



# KPMG eSummit 2025

Speakers



## The Hon. Albert Isola CBE

Senior Partner – ISOLAS

The Hon Albert Isola CBE is a Senior Partner at ISOLAS law firm and was between 2013 - 2023 Gibraltar's Minister for Gambling. He also held responsibility during this time for Financial Services and a number of other areas. With a strong background in finance and law, Albert played a vital role in positioning Gibraltar as a leading jurisdiction for online gaming and drove the engagement with the UK Department of Culture Media and Sports and the Gambling Commission in repositioning Gibraltar post the Brexit Referendum of 2016. During his tenure the number of people employed in the sector almost doubled and he also led the team to review the legal and regulatory framework for Gambling in Gibraltar, engaging with private sector specialists to prepare and draft the new proposed legislation. Albert's leadership has been instrumental in attracting top gaming operators to Gibraltar, contributing significantly to the jurisdiction's economic prosperity. His forward-thinking approach and commitment to collaboration have earned him widespread recognition both locally and at international level.



## Andreas Glarner, Legal Partner

MME Legal

Dr. Andreas Glarner is recognized as one of the world's leading experts on legal and regulatory issues relating to Web3, blockchain, decentralized finance (DeFi), FinTech, NFT and gaming.

As a proven advisor to high-profile international technology, Web3 and Web2 companies, Andreas understands the needs of the industry and supports the deployment of digitization strategies and cutting-edge technologies in an ever-evolving regulatory landscape. Andreas balances the intersection of technology and regulation, helping his clients to design technology to meet their vision while complying with regulatory requirements.



## Andrew Tait

### Head of Betting & Gaming Advennt Ltd

Andrew joined the firm in 2017 and his key specialisms are gambling and skill gaming law and regulation, compliance, governance and risk management, AML policies and procedures, IT contracts and technology licensing, entertainment and media contracts, as well as copyright licensing, sports sponsorship agreements, e-commerce, and internet law. He is a director of Advennt Ltd, a joint venture between Ramparts and Amber Gaming, with the aim of providing a regulatory and practical analysis of the international gaming landscape. Andrew originated and then delivered this concept with his colleagues in Amber Gaming, leading to the launch of a digital research assistant called Advennt. Advennt contains critical content provided by expert gambling lawyers from around the world, which is updated monthly and rated according to the difficulty of each aspect and type of gaming product. Andrew also provides strategic consultancy services at board and executive level to a number of online gambling and skilled-based gaming operators to help grow their business internationally.



## Andy Danson, Partner & Head of Gambling

### Bird & Bird

Andy is the head of Bird & Bird's International Gambling Group, and has been advising clients in the gambling sector for 20 years. He is widely recognised by the legal directories as a leader in the sector in the UK and internationally, and was recently voted "Best Regulatory Lawyer of the Year" at the VIXIO Gambling Compliance Global Regulatory Awards. He is a member of the International Masters of Gaming Law, and has been invited by the European Commission and the TMC Asser Institute to participate in expert workshops on the advertising of gambling, and the commercial relationship between the sports and gambling industries.



## Anna Kutsenko, Director Deal Advisory

### KPMG

Anna is a senior member of TMT and gaming Deal Advisory teams at KPMG UK with 15 years of experience in deals. She has worked on a significant number of complex cross-border transactions in the gaming and betting sector, supporting both corporate and private equity clients across the deal cycle. Some of notable clients include IGT, evoke plc, LiveScore, Genius Sports, Sportradar and others. Anna is also as a member of global gaming team at KPMG.



## **Andrew Lyman, Commissioner and Executive Director**

### **Gibraltar Gambling Division**

Andrew is the Gibraltar Gambling Commissioner and Executive Director of the Gambling Division. He is a regulatory lawyer with extensive private and public sector experience. Following a 20 year career in HM Customs, he worked as a tax investigations manager for PwC and then at the FSA's (now FCA) Enforcement Division. Before spending a decade in the gambling industry, Andrew helped establish the UK Gambling Commission as a founding member of the senior management team where he was Director of Compliance and Enforcement. Having helped the sector steer through both Brexit and Covid, he is now focussed on introducing a new Gambling Act in Gibraltar and modernising the Gambling Division to ensure that Gibraltar remains a first tier gambling hub for UK and non EU international business.



## **Andrew Montegriffo, Partner**

### **Hassans International Law Firm Limited**

Andrew Montegriffo is a Partner in the Corporate and Commercial Department leading the firm's Gaming team at Hassans International Law Firm Limited. Andrew primarily works with clients in the sectors of online gaming, fintech and digital technologies. He advises on a wide range of legal issues including licensing, regulatory, financing, corporate structuring and general commercial matters. He has been heavily involved with the establishment and ongoing operation of multiple blue-chip gambling operators and technology companies in Gibraltar. In addition to advising stakeholders in the gambling and technology space, he works with a number of clients in the interactive entertainment sector. Andrew regularly contributes to legal journals and publications. He also teaches the Gaming Law module at the University of Gibraltar for the Professional Certificate of Competence in Gibraltar Law and is a regular speaker at industry conferences.



## Anthony Provasoli, Partner and Head of FinTech

### Hassans International Law Firm Limited

Anthony Provasoli is a Partner at Hassans International Law Firm Limited where he heads the FinTech department. Anthony has been advising on crypto currency and blockchain related matters since 2014 and was very involved in promoting the regulation of crypto currency related business in Gibraltar. He has advised a number of high-profile crypto currency businesses, DLT providers and FinTech firms over the years that are looking to set up operations in Gibraltar and Europe more broadly. Anthony has also advised on token issuances and VASP registrations in Gibraltar and regularly advises entrepreneurs in this sector and early stage start-ups who are looking for guidance on the structuring of their products and a better understanding of the potential regulatory implications that may apply to their business proposition. Anthony is a regular speaker at global blockchain and FinTech events, is part of the executive committee of GANT (Gibraltar Association for New Technologies) as well as other regulatory focused working groups and is ranked as a top tier FinTech lawyer in the Chambers and Legal 500 legal directories.



## Ben Wright, Director of ESG & Sustainability

### evoke

Ben lead's evoke's sustainability efforts through their ESG strategy, 'Players, People, Planet.' The strategy has been a key part of evoke's value creation plan leading to step changes in how the business approaches player safety, community investments and charity partnership alongside it's approach to net zero and emissions reduction. Prior to joining evoke Ben worked at Sky Bet, latter Flutter, for 15 years including 3 years as Head of Safer Gambling for Sky Bet's brands.



## Chris Elliott, Partner

### Wiggin LLP

Chris is a leading commercial and regulatory lawyer specialising in UK gambling and gaming law. He advises some of the world's largest online and land-based B2C and B2B gambling businesses, providing strategic regulatory and compliance guidance to operators, software suppliers, regulators, payment providers, start-ups, investors, and financial institutions.

Beyond gambling, he counsels video gaming, esports, skill gaming, and media businesses, helping them navigate evolving regulation and self-regulation as their industries converge with the regulated sector.

Recognised by The Legal 500 as "fantastically knowledgeable" and an "upcoming star," and by Chambers for having "detailed knowledge equal to his absolute commitment to his clients," Chris is also a general member of the International Masters of Gaming Law (IMGL), reinforcing his reputation as a trusted industry expert.



## **Ciara Nic Liam, Managing Director, Gaming**

### **Entain**

Ciara Nic Liam is Managing Director of Gaming at Entain Group, where she leads the company's product and technology organisation for Gaming, including in-house game studios, their proprietary Poker and Bingo Platforms, the global front end experiences and their content offering. With over 15 years of experience in digital gaming, Ciara has held senior roles at some of the industry's biggest names, including Paddy Power, Rank, William Hill, and Betsson. Her achievements span launching Paddy Power's first mobile casino, managing Grosvenor Casino's platform migration, rebuilding William Hill's live casino proposition, and centralising Betsson's casino operations across markets. Since joining Entain in 2022, she has delivered immediate and measurable impact, driving innovation across their B2C and B2B brands. Known for her commercial acumen, product expertise, and inclusive leadership style, Ciara is widely respected as one of the industry's most experienced and forward-thinking executives.



## **Craig Tregurtha, Senior Advisor**

### **ACE Hollreiser**

Craig Tregurtha is Senior Advisor at ACE Hollreiser and former Group Managing Editor of The Times and The Sunday Times. With a distinguished career at the helm of two of the world's most respected newspapers, Craig has operated at the highest level of the media business dealing with global and local news, corporate, criminal and political scandals and navigating the interests of Rupert Murdoch's UK crowned jewel newspaper company. Craig's experience is unmatched for managing a client's reputation, media strategy and storytelling, offering high-calibre communications for clients navigating complex and highly regulated industries.



## **Dan Fischer, Partner, Strategy**

### **KPMG**

Daniel is a Partner within KPMG's Strategy practice. He has over 17 years of professional services experience working with private equity and corporate clients to transact, grow and enhance value through deal and non-deal initiatives. Daniel is the US Travel, Leisure & Hospitality lead for Deal Advisory & Strategy. He supports leading organizations across gaming (B2B and B2C), lodging, cruise lines, recreation, travel services, and meetings and events – among others.





## Emily Sheard, Senior Associate

### CMS

Emily is a dispute resolution and regulatory lawyer in the gambling sector. She advises gambling operators facing contentious legal and regulatory issues, including compliance with anti-money laundering and social responsibility requirements, improvements to policies, procedures and controls and compliance assessments, investigations, and licence reviews.



## Eric Hollreiser

### ACE Hollreiser

Eric Hollreiser is a seasoned communications and marketing executive with over 30 years of experience leading reputation and brand strategy for some of the world's most iconic companies. He has held senior roles at Disney, Microsoft, Activision/Blizzard, and PokerStars, where he managed global media relations, high stakes communications, and executive visibility during periods of rapid growth and transformation. At Microsoft, he led PR for consumer products and supported Bill Gates' media engagement. At Activision/Blizzard, Eric oversaw global communications for Guitar Hero during its peak success. As a member of the executive team at PokerStars, he guided the brand's reputation as a successful private, family-run company through US Department of Justice indictments and Canadian insider trading investigations into a \$10 billion public company and the world's largest online gambling platform. Now Founder & CEO of ACE Hollreiser Eric leverages his extensive network and experience to advise brands on navigating disruption, commercial, reputational, and leadership challenges across industries.



## Grahame Jackson, Partner and Head of Tax Advisory

### Hassans International Law Firm Limited

Grahame Jackson is a Partner with the firm specialising in Tax. He is leader of the Hassans' Tax Advisory Team and Chairman of the Gibraltar Association of Tax Advisors. In April 2023 Grahame was also appointed to the Chartered Institute of Taxation's prestigious Technical Policy and Oversight Committee: International Taxes Committee. A specialist in both domestic and international tax, Grahame has experience of a wide range of matters including business law, personal taxation and residence etc. He is a leading writer on the growing number of international tax information exchange regimes, has spoken at several events on DAC6 and regularly advises financial institutions and fiduciaries on their obligations under DAC6 and CRS. He is also the co-presenter of the successful tax podcast International Tax Bites which discusses concepts and issues in international tax.



## Joanne Whittaker, Chief Executive Office

### Betfred

Joanne has been the Betfred Group CEO since 2021. An experienced and successful entrepreneur, she has founded several successful Fintech businesses and led Betfred's digital transformation. Jo's involvement with the Group dates back to 2001, when she held the position of IT manager for four years during a period of accelerated growth for the company.



## Justin Cosnett, Chief Product Officer

### Continent 8 Technologies

Justin Cosnett is Chief Product Officer at Continent 8 Technologies. He has 25+ years of experience in technology and service delivery, 12 of which have been in the Betting & Gaming industry.

With a strong technical background, he joined Continent in 2012 and was Head of Solution Architect before being promoted to Chief Product Officer. From product development to regulatory adherence, he is in a customer-facing role and has worked with over 80% of online operators and most regulatory bodies across the industry.

His remit includes developing services and solutions which are compliant and specific to the global Betting & Gaming industry, from cybersecurity protection and defense, to cloud and connectivity.



## Katrina Isolas

### ISOLAS

Katrina specialises in property & conveyancing advising clients on residential, commercial, and off-plan sales and purchases of properties in Gibraltar. She regularly acts for banks and lenders in respect of the financing of these properties and has assisted in acting for developers, such as King's Wharf (Quay 31) and CitiHomes.

Katrina also acts for lessors and management companies of various developments such as Atlantic Suites and Cornwall's Centre.

Alongside her property & conveyancing practice Katrina also has particular expertise within the Private Client sector, advising both family offices and high net worth individuals in relation to their businesses and personal affairs. Such advice includes wealth planning, estate planning, residency and category 2 applications, as well as business licensing and ETB applications.





## **Lauren Iannarone, Chief Sustainability and Corporate Affairs Officer**

### **Playtech Limited**

Lauren has advised executive leadership teams on public affairs, sustainability and communications for more than 25 years. She began her career as a Legislative Aide on Capitol Hill before holding various sustainability and corporate affairs roles in FTSE listed companies spanning the energy, financial services, mobility, consumer products and gambling technology sectors. She originally joined Playtech in 2016 and has been in her current role as Chief Sustainability & Corporate Affairs Officer since 2022. Lauren holds an MBA from Columbia University and London Business School.



## **Lizzie Dunn, Partner**

### **Bird & Bird and Bird LLP**

Lizzie is a partner in Bird & Bird's International Gambling Group, specialising in advising gambling sector clients on regulatory and commercial matters. She is part of the Bird & Bird team voted "Regulatory Law Firm of the Year" by VIXIO Gambling Compliance and is recognised by the legal directories as a leading lawyer in the sector. She has extensive experience helping clients navigate the rapidly evolving gambling landscape, both in the UK and internationally.



## **Louise Federico, Partner, Gaming and Private Client**

### **Hassans International Law Firm Limited**

Louise is a Partner working within the firm's online gaming team. With a strong focus on gaming regulatory matters, she regularly advises Gibraltar's B2C and B2B remote gambling licence holders on regulatory, licencing, corporate and commercial matters. Louise has advised clients on cross-border structures and transactions as well as on finance and investment transactions.

Louise's practice also includes more general elements of corporate and commercial practice in Gibraltar. Owing to the private wealth generated by gaming entrepreneurs over time and her strong client relationships, her practice also includes elements of private client work, including the establishment of trusts and family offices in Gibraltar.



## **Matthew Plampton, Associate**

### **Wiggin LLP**

Matthew is a regulatory and commercial lawyer advising across the betting and gaming sector. His practice spans advising on regulatory investigations and complaints, consultations and their implementation, games and sports data content agreements, white label arrangements, consumer terms and conditions, new website launches, and regulated advertising and sponsorship.



## **The Hon. Nigel Feetham KC MP**

### **Minister for Justice, Trade and Industry**

Nigel Feetham KC is Gibraltar's Minister for Justice, Trade, and Industry. Elected to Parliament in October 2023, he has Ministerial responsibility for financial services, gaming, taxation, policing, and more. A passionate advocate for youth engagement, he established the Connect Hub to connect young people with career opportunities in financial services, fintech, gaming and emerging sectors. As Minister with responsibility for taxation, he has also led efforts to realign Gibraltar's taxation system, balancing corporate contributions with the jurisdiction's global competitiveness. Minister Feetham has represented Gibraltar in high-level engagement with the FATF and the European Commission in Brussels. His vision centres on economic sustainability, international compliance, and fostering opportunities for future generations.



## **Pedro Extremera, Regional Director Iberia and Latam**

### **Playtech Limited**

A seasoned executive with over 30 years of experience in sales, marketing, and business development across Europe, Iberia, and Latin America. Currently serving as Regional Director at Playtech, I have successfully led teams and managed multi-million-dollar accounts, driving revenue growth and market share in competitive markets. Proficient in negotiating, strategic planning, and fostering key relationships, I have a strong track record of exceeding targets and launching successful product campaigns. My expertise spans sales leadership, market expansion, financial management, and high-level PR.



## Peter Howitt, Managing Director

### Ramparts

Peter Howitt is the MD of Ramparts and has been involved in finance and technology since 2000 when he started his career at Reed Smith LLP in London. In 2012, Peter founded Ramparts European Law Firm in Gibraltar. Previously he has worked at Reed Smith LLP (2000-2005); PartyGaming plc (2005-2007); and Transact Network (2010-2012). Peter's passion for technology and arts also inspired him to create an online social network for artists, writers and musicians (2008-2009).

Peter is the co-founder and the Chair of the Gibraltar E-Money Association (GEMA), which focuses on identifying and promoting the common interests of locally authorised international payment service providers (the prepaid and e-payments sector). Peter was also the CEO of the Gibraltar Betting and Gaming Association (GBGA) until 2020, where he co-ordinated the industry on a wide range of issues including regulatory, political and public relations matters.

Peter is active in the cryptocurrency and blockchain sector and undertakes significant work on the legislative framework for crypto-assets and the interaction of e-payments and crypto. He also writes about AI, ethics and philosophy.



## Robin Chhabra, Chief Executive Office

### Tekkorp Capital

Robin is the CEO of Tekkorp Capital, a leading investor and advisory boutique focused on the global gaming sector. Tekkorp recently advised NSX Group, a leading operator in Brazil, on its sale to Flutter Entertainment. Robin's prior experience includes leading corporate strategy, M&A, and business development at two of the global leaders in the digital gaming industry, The Stars Group (now part of Flutter Entertainment) and William Hill (now part of Caesars Entertainment), and a leading supplier, Inspired Gaming Group (Nasdaq: INSE). He served on the Group Executive Committees of each of these companies. Robin was also founder-CEO of FOXBet, a U.S. online gambling partnership between FOX Corporation and The Stars Group. His M&A experience is extensive and covers multiple global geographies across all aspects of the digital gaming value chain.



## Sarah Powell, Director of ESG and Treasury

### The Rank Group Plc

Sarah joined Rank in 2009 following a 12-year tenure at KPMG, where she worked in their corporate tax practice focusing on clients in the technology sector. Since joining Rank, Sarah has held several roles within finance and communications. Sarah led Rank's investor relations programme for over 12 years but has recently switched focus to developing and delivering Rank's ESG strategy. Sarah also heads up the Treasury function at Rank and has been responsible for securing over £700m in acquisition and general-purpose financing over the last 16 years. Sarah also sits on Rank's executive committee (appointed 2017).



## Simon French

Simon has 20 years' experience in the online gambling sector stretching back to the IPOs of 888 Holdings and 32Red in 2005. He was a top-rated equity research analyst covering the Leisure & Gaming sector at a number of institutions including Numis, UBS, Panmure Gordon and Cenkos. In recent years he has moved into investment banking and advisory roles and gained additional experience of high growth African and Latin American markets to complement his extensive knowledge of the UK, Europe and the US. He is also a founding member of an Indian-based gaming consultancy, WiseWays.



## Steven Caetano

### ISOLAS

Steven's practice in e-gaming spans nearly 20 years and includes M&A and corporate work. He continues to work closely with the firm's Senior Partners and gaming experts Peter Isola and the Hon. Albert Isola CBE. Steven regularly advises international gaming companies with Gibraltar matters covering local licensing requirements and applications, change of control, best practices, regulatory compliance, and corporate law. He continues to secure numerous remote gambling licences and regularly leads in M&A.

Steven also advises new start-ups in the sector and continues to stay abreast of developments in what is a dynamic and ever-changing industry.

Steven's expertise in this sector is recognised by Chambers & Partners as a Global Market Leader in Gaming & Gambling where commentators say, "Steven's commercial vision is strong." He is also ranked within Chambers General Business Law.

In Legal 500 he is ranked as a Leading Partner in Gambling Law with testimonials such as, "The strongest partners in their field, leading on market-leading deals and endorsed by peers and clients alike" and "He turns around work very quickly, is always willing to help, goes the extra mile and always offers his services. He is a pleasure to work with"



## **Stuart McMaster, Partner in Betting & Gaming Team**

### **Mishcon de Reya LLP**

Stuart McMaster is a Partner in the Betting & Gaming team at Mishcon de Reya LLP, and has advised clients in the gambling sector since 2003. He advises on a range of corporate, commercial and regulatory matters in the gambling sector, and specialises in the impact of overlapping regulatory regimes, such as the overlap between data protection and gambling regulation.



## **Susan Breen, Partner, Betting & Gaming Group**

### **Mishcon de Reya LLP**

Susan is a partner in Mishcon de Reya's top ranked Betting & Gaming Group. Susan specialises in international M&A transactions as well as regulatory and commercial advice to some of the industry's most pioneering businesses. She has been involved in many of the sector's high profile and innovative transactions over the past 25 years. Much of Susan's work is international with a focus on helping clients buy or build businesses and enter new markets in an environment that has become increasingly complex from a legal, regulatory and tax perspective. Her clients include major operators, Regulators, Governments and service providers to the sector.

Susan is a general member of the International Masters of Gaming Law (IMGL) and is a regular speaker at industry events on M&A, sector consolidation and regulatory developments.



## **Tamsin Blow, Partner**

### **CMS**

Tamsin is a commercial and regulatory disputes lawyer with particular expertise in the gambling sector. She advises gambling operators on a full range of contentious legal and regulatory issues, including supplier disputes, customer disputes, judicial reviews, Gambling Commission investigations and licence reviews, anti-money laundering and social responsibility policies and procedures and reputation management. Tamsin is recognised by the directories for gambling, fraud, public law and reputation management.



## Ty Smith, Founder

### Carn Advisory

A pioneer at the intersection of gambling integrity and ESG, Ty Smith guides operators on strategy and compliance through Carn Advisory on the Isle of Man. Over a decade as Director of Licensing & Compliance at the Isle of Man Gambling Supervision Commission, he championed safer-gambling programs and sports-integrity frameworks. A Chartered Fellow of the Chartered Management Institute and member of the Institute of Directors, Ty has advised bodies such as the IOC, Interpol and FIFA through the International Forum for Sports Integrity and led the world's first esports-inclusive integrity regime. As Group Head of ESG at a global B2B software provider, he designed and implemented ESG and corporate-giving strategies aligned with CSRD, the UN SDGs and the GHG Protocol. Founder of the IOM based ESG Community of Practice and globally recognised sports initiatives, which demonstrate how ESG and sustainability drive growth and social impact. His frameworks now underpin sustainable growth across regulated gaming markets.



## Tom Whitton, Managing Associate

### Mishcon de Reya LLP

Tom is a Managing Associate in Mishcon de Reya's Betting & Gaming team based in London. Mishcon's Betting & Gaming team is recognised as a Tier 1 practice by both Chambers and Partners and the Legal500, and its lawyers are recognised internationally as experts in the sector, combining a full-service offering with deep sector knowledge to help clients navigate challenges in an evolving and heavily regulated industry.

Tom advises on a range of regulatory compliance, enforcement, cross-border commercial contracts, consumer law, licensing, and corporate matters, regularly assisting leading B2C and B2B clients in the gambling sector. Prior to joining Mishcon, Tom spent 8 months on secondment at Sky Betting & Gaming, and has since spent time on virtual secondments to Entain and Hard Rock Digital. Tom has gained an excellent practical insight into how gambling operators function, and what they want from external counsel.

Tom is a regular attendee and speaker at industry conferences, and has had work published in industry publications.





## Vaughan Lewis, Chief Strategy Officer

### evoke

Vaughan is the Chief Strategy Officer at evoke plc, where he is responsible for corporate strategy, M&A, ESG, and investor relations. Vaughan joined the group in early 2021, and led the acquisition of William Hill, the formation of the joint venture 888AFRICA, the acquisition of Winner.ro, and the sale of non core assets including the US and Latvia. Vaughan also acted as interim CFO of the group for 5 months. Prior to evoke, Vaughan worked for Sky Betting & Gaming, The Stars Group and Flutter in a range of roles covering communications, strategy and corporate development, and was involved in the integrations of these business combinations. Vaughan started his career in financial markets, first on the buy-side with a global investment mandate, before spending over a decade on the sell-side as the pan European betting and gaming equity research analyst for Morgan Stanley.



## William Gracia, Head of DLT

### Gibraltar Financial Services Commission

William joined the Gibraltar Financial Services Commission (GFSC) in 2015 as a Senior Regulatory Officer, focusing on the supervision of a wide range of firms in the banking, eMoney and Funds sector.

In 2017, with the launch of the DLT Framework consultation, William took the position of Risk and Innovations Adviser and formed an integral part of the GFSC team which ensured the internal delivery and operationalisation of the framework. Since then, he has actively participated in and contributed to the continuous development of Gibraltar's DLT Provider Framework.

In 2020, William became Head of DLT & Markets and working closely with HM GoG, played a key role in the growth of Gibraltar's virtual asset space, including the addition of a 10th Regulatory Principle setting standards for market integrity. William is the GFSC's representative on the Global Financial Innovation Network (GFIN), with over 50 other international organisations, sharing regulatory best practices and staying up to date on the latest emerging developments and works very closely with IOSCO.

Prior to this, William spent four years at Deloitte Gibraltar as a Tax Assistant Manager and holds a Bachelor of Laws (LLD) from Northumbria University.



## Dan Waugh, Partner

### Regulus Partners

Dan Waugh is a partner at Regulus Partners, where he leads on regulatory risk and harm prevention. Prior to joining Regulus, Dan was Strategy Director at The Rank Group Plc, where he also held a number of senior finance positions (2005-2014); and at Whitbread PLC, where he was Head of Investor Relations (2000-2005). Dan was founding Chair of the youth education charity, YGAM. He has written extensively on matters of gambling harm and regulation and has given evidence on several occasions to parliamentary committees.



## Nigel Birrell, Chief Executive Officer

### Lottoland

Nigel has been the Lottoland Group CEO since 2014. Prior to his role at Lottoland Nigel was Group Director on the Executive Board at bwin.party digital entertainment plc (now Entain) the then world's leading on-line gaming business, where he was responsible for all its mergers and acquisitions, business development and managing its investment portfolio. From 2005-2013 he led all its acquisitions, disposals and joint ventures around the world and was instrumental in devising, negotiating and transacting the £3bn plus merger between PartyGaming and Bwin, the then largest on-line gaming deal in history.

Prior to bwin.party, Nigel was a main board director of the FTSE 250 media group HIT Entertainment plc, leading its US\$1.1bn disposal in 2005. At HIT, as well as M&A, where Nigel led the acquisition of such well-known children's TV characters as Barney the Dinosaur, Thomas the Tank Engine, and Pingu, he was also responsible for investor relations, analyst and public relations and was the Board Director responsible for Guinness World Records and Fun Radio, of which he was also its first Chairman. He also served as CEO of Gullane plc during its integration with HIT. Prior to HIT, Nigel worked as an investment banker with both Dresdner Kleinwort Benson and later Donaldson, Lufkin & Jenrette (now Credit Suisse). Nigel is also currently Non-Executive Chairman of Duke Royalty PLC, a UK listed financial services business and recently stepped down as Chair of STM Group PLC, also a UK listed financial services business, on its takeover and subsequent delisting. He is also Chairman of GFSC regulated Southern Rock Insurance Company Limited and an NED of AA Insurance Limited. Nigel Birrell holds a Bachelor of Laws (LLB) from the University of London (Queen Mary College) and is a Solicitor of the Senior Courts of England and Wales.



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