

Exciting career opportunity

#Thrive with us and #Come as you are



Climate Adaptation & Resilience – Senior Manager _ International Development Advisory Services (IDAS) Africa

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

Position Summary

We are currently looking for a Senior Manager to support us in business development and delivery of assignments to promote Climate adaptation and resilience under our Renewable Energy, Climate Change and Environment pillar/sector, across different African countries. The Renewable Energy, Climate Change and Environment pillar works with our clients to develop and scale new approaches and business models to address key climate and environment issues, and to set emerging economies onto low carbon development pathways.

Based in Nairobi, Kenya, the successful candidate will work closely with the Associate Director/Pillar Head responsible for Renewable Energy, climate change and adaptation to identify, shape, pursue and deliver business opportunities across Africa. He/she will combine business development with delivery and management of engagements. The role will require travel across Africa.

Key roles and responsibilities

- Business development – A lead role is business development strategy design and implementation. Generating new business, building and cultivating strong business relationships, and exhibiting technical and operational leadership to deliver quality, client- centric solutions to promote climate adaptation and resilience in targeted countries in Africa.
- Client/project management – Lead/manage multiple projects or programs through the direction of a team of professionals and with the contribution of cross- divisional specialists. This includes support on negotiations, contractual arrangements and delivery of engagements.
- Develop a portfolio of projects (cutting across Africa) by building and maintaining strategic relationships with senior stakeholders in targeted countries' institutions responsible for climate adaptation and resilience while coordinating with potential funding agencies.
- Maintain awareness of target countries' NDC ambitions and tailoring specific solutions (adaptation and/or resilience) to address the climate needs identified.
- Risk management – Ensure full compliance with KPMG's quality, risk and management requirements.
- Any other tasks that will be assigned to you.

Academic/Professional qualifications and Experience:

- Bachelor's degree in health, economics, forestry, agriculture, environmental science etc. A post graduate qualification in a relevant field would be essential.

- At least 10 years' working experience in the international development sector or working with development finance institutions, preferably in Africa;
- Proven experience of managing projects and teams in a development or professional services firm;
- At least 6 years of experience/knowledge working in the field of climate adaptation and resilience;
- Demonstrated ability to generate business and deliver work regarding climate adaptation and resilience;
- Track record of success in writing proposals and winning engagements;
- Established relationships and networks with Multilateral development organizations such as the World Bank, FCDO, USAID, etc.
- Well-developed presentation, proposal and report writing, communication and interpersonal skills.

Personal attributes:

- Good communication (written and verbal), numeracy, presentation and analytical skills.
- IT proficiency, especially Microsoft Office
- An eye for detail
- Team player with leadership capability
- Excellent coordination and planning skills
- Multicultural skills to operate across diverse African jurisdictions.
- Resilience, tenacity, and the ability to handle difficult client conversations.
- Comfort with multitasking, flexibility, open-mindedness, and the ability to make quick decisions.
- Unquestionable integrity.

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

If your career aspirations match this exciting opportunity, please use the link below to apply:

[Climate Adaptation & Resilience IDAS SM – Candidate's Summary](#). Filling the link is mandatory for consideration alongside your application to dasrecruit@kpmg.co.ke quoting 'Climate Adaptation & Resilience _ IDAS Senior Manager'. This position shall be shortlisted on a rolling basis.

Please note that only shortlisted candidates will be contacted.