



Exciting career opportunity

#Thrive with us and #Come as you are



Senior Manager, Carbon Markets (ESG) - Africa

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda. The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

KPMG in Africa is part of a global network of firms that offers Audit, Tax, Consulting, Deal Advisory and Technology services. Through the talent of over 16,000 colleagues, we bring our creativity and insight to our clients' most critical challenges.

With offices across the continent, we work with everyone from small start-ups and individuals to major multinationals, in key sectors. Our work is often complex, yet our vision is simple: to be the clear choice for our clients, for our people and for the communities we work in.

At KPMG, Our Values represent what we believe in and who we aspire to be. Our Values guide our behaviors day-to-day, informing how we act, the decisions we take, and how we work with each other, our clients, our communities and all our stakeholders. They bind us together, across our different backgrounds and cultures, and are common to each of us. Living Our Values is a journey that requires the collective ownership and commitment of everyone at our firm. If you would like to be part of this journey, we welcome you to explore the opportunity.

Position Summary

KPMG Africa is looking for a best-in-class candidate to help grow the decarbonization business across our different sectors and service lines in Africa, including but not limited to, carbon finance, carbon markets and carbon project development/verification. The ideal applicant would be able to find client opportunities for KPMG, manage and develop relationships with partners, develop appropriate market strategies and assist in execution. Predominantly a client facing role, a key performance metric is the sales and revenue generated for KPMG- though it does not exclude the need to formalize and structure the operational support required to build this practice internally.

The role will be located in Nairobi, Kenya and will be on initial two-year contract terms (renewable subject to performance).

Role and Responsibilities

- Acting as KPMG's focal point on Carbon Markets in Africa
- Participating to KPMG International's efforts related to Carbon Markets and acting as a relay for Africa in global calls and working groups discussions
- Leading client discussions, proposals and project execution efforts
- Contributing publicly to the visibility and communication of KPMG's activities and outcomes in the field of Carbon Markets
- Authoring (or contributing to the production of) Carbon Markets related Thought Leaderships and reports

- Leading the identification and qualification process of opportunities related to Carbon Markets in Africa (e.g., VCM projects, Article 6 projects or policy-based opportunities)
- Actively supporting KPMG Africa's Member Firms, whenever relevant and possible, throughout client engagements related to Carbon Markets (e.g., proposal, client pitch and delivery of the work)
- Actively contributing to the ongoing effort of internal capacity building of KPMG Member Firms' colleagues in Africa on topics such as climate finance, carbon markets, Article 6 readiness, other types of carbon pricing instruments etc.
- Supporting the development and management of institutional frameworks and databases for carbon market implementation in Africa in-house and in collaboration with relevant stakeholders (e.g., ACMI)
- Working on the analysis and capacity building support required for the successful implementation of Article 6 cooperative approaches in Africa

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Attributes and Skills

- Understanding of ESG, especially the decarbonization drivers and carbon finance aspects.
- The ability and experience to generate demand for carbon market consulting services.
- The ability to create new, profitable lead channels while mining existing sales channels for opportunities.
- Ability to present and communicate clearly with client stakeholders (from senior executives to users).
- Must be able to work autonomously and in a team, while seeking leadership guidance appropriately.
- Ability to plan, coordinate and track multiple business development activities.

Expected Experience:

- Masters of Sciences in Environmental Engineering, Environmental Science, or Environmental Law.
- 10 years of work experience in the field of Climate Finance and Carbon Markets
- Clear understanding of Carbon Pricing Instruments operating, planned, or considered in Africa and interlinkages (present and future) with Carbon Markets.
- Must have Deep knowledge across the VCM landscape.
- Demonstrated experience in the development cycle of carbon projects

- Knowledge and expertise in Nature-Based Solutions (forest conservation, afforestation, and reforestation activities) would be considered a plus
- Must have familiarity with Partnerships for Carbon Accounting Financial (PCAF), and good understanding of standards in the Carbon Market (such as Verra and Gold standards).
- Data analytics or previous experience with registries would be a plus.
- Candidate ideal location: Nairobi. Although other locations in Africa can also be considered.
- Language requirement: fluent in English (both in speaking and writing).

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge development projects across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.

KPMG is committed to achieving gender balance. Female candidates are strongly encouraged to apply for this position

If your career aspirations match this exciting opportunity, please use the link below to apply:

[Carbon Markets Expert \(ESG\) – Africa – Candidate's Summary](#). Filling the link is mandatory for consideration alongside your application to dasrecruit@kpmg.co.ke quoting 'Carbon Markets Expert (ESG) – Africa. This position shall be shortlisted on a rolling basis.

Please note that only shortlisted candidates will be contacted.