



*cutting through complexity*

# **Luxembourg: The gateway for investments between Latin America and Europe**

November 2014

[kpmg.lu](http://kpmg.lu)



## Why Luxembourg?

Over the last decade, Latin America has positioned itself as a prominent player in the global economy and represents a dynamic region showing high potential for inbound and outbound investment. Selecting a suitable European jurisdiction to serve as their platform is a key decision that Latin American multinationals and executives need to make when targeting investment or private placement in Europe.

At the heart of Europe, Luxembourg is a leading financial center for investment fund management and private banking and an attractive hub for corporations looking to expand their business in Europe. Luxembourg offers a diversified range of investment vehicles and solutions for asset managers, high net wealth individuals and family offices.

### A prime location for doing business

Stable political and economic environment

Unique multilingual workforce: Portuguese (16.5% of total population), English, German and French are largely spoken

An optimal balance between high labour productivity, low cost of establishment and state-of-the-art infrastructure

Business-oriented government with longstanding experience in attracting foreign companies



### Attractive tax environment

Extensive tax treaty network (Brazil, Mexico etc.) and application of EU Directives

Advance tax clearance system

Exemption regime for dividend income and capital gains

Lowest VAT rate in Europe

Favourable regime for intellectual property



### Largest investment fund center in Europe

Over EUR 3,000 billion of net assets under management

Leading investment center for alternative products: investment vehicles such as the SICAR (Private Equity) and the Specialized Investment Fund (SIF)

EU passport for alternative investment fund managers



### Leading private banking center

Largest wealth management center in the Eurozone

EUR 305 billion of assets managed by more than 50 private banks

Special regime for private foundations

A family office hub to help families organize succession planning and preserve wealth over the generations



### A hub for distribution, logistics and high technology

7th largest air cargo hub in Europe

Connection to major European industrial centers

Free Trade Zone

E-Gateway to Europe: many high performing and ultra-secure data centres

State assistance programs for research & development

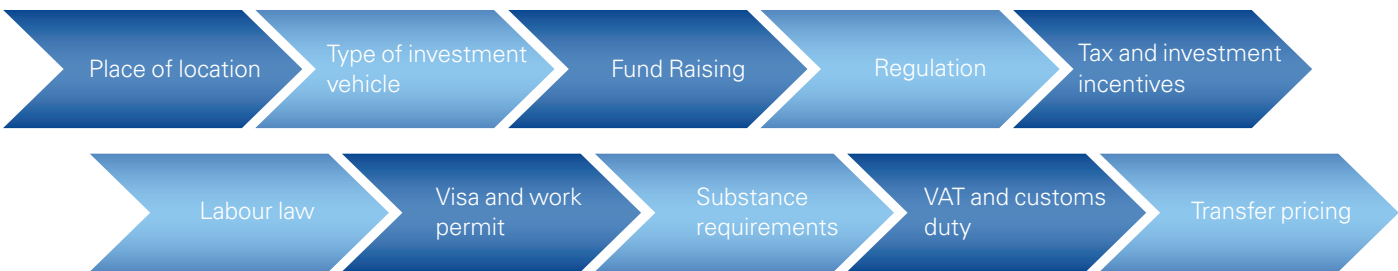




## How we can assist you?

Through its Latin American desk and its international network, KPMG Luxembourg has established itself as a preferred professional services firm, serving a large number of both individual and corporate Latin American clients, ranging from medium-sized companies to industry market leaders. Our multilingual and specialized teams have the seasoned experience to assist clients throughout the life of the investment, from design and implementation of the corporate structure to exit strategies.

Our extensive knowledge of this market covers all types of business sectors, from financial investments to operational activities. Whether contemplating private placement, market entry, mergers and acquisitions, or the optimization of existing operations, our Latin American desk delivers tailor-made solutions taking into account our clients' needs and expectations in regard to:



KPMG Luxembourg is, via its Latin American desk, your partner of choice to structure, validate, implement and operate your business in Luxembourg. We use our experience and credibility to develop close and strong relationships with the tax authorities as well as the local business and governmental community.

We can offer a wide range of integrated services through a cross-border collaboration and multidisciplinary approach.



# About KPMG

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services.

Whatever the challenges and opportunities, KPMG is ready to bring in its knowledge, its spirit of innovation and its experience will allow you to benefit from its international network of over 152,000 people operating in 156 countries.

We leverage our global presence by fostering collaboration and sharing resources among member firms all over the world. We back up our commitments with a set of shared values, a code of conduct, and common processes, policies and controls. Above all, we are committed to providing high-quality services in an ethical and independent way, regardless of location.

At KPMG, we are passionate about earning our clients' trust. We take deep personal accountability, individually and as a team, to deliver exceptional service and value in all our interactions with our clients. Ultimately, we measure our success from the only perspective that matters – our clients.

## LATAM desk - Key contacts

Our team is ready to assist you in Spanish, Portuguese, English, German and French:



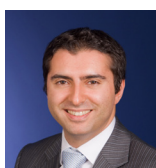
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