

Exciting career opportunity

#Thrive with us and #Come as you are



KPMG Tax Private Enterprise Associate

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

Key roles and responsibilities

- Responding to client queries effectively, identify value-added opportunities.
- Develop and maintain client relationships, stay updated on business trends, and contribute to continuous improvement.
- Proactively assist the team on various aspects of engagements in the planning and implementation of project activities which include client interviews, data gathering, and coordination of KPMG and client resources as may be assigned.
- Work with the sectors teams to drive targeted sector engagement across the firm.
- Perform the necessary Risk Management and KYC procedures for engagements as requested by the senior(s)/management teams.
- Demonstrate teamwork and leadership by taking on champion roles, teaching others, and seeking opportunities to learn.
- Have the willingness to undertake business development activities, an ability to identify opportunities and build on internal and external networks.
- Contribute to thought leadership through writing articles and participating in activities aimed at brand enhancement.
- Ability to build positive relationships with team members and clients.
- Ability to handle simultaneously multiple engagements and client service teams.
- Entrepreneurial mind-set and ability to identify opportunities and develop high quality proposals.
- Excellent negotiation skills.
- Good analytical and problem-solving skills.
- Skills, and comfort interacting with C-level professionals.

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

Academic/Professional qualifications and Experience:

- Bachelor's degree in economics, business, finance or related field from an accredited university.
- A minimum of two years of relevant work experience in proposal development and business development
- A minimum two years of relevant experience within a Venture Capital or Private Equity set-up is a MUST.
- Proficient in Microsoft Office applications and performing internet research.
- Strong understanding of the startup ecosystem, SMEs and family office.

Personal attributes:

- Excellent verbal and written communications skills and the ability to articulate complex information.
- An interest in start-ups, entrepreneurship, investments and financial analysis.

If your career aspirations match this exciting opportunity, please use the link below to apply:

[Tax Private Enterprise Associate – Candidate's Summary](#). Filling the link is mandatory for consideration alongside your application to talentrecruit@kpmg.co.ke quoting 'Tax Private Enterprise Associate' by 06 Jan 2025.

Please note that only shortlisted candidates will be contacted.