

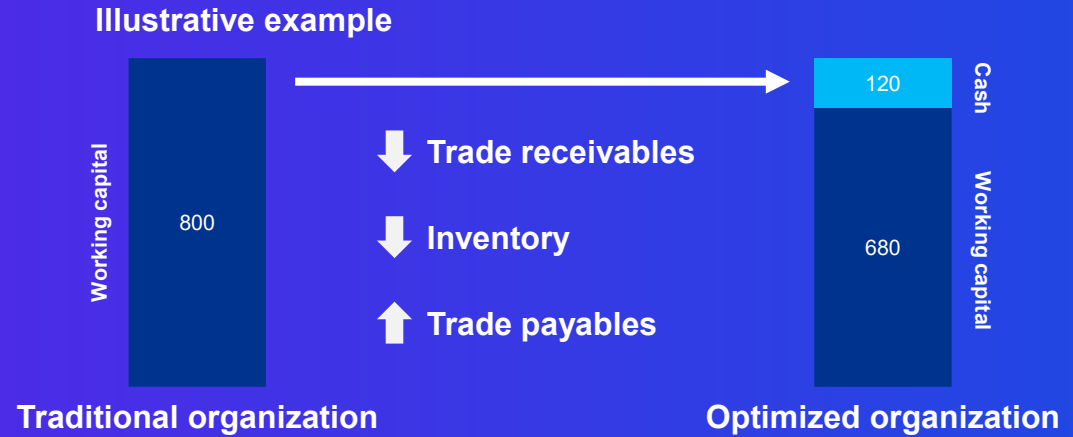
Working capital optimization



Release cash and transform your business

KPMG The Netherlands

Optimizing working capital quickly frees up cash...



...which can be invested in enhancing financial and competitive performance



Release cash worth circa 5% of turnover or 15% of working capital



Pay off **debt**, pursue **acquisitions** and pay out **dividends**



Self-fund **transformation programs**



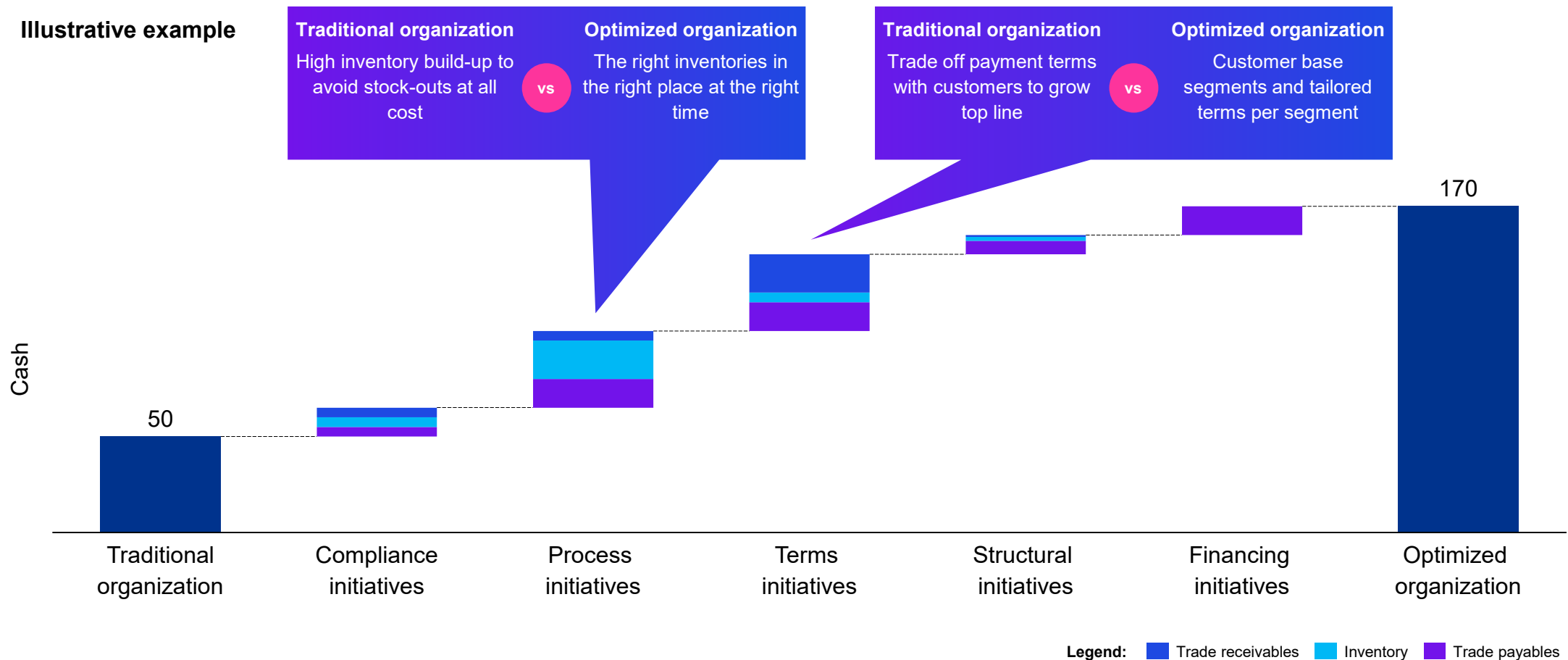
Boost **return on capital employed** by circa 1% to 3%



Develop a **sustainable supply chain** with robust governance

Operational initiatives can elevate your working capital performance

KPMG delivers cash release at speed by supporting clients to implement compliance, process, terms, structural and financing initiatives.

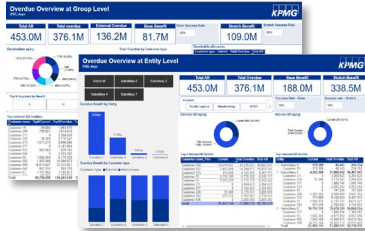


Our optimization approach rapidly and confidently releases cash

KPMG's working capital specialists combine proprietary analytics and benchmarks with a people-centric approach.

Analytical modules

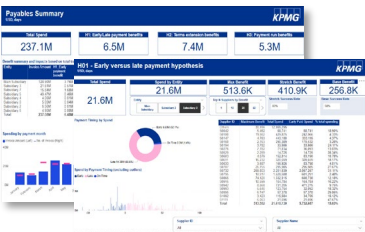
14 Trade receivables modules



5 Inventory modules

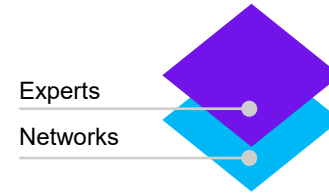


13 Trade payables modules



Working capital experience

- Dedicated team of 10 working capital specialists in the Netherlands
- Global network of 150 working capital specialists



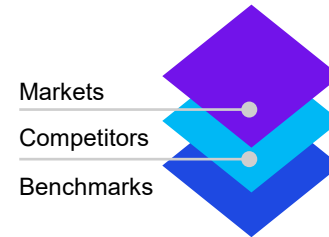
Sustainable transformation

- Data excellence complemented with execution proficiency
- People-oriented change approach



Benchmarks & comparators

- External data, reconciled and combined with internal data
- Insights from many working capital optimization engagements



Unique benefits to our approach

- Rapid diagnostics turnover time of approximately 2-4 weeks
- Consistent quality of outcomes using our proprietary suite of analytics
- Deep implementation experience across all sectors
- Potential for success-based fees, making programs self-funding



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