

# Exciting career opportunity

#Thrive with us and #Come as you are



## Development Finance Manager

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

### Position Summary

We are currently looking for a Development Finance Manager to join our Deal & Strategy Advisory Services team.

This is a full-time role, and the successful candidate will be responsible for delivering projects in impact investing including investment readiness for SMEs and/ or startups, gender lens investing for donors and development finance institutions (DFIs).

### Key roles and responsibilities

- Working with senior colleagues in the business to manage small project teams for bespoke clients and situations or assisting in the management and delivery of larger complex projects.
- Supporting to identify client and stakeholder needs, supporting project teams in discussing solutions with clients and managing stakeholder communications.
- Using your own commercial experience, sector experts across the Firm and technology to undertake critical financial analysis of client forecasts and business plans.
- Maintaining a keen interest in the latest digital tools available to you within the Firm and how these can support us in solving complex client problems.
- Involved in meetings with client directors, key business intermediaries and other stakeholders.
- Undertaking and overseeing analysis, including the identification of the root cause of financial / operational issues while also being able to adopt a more holistic perspective to a problem.
- Developing strategic options and engaging in stakeholder discussions and negotiations to achieve a client's strategic objectives.
- Producing high quality reports / presentations for a range of clients and stakeholders.
- Creating an inclusive environment which ensures different opinions are heard, our people can flourish, and we get the best outcomes for our clients.
- Actively involved in business development activities and networking events with potential new clients and intermediaries as well as proactively identifying new opportunities and innovative areas for us to support our clients.
- Helping to foster a culture of continual development through the continuous investment in your own and your team's personal development and technical acumen, including initiating open and honest coaching conversations.

### Academic/Professional qualifications and Experience:

- Bachelor's Degree in finance, accounting, economics or any other relevant field.
- Masters in development finance or any other relevant field is an added advantage.
- Minimum of 6-8 years experience within the development finance/ impact investing space.

### Personal attributes:

- Good communication (written and verbal), numeracy, presentation and analytical skills.
- IT proficiency, especially Microsoft Office and recruitment software
- An eye for detail
- Team player with leadership capability
- Excellent coordination and planning skills
- Goal driven and results oriented mindset.
- Multicultural skills to operate across diverse African jurisdictions.
- Resilience, tenacity, and the ability to handle difficult client conversations.
- Comfort with multitasking, flexibility, open-mindedness, and the ability to make quick decisions.
- Unquestionable integrity.

### We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

If your career aspirations match this exciting opportunity, please use the link below to apply:

**[Development Finance Manager – Candidate's Summary](#)**. Filling the link is mandatory for consideration alongside your application to [talentrecruit@kpmg.co.ke](mailto:talentrecruit@kpmg.co.ke) quoting 'Development Finance Manager' by 18 August 2024.

Please note that only shortlisted candidates will be contacted.