

Digital Process Re-Engineering Framework

Prioritise. Understand. Simplify. Digitise



Our Value Proposition

The **gap** between companies that can successfully leverage the use of digital technology continues to grow (the "Have's" and "Have-Mores") even through digital technology access has become widespread.

Worryingly over 70% of digitisation strategies are known to fail with only 8% of companies believing their current business model will remain viable if they maintain their current rate of digitisation.

KPMG's "Discovery" and "Recommendation" phases help **future proof digitisation strategies** whilst our "Implementation" phase **accelerates** the **digitisation journey**.



Phase 1: Discovery Workshops

Generation of Business Process insights and the subsequent identification of Key Business Process digitisation candidates.



Selection of 1 Key Business Process and definition of associated pain points, whilst establishing a common understanding, of how best to measure said processes, by defining Key Process Indicators (KPIs).



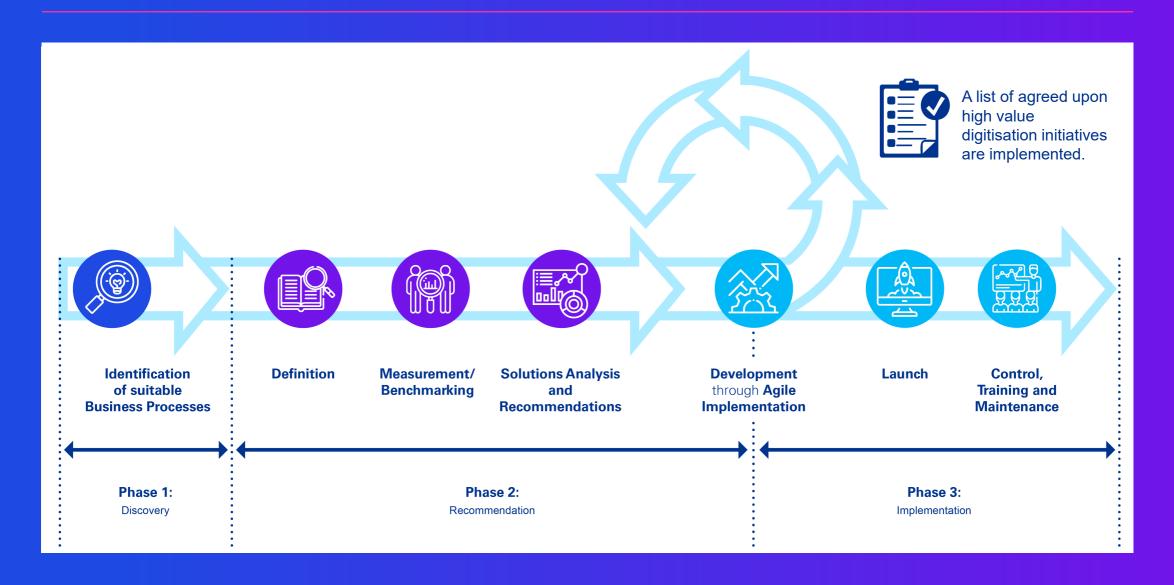
The Key Business Process is subsequently measured/ benchmarked against KPIs and across a digitisation scale to raise awareness of industry standards and potential digitisation journeys. Based on this assessment, digitisation opportunities would be identified, by utilising methodologies such as Value Stream Maps (VSMs) and waste (MUDA) lenses. Potential digital solution/s are fed into a decision matrix and round table discussions are used to discuss and finalise recommendations.



Phase 3: Implementation Phase

The opted for digital solutions are now developed and launched in a series of planned sprints.

Our Value Proposition



Digitisation only where/when it makes sense in a pragmatic and cost effective manner

KPMG's "Prime Process Digitisation Insight Tool" and "Digital Process Re-Engineering Framework" permit businesses to generate value through the accelerated creation of robust digitisation initiatives targeting key business process digitisation candidates.

Prime Process Digitisation Insight Tool (PPDIT)



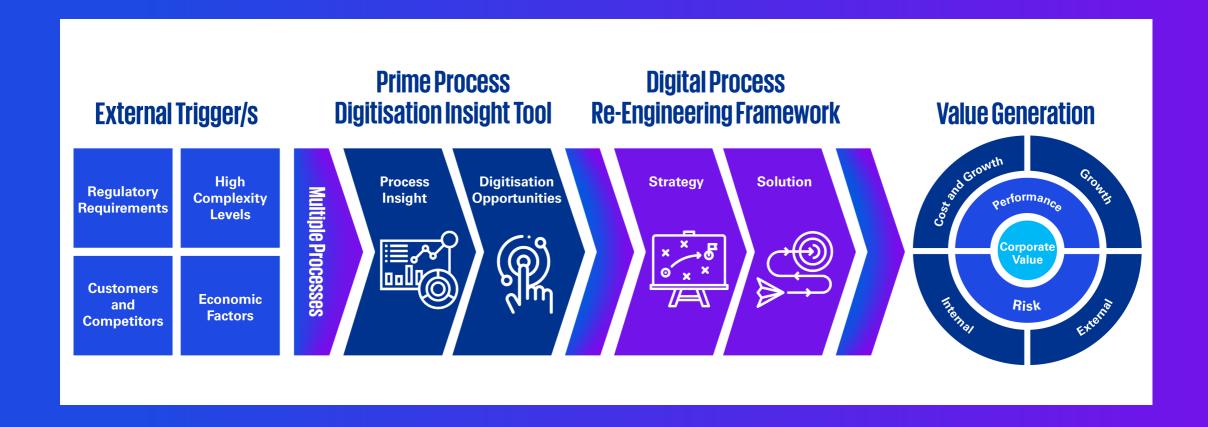
Efficiently generate Business Process insights and the subsequent identification of Key Business Process digitisation candidates.

Digital Process Re-Engineering Framework (DPREF)



Helps ensure that a companies planned digitisation investment results in a positive ROI, by only suggesting digitisation where/ when it makes sense.

Digitisation only where/when it makes sense in a pragmatic and cost effective manner



How do you benefit?



Smart Resource Deployment

No more resources deployed to simple and repetitive tasks.



Broad Expertise

Gain access to KPMG's 400+ local Specialists.



Tailored Solutions

Recommendations that align to your digitisation maturity.



Look Before You Leap

Only digitise where/when it makes sense.

Actions speak louder than words



iGaming

Specialist Area: Robotic Process Automation

Technology: Microsoft Power Platform

Client Benefit: 18,000 hours saved/year or 9 full time employees



Banking

Specialist Area: Robotic Process Automation

Technology: Blue Prism

Client Benefit: Saved 93% of time (process executed in 3 weeks instead of 8 months)



Health

Specialist Area: Data Warehousing, validation and visualisation

Technology: Microsoft Azure Data Factory SQL Microsoft. Amazon S3

Client Benefit: Reporting was fully consolidated from 3 systems into a single system

Malta - Enterprise Grants

	Business Re-Engineering and Transformation Scheme	Smart And Sustainable Investment Grant
Purpose	Support SME's in re-aligning their Business Activities through use of Technology	Support Business planning an investment greater than 10K, targeting sustainability, environmental performance or digitisation.
Support	50% of costs incurred up to EUR5k	50% of eligible expenditure up to EUR50K per project & a tax credit of up to EUR20K
Eligibility	Advisory services permitting SMEs to realign their business activities, restructure their employees, products and/or service portfolio whilst optimising the use of technology and embracing green practices.	Investments and modificiations in plant, machinary, equipment, specialised technical support and investments in digital technologies



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