



# Trade & Customs

**Practice Profile**

January 2023



# Trade & Customs – Key service offerings

## 01 Trade compliance

### On-call advisory

Advisory on various stages of planning, import and post-import compliances

### Customs valuation & alignment with TP

Assistance in customs valuation and its harmonisation with transfer pricing  
+ Margin governance

### Tariff classification

Classification of raw materials, intermediate goods and finished products at 8-digit level

## 02 Trade operations support

### FTA benefits & origin administration

Identifying duty reduction opportunities linked to FTA and claim of benefits, support in origin administration and origin claim defence including as per CAROTAR 2020

### Review & exception management

Review of import/ export process, data, documents, etc. to identify embedded risks or improvement opportunities.

### On-site support & Managed services

Providing short term on-site support to client undergoing transformation or disruption in trade operations

## 03 Trade facilitation & Export incentive

### Trade cost efficiency and duty deferral

Identifying duty benefit/ deferral opportunities to achieve working capital efficiency (e.g., FTWZ, manufacturing under bond, etc.)

### Export incentives

Assisting on setting up SEZ/ EOU/ FTWZ and in availing benefits of schemes like drawback, RoDTEP, etc.

### Dispute resolution

Assistance during investigation and handholding throughout the dispute lifecycle  
+ Assisting with DRI investigations

## 04 Trade technology solutions

### Automation

Assisting the business in digitisation of trade data and trade SOPs, trade database management, etc.

### Analytics

Assisting the business with trade data analytics, data and process modelling, near real time dashboard reporting.

# Value proposition

- **Sharp focus** on delivering **business value** in cross border **supply chain**
- **Expertise** in trade & customs **planning, risk** identification and mitigation with effective usage of **advance ruling**
- **Strategic handholding** on interplay of trade and business throughout the lifecycle of the company, like incorporation, growth, expansion, mergers & acquisitions

## Lead Team



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Tewari**

**Partner**  
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KPMG in India



**Abhinay  
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**Director**  
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# Thank you!

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