Associate Director, Intelligent Automation Lead – Africa

KPMG in Africa is part of a global network of firms that offers Audit, Tax, Consulting, Deal Advisory and Technology services. Through the talent of over 16,000 colleagues, we bring our creativity and insight to our clients' most critical challenges.

With offices across the continent, we work with everyone from small start-ups and individuals to major multinationals, in key sectors. Our work is often complex, yet our vision is simple: to be the clear choice for our clients, for our people and for the communities we work in.

At KPMG, Our Values represent what we believe in and who we aspire to be. Our Values guide our behaviors day-to-day, informing how we act, the decisions we take, and how we work with each other, our clients, our communities and all our stakeholders. They bind us together, across our different backgrounds and cultures, and are common to each of us. Living Our Values is a journey that requires the collective ownership and commitment of everyone at our firm. If you would like to be part of this journey, we welcome you to explore the opportunity.

Position Summary

At KPMG, you'll find a world of opportunity, where our people give clients and communities the insights, they need to build a sustainable future.

This role seeks a professional with cognate experience in Intelligent Automation (IA) to help clients automate business processes using technologies such as RPA, business process management (BPM), analytics and artificial intelligence.

This is a Full Time, Hybrid Pan-African role, with responsibility for leading a team across the continent, and the resource will be based in either Johannesburg, Nairobi, or Lagos.

Role and Responsibilities

Strategy

- Provide technical IA support to the Africa digital transformation team.
- Leverage regional alliances with technology partners (e.g. Microsoft, Oracle, IBM, AWS, Google, etc) to drive proactive leads generation, joint pitch, pipeline management and conversions as they relate to intelligent automation.
- Work with relevant functional areas and service lines across the Firm to deliver on client engagement and sales initiatives
- Leverage local and global KPMG artefacts, SMEs, and other network assets to advance the firm's data & analytics agenda.
- Manage, coach and grow the IA team.
- Participate in the development and publication of thought leadership.

Client Impact

- Develop and implement process improvement strategies that align with business objectives and deliver measurable results
- Provide leadership and guidance to cross-functional teams to ensure the successful delivery of process improvement/ operations transformation projects.
- Design robotic systems from start to finish for clients.
- Develop and implement software that will control robots.
- Create prototypes and work on necessary components
- Perform integration tests and quality control.
- Apply machine learning techniques to improve process outcomes.
- Create complete documentation for robotic systems
- Monitor the use of robotic systems and optimize functionalities.
- Troubleshoot defects in robot design and development.

- Promote awareness of KPMG's Intelligent Automation capabilities.
- Identify business opportunities across Africa and develop new client relationships to expand the business and ensure a rich pipeline
- Provide subject matter expertise on IA for clients in relevant industries
- Lead business development activities including targeting key C-suite, proposing services and closing opportunities.
- Lead highly skilled client and KPMG work teams throughout the project lifecycle by leveraging IA approaches and frameworks and helping to ensure timely execution of project deliverables.

Finance

- Deliver on targets and goals (including sales goals)
- Provide annual budget input for the area of responsibility for approval and integration into service line/ growth area budget
- Manage the annual budget, including costs for designated area

Qualifications, Experience and Skills

The ideal candidate has:

- 10+ years of experience in IA spanning business process management; robotic process automation (RPA) with advanced technologies such as artificial intelligence (AI); optical character recognition (OCR); intelligent character recognition (ICR) and process mining.
- Deep experience with creating end-to-end business processes that think, learn and adapt on their own.
- Deep hands-on experience with intelligent automation frameworks and services available on Platforms such as Azure, AWS or GCP.
- Deep knowledge of Al programming languages and frameworks such as Python, Java, etc.
- Proven experience with RPA tools such as UiPath, Blue Prism, Automation Anywhere, Power Automate, etc.
- Proven experience with low code and no-code platforms.
- Demonstrated ability to lead and manage a team of engineers and consultants.
- Proven track record of delivering results and exceeding client expectations within a variety of industries.
- Good knowledge of supply chain, demand planning and replenishment, forecasting, scheduling, inventory optimization and working capital.
- Knowledge of cost, efficiency, and productivity optimization methods.
- Ability to develop and evaluate integrated systems.
- Demonstrated experience developing relationships with senior clients in a professional services environment.
- Being a self-starter and able to work independently including across multiple priorities and complex matrixed roles and responsibilities.
- Confident, tactful and able to effectively influence others and deal effectively with senior leaders.
- Strong communicator, including listening skills with an ability to translate insights across business and technology teams and to develop and present new ideas and conceptualize new approaches and solutions.
- Strong team and work ethic, comfortable with ambiguity, change and challenge.

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge infrastructural development across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.

If your career aspirations match this exciting opportunity, please send your application to talentrecruit@kpmg.co.ke by 15 July 2023.

Please note that only shortlisted candidates will be contacted on a rolling basis.

