









May 2019

home.kpmg/in



# Table of Contents

	Foreword	4		
1	Internet of Things: A definition	6		
1.1	Internet of Things growth enablers	6		
1.2	The levers of Internet of Things growth			
2	Business value of Internet of Things in smart cities	8		
2.1	Impact of Internet of Things on smart cities	9		
2.2	Key applications of Internet of Things in smart cities			
2.3	Dimensions of Internet of Things adoption in smart cities			
3	Need of Internet of Things policy framework for smart cities	12		
3.1	Global progress on Internet of Things policy framework	13		
4	Conclusion	16		
5	Acknowledgements	17		

## KPMG in India foreword

With almost 75 billion connected devices projected to be utilised by 2025<sup>1</sup>, the demands of a connected world are clear. Development of a large ecosystem around Internet of Things comprising faster computing, advanced analytics, improved connectivity have provided a strong impetus to the growth of Internet of Things. The market is now poised to accept and adopt user centric solutions that Internet of Things enables. Internet of Things today can be considered an important aspect to smart solutions.

Adoption of smart solutions has gained a large traction in the 'Smart City' initiative\_across India. With a large volume of sensorbased infrastructure, citizen centric solutions, big data analytics solutions being taken up in most smart cities, the Internet of Things ecosystem provides the right platform to manage and monitor modern urban landscapes.

Urban Local Bodies (ULBs) in India are developing their Smart City plans in alignment with Internet of Things to enable their overarching strategy and meet their operational and community challenges. The need to make our cities smarter and more liveable is increasingly seen as a vital way to improve their competitiveness and resilience in today's resource constrained world.

Internet of Things (IoT) is a key element of any smart solution and it brings forth opportunities for Smart Cities and innovative technology to lead the way. However, success in implementing and sustaining smart cities will take more than slick applications, connected devices and advanced analytics; it will require a strong adherence to customer centricity, support in standardisation, development of regulatory frameworks and penetration of equitable digital dexterity.

 Urban Growth, Ministry of Housing and Urban Affairs, Gol, May 2019



Ramendra Verma Partner and Head, Government Advisory

### Exhibitions India Group foreword

As governments world over focus upon economic development, a key component to their strategy entails inclusion of smart technologies into urban planning. No doubt, technology will be a driver for economic development in the future smart cities. The Internet of Things (IoT), a fundamental component of most smart cities, has, in particular, a potential economic value of \$4-11 trillion annually by 2025.

Currently, smart city initiatives make up the largest segment of Internet of Things projects, thanks to the hundreds of initiatives that vendors and municipal governments are driving around the world. Local governments are applying new layers of technology to their communities as they pursue 'Smart City' agendas, despite fears of what becomes of the data collected by those smart streetlights, traffic monitors, environmental sensors and mobile apps. The fear is not unfounded; however, benefits derived from implementing such projects outweigh everything else.

Like any multi-national enterprise, a smart city generates vast

quantities of data that needs to be stored and subsequently analysed. The level of complexity involved in the analysis of data surpasses human capability; therefore, machine learning and Al will be essential for the city administrators to extract and cross-reference insights from the different datasets involved. Administrators can use the findings to solve problems, automate processes, improve performance where necessary, and come up with new smart features and services.

Exhibitions India Group has collaborated with global consulting firm, KPMG International, to study Internet of Things in Smart Cities. The resultant paper, Internet of Things in Smart Cities, explains in depth the concept of Internet of Things (IoT), while exploring its growth enablers as well as the levers of its growth. It studies the business value of Internet of Things, key applications and impact on Smart Cities. Other subjects touched upon include, 'Dimensions of Internet of Things Adoption in Smart Cities', 'Need of Internet of Things Policy Framework for Smart Cities', and 'Global Progress on Internet of Things Policy

Framework'. A highly informative document, this is a cache of facts, figures, case studies, analysis, etc. that are crucial for understanding and identifying the areas that need to be focused upon or problems addressed to create a functioning Smart City.



**Prem Behl Chairman** Exhibitions India Group

### Internet of Things: A definition



The era of hyper-connectedness is onto us, connecting not only people but also processes and things. Assets that we thought to be passive infrastructure, processes that we knew as outcome enablers

or workflows, are interacting actively with each other and people to create an interesting mesh of todays connected world. This network of things continuously connecting to sense, exchanging

and utilising data is changing everyday life. Internet of Things (Internet of Things), the modern evolution of the internet, is evolving and allowing billions of devices to connect and interact.

#### 1.1 The Internet of Things growth enablers

The Internet of Things market has grown leaps and bounds over the last decade. The ubiquity with which Internet of Things devices

are entering human lives, by 20201, internet connected things will outnumber humans 4-to-1. The trend of Internet of Things adoption can be extrapolated from statistics that have been gathered till date.



Leading the IoT, Gartner insights on how to lead in the connected world, Gartner, Mark Hung, 2017

Internet of Things (IoT) connected devices installed base worldwide from 2015 to 2025 (in billions). November 2016

#### **1.2 The levers of Internet of Things growth**

Internet of Things has seen an exponential growth owing to the readiness of the ecosystem of

various other technologies resulting in building of use cases that impact human life. The economies of scale of connected use cases has been enabled by the maturity of multiple technologies working in tandem.



Connectivity is the foundational lever for Internet of Things , allowing things to communicate continously. Mobile internet has met the demands of bandwidth requirement along with speed. With the onset of 5G and various short ranged wireless technologies the footprint of Internet of Things grows.

Machine learning and artificial intelligence have been the basis of uptake of smart devices. The humungous amount of data that is collected by devices is easily converted to information and actions resulting in larger need of internet of things.

The volume, velocity and variety of data that can be handled securely with the onset of cybersecurity solutions has inculcated trust in the adoption of Internet of Things. Internet of Things exposes multiple layers of data exchange which can be targeted for security breach. The availability of cybersecurity solutions at all layers – end point devices, communication, storage and interoperability of data has allowed growth in usage of Internet of Things.

The advent of edge computing has allowed faster decisions and reaction times for all 'things'. The reduction in response time due to edge computing has led to evolution of various use cases that require faster response like alerts on accidents, healthcare data, and surveillance. The ability to compute both in connected and unconnected environment has increased the demand for smart devices.

Industry and manufacturing are large markets for Internet of Things. Predictive analytics serve as a proactive tool to improve efficiencies and productivity of a business. Predictive analytics play a major role as dependency on machines and devices increases. Improved algorithms and statistical techniques in this lever has supported growth of Internet of Things.

Cognitive computing allows enhanced experience for Internet of Things improving the intelligence of smart devices. The next economic impetus to Internet of Things shall be from machine intelligence allowing business model innovations on the fly.

Internet of Things platforms enable the delivery of Internet of Things applications and management of devices at rapidly reduced cost and time. The platforms provide a wide range of features to onboard devices, connect them securely and handle data exchanges.

### Business value of Internet of Things in smart cities

Smart cities have been one of the strongest enablers of Internet of Things. Cities today need to cater to dynamic demands of citizens. Many cities are competing to provide improved living conditions, environmental sustenance and economic vitality. With the advent of technology and digitalisation there has been an evolution of an integrated approach to a smart urban ecosystem. This has led to a huge marketplace and demand for Internet of Things. City planners and governing bodies are on a continuous lookout to innovate and adopt Internet of Things solutions that meet their town's priorities.

((





1. 5 Key Insights from 350 Smart City IoT Projects, IoT Analytics, Saverio, March 2019

According to the Zion Market Research report<sup>2</sup>, the global Internet of Things market, specific to smart cities was valued at around USD79.3 billion<sup>2</sup> in 2018 and is expected to reach approximately USD330.1 billion<sup>2</sup> by 2025, at a CAGR slightly above 22.6 per cent between 2019 and 2025. Major factors driving growth of Internet of Things in the smart cities market are increasing number of government initiatives and Public Private Partnership (PPP) models for smart cities, improvements in the communication infrastructure that are brought by Internet of Things and rising adoption of connected and smart technologies in smart cities' initiatives. However, the security and privacy issues related to Internet of Things may hinder Internet of Things in the smart cities market growth globally.

#### 2.1 Impact of Internet of Things on smart cities

Cities today have earned to be called 'smart' owing to their capability to manage, monitor and measure city services and utilities. With Internet of Things as the backbone, a smart city is able to comprehensively utilise information resources through a high degree of interoperable integration providing the essential elements of urban development.



Internet of Things supports demands of all stakeholders of a city - citizens, governance bodies, implementers and operations support. The availability of Internet of Things today allows a city to manage their assets and monitor city life. The data collected helps to gain valuable insights on urban living and can help transform livability parameters and future infrastructure.

The Institute of Electrical and Electronics Engineers (IEEE) Standard Associations, says of smart cities<sup>3</sup> "As world urbanisation continues to grow and the total population expected to double by 2050, there exists an increased demand for intelligent, sustainable environments that reduce environmental impact and offer citizens a high quality life. A smart city brings together technology, government and society to enable a smart economy, smart mobility, a smart environment, smart people, smart living and smart governance".

<sup>2.</sup> Global IoT in Smart Cities Market Will Reach USD 330.1 Billion By 2025: Zion Market Research, Zion Market Research, April 2019

<sup>3.</sup> The Internet of Things and Smart Cities, IoT Evolution, Ajit Singh, April 2019html

#### 2.2 Key applications of Internet of Things in smart cities

Since the emergence of various types of networks, Internet of Things has become one of the most important types of infrastructure in smart cities. By effective use of Internet of Things applications, a smart city can make the optimal use of public resources by increasing quality of services and reducing the cost.

A key objective of Internet of Things in smart cities is to provide easy and unique access to public resources, so that better utilisation and optimisation of transport surveillance, water, power and maintenance of public areas can be achieved. The concept of smart cities is being used to increase transparency and action been taken by local bodies in respect of public needs. There are few Internet of Things based applications which are being implemented in various smart cities as depicted in the figure below:



#### 2.3 Dimensions of Internet of Things adoption in smart cities

The intent of making cities Internet of Things enabled is not about connecting things and services, rather it is a means to achieve a collaborative and participative community. Smart cities is about cities with efficient operations and improved quality of life. The focus of city governing bodies should be to implement technology in the most non-intrusive, easy manner allowing the citizens to adopt it willingly. The success of Internet of Things adoption will depend not only on technological factors but largely on human and societal factors. Internet of Things solutions for cities must be evaluated on the following key dimensions to ensure its early and smooth adoption:



© 2019 KPMG, an Indian Registered Partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved.

### 3

### Need of Internet of Things policy framework for smart cities

The city can drive Internet of Things initiatives as its potential benefits create enormous incentives. However, for the initiatives to be a success, steps have to be taken to accrue the benefits of a fully connected world. Innovative user centric Internet of Things solutions

require substantial support from the government in the form of comprehensive policies to aid and support development and widespread adoption of technology.

Internet of Things policy shall require a

multi-pronged approach to not only promote innovation but also subscribe to the tenets of standards, regulations and governance. The journey to a full-fledged policy needs to develop the following:

#### Demonstration centres and Centres of

**Excellence:** To develop and showcase industry use cases utilising various for promotion of Internet of Things across various domains like connected cities, water management, environmental regulations, management, safety, supply chain and logistics and agriculture.

#### Capacity building and incubation centres:

Incubation centres to aid in capacity building through availability of hardware design tools, wireless development kits, application sensors, software tools, etc. allowing research funding, test labs, international collaborations, participation in international committees and events.

#### Human Resource development: Internet of Things education and awareness

programmes to introduce Internet of Things and allow widespread utilisation and work force building. Standards development: Framework to certify all aspects of Internet of Things usage will require development of the

following;

İV.

- Implementation of relevant standards related to technology, process, interoperability and services.
- Creation of expert committee for development and adoption of Internet of Things standards in the country.

#### **Governance structure**: Framework

framework for managing and monitoring deployment, usage and legal aspects of Internet of Things.

- Advisory Committee: to ensure compliance to standards and keep pace with technological advancements
- Governance
  Committee: to
  ensure legal,
  regulatory and
  trade compliances.

12

#### 3.1 Global progress on Internet of Things policy framework

Globally countries have started to understand the importance of a framework to promote IoT as it enters every aspect of urbanisation and human life. Some countries have started developing strategies to support technologies like Internet of Things<sup>1</sup>:



<sup>1.</sup> Why Countries Need National Strategies for the Internet of Things, Centre for Data Innovation, Joshua New & Daniel Castro, December 2015

2. Draft Policy on Internet of Things, Ministry of Communication & Information Technology, Gol, 2015

2019 KPMG, an Indian Registered Partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved



Countries that have adopted policy/legislation/regulation related to Internet of Things or M2M in 2015<sup>3</sup> :

#### If no, are there plans to adopt a regulatory framework for Internet of Things and/or M2M?,2015





© 2019 KPMG, an Indian Registered Partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserv

# Conclusion

Internet of Things in smart cities is related not only to use of robust technology but more so to the social aspect of ease of use, utility and digital equity which will allow larger acceptability and improved efficiencies in running a city. Digital ubiquity has spurred the influx of Internet of Things adoption.

analytics has helped Internet of

However for Internet of Things to be a success in smart city, it must adhere to the 4 C's principle,

- 1. Creative: Be disruptively innovative to solve urban needs using state of art technology
- **2. Correlated:** Allow to work in tandem with various city services

creating a mesh of citizen needs rather than existing in silos

- **3. Collaborative:** Induce participative and equitable behavior allowing strong sense of ownership
- **4. Certified:** Secure, safe usage ensuring privacy of citizens and stakeholders

#### Emerging levers driving Internet of Things in Smart cities

Creative	Correlated	Collaborative	Certified		
Select futuristic solutions utilising state if art technology like 5G, Blockchain, RPA, Al User centric Sustain- able solutions – Waste processing, drone based agriculture; charging	Interoperable processes to share data and resources Action derivation out of KPI focused services – Rule based processes to initiate actions on the service alerts	PPP models for sustaining and improving services Participative solutions to enhance citizenship Open Data Sources for Monetisation	Global standards Sustainability Standards and vertical ontology Technology standards for Data, Devices, Operability Privacy and Security – ISO, GDPR, DPO		
Infrastructure and Process Charter and Select Promising Technology in alignment with City vision	Build and Operate Implement solutions with business process mapping of existing and new needs	<b>Optimise</b> Build capacity. Share and interoperate to create a cohesive correlated secure process map. Benchmark and standarsize for improved roadmap and continuity			
In summary, the way technological evolutions in connectivity, computing , chip development, the way technological computing and adoption in the urban landscape will need to be computed by the technological computing and technological computing and the technological computing and technological computical computing and technological computing and technol					

supported largely by human and

### Acknowledgements

We are sincerely grateful to the following people from the ecosystem for extending their knowledge and insights to prepare this report.

#### **Business Team:**

Ramendra Verma Sameer Jain Neetika Chhabra Rakesh Lakhena Anoop Aravind

#### Design and compliance Team:

Anupriya Rajput Vivek Malekar Sheron D'silva







### KPMG in India contacts:

#### Nilaya Varma

Partner and Leader, Markets Enablement T: +91 124 669 1000 E: nilaya@kpmg.com

#### Ramendra Verma

Partner and Head, Government Advisory T: 91 120 3868703 E: ramendra@kpmg.com

### Exhibitions India Group contact:

#### Arun Singh

Sr. Manager Exhibitions India Group C-103, Okhla Industrial Estate, Phase III, New Delhi 110 020, India T: +91 11 4279 5033 | Mobile: +91 78278 55273 E: aruns@eigroup.in | www.exhibitionsindia.com



Follow us on: home.kpmg/in/socialmedia



The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

© 2019 KPMG, an Indian Registered Partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved.

The KPMG name and logo are registered trademarks or trademarks of KPMG International.

This document is for e-communication only. (007\_THL0519\_AR)