



Exciting career opportunity



#Thrive with us and #Come as you are

Senior Associate – Deal Advisory (Restructuring)

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

Position Summary

KPMG Deal Advisory wishes to recruit a Senior Associate who will help clients reduce balance sheet stress, generate cash and reduce costs or refinance to find the best source of capital to support their business objectives. The successful candidate will be exposed to a broad mix of complex and challenging transactions and business issues, working with a range of clients including private companies, the public sector, private equity houses, leading financial institutions and individuals..

Key roles and responsibilities

- Help our clients reduce balance sheet stress, generate cash and reduce costs or refinance to find the best source of capital to support their business objectives
- Day to day case management of administrations, liquidations, corporate workouts, and other corporate insolvency processes
- Involvement in pre-insolvency planning matters
- Supporting engagement leads in ensuring 100% compliance with statutory deadlines on cases
- Liaison with internal and external stakeholders, including communications with remote-based colleagues and dealing with external lawyers, agents and key creditors
- Keeping up to date with insolvency and other relevant legislation across the GCC
- Identify risk issues and ensure these are escalated to your senior management
- Theorizing net returns for clients and other stakeholders from financially distressed companies and individuals
- Day to day management of asset recoveries and litigation matters
- Analyze complex data and use it to tell a story to stakeholders
- Bringing your unique skills and interests to bear to improve outcomes for our clients, people and practice
- Assist the Managers, Directors and Partners in delivering services to our various clients across all industries.
- Provide leadership, direction, and guidance to junior team members.
- Review the work of junior members of the team and provide training where necessary.
- Develop and present client materials including status reports, project reports and presentations.
- Actively participate in the hands-on delivery of projects and programs which may include program design and development; benefits and quality management; stakeholder management; portfolio management; program and project planning including milestone management; and risk and issue management.
- Preparation of proposals to target clients and support in business development efforts.
- Maintain relationships with key client contacts.
- Performing all other related tasks and duties as may be determined from time to time by the team leaders and members.



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Academic/ Professional qualifications and Experience:

- Bachelor's degree in business administration, marketing, finance, accounting, economics, or a related field.
- Professional qualifications in ACCA, CFA, CPA are an added advantage.
- Minimum **4-6** years of experience.
- Experience working in a Big Four firm or a similar professional services organization.

Technical competencies & Personal attributes:

- Excellent communication and interpersonal skills, both written and verbal.
- A strong ability to build and maintain strong relationships with clients, colleagues, and industry professionals.
- Strong analytical & problem-solving skills, with the ability to translate complex issues to support client solutions.
- Diligent and committed to excellence.
- Experience in financial due diligence, corporate insolvency cases and restructurings (out-of-court and in-court procedures) are considered an asset.
- Strong business writing, report writing, presentation and research skills.
- A collaborative spirit and the ability to work effectively with others to achieve shared goals.
- A curious and creative mind, always seeking new and better ways of doing things.
- Resilience and Tenacity: must be able to always sustain motivation and commitment and can contain and absorb stressful moments and issues.
- Willingness to travel within and outside the region on a need basis.

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

If your career aspirations match this exciting opportunity, please use the link below to apply:

[Senior Associate - Deal Advisory \(Restructuring\)– Candidate's Summary](#). Filling the link is mandatory for consideration alongside your application to talentrecruit@kpmg.co.ke quoting 'Senior Associate – Deal Advisory (Restructuring)' by 06 March 2025.

Please note that only shortlisted candidates will be contacted.