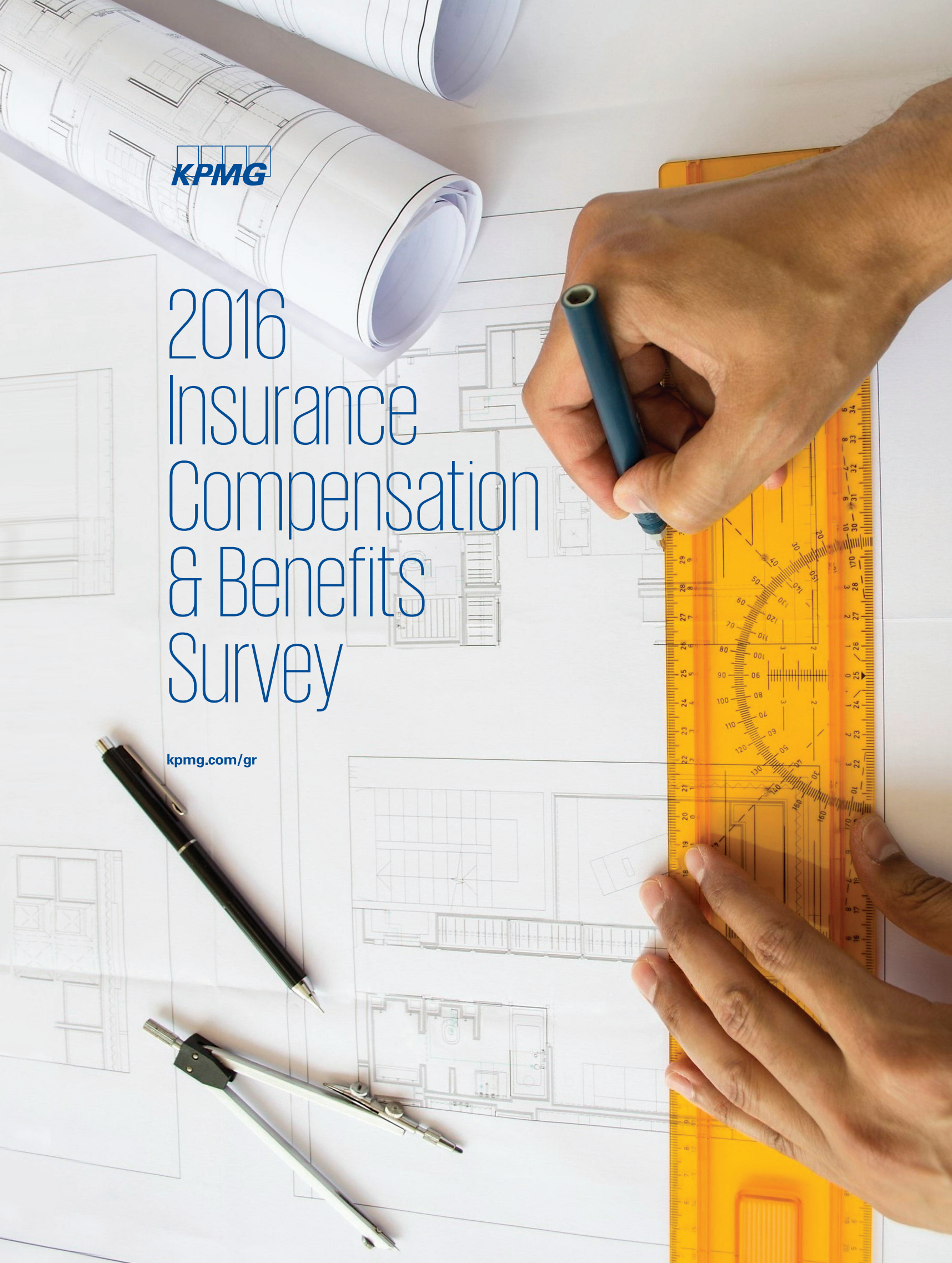




2016 Insurance Compensation & Benefits Survey

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Job Family: General Management	
GM 1	General Manager/Managing Director
GM 2	Deputy General Manager
GM 3	Divisional/Business Unit Director
Job Family: Finance	
FIN 1	Finance & Administration Director
FIN 2	Finance Manager
FIN 3	Treasurer
FIN 4	Financial Controller
FIN 5	Accounting Manager
FIN 6	Accounting Supervisor
FIN 7	Budgeting & Reporting Supervisor
FIN 8	Credit & Collection Supervisor
FIN 9	Collector
FIN 10	Senior Accountant
FIN 11	Tax Specialist
FIN 12	Financial Analyst
FIN 13	Accountant
FIN 14	Accounting Clerk
FIN 15	Cashier
FIN 16	Cost Accountant
FIN 17	Credit & Collection Officer
FIN 18	Budgeting & Reporting Manager
Job Family: IT (Information Technology)	
IT 1	IT Manager
IT 2	IT Supervisor
IT 3	Data Base Administrator



IT 5	Systems Analyst
IT 6	Software Engineer
IT 8	Help Desk Support
IT 9	Computer Operator
IT 10	Web Master
IT 11	System & Network Administrator
IT 12	ERP Consultant
IT 13	Data Warehouse Analyst-Architect
IT 14	CRM Specialist
IT 15	IT Director
IT 16	IT Infrastructure Manager
IT 17	Business Systems Manager
IT 18	Information Systems Security Manager
IT 19	Business Intelligence (B.I.) Specialist
M&E 7	Purchasing Manager
Job Family: Human Resources	
HR 1	Human Resources Director
HR 2	Human Resources Manager
HR 3	Assistant HR/Personnel Manager
HR 4	Industrial Relations Supervisor
HR 5	Compensation & Benefits Supervisor
HR 6	HR Planning & Recruitment Supervisor
HR 7	Training Supervisor
HR 8	Personnel Administrator
HR 9	Payroll Clerk
HR 10	Payroll Supervisor
HR 11	Human Resources Business Partner



HR 12	HR Generalist
Job Family: Administration	
ADM 1	Administration Manager
ADM 2	Office Manager
ADM 3	GM Executive Secretary/Personal Assistant
ADM 4	Executive Secretary
ADM 5	Secretary
ADM 7	Telephonist/Receptionist
ADM 8	General Duties Clerk
ADM 9	Messenger
ADM 10	Personal Driver
Job Family: Miscellaneous	
MSC 1	Corporate Lawyer
MSC 2	Internal Audit Manager
MSC 3	Internal Auditor
MSC 4	Project Manager
MSC 5	Branch Manager
MSC 6	Management Trainee
MSC 7	Investor Relations Supervisor
MSC 8	Investor Relations Officer
MSC 9	Knowledge Management Expert
MSC 10	Corporate Affairs Manager
MSC 11	Quality Assurance Supervisor (ISO Supervisor)
MSC 12	Legal Affairs Manager
Job Family: Insurance	
INS 1	Life Insurance Director



INS 2	Underwriting Manager (Life Insurance)
INS 3	Underwriter (Life Insurance)
INS 4	Claims Manager (Life Insurance)
INS 5	Claims Adjuster (Life Insurance)
INS 6	Actuary Manager (Life Insurance)
INS 7	Actuary (Life Insurance)
INS 8	P.O.S. Manager
INS 10	Group Insurance Director
INS 12	General Insurance Director
INS 13	Reinsurance Manager
INS 16	Claims Manager (General Insurance)
INS 17	Motor Claims Supervisor
INS 18	Claims Supervisor (Life Insurance)
INS 19	Group Insurance Sales Manager
INS 20	Group Insurance Sales Representative
INS 21	Underwriting Manager (Group Insurance)
INS 22	Underwriter (Group Insurance)
INS 23	Underwriting Manager (General Insurance)
INS 24	Underwriter (General Insurance)
INS 25	Claims Adjuster (General Insurance)
INS 26	Actuary Manager (General Insurance)
INS 27	Customer Service Manager
INS 28	Customer Service Supervisor
INS 29	Sales Director
INS 30	Agency Sales Manager
INS 31	Brokers Sales Manager
INS 32	Bankassurance & Alternative Channels Sales Manager



INS 33	Area Sales Manager
INS 34	Sales Administration Manager
INS 35	Sales Administration Clerk
INS 36	Sales Training Manager
INS 37	Sales Trainer
INS 38	Regional Manager
INS 39	Risk Manager
INS 40	Compliance Officer
INS 41	Underwriting Supervisor (Life Insurance)
INS 42	Underwriting Supervisor (General Insurance)
INS 43	Actuary Supervisor (Life Insurance)
INS 44	Actuary Supervisor (General Insurance)
INS 45	Account Officer (Life Insurance)
INS 46	Account Officer (General Insurance)
INS 47	Claims Supervisor (General Insurance)
INS 48	Actuary (General Insurance)
INS 49	Post Owner Service (P.O.S) Assistant
INS 50	Risk Surveyor
INS 51	Compliance Manager
Job Family: Sales & Marketing	
S&M 3	Marketing Manager
S&M 16	Customer Service Representative
S&M 18	Marketing Executive
S&M 25	Public Relations Executive
S&M 31	Call Center Supervisor
S&M 32	Call Center Representative
S&M 37	Sales Effectiveness Manager
S&M 38	Marketing Intelligence Manager



S&M 39	Customer Insights Analyst
S&M 40	Digital Marketing Supervisor
S&M 41	Social Media Expert

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