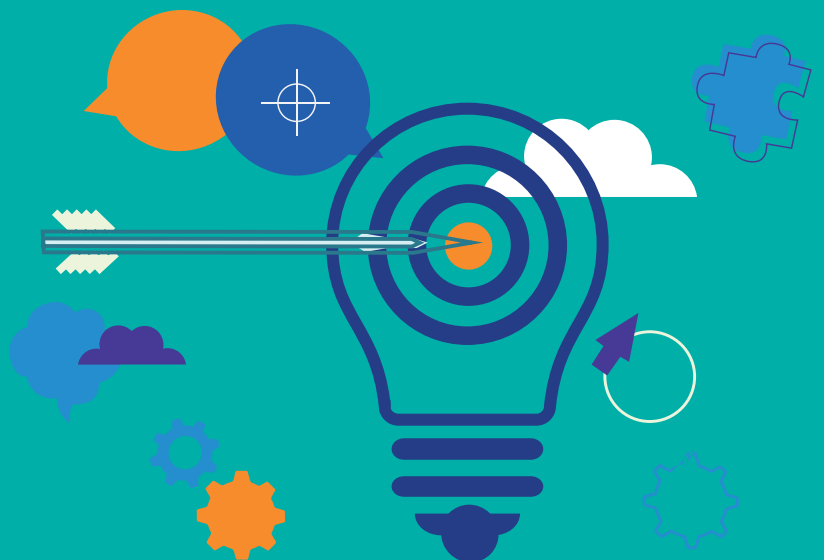




# Programme Catalogue

**KPMG Learning Academy**

Learning on point



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[KPMG.com/in](https://www.kpmg.com/in)

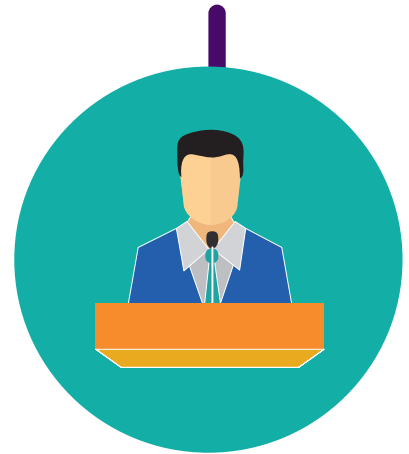
# Digital and Technology



Forensic Risk, Governance  
and Compliance



Leadership,  
Management and People



Performance, Process,  
Service and Quality

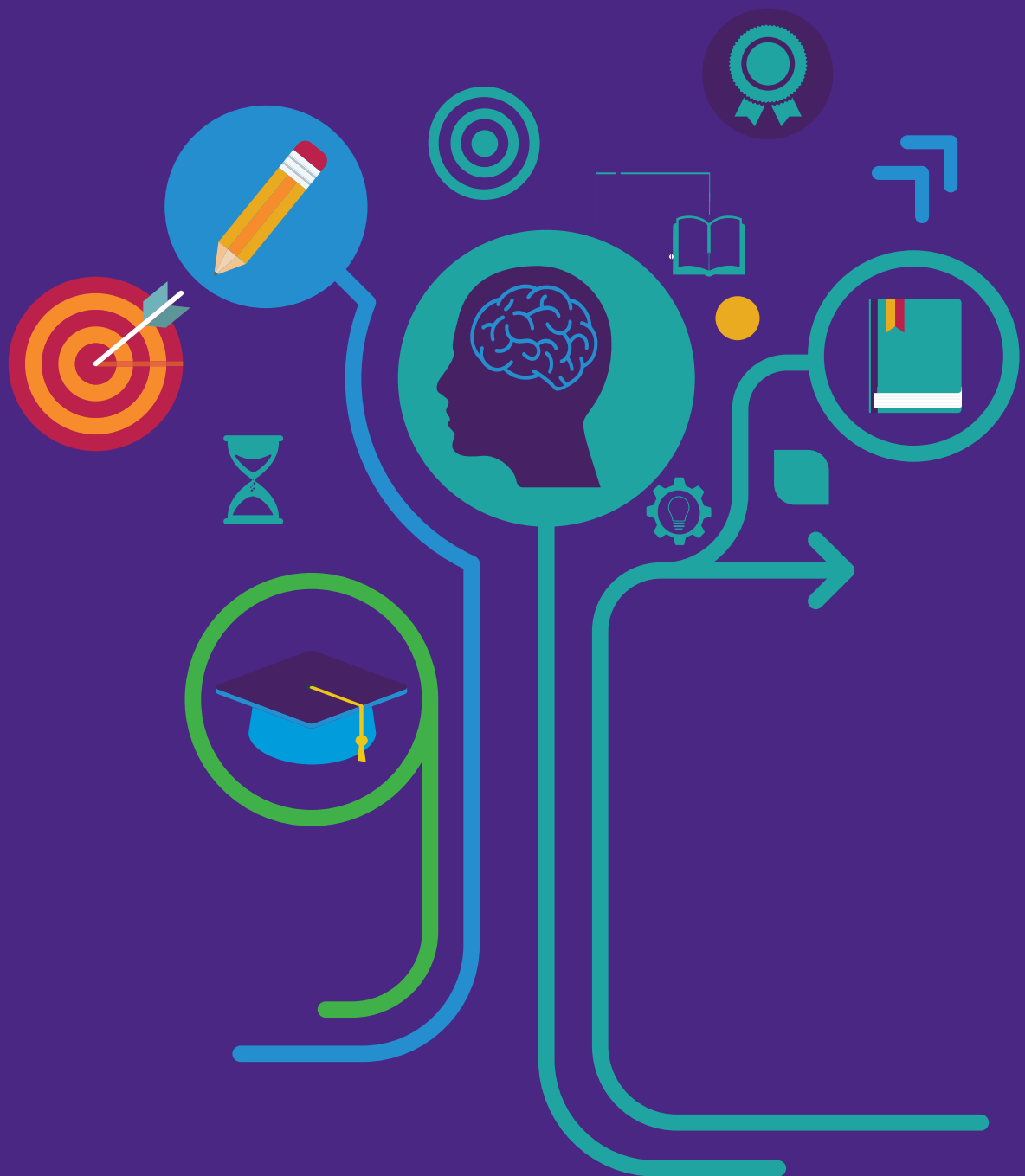


Finance



# 90+

## High Impact Learning Programmes



# Performance, Process, Service and Quality



## **Business Analytics using R – Professional**

'Business Analytics training using R - Professional' is a four-day, instructor-led classroom course using R tool. The course is for anybody who wants to understand supervised and unsupervised modelling techniques of data analytics. It is ideal for beginners, with or without past exposure to the world of data analytics. Topics covered are fundamentals of R programming, building data analytics models using linear and nonlinear techniques, classification, clustering, text analytics and social media analytics.



## **Business Analytics using R and Tableau - Advanced**

'Business Analytics using R and Tableau - Advanced' is a four-day, instructor-led classroom course which covers tools R and Tableau. This course is for participants who are familiar building models using R. This course is aimed to enhance the skills of participants with advanced analytical techniques. Topics covered are Advanced R programming, regular expressions and data structure manipulation, supervised learning, ensemble modelling using boosting and bagging. It also covers visualization using tableau which involves data preparation, views and filters and creating dashboards.



## **Business Analytics using R and Tableau – Expert**

'Business Analytics using R and Tableau - Expert' is a four-day, instructor-led classroom course which covers tools R and Tableau. This training is designed to equip the participants to become experts in the area of business analytics. It covers the expert level of data science topics which include deep learning and advanced visualization. The topics covered are model evaluation and trade off analysis, simulation, neural networks and spatial analysis. Advanced visualization covers advanced visualization, dashboards and visual story building techniques.

## **Machine Learning using Python**

'Machine Learning using Python' is a five-day, instructor-led classroom course using Python programming language. The course graduates from basic level to advanced topics carefully designed to make it ideal for candidates with/ without prior experience in python programming and data analytics, who want to understand supervised and unsupervised modelling techniques. Topics covered are basics of python programming, supervised learning methods which will cover linear and nonlinear techniques, decision tree, support vector machine and unsupervised modeling will cover clustering and association rules.



## Deep Learning using Python

'Deep Learning using Python' is a six-day, instructor-led classroom course using Python programming language which covers the advanced level machine learning which involves deep learning model that is building neural networks in python using tensor flow. The course is designed for those professionals who are familiar with machine learning using Python. Topics covered are overview of python programming, introduction to neural network and tensor flow, convolutional neural network, recurrent neural network and auto encoders.

## Lean Six Sigma Yellow Belt

Designed for professionals involved in data analytics, this programme orients participants with nuances of Lean practices and its applicability. It provides tools and techniques required to enable business decision makers/sponsors drive Lean improvement initiatives.

## Total Productive Management (TPM)

Learn about TPM as a concept for achieving overall efficiency improvement and understand measures such as Overall Equipment Effectiveness (OEE) to maintain output. Insights into measures to control breakdown/downtime/unavailability are some of the other aspects of the programme.

## Service Management Integrated Lifecycle Enablers

Service Management Integrated Lifecycle Enablers is a 2-day training programme distinctly designed by KPMG in India, to introduce the fundamentals of ITIL® service life cycle processes, core elements of CMMI®-SVC v1.3 and ISO® 20000:2011 standards. The course details out the integration of service management process areas, explains the concepts of each individual process areas and how these are mapped together.

## Lean Customised Programme

Customisable programmes can be built over existing Lean Six Sigma methodology to specifically focus on topics of client's choice. Those may include Kanban, Kaizen, Value Stream Mapping, Total Productive Management, Total Quality Management, Waste Management and more.

## Marketing Analytics

'Marketing Analytics' course is an intensive, three-day course which is designed for marketing students and professionals to perform analytics using R. This course will cover the basics of R programming which is essential to perform marketing analytics which includes the fundamentals of R programming, R syntax, variables and operators. The main topics that are covered are marketing mix modelling, pricing analytics, advertising analytics, market segmentation, sales forecasting and target marketing.

## Lean Six Sigma Green Belt

Six Sigma is one of the most robust methodologies of superior performance. The Six Sigma Green Belt programme orients participants in using data to draw business conclusions, analyse current trends and metrics for their practical use, conduct depth cause analysis and innovate for performance improvement.

## Lean Six Sigma Black Belt

Through Design for Six Sigma (DFSS) and Design of Experiments (DOE) organisations can engineer processes that are meant to translate organisational objectives with near zero errors to executable process steps. The Six Sigma Black Belt programme helps participants gain this competency and develop an in-depth understanding of business issues, use statistics to make decisions and improve process performance.



**In addition to corporates, this programme is also open for educational institutes**

**In addition to corporates, this programme is also open for individuals**

# Performance, Process, Service and Quality



## **Test Maturity Model Integration (TMMi) Professional training**

Through this programme, understand the business significance of Test Process Improvements and frameworks, and gain in-depth understanding of the TMMi model and its key components. The programme prepares participants to be an assessor in a TMMi assessment and to facilitate the TMMi professional examination.



## **Agile Practitioner Training**

Agile practitioner training course from KPMG in India is a two day course on agile software development practices which helps participants gain knowledge in most of the agile methodologies, with specific focus on Scrum. The course covers concepts in agile UP (Unified Process), TDD (Test Driven Development), extreme programming and Kanban in addition to Scrum.

## **Agile and DevOps**

Gain an understanding of change management with regards to people, process and technology in the context of Agile and DevOps adoption. Additionally, get insights into Agile and DevOps in a cloud architecture.





### **Q-Champ (Quality Assurance Certification) - Professional**

An in-depth understanding of Quality Management Systems (QMS) and process-oriented methods is the primary focus of the programme. Participants learn to set quality standards through industry-wide benchmarks and knowledge of QMS tools and methods.



### **Q-Champ (Quality Assurance Certification) - Expert**

Gain an in-depth understanding and hands-on experience on quality tools and process improvement methods by participating in this programme. Participants learn how to enhance their analytical, problem solving, factual decision-making, forecasting and proactive management skills.

### **Appreciation Course for Capability Maturity Model Integration (CMMI) for Development and Services**

Learn about one of the best in industry process-improvement frameworks for project and quality management through this programme. The journey from basic to highly matured process improvement practices for all domains is the core objective of the programme. This programme also provides working methods to integrate project management and improvement practices with business. Participants learn to adopt a systems approach to process implementation.



### **Data Management Maturity (DMM) Model Training**

The programme focusses on the fundamental process of data management and a set of leading practices to manage critical data assets and implement the same across business lines. It aims to help individuals plan and execute strategic implementation of DMM to gain competitive advantage in the market.



### **Official Introduction to Capability Maturity Model Integration (CMMI) for Development and Services**

Qualify to be a part of CMMI (R) appraisal team with a life-long certificate from CMMI Institute. This programme helps integrate project management and improvement practices with business. It also enables participants to adopt a systems approach to process implementation.

### **Internal Quality Auditors (IQA) Programme**

Learn how to perform an Internal Quality Audit (IQA) and provide improvement recommendations for the findings from IQA.



### **Project Management Professional (PMP®) Certification**

A suite of learning programmes affiliated to the Project Management Institute - these programmes help project managers to incorporate efficiency and effectiveness concepts based on globally accepted standards. These standards can guide managers to proactively plan a project, execute activities as per plan, monitor, control and ensure proper closure. It also helps ensure project learnings and assets are retained within the organisation.

### **Multi Modal Internal Quality Auditor Workshop**

This programme is primarily aimed at qualifying members towards conducting internal process and product quality audits. The workshop not only elevates model awareness among potential auditors but also sharpens and enhances their competencies.



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# Finance



## **Association of Chartered Certified Accountants (ACCA) - Diploma International Financial Reporting Standards (IFRS) Retail**

The primary objective of this programme is to develop an individual's knowledge of IFRS by providing an understanding of the concepts and principles; and their application in the international market place. It is designed to prepare participants for the IFRS Diploma Course offered by ACCA.



## **Finance for Non Finance Executives**

Through this course participants will gain extensive working knowledge of critical financial principles as well as appreciate fundamentals of finance and accounting. This will enable better business decision making.



## **Indian Accounting Standards**

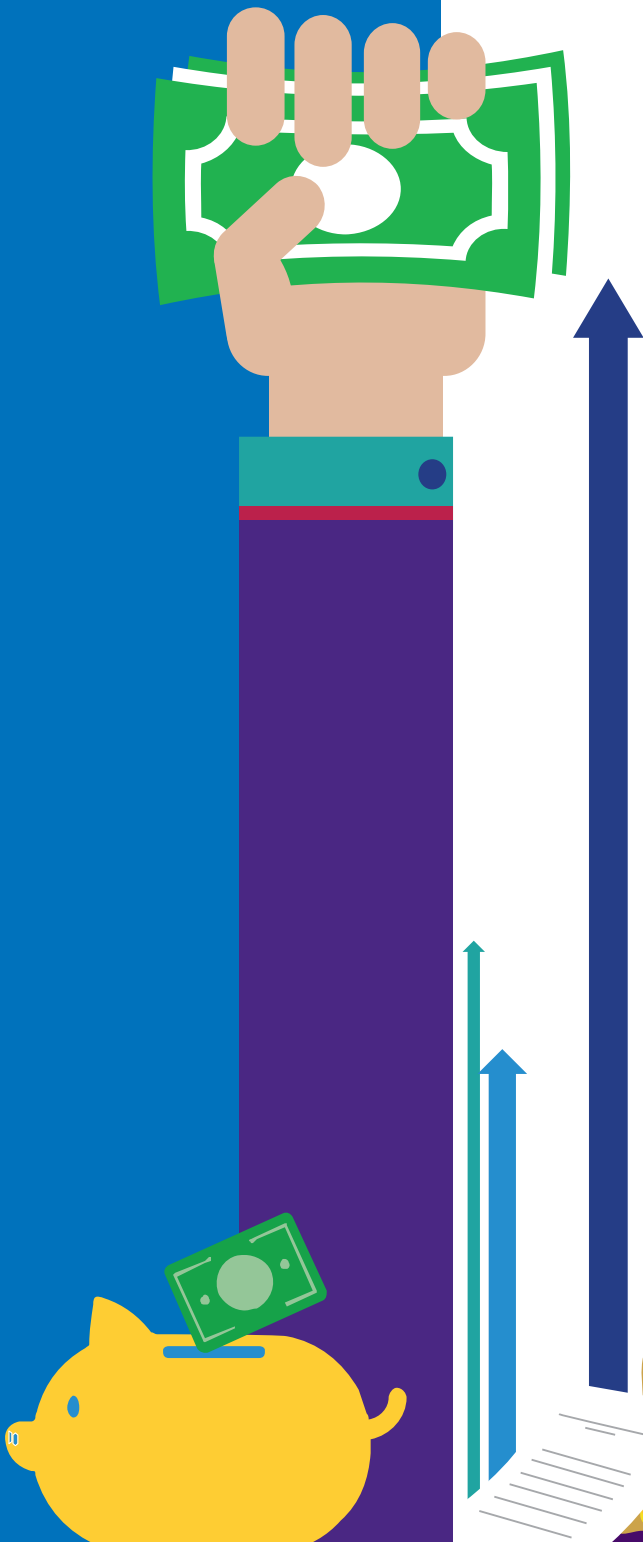
Understand planned transition to Ind AS, to be able to choose the most appropriate exemptions relevant to their organisations. Also get an insight into the relevant Income Computation and Disclosure Standard and latest regulatory requirements.

## **International Financial Reporting Standards (IFRS) (Basic/ Advanced)**

Basic to advanced accounting concepts under various accounting frameworks are covered in this programme. Get insights on relevant accounting standards customised as per business need.

## **IFRS 15 and IFRS 16 e-learning programmes**

The new accounting standards on 'Revenue Recognition International Financial Reporting Standards (IFRS 15)' and 'Leasing (IFRS 16)' are expected to be implemented in India from 2018 and 2019 onwards respectively, and are slated to bring sweeping changes in the way revenue and leasing arrangements are recognised by companies. These courses break down the complex standards, making them easily accessible and comprehensible in short, standalone modules.







## US GAAP

Understand the general context of accounting standards under US GAAP. This programme is designed for finance executives of US subsidiaries and US domiciled organisations interested in capital markets outside the US which require the preparation of financial statements in accordance with IFRS.

## Companies Act, 2013

Provides our thought leadership and deep insights on financial reporting, higher auditor accountability, investor protection, corporate social responsibility, restructuring and the wider responsibilities of those charged with governance.



## KPMG Course for Accounting Professionals (KCAP)

This programme orients participants with detailed and practical knowledge of accounting. It covers current accounting practices across industries, basic concepts of income tax, sales tax, Companies Act and services tax.



## Association of Chartered Certified Accountants (ACCA) Certification in International Financial Reporting Standards (IFRS)

Offers a broad introduction to International Financial Reporting Standards and how they can be used in practice. It prepares participants who are appearing in the examination for certification in IFRS (ACCA).

## Extensible Business Reporting Language (XBRL)

This programme covers the process of conversion of financial statements into XBRL format.



## Association of Chartered Certified Accountants (ACCA) Qualification

Prepares participants for the Association of Chartered Certified Accountants (ACCA) qualification which is globally recognised.

## Double Taxation Avoidance Agreement (DTAA)

Covers key concepts under DTAA, triangular cases, GAAR, force of attractions and understanding them through involvement in practical issues and case studies.

## Foreign Exchange Management Act (FEMA)

Covers the core fundamentals and basic structure of FEMA/FDI and detailing of relevant regulations under FEMA.



## Doing Business in India under the Goods and Services Tax (GST) Regime

As a transaction based tax, GST is set to significantly impact the way businesses are run. This programme is created to help individuals and organisations navigate their way through the change. It covers best practices, key insights professionals need to know about the change and how to gain maximum benefit from it.

## Tax Fundamentals

Enables participants to have an overview of different taxes, regulatory authorities and complying with tax reporting requirements for clients.



**In addition to corporates, this programme is also open for educational institutes**



**In addition to corporates, this programme is also open for individuals**

# Forensic, Risk, Governance and Compliance



## Forensic Accounting and Corporate Fraud

The legal and regulatory environment in India is continuously evolving. This programme helps participants stay abreast of topics such as asset misappropriation, bribery and corruption, financial statement fraud and digital fraud. It also familiarises participants with concepts of fraud prevention, detection and response.

## Company Law 2013 and Provisions Related to Fraud

Provides an in-depth review of fraud related legislative and regulatory initiatives launched in Companies Act, 2013, and their impact. The programme addresses the significant role of independent directors in corporate governance and their roles/responsibilities under Companies Act, 2013.

## Financial Statement Fraud

Detecting and mitigating the risks of financial statement fraud is critical to organisations. This programme covers the basic concepts in financial statement fraud and provides an understanding on the perpetrators and victims.

## Anti-Bribery Corruption Laws, Institutions and Practices in India

Orients participants with the core institutions that deal with corruption in India and when, how and whom to report violations. It familiarises participants with the role of the Central Vigilance Commission, Serious Fraud Investigation Office, Economic Offence Wing, Central Bureau of Investigation. Participants fully understand the Acts related to corruption in India.



## Course on Integrated Reporting <IR>

The International Integrated Reporting Council (IIRC) approved course on Integrated Reporting is intended to help participants understand the concept of <IR> and the international <IR> framework as prescribed by IIRC. The training is led by experts from Sustainability and Capital Markets practices who will provide insights on achieving and communicating integrated thinking in addition to the application of <IR>. The participants will receive a certificate of participation from IIRC and approved training material developed by KPMG in India and IIRC.



## International Corruption Laws and Impact

The purpose of this programme is to enable participants to understand how different countries are establishing and amending regulations that curb bribery and corruption. It also explores examples of ethical dilemmas for companies operating in India.

## Asset Tracing

Provides a practical / workplace view on topics such as flow of funds, principle of proximity, linkages between bank accounts, analysis of available bank statements, distinguishing co-mingled funds and conducting international investigations.

## Fraud and Misconduct

Introduces meaning, types of fraud and various modus operandi. It acquaints participants with ways to prevent, detect and respond to fraud through case studies and real-world solutions.

## Investigative Aspects in Competition Law, 2002

Orients participants on the Competition Act 2002, its key provisions, functioning of Competition Commission of India and the role of Competition Appellate Tribunal. Cemented with a case study approach, the programme helps in understanding concepts related to competition law, role of economic consultants and other experts in CCI investigations.

## Workplace Anti-Sexual Harassment

Aimed at assisting individuals and organisations understand what constitutes sexual harassment at the work place, this programme enables implementation of harassment prevention strategies. Taking a case study approach, it educates on the consequences of non-adherence, thereby protecting damage to the organisation.

## Ethical Dilemmas

Ethical dilemmas are hard to resolve, as they are often camouflaged by local and cultural nuances. Set in real life scenarios, this programme highlights the ethical issues faced by employees, the need for a common code of conduct and the impact of ethical violations on business.

## Anti Money Laundering

Covers the concept of money laundering and examines the costs that are endured by governments, financial institutions and individuals who are vulnerable to organised criminal groups engaging in money laundering. The programme familiarises the participants on modern day examples of trade-based money laundering, terrorist financing, politically exposed persons and transaction monitoring.

## Vigil Mechanism and Whistle Blowing

Based on the Whistle Blower Act, 2006, this programme acquaints participants with ways to investigate complaints and protect and reward whistle blowers. Participants build an appreciation for the benefits of a vigil mechanism that goes beyond mere compliance with the legal statute laid down by the Companies Act 2013.

## Global Reporting Initiative (GRI) Standard Certified Training

Enables participants to understand and coordinate the GRI Sustainability reporting process as well as link it to the Indian National Voluntary Guidelines for Business Responsibility Reports. The programme has been designed based on global methodologies and adapted to Indian needs. It covers various aspects of sustainability reporting including - leading practices and insights on the challenges and opportunities associated with sustainability reporting. KPMG is a certified training partner of GRI.



**In addition to corporates, this programme is also open for educational institutes**



**In addition to corporates, this programme is also open for individuals**



# Forensic, Risk, Governance and Compliance



## Intellectual Property Rights and Knowledge Management

Innovation is all-pervasive today. In such an environment, the understanding of intellectual property and knowledge management helps organisations to stay ahead of the curve. This programme provides clarity on the concept of intellectual property and how to build on it.



## Counterfeiting and Piracy

Helps participants establish a framework to understand threats arising out of counterfeiting and piracy. It also summarises legal recourse available to curb such issues.

## Market Intelligence in Field Investigations

Orients participants with working methods to plan and execute complex field investigations, cultivate sources for required intelligence, nuisances in search and seizure process, and ways to conduct interviews with suspects.



## Risks of Free and Open Source Software (FOSS)

Helping participants understand the risks associated with usage and management of open source components is a key objective of the programme. They also benefit by gaining an understanding of the current issues in managing intellectual property and leveraging open source strategy.



## Intellectual Property and Risk Management

Two primary objectives underpin this programme. First, it helps them understand the multiple facets of risks involved in an intellectual property protection programme. Second, they learn to manage and assess third-party intellectual property rights in businesses.





### Commercialising Intellectual Property (IP)

Take this programme to understand the common mistakes that prevail while commercialising existing IP. The programme also helps participants learn the importance of maintaining and rationalising an IP portfolio on a regular basis. It also covers the must-haves of a robust knowledge management platform, and how to devise a suitable strategy on intellectual property filings.



### Intellectual Property Audit

Understand IP gap analysis across all horizontal and vertical functions of a company and know more about IP control enablement by participating in this programme. It also provides valuable insight into potential IP value identification and protection strategy.



### Intellectual Asset Management

Designed for those who are working on asset management of IP, this programme provides information on basic concepts of Intellectual Asset-Based Management focusing on financial aspects. Also benefit from a detailed framework for monitoring and capitalising intellectual assets so as to bring them into the books of accounts.



### Internal Assurance Programme on Extra-Financial Disclosures

Participants get acquainted with an overview of global reporting guidelines and assurance standards used for extra-financial reporting. Different types of extra financial reporting and the risks associated with them are the primary learning objectives of this programme. They gain knowledge on how a complete assurance engagement is conducted, and the key checkpoints to look out for during an extra-financial review.



### Social Returns on Investments (SROI)

Targeted towards professionals working in the Corporate Social Responsibility (CSR) and development sector, this programme provides a thorough understanding of SROI. Participants gain an understanding of the theory that guides the SROI process, learn how to establish scope and become aware of how to calculate value and impact of social responsibility programmes. The programme is case-driven with practical utility built in.



### Enterprise Risk Management (ERM)

The objective is to provide enterprise risk governance knowledge and practical examples to support management and board members in deploying their accountability more effectively. The programme helps in creating a framework to effectively manage overall risk faced by organisations. It also explores the process and techniques available for the successful assessment and treatment of risk.



### Data Analytics - Audit Automation

Learning how to use data analytics techniques is at the heart of this programme. It teaches participants how to formulate hypothesis and how to leverage dashboards and templates to communicate insights. This programme helps decipher complex analytics, using practical and simple terms. Get insight into data visualisation tools to communicate data mining results in an effective way.

### Financial Risk Management (FRM)

Designed for risk professionals this programme aims at introducing participants to tools that quantify various financial risks. It explores risk models, frameworks and techniques to manage the risks while utilizing live examples and case studies. Professionals get exposed to various international and local regulations in risk management. This programme also attempts to create a balance between theoretical concepts and practical applications. It assists participants who are preparing for the GARP FRM Certification.



**In addition to corporates, this programme is also open for educational institutes**



**In addition to corporates, this programme is also open for individuals**



# Leadership, Management and People



## Strategic Workforce Planning

Organisations are now increasingly expecting talent management professionals to be experts at both quantitative activities such as workforce analytics and creators of qualitative decision frameworks that can inform and transform organisational strategy. The programme is meant for all line managers and HR professionals who are looking to generate business intelligence that helps organisations plan for internal and external changes.

## Managing Change

Transitioning, re-directing, re-positioning individuals, resources or strategies can be a source of huge stress for organisations. Change being inevitable, this programme equips participants with ways to build a vision for change, develop tools to lead the change and manage communication to effectively navigate organisational change. It also enables individuals to take a change leader role and learn how to leverage culture in the change process.

## Unearthing Gold: Using assessments for talent development

Enables participants to know how to conduct competency-based behavioural assessments. It gives the participant a view of the various assessments available, ways to de-brief on the assessment results and how to build personal development plans for individuals.

## Leveraging Competencies in the Workplace

Learn how to build a competency model that is aligned to the strategic goals of the organisation. This programme has a hands-on approach, and teaches participants in real-time to translate needs to competencies, looking at skill gaps that lead to developing a competency framework. It also provides participants the knowledge of different competency frameworks and how to link them with other HR processes/systems.

## Hiring for Strengths: Successful recruitment strategies

It's not by chance that some organisations consistently hire the best talent. Hiring right is a combination of understanding true value of individuals, employing the right interviewing techniques and mastering the nuances of personality characteristics. This highly interactive and role-play based programme draws on lessons from psychology and management principles.





## Leaders as Coaches

Coaching has become a critical component of effective leadership. However, leaders lack the skills to truly coach their team members for success. This programme provides the philosophy and tools for effective coaching. It also provides insights into governance models that ensure long-term success of the coaching process.

## Unlocking Value through an Organisation Diagnostic

Learn how to apply principles, approaches, tools and templates to undertake a comprehensive organisational diagnostic. This programme focuses on organisational factors that impact business outcomes and helps participants develop an action plan to improve organisational efficiency and effectiveness.

## On-boarding the Right Way

A successful on-boarding programme is the fastest way to build brand equity and loyalty with employees. Yet, few organisations understand the tenets of a good on-boarding programme. This programme takes participants through the must-do's of effective on-boarding. It also gives participants a deep understanding of how to build the wow factor within an on-boarding programme.

## Competing on HR Analytics

Enables participants to use data analytics to make sound decisions impacting people and the functioning of HR. The programme helps participants leverage visualisation and build a data-driven culture.

## Performance Management Redefined

Get introduced to performance management systems relevant in a redefined work environment. This programme acquaints individuals with performance systems of other organisations and helps participants identify the right approach to performance management in the context of their own organisation.

## Rethinking Learning

Technology has dramatically changed the way people learn. This programme takes participants through some sound principles of learning design, pedagogy and how to create great learning experiences within constraints of time and resources.

## Shaping HR Strategy

The HR function has a key role to play in business strategy design and deployment. The programme talks about how to develop a HR strategy that is integrated with business strategy. Participants learn how to deploy KPMG's Tune into Talent framework that enables fit-for-purpose talent strategy formulation, aimed at driving real business impact.

## Leading and Building High-Performance Teams

Building an atmosphere of trust characterised by open communication and a shared vision is vital to creating high-performance teams. This programme teaches how to develop a team that not only performs, but also models the right attitude and behaviours.

## Building a Winning Culture

Defining values and ingraining them in everything you do is key to building a winning culture. This programme takes participants through the essential steps of building a culture that is not only inspiring, but also high performing.

## Critical Conversations

Learn how to have six critical conversations around performance planning (what is expected of me?), development planning (what should I develop?), ongoing coaching (how am I doing?), performance assessment (how did I do?), pay and recognition (how will I be rewarded?) and career planning (what's next for me?).



## KPMG Course for Learning and Development Professionals

The KPMG Course for Learning and Development Professionals is an in-depth and immersive learning course for L&D professionals based on KPMG in India's Learning Maturity Model. Combining academic rigour with a practitioner's viewpoint, the eight modules covered in the course are business strategy alignment; learning metrics and impact; integrating learning with other HR processes; learner experience; L&D operating model; L&D role and competence; technology and infrastructure; and learning culture.



**In addition to corporates, this programme is also open for educational institutes**



**In addition to corporates, this programme is also open for individuals**

# Leadership, Management and People



## Leadership Essentials

A highly customisable programme, this programme covers core leadership lessons. Answering the questions – what leaders do differently, what are the tenets of leadership and how leadership can be harnessed in each employee – are some of the key topics the programme covers.

## Value of Values

The values of an organisation are rarely internalised. To enable a deep understanding of a value-based culture, this programme combines elements of storytelling, theatre, gamification and facilitated reflection to make participants appreciate the value of values. They also get a chance to see values in action through demonstrable behaviours.

## Appreciation course on People Capability Maturity Model (PCMM®)

Progress from basic to highly matured people practices by understanding ways to integrate HR with business, manage organisational change and use predictive analytics.

## Official Introduction to People Capability Maturity Model (PCMM®)

This programme allows participants to qualify to be a part of PCMM (R) appraisal team with a lifelong certificate from Capability Maturity Model Integration (CMMI) Institute. Participants learn how to become experts in HR global excellence frameworks.

## Managing Creativity and Innovation

Creativity is the act of producing something that is original and adds value. How to build creativity and innovation as a way of work-life is the primary focus of this programme. The programme also talks about simple tips and techniques that remove the barriers to innovation.

## Enhancing Personal Effectiveness

Personal effectiveness is about playing to your strengths and understanding areas of self-development. This programme is aimed at helping participants understand their own personal working styles and how it impacts others. Learn ways to improve professional and personal potential by making positive changes and developing and managing self better.





## Managing Diversity and Inclusion

Understanding the benefits of diversity and truly embracing it into the organisation's ethos is the mark of a great organisation. Through this programme participants learn the benefits of working with an increasingly dynamic and diverse organisation (cross-cultural awareness, LGBT equality, gender sensitivity and valuing people with disabilities, among others).

## Banking on Emotional Intelligence

Emotional Intelligence (EI), the ability to bring out the best in ourselves and others, is a crucial part of a leader's repertoire. EI can make the difference between a highly effective and an average professional contributor. This programme helps to develop emotional intelligence so it can be translated into competitive advantage for the individual and the organisation.

## Leaders as Storytellers

The right story can be worth a thousand theories. Which is why the ancient art of storytelling is gaining prominence in the corporate world. This programme takes leaders through the impact of storytelling, how to craft stories and how to replay them for maximum effect.

## Envisioning the Future

An organisation's vision statement is an aspirational description of what it would like to achieve or accomplish in the mid-term or long-term future. This programme takes the organisation's senior management through a phase of appreciative discovery, unearthing the dark truths and then help create a shared vision, identify strategic priorities, and create action plans.

## A Leader's Framework for Decision-Making

Helps participants learn how to shift their decision-making styles to match changing business environments. It also orients participants with knowledge and skills to correctly identify governing context, stay aware of danger signals and use behavioural economic principles to recognise biases.

## Rethinking Learning

Technology has dramatically changed the way people learn. This programme takes participants through some sound principles of learning design, pedagogy and how to create great learning experiences within constraints of time and resources.



**In addition to corporates, this programme is also open for educational institutes**

## First Time Managers

The lack of good managerial skills is the lacunae of any organisation. Which is why it is critical to build them right from the beginning. This programme takes managers through team dynamics, how to identify and leverage individual team strengths, create common goals and align teams.

## Strengthening Interpersonal Relationships

This programme covers the goals and key principles of effective interpersonal communication and fundamental interpersonal skills such as listening, assertiveness, empathy and conflict management. Participants will also learn about the barriers to interpersonal effectiveness and how to overcome them.

## Dealing with Conflict

While managing teams, working towards difficult deadlines and managing multiple priorities, teams face situations of conflict. This programme uses dialogue, case studies and role plays as methods to help participants manage difficult conversation scenarios and conflict.

## Leadership through Music

Based on an experiential format of learning, "Khayaal" uses elements of music, melodies and rhythm to drive home the principles of value based leadership. Concepts such as how to align people towards common goals, work with diverse teams, foster creativity and collaboration. It offers valuable insights on how to leverage music to achieve high levels of individual and team excellence.

## Persuasive Presentations

How to win over an audience, story board presentations and deliver with impact and emotion is the core of this programme. Participants learn how to build a clear call-to-action and master techniques of eye contact, rapport, voice and tone modulation.

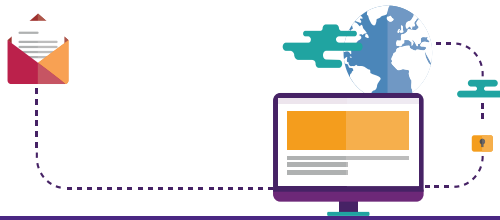
## Tune into Talent

Helps participants understand talent implications of business strategy, design a talent strategy, identify future talent requirements, gaps and priorities. It also familiarises participants with the understanding and application of KPMG's Talent Maturity Model.



**In addition to corporates, this programme is also open for individuals**

# Digital and Technology



## Control Objectives for Information and Related Technologies (COBIT) Foundation



Prepare to take COBIT® 5 Foundation exam. COBIT is a good-practice framework created by international professional association ISACA for information technology management and governance. It provides an implementable set of controls over information technology and organises them around a logical framework of IT-related processes and enablers.



## Control Objectives for Information and Related Technologies (COBIT) Implementer

Prepare to take the COBIT® 5 Implementer exam. COBIT is a good-practice framework created by international professional association ISACA for information technology management and governance. It provides an implementable set of controls over information technology and organises them around a logical framework of IT-related processes and enablers.



## Control Objectives for Information and Related Technologies (COBIT) Assessor

Prepare to take the COBIT® 5 Assessor exam. COBIT is a good-practice framework created by international professional association ISACA for information technology management and governance. It provides an implementable set of controls over information technology and organises them around a logical framework of IT-related processes and enablers.



## Information Technology Infrastructure Library (ITIL®) Foundation



ITIL® is an industry recognised certification. Taking this programme ensures that participants have a basic understanding of the various lifecycle phases, processed areas and functions within the ITIL® framework.

## Problem Management in IT

Designed to enable participants to prevent problems and incidents, this programme teaches how to eliminate recurring incidents, and how to minimise the impact of incidents that cannot be prevented.





### **Information Technology Infrastructure Library (ITIL®) Intermediate**

This programme provides an in-depth understanding of ITIL® lifecycle phases, process areas and functions within ITIL® framework and also provides an industry-recognised certification. The Intermediate training consists of various modules corresponding to lifecycles and capabilities in ITIL and will involve an in-depth coverage of these.



### **Information Technology Infrastructure Library (ITIL®) Practitioner**

Built on existing ITIL® guidance, this programme provides additional resources and focuses on practical application of the knowledge gained through the ITIL® programme.

### **Cyber Security and Investigations**

Cyber crimes are one of the biggest threats to organisations today. The ability to understand how cyber crimes are committed and respond to them in mission critical times is important. The Cyber Security and Investigations programme provides an understanding of the technical aspects around how cyber crimes are committed, how to prevent them and how to mitigate the issues related to the same.



### **International Organisation for Standardisation (ISO) 20k Foundation**

Applying the best practices of IT Service Management and understanding the relationship between ISO/IEC 20000 is the core focus of this programme. This programme helps to know newer and more efficient ways to apply appropriate methods within an organisation.



### **Service Desk Manager (SDM)**

This internationally recognised SDM qualification equips participants to lead teams, providing them with a complete service desk management tool kit covering strategy, leadership, employee development, relationship building, service improvement, IT Service Management processes, performance measurement and finance.



### **International Organisation for Standardisation (ISO) 20K Auditor**

The ISO/IEC 20000 Auditor programme is designed for participants who are third-party auditors in an ISO/IEC 20000 assessment. This programme is for those certified auditors and professionals who need orientation in ISO/IEC 20000. Participants who pass this certification exam understand the principles of IT service management and requirements of the ISO/IEC 20000 standard.



### **International Organisation for Standardisation (ISO) 20K Practitioner**

Aimed at participants who assist organisations to implement and/or maintain an ISO/IEC 20000 certification, this programme provides a practitioner's view towards International Organization for Standardisation.



### **Design Thinking: A Practitioner's Workshop**

Design Thinking is a structured methodology to develop and deliver products, services and experiences. This workshop aims at familiarising participants with the methodology and tools of Design Thinking and enable them to identify the problem and then proceed to developing solutions.

### **Service Now Administration**

Designed for new Service Now System Administrators, Service Now simulation is used globally to define, organise, and mechanise the flow of work, removing dependencies on email and spreadsheets to convert the delivery and service management for the enterprise.



**In addition to corporates, this programme is also open for educational institutes**



**In addition to corporates, this programme is also open for individuals**



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