

Exciting career opportunity

#Thrive with us and #Come as you are



Trade and Investment Manager - International Development Advisory Services (IDAS)

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, Rwanda and Ethiopia.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

Position Summary

We are currently looking for a Trade and Investment Manager to join our International Development Advisory Services team.

This is a full-time role, and the successful candidate will be supporting our growing portfolio of trade and investment projects and pursuits.

Key roles and responsibilities

- Manage delivery of IDAS projects in the trade and investment pillar including planning, budgeting, resource management, quality reviews, risk management, monitoring and reporting. Lead/support in developing and implementing technical solutions.
- Manage business development activities including scoping and early intelligence, development of concept notes, expressions of interest and proposals. Maintain an awareness of key developments, trends and competitor activity in trade and investment in Africa.
- Lead and contribute to developing and nurturing relationships with existing and potential clients, project partners and other organizations.
- Support practice development, capacity building, thematic/sectoral coordination, and other initiatives.
- Ensure full compliance with KPMG's quality and risk management requirements.
- Any other tasks that shall be assigned to you.

Academic/Professional qualifications and Experience:

- Bachelor's degree in international development, economics, business administration or finance, or any other relevant field.
- Master's degree / professional qualification in a relevant field is an added advantage.
- Minimum 6-8 years of experience in investment support with a regional or international financial institution, management consultancy firm, investment bank, or similar organization.

Technical skills and competencies:

- Technical skills and knowledge in one or more of the following areas: Investment attraction, investment

readiness support, investor engagement and facilitation, and other relevant investment advisory skills

- Strong analytical, writing and communication skills
- Understanding of global development issues
- Experience working in a complex, fast-moving environment and dealing professionally with multiple stakeholders
- Ability to build collaborative relationships with others inside and outside of the organization.

Personal attributes:

- IT proficiency, especially Microsoft Office
- An eye for detail
- Team player with leadership capability
- Excellent coordination and planning skills
- Goal driven and results oriented mindset
- Proactive and keen to learn
- Multicultural skills to operate across diverse African jurisdictions.
- Resilience, tenacity, and the ability to handle difficult client conversations.
- Comfort with multitasking, flexibility, open-mindedness, and the ability to make quick decisions.
- Unquestionable integrity.

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

If your career aspirations match this exciting opportunity, please use the link below to apply:

[Trade & Investment Manager - IDAS – Candidate's Summary](#). Filling the link is mandatory for consideration alongside your application to dasrecruit@kpmg.co.ke quoting 'Trade & Investment Manager - IDAS' by 31 July 2024.

Please note that only shortlisted candidates will be contacted.