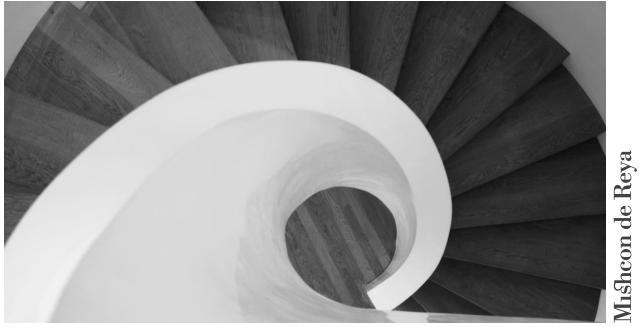
### Regulating markets: key entry considerations

Tom Whitton



27 June 2024

It's business. But it's personal.



**Evolving Regulatory Landscape** 

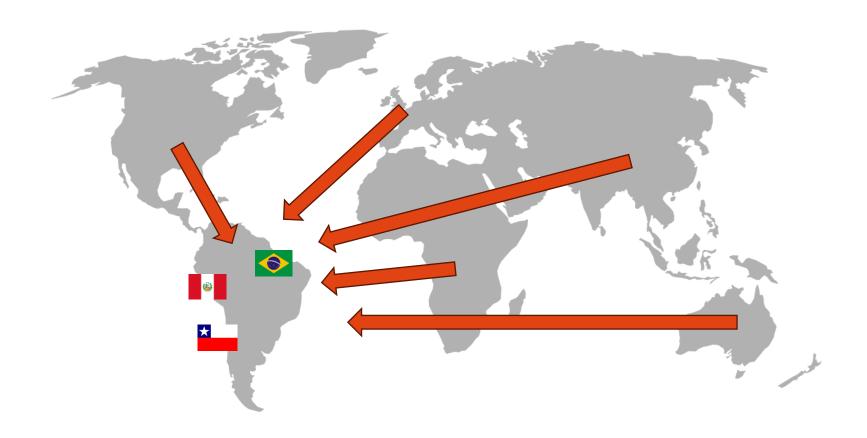
**Transitional Markets** 

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## Evolving Regulatory Landscape



**Evolving Regulatory Landscape** 

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## Transitional Markets







Define the process

Clarity of information

Transitional rights

**Evolving Regulatory Landscape** 

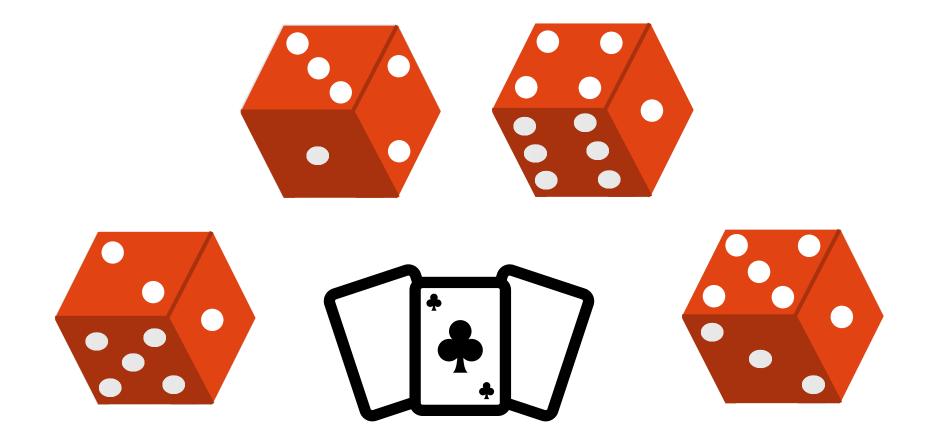
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# Regulatory Pitfalls



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## Practical Tips

Research and awareness

Understanding regulatory nuances & adaptability

Communication

Licensing preparedness

Engage with local partners

Localisation

Commercial awareness

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### Conclusion

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