





Accelerate your Decarbonization journey with KPMG, Powered by Net Zero Cloud

KPMG Netherlands

#1 Net Zero Cloud recognized as Leader in Sustainability Management Software

Next to the Net Zero Cloud carbon accounting capabilities, the report highlights the product vision and execution roadmap.

FORRESTER®

The Forrester New Wave™: Sustainability Management Software, Q1 2022

Renee Murphy, Salvatore Schiano

> View report





Salesforce Net Zero Cloud is built on the Salesforce Lightning Platform and leverages its rapid development environment for automation, languages, integrations, and simplified reporting.

Salesforce can support customers from the beginning to the end of their journey to manage sustainability long term without a lot of investment upfront.



Governance At Your Fingertips

Digitize ESG across the enterprise

ESG Data Model

Consolidate your data sources in a data model you can trust

Flexible Reporting

Build reports for your regulatory filings for any standard

Impact Analysis

Gain full visibility on impact metrics across all stakeholders

Decision Analysis

Empower leaders to meet your double materiality goals

Back-Office Integration

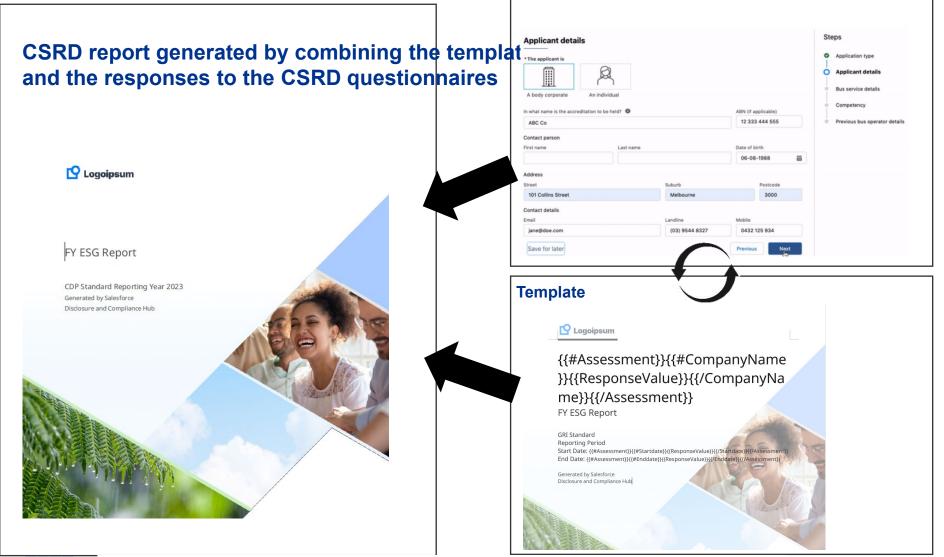
Pull all your data sources plus third-party rating data





Top Layer-Generate the CSRD report





Challenges to collect, manage and report on green house gas data

ESG Data

challenges for

organizations

Time and costs

Human and financial resources are required to handle GHG data with error-prone and time-consuming manual processess.

Standards and regulations

Compliance with increasing regulations and difficulty to work with multiple reporting frameworks available from different entities.

Verifiable data

Difficult to prove integrity of data methodologies affects carbon accounting audits.

Third-party integration

Difficulty to verify information provided by third-parties and lack of integration across platforms.

Disconnected data

Siloed data is often provided in inconsistent ways and formats, making it difficult to access real-time, data driven insights.

Audit trail

Lack of audit logs that could provide visibility on how, when and who managed GHG data.

Lack of confidence for strategic decisions

Reputational risk and competitors advantage

Non-compliance and Financial costs



Challenge with E: capture entire value chain emissions

Value Chain GHG Emissions

GHG data can be sourced from a variety of systems

Upstream

Scope 3

Example of indirect emissions



Daily commute of employees



Purchase of materials and services



Embedded emission in buildings & equipment



Emissions linked to fossil fuel extraction, T&D losses

Employee air and

rail travel, car

rentals



Embedded emissions in leased buildings and vehicles



Transportation and distribution Sc the



Scrap generated in the production facilities

Company

Scope 1

Direct emissions from controlled facilities and operations



Combustion of fuels in owned facilities

Scope 2

Indirect emissions from procured energy



Purchase of electricity and heat in company owned facilities

Downstream

Scope 3

Example of indirect emissions



Investments in joint ventures, M&A, holding companies



Transportation and distribution



Emissions because of selling & usage of product



End-of-life disposal and treatment of products



Emissions from franchises



Net Zero Cloud: single source of truth for carbon accounting

Net Zero Cloud enables organizations to quickly integrate, track, and analyze reliable **carbon, energy and waste** data in one place that is safe, transparent and traceable. Net Zero Cloud is a scalable, versatile platform that can be used as a stand-alone or integrated in the existing Salesforce ecosystem.

Scopes 1, 2 and 3 emissions

Reports across the entire value chain, with streamlined mechanisms to source data from all the business activities, including own emissions, utilities, operations and supply chain



Reports and dashboards

Generate dynamic, standardized reports and dashboards to visualize and share with third-party auditors.



Set targets in line with the SBTi, measure progress and visualize the impact of planned measures on the company's carbon footprint.



Auditable data

Net Zero Cloud performs accurate, automated calculations based on the latest greenhouse gas protocol (GHG) guidance, that can be shared for internal and external audits. Possibility to setup a control framework and attach necessary documentation for audit purposes.



Data gap filling

Net Zero Cloud supports both industry and custom benchmark data to identify gaps in the carbon footprint data and intelligently develop insights to fill them.

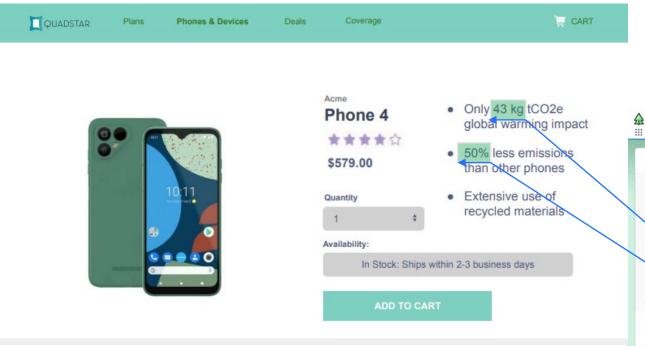


Carbon Marketplace

A climate action hub where organizations can find and purchase transparent and trusted carbon credits from ecopreneurs.

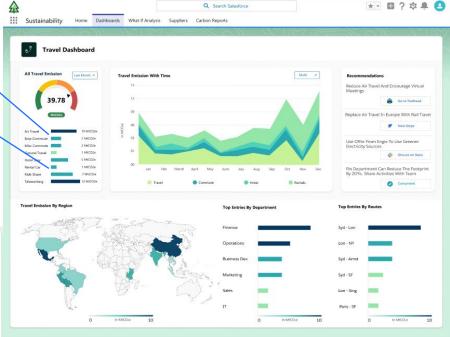


Transfer ESG from cost center to value driver



With the addition of Net Zero Cloud, customers can configure and purchase their products with ESG impact in mind.

To prevent green washing accusations, all advertised positive impacts are traceable, verifiable and auditable in Net Zero Cloud.



Net Zero Cloud

The first implementation for Financial Services in EMA

Joint collaboration
KPMG and Salesforce

Duration

12 weeks (Oct. 2022 - Jan. 2023)

Scope

Identify client's significant carbon emitters across Scope 1, 2 and 3 and include the current sustainability performance in their annual report.











2500 Employees

Client challenges





- Excel-based process to collect data on greenhouse gas (GHG) emissions for reporting purposes.
- · Replacement of third-party calculations.
- Streamline the (manual) data collection process and improve frequency to ensure a more granular view.
- Preparation disclose their economic activities in line with EU Taxonomy and to report on their sustainability performance for CSRD

Our response

- Data validation process and review of data sources based on available GHG data
- Implementation and configuration of Salesforce Net Zero Cloud (NZC) for their significant carbon emitters across Scope 1, 2 and 3.
- KPMG Powered Approach: the KPMG multi-skilled teams (ESG, D&A, Salesforce) worked in close collaboration with the team at client.
- To deliver fast and meet client's requirements, the implementation was based on out of the box NZC features.
- Templates for mass data uploads; custom fields and flows to increase speed, accuracy and convenience; ability to upload of documentation

Success factors

- Streamlined GHG data input and calculations for the relevant Scope 1, 2 and 3 categories, tailored to client's organizational structure.
- · Training and support documentation provided to the team at client.
- · Verifiable data available in a trusted platform, according to environmental standards.
- Improved visibility of their environmental impact and traceable, accurate carbon accounting ready for third-party audits.
- All environmental data stored in one place
- · client felt confident to rely on Net Zero Cloud for their annual report immediately after the engagement.

client wants to continue improving their Sustainability journey with Net Zero Cloud





Contact us



Aart van Dijk

Director KPMG Salesforce Advisory Enterprise Solutions KPMG Netherlands

T: <u>+31 6 518 16 539</u> E: <u>vandijk.aart@kpmg.nl</u>



Charbel Moussa

Partner Decarbonization and Climate Risk Service KPMG Netherlands

T: <u>+31 6 527 57 834</u>

E: moussa.charbel@kpmg.nl

Discover how to unlock new business opportunities with KPMG and Salesforce

▼ Visit KPMG and Salesforce