



# Business Start-up Advisory Services in Nigeria



Entering into a new territory by new investors can be both challenging and exciting. A time-consuming, costly and disruptive start-up can be avoided with the support of a credible adviser that has a track record of providing pre-start-up advisory services, and hand-holding investors from the point of entry through start-up to their operational phase.

KPMG's professional support for new investors over the years has helped them to achieve hitch-free entry and start-up that enabled them to hit the ground running without delay, in spite of the peculiar challenges of the Nigerian business environment.

KPMG's approach helps you cut through the complexity of market entry and business start-up in Nigeria, by taking on your burden of start-up compliance and back-office activities so that you can focus on your core business.

## Key Solutions

### Pre-start up advisory services

- Market study
- Entry strategy
- Business regulation
- Business organisation
- Tax advisory

### Company incorporation, business registration and licensing

- Incorporation with Corporate Affairs Commission
- Corporate secretarial services
- Registration with tax authorities and the Nigerian Investment Promotion Commission
- Obtaining of industry operating licences

### Administrative and travel services

- Country briefing – a guide to working and living in Nigeria
- Support staff recruitment and training
- Temps and contract personnel administration
- Logistics support, e.g., Travels management
- Sourcing of accommodation

### Contract structuring for regulatory and tax efficiency

### Immigration Services

- Business permit and expatriate quota
- Temporary work permits
- Subject to Regularisation Visas
- Residence Permit ('CERPAC')
- Visitors, business, subject to regularisation, and single and multiple re-entry visas

### Human Resources Services

- Sourcing and recruitment of key staff
- Design of HR policies in alignment with local practices and laws
- HR outsourcing
- Payroll outsourcing
- Personnel administration
- Performance management
- Talent management

### Accounting Services

- Design and implementation of accounting policies and processes
- Monthly bookkeeping and management reporting
- Treasury support
- Provision of Accounting Personnel ('loan staff')
- Year-end statutory audit support

### Tax Compliance & Advisory Services

- Start-up tax planning
- Registration with tax authorities
- Obtaining of tax incentives
- VAT and withholding tax management
- Corporate tax compliance

## Key Contacts

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