



# Exciting career opportunity



#Thrive with us and #Come as you are

## Strategy Senior Associate

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients’ expectations.

### Position Summary

KPMG Deal Advisory wishes to recruit a Senior Associate who will apply deep technical knowledge, industry experience to a broad mix of complex and challenging transaction and business issues. The incumbent will be working with a range of clients including private companies, the public sector, private equity houses, leading financial institutions and individuals across three core areas i.e. Strategy Development, Restructuring and Infrastructure Advisory, Corporate Finance and Transaction Services.

### Key roles and responsibilities

- Assist the Managers, Directors and Partners in delivering services to clients in diversified sectors.
- Deliver high quality work on engagements.
- Actively participate in the hands-on delivery of projects and programs which may include program design & development; benefits & quality management; stakeholder management; portfolio management; program and project planning including milestone & risk management.
- Develop and present client materials including status reports, project reports and presentations.
- Preparation of proposals to target clients and support in business development efforts.
- Review the work of junior members of the team and provide training where necessary.
- Coaching and mentoring team members performing related tasks and duties as may be determined from time to time by the team leaders and members.
- Maintain relationships with key client contacts.
- Any other tasks that will be assigned to you.

### Academic/Professional qualifications and Experience:

- A Bachelor’s degree in business administration, finance, accounting, economics, or a related field.
- Professional qualifications in ACCA, CFA, CPA are an added advantage.
- Minimum 4-6 years of experience in management

consulting, corporate finance or transaction advisory services and infrastructure project management..

- Experience in strategy development, financial analysis, financial modeling, feasibility studies, appraisal and / or project structuring experience.

### Personal attributes:

- Good communication (written and verbal) and presentation skills.
- Strong analytical and problem-solving skills with a track record of delivering successful outcomes
- IT proficiency, especially Microsoft Office
- An eye for detail
- Team player with leadership capability
- Excellent coordination and planning skills
- Multicultural skills to operate across diverse African jurisdictions.
- Ability to travel domestically and internationally as required.
- Resilience, tenacity, and the ability to handle difficult client conversations.
- Ability to multitask, flexibility, open-mindedness, and quick decision-making skills
- Unquestionable integrity.

### We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

If your career aspirations match this exciting opportunity, please use the link below to apply:

**[Strategy Senior Associate – Candidate’s Summary](#)**. Filling the link is mandatory for consideration alongside your application to [talentrecruit@kpmg.co.ke](mailto:talentrecruit@kpmg.co.ke) quoting ‘**Strategy Senior Associate- Deal Advisory**’ by 15 July 2025.

Please note that only shortlisted candidates will be contacted.