



Exciting career opportunity



Deal Advisory - Senior Manager, Strategy Services

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services, with an industry focus. Our purpose is to inspire confidence and empower change. We have a notable 'Africa Footprint' serving clients across the continent. Our East Africa practice comprises offices in Kenya, Uganda, Tanzania, and Rwanda with reach across all of East Africa where one of our largest markets is Ethiopia. The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

Deal Advisory is a function within the advisory services where we apply deep technical knowledge and industry experience to a broad mix of complex and challenging transaction and business issues. We work with a range of clients including private companies, the public sector, private equity houses, leading financial institutions and individuals and enhance value in six broad ways: buying, selling, partnership, fixing, funding, and growing. We are therefore looking to recruit a Strategy Team Lead.

Responsibilities

- Team lead on consulting projects including supporting clients to design, develop and deliver innovative and pragmatic strategy solutions to address business challenges and foster growth.
- Manage multiple day to day roles that include project delivery, client relationship management, team building, and business development.
- Support and guide the planning, budgeting, quality management and resource management of consulting (client) and internal (within KPMG) projects.
- Stay abreast on current business and economic developments relevant to the client's business; and use current technology and tools to enhance the effectiveness of services provided.
- Continuously review project's performance against pre-set objectives and milestones to ensure quality control throughout its life cycle while identifying and addressing key challenges/lessons learnt.
- Ensure effective operation of projects by managing and facilitating flow of essential information and feedback among project stakeholders; regularly and effectively communicate project expectations and updates.
- Provide technical guidance on client assignments including preparation of reports and ensure projects are delivered according to client specification and within set timelines.
- Demonstrate teamwork and responsibility with the engagement team members.
- Facilitate project contracting with associates and coordinate tasks undertaken by sub-consultants.
- Ensure quality and internal risk management guidelines are observed during setup, execution, and closeout of projects.
- Work with colleagues in East Africa on client work and internal initiatives as well as with international teams where appropriate.

Desired competencies

- Demonstrate project management, business, and commercial acumen, drive for execution, people management and development skills.
- Excellent organisational skills, having the ability to prioritise workload whilst being resilient and being able to cope well under pressure and meeting tight deadlines.
- Excellent communication skills (verbal and written), particularly ability to articulate concepts and recommendations in written form - reports, analytical analysis etc.
- Ability and willingness to travel within the East Africa where the project dictates.
- Strong ability to manage large project consulting teams.
- Demonstrated experience in development and implementation of practical solutions to complex strategic challenges.
- Demonstrated track record in relationship management and business development.

Qualifications

- Bachelor's degree from any reputable University and preferably in a business-related field.
- Master's degree or professional in business or strategic management would be an added advantage.
- CPA, ACCA or CFA or any other relevant professional qualification.
- At least 9 years work experience within a busy environment in a reputable organization.
- Demonstrated experience in strategy development either as a consultant or internal strategy team.
- An in-depth understanding of management functions (i.e., people, systems, and operations etc.)

We offer

- A fantastic opportunity to work on exciting corporate deals across East Africa.
- Exciting unparalleled exposure to advisory skills, competencies, and tools.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Competitive remuneration alongside a range of other benefits provided to KPMG employees.
- Opportunity for travel.
- Unrivalled space to grow and be innovative.
- Opportunity to go on global secondment.

If your career aspirations match this exciting opportunity, please use the link below to apply.

Deal Advisory - Senior Manager, Strategy Services Filling the link is mandatory for consideration alongside your email application to talentrecruit@kpmg.co.ke quoting **"Deal Advisory – Senior Manager Strategy Services"**

Selections will be made on a rolling basis. Only shortlisted candidates will be contacted.