KPMG

Technology Deal Flash

Germany
Switzerland
Austria

Q2 | 2022

Welcome message

Welcome to the 2Q22 edition of our Technology Deal Flash, highlighting key transactions and trends in Germany, Switzerland and Austria, along with global sector insights.

M&A activity

After reaching record highs in the beginning of the year, tech deal activity slowed down in 2Q22, as the deal count fell by 5% y-o-y. M&A deal market took a hit owing to increasing inflation, geopolitical conflicts, supply chain challenges, and recessionary fears.

Germany witnessed a decline in deal count by 19% q-o-q, despite Germany remained the most active market in the GSA region with 79 deals in 2Q22. On the other hand, Switzerland recorded 5% q-o-q rise in deal count.

Funding activity

Despite geopolitical and macroeconomic headwinds, fundraising activity remained resilient in 2Q22, with 26% q-o-q increase in deal count from 129 to 162. Start-ups in the GSA region attracted more than €3bn in funding, an increase of 77% (q-o-q), while the average deal value rose to €27m during this period.

Seed and Later-stage VCs recorded a surge in fundraising activity and recorded the highest number of deals (67 and 40 deals, respectively) since 2018.

Valuation levels

Key valuation metrics plummeted across a majority of the sub-sectors as the tech industry suffered from large global sell-offs due to less favorable market conditions.

Major sub-sectors, such as Business & Productivity, Application, Network Management and System & Information Management Software witnessed a decline across most key multiples.

KPMG insights

Over the last two decades, the “as-a-Service” model has revolutionized how technology resources (software, platforms, infrastructure) are provisioned and consumed. Increased adoption of this business model across various industries formed a new impressive trend - Everything-as-a-Service or “XaaS”. Despite the traction XaaS has gained, there are some challenges faced by companies willing to establish themselves as XaaS-leaders.

KPMG’s new report “Future of XaaS” explores the critical signals of change currently influencing the XaaS industry and how companies might address the rising challenges to establish themselves as XaaS provider.

We hope you find this edition of our Technology Deal Flash insightful. If you’d like to discuss any of the areas in more detail, please don’t hesitate to contact us.

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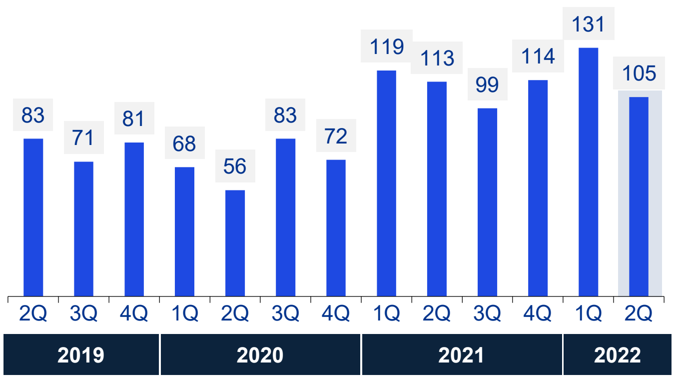
M&A activity

Quarterly M&A review

M&A review – Germany, Switzerland and Austria

Deal count



After reaching record highs in the beginning of the year, tech deal activity slowed down in 2Q22, as the deal count fell by 5% y-o-y. M&A deal market took a hit owing to increasing inflation, geopolitical conflicts, supply chain challenges, and recessionary fears.

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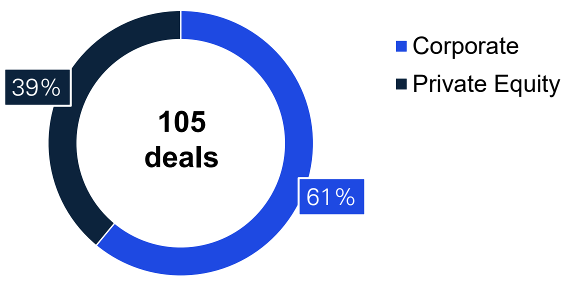
Despite a slowdown in deal activity in 2Q22, M&A market prospects look promising as demand for market leading tech-based businesses continue to attract investors. However, uncertainty looms as the macroeconomic conditions remain somewhat unfavorable for the deal market.

Deals by type – Q2 | 2022[a]



Corporate investors continued to strengthen their grip on the tech deal market in 2Q22 accounting for 61% of all deals. The one mega deal in this quarter was in the Entertainment and Social Software sub-sector with a value of €1,372m.

Corporate deals were driven by Business & Productivity Software with 38% share in deal count, in 2Q22. Notable deals included the €350m acquisition of BE-terna by Telefónica.

PE-backed deal volume dropped by 13% q-o-q as investors delayed transactions amidst unprecedented levels of macroeconomic uncertainty in Europe.

Selected deals – Q2 | 2022

Acquiror	Target	Sub-sector	Date	Rationale	Value (€m)
Savvy Gaming Group	ESL Gaming	Entertainment/Social Software	Apr 2022	Merge ESL Gaming with Faceit, an esports platform, in order to strengthen position in global gaming market	1,372
SGT German Private Equity	Utimaco	Network Management Software	Jun 2022	Strengthen Utimaco's cybersecurity and data intelligence solutions	425
Advent International, General Catalyst, Insight Partners and Permira	SonarSource	Application Software	Apr 2022	Support the global expansion of sales and marketing team, particularly in the APAC region	375
Telefónica	BE-terna	Business/Productivity Software	Jun 2022	Strengthen presence as a Microsoft solutions provider in Europe	350
PTC	Intland Software	Business/Productivity Software	May 2022	Expand Application Lifestyle Management (ALM) software suite across safety-critical and regulated industries	260
Hg Capital	LucaNet[b]	Business/Productivity Software	April 2022	Support the company in strengthening business practices and accelerating a shift to a best-in-class SaaS product	n/a

Source: Thomson One, Pitchbook, Press releases, KPMG in Germany, 2022
Note: (a) Corporate deals relate to the minority or majority acquisitions by Corporations; Private Equity deals relate to the minority or majority acquisitions by financial investors; (b) KPMG acted as financial advisor

M&A activity

M&A heat map

Quarterly deal count by sub-sector

	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Application Software	7	7	6	5	6	6	7	8	8	10	12	13	9
Automation & Workflow Software	2	0	3	5	3	6	1	1	2	7	6	1	3
Business & Productivity Software	28	22	31	25	13	34	23	39	47	34	44	60	49
Communication Software	1	1	1	1	0	1	0	2	3	2	5	1	0
Database Software	1	5	2	0	1	2	2	1	3	2	1	1	1
Educational Software	0	0	1	0	1	0	0	4	1	2	2	3	1
Entertainment & Social Software	5	6	1	5	3	3	5	9	4	1	2	3	5
Financial Software	9	11	9	7	8	3	8	13	13	10	14	10	8
IT Consulting & Services	22	13	20	11	15	23	21	24	19	15	21	27	20
Multimedia & Design Software	1	0	0	3	0	2	1	4	2	1	1	1	1
Network Management Software	2	1	1	3	2	2	1	7	3	6	2	6	4
Systems & Information Management	5	5	6	3	4	1	3	7	8	9	4	5	4

Source: Thomson One, Pitchbook, KPMG in Germany, 2022

Deal count: **Low** – **High**

Key takeaways

Business & Productivity Software continued to dominate the tech deal landscape in 2Q22, accounting for 47% of total deals. The sub-sector is witnessing persistent interest of acquirors in AI, Machine Learning technologies and SaaS based software, resulting in consistent momentum in deal activity.

Other key sub-sectors such as IT Consulting & Services and Financial Software saw sluggish deal activity during the quarter, as the deal count dropped by 26% and 20% q-o-q, respectively. On the other hand, Entertainment & Social and Automation & Workflow Software were the only sub-sectors, which recorded a rise in deal count in 2Q22, including the paramount deal of ESL Gaming by Savvy Gaming Group.

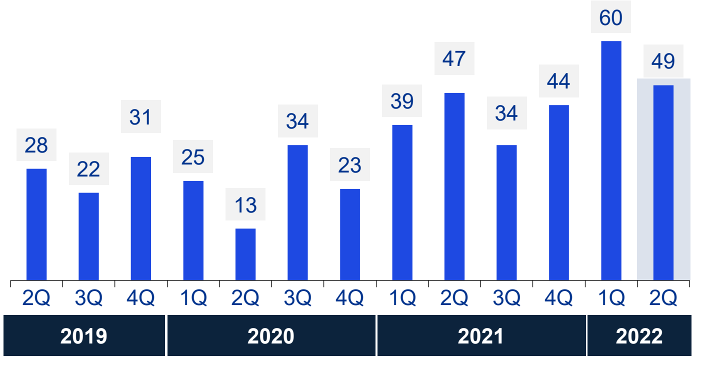
Remaining key sub-sectors, such as Network Management, System & Information Management, and Application Software witnessed subdued deal activity during the quarter.

M&A activity

M&A sub-sector spotlight

Business & Productivity Software

Deal count



"We're living in a post-digital transformation era where privacy is king. Many of the tools on the market can't keep up with the paradigm shift. […] If you're trying to stay relevant […], there's data coming in all the time – and you process it, that can impact your business significantly."

Tony Ayaz
CEO, Scuba Analytics

Business & Productivity Software remained the most active sub-sector during the quarter despite an 18% q-o-q decline in deal activity, but a slight 4% y-o-y increase. Corporate buyers are seeking transformative software assets in order to increase capabilities and enter new markets, through inorganic growth strategies.

Further, ERP, HR, and marketing software targets dominated the M&A activity in the sub-sector. Demand for recruitment platforms has been on the rise as Europe is facing shortage of skilled workforce and the HR digitization in the fields of digital profiling, online assessment and sourcing. As a result, investments in talent management, job advertisement and talent sourcing are becoming key focus areas of HR spending.

Marketing Software based deals continued to grow in 2Q22, from the lows of the beginning of pandemic, as post-pandemic recovery accelerated the demand, driven by companies' efforts to optimize their marketing supply chains. Further, there has been increasing consolidation as companies are aiming to broaden their offerings to provide integrated MarTech solutions, driving the deal activity in 2Q22. Notable deals included the €180m acquisition of Echobot Media Technologies by Great Hill Partners.

Selected Business & Productivity Software deals – Q2 | 2022

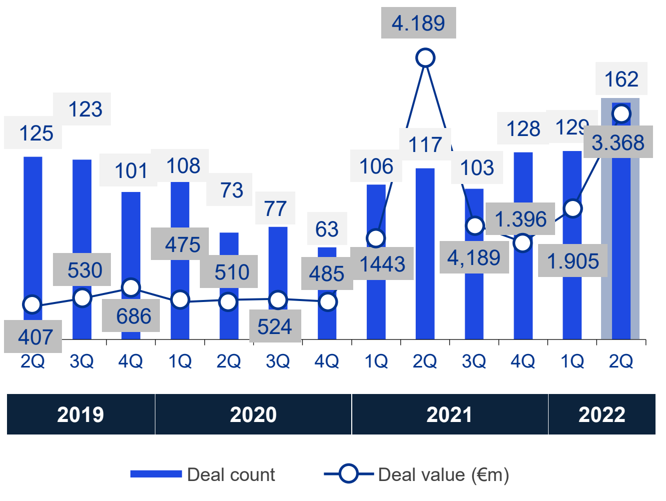
Acquiror	Target	Sub-category	Date	Rationale	Value (€m)
Telefónica	BE-terna	ERP Software	Jun 2022	Strengthen presence as a Microsoft solutions provider in Europe	350
Great Hill Partners	Echobot Media Technologies	Marketing Software	May 2022	Assist the merged entity of Echobot and Leadfeeder in product innovation and to scale go-to-market capabilities	180
Grupa Pracuj	Softgarden e-recruiting	Recruitment Software	Jun 2022	Enter in the German market and expand their geographical footprint	118
Bregal Milestone	ProductsUp	Marketing Software	Apr 2022	Support ProductsUp in product development, M&A activities, strengthen partner network, and geographical expansion	64
CleverConnect	Talentry	Recruitment Software	Jun 2022	Strengthen position in Europe as a talent acquisition solution provider	n/a

Source: Thomson One, Pitchbook, Press releases, KPMG in Germany, 2022

Quarterly funding review

Funding rounds – Germany, Switzerland and Austria

Deal count and value per quarter[(a)]



Despite geopolitical and macroeconomic headwinds, fundraising activity remained resilient in 2Q22, with 26% q-o-q increase in deal count from 129 to 162. Start-ups in the GSA region attracted more than €3bn in funding, an increase of 77% (q-o-q), while the average deal value rose to €27m during this period.

Seed and Later-stage VCs recorded a surge in fundraising activity and recorded the highest number of deals (67 and 40 deals, respectively) since 2018.

Business & Productivity and Financial Software continued to be the most lucrative sub-sectors, registering an increase in deal activity by 23% and 45% q-o-q, respectively, jointly accounting for 71% of total deal volume in 2Q22.

The outlook for VC funding remains optimistic, however, fears of monetary policy tightening and economic slowdown could hamper fundraising.

Notable deals and investors

Selected mega funding rounds – Q2 | 2022

Company	Date	Series	Capital raised (€m)
Trade Republic	Jun 2022	Series C	1,089
Personio	Jun 2022	Series E	443
Onefootball	Apr 2022	Series D	291

Berlin-based financial trading platform Trade Republic raised €1,089m in a Series C funding round to expand its geographical footprint in the European markets and invest in its neo-broker trading platform.

Personio, an HR software company, raised €443m in a Series E funding round led by Greenoaks Capital Partners to further enhance its platform with more automation tools.

Onefootball, Germany-based developer of a football media platform, raised €291m in a Series D funding round led by Liberty City Ventures to expand its streaming services and strengthen its online community platform.

Selected active investors – Q2 | 2022[(b)]

Investor	Key deals[(c)]	No. of deals[(d)]
High-Tech Gründerfonds	Graswald, Certivity, 7Learnings, Coinpanion, SmartBytes	11
Wolfman.One	Atem, Inlyse, IUNA AI, Nevermined	6
IBB Ventures	Fyrfeed, Famedly, Aaron	4

High-Tech Gründerfonds was one of the most active investors during the quarter eying early-stage startups in the application areas of Biotech, Fintech, Chemicals and IT software.

Germany-based Wolfman.One played an important role in financing seed and early-stage start-ups primarily operating in Business & Productivity, Application, and Network Management Software sub-sectors within the GSA region.

Berlin-based IBB Ventures engaged in seed financing rounds of Business & Productivity and Communication Software start-ups in 2Q22.

Source: Pitchbook, KPMG in Germany, 2022
Note: (a) Disclosed deal values only (76% of the total count); (b) Excluding accelerators/incubators; (c) Technology sector only; (d) Also includes deals in other sectors within the GSA region;

Funding activity

Funding heat map

Quarterly deal count by sub-sector

	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Application Software	13	13	12	7	5	3	3	8	5	6	13	5	14
Automation & Workflow Software	5	7	4	5	1	4	2	2	2	1	2	1	2
Business & Productivity Software	60	45	47	56	33	26	29	44	56	51	53	57	70
Communication Software	2	4	4	3	1	5	3	2	4	2	2	3	5
Database Software	1	2	0	2	1	3	1	2	0	2	3	3	2
Educational Software	4	1	1	4	3	3	4	7	5	2	6	5	6
Entertainment & Social Software	15	10	5	11	5	3	0	4	5	5	4	7	7
Financial Software	11	26	17	15	15	23	14	27	33	20	34	31	45
IT Consulting & Services	3	1	4	3	1	0	2	1	1	4	0	3	3
Multimedia & Design Software	5	4	3	0	4	4	1	4	7	3	4	6	3
Network Management Software	4	8	3	2	3	2	4	3	0	6	4	8	5
Systems & Information Management	2	2	1	0	1	1	0	2	0	1	3	0	0

Source: Pitchbook, KPMG in Germany, 2022

Deal count

Low **High**

Key takeaways

Business & Productivity and Financial Software were the most active sub-sectors in 2Q22 and recorded an increase in deal count by 23% and 45% q-o-q, respectively. Investors' appetite for FinTech continued to soar particularly for payments, blockchain, crypto currency, and e-trading platforms. Furthermore, Business & Productivity Software continued to attract funding owing to robust demand for SaaS, AI and Machine Learning based software due to the ongoing process digitization across industries.

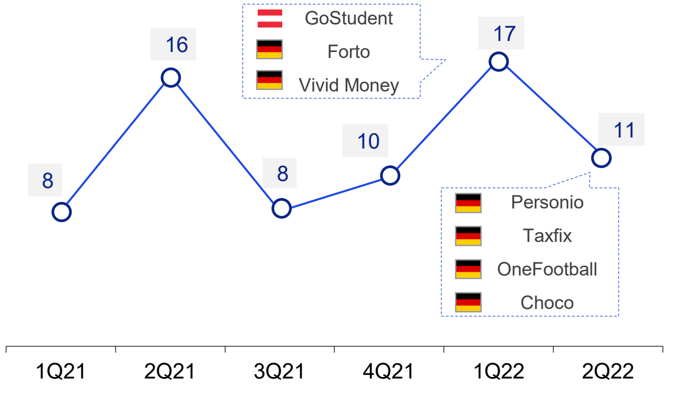
Application and Communication Software also saw a rise in deal activity during the quarter and deal count grew from 5 to 14 and 3 to 5 transactions in 2Q22, respectively.

IT Consulting & Services, Entertainment & Social, Educational and Automation & Workflow Software witnessed moderate funding activity, while deal count in the remaining sub-sectors decreased.

Unicorn funding rounds

Start-up funding rounds in Europe[(a)] and leading GSA unicorns[(b)]

Deal count per quarter[(b)]



After a blockbuster 1Q22, the unicorn funding market witnessed a drop by 6 deals q-o-q. Investors scaled back their funding as the economic conditions deteriorated, which slowed the pace of unicorn funding activity during the quarter.

The UK continued to lead the European start-up ecosystem in 2Q22 as well, recording 5 deals in the quarter, including the €292m fundraising of the online payment platform GoCardless. Germany also made its mark this quarter with four unicorn funding deals as compared to two deals in the previous quarter.

> At the end of last year, and thus before the outbreak of the war in Ukraine, the business climate index in the venture market stagnated. It should be noted, however, that this stagnation is occurring at a record level. Against the background of the current situation, however, it is uncertain whether this high level can be maintained. At any rate, the prospects for venture capital financing are still good for 2022.
>
> **Nicolas Gabrysch**
> Partner, Osborne Clarke

In line with the trend of 1Q22, FinTech companies continued to draw the attention of both local and overseas investors and accounted for 45% of total unicorn deals in Europe in 2Q22. FinTech unicorns such as Taxfix, Paddle and GoCardless saw a fresh round of funding during the quarter.

Top five unicorn funding rounds in Europe – Q2 | 2022

Investors[(c)]	Target	Date	Rationale	Funding round	Amount raised (€m)	Post funding valuation (€m)
Alkeon Capital Management, Greenoaks Capital Partners	Personio	Jun 2022	Continue building out customer base and enhance platform itself (more automation tools)	Series E	443	8,003
Permira, BlackRock Private Equity Partners, Ischyros New York	GoCardless	May 2022	Accelerate its growing footprint in the open banking space through both product and geographical expansion	Series G	292	1,962
Eurazeo, Earlybird, IVP, Atomico, World Innovation Lab, BlackRock	Aiven	May 2022	Continue its international expansion, especially to further parts of the Asia-Pacific and Latin America	Series D	197	2,996
KKR, FTV Capital, 83 North, Kindred Capital, Notion	Paddle	May 2022	Accelerate global expansion amid rapidly growing demand from scaling SaaS companies	Series D	192	1,355
Intesa Sanpaolo, JPMorgan Chase, Morgan Stanley, Seedcamp	Thought Machine	May 2022	Continue global expansion plans	Series D	151	2,550

Source: Pitchbook, KPMG in Germany, 2022
Note: (a) Unicorns are privately held start-ups valued over $1 bn (approximately €850 m); (b) Only top deals per quarter from the GSA region are highlighted; (c) Includes selected investors from consortium

Global valuation levels

Technology sub-sector valuations

	Median EV/ Sales (30-Jun-22)	Median EV/ Sales (31-Mar-22)	Median EV/ EBITDA (30-Jun-22)	Median EV/ EBITDA (31-Mar-22)	Median EV/ EBIT (30-Jun-22)	Median EV/ EBIT (31-Mar-22)
Application Software	2,6x	2,6x	17,4x	20,0x	19,6x	22,1x
Automation & Workflow Software	4,2x	4,7x	26,3x	32,0x	28,9x	37,6x
Business & Productivity Software	3,9x	4,5x	21,2x	25,5x	40,7x	30,4x
Communication Software	2,1x	3,6x	12,6x	17,7x	21,0x	22,2x
Database Software	2,3x	2,5x	11,6x	11,9x	14,6x	14,0x
Educational Software	0,6x	1,1x	11,9x	11,7x	18,1x	17,7x
Entertainment & Social Software	2,5x	2,4x	8,6x	10,7x	10,2x	12,5x
Financial Software	5,5x	5,3x	21,5x	19,3x	22,0x	20,2x
IT Consulting & Services	4,2x	4,8x	19,0x	20,7x	25,6x	27,8x
Multimedia & Design Software	8,2x	7,8x	38,6x	37,9x	42,1x	40,9x
Network Management Software	5,2x	6,2x	17,0x	18,0x	23,2x	24,8x
Systems & Information Management	4,7x	5,1x	13,9x	15,8x	19,3x	22,7x

Source: S&P Capital IQ, KPMG in Germany, 2022

30-Jun-22 31-Mar-22

Key takeaways

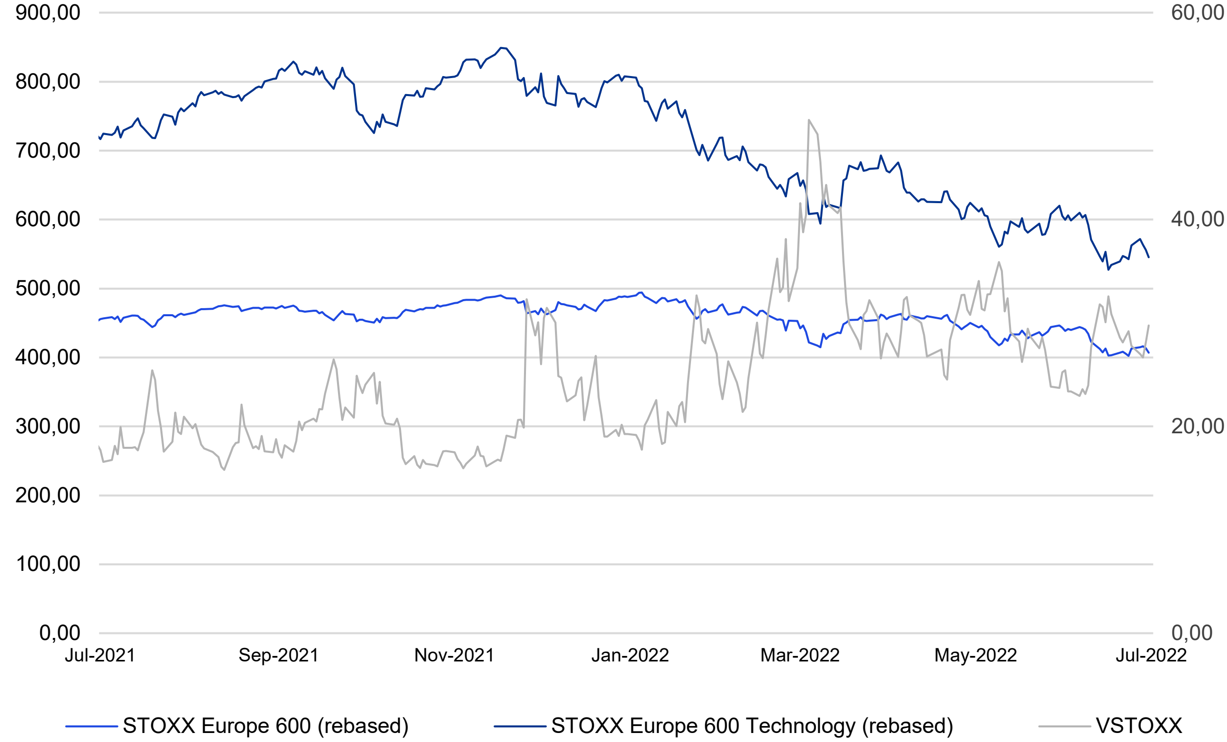
Key valuation metrics plummeted across a majority of the sub-sectors as the tech industry suffered from large global sell-offs due to less favorable market conditions.

Major sub-sectors, such as Business & Productivity, Application, Network Management and System & Information Management Software witnessed a decline across most key multiples.

However, Financial and Multimedia & Design Software (with a jump in EV/Sales multiple by 5%, compared to 1Q22) continued to see an increase in valuation, prompted by massive growth opportunities due to a robust business model and increasing active user-base.

European technology share performance

Index price



Source: Capital IQ

Key takeaways

European stocks took a hit in the second quarter of the year as global markets were negatively impacted by record-high inflation, increasing interest rates, supply chain challenges, and the Russia-Ukraine conflict. STOXX Europe 600 index retreated by 10.7% during the quarter amidst the ongoing global sell-offs. STOXX Europe 600 Technology index fell by 18.7% in 2Q22 as a result from the tightening monetary policy and fears of economic recession.

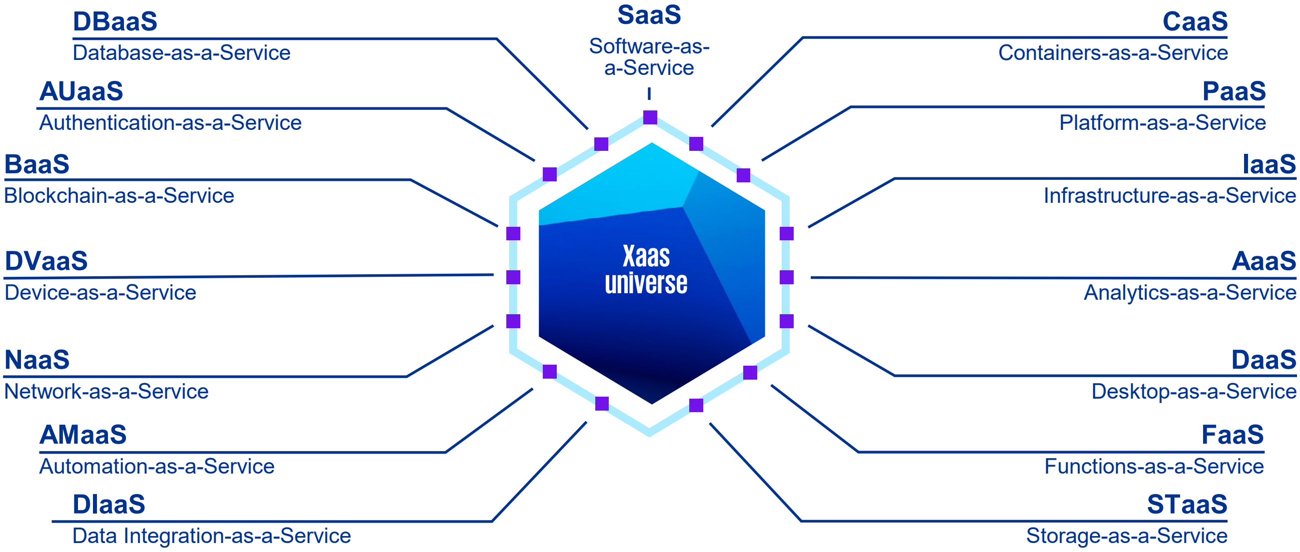
As the post-pandemic market recovery came to an end, the uncertainty over the oil and natural gas supply from Russia and the commodity prices continued to increase in 2Q22. Furthermore, interest rates increases by central banks in response to the rising inflation lead to a general stock market decline. Consequently, the European Commission lowered the economic growth projections for the Eurozone for this year by 1.3 p.p. to 2.7%, triggering further skepticism among investors.

Going forward, the European stock market is likely to remain bearish, owing to the dropping investor confidence. Furthermore, heightened geopolitical tension and unfavorable macroeconomic conditions are expected to increase the volatility of the market.

KPMG insights

Let’s talk XaaS (1/2)

Everything-as-a-Service in a world of cloud enabled technologies



The evolution of revenue models in the Xaas universe

Traditional revenue models

Perpetual licensing	DVaaS
Term licensing	DaaS STaaS CaaS DBaaS DVaaS AMaaS DIaaS

Evolving revenue models

Subscription	FaaS Baas
Consumption	PaaS AUaaS
Outcome/value based	AaaS NaaS
Professional services	AMaaS DIaaS
Freemium	DaaS DBaaS
Marketplace	SaaS IaaS
Ecosystem	STaaS CaaS

Revenue 2.0

In the course of the XaaS universe development, it has become apparent that customers place particular value on models that reduce organization-wide costs, transition on-premise software and hardware from significant capital expenditure to operating expense, show business agility, ease and scalability, trigger more innovation with advanced development tools and add-on marketplaces, and focus on outcomes and outcome-based pricing.

Source: KPMG Future of Xaas Report (Future of XaaS (assets.kpmg)

KPMG insights

Let's talk XaaS (2/2)

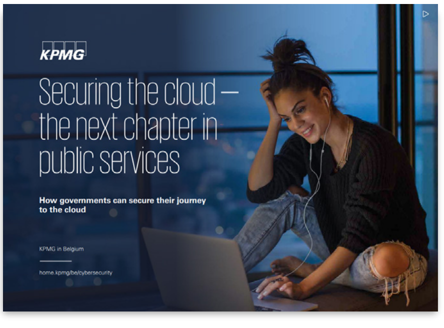
Future of XaaS – Signals of change

Future of XaaS

KPMG International's new report "Future of XaaS" explores the critical signals of change currently influencing the XaaS industry and how companies might address the rising challenges to establish themselves as XaaS provider.

Read more>

Further relevant publication(s):



Read more>

Report extract

Over the last two decades, the "as-a-Service" model has revolutionized how technology resources (software, platforms, infrastructure) are provisioned and consumed. Increased adoption of this business model across various industries formed a new impressive trend - Everything-as-a-Service or "XaaS". Despite the traction XaaS has gained, there are some challenges faced by companies willing to establish themselves as XaaS-leaders.

1 Signals of change

Several factors drive up the need for XaaS-model integration: e.g. customers demand for personalized pricing, a growing number of competitors, collaborating to deliver hybrid, as-a-service models and share risk, i.e. "co-opetition". Other drivers include the need for XaaS players to consider customers' demand for customizable interfaces, as well as issues such as cyber security and code barriers, evolving compliance regulations.

2 Business models

XaaS customers expect a wider selection of product capabilities and services, fostering the expansion of traditional cloud models (SaaS, IaaS and PaaS). This is linked to a set of challenges: e.g. increase of manual data entry, poor governance and controls, decentralized structure with unintegrated technologies. To tackle these challenges, the report outlines three key approaches for the transformation to XaaS that companies can adopt: evolution/adaptation, revolution/disruption and composable/modular.

3 XaaS and the connected enterprise

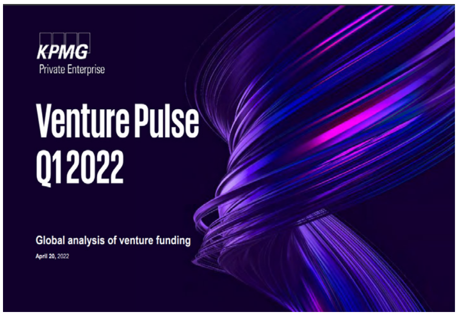
By providing a modular operating model with a configurable structure, XaaS-models aim to deliver flexibility, so companies can adapt to fast-changing customer demands. Key digital capabilities are necessary to scale up revenues and build a customer-centric strategy. A connected enterprise allows XaaS providers to ensure customer-centricity, flexibility, focus on every critical process, function and relationship of a business on meeting customer expectations.

4 Making connectivity happen

In KPMG professionals' experience, there are several key considerations that can help XaaS companies to make faster progress on their connected journey. KPMG helps XaaS providers to evaluate and improve their connected capabilities across the enterprise. These capabilities align with the operating model and allow companies to execute their digital transformation strategy.

KPMG insights

Publications for further reading



Venture Pulse – Q1 2022 (KPMG, International)

Read more>

The talent niche- Meeting TMT talent needs with non-traditional talent (KPMG, US)

Read more>

Igniting connected digitisation (KPMG, India)

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Software testing – Trends shaping the industry (KPMG, India)

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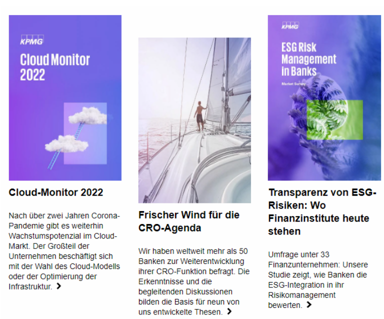

Klardenkerblog – German reports on topics such as inflation, change management and current tax tips

(KPMG, Germany)

Read more>

Supply chain visibility in the digital age (KPMG, International)

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KPMG insights

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Dedicated industry and specialist teams with substantial deal experience

Global execution capabilities

KPMG consistently completes more mid-market transactions than any other advisor in the world

Selected global TMT credentials

KPMG

mobco

has been acquired by

CWSI

KPMG in Ireland, Corporate Finance, July 2022

KPMG

invenco

has been acquired by

INNOFACTOR

KPMG in Finland, Corporate Finance, June 2022

KPMG

StaySafe

has been acquired by

EcoOnline

KPMG in the UK and Iceland, Corporate Finance, June 2022

KPMG

VET AI

has received a growth investment from

Hill's

correlation

KPMG in the US and UK, Corporate Finance, May 2022

KPMG

Sogelink

has been acquired by

LOCATIQS GROUP

KPMG in the Netherlands and France, Corporate Finance, April 2022

KPMG

LucaNet

has been acquired by

Hg

KPMG in Germany, Corporate Finance, April 2022

KPMG

SMARTBOX INDUSTRIES

has been acquired by

itrac

KPMG in the US, Corporate Finance, April 2022

KPMG

TmaxSoft

has been acquired by

SKYLAKE

KPMG in South Korea, Corporate Finance, April 2022

KPMG

big Motoring World

has been acquired by

Freshstream

KPMG in the UK, Corporate Finance, April 2022

KPMG

Zycom technology

has been acquired by

ITI

KPMG in Canada, Corporate Finance, April 2022

KPMG

FourteenFish

has been acquired by

EMIS Group

KPMG in the UK, Corporate Finance, March 2022

KPMG

GRAYDON

has been acquired by

creditsafe

KPMG in the Netherlands and Ireland, Corporate Finance, March 2022

KPMG

xoserve

has been acquired by

North Edge.

KPMG in the UK, Corporate Finance, March 2022

KPMG

ISS INTELLIGENT SHOPPER SOLUTIONS

has been acquired by

IRi

KPMG in Canada, Corporate Finance, March 2022

KPMG

GSL MEANINGFUL MEDIA

has acquired

EON broadcasting

KPMG in Australia, Corporate Finance, February 2022

KPMG

Ajour

has been acquired by

EG

KPMG in Denmark, Corporate Finance, February 2022

Selected global TMT credentials

KPMG

ProcessMAP

has received a growth investment from

Hg

KPMG in the US and the UK, Corporate Finance, January 2022

KPMG

RiskBased Security

has been acquired by

FLASHPOINT

KPMG in the US, Corporate Finance, January 2022

KPMG

emerald

has been acquired by

Cambridge Information Group

KPMG in the US and UK, Corporate Finance, 2022

KPMG

Sorted.

has received a growth investment from

Arete Capital Partners

KPMG in the UK, Corporate Finance, December 2021

KPMG

BCS CONSULTING

has been acquired by

accenture

KPMG in the UK, Corporate Finance, November 2021

KPMG

mandata

has been acquired by

TENZING

KPMG in the UK, Corporate Finance, October 2021

KPMG

Cecurity.com

has been acquired by

ISAGRI

KPMG in France, Corporate Finance, October 2021

KPMG

EssentialSkillz

has been acquired by

MARLOWE

KPMG in the UK and Ireland, Corporate Finance, October 2021

KPMG

Hyarchis

has been acquired by several private investors

KPMG in the Netherlands, Corporate Finance, October 2021

KPMG

SOAT

has acquired a majority stake in

NeoSOFT TECHNOLOGIES

KPMG in France, Corporate Finance, October 2021

KPMG

NeoSystems

has received a growth investment from

High Street Capital

KPMG in the US, Corporate Finance, October 2021

KPMG

Artlogic

has received a growth investment from

COVE HILL

KPMG in the UK, Corporate Finance, October 2021

KPMG

ALFEA

has been acquired by

AMEXIO

KPMG in France, Corporate Finance, September 2021

KPMG

Advanced supply chain

has been acquired by

Reconomy

KPMG in the UK, Corporate Finance, September 2021

KPMG

The non-US asset of

William Hill

has been acquired by

888 HOLDINGS

KPMG in the UK, Corporate Finance, September 2021

KPMG

SeproTec

received an investment from

nazca

KPMG in Spain, Corporate Finance, September 2021

Selected global TMT credentials

THE WHISKY EXCHANGE
has been acquired by
Pernod Ricard
KPMG in the UK, Corporate Finance, September 2021

ROCKPOOL
sold its shareholding of
Outright Games
to
EMK Capital
KPMG in the UK, Corporate Finance, August 2021

alva.
has partnered with
[HPS] BALLAST RESEARCH
with a majority investment of
FALFURRIAS CAPITAL
KPMG in the UK, Corporate Finance, August 2021

CGM CompuGroup Medical
acquired a minority stake in
4K
KPMG in Germany, Corporate Finance, August 2021

R
received an investment from
MEKONG CAPITAL
KPMG in Vietnam, Corporate Finance, August 2021

LDC
has backed the MBO of
Texecom
from
Halma
KPMG in the UK, Corporate Finance, August 2021

[HPS] FLAG
have partnered with
BALLAST RESEARCH
with a majority investment of
FALFURRIAS CAPITAL
KPMG in the US, Corporate Finance, July 2021

[HPS] FLAG
have partnered with
BALLAST RESEARCH
with a majority investment of
FALFURRIAS CAPITAL
KPMG in the US, Corporate Finance, July 2021

cloudia
has been acquired by
MERCELL
KPMG in Finland, Corporate Finance, June 2021

Kognitiv
received an investment from
EXTREME VENTURE PARTNERS
KPMG in Canada, Corporate Finance, June 2021

CROWDDESK
has received an investment from
LONGFIELD INVEST
Round2 CAPITAL PARTNERS
blue world group
KPMG in Germany, Corporate Finance, May 2021

VISMA
has acquired
Ecare Services
KPMG in the Netherlands, Corporate Finance, May 2021

RAZOR GROUP
has received an investment from
redalpine
BlackRock
VICTORY PARK CAPITAL
468 Capital
FJ LABS
GFC
PRESIGHT
KPMG in Germany, Corporate Finance, May 2021

CWSI
has acquired
AVR
Agile. Vigilant. Responsive.
KPMG in Ireland, Corporate Finance, May 2021

Viantro
has been acquired by
doctari
a portfolio company of
VITRUVIAN PARTNERS
KPMG in Germany, KPMG Corporate Finance, May 2021

stashcat
has been acquired by
secunet
KPMG in Germany, Corporate Finance, May 2021

Selected global TMT credentials

beyond SECURITY has been acquired by helpsystems, a portfolio company of TA ASSOCIATES

KPMG in the US, Corporate Finance, May 2021

pure technology group has been acquired by FULCRUM

KPMG in the UK, Corporate Finance, April 2021

newbook has been acquired by potentia

KPMG in Australia, Corporate Finance, March 2021

INNOFACTOR has been acquired by total specific solutions, a portfolio company of Constellation Software Inc.

KPMG in the Netherlands, Corporate Finance, March 2021

CapturingReality.com has been acquired by EPIC GAMES

KPMG in Slovakia, Corporate Finance, March 2021

codestone has received an investment from FPE CAPITAL

KPMG in the UK, Corporate Finance, March 2021

wcctv WIRELESS CCTV has been acquired by LDC

KPMG in the UK, Corporate Finance, March 2021

NCC National Credit Care has received an investment from LONG RIDGE

KPMG in the US, Corporate Finance, March 2021

HAS technology has been acquired by access

KPMG in the UK, Corporate Finance, March 2021

ASTON MICROPHONES has been acquired by musictribe

KPMG in the UK, Corporate Finance, March 2021

Qmee has been acquired by capitalD

KPMG in the UK, Corporate Finance, March 2021

matrix TELEMATICS has been acquired by BRIDGES Fund Management

KPMG in the UK, Corporate Finance, March 2021

FUJITSU has sold its America business to APOLLO TechData

KPMG in the US, Corporate Finance, March 2021

TopOnWeb Your Visibility Solution has been acquired by Akiles

KPMG in Belgium, Corporate Finance, March 2021

DEPObank BANCA DEPOSITARIA ITALIANA has sold its Prestacap business to Ptech Holdings

KPMG in Italy, Corporate Finance, March 2021

Beech Tree PRIVATE EQUITY has acquired performanta Securing Your World, Together

KPMG in the UK, Corporate Finance, March 2021

Selected global TMT credentials

KPMG

QCENTRIS

has been merged with

acial

KPMG in Switzerland, Corporate Finance, March 2021

KPMG

LUMEDX

has been acquired by

Intelerad

KPMG in the US, Corporate Finance, February 2021

KPMG

NEXTLINK

Capital Advisory

acted as the exclusive financial advisor to Nextlink in connection with securing a new credit facility

KPMG in the US, Corporate Finance, February 2021

KPMG

REACT news

has been acquired by

Green Street

KPMG in the UK, Corporate Finance, February 2021

KPMG

BigChange

has received an investment from

Great Hill PARTNERS

KPMG in the UK, Corporate Finance, February 2021

KPMG

Digital Defense

has been acquired by

helpsystems

A portfolio company of

TA ASSOCIATES

KPMG in the US, Corporate Finance, February 2021

KPMG

sipcom.

has been acquired by

Content+Cloud

a portfolio company of

eci

KPMG in the UK, Corporate Finance, February 2021

KPMG

Safebridge

has been acquired by

MINTRA

KPMG in Germany, Corporate Finance, February 2021

KPMG

Kamernet.nl

has been acquired by

Housing Anywhere

KPMG in the Netherlands, Corporate Finance, January 2021

KPMG

HC SOLUTIONS SOFTWARE IN MIND

has been acquired by

kontron S&T Group

KPMG in Austria, Corporate Finance, January 2021

KPMG

mc mediconsult

has received an investment from

JUURI PARTNERS

KPMG in Finland, Corporate Finance, January 2021

KPMG

oxbotica

has received an investment from

BGF

KPMG in the UK, Corporate Finance, January 2021

KPMG

embee Making IT Easier

has been acquired by

softline

KPMG in India, Corporate Finance, January 2021

KPMG

rescompany

has been acquired by

BSM

KPMG in the UK, Corporate Finance, January 2021

KPMG

TNG stadtnetze nord

ENNIT glasfaser nord

has been acquired by

iCG

KPMG in Germany, Corporate Finance, December 2020

KPMG

Dealerweb

has been acquired by

CitNOW

a portfolio company of

TENZING

KPMG in the UK, Corporate Finance, December 2020

Selected global TMT credentials

GETFLUENCE has been acquired by **Reflexion Capital** + **Celeste** + Institut Régional de DBeveloppement Industriel
KPMG in France, Corporate Finance, December 2020

BUCKAROO has acquired **Sisow**
KPMG in the Netherlands, Corporate Finance, December 2020

has been acquired by **Xplornet** (Reliable | Rural | High Speed)
KPMG in Canada, Corporate Finance, December 2020

4Value has been acquired by **Exxellence**
KPMG in the Netherlands, Corporate Finance, December 2020

Sinclair has been acquired by **Beijer Ref**
KPMG in Czech Republic, Corporate Finance, December 2020

Kemp has acquired **Flowmon** (A Kemp Company)
KPMG in Czech Republic, Corporate Finance, November 2020

RAPT has been acquired by **Beechrock Limited**
KPMG in Ireland, Corporate Finance, November 2020

NNIT has acquired **Excellis**
KPMG in Denmark, Corporate Finance, November 2020

Global Gaming has been acquired by **Enlabs**
KPMG in Sweden, Corporate Finance, November 2020

Via Direct has been acquired by **Kardham** (Cardete Huet Architecture)
KPMG in France, Corporate Finance, November 2020

Visualsoft has been acquired by **Livingbridge**
KPMG in the UK, Corporate Finance, November 2020

North Edge has acquired **Altia-ABM**
KPMG in the UK, Corporate Finance, November 2020

Hitachi High-Tech has acquired **VLC Photonics**
KPMG in Japan, Corporate Finance, November 2020

MatrixMind has been acquired by **eurofiber**
KPMG in the Netherlands, Corporate Finance, November 2020

JOE has been acquired by **Greencastle Capital**
KPMG in Ireland, Corporate Finance, October 2020

K2 Medical Systems has been acquired by a portfolio company of **Constellation Software Inc.**
KPMG in Canada, Corporate Finance, October 2020

Selected global TMT credentials

KPMG — InterVision has been acquired by MidOcean Partners. **KPMG in the US, Corporate Finance, October 2020**

KPMG — coliquio has been acquired by WebMD. **KPMG in Germany, Corporate Finance, October 2020**

KPMG — selenity has been acquired by ALLOCATE. **KPMG in the UK, Corporate Finance, October 2020**

KPMG — INTELLITEACH has acquired HILLTOP CONSULTANTS. **KPMG in the US, Corporate Finance, October 2020**

KPMG — rH Telematics has been acquired by ADDSECURE. **KPMG in the UK, Corporate Finance, October 2020**

KPMG — PLANET TV has been acquired by TV2CSOPORT. **KPMG in Slovenia, Corporate Finance, September 2020**

KPMG — MASSY TECHNOLOGIES has been acquired by Musson Group of Companies. **KPMG in Jamaica, Corporate Finance, September 2020**

KPMG — Pioneer sold its Micro Technology business to **Kofu Hong Kong Holdings**. **KPMG in Japan, Corporate Finance, September 2020**

KPMG — GPX India Pvt Ltd has been acquired by EQUINIX. **KPMG in India, Corporate Finance, August 2020**

KPMG — DeNA has acquired DATA HORIZON. **KPMG in Japan, Corporate Finance, August 2020**

KPMG — axosoft has been acquired by RESURGENS TECHNOLOGY PARTNERS. **KPMG in the US, Corporate Finance, August 2020**

KPMG — LeddarTech has acquired VAYAVISION. **KPMG in Canada, Corporate Finance, July 2020**

KPMG — altinet has been acquired by arrow. **KPMG in the UK, Corporate Finance, July 2020**

KPMG — kontainers has been acquired by DESCARTES. **KPMG in the UK, Corporate Finance, July 2020**

KPMG — cartell.ie has been acquired by Independent News & Media. **KPMG in Ireland, Corporate Finance, July 2020**

KPMG — 수퍼빈 superbin has been acquired by **Investment Consortium**. **KPMG in South Korea, Corporate Finance, July 2020**

Selected global TMT credentials

MCA CONNECT

has been acquired by

RIORDAN, LEWIS & HADEN

KPMG in the US, Corporate Finance, July 2020

software AG

has sold Software AG España to

Babel

KPMG in Spain, Corporate Finance, July 2020

수퍼빈 superbin

has been acquired by

Investment Consortium

KPMG in South Korea, Corporate Finance, July 2020

dmw A CREDERA COMPANY

has been acquired by

CREDERA

KPMG in the UK, Corporate Finance, July 2020

SUPERBIN

has been acquired by

Fine Investment

TBT

HUMAX

KPMG in South Korea, Corporate Finance, July 2020

Individual

has acquired

AQUARING

KPMG in Japan, Corporate Finance, June 2020

KPMG

has acquired

SIAB

KPMG in Austria, Corporate Finance, June 2020

ZIELONA SOWA

has been acquired by

PGI GROUP

KPMG in Poland, Corporate Finance, June 2020

FOXCONN 鴻海科技集團

has acquired

SafeDX

KPMG in Czech Republic, Corporate Finance, June 2020

OnPoint

has been acquired by

KIWOOM

VietnamCredit

KPMG in Vietnam, Corporate Finance, May 2020

NAMOGOO

has acquired

Personali ITC

KPMG in Israel, Corporate Finance, May 2020

Kenepuru Holdings

received buy side advisory and debt advisory services on the management buyout of

stuff

from

Nine

KPMG in Australia, Corporate Finance, May 2020

ANA-NEY communications

majority stake has been acquired by

VIACOMCBS

KPMG in Israel, Corporate Finance, April 2020

Connectis

has been acquired by

SIGNICAT

a portfolio company of

NORDIC CAPITAL

KPMG in the Netherlands, Corporate Finance, April 2020

A-lehdet

has acquired

KESKISEN KELLO OY

Suomen suurin kelloverkkokauppa

KPMG in Finland, Corporate Finance, April 2020

Cycle sport business' assets (confidential)

has been acquired by

SHIMANO

KPMG in Japan, Corporate Finance, March 2020

Selected global TMT credentials

Groupe Eleven has acquired Bastille.

has acquired

KPMG in the Netherlands, Corporate Finance, March 2020

Groupe Eleven

KPMG in France provided ownership buyout services to the company on the exit of Franck Marty from the capital of Eleven Labs

KPMG in France, Corporate Finance, March 2020

groupbc.com

has been acquired by

Bentley

KPMG in the UK, Corporate Finance, March 2020

MANSYSTEMS

has been merged with

FLOWFABRIC

KPMG in the Netherlands, Corporate Finance, March 2020

SOLIDSOLUTIONS SUPPORTING EXCELLENCE

has been acquired by

LDC

KPMG in the UK, Corporate Finance, February 2020

ASSAI

has been acquired by

VORTEX CAPITAL PARTNERS

KPMG in the Netherlands, Corporate Finance, February 2020

has been acquired by

SERRALA

KPMG in the Netherlands, Corporate Finance, February 2020

ARCIS BIOTECHNOLOGY

has acquired

spotta

KPMG in the Netherlands, Corporate Finance, February 2020

THE ADECCO GROUP

has been acquired by

ABS Analytics & Business Solutions

KPMG in Spain, Corporate Finance, February 2020

Basis of data preparation

Deal values and deal counts used throughout the report are based on completed deal data provided by Thomson One and Pitchbook from 1 Jan 2019 to 30 June 2022, supplemented by additional independent research. Data available after publication date is incorporated in subsequent editions and thus may deviate from previous editions. Thomson and Pitchbook data have been merged to create a more comprehensive deal list. For M&A data, sub-sectors for Thomson deals have been changed to match the Pitchbook dataset for consistency purposes. VC funding data is derived solely from Pitchbook. Deal count data in this report includes all disclosed deals irrespective of values. Note that we have not included debt funding/ financing.

Published deal count and deal values are based on analysis of target companies according to SIC codes for Thomson One and industry criteria search in Pitchbook:

Pitchbook:

- IT Software
- IT Services
- Other Information Technology

Thomson One:

- Computer Programming Services
- Prepackaged Software
- Computer Integrated Systems Design
- Data Processing and Preparation
- Information Retrieval Services
- Computer Related Services

Sources:

- Thomson One (Thomson Reuters)
- Pitchbook
- S&P Capital IQ
- Merger Market
- Various companies' press releases

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