



Bringing the future into focus

An introduction to KPMG in Laos

Our promise

**With passion and purpose,
we work shoulder-to-shoulder with you,
integrating innovative approaches
and deep expertise to deliver real results.**

About KPMG

KPMG is a global network of professional firms providing Audit & Assurance, Tax, Legal and Advisory services across a wide range of industries. KPMG firms operate in 145 countries and territories, collectively employing more than 227,000 people.

In Laos, KPMG has a long tradition of professionalism and integrity. Combined with our dynamic approach to serving clients in a digitally driven world, our expertise in Audit & Assurance, Tax and Advisory services has seen us work with renowned companies to help them solve complex challenges, steer changes, disrupt sectors and grow. Collaboration and innovation are ingrained in our approach, with our people aiming to provide genuine, sustainable value for our clients.

ເຄຟເອັມຈີ ເປັນເຄືອຂ່າຍບໍລິສັດລະດັບໂລກທີ່ໃຫ້ບໍລິການດ້ານການກວດສອບບັນຊີ ແລະ ການໃຫ້ຄວາມເຊື່ອໝັ້ນອື່ນ, ພາສີອາກອນ, ກົດໝາຍ ແລະ ທີ່ປຶກສາທຸລະກິດ ໃຫ້ແກ່ບໍລິສັດໃນຫຼາກຫຼາຍອຸດສາຫະກຳ. ເຄຟເອັມຈີ ໃຫ້ບໍລິການໃນ 145 ປະເທດ, ລວມມີຜະນິດງານຫຼາຍກວ່າ 227,000 ຄົນ.

ເຄຟເອັມຈີປະເທດລາວມີວັດທະນະທຳອົງກອນທີ່ໃຫ້ຄວາມສຳຄັນດ້ານຄວາມເປັນມືອາຊີບ ແລະ ຄວາມຈິງໃຈ ພ້ອມກັບຄວາມສາມາດໃນການໃຫ້ບໍລິການລູກຄ້າໃນຫຼາກຫຼາຍມິຕິພາຍໃຕ້ບໍລິບົດຂອງໂລກດິຈິຕໍາຍຸກໃໝ່ ປະກອບກັບຄວາມຊຽງຊານຢ່າງເລິກເຊິ່ງເຮັດໃຫ້ເຮົາສາມາດຊ່ວຍລູກຄ້າແກ້ໄຂບັນຫາທີ່ຊັບຊ້ອນ, ຊຸກຍູ້ການປ່ຽນແປງ, ປ່ຽນໂສມໜ້າວົງການອຸດສາຫະກຳ ແລະ ສ້າງໂອກາດການຈະເລີນເຕີບໂຕໄດ້. ການຮ່ວມມືກັບພາກສ່ວນຕ່າງໆ ແລະ ການປັບໃຊ້ນະວັດຕະກຳເປັນສ່ວນສຳຄັນຂອງເຮົາ ແລະ ເຮົາພ້ອມທີ່ຈະໃຫ້ການບໍລິການທີ່ຈິງໃຈ ແລະ ສ້າງຄຸນຄ່າທີ່ຍືນຍົງໃຫ້ກັບລູກຄ້າ.

About future focus

Economic change, technology advancement and industry disruption are forcing companies to rethink where and how they will operate and compete in the future.

KPMG has the depth of expertise, global reach, clarity of insight and strength of purpose to work shoulder-to-shoulder with our clients to help them anticipate and prepare for the challenges and opportunities their business will face in the future.

ຄວາມຜັນແປທາງເສດຖະກິດ, ຄວາມກ້າວໜ້າທາງເຕັກໂນໂລຊີ ແລະ ການປ່ຽນແປງຢ່າງໄວວາໃນແຕ່ລະອຸດສາຫະກຳ ເຮັດໃຫ້ທຸລະກິດຕ່າງໆຕ້ອງຫັນກັບມາຄົ້ນຄິດ ແລະ ວາງແຜນວ່າຈະດຳເນີນທຸລະກິດແລະແຂ່ງຂັນໃນຕະຫຼາດໄດ້ແນວໃດໃນອະນາຄົດ.

ເຄີຍເອີ້ນຈີ ມີຄວາມຊຽວຊານ, ມີເຄືອຂ່າຍທົ່ວໂລກ, ມີຄວາມຮູ້ຢ່າງເລິກເຊິ່ງ ແລະ ຄວາມຍືດໝັ້ນທີ່ຈະເຮັດວຽກຄຽງປາຄຽງໄຫຼໄປກັບລູກຄ້າຂອງເຮົາ ເພື່ອເບິ່ງໄປຂ້າງໜ້າ ແລະ ກຽມພ້ອມສຳລັບຄວາມທ້າທາຍແລະໂອກາດທີ່ຈະມາໃນອະນາຄົດ.

Our services

Specialized industries

- Automotive
- Banking
- Construction and real estate
- Consumer and retail
- Energy and natural resources
- Government and public sector
- Industrial markets
- Infrastructure
- Insurance
- Life sciences and healthcare
- Media
- Private equity
- Technology
- Telecommunications
- Transport and logistics

Audit & Assurance

At KPMG in Laos, we invest in the quality of our processes, methodologies and systems to ensure that the work we do meets the standards of our profession. Our relentless focus on quality has never been more critical than in these uncertain and challenging times.

Through investments in advanced technologies, we have initiated and deployed new tools to enhance audit efficiency in order to provide consistent, professional and standardized audit services.

KPMG audit clients range from large global corporations to entrepreneurial growing businesses where our audit smart platform and tools enable a dynamic risk assessment and automated testing as well as provide audit professionals with powerful Data & Analytics to gain deeper insights.

Our Audit & Assurance services include:

- Statutory audit and review of the financial statements
- Audit and review of financial information according to US GAAP and IFRS
- Domestic and international initial public offering audit and related services
- Agreed-upon procedures
- Assurance service on financial and non-financial information

ບໍລິການກວດສອບບັນຊີ ແລະ ການໃຫ້ຄວາມເຊື່ອໝັ້ນອື່ນ

ເຮົາໃຫ້ຄວາມສໍາຄັນກັບຄຸນນະພາບຂອງຂະບວນການ, ວິທີການ ແລະ ລະບົບການເຮັດວຽກ ໂດຍໃຊ້ເຄື່ອງມືແລະເຕັກໂນໂລຊີຕ່າງໆ ເພື່ອໃຫ້ໄດ້ຂໍ້ມູນທີ່ເລິກເຊິ່ງມາໃຊ້ໃນການປະເມີນຄວາມສ່ຽງ ແລະ ລວບລວມຫຼັກຖານການກວດສອບບັນຊີທີ່ຜຽງພໍແລະເໝາະສົມ ແລະ ສົ່ງມອບວຽກກວດສອບບັນຊີທີ່ມີຄຸນນະພາບ. ເຮົາໃຫ້ບໍລິການວຽກກວດສອບບັນຊີ ແລະ ວຽກໃຫ້ຄວາມເຊື່ອໝັ້ນອື່ນ ທີ່ກ່ຽວກັບຂໍ້ມູນທາງການເງິນແລະຂໍ້ມູນອື່ນໆ ໃຫ້ແກ່ບໍລິສັດຂະໜາດໃຫຍ່ລະດັບໂລກຈົນເຖິງທຸລະກິດທີ່ກໍາລັງເຕີບໂຕ.

Tax

As a leading tax network, we believe that we – as individual tax professionals and as member firms – have a duty to engage in the discussion and debate surrounding Tax Transparency and Responsibility. As the tax strategies of multinationals and domestic companies continue to be examined by both tax authorities and the public alike, we work with our clients to develop tax strategies that are fit for purpose in the tax system of tomorrow.

Our Tax services include:

- Domestic tax advisory
- International tax advisory
- Mergers & acquisitions
- Tax compliance
- Transfer pricing
- Trade & customs
- Personal income tax advisory and compliance
- Immigration
- Tax investigation assistance
- Digital economy
- Tax optimization and supply chain management
- Accounting and tax outsourcing services (i.e. bookkeeping, tax registration and payroll)

ບໍລິການດ້ານອາກອນ

ເຮົາເຊື່ອວ່າໃນຖານະຜູ້ນໍາຂອງເຄືອຂ່າຍການໃຫ້ບໍລິການດ້ານອາກອນ ແລະ ໃນຖານະຜູ້ປະກອບການວິຊາຊີບແລະສໍານັກງານໃຫ້ບໍລິການດ້ານອາກອນ, ເຮົາມີໜ້າທີ່ໃນການເຂົ້າໄປກ່ຽວຂ້ອງກັບການໃຫ້ຄວາມເຫັນ ແລະ ເຈລະຈາກ່ຽວກັບຄວາມໂປ່ງໃສແລະຄວາມຮັບຜິດຊອບດ້ານອາກອນ, ເຮົາຈຶ່ງເຮັດວຽກຮ່ວມກັບລູກຄ້າເພື່ອພັດທະນາກົນລະບຸດດ້ານອາກອນທີ່ເໝາະສົມກັບວັດຖຸປະສົງຂອງລະບົບອາກອນໃນອະນາຄົດ.

Legal

KPMG Law offers a wide range of practical legal solutions. KPMG Law is integrated within KPMG; co-located and working together with our client service teams. This fully integrated approach delivers greater value, enhanced business flexibility and better outcomes on the issues that matter to you. We assist our clients from the guiding principle stage through to the implementation until its completion, and from a business's commencement to its termination.

Our Legal services include:

- Market entry and business set-up
- Investment promotion and licenses
- Corporate compliance
- Legal health check
- Mergers & acquisitions
- Employment and immigration
- Legal research and legal opinion
- Business termination and company liquidation

ບໍລິການດ້ານກົດໝາຍ

ເຮົານຳສະເໜີວິທີການແກ້ບັນຫາທາງກົດໝາຍທີ່ນຳໄປປະຕິບັດໄດ້ຈິງ ໂດຍການເຮັດວຽກແບບບລະນາການຮ່ວມກັບທີມບໍລິການລູກຄ້າຂອງເຮົາ ຊ່ວຍເພີ່ມມູນຄ່າ, ເພີ່ມຄວາມຍຸຍານທາງທຸລະກິດແລະໃຫ້ຜົນລັບທີ່ດີຂຶ້ນແກ່ລູກຄ້າ, ການໃຫ້ຄຳປຶກສາດ້ານກົດໝາຍຂອງເຮົາຄອບຄຸມຕັ້ງແຕ່ການຊ່ວຍເຫຼືອລູກຄ້າໃນຂັ້ນຕອນການສ້າງຫຼັກການ, ການນຳໄປໃຊ້, ຈົນເຖິງການສິ້ນສຸດຂະບວນການ ນັບຕັ້ງແຕ່ການເລີ່ມຕົ້ນທຸລະກິດຈົນເຖິງການຢຸບເລີກກິດຈະການອີກດ້ວຍ.

Advisory

KPMG Advisory professionals work with you to navigate the complexities of today's rapidly changing marketplace. We leverage the knowledge and skills across our global network of firms to develop practical recommendations designed to help you work smarter, grow faster and compete better.

We are trusted advisors to many organizations across the globe. They choose us because we are known for our talented people, technical expertise, deep industry insights and our ability to get the job done.

Our Advisory services include:

Management Consulting

- Digital transformation
- Business and digital strategy
- Finance and enterprise performance
- Customer and operation excellence
- IT advisory
- Cyber security
- People transformation
- Project and change management

Deal Advisory

- Buying a business
- Selling a business
- Post-merger and integration
- Partnering
- Funding a business
- Fixing a business
- Restructuring
- Turn around and value creation

Risk Consulting

- Accounting advisory
- Enterprise risk management
- Financial risk management
- Forensic
- Internal audit, risk and compliance
- Risk digital transformation
- Emerging tech risk advisory
- IT risk advisory

ບໍລິການໃຫ້ຄຳປຶກສາ

ເຮົາໃຊ້ປະໂຫຍດສູງສຸດຈາກຄວາມຮູ້ແລະທັກສະຈາກເຄືອຂ່າຍທົ່ວໂລກຂອງເຮົາ ເພື່ອຝັດທະນາການບໍລິການ, ໃຫ້ຄຳແນະນຳທີ່ອອກແບບມາໂດຍສະເພາະ ເພື່ອຊ່ວຍໃຫ້ທ່ານເຮັດວຽກໄດ້ຢ່າງສະຫຼາດ, ກ້າວໜ້າໄດ້ໄວຂຶ້ນ ແລະ ແຂ່ງຂັນໄດ້ດີຢູ່ຂຶ້ນ. ເຮົາແມ່ນທີ່ປຶກສາທີ່ເຊື່ອຖືໄດ້ສຳລັບອົງກອນລະດັບໂລກ ທັງໃນດ້ານເຕັກນິກ ແລະ ຄວາມເຂົ້າໃຈຂໍ້ມູນທີ່ເລິກເຊິ່ງ ລວມເຖິງຄວາມສາມາດໃນການດຳເນີນງານໃຫ້ບັນລຸເປົ້າໝາຍຂອງເຮົາ.



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