**Website**
monzo.com

**Category**
Neo-Bank

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 23

# WeLab

"We sought to empower our customers with faster, cheaper and more convenient access to financial services. To do so, we created a mobile lending experiences which allows customers to obtain access to credit through a few simple taps on their personal mobile devices." - Simon Loong

## Company Description

WeLab's mission is to innovate traditional credit services in order to better serve consumers with a cheaper, faster and more hassle-free way of borrowing money. The company's lending platforms are powered by WeDefend, the company's proprietary risk management technology, which combines machine learning, big data technologies, and unstructured data to deliver a streamlined risk management and customer experience.

The company acts as a platform for users to apply for credit using their mobile phones. Since founding, the company has grown to over 30 million customers in Hong Kong and mainland China.

### Notable Investors

International Finance Corporation, Alibaba Entrepreneurs Fund, Credit Suisse, Khazanah Nasional, Lakestar, ING Group, Guangdong Technology Financial Group

## At a Glance

**Tagline**
We're decentralizing finance

**Located**
China

**Year Founded**
2013

**Key People**
Simon Loong
Kelly Wong
Frances Kang Tzu-ping

**Website**
welab.co

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
36

**Staff**

# 24

# Number26 (N26)

"We see this big opportunity of taking our business to 50 million — maybe 100 million — customers over the next five to 10 years." - Valentin Stalf

## Company Description

N26 offers a mobile banking app, operating without a single physical branch, and doesn't charge fees on transactions. It has a number of products on it's platform including a basic current account, international money transfer, investment, overdraft, and cash withdrawal and deposit at stores.

Expanding into the U.K. in August of this year, the company expects to enter the U.S. market in the first quarter of 2019. With more than 1.5 million customers signed up to the platform they recently launced 'Spaces', a new feature allowing users to set aside money based on their personal preferences and needs, across all geographies.

### Notable Investors

Tencent Holdings, Allianz X, Greyhound Capital, Horizon Ventures, Valar Ventures

## At a Glance

**Tagline**
The simplest way to bank

**Located**
Germany

**Year Founded**
2013

**Key People**
Maximilian Tayenthal
Valentin Stalf

**Website**
number26.eu

**Category**
Neo-Bank

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 25

# WealthSimple

"If a bank has a client sitting in a mutual fund who's paying a 2 per cent fee, it's hard for that bank to cannibalize itself by introducing a digital advice offering that has a much lower fee. We don't have that problem - we can out-execute them." - Michael Katchen

## Company Description

Wealthsimple is a rapidly growing online investment manager that allows simple, cost effective and accessible investing. Largely aimed at millenials, Wealthsimple offers personalized portfolios of diversified, low-fee, ETFs are created for each client, and automation technologies are utilised to manage and maintain them.

The company also offers an on-demand advice and help channel via phone, email or text under their 'Wealth Concierge' brand. Newly expanded to the U.S. and the U.K., the company now has over a billion dollars in assets under management.

### Notable Investors

Impression Ventures, Power Financial Corporation

## At a Glance

**Tagline**
Investing on Autopilot

**Located**
Canada

**Year Founded**
2014

**Key People**
Michael Katchen
Dave Nugent

**Website**
wealthsimple.com

**Category**
Wealth

**Ownership**
Private

**Rank Last Year**
29

**Staff**

# 26

# AfterPay Touch

"We have the ability to be an enduring player in the global retail scene and what is absolutely imperative is that we don't cut corners, and keep focused on the customer." - Anthony Eisen

## Company Description

AfterPay provides simple instalment plans for online shopping users with an option to spread purchases across four equal instalments. Afterpay offers the option to view and manage payment schedules as well as pay in advance before deadlines. The company estimates that it now processes more than 10% of all physical online retailing in Australia.

Their move into the US in May this year has seen more than 800 retailer contracts signed and over 150,000 registered customers having transacted. In August they also announced their expansion into the UK with the aquisition of payments company ClearPay.

## At a Glance

**Tagline**
Shop Now. Pay Later. In 4 Simple Instalments.

**Located**
Australia

**Year Founded**
2014

**Key People**
Nick Molnar
Anthony Eisen

**Website**
afterpay.com.au

**Category**
Payments

**Ownership**
Public

**Rank Last Year**
44

**Staff**

# 27

# Dianrong

"Today, only 15% of micro and small businesses have adequate access to credit. This funding gap is particularly evident in large, complex supply chains where small businesses owners struggle to get the basic financing needed to operate." - Soul Htite

## Company Description

Dianrong designs and customizes lending products and services with their sophisticated infrastructure, factoring in industry-specific data and insights. Online risk-management and operation tools are key components of the product and service offerings. These offerings include loan originations, investment products, and marketplace lending solutions.

Dianrong originates US$500 million in monthly assets for 4 million retail lenders. Earlier this year the company announced that the next version of its supply chain finance solution will be made available on Corda, R3's blockchain platform for finance and business.

### Notable Investors

Dalian Finance Industry Investment Group (DFIIG), Orix Asia Capital Ltd, CITIC Securities, AMTD Group

## At a Glance

**Tagline**
The New Finance. For borrowers. For lenders. For you.

**Located**
China

**Year Founded**
2012

**Key People**
Yuhang Guo
Soul Htite

**Website**
dianrong.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
31

**Staff**

# 28

# VivaRepublica (Toss)

Toss

"Korea's online banking system is too complicated and inefficient. We created Toss to solve this problem by combining every financial service in a single app, focusing on making the customer experience as easy and frictionless as possible." - SG Lee

## Company Description

Viva Republica, through its mobile appToss, provides the simplest P2P mobile payments platform in Korea. According to the company, their registered user base has doubled over the past year reaching eight million consumers, while the app is processing $1.4 billion in transaction volume per month.

Adding to its success in P2P payments, the company has launched over 10 financials services to become a consumer mobile financial services platform. Toss partners with incumbent financial institutions and other fintech players to provide users with services that cover all facets of their financial lives.

### Notable Investors

Sequoia Capital China, GIC, PayPal, Goodwater Capital, Bessemer Venture Capital, Altos Ventures

## At a Glance

**Tagline**
Mobile Finance As It Should Be.

**Located**
Korea

**Year Founded**
2013

**Key People**
Seung Geon Lee

**Website**
toss.im

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
35

**Staff**

# 29

# QUOINE

"Cryptocurrency markets need stability. Quoine's Liquid is paving the way to a less volatile future by improving liquidity within the cryptocurrency ecosystem." - Mike Kayamori

## Company Description

QUOINE provides trading, exchange, and next-generation financial services powered by blockchain technology. It was the first global cryptocurrency exchange to be officially licensed by the Japan Financial Service Authority. Moreover, its existing trading platforms, Qryptos and Quoinex, are among the most advanced in the world.

Last month the company launched Liquid, a cryptocurrency one-stop trading portal, which will allow users to access a worldwide network of cryptocurrency exchanges. Liquid allows users to match trades across multiple transactions and cryptocurrencies. Currently QUOINE processes annual transactions worth over $50 billion.

### Notable Investors

Jafco Asia, 8 Decimal Capital
*last round of funding was via ICO

## At a Glance

**Tagline**
Financial Services on the Blockchain

**Located**
Japan

**Year Founded**
2014

**Key People**
Mike Kayamori
Mario Gomez-Lozada

**Website**
quoine.com

**Category**
Wealth

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 30

# Kabbage

"Everyone knows that banks have been underserving small business customers, but our transformational moment came from asking why?" - Rob Frohwein

## Company Description

Kabbage is an online lender who's vision is to dynamically deliver products that small businesses need to operate and stay connected to the data that drives the underwriting process for lines of credit.

The company recently announced that it has lent a total of US$5 billion to its customers, including US$1 billion that entrepreneurs have applied for on night and weekends - when traditional banks are closed. Emerging as an enabler of larger financial institutions, Kabbage recently announced a partnership with Canadian financial services giant Scotiabank that will allow clients in both Canada and Mexico to apply for small business loans of up to $100,000.

### Notable Investors

SoftBank, Reverence, Capital Partners, Yuan Capital, UPS Strategic Enterprise Fund, Thomvest Ventures, Scotiabank, Santander InnoVentures

## At a Glance

**Tagline**
Small Business Funding for the Real World

**Located**
United States

**Year Founded**
2008

**Key People**
Rob Frohwein
Marc Gorlin
Kathryn Petralia

**Website**
kabbage.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
10

**Staff**

# 31

# Affirm

"The growth of the company has been excellent, funding is not winning, it means you're committing yourself to a higher outcome." - Max Levchin

## Company Description

Affirm is an online lender who partners with brands and retailers to offer shoppers a simple, no-interest payment option on purchases of up to US$1,000, with repayment terms ranging from 3-36 months. The company charges no hidden fees or compounding interest targeting younger customers and immigrants, groups who are traditionally underseved. Machine learning allows the company to extend credit to more creditworthy borrowers and more accurately and fairly price risk for customers and do it instantly at the point of sale.

The company already partners with over 1,200 merchants and has facilitated over 1.5 million loans.

### Notable Investors

GIC, Spark Capital, Ribbit Capital, Lightspeed Venture Capital, Khosla Ventures, Founders Fund

## At a Glance

**Tagline**
Pay over time, on your terms

**Located**
United States

**Year Founded**
2012

**Key People**
Max Levchin

**Website**
affirm.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
21

**Staff**

# 32

# OurCrowd

"With the most valuable companies in the world like Uber staying private for much longer, we're democratising early access to them. The minimums on venture capital funds are still $3 million to $5 million, which is out of reach for almost everybody." - John Medved

## Company Description

OurCrowd provides an equity crowdfunding platform for accredited investors to access and invest in Israeli companies as well as other businesses from around the world. OurCrowd identifies opportunities, invests its own capital and creates a bridge between startups and an accredited pool of 10,000 international and domestic investors. They are currently backing 150 startups across the globe and have helped 20 startups sucessfully exit.

The company now has offices in seven countries and earlier this year hit a major milestone surpassing US$1 billion in assets under management.

### Notable Investors

Israel Seed Partners, Alta Berkley Venture Partners

## At a Glance

**Tagline**
A better way to invest in Israeli startups

**Located**
Israel

**Year Founded**
2012

**Key People**
John Medved
Steven Blumgart

**Website**
ourcrowd.com

**Category**
Wealth

**Ownership**
Private

**Rank Last Year**
25

**Staff**

# 33

# SolarisBank

"Last year was about investing in the platform and showing what we can do, this year, we want to grow volume categories above all." - Roland Folz

## Company Description

One of the first technology companies in Europe to procure a German banking license, solarisBank operates as an API-accessible banking business. The company enables businesses to offer fully digital and fully compliant financial services to their end-customers.

Their suite of banking services include bank accounts, KYC services, algorithmic scoring, transactions and even payment cards. Supporting the growth of the digital economy is a key component of solarisBank's vision.

### Notable Investors

BBVA, Visa, SBI Group, Lakestar, Arvato Financial Solutions, ABN AMRO Digital Impact Fund

## At a Glance

### Tagline

Enabling your business to offer financial services

### Located

Germany

### Year Founded

2016

### Key People

Andreas Bittner
Marko Wenthin
Roland Folz

### Website

solarisbank.de

### Category

Neo-Bank

### Ownership

Private

### Rank Last Year

19

### Staff

34

# Future Finance

FUTURE · FINANCE

"It's important to understand why people go to Future Finance rather than banks. There's a significant opportunity to 'serve the underserved', not just students." - Olga Dolchenko

## Company Description

Future Finance is Europe's leading student lender providing competitive tailored loans to that range in size and are designed to pay for everything from living expenses to tuition costs.

Funds are released within 24 hours. Since 2013 the company has lent over US$85 million to students and expects to issue between US$53-$94 million in student loans just in 2018.

### Notable Investors

KCK, S-Cubed Capital, Invus, Fenway Summer Ventures, Goldman Sachs

## At a Glance

**Tagline**
Helping students achieve their dreams

**Located**
Ireland

**Year Founded**
2013

**Key People**
Olga Dolchenko

**Website**
futurefinance.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
39

**Staff**

# 35

# Neyber

"We are building a digital experience for employees fit for the 21st century, where the best financial products sit alongside personalised content and tools." - Martin Ijaha

## Company Description

Neyber creates partnerships with employers in order to provide employees with a range of financial management products, including salary-deducted loans and financial education. Since 2015 the company has lent over US$90 million, to the employees of clients like UK Police Service, London City Airport, Anglian Water and NHS Trusts.

Last month Neyber partnered with robo-advisor Smarterly to launch investment portal SmarterCare for business loans which will offer an investment ISA to employees allowing them to invest directly from their salary at no cost to their employer.

### Notable Investors

Goldman Sachs, Wadhawan Global Capital, Police Mutual

## At a Glance

### Tagline

An Employee Benefit To Improve Financial Wellbeing

### Located

United Kingdom

### Year Founded

2014

### Key People

Martin Ijaha

Ezechi Britton

Monica Kalia

### Website

neyber.co.uk

### Category

Wealth

### Ownership

Private

### Rank Last Year

Emerging Company

### Staff

# 36

# ZhongAn

众安保险

"Our purpose is to build user loyalty through better user experience." - Chen Jin

## Company Description

ZhongAn is an online property insurance company, specialising in the use of big data to automate underwriting and claims processes, design and tailor products, and create precision marketing campaigns and risk management strategies.

The company is a joint venture between Alibaba Group Holding, Tencent Holdings and Ping An Insurance, and was the first company in China to receive an internet insurance license. It caters to a broad target market, across all economic groups.

Notable Investors

SoftBank Vision Fund

## At a Glance

Tagline

Tailored Insurance

Located

China

Year Founded

2013

Key People

Chen Jin

Xu Wei

Jiang Xing

Website

zhongan.com

Category

Insurance

Ownership

Public

Rank Last Year

02

Staff

# 37

# TransferWise

"You need to offer a product that is 10 times better than the competition and you need to be doing this in a big market." - Taavet Hinrikus

## Company Description

TransferWise is a money transfer service allowing private individuals and businesses to send money abroad without hidden charges. The company, which has been profitable since early 2017, moves more than US$1B around the world each month through it's platform.

The company has partnerned with the likes of Monzo, N26 and Estonia's LHV which will see Transferwise power international payments for the challenger banks. Earlier this year the company also launched their borderless debit card in the UK with plans for a European roll out.

### Notable Investors

Old Mutual Global Investors, IVP (Institutional Venture Partners), World Innovation Lab (WiL), Virgin Group, Sapphire Ventures, Baillie Gifford

## At a Glance

**Tagline**
Banks charge a lot for overseas transfers. We don't.

**Located**
United Kingdom

**Year Founded**
2010

**Key People**
Kristo Kaarman
Taavet Hirikus

**Website**
transferwise.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
Did not rank in 2017

**Staff**

# 38

# Pushpay

"In the long term, Pushpay is targeting over 50% of the medium and large church segments, an opportunity representing over US$1 billion in annual revenue." - Chris Heaslip

## Company Description

Pushpay provides engagement solutions that enable meaningfull connections and mobile commerce tools that facilitate fast, secure and easy non point of sale payments. Pushpay provides convenient, personalised and intuitive engagement and payment solutions to the faith sector, not-for-profit organisations and education providers. It's app is a world first allowing users to make a secure donation or payment in 10 seconds or less.

### Notable Investors

Alliance Equities, Christopher & Banks Private Equity

## At a Glance

**Tagline**
Mobile Engagement Solutions for Churches and Nonprofits

**Located**
New Zealand

**Year Founded**
2011

**Key People**
Chris Heaslip
Eliot Crowther

**Website**
pushpay.com

**Category**
Payments

**Ownership**
Public

**Rank Last Year**
42

**Staff**

# 39

# League Inc.

"We set out to build a platform that would empower people with their health every day and help them live happier lives. Along the road, we discovered the way to do that was to completely re-invent health benefits, making it the central portal through which employees access their health care." - Michael Serbinis

## Company Description

League revolutionises health insurance into an innovative, digital solution by providing options to tailor health-related accounts on a streamlined mobile platform.

Their suite of apps is designed to reduce the total operating costs for companies to deliver benefits programs, the apps include a customizable digital wallet, behavioural-based health rewards and a marketplace where members can get deals on health and wellness products. League is currently licensed to operate in all 50 US states and plans to begin operations in the United Kingdom and European Union next year.

### Notable Investors

Telus Ventures, Wittington Ventures, RBC Venture Partners, OMERS, Infinite Potential Group

## At a Glance

**Tagline**
Better Employee Benefits for Your Business

**Located**
Canada

**Year Founded**
2014

**Key People**
Michael Serbinis
Dan Leibu
Todd Humphrey
Dan Galperin

**Website**
league.com

**Category**
Insurance

**Ownership**
Private

**Rank Last Year**
41

**Staff**

# 40

# Circle

"If people can exchange value over the internet without a toll extracted for payments it's pretty dramatic, it'll make the web look like a cute experiment comparatively speaking in 10 to 15 years." - Jeremy Allaire

## Company Description

Circle provides an application for users to take up payment tools for Bitcoin and other digital currency services. Working to revolutionise consumer finance for users (e.g. businesses and charities), Circle is deploying simple, free technology for storing and using money. Through Circle's mobile apps, people across the globe are able to transfer money, with greater easy and security as well as zero fees.

With products such as Circle Pay, Poloniex and Circle Trade already being adopted, Circle are also on the brink of releasing investment app Circle Invest in Europe after success in the US.

### Notable Investors

Bitmain, Tusk Ventures, Pantera Capital, IDG Capital, General Catalyst, Digital Currency Group

## At a Glance

**Tagline**
The New Shape of Money

**Located**
United States

**Year Founded**
2013

**Key People**
Jeremy Allaire
Sean Neville

**Website**
circle.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
30

**Staff**

# 41

# Lendingkart

LENDINGKART
Think Cash, Think Lendingkart Group!

"We have one of the best tech capabilities in the digital lending space by virtue of being an early mover." - Harshvardhan Lunia

## Company Description

Lendingkart allows entrepreneurs to easily access working capital finance options, eliminating or reducing their concerns or worries about cash flow gaps. Big data analysis and technology tools create a more efficient and effective way of evaluating one's credit worthiness, subsequently offering other related services.

A potential client can have their credit risk profile evaluated and assessed, from their existing cash flows and business growth. Thereafter, a short term revolving credit line can be arranged as working capital. After a significant debt funding injection, the company is looking to expand it's reach to over 1,200 cities across India.

### Notable Investors

Fullerton Financial Holdings, Darrin Capital Management, Saama Capital, Bertelsmann India Investments

## At a Glance

**Tagline**
Think Cash, Think Lendingkart Group!

**Located**
India

**Year Founded**
2014

**Key People**
Harshvardhan Lunia
Mukul Sachan

**Website**
lendingkart.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
33

**Staff**

# 42

# Opendoor

"There are a finite number of homes, but if people are moving with more frequency, that increases the liquidity of the supply in the system." - Eric Wu

## Company Description

Opendoor makes it possible to receive an offer on a home in just a few clicks, and sell in a matter of days, removing all of the headaches, uncertainties, and risks from the transaction.

Whether selling, buying, or trading a home, Opendoor dramatically simplifies the process and avoids customers being stuck waiting to sell their house before they can move or are forced to juggle two house payments. Currently operating in 10 markets, it plans to expand to over 50.

### Notable Investors

Softbank Vision Fund, Lennar Corporation, General Atlantic, Access Technology Ventures, Khosla Ventures, Y Combinator

## At a Glance

### Tagline

Get an offer on your home with the press of a button.

### Located

United States

### Year Founded

2014

### Key People

Eric Wu

Ian Wong

Justin Ross

### Website

opendoor.com

### Category

Payments

### Ownership

Private

### Rank Last Year

New to the list

### Staff

# 43

# Metromile

"We strive to provide the fastest and simplest claims experience for our customers, and we are successfully doing that by leveraging automation and artificial intelligence." - Dan Preston

## Company Description

Metromile is revolutionizing car insurance through technology with its pay-per-mile insurance model. The company offers a device called the Metromile Pulse that plugs into a car to monitor its hours on the road. Based on this data, Metromile offers drivers tailored insurance plans.

Last July the company debuted Ava, an automated assistant that uses car sensor data to verify insurance claims on the spot. Using data derived from Pulse, Ava reconstructs the scene of the accident to establish what happened and can automatically approve payments in the matter of seconds.

### Notable Investors

Tokio Marine, Holdings, Intact Financial Corporation, Section 32, Index Ventures, First Round Capital

## At a Glance

**Tagline**
Pay-Per-Mile Insurance

**Located**
United States

**Year Founded**
2011

**Key People**
Dan Preston
David Friedberg
Steve Pretre

**Website**
metromile.com

**Category**
Insurance

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 44

# Folio

"Now we are going to offer advanced service on asset management, which gives customers an easy way of investing. We will revive this country with financial technology." - Shinichiro Kai

## Company Description

Folio offers an online security brokerage service in Japan, specialising in thematic investing. With the mission to make investing barrier-free, Folio has built a securities brokerage platform from scratch.

The platform enables users to compile a diversified portfolio, managing their assets through a robo-advisor, but also by choosing themes depending on what they are interested in or want to support.

### Notable Investors

Goldman Sachs, SMBC Venture Capital, Draper Nexus Ventures, Dentsu Ventures, DCM Ventures

## At a Glance

**Tagline**
A Next-Generation Investment Service

**Located**
Japan

**Year Founded**
2015

**Key People**
Shinichiro Kai
Shunichi Kajiwara
Hajime Hirono

**Website**
folio-sec.com

**Category**
Wealth

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 45

# Lendix

"Lendix is a platform that allows SMEs to borrow outside the banking system directly from private and institutional investors, which was impossible before." - Olivier Goy

## Company Description

Lendix assists private, professional and institutional investors in achieving attractive returns, and helps SMBs seek simple and efficient funding options beyond the traditional offers from banking institutions. Upon project approval and interest rate determination, a project is submitted to a platform for investors to access. The average time for financing completion is less than 10 days.

The company has also developed a tool called Iris, that they hope will become the biggest intelligence database for European companies.

### Notable Investors

Idinvest, Allianz, CIR SpA, Partech Ventures, Weber Investissement, Zencap, Matmut, Decaux Freres Investissement

## At a Glance

**Tagline**
The #1 Lending Marketplace in France

**Located**
France

**Year Founded**
2014

**Key People**
Olivier Goy

**Website**
en.lendix.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
45

**Staff**

# 46

# GuiaBolso

"GuiaBolso is truly unique as a loved and growing consumer brand, that has leveraged its #1 finance app to launch Brazil's first credit marketplace with real-time online loan approvals." - Benjamin Gleason

## Company Description

GuiaBolso empowers users in Brazil to better control and understand their financial health and well-being. With an approach towards automation, the company has adopted a solution to personal finance management which can assist customers on their path to financial freedom and improve their relationship with money.

Their app links customers bank accounts, creates transparency for banking transactions, builds and categorises goals and manages them on an automatic basis. Guiabolso's 3.5 million customers also have the option to alter, remove and grow their accounts to control cash expenditures.

### Notable Investors

Carlos Curioni, e.Bricks Ventures, Valor Capital Group, Daniel Martins, Florian Otto, Kaszek Ventures, Ed Baker, Omidyar Network

## At a Glance

**Tagline**
You own your money

**Located**
Brazil

**Year Founded**
2012

**Key People**
Benjamin Gleason
Thiago Alvarez

**Website**
guiabolso.com

**Category**
Lending

**Ownership**
Private

**Rank Last Year**
48

**Staff**

# 47

# Starling Bank

"The banking transformation has begun, we're enabling customers to pick and choose the applications and services they need and how they use them." - Anne Boden

## Company Description

Starling Bank is a mobile-only bank offering personal, joint and business accounts. They are a fully licensed bank and in 2017 became the first mobile only bank to be granted approval from the PRA and FCA to offer customers financial products including loans, insurance, mortgages, ISAs and other investment products, all from within its app.

Earlier this year they inducted the first wave of fintech startups to its Marketplace, providing customers with in-app access to a cornucopia of third party insurers, pension providers, investment platforms and mortgage brokers. This year Starling has grown its user accounts by almost 500 percent to over 210,000.

### Notable Investors

Harald McPike

## At a Glance

**Tagline**
See your money in a new way

**Located**
United Kingdom

**Year Founded**
2014

**Key People**
Anne Boden

**Website**
starlingbank.com

**Category**
Neo-Bank

**Ownership**
Private

**Rank Last Year**
New to the list

**Staff**

# 48

# Coinbase

"I really want to see crypto be used by a billion people in the next five years." - Brian Armstrong

## Company Description

Coinbase enables digital currency transactions between traders, consumers and merchants via an online platform. The company's mission is to create a globally accessible, open financial system. By allowing individual bitcoin wallets and enabling connected bank accounts, Coinbase ensures an improved buying and selling experience.

The platform also offers a range of payment processing options that can manage high traffic levels on the internet.

### Notable Investors

Y Combinator, FundersClub, SV Angel, Union Square Ventures, Digital Currency Group, Andreessen Horowitz, Union Square Ventures, Reinventure Group

## At a Glance

**Tagline**
Buy and Sell Digital Currency

**Located**
United States

**Year Founded**
2012

**Key People**
Brian Armstrong
Fred Ehrsam

**Website**
coinbase.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
40

**Staff**

# 49

# Airwallex

"Our primary focus is really on solidifying the connections between APAC and the rest of the world, we scale as our customers scale." - Lucy Liu

## Company Description

Airwallex facilitates cross-border transactions by offering secure payments facilities that allow customers to fix exchange rates for each transaction to reduce currency volatility.

The software also integrates with an invoice and payments system through an online web portal. Their US$80M Series B raise in July of this year is the second-largest funding round in Australian history.

### Notable Investors

Tencent Holdings, Sequoia China, Square Peg Capital, MasterCard

## At a Glance

**Tagline**
Forex and International Payments, Re-Imagined

**Located**
Australia

**Year Founded**
2015

**Key People**
Lucy Yueting Liu
Jack Zhang
Jacob Dai

**Website**
airwallex.com

**Category**
Payments

**Ownership**
Private

**Rank Last Year**
Emerging Company

**Staff**

# 50

# Lemonade

"People regard insurance as a necessary evil rather than a social good. We found it a little bit odd because insurance is a fundamental social good." - Daniel Schreiber,

## Company Description

Lemonade is a licensed insurance carrier which uses artificial intelligence and bots to minimize paperwork and speed up the claims process for renters and homeowners. Lemonade sold $10 million in policies last year and offers them in 19 U.S. states and the district of Colombia.

Appealing to millienials the company has pioneered a "Giveback" feature whereby customers join cohorts, and if any premium remains after paying the cohort's claims, fees, and reinsurance, that money goes to a collectively designated charity.

### Notable Investors

SoftBank, Tusk Ventures, Sequoia Capital Israel, General Catalyst, GV (formerly Google Ventures), XL Innovate

## At a Glance

### Tagline
Protect The Stuff You Love

### Located
United States

### Year Founded
2015

### Key People
Daniel Schreiber
Shai Wininger

### Website
lemonade.com

### Category
Insurance

### Ownership
Private

### Rank Last Year
Did not rank in 2017

### Staff

# Agri Digital

"For farmers, the counterparty risks they take on can be reasonably extreme, so we're looking at ways to remove or mitigate that risk. We're coming at it from a problem-first space, rather than a tech-first space." - Emma Weston

## Company Description

AgriDigital is an integrated commodity management solution for the global grains industry. They combine high-end technical and industry expertise with beautiful design and intuitive work flows to provide seamless solutions to complex commodity, logistical, risk and customer management issues.

Through applied blockchain technologies, distributed ledgers and smart contracts, AgriDigital provides real time payment to growers, increased efficiencies for brokers, flexible supply chain for buyers and financiers, and paddock to plate transparency for consumers.

### Notable Investors

Square Peg Capital

## At a Glance

### Tagline

Transform the way you buy, sell and store grain.

### Located

Australia

### Year Founded

2015

### Key People

Emma Weston

Bob McKay

Ben Reid

### Website

agridigital.io

### Category

Payments

### Ownership

Private

### Staff

# Anyfin

"All the consumer has to do to save a bunch of money is to snap a picture of the credit card bill or loan statement and we do the rest. Typically, we're able to cut the cost of financing by more than half." - Mikael Hussain

## Company Description

Anyfin enables anyone to competitively refinance their existing loans. With a combination of AI, publicly available consumer data, and with additional information garnered through taking a photo of your existing loan statement, they give a more complete picture than just your credit score alone, which is the main data point used by most original lenders.

Anyfin pays off your old debt and issues a new loan with better terms. They earn money on the interest rate from the credits. Starting by helping borrowers lower their monthly costs, Anyfin's aim is to put a stop to shady business dealings often caused by high interest rates.

### Notable Investors

Northzone, Accel, Global Founders Capital

## At a Glance

**Tagline**
Picture. A better loan.

**Located**
Sweden

**Year Founded**
2017

**Key People**
Mikael Hussain
Sven Perkmann
Filip Polhem

**Website**
anyfin.com

**Category**
Lending

**Ownership**
Private

**Staff**

# Aqeed Technology

"Aqeed is the first digital insurance manager in the local market. We are creating our technology to cover various aspect of the insurance value chain." - Abi Nader

## Company Description

Aqeed is an insurance technology company that aims to make insurance simple, transparent, and accessible. They are the first digital insurance platform in the region that allows customers to not only buy their insurance online but manage and service it as well.

Customers can now compare, customize and buy in less than 2 minutes.

### Notable Investors

Equitrust - Choueiri Group Investment Fund

## At a Glance

### Tagline
Insurance Made Simple

### Located
United Arab Emirates

### Year Founded
2017

### Key People
Hadi Radwan

Abi Nader

### Website
aqeed.com

### Category
Insurance

### Ownership
Private

### Staff

# Bankera

"It actually took us four years to achieve the level of IT and regulatory infrastructure we posses now. While developing bitcoin exchange spectrocoin.com we had to do a lot of vertical integration and begin offering bank-like solutions for our customers. It evolved from there." - Vytautas Karalevicius

## Company Description

Bankera is developing a bank to be the bridge between the traditional world and the blockchain technology. Bankera will offer three core services: payments, loans and deposits and investment solutions such as exchange-traded funds, crypto-funds as well as roboadvisory solutions for wealth management.

With a high-skilled and dedicated team, innovative solutions and a strong foundation - Spectrocoin, a leading cryptocurrencey exchange and blockchain wallet, Bankera is working towards its goal of becoming a blockchain-based bank.

### Notable Investors

Last round of funding via an ICO

## At a Glance

**Tagline**
Banking for the blockchain era.

**Located**
Lithuania

**Year Founded**
2017

**Key People**
Vytautas Karalevicius

**Website**
bankera.com

**Category**
Neo-Bank

**Ownership**
Private

**Staff**

# Blackmoon Financial Group

"At Blackmoon, our mission is to make innovative investments easily tradable for all. Our investors can get access to investment opportunities that were inaccessible in the past – from hedge funds and thematic portfolios to algorithmic trading in cryptocurrencies – in any currency." - Oleg Seydak

## Company Description

Blackmoon is a technology platform that provides Marketplace Lending as a Service (MPLaaS) for balance sheet lenders. In August 2017 they launched the Blackmoon Crypto platform as a one-stop solution for asset managers to create and manage legally compliant tokenized funds.

From technology and infrastructure to legal framework and corporate structuring, the platform allows any experienced and approved investment manager to create a fund.

### Notable Investors

ICO, Target Global, Flint Capital, A&NN Investments

## At a Glance

**Tagline**
Marketplace Lending as a Service

**Located**
Russia

**Year Founded**
2015

**Key People**
Ilya Perekopsky
Oleg Seydak

**Website**
blackmoonfg.com

**Category**
Lending

**Ownership**
Private

**Staff**

# BlockFi Lending

"Our goal is to offer the most affordable and accessible lending product in the U.S. and beyond, our focus is on providing crypto investors the ability to do more with their investments, and this mindset will continue to drive our commitment to being the lowest cost provider." - " Flori Marquez

## Company Description

Based in New York, BlockFi is a secured non-bank lender offering USD loans to cryptoasset owners who collateralize the loan with their cryptoassets. Their products bring additional liquidity to the blockchain asset sector and meet needs of both individuals and institutions holding blockchain assets.

BlockFi holds clients' Bitcoin and Ether with a registered custodian and issuing loans in USD to their bank accounts. They are currently lending in over 45 US states and will soon be expanding into international markets.

### Notable Investors

Galaxy Investment Partners, ConsenSys Ventures

## At a Glance

**Tagline**
Loans backed by your cryptocurrency

**Located**
United States

**Year Founded**
2017

**Key People**
Zac Prince
Flori Marquez

**Website**
blockfi.com

**Category**
Lending

**Ownership**
Private

**Staff**

# Brex

"We want to dominate corporate credit cards, we want every single company in the world, whenever they do businesses expenses, to do it on a Brex card."- Henrique Dubugras

## Company Description

Brex is rebuilding B2B financial products, starting with a corporate credit card for technology companies.

Brex helps startups of all sizes to instantly get a credit card that has 20x higher limits, completely automates expense management, kills receipt tracking and magically integrates with accounting systems.

### Notable Investors

Greenoaks Capital, DST Global, Y Combinator, Ribbit Capital, Peter Thiel, Greyhound Capital, Y Combinator

## At a Glance

**Tagline**
Corporate Cards for Startups

**Located**
United States

**Year Founded**
2017

**Key People**
Henrique Dubugras
Pedro Franceschi

**Website**
www.brex.com

**Category**
Payments

**Ownership**
Private

**Staff**

# Cashaa

"Cashaa is bringing blockchain into the lives of everyday people. Most people aren't buying Bitcoin. I wanted to take the power and flexibility of Auxesis and create a model that would solve common problems." - Kumar Gaurav

## Company Description

Cashaa is a next generation banking platform for the next billion. Cashaa is creating a better bank, challenging legacy banking by building an app and products with input from their community of users.

Their blockchain based platform enables its community to store, save, spend, recieve, borrow and get insured, with a simplified user experience in a legally compliant way.

### Notable Investors

Celestial Holdings, 2F Capital Ltd (most recently an ICO)

## At a Glance

### Tagline

Next generation banking platform.

### Located

United Kingdom

### Year Founded

2016

### Key People

Celestine Vettical

Felice Covelli

Janina Lowisk

Kumar Gaurav

### Website

cashaa.com

### Category

Neo-Bank

### Ownership

Private

### Staff

# Cellulant

"Actually, we didn't set out to do payments, we set out originally to sell music through mobile phones." - Bolaji Akinboro

## Company Description

Cellulant is an award-winning mobile commerce company operating a one-stop payments ecosystem in Africa; connecting businesses and governents to increasingly mobile consumers. Cellulant now operates in 11 countries, with roughly 12% of Africa's mobile consumers now able to make payments using their services and products.

They are also building Agrikore, a blockchain based smart-contracting, payments marketplace system that ensures that everone in agriculture can do business in a trusted environment.

### Notable Investors

The Rise Fund, Satya Capital, Endeavour Catalyst, Velocity Capital & Progression Africa

## At a Glance

**Tagline**
Life is Mobile

**Located**
Kenya

**Year Founded**
2004

**Key People**
Bolaji Akinboro
Ken Njoroge

**Website**
cellulant.com

**Category**
Payments

**Ownership**
Private

**Staff**

# Cleo

"There's an arms race going on to become the financial interface for this generation." - Barney Hussey-Yeo

## Company Description

Cleo is an artificial intelligence startup that offers an intelligent assistant to help users to manage their finances.

With over 600,000 active users across the UK, US & Canada, their mission is to become the default interface for millenials interacting with and managing their money.

### Notable Investors

Balderton Capital, LocalGlobe

## At a Glance

### Tagline

Your AI pal, giving you a hand with your money.

### Located

United Kingdom

### Year Founded

2015

### Key People

Aleksandra Wozniak

Barnaby Hussey-Yeo

### Website

meetcleo.com

### Category

Wealth

### Ownership

Private

### Staff

# Coya

"With our unique mix of insurance, tech and data science expertise, we are rethinking the insurance business model from scratch. We put the customer first in all that we do, while building up cutting-edge proprietary technology." - Andrew Shaw,

## Company Description

Coya offers scalable protection at the point of need with an AI risk guardian and simple, transparent, and personalised insurance cover.

Users can become insured with only a few simple clicks. Coya will soon offer "micro-policies" that allow clients to insure individual objects for only a few days or even hours.

### Notable Investors

Valar Ventures, La Famiglia, e.ventures

## At a Glance

**Tagline**
Join the future of Insurance

**Located**
Germany

**Year Founded**
2016

**Key People**
Andrew Shaw
Peter Hagen
Sebastian Villarroel

**Website**
coya.com

**Category**
Insurance

**Ownership**
Private

**Staff**

# Crypterium

"What Crypterium will do is make that whole process seamless and give an opportunity for a consumer to actually use their cryptocurrency to pay for everyday items." - Marc O'Brien

## Company Description

Crypterium is developing a mobile app that allows instant payments in cryptocurrencey using existing payment infrastructure such as NFC or QR codes.

It allows users to issue a virtual card, bind it to their crypto account, link it to Apple Pay, Samsung Pay or Android Pay, and pay with crypto by simply using a smartphone.

### Notable Investors

Last round of funding via an ICO

## At a Glance

### Tagline

Pay with crypto anywhere in the world

### Located

Estonia

### Year Founded

2017

### Key People

Austin Kimm
Gleb Markov
Marc O'Brien
Steven Polyak
Vladimir Gorbunov

### Website

crypterium.com

### Category

Payments

### Ownership

Private

### Staff

# DAYLI Financial Group

"Based on technologies, data, and the grit that we call the 'DAYLI spirit', it has been DAYLI Financial Group's mission since the establishment to provide digital financial services that can enrich customers' daily lives." - Sean Shin,

## Company Description

The largest Fintech company in Korea, DAYLI aims to provide financial services that enrich the customers' daily lives through proprietary technology and service capabilities in artificial intelligence and blockchain, robo-advisors, financial platforms and cryptocurrency.

The company is working on creating an ecosystem called ICON that will allow government departments, universities, hospitals, securities, banks and any private company to interact without third-party networks that charge transaction fees or delay the process.

Notable Investors

SBI Group

## At a Glance

Tagline

Finance to enrich everyday life.

Located

Korea

Year Founded

2015

Key People

Sean Seunghyun Shin

Kevin Kangmin Park

Website

daylifg.com

Category

Wealth

Ownership

Private

Staff

# Dreams

"The more we grow, the demand of our users increases on different types of services and offers. Our ambition is to always meet that demand and make it as good as possible." - Henrik Rosvall

## Company Description

Dreams is a neo-bank that makes saving, spending and lending money easy, engaging and social.

With a focus on user experience and behavioral science, users in Norway and Sweden have now saved over US$100M with Dreams.

### Notable Investors

Martin Randel

## At a Glance

### Tagline

Save to your dreams

### Located

Sweden

### Year Founded

2013

### Key People

Henrik Rosvall
Joel Broms Brosjo
Johan Hemminger
Johan Stahle

### Website

getdreams.com

### Category

Wealth

### Ownership

Private

### Staff

# Funding Societies

"It took 30 months to achieve our first S$100 million and six months for our second S$100 million. But the industry is still nascent. We'd continue to focus on serving SMEs' and investors' needs." - Kelvin Teo

## Company Description

Funding Societies is an online platform that connects investors with small businesses that need funds, solving the financial inclusion issue by making credit-worthy SMEs bankable.

Currently operating in South East Asia they are the first P2P platform to receive operating licenses from regulators in Singapore, Indonesia and Malaysia. This year they completed a US$25M Series B round lead by SoftBank, the largest raised by a P2P lending platform in Southeast Asia.

### Notable Investors

Softbank Ventures Korea, Sequoia Capital India, Qualgro VC, Line Corporation, Golden Gate Ventures

## At a Glance

**Tagline**
Peer-to-Peer Financing & Investments

**Located**
Singapore

**Year Founded**
2015

**Key People**
Iwan Kurniawan
Kelvin Teo
Reynold Wijaya

**Website**
fundingsocieties.com

**Category**
Lending

**Ownership**
Private

**Staff**

# Geru

"We saw that the most interesting thing was to create a platform that would allow users to do the entire operation on their own, through the site, with quick answers on credit applications." - Sandro Reiss

## Company Description

Geru is a marketplace lender offering personal unsecured term loans for prime and near prime borrowerers through a fast, simple and transparent online experience.

Brazil's first fully digital payroll loan product, Geru developed its own credit score model using conventional and alternative data. In March this year, the company introduced payroll loans, under which employers discount instalments from pay checks, in a partnership with French bank BNP Pariba's Cetelem consumer credit unit.

### Notable Investors

Chromo Invest

## At a Glance

### Tagline

The smart way to get a loan.

### Located

Brazil

### Year Founded

2013

### Key People

Sandro Reiss

Tomas Correa

Karin Thies

### Website

geru.com.br

### Category

Lending

### Ownership

Private

### Staff

# InstaReM

"The World Bank has acknowledged us as the most competitive remittance platforms in a number of Asian corridors. We already account for 14% of the $2-billion Australia-India corridor, where we started our remittance service." - Prajit Nanu

## Company Description

InstaReM provides fast, secure and cost-effective digital cross-border money transfer services to individuals and businesses. InstaReM has created a unique payment mesh in Asia, which is being leveraged by individuals and corporates.

The company also offers a configurable, multi-featured platform MassPay that helps corporates and SME users to manage and control their high-volume remittances to multiple beneficiaries in multiple currencies via a seamless process, enabling them to reduce cross-border money transfer costs by up to 80%.

### Notable Investors

Silicon Valley Bank, GSR Ventures, Vertex Ventures, SBI-FMO Fund, Global Founders Capital

## At a Glance

**Tagline**
Send & Save

**Located**
Singapore

**Year Founded**
2014

**Key People**
Michael Bermingham
Prajit Nanu

**Website**
instarem.com

**Category**
Payments

**Ownership**
Private

**Staff**

# Konfio

"We believe in the power of entrepreneurship and are committed to help more business owners across the country achieve their dreams." - David Arana

## Company Description

Konfío is an online lending platform that helps micro-businesses in Latin America who don't have access to credit to obtain affordable loans. Their proprietary algorithm processes thousands of data points to measure creditworthiness and approves loans in real-time, allowing each applicant to save two months on average.

Their mission is to boost the regional economy with productive loans for young promising businesses who need it the most.

### Notable Investors

Vostok Emerging Finance, Quona Capital, QED Investors, Kaszek Ventures, Jaguar Ventures

## At a Glance

**Tagline**
A new financial service experience for SMEs.

**Located**
Mexico

**Year Founded**
2013

**Key People**
David Arana
Francisco Padilla

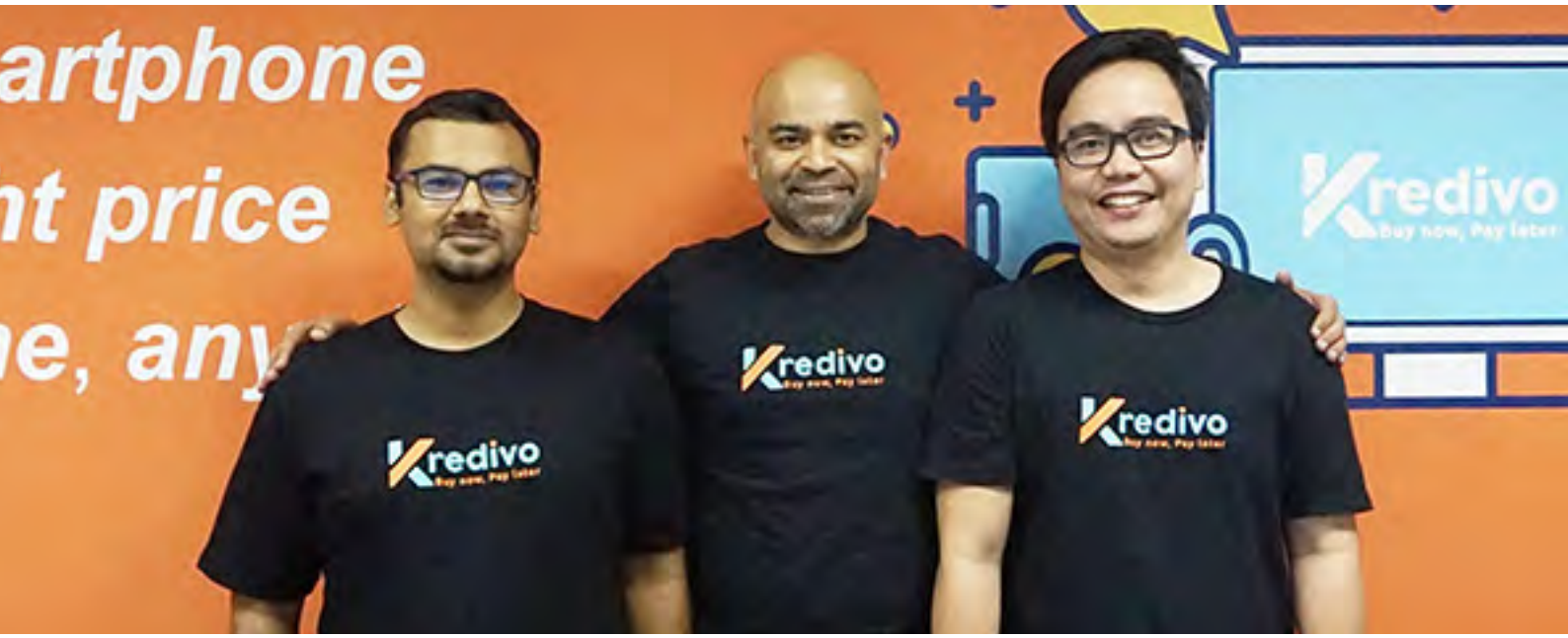
**Website**
konfio.mx

**Category**
Lending

**Ownership**
Private

**Staff**

# Kredivo




"Our goal is to become the preferred digital credit card for millennials in Southeast Asia." - Akshay Garg

## Company Description

Operated by fintech company FinAccel, Kredivo functions like a digital credit card, enabling consumers without a credit card to shop online on credit and pay later in instalments.

Kredivo has built a modern API to let retailers give their customers innovative financing options. They now have over half a million approved users, have credit scored nearly two million e-commerce consumers, and is available at over 200 merchants.

### Notable Investors

SquarePeg Capital, Openspace Ventures, MDI Ventures, Jungle Ventures, GMO Venture Partners

## At a Glance

**Tagline**
Buy Now, Pay Later

**Located**
Indonesia

**Year Founded**
2016

**Key People**
Akshay Garg

**Website**
kredivo.com

**Category**
Payments

**Ownership**
Private

**Staff**

# KyberNetwork

"With Kyber we aim to connect between ERC-20 tokens and use cases, so tokens can be seamlessly used for payments, as collateral for lending, investing in funds and so on." - Loi Luu

## Company Description

KyberNetwork is a new system which allows the exchange and conversion of digital assets. The system provides rich payment APIs and a new contract wallet that allow anyone to seamlessly receive payments from any token. Users can also mitigate the risks of price fluctuations in the cryptocurrency world with their derivative trading.

Kyber's on-chain liquidity protocol allows decentralized token swaps to be integrated into any application, enabling value exchange to be performed seamlessly between all parties in the ecosystem.

### Notable Investors

ICO, 8 Decimal Capital

## At a Glance

### Tagline

Enabling Atomic Token Swaps, Everywhere

### Located

Singapore

### Year Founded

2017

### Key People

Loi Luu

Victor Tran

Yaron Velner

### Website

kyber.network

### Category

Payments

### Ownership

Private

### Staff

# Liwwa

"liwwa is a marketplace lending platform that provides funding to small and medium businesses in Jordan. Our mission is to support job and income growth in the region. " - Ahmed Moor

## Company Description

Liwwa Inc is the first peer-to-peer lending platform in the MENA region, connecting small and medium businesses who need capital with fixed-income investors.

The company's peer-to-peer lease-to-own model addresses the capital access and interest-free investor return opportunities. Liwwa conducts in-house reviews of a small business's creditability and enables them to pay a monthly fee to investors. Since 2015, Liwwa has enabled businesses to raise more than US$8M through over 220 loans.

### Notable Investors

Silicon Badia, FMO, DASH Ventures

## At a Glance

### Tagline

Lend to Small Businesses

### Located

Jordan

### Year Founded

2013

### Key People

Ahmed Moor

Samer Atiani

### Website

liwwa.com

### Category

Wealth

### Ownership

Private

### Staff

# Look Who's Charging

"I was a business owner and I was frustrated that I didn't know more about the charges on the account statement, it's a problem the world over, not just in Australia." - Stuart Grover

## Company Description

Look Who's Charging is a global first business that makes life easier for consumers, and saves banks a significant amount of money, by identifying who has charged their credit or debit card. More than 1.5 billion card transactions are not recognised by British and Australian consumers each year.

Look Who's Charging has solved this problem through its proprietary search engine which draws on hundreds of different data sources to provide rich merchant details for over 95 per cent of the 13.5 million transaction descriptions (per credit and debit card statements) in the Australian market.

## At a Glance

**Tagline**
Make transaction not recognised a thing of the past.

**Located**
Australia

**Year Founded**
2016

**Key People**
Stuart Grover
David Washbrook
Nicole Grover

**Website**
lookwhoscharging.com.au

**Category**
Other

**Ownership**
Private

**Staff**

# MoMo

"Our customers can use a lot of services, such as paying bills like electricity, water or cable, buying movie tickets or shopping online." - Pham Thanh Duc

## Company Description

Momo offers a mobile, electronic wallet and payment application for iOS and Android devices. Its products help customers in Vietnam make nationwide cash transfers, pay more than 100 types of bills, recharge mobile phone accounts, settle personal loans, and purchase services such as software license and online game cards, airline and movie tickets, etc. The company's payment system partners with 24 domestic banks and foreign payment networks, including JCB, MasterCard, and Visa.

They are both the largest and the fastest-growing of Vietnams's payment providers with over 8 million customers and a growth rate of 15% in monthly transaction volume and user base.

### Notable Investors

Standard Chartered Bank, Goldman Sachs

## At a Glance

**Tagline**
Mobile Money

**Located**
Vietnam

**Year Founded**
2013

**Key People**
Pham Thanh Duc

**Website**
www.momo.vn

**Category**
Payments

**Ownership**
Private

**Staff**

# Nod

"Our hope is that by reducing the cost and time associated with producing great advice, independent advisory firms will be able to provide great advice to more clients." - Joel Robbie

## Company Description

Nod is a natural language artificial intelligence platform helping busineses in the financial advice and accounting industries to transform how they serve clients. Their software platform makes it easy for clients to connect with their advisers from wherever they are, and produces compliant documents for financial advisers and accountants in real-time to help them get advice to their clients as efficiently as possible, delighting them along the way.

Nod has also built some innovative adviser-side technology including an automated fact-find process and an AI engine that produces compliant statement of advice documents.

### Notable Investors

H2 Ventures

## At a Glance

### Tagline

Advice about money from an expert on-demand.

### Located

Australia

### Year Founded

2015

### Key People

Joel Robbie

### Website

nod.money

### Category

Other

### Ownership

Private

### Staff

# Omise

"All the great companies in the world, they always changed and pivoted their business models." - Jun Hasegawa

## Company Description

Omise is Thailand's leading online payment enabler offering a wide range of processing solutions for any business need. Being the only PCI 3.0 compliant startup in Thailand, allows Omise to tokenize cards for one-click payments and ongoing subscriptions bringing greater simplicity and ease to the existing process, which can be convoluted and frustrating.

They offer a set of APIs and developer resources that can allow new merchants to be online and accepting payment within 24 hours.

### Notable Investors

ICO, SBI Asset Management, SMDV, SBI Asset Management, Golden Gate Ventures, Ascend Venture Group

## At a Glance

**Tagline**
Payment Gateway for Asia

**Located**
Thailand

**Year Founded**
2013

**Key People**
Ezra Don Harinsut
Jun Hasegawa

**Website**
www.omise.co

**Category**
Payments

**Ownership**
Private

**Staff**

# Payr

"We learned so much from all our prototyping, user testing, sprinting and polling that we already have tons of features we didn't even think of in the beginning." - Espen Grimstad

## Company Description

Payr is building innovative banking sevices for consumers and businesses. Their first product is a payment service making it easier to pay bills for people in the Nordics.

Their next generation payment platform empowers consumers to pay invoices in flexible and smart ways. Customers can pay any invoice using bank account, debit or credit card or digital wallets, saving them time and money. Payr also improves invoice payments by providing truly independent price and quality comparison, enabling simpler and fast switching to providers that offer greater value to their customers. To service providers we greatly reduce the cost per acquisition on customer referrals. To invoice issuers we eliminate the invoicing costs.

Notable Investors

DNB

## At a Glance

Tagline

A simple app for bill payment

Website

payr.no

Located

Norway

Category

Payments

Year Founded

2016

Ownership

Private

Key People

Espen Grimstad

Staff

# PaySense

"The consumer lending market in India is ripe for disruption and we are well equipped us to focus on this huge, untapped market potential." - Prashanth Ranganathan

## Company Description

PaySense is a consumer lending platform that gives users credit in a customised manner. PaySense EMI, their personalised line of credit, is similar to a personal loan and can be used to make instant purchases, whether online or offline, through affordable EMI plans.

The upper limit of credit disbursed is Rs 2 lakh, which will soon be increased to rs 5 lakh.

### Notable Investors

PayU, Nexus Venture Partners, Jungle Ventures

## At a Glance

### Tagline

Easily get a personal loan of up to Rs.2 Lakhs within minutes.

### Located

India

### Year Founded

2015

### Key People

Prashanth Ranganathan

Sayli Karanjkar

### Website

gopaysense.com

### Category

Lending

### Ownership

Private

### Staff

# PayTabs

If you think back to why cryptocurrency launched, it is because of the massive collapse in 2011... [It aimed] to make sure currencies and money is protected everywhere." - Abdulaziz Al Jouf

## Company Description

PayTabs has established itself as a leading global payments provider. An innovative economy payment processing and fraud prevention company built to provide buyers and sellers an advanced technology to pay and get paid.

It's focus is on assisting small and medium businesses to make simple and secure transactions online.

### Notable Investors

Saudi Aramco Entrepreneurship Ventures

## At a Glance

**Tagline**
Accept Payments Online

**Located**
Bahrain

**Year Founded**
2014

**Key People**
Abdulaziz Fahad Al Jouf

**Website**
paytabs.com

**Category**
Payments

**Ownership**
Private

**Staff**

# Pleo

"You need a totally different approach than in the software business. In fintech, you need to have a finished, viable product when you launch." - Jeppe Rindom

## Company Description

Pleo offers a simple, seamless spending solution for employees. Admins can easily delegate payment cards to their employees while being able to set individual limits on each card. Employees can capture receipts on the fly using their phone, then software matches receipts with expenses automatically. The entire company's spending can be tracked in real time and all expenses can easily be synced with the company's accounting software.

With over 1500 companies having adopted Pleo they will soon expand their services from the UK and Denmark into other European countries.

### Notable Investors

Kinnevik, Seedcamp, Creandum

## At a Glance

**Tagline**
Say goodbye to expense reports

**Located**
Denmark

**Year Founded**
2015

**Key People**
Jeppe Rindom
Niccolo Perra

**Website**
pleo.io

**Category**
Payments

**Ownership**
Private

**Staff**

# Polymath

"The technology is why tokens are different than traditional ownership shares, they are programmable and you can code them to do certain things to improve your business." - Trevor Koverko

## Company Description

Polymath Network (Polymath) is a decentralized protocol that makes it easier to raise capital and create security tokens. The Polymath ST-20 standard embeds regulatory requirements into the tokens themselves, restricting trading to verified participants only.

The protocol simplifies the complex technical challenges of creating a security token and aims to bring the multi-trillion dollar financial securities market to the blockchain.

### Notable Investors

Last round of funding via an ICO

## At a Glance

### Tagline

The Future of Securities

### Located

Barbados

### Year Founded

2017

### Key People

Chris Housser

Trevor Koverko

### Website

polymath.network

### Category

Payments

### Ownership

Private

### Staff

# Plussimple (+Simple)

"Boosted by the rise of artificial intelligence technologies, we now want to make it the most advanced robot-broker in the world with the rise of its machine learning technology." - Eric Mignot.

## Company Description

+Simple is an insurance Robo-Broker for freelancers, small and medium businesses. Answer 5-10 questions and their technology will generate a tailor-made and competitive insurance package which can include 5-10 products in one single policy.

Customers can sign and pay for their policies within minutes on a seamless e-commerce interface. +Simple also manages their clients claims.

### Notable Investors

Idinvest Partners, OneRagtime, Anthemis Group

## At a Glance

**Tagline**
Insurance for all your business activity.

**Located**
France

**Year Founded**
2015

**Key People**
Eric Mignot
Anthony Jouannau
Salah Hamida

**Website**
plussimple.fr

**Category**
Insurance

**Ownership**
Private

**Staff**

# Power Ledger

"Tech like the blockchain will be deployed in these areas sooner than any other part of the world, and Australia is in the position to be a fantastic testbed and a market leader," - Dr. Jemma Green

## Company Description

The Power Ledger is bringing P2P solar energy trading blockchain technology to the world. Their platform allows renewable energy asset owners to decide who they want to sell their surplus energy to and at what price. Using blockchain technology they provide a transparent, auditable and automated market trading and clearing mechanism for the benefit of producers and consumers.

Their technology enables the sale of surplus renewable energy generated at residential and commercial developments (including multi-unit/multi-tenanted) and at homes and businesses connected to existing electricity distribution networks, or within micro-grids.

### Notable Investors

Last round of funding via an ICO

## At a Glance

**Tagline**
Energy, reimagined.

**Located**
Australia

**Year Founded**
2016

**Key People**
Dave Martin
Dr. Jemma Green
Jenni Conroy
John Bulich

**Website**
powerledger.io

**Category**
Payments

**Ownership**
Private

**Staff**

# Pundi X

"A few years down the road we see a world where people own their own identities and data, where everyone understands the concept and economics of digital property."- Zac Cheah

## Company Description

Pundi X empowers blockchain developers and token holders to transact cryptocurrency and services at any physical store in the world.

The world's first comprehensive offline cryptocurrency sales solutions, Pundi X aims to become cryptocurrencey's largest offline sales network.

### Notable Investors

Last round of funding via an ICO

## At a Glance

### Tagline

Making cryptocurrency accessible to everyone

### Located

Indonesia

### Year Founded

2017

### Key People

Constantin Papadimitriou
Danny Lim
Pitt Huang
Zi Bin (Zac) Cheah

### Website

pundix.com

### Category

Payments

### Ownership

Private

### Staff

# Quantexa

"As a tech start-up, we are challenging the status quo to change the mindset of a fast-moving market. This takes sheer dedication and patience to truly achieve what you set out to do." - Vishal Marria

## Company Description

Quantexa enables companies and institutions to make better decisions from their data. Their revolutionary technology is based on the latest developments in big data software and uses real-time entity resolution with network analytics and AI to knit together vast and disparate data sets and derive actionable intelligence.

It is led by a team of experts with a collective experience of over a century in advanced analytics and data focused solutions.

### Notable Investors

Dawn Capital, HSBC, Albion Capital Group

## At a Glance

### Tagline

Connecting data.
Empowering decisions.

### Located

United Kingdom

### Year Founded

2016

### Key People

Vishal Marria
Imam Hoque

### Website

quantexa.com

### Category

Other

### Ownership

Private

### Staff

# Recordsure

"Recordsure unlocks powerful insights from customer conversations, helping firms mitigate risk, reduce compliance costs and improve the customer experience" - Joanne Smith

## Company Description

Recordsure is an innovative analytics and automation platform which uses bespoke AI technology to unleash revolutionary business intelligence from companies, professional interactions including telephony, face-to-face meetings and written documentation.

Recordsure's background is in the world of finance, where there are strict regulations in place requiring firms to be able to evidence that they have been selling to customers in a compliant manner. Recordsure was created to solve two problems faced in meeting these rules.

## At a Glance

Tagline
Meitculous Detail.
Unprecedented Scale.

Located
United Kingdom

Year Founded
2012

Key People
Joanne Smith

Website
recordsure.com

Category
Other

Ownership
Private

Staff

# Ripio Credit Network

"Two things that are amazing about [ICO] technology are that, first, it's truly global and allows [startups] to capitalize a project from a global community. And, second, it also solves a huge issue in the region, which is liquidity." - Sebastian Serrano

## Company Description

Ripio, formerly known as Bitpagos, is a financial payments company that provides electronic payment solutions for businesses in Latin America. It offers a range of financial services for the emerging markets using the blockchain technology to make a more accessible financial system.

The company helps merchants process international transactions with credit cards or bitcoins for a fraction of the cost, as well as helping consumers buy bitcoins instantly with cash. In 2016 it launched Ripio Credit Network, a now global peer-to-peer credit network based on co-signed smart contracts and blockchain technology.

### Notable Investors

ICO, Digital Finance Group, Fenbushi Capital, Draper Associates, Boost VC

## At a Glance

**Tagline**
Buy bitcoins easily.

**Located**
Argentina

**Year Founded**
2013

**Key People**
Luciana Gruszeczka
Mugur Marculescu
Sebastian Serrano

**Website**
ripiocredit.network

**Category**
Payments

**Ownership**
Private

**Staff**

# Shift Technology

"By focusing on the specific requirements of the insurance industry, we have been able to build a unique platform that helps the industry fight fraud more efficiently." - Jeremy Jawish

## Company Description

Shift Technology provides insurance and e-commerce companies with an innovative SaaS solution to improve and scale fraud detection. The analyses performed by Shift are fast and thorough, quantative and qualitative.

Its efficient algorithms are tailored to reproduce fraud handlers' deductive reasoning, making investigations quicker and easier than ever.

### Notable Investors

General Catalyst, Accel, Iris Capital, Elaia Partners

## At a Glance

### Tagline

Fight fraud with AI

### Located

France

### Year Founded

2014

### Key People

David Durrleman

Eric Sibony

Jeremy Jawish

### Website

shift-technology.com

### Category

Other

### Ownership

Private

### Staff

# Singlife

"The user-friendly interface smartly converses with customers, allowing them to understand their life insurance coverage in as little steps as possible." - Walter de Oude

## Company Description

Singapore Life is an independent life insurance company and is the first local independent insurer to be licensed by the Monetary Authority of Singapore since 1970.

Singapore Life features robust digital robo-underwriting and identity verification capabilities that dynamically expedite the application and approval process. The purchase journey is intuitive and secure, can be done without assitance.

### Notable Investors

Impact Capital Holdings, IPGL, Caber Partners

## At a Glance

**Tagline**
Good value life insurance that you actually need

**Located**
Singapore

**Year Founded**
2014

**Key People**
Walter de Oude
Ray Ferguson

**Website**
singlife.com

**Category**
Insurance

**Ownership**
Private

**Staff**

# Tala

"Tala's innovation is our use of alternative data and mobile technology to understand and reach the underserved." - Shivani Siroya

## Company Description

Tala provides a credit scoring and reporting platform to financial services institutions in emerging countries. Traditional credit doesn't work in emerging markets; mobile does. Tala's technologies are unlocking trillions of dollars in purchasing power in the world's fastest growing economies. Through their mobile app and unique channel, they gather an average of 10,000 discrete data points per user to provide personalized offers and deliver real-time credit.

Tala has now delivered over 6 million loans to nearly 1.3 million customers totalling more than $300 million.

### Notable Investors

Revolution Growth, Thomvest Ventures, Ribbit Capital, Lowercase Capital, IVP, Female Founders Fund

## At a Glance

**Tagline**
Giving credit where it's due

**Located**
United States

**Year Founded**
2011

**Key People**
Shivani Siroya

**Website**
tala.co

**Category**
Other

**Ownership**
Private

**Staff**

# Tally Technologies

"When we started Tally, we wanted to bring a similar value to a broader range of people who are dealing with the most widespread financial issue today: credit card debt. Robo advice for the 99%." - Jason Brown

## Company Description

Tally wants to automate their customers financial lives, starting with credit cards. It is the first app to unbundle the credit card, putting power back into the hands of consumers. Tally analyses users' financial profiles to determine a way to pay down a consumer's credit card debt and then takes action based on this information. Tally also has its own underwriting and financing models, which allow it to pass on savings.

Earlier this year the company launched Tally Advisor its first in-app, robo-advisor enterprise. The feature helps users come up with a specific date for when they will be debt-free and adjusts if and when users encounter financial setbacks or have increased cash flow.

### Notable Investors

Kleiner Perkins, Sway Ventures, Shasta Ventures, Cowboy Ventures

## At a Glance

**Tagline**
Overcome credit card debt

**Located**
United States

**Year Founded**
2015

**Key People**
Jason Brown
Jasper Platz

**Website**
meettally.com

**Category**
Payments

**Ownership**
Private

**Staff**

# TenX

"Whether used online or offline, TenX aims to make cryptocurrency spendable anytime, anywhere across the globe." - Julian Hosp

## Company Description

TenX aims to let you send and spend crypto money anywhere, anytime. Their cryptocurrency payment platform achieves this via the TenX mobile wallet, debit card bank account, ATM access and more. The wallet can be loaded with a variety of different cryptocurrencies, including Bitcoin, Ethereum and Dash. Available as an Android, iOS, and web app, the wallet supports TenX's principle of always-on user access.

The company allows users to spend at over 42 million points of acceptance online and offline, in almost 200 countries around the world.

### Notable Investors

ICO, Chain Capital

## At a Glance

### Tagline

Spend your cryptocurrencies anytime, anywhere.

### Located

Singapore

### Year Founded

2015

### Key People

Dr. Julian Hosp
Toby Hoenisch
Paul Kitti
Michael Sperk

### Website

tenx.tech

### Category

Payments

### Ownership

Private

### Staff

# ThisIsMe

"Imagine your bank account being drained until nothing is left, think of the effect that can have on you and your family. Even if you don't lose money by being hacked, you lose your privacy and put those closest to you at risk." - David Thomas

## Company Description

ThisIsMe brings trust into transactions through proprietary, true identification technology. Their platform enables businesses to reduce fraud, automate KYC checks, improve on-boarding and increase revenue while providing an on-demand, seamless customer experience.

ThisIsMe holds the record for the fastest FICA verification at three minutes. The company uses an array of tech that includes artificial intelligence, bio-metrics, machine learning and tamper detection.

## At a Glance

**Tagline**
Verifying Identities On-Line

**Located**
South Africa

**Year Founded**
2013

**Key People**
David Thomas
Juan Furmie
Nadeem Shahid

**Website**
thisisme.com

**Category**
Other

**Ownership**
Private

**Staff**

# Tide

"Tide is a next generation banking service which exists to make it easier for people who run SMEs to do less banking and get back to doing more of what they love doing instead." - George Bevis

## Company Description

Tide is the UK's only mobile-first banking service exclusively targeting small and medium enterprise customers. Tide's unique selling point is that it provides a less expensive and faster service to smaller businesses who lack the staffing to run the accounting and admin sides of their busineseses efficiently. Since launching in 2017, Tide has acquired nearly 40,000 small business customers and surpassed 1B pounds of transactions in March of this year.

### Notable Investors

Augmentum Fintech, Passion Capital, Creandum, Anthemis Group, LocalGlobe

## At a Glance

**Tagline**
Business banking re-designed.

**Located**
United Kingdom

**Year Founded**
2015

**Key People**
George Bevis

**Website**
tide.co

**Category**
Wealth

**Ownership**
Private

**Staff**

# Tiger Brokers

"There will be dozens of companies from mainland China that will IPO in Hong Kong and the US, which is a great opportunity for Tiger Brokers." - Wu Tianhua

## Company Description

Tiger Brokers is an online brokerage that allows Chinese investors at home and abroad, to trade stocks in the U.S, Hong Kong and mainland China market via the stock connect scheme between Hong Kong and mainland stock exchanges. It offers lower financing costs and commission fees to attract investors. It also has an online community for investors to share information and trading experience.

33 months after its launch, the accumulated trading volume of its mobile app reached $150 billion. Earlier this year the company became an official strategic partner of NASDAQ data to distribute its US stock market data to the Chinese online world.

### Notable Investors

Prospect Avenue Capital, Orient Hontai Capital, Oceanpine Capital, CreditEase Fintech Investment Fund

## At a Glance

**Tagline**
Get ready to invest for real.

**Located**
China

**Year Founded**
2014

**Key People**
Wu Tianhua

**Website**
itiger.com

**Category**
Wealth

**Ownership**
Private

**Staff**

# Tpaga

"We became the first mobile wallet in Latin America that allows the unbanked to pay for petrol from their cell phone." - Andres Gutierrez

## Company Description

Tpaga is a mobile wallet for the unbanked. It allows consumers in Latin America to store money via cash kiosk and then use it to pay for utility bills, cell phone top-ups, groceries and even gas station merchants.

Earlier this year they became the first mobile wallet in Latin America to allow consumers to pay for groceries without having a bank account, and now allow unbanked businesses to start receiving payment without a POS system.

### Notable Investors

Y Combinator, Toro Ventures, Hack VC, Greyhound Capital, Green Visor Capital

## At a Glance

**Tagline**
Pay your bills from your mobile phone in seconds

**Located**
Colombia

**Year Founded**
2015

**Key People**
Andres Gutierrez,
Juan Salcedo,
Sebastian Ortiz

**Website**
tpaga.co

**Category**
Payments

**Ownership**
Private

**Staff**

# Trade Ledger

"We build a digital journey for our customer's customer – for the bank's customer. Having that view of an end-to-end digital journey gives us a completely different scope and perspective on what the platform should look like." - Martin McCann

## Company Description

Trade Ledger is the world's first business lending platform that transforms digital data from business supply chains in real time, allowing banks to assess and regularly update credit and default risk of businesses they lend to. Currently this is only done on a one-off or infrequent bases on a very small sample of invoices, and not on any other trade documents.

The Trade Ledger platform will finally give banks more advanced network and data analysis technology than global technology companies, in a lending segment that has long suffered from a lack of technological innovation.

## At a Glance

**Tagline**
End to End Lending Automation

**Located**
Australia

**Year Founded**
2016

**Key People**
Martin McCann
Matthias Born

**Website**
tradeledger.io

**Category**
Lending

**Ownership**
Private

**Staff**

# Varo Money

"We're looking at how we can lower the cost of banking, particularly for people who have volatile cash flows."- Colin Walsh

## Company Description

Varo Money, is a financial technology company and mobile banking business that helps customers cover their expenses, pay their bills, and build their wealth over time. Working with Bancorp Bank, the company offers FDIC-insured bank accounts with no monthly maintenance fees and no ATM withdrawal fees for money withdrawn at more than 55,000 Allpoint ATMs.

In September of this year the company announced that is had been granted a preliminary approval of its application for a national bank charter by the Office of the Controller of the Currency which would make it the first all-mobile national bank in the US, pending the OCC's final approval.

### Notable Investors

Warburg Pincus, The Rise Fund, Manatt Venture Fund

## At a Glance

**Tagline**
Fee Free, the Only Way to Bank

**Located**
United States

**Year Founded**
2015

**Key People**
Colin Walsh
Kolya Klymenko

**Website**
varomoney.com

**Category**
Neo-Bank

**Ownership**
Private

**Staff**

# Wallet.ng

"Wallet exists to improve the quality of your life, through payment instruments that connects you globally, saving you costs when you make local transactions, responding to you immediately you need us." - John Oke

## Company Description

Wallet.ng is a digital wallet/payments product that allows users to make payments, transfer funds, pay bills and withdraw from ATMs - all using their phone number. With over 5,000 users they are primarily targeting students, entrepreneurs, young professionals and expats.

Last month alone they processed N234 million across just 17,000 transactions and have seen an average of 78% month-on-month growth in transaction volume and value since January 2018.

### Notable Investors

Microtraction

## At a Glance

### Tagline

Send Money, Receive Money and make payments using a phone number

### Located

Nigeria

### Year Founded

2016

### Key People

John Oke

### Website

wallet.ng

### Category

Wealth

### Ownership

Private

### Staff

# Wave Money

"We see ourselves as very complementary to the banks. We are not going to offer the full range of services banks are offering. We offer only the basic financial services to avoid waste of time and make money transfers easier for customers' convenience." - Brad Jones

## Company Description

Wave Money, a joint venture between Telenor, FMI, Yoma Bank and Singapore Exchange list Yoma Strategic Holdings and operates as a mobile financial services provider.

Wave Money is a financial service platform targeting the unbanked population in Myanmar. It is the first company to be regulated under the Mobile Financial Services Regulation and to secure a licence from the Central Bank of Myanmar.

### Notable Investors

Yoma Strategic Holdings

## At a Glance

### Tagline

Easy and instant money transfer

### Located

Myanmar

### Year Founded

2015

### Key People

Brad Jones

### Website

wavemoney.com.mm

### Category

Payments

### Ownership

Private

### Staff

# WeBank

"We don't think of ourselves as running a traditional bank. WeBank is an internet platform through and through, but one with a banking licence." - Gu Min

## Company Description

WeBank is a private commercial bank with an online focus that utilizes facial recognition security software.

WeBank offers small loans and investment products through their online platforms. It was the first online-only bank approved by Chinese regulators.

### Notable Investors

Tencent Holdings

## At a Glance

**Tagline**
TenCent's bank

**Located**
China

**Year Founded**
2014

**Key People**
Gu Min
Gary Fang
Li Nanqing

**Website**
webank.com

**Category**
Neo-Bank

**Ownership**
Private

**Staff**