INSURANCE



In March, the FASB completed its redeliberations on the insurance proposals, bringing the planned timing of its exposure draft in line with the IASB. Both exposure drafts are expected by June of this year.



Moving towards global insurance accounting

This special edition of *IFRS Newsletter: Insurance* highlights the results of the FASB-only discussions during 20 February – 6 March 2013 on the joint insurance contracts project. In addition, it provides the current status of the project and an expected timeline for completion.

Highlights

The FASB made decisions on:

- the accretion of interest on the margin;
- the treatment of changes in estimated interest crediting and accretion rates for asset-affected cash flows;
- election of the fair value option;
- segregated assets related to direct performance-linked insurance contracts;
- the presentation of insurance contracts in the statement of financial position and statement of comprehensive income;
- disclosures related to insurance contracts; and
- a number of sweep issues.

KEY DECISIONS MADETHIS PERIOD (FASB-ONLY)

Accretion of interest on the margin

- An insurer would accrete interest on the margin to reflect the time value of money.
- Interest accretion rates would be based on the same yield curves used for discounting the cash flows at inception of the portfolio and not be subsequently adjusted.

Changes in estimated interest crediting and accretion rates for asset-affected cash flows

- Insurers would not be required to disaggregate the cash flows of a contract into those affected by returns from assets and those not affected by returns from assets when determining discount rates that reflect the characteristics of the contract's cash flows. The discount rates for the portfolio's cash flows would reflect the extent to which the amounts of any estimated cash flows, subject to insurer discretion, are affected by asset returns.
- On any change in the expected crediting rate used to measure the insurance contract liability, an insurer would:
 - reset the interest accretion rates in a manner that recognises any changes in estimated interest crediting and related ultimate expected cash flows on a level-yield basis over the remaining life of the contracts; and
 - recognise the difference between the prior expected cash flows discounted at the prior interest accretion rates and the revised expected cash flows discounted at the reset interest accretion rates in profit or loss.

The degree to which the interest accretion rates for the portfolio are adjusted would reflect:

- the relative value of the account balance to be credited; and
- the extent to which changes in expected amounts to be credited to those account balances are the result of changes in expected asset returns.
- An insurer would present as part of accumulated other comprehensive income (AOCI) the difference between:
 - the insurance contracts liability recognised on the statement of financial position under the current discount rate; and
 - the amount that the insurance contract liability would be if it were determined at the interest accretion rates.

Election of the fair value option

- The fair value option would be eliminated for:
 - certain guarantees and other contingencies;
 - rights and obligations of insurance contracts and warranties;
 - written loan commitments; and
 - certain firm commitments.

Segregated assets related to direct performance-linked insurance contracts

- 1. The liability for direct performance-linked insurance contracts and the assets directly linked to those liabilities would be reported in the insurer's financial statements.
- 2. The guidance described in 3 to 9 would apply if the segregated fund arrangement meets both of the following conditions.
 - (a) The insurer has, as a result of contractual, statutory or regulatory requirements, to invest the contract holder's funds under the contract holder's direction in designated investment alternatives or in accordance with specific investment objectives or policies. Investment of a portion of the contract holder's funds would not meet this criterion.
 - (b) All investment performance, net of contract fees and assessments, needs, as a result of contractual, statutory or regulatory requirements, to be passed through to the individual contract holder.
 - (i) Contracts may specify conditions under which there may be a minimum guarantee, but not a ceiling.
 - (ii) Contractual features that give the insurer discretion on the amount or timing of the pass through would not meet this criterion.

- 3. The guidance in Subtopic 944-80 *Financial Services—Insurance—Separate Accounts* regarding an insurer's consideration of qualifying segregated fund arrangements when performing analyses for consolidation under Subtopic 810-10 *Consolidation—Overall* would be retained.
- 4. An insurer would measure the contract holder funds and its proportionate interest in the qualifying segregated fund arrangements at fair value through profit or loss (FVTPL).
- 5. The assets in the qualifying segregated fund arrangements would be presented separately in the statement of financial position or disclosed in the notes.
- 6. An insurer would disclose the amount of assets in the qualifying segregated fund arrangements that:
 - (a) are legally insulated from the general account and those that are not; and
 - (b) represent the insurer's proportionate interest.
- 7. The liabilities directly linked to segregated fund arrangements would be disclosed in the notes.
- 8. Revenues and expenses need not be presented separately from revenues and expenses for other insurance contracts in the statement of comprehensive income.
- 9. Investment income generated from the assets in the qualifying segregated fund arrangements and the interest credited to contract holders as a pass through of that investment income would be presented separately as part of investment income and interest expense in the statement of comprehensive income or disclosed in the notes.

Other decisions

- The FASB made a number of decisions on:
 - the presentation of insurance contracts in the statement of financial position and statement of comprehensive income;
 - disclosures related to insurance contracts; and
 - sweep issues.

THIS PERIOD'S ACTIVITIES

What happened between 20 February and 6 March?¹

At its meetings between 20 February and 6 March, the FASB discussed a number of remaining issues needed to finalise its exposure draft (ED), including:

- the accretion of interest on the margin;
- the treatment of changes in estimated interest crediting and accretion rates for asset-affected cash flows;
- election of the fair value option;
- · segregated fund arrangements; and
- the presentation and disclosure requirements for insurance contracts.

On the accretion of interest on the margin, the FASB decided that:

- an insurer would accrete interest on the margin to reflect the time value of money; and
- the interest accretion rates would be based on the same yield curves used for discounting the cash flows determined at inception of the portfolio and not be subsequently adjusted.

The FASB also addressed some preparers' concerns that the previous decision to reset the discount rate to present interest expense for cash flows that are affected by asset returns would require insurers to disaggregate cash flows into:

- cash flows that are affected by asset returns; and
- cash flows that are not affected by asset returns.

The FASB clarified that its previous decision would not require a disaggregation of cash flows for insurance contracts that are affected by asset returns. In addition, the FASB considered the recognition of changes in expected interest crediting and decided that for insurance contracts affected by asset returns:

- on any change in the expected crediting rate used to measure the insurance contract liability, an insurer would reset the interest accretion rates in a manner that recognises any changes in estimated interest crediting and related ultimate expected cash flows on a level-yield basis over the remaining life of the contracts; and
- an insurer would apply the tentative decision on AOCI for non-asset affected cash flows i.e. present as part of AOCI the difference between the insurance contract liability recognised in the statement of financial position (using the current discount rate) and the amount that the insurance contract liability would be if it were determined at the interest accretion rates.

At its meeting on 6 March, the FASB addressed a variety of fair value options not addressed in other projects, and decided to eliminate the fair value option for certain eligible items in Topic 825 *Financial Instruments* – for example:

- · certain guarantees and other contingencies;
- rights and obligations of insurance contracts and warranties;
- written loan commitments; and
- certain firm commitments.

In addition, the FASB made a number of decisions on segregated fund arrangements, including recognition, measurement and consolidation of qualifying segregated fund arrangements.

This issue of IFRS Newsletter: Insurance covers the FASB meetings that took place on 20 February, 27 February and 6 March.

Finally, it decided on:

- the presentation of insurance contracts in the statement of financial position and statement of comprehensive income;
- disclosures related to insurance contracts; and
- sweep issues.

At a future meeting, the FASB is expected to discuss the costs, benefits and complexities of its tentative decisions.

Both the IASB and the FASB have completed the technical decisions needed to finalise their respective EDs. The IASB staff noted that it would like to complete its outreach activities for its targeted re-exposure draft – e.g. the receipt and summarisation of comment letters and the completion of round table discussions – by the end of 2013. This would imply publication of the targeted re-exposure draft in May or June 2013. The FASB staff expects to issue its ED in June 2013, with a timeline for the due process similar to that of the IASB. Both Boards agreed on a 120-day comment period for their EDs.

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ACCRETION OF INTEREST ON THE MARGIN

What's the issue?

The FASB's 2010 discussion paper (2010 DP) stated that interest would not be accreted on the margin. Most respondents to the 2010 DP agreed with this preliminary view.

However, at the October 2012 meeting the IASB and the FASB agreed on an earned-premium presentation. Under this approach, interest would be accreted on the consideration attributed to funding costs of claims and other fulfilment costs to reflect the time value of money. Because interest would be accreted on at least a portion of the insurance contract revenue, the question arises as to whether interest should be accreted on the remaining insurance contract revenue – i.e. the portion attributable to the margin.

What did the FASB staff recommend?

Would an insurer accrete interest on the margin?

The staff noted that, if interest were not accreted on the margin, then the amount of insurance contract revenue recognised would not equal the amount of consideration to which the insurer was entitled.

In addition, the staff noted the following arguments for an accretion of interest on the margin.

- Accreting interest on the remainder of the insurance contract revenue would be consistent with the previous Boards' decision to accrete interest on the portion of insurance contract revenue attributable to funding the costs of claims and related expenses.
- To reflect the time value of money between premium receipt and satisfaction of the
 performance obligation, the interest expense from unwinding the discount on the margin would
 be considered together with the interest expense on unwinding the discount on the future net
 cash flows.
- Comment letter responses to the 2010 DP did not support accretion of interest on the margin. However, subsequent discussions with preparers indicated that they would support interest accretion if interest is accreted on the remainder of the insurance contract revenue.

As a result, the staff recommended that an insurer would accrete interest to unwind the discount on the margin.

Which rate would be used to accrete interest on the margin?

The staff noted that using the same yield curves used to discount the cash flows of an insurance contract portfolio would be less complex than using different rates for the cash flows and the margin. In addition, they supported the use of the yield curve at contract inception because this would:

- better reflect the underlying pricing assumptions; and
- be consistent with the tentative decisions on the measurement of the liability for remaining coverage under the premium-allocation approach and revenue recognition principles.

As a result, the staff recommended the following.

- Insurers would use the same yield curves used for discounting the cash flows of an insurance contracts portfolio for accreting interest on the margin.
- The point on the yield curves used for discounting the margin would correspond to the expected timing of the margin release.
- The yield curves used to accrete interest on the margin would be locked in at inception of the contract and not be subsequently adjusted.

An insurer would accrete interest on the margin to reflect the time value of money.

Interest accretion rates would be based on the same yield curves used for discounting the cash flows at inception of the portfolio and not be subsequently adjusted.

What did the FASB discuss?

One FASB member expressed his concerns that accreting interest on the margin would add complexity to the measurement model. However, he acknowledged that the amount of insurance contract revenue recognised should equal the amount of consideration to which the insurer was entitled, and that accreting interest on the margin would therefore be appropriate. In addition, the FASB members believed that interest should be accreted on the margin because this would be consistent with the previous Boards' decision to accrete interest on the portion of insurance contract revenue attributable to funding the costs of claims and related expenses.

The FASB members discussed which rate would be used for accreting interest on the margin. Although agreeing with the staff's recommended approach, one FASB member believed that there was no need to explicitly prescribe the point on the yield curves to be used. Another FASB member expressed his concerns about using a locked-in rate. He believed that it would add complexity, because the rate would need to be stored. However, the staff commented that the rate would also need to be stored for other purposes – e.g. to determine the effect of changes in discount rates to be recognised in other comprehensive income (OCI).

What did the FASB decide?

The FASB decided that:

- an insurer would accrete interest on the margin to reflect the time value of money; and
- the interest accretion rates would be based on the same yield curves used for discounting the cash flows at inception of the portfolio and not be subsequently adjusted.

CHANGES IN ESTIMATED INTEREST CREDITING AND ACCRETION RATES

What's the issue?

At their November 2012 meeting, the IASB and FASB decided that for cash flows in an insurance contract that are not subject to mirroring and are affected by asset returns:

- the discount rate that reflects the characteristics of the cash flows would reflect the extent to which the estimated cash flows are affected by the return from those assets; and
- the locked-in discount rate used to present the interest expense for those cash flows would be reset when there is any change in expectations for the cash flows used to measure the contract liability i.e. any expected change in the crediting rate.

The Boards' decision to reset the discount rate to present interest expense would apply only to cash flows that are affected by asset returns and not to all of the cash flows of a contract whose cash flows are predominantly affected by asset returns. Based on an example of how an insurer might determine the time value of money, some preparers concluded that an insurer would be required to disaggregate the cash flows into:

- cash flows that are affected by asset returns; and
- cash flows that are not affected by asset returns.

Preparers expressed their concerns about the theoretical and operational complexity of splitting the cash flows into two categories.

What did the FASB staff recommend?

The staff provided further analysis on the discount rates for asset-affected cash flows, and considered:

- the discount rates used for the measurement of the insurance liability; and
- resetting the interest accretion rate and the recognition of changes in estimated interest crediting.

Discount rates used for the measurement of the insurance liability

The staff believed that the previous decision to reset the discount rate to present interest expense does not require the disaggregation of a portfolio's cash flows because:

- the reference to cash flows in the decision was a way of describing the objective and principle for determining the discount rates to be used in measuring insurance contract liabilities;
- applying the principle that discount rates would reflect the characteristics of the contract's cash flows is not dependent on whether the estimated cash flows are bifurcated into multiple components or aggregated at a portfolio level; and
- disaggregating cash flows would not be consistent with the FASB's decision on the unit of account.

The staff also noted that a single set of yield curves might be appropriate for measuring the time value of money for all cash flows in a portfolio, as long as that set of yield curves appropriately reflects the characteristics of the blended cash flows.

As a result, the staff recommended that the FASB confirm that its decision from the November 2012 meeting does not require an insurer to disaggregate cash flows of a contract into:

- those that are affected by returns from assets; and
- those that are not affected by returns from assets

to determine discount rates that reflect the characteristics of the contract's cash flows. The discount rates for the portfolio's cash flows would reflect the extent to which the amounts of any estimated cash flows, subject to insurer discretion, are affected by asset returns.

Insurers would not be required to disaggregate asset-affected cash flows from other cash flows of a contract when determining discount rates. On any change in the expected crediting rate, an insurer would reset the interest accretion rates.

An insurer would apply the tentative decision on AOCI for non-asset affected cash flows.

Resetting the interest accretion rate and recognising changes in estimated interest crediting

The staff noted that:

- the degree to which insurers adjust the locked-in interest accretion rates should reflect the extent of change in the amounts expected to be paid to the policyholder as interest;
- resetting the interest accretion rate to reflect the estimated remaining interest expense is
 necessary to ensure that the total interest expense recognised over the life of the contract is
 accurately portrayed; and
- the presentation of changes in interest accretion rates should be consistent with the Boards' decision on the use of OCI for contracts not affected by asset returns.

As a result, the staff made the following recommendations for insurance contracts that are affected by asset returns.

- On any change in the expected crediting rate used to measure the insurance contract liability, an insurer would:
 - reset the interest accretion rates in a manner that recognises any changes in estimated interest crediting and related ultimate expected cash flows on a level-yield basis over the remaining life of the contracts; and
 - recognise the difference between the prior expected cash flows discounted at the prior interest rate and the revised expected cash flows discounted at the reset interest accretion rates in profit or loss.
- The degree to which the interest accretion rates for the portfolio are adjusted would reflect:
 - the relative value of the account balance to be credited; and
 - the extent to which changes in the expected amounts to be credited to those account balances are the result of changes in expected asset returns.
- An insurer would apply the tentative decision on AOCI for non-asset affected cash flows. This means that an insurer would present as part of AOCI the difference between:
 - the insurance contract liability recognised in the statement of financial position (under the current discount rate); and
 - the amount that the insurance contract liability would be if it were determined at the interest accretion rates.

What did the FASB discuss?

The FASB members supported the staff recommendations. However, one FASB member noted that the staff analysis in the Board handout indicated that the same measurement of the insurance contract liability for a portfolio would result, regardless of whether:

- the cash flows were disaggregated and multiple discount rates were applied; or
- the cash flows were not disaggregated and a blended rate were applied.

This FASB member expressed his concerns that insurers would not be able to determine the blended rate without significant effort. However, he agreed with the staff recommendation not to disaggregate the cash flows and acknowledged that the November 2012 decision was not intended to require a disaggregation of cash flows.

What did the FASB decide?

The FASB agreed with the staff recommendations.

ELECTION OF FAIR VALUE OPTION

The fair value option would be eliminated for certain eligible items in Topic 825.

What's the issue?

Current guidance in Topic 825 addresses the election of the fair value option for eligible items. The FASB considered whether the fair value option for certain items would be retained or eliminated in light of current projects on insurance, financial instruments and revenue recognition.

What did the FASB staff recommend?

The staff analysed the fair value options for eligible items in Topic 825 and considered the following items:

- certain guarantees and other contingencies;
- rights and obligations of insurance contracts and warranties;
- · written loan commitments; and
- · certain firm commitments.

In addition, the staff considered effective date and transition provisions if the fair value option were eliminated for certain items.

What did the FASB discuss?

The FASB members discussed how to expose the FASB decisions on the election of the fair value option. The requirements for the election of the fair value option are currently addressed in Topic 825. The FASB members agreed to incorporate the Board decisions on the election of the fair value option into the consequential amendments to Topic 825. In addition, for the effective date and transition provisions, the consequential amendments to Topic 825 would include a reference to the proposed insurance standard or revenue recognition standard, as applicable. These proposals would address further specific effective date and transition requirements.

What did the FASB decide?

The following table details the FASB's decisions.

Item	FASB decisions
Guarantees and other	The fair value option would be eliminated for:
contingencies	• guarantees and other contingencies accounted for in accordance with Topic 460 <i>Guarantees</i> ; and
	 contingencies accounted for in accordance with Topic 450 Contingencies that would not be within the scope of the proposed insurance standard.
	The effective date and transition provisions to eliminate the fair value option for these items would be consistent with the effective date and transition provisions for the proposed financial instruments standard on the recognition and measurement of financial assets and financial liabilities.

The ED will not specify an effective date, but rather ask a question about the key drivers affecting the timing of implementation.

The effective date for non-public entities would be a minimum of one year after the effective date for public entities.

Insurers would be required to restate all comparative periods presented.

Item	FASB decisions
Rights and obligations of insurance contracts	The fair value option would be eliminated for the following items from Topic 825:
and warranties	• rights and obligations under an insurance contract and obligations under a warranty (paragraph 825-10-15-4(d) and (e)) that are currently accounted for under Topic 944 Financial Services— Insurance or would be accounted for in accordance with the proposed insurance standard; the effective date and transition provisions to eliminate the fair value option for these items would be consistent with the proposed insurance standard; and
	 rights under a warranty (paragraph 825-10-15-4(e)) that will be accounted for in accordance with the guidance in the proposed revenue recognition standard; the effective date and transition provisions to eliminate the fair value option for these items would be consistent with the proposed revenue recognition standard.
Written loan commitments	The fair value option would be eliminated for written loan commitments in paragraph 825-10-15-4(c). These written loan commitments are in the scope of the proposed financial instruments standard on the recognition and measurement of financial assets and financial liabilities. The decision to eliminate the fair value option for written loan commitments in paragraph 825-10-15-4(c) would have the same effective date and transition provisions as the proposed financial instruments standard on the recognition and measurement of financial assets and financial liabilities.
Firm commitments	The FASB decided to:
	 eliminate the fair value option for firm commitments that would otherwise not be recognised at inception and that involve only financial instruments in paragraph 825-10-15-4(b); and
	• clarify that its previous decision to retain and modify the existing model for forward and option contracts to buy securities in the <i>Certain Contracts on Debt and Equity Securities</i> subsections of Subtopic 815-10 <i>Derivatives and Hedging—Overall</i> would extend to physically settled forward and purchased option contracts (with no intrinsic value at inception) to buy or sell loans that do not meet the definition of a derivative in Topic 815 <i>Derivatives and Hedging</i> .
	The decisions to eliminate the fair value option for firm commitments in paragraph 825-10-15-4(b) and to extend the model described above to forward and purchased option contracts to buy or sell loans would have the same effective date and transition provisions as the proposed financial instruments standard on the recognition and measurement of financial assets and financial liabilities.

SEGREGATED ASSETS RELATED TO DIRECT PERFORMANCE-LINKED INSURANCE CONTRACTS

What's the issue?

Some insurance contracts are structured in such a way that the insurer's obligation to the contract holder is directly linked to the performance of segregated funds. The benefits are determined by the price of units in an internal or external investment fund and the return on the pool of assets is directly passed through to the policyholder account balance. Furthermore, the insurer has an additional obligation for which it has risk, resulting in these contracts being insurance contracts. Examples of direct performance-linked insurance contracts include unit-linked contracts, variable contracts, separate accounts, segregated funds and super-annuitisation funds.

The accounting for separate account products under current US GAAP is addressed in Subtopic 944-80 *Financial Services—Insurance—Separate Accounts*. Subtopic 944-80 determines criteria for separate account arrangements which, if met, require specific measurement and presentation guidance ('specialised accounting') to be applied.

Subtopic 944-80 requires an insurer to measure the portion of separate account assets representing contract holder funds at fair value and report it in the financial statements as a summary total, with an equivalent summary total for the liability to the contract holders. The investment performance of the separate account assets and the corresponding amounts credited to the contract holder are offset within the same line item in the statement of comprehensive income, netting to zero. Assets underlying an insurer's proportionate interest in a separate account do not represent contract holder funds and do not qualify for separate account accounting and reporting.

In addition, an insurer is not required to consolidate an investment in which a separate account holds a controlling financial interest if the investment is not, or would not be, consolidated in the stand-alone financial statements of the separate account. The insurer's general account interest and any separate account interest in the same investment are not combined when assessing whether the insurer is required to consolidate that investment.

At the meeting on 20 February, the FASB staff addressed the following aspects of direct performance-linked insurance contracts and related assets:

- recognition of direct performance-linked insurance contracts and related assets;
- determination of criteria to qualify for specialised accounting;
- · consolidation of qualifying segregated fund arrangements;
- measurement of qualifying segregated fund arrangements; and
- presentation and disclosures of qualifying segregated fund arrangements.

The liability
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contracts and the
assets directly
linked to those
liabilities would
be reported in the
insurer's financial
statements.

Recognition of direct performance-linked insurance contracts and related assets

What did the FASB staff recommend?

The staff reviewed the definitions of 'asset' and 'liability' from the FASB's *Conceptual Framework* and concluded that:

- account balances that are directly impacted by the performance of a pool of assets are liabilities
 of the insurer; and
- assets backing those liabilities are assets of the insurer.

In addition, the insurer has no right to offset the liability for direct performance-linked insurance contracts and the related assets.

The staff noted that some constituents thought that assets that are legally separated and insulated from the insurer's general account should not be recognised in the insurer's statement of financial

position, because this would result in a distorted presentation of the insurer's financial position. However, the structures of these contracts are based on jurisdictional laws. The staff believed that jurisdictional laws should not impact the accounting for insurance contract liabilities and related assets.

As a result, the staff recommended that the liability for direct performance-linked insurance contracts and the assets directly linked to those liabilities would be reported in the insurer's financial statements.

What did the FASB discuss?

The FASB members supported the staff recommendation. One FASB member asked the staff to include in the basis for conclusions the rationale for this decision – i.e. that such contracts and their related assets meet the definition of liabilities and assets according to the conceptual framework.

What did the FASB decide?

The FASB agreed with the staff recommendation.

The insurer has to invest the contract holder's funds in designated investment alternatives or in accordance with specific investment objectives or policies.

All investment performance needs to be passed through to the individual contract holder.

Determination of criteria to qualify for specialised accounting What did the FASB staff recommend?

Current guidance in Subtopic 944-80 requires specialised accounting for arrangements if specific criteria are met. The staff analysed the criteria in Subtopic 944-80 and intended to define criteria for direct performance-linked insurance contracts and related assets under which similar contracts would be accounted for and presented consistently. Based on their analysis, the staff believed that

would be accounted for and presented consistently. Based on their analysis, the staff believed that two criteria from Subtopic 944-80 should be carried forward to the proposed insurance standard. In addition, they thought that the implementation guidance would need to provide guidance on the pass-through criteria, to ensure that the pass-through requirements are not extended to other participating contracts.

The staff recommended that the guidance on direct performance-linked insurance contracts and related assets would apply if the following conditions are met.

- The insurer has, as a result of contractual, statutory or regulatory requirements, to invest the contract holder's funds under the contract holder's direction in designated investment alternatives or in accordance with specific investment objectives or policies. Investing a portion of the contract holder's funds would not meet this criterion.
- All investment performance, net of contract fees and assessments, needs, as a result of contractual, statutory or regulatory requirements, to be passed through to the individual contract holder.
 - Contracts may specify conditions under which there may be a minimum guarantee, but not
 a ceiling; this is because a ceiling would prohibit all investment performance from being
 passed through to the contract holder.
 - Contractual features that give the insurer discretion over the amount or timing of the pass-through would not meet these criteria. For example, if performance is passed through to individual contract holders based on realised gains on the investment portfolio or when the insurer declares a 'dividend', then the investment performance is deemed not to be passed through to the individual contract holder.

The staff noted that according to current guidance in Subtopic 944-80, separate accounts need to be:

- · recognised legally; and
- insulated legally from the general account liabilities

to qualify for specialised accounting. However, the staff believed that these two criteria are not necessary to ensure the consistent treatment of direct performance-linked insurance contracts and related assets. In addition, eliminating these criteria would not result in a significant change in accounting for contracts issued in the US.

What did the FASB discuss?

One FASB member asked the staff whether the definition of the criteria under which specialised accounting would apply was necessary. She thought that the proposed guidance for investment companies might apply for qualifying segregated fund arrangements. The staff noted that they had analysed the criteria in the proposed investment company guidance and reached out to the investment company project staff. Based on their analysis, the staff believed that certain qualifying segregated fund arrangements would not be covered by the investment company guidance, and therefore the definition of specified criteria would be necessary.

What did the FASB decide?

The FASB agreed with the staff recommendations.

When an insurer performs analyses for consolidation, the guidance in Subtopic 944-80 would be retained.

Consolidation of qualifying segregated fund arrangements What did the FASB staff recommend?

Subtopic 944-80 includes guidance on an insurer's consideration of segregated assets that meet specified criteria when performing analyses for consolidation under Subtopic 810-10 *Consolidation—Overall.* When providing the guidance in Subtopic 944-80, the Emerging Issues Task Force (EITF) did not support consolidating the investments in separate accounts although the insurer may legally hold a controlling interest in those investments. The EITF believed that consolidating these investments would:

- not appropriately portray the economics of the relationship;
- not provide useful information for financial statement users; and
- unnecessarily increase the complexity of an insurer's financial statements.

The staff believed that the EITF's conclusions are still applicable for qualifying segregated fund arrangements. As a result, the staff recommended that the guidance in Subtopic 944-80, regarding an insurer's consideration of qualifying segregated fund arrangements when performing analyses for consolidation under Subtopic 810-10, would be retained.

What did the FASB decide?

The FASB agreed with the staff recommendation.

An insurer would measure the contract holder funds and its proportionate interest in the qualifying segregated fund arrangements at FVTPL.

Measurement of qualifying segregated fund arrangements

What did the FASB staff recommend?

The staff performed a separate analysis for the measurement of qualifying segregated fund arrangements when the contract holder funds are invested in:

- equities or equity funds;
- debt securities or bond funds; or
- non-financial instruments (typically real estate).

In addition, the staff considered the measurement of an insurer's proportionate interest in the qualifying segregated fund arrangements.

They recommended that an insurer would measure the contract holder funds and its proportionate interest in the qualifying segregated fund arrangements at FVTPL.

What did the FASB discuss?

The FASB members discussed the measurement of an insurer's proportional interest in a qualifying segregated fund arrangement. One FASB member asked if an insurer's proportional interest in a qualifying segregated fund arrangement would represent general account assets of the insurer. He believed that the measurement of the insurer's interest in a qualifying segregated fund arrangement would need to follow applicable financial instruments guidance if these assets represent general account assets of the insurer.

However, the staff noted that an insurer's proportional interest in a qualifying segregated fund arrangement would not represent general account assets of the insurer. Instead, these assets would meet the specific characteristics that qualify for specialised accounting as discussed previously. As a result, the measurement of an insurer's proportional interest in a qualifying segregated fund arrangement would be an exception to the measurement under the financial instruments guidance.

What did the FASB decide?

The FASB agreed with the staff recommendation. However, they asked the staff to provide guidance on the characteristics of an insurer's proportional interest in a qualifying segregated fund arrangement.

Assets in qualifying segregated fund arrangements would be presented separately or disclosed in the notes.

Liabilities directly linked to segregated fund arrangements would be disclosed in the notes.

Presentation and disclosures of qualifying segregated fund arrangements

What did the FASB staff recommend?

The staff considered the following presentation and disclosure requirements for qualifying segregated fund arrangements.

Statement of financial position	Statement of comprehensive income	
Assets in qualifying segregated fund arrangements	Revenues and expenses related to qualifying segregated fund arrangements	
Liabilities directly linked to qualifying segregated fund arrangements	Investment income generated from assets in qualifying segregated fund arrangements and interest credited to contract holders	

What did the FASB discuss?

Should the liability directly linked to qualifying segregated fund arrangements be presented separately in the statement of financial position?

Some FASB members noted that there is a direct linkage between the assets in qualifying segregated fund arrangements and the related liabilities. They believed that this linkage needs to be shown – by either:

- 1. presenting the liabilities that are directly linked to qualifying segregated fund arrangements separately in the statement of financial position; or
- 2. disclosing the liabilities that are directly linked to qualifying segregated fund arrangements in the notes.

The staff did not recommend either of these options, because they believed that liabilities directly linked to qualifying segregated fund arrangements are not measured differently from other performance-linked liabilities. However, most FASB members supported Option 2.

Presentation of revenues and expenses related to qualifying segregated fund arrangements

The staff did not recommend a separate presentation of revenues and expenses related to qualifying segregated fund arrangements – except for investment income from related assets and interest credited to contract holders – in the statement of comprehensive income or disclosure in the notes. However, one FASB member expressed his concerns about presenting asset management fees together with mortality expenses. The staff noted that asset management fees would not be unbundled from the insurance component because they relate to the overall performance obligation of the insurer. Overall, most FASB members believed that an insurer would not be required to present revenues and expenses related to qualifying segregated fund arrangements separately in the statement of comprehensive income; however, separate presentation or disclosure in the notes would be optional.

What did the FASB decide?

The FASB decided on the following presentation and disclosure requirements for qualifying segregated fund arrangements.

Presentation and disclosure requirements	FASB decisions
Assets in qualifying segregated fund	These assets would be presented separately in the statement of financial position or disclosed in the notes.
arrangements	Insurers would disclose the amount of the assets in the qualifying segregated fund arrangements that:
	are legally insulated from the general account and those that are not; and
	represent the insurer's proportionate interest.
Liabilities directly linked to qualifying segregated fund arrangements	These liabilities would be disclosed in the notes.
Revenues and expenses related to qualifying segregated fund arrangements	These revenues and expenses would not need to be presented separately from revenues and expenses for other insurance contracts in the statement of comprehensive income.
Investment income generated from assets in the qualifying segregated fund arrangements and interest credited to contract holders	This investment income would be presented separately as part of investment income and interest expense in the statement of comprehensive income, or disclosed in the notes.

PRESENTATION

The FASB decided on the presentation of insurance contracts in the statement of financial position and statement of comprehensive income.

What's the issue?

The 2010 DP stated that:

- the presentation of the combination of rights and obligations arising from an insurance contract as a single net liability in the statement of financial position would be consistent with the measurement of an insurance contract asset or liability based on net cash flows;
- most FASB members supported a summarised margin presentation for contracts that are accounted for under the building-block approach in the statement of comprehensive income;
 and
- the FASB would prefer to use a premium presentation for contracts accounted for under the premium-allocation approach.

Since the 2010 DP, the IASB and FASB have decided to present additional line items separately for contracts accounted for under the building-block approach and premium-allocation approach. At the meeting on 27 February, the FASB staff provided to the FASB a comprehensive analysis of presentation requirements of insurance contracts in the statement of financial position and statement of comprehensive income.

What did the FASB staff recommend?

The staff considered the following presentation requirements in the statement of financial position and statement of comprehensive income.

Statement of financial position

- Presenting the unconditional right to premiums or other consideration for contracts measured under the buildingblock approach.
- Disaggregating the liability for contracts measured under the premium-allocation approach.
- Presenting undiscounted liabilities for contracts measured under the premiumallocation approach.

Statement of comprehensive income

- Presenting insurance contract revenue separately for contracts measured under the building-block approach and premiumallocation approach.
- Presenting insurance contract revenue and expenses separately for reinsurance contracts.
- Presenting insurance contract revenue components separately for contracts measured under the building-block approach.
- Presenting benefits and claims incurred separately for contracts measured under the building-block approach and premiumallocation approach.
- Presenting interest accreted on the expected cash inflows and outflows.

What did the FASB discuss?

The FASB members supported the staff recommendations for the presentation requirements in the statement of financial position.

The FASB members discussed the presentation of insurance contract revenue and expenses for ceded reinsurance contracts in the statement of comprehensive income. One FASB member asked whether ceded insurance contract revenue would be:

presented separately as an offsetting item under the insurance contract revenue line item; or

• presented outside the insurance contract revenue line item as a separate expense line item.

The FASB members agreed that they did not want to prescribe where in the statement of comprehensive income to present insurance contract revenue and expenses for ceded reinsurance contracts. Instead, they would need to be presented separately and not netted against insurance contract revenue and expenses.

In addition, the FASB members discussed the presentation of interest accreted on the expected cash inflows and outflows. The FASB members agreed that this interest would not be presented separately in the statement of comprehensive income, but disclosed in the notes. The staff also confirmed that the presentation of interest accreted on expected cash outflows – i.e. the unwind of the discount – within interest expense would be consistent with the corresponding FASB decision in the revenue recognition project.

The staff recommended that insurance contract revenue for contracts measured under the building-block approach would be disaggregated into an insurance component and the single margin on the face of the statement of comprehensive income. Although most FASB members acknowledged that the recognition methodology and release pattern might be different between these components, they supported a disaggregation in the notes rather than on the face of the statement of comprehensive income.

What did the FASB decide?

The FASB decided on the following presentation requirements for insurance contracts.

Presentation requirements	FASB decisions
Statement of financial position	For contracts measured under the building-block approach, an insurer would:
	 present the unconditional right to premiums or other consideration as a receivable separately from the insurance contract asset or liability; and
	account for it in accordance with the existing guidance for receivables.
	For contracts measured under the premium-allocation approach, an insurer would disaggregate the liability into components, including:
	the liability for remaining coverage;
	the liability for incurred claims; and
	the gross premium receivable.
	For contracts measured under the premium-allocation approach, an insurer would not be required to present the undiscounted amount of liabilities parenthetically on the face of the statement of financial position.

Presentation requirements	FASB decisions
Statement of comprehensive	An insurer would present:
income	insurance contract revenue from contracts measured under the building-block approach separately from contracts accounted for under the premium-allocation approach;
	 insurance contract revenue and expenses arising from ceded reinsurance contracts separately from other revenue and expenses;
	 insurance contract revenue for ceded reinsurance contracts separately for the building-block and the premium-allocation approaches;
	benefits and claims incurred (including for reinsurance) arising from contracts measured under the building-block approach separately from benefits and claims incurred from contracts accounted for under the premium- allocation approach;
	interest accreted on the expected cash inflows in the respective revenue line item; and
	interest accreted on the expected cash outflows in interest expense.

DISCLOSURES

The FASB made a number of decisions on disclosure requirements for insurance contracts.

What's the issue?

The FASB staff presented a package of disclosures for the Board's consideration, covering:

- comment letter responses;
- feedback received during the insurance contracts project; and
- changes to the recognition and measurement decisions that may impact disclosure requirements.

What did the FASB staff recommend?

The staff analysed the disclosure requirements in the IASB's 2010 exposure draft (2010 ED), which was referenced by the 2010 DP, and the current guidance in Topic 944 *Financial Services—Insurance*. The staff recommendations for all disclosures are detailed in the Board meeting handout from 27 February.

What did the FASB discuss?

The FASB members agreed with most of the staff recommendations and added further disclosure requirements that the FASB considered necessary because of its decisions on the presentation of insurance contracts.

The FASB discussions included:

- roll-forwards of insurance contract liabilities and liabilities for incurred claims;
- roll-forward of the single margin; and
- the disclosure of interest components included in the insurance contract revenue line item and interest expense line item.

The staff recommended the disclosure of roll-forwards of insurance contract liabilities and liabilities for incurred claims. The staff recommendation included an extensive list of line items to be presented as part of the roll-forwards. FASB members acknowledged the importance of the roll-forwards of insurance contract liabilities and liabilities for incurred claims. However, most FASB members thought that the list of line items to be included in the roll-forwards was too prescriptive. They believed that the disclosure requirement should provide examples of items to be considered in the roll-forwards and the implementation guidance should include guidance on how an insurer could achieve the objectives of the reconciliation.

FASB members did not support a disaggregation of insurance contract revenue into an insurance component and that the single margin in the statement of comprehensive income. They believed that the components of the single margin should be disaggregated in the notes in a similar manner to the roll-forward of the insurance liability.

It was noted that the insurance contract revenue line item and the interest expense line item would include interest accreted on expected cash inflows and outflows. FASB members believed that the amount of interest included in the insurance contract revenue line item and the significant components of interest expense attributable to insurance contracts should be disclosed in the notes.

What did the FASB decide?

The FASB decided on the following disclosure requirements related to insurance contracts.

Disclosures	FASB decisions
Insurance contract	The notes would include a reconciliation of the opening and closing balances of:
liabilities and liabilities for incurred claims	 the insurance liability (or asset) for contracts measured under the building-block approach; and
mounta diamio	 the liability for incurred claims for contracts measured under the premium-allocation approach.
	When applying the general disaggregation criteria to the reconciliations, an insurer would not aggregate amounts from different reportable segments.
	An insurer would include line items in the reconciliation of opening and closing balances that provide sufficient detail to understand:
	- new business;
	– cash flows;
	- changes in assumptions;
	 derecognition; and
	– time value of money.
	The FASB instructed the staff to provide implementation guidance explaining how an insurer could achieve the objectives of the reconciliation.
	The notes to the financial statements would explain the significant drivers of the changes in the insurance liability and liability for incurred claims.
	An insurer would disclose the insurance liability balance for business assumed in reinsurance transactions.
Single margin	The notes would include a reconciliation of the opening and closing balances for the single margin, disaggregated in a manner similar to the reconciliation of the insurance liability, and providing sufficient detail to understand:
	 the amount of new margin, with amounts attributable to expected acquisition costs separately identified;
	 the amount of margin released; and
	 the balance attributable to expected acquisition costs to be paid.
	The FASB instructed the staff to include in the implementation guidance items that could be provided as part of the reconciliation.
	The amounts of revenue recognised in the period that arose from the single margin being released because of a portfolio turning onerous, disaggregated in a manner similar to the reconciliation of the liability, would be disclosed in the notes.
	The notes would include the amount of acquisition costs incurred but not yet amortised in the statement of comprehensive income – i.e. embedded in the single margin.

Disclosures	FASB decisions
Reinsurance receivable	The notes would include a reconciliation of opening and closing balances disaggregated in a manner similar to the reconciliation of the insurance liability.
	The balance of reinsurance receivable related to paid claims would be disclosed in the notes.
	The notes would include the amount that the insurer recognises in the allowance as uncollectible in the period in a manner similar to the reconciliation of the opening and closing balance of the reinsurance receivable. These amounts would be further disaggregated between amounts related to credit and those related to disputes.
	The amount of gains or losses arising from commutations of reinsurance agreements would be disclosed in the notes.
Discount rates and future payments	The notes would include a table of expected cash outflows along with the corresponding weighted-average current discount rate and weighted-average interest accretion rate.
	The disclosure would be disaggregated in a manner similar to the disaggregation of its reconciliation of the insurance liability.
	The information in the following time bands would be disclosed.
	 For the building-block approach:
	- amounts and rates related to the first two five-year time bands;
	 each of the next two 10-year time bands following the 10th year and up to the 30th year; and
	 the total for years following the 30th year after the end of the reporting period.
	 For the premium-allocation approach:
	- each of the first five years after the end of the reporting period;
	 the next two five-year time bands following the first five years after the end of the reporting period; and
	 the total for years following the 15th year after the end of the reporting period.
	Any additional information about amounts and rates within the time bands provided that significantly affect the weighted average would be disclosed in the notes.
	The notes would include a table of expected receipts from reinsurance receivables in the same manner and time bands as the related expected cash outflows; and the corresponding weighted-average current discount rates and weighted-average interest accretion rates.

Disclosures	FASB decisions
Insurance contract revenue and	The amount of interest included in the revenue line item and the significant components of interest expense attributable to insurance contracts would be disclosed in the notes.
premiums	The balance of premiums received but not yet earned on the insurance component for contracts accounted for under the building-block approach would be disclosed in the notes.
	The amount of premiums received allocated to the investment component during the period would be disclosed in the notes.
	Significant differences between the amounts recognised for gross premiums ceded and net premiums ceded in the statement of comprehensive income – i.e. excluding the investment component – would be disclosed in the notes.
	The amount recognised in the statement of comprehensive income during the period that results from a portfolio becoming onerous would be disaggregated in the notes.
Participating contracts	The general criteria on which the participation features of the contracts are based and the amount during the period that accrued to the benefit of the policyholders due to those features would be disclosed in the notes.
	For contracts in which the insurer's non-discretionary obligation is contractually dependent on the performance of other assets or liabilities of the insurer or the performance of the insurer itself and the contract does not qualify as a segregated fund arrangement, an insurer would disclose:
	 how participation features are measured – i.e. what the participating features are based on – and what is included in the measurement of the liability – i.e. the obligation of the insurer; and
	2. if applicable, the quantitative amount of the adjustment to the gross obligation in Point 1 – i.e. the measurement of the asset or liability to which the measurement of the liability is adjusted – and whether the adjustment is recognised in profit or loss or OCI.
	The amount of expected dividends to policy holders not yet declared that are included in the measurement of the liability would be disclosed in the notes.
Material transactions	For material transactions and events during the reporting period for which there are no specific disclosure requirements, such as:
	 the restructuring of the entity – e.g. demutualisation or redomiciliation to another jurisdiction; or
	 ceasing the writing of new business – e.g. exiting a line of business or creating a closed block of business,
	the insurer would disclose information that conveys the nature of the transaction and its effect on the insurer's financial statements.

Disclosures	FASB decisions
Transition	An insurer would not be required to provide the following transitional disclosure requirements in Topic 250 Accounting Changes and Error Corrections.
	 Paragraph 250-10-50-1(a): The nature of and reason for the change in accounting principle, including an explanation of why the newly adopted accounting principle is preferable.
	- Paragraph 250-10-50-1(b)(2): The effect of the change on:
	- income from continuing operations;
	 net income (or other appropriate captions of changes in the applicable net assets or performance indicator);
	- any other affected financial statement line item; and
	- any affected per-share amounts for the current period.
	The disclosures in this paragraph for prior-period amounts would still be required.
	 Paragraph 250-10-50-3: In the fiscal year in which a new accounting principle is adopted, financial information reported for interim periods after the date of adoption would disclose the effect of the change on:
	 income from continuing operations;
	 net income (or other appropriate captions of changes in the applicable net assets or performance indicator); and
	 related per-share amounts, if applicable,
	for those post-change interim periods.
Key inputs, methods and assumptions	The nature of the key inputs used to measure the liability disaggregated by significant types of insurance would be disclosed in the notes.
	The methods and assumptions for the unbundling of goods, services or investment components and the nature of the items being unbundled would be disclosed in the notes.
Compliance with insurance	The notes would include information about compliance with separate insurance regulatory frameworks, including:
regulatory frameworks	 the amount of minimum capital necessary to satisfy the insurer's regulatory requirements;
	 the amount of regulatory capital;
	 any regulatory restrictions on the insurer's ability to pay dividends or principal and interest on loans or notes; and
	 whether a regulatory event would have been triggered if the insurer had not used a permitted regulatory/statutory accounting practice.

Disclosures	FASB decisions
Interim disclosures	When the insurer reports interim results, a reconciliation of opening and closing balances of:
	 the insurance liability (or asset) for contracts measured under the building-block approach; and
	 the liability for incurred claims for contracts measured under the premium-allocation approach
	would be disclosed in the notes.
Private companies	A non-public entity would consider the reference to segment reporting as part of the general aggregation criteria. However, non-public entities would be exempt from the requirement to provide specified disclosures disaggregated at a minimum by reportable segment.
	A non-public entity would not be required to provide the insurance disclosures required for interim periods.

SWEEP ISSUES

The FASB decided on a number of sweep issues.

What's the issue?

The FASB staff presented a number of sweep issues that were either:

- raised by respondents to the 2010 DP; or
- identified in the deliberation process.

What did the FASB staff recommend?

The staff recommendations for all sweep issues are detailed in the Board meeting handout from 6 March.

What did the FASB discuss?

The FASB members supported all staff recommendations.

The FASB members had mixed views on the accounting for the excess of the insurance liability measurement over the fair value of insurance contacts in a business combination. The FASB members noted that the excess of the present value of fulfilment cash flows over the fair value of the insurance liability could be recognised as either:

- an increase in goodwill; or
- a loss in the statement of comprehensive income.

One FASB member also suggested establishing a separate asset for the excess as an alternative.

The staff noted that their recommendation to recognise the excess of the present value of fulfilment cash flows over the fair value of the insurance liability as a loss would be consistent with:

- the insurance measurement model; and
- the previous FASB decision to recognise a single margin for the excess of the fair value of the insurance liability over the measurement amount of the insurance liability.

What did the FASB decide?

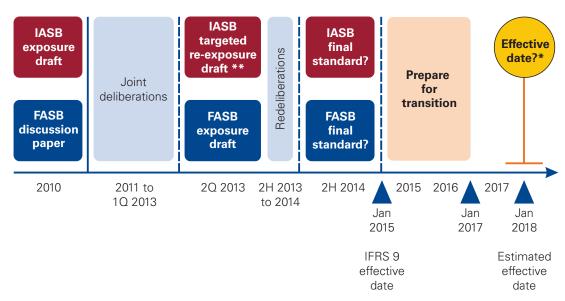
The following table details the FASB decisions on the sweep issues.

Issue	FASB decisions
Criteria to account for contracts measured under the premium-allocation	The following criterion – which, if it were met, would have prevented an insurer from using the premium-allocation approach – would be removed.
approach	"Significant judgment is required to allocate the premium to the insurer's obligation to each reporting period."
Related party guarantees	The wording from the previous FASB decision on related party guarantees would be clarified as follows.
	"A guarantee between related parties or entities under common control when the issuer of the guarantee is also not issuing similar guarantees to third parties, unless issuance of such guarantees is the primary business purpose of the issuing entity."

Issue	FASB decisions	
Accounting for the excess of the insurance liability measurement over the fair value of insurance contacts in a business combination	Any excess of the asset and liability balances related to insurance contracts measured in accordance with the proposed insurance standard above the fair value of those assets and liabilities would be recognised as a loss at the acquisition date.	
Expectations of future changes in coverage for contracts measured under the premium-allocation approach	For contracts measured under the premium-allocation approach, an insurer would not include expectations of future changes in coverage – e.g. policyholder cancellations – in the cash flows for measuring the liability for remaining coverage or the gross premium receivable.	
Recognition point for deferred annuity contracts	The recognition point of insurance contracts would not be revised.	
	The ED would include implementation guidance on the recognition of deferred annuity contracts.	
Income tax payments and receipts	The implementation guidance would clarify that cash flows excluded from the measurement of the liability would include income tax payment obligations of the insurer even if the insurance contract permits the insurer to charge back those amounts to policyholders.	
	However, the present value of fulfilment cash flows would include:	
	any tax obligations that are incurred by the policyholder and in which the insurer pays those obligations in a fiduciary capacity; and	
	any amounts that the insurer expects to receive from the policyholder related to those tax amounts.	

TIMELINE FOR COMPLETION

Based on the IASB's published workplan, a targeted re-exposure draft from the IASB is expected to be released in the second quarter of 2013. We anticipate a similar timing for the FASB's ED. A final standard is not anticipated before the second half of 2014.



- * The effective date of the final IFRS is expected to be approximately three years after the standard is issued. The IASB staff currently estimates that the issue date will be in the second half of 2014 which, on this basis, would result in an expected effective date of annual reporting periods beginning on or after 1 January 2018.
- **The targeted re-exposure by the IASB is expected to include questions on the proposals relating to the following issues.
 - The requirement that the cash flows used to measure participating contracts would be based on the cash flows used to account for the underlying items i.e. the mirroring approach.
 - The requirement to present premiums in the statement of comprehensive income, including the requirement that:
 - the part of the premium that relates to investment components be excluded from the premium presented in the statement of comprehensive income; and
 - the premiums be allocated in the statement of comprehensive income on an earned basis.
 - The requirement to use the residual margin to offset changes in estimates of future cash flows i.e. unlocking of the residual margin.
 - The requirement to present in OCI the effect of changes in discount rates used to measure insurance contract liabilities.
 - The revised transition proposals.

In addition, the IASB staff also plans to include questions on the expected operational and reporting complexities of the proposals, and on the clarity of the proposals as drafted.

Significant differences between the IASB and the FASB models that will be carried forward into the published proposals include:

- three vs four building blocks in measurement (the IASB's model includes a risk adjustment);
- · unlocked vs locked-in margins;
- the consideration of successful vs unsuccessful sales efforts in acquisition costs; and
- the scope of investment contracts with a discretionary participation feature.

THE INSURANCE PROJECT TODAY

The current status of the insurance contracts project and key decisions made to date (up until 6 March 2013) are outlined in the tables on the following pages. These decisions are compared with the proposals in the IASB's 2010 ED *Insurance Contracts* and the FASB's DP *Preliminary View on Insurance Contracts*.

The proposals indicated with [!] have had a significant change made. Key proposals with significant changes include:

- the scope of financial guarantees
- recognition
- · contract boundaries
- · acquisition costs
- the premium-allocation approach
- participating contracts
- reinsurance
- use of other comprehensive income
- presentation of the statement of comprehensive income
- transition.

The proposals indicated with [X] have had either a significant clarification made or an addition of implementation guidance. Key proposals affected include:

- future cash flows
- discount rate
- risk adjustment
- residual margin/single margin
- unbundling
- financial instruments with a discretionary participation feature (DPF)
- presentation of the statement of financial position
- disclosures.

Based on the deliberations to date, the areas of divergence between the Boards appear to be changing from the proposals in the ED and the DP. New areas of divergence include: the consideration of successful and unsuccessful sales efforts for acquisition costs; unlocking the residual margin compared with the locked-in single margin (other than for onerous contracts); whether to permit or require the premium-allocation approach; the definition of a portfolio; and the unit of account for releasing margins. The Boards converged on the treatment of non-discretionary performance-linked participation features and may have achieved a pragmatic solution to get consistency in eligibility for the premium-allocation approach.

In the February 2013 meetings, the Boards agreed on 120-day comment periods for their respective upcoming exposure drafts.

TENTATIVE DECISIONS COMPARED WITH KEY PROPOSALS IN THE 2010 ED

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Scope	Definition of an insurance contract The proposals would apply to all insurance contracts (including reinsurance contracts) that an entity issues and reinsurance contracts that an entity holds. An insurance contract is a contract under which one party (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. This definition is consistent with the current definition of an insurance contract in IFRS 4 Insurance Contracts. The proposals included a requirement to consider the time value of money in assessing risk transfer and a test that insurance risk would not be considered transferred unless there is a scenario that has commercial substance in which the present value of the net cash outflows of the insurer can exceed the present value of the premiums.	Joint The proposals in the ED have been confirmed. In addition, the Boards decided the following. If a reinsurance contract does not transfer significant insurance risk because the assuming entity is not exposed to a loss, then the reinsurance contract is nevertheless deemed to transfer significant insurance risk if substantially all of the insurance risk relating to the reinsured portions of the underlying insurance contracts is assumed by the reinsurer. An insurer would assess the significance of insurance risk at the individual contract level. Contracts entered into simultaneously with a single counterparty for the same risk, or contracts that are otherwise interdependent that are entered into with the same or a related party, would be considered a single contract for the purpose of determining risk transfer.	 Some reinsurance contracts reinsure groups of direct contracts in the aggregate where the reinsurer assumes a stated percentage of premiums and claims on a defined group of contracts from the insurer – e.g. quota share contracts. In these cases, the individual direct contracts could each qualify as insurance contracts but, when they are combined as a group of contracts, it is often difficult to demonstrate a significant possibility of a loss on the group of contracts in aggregate. The revised wording would address this issue. The guidance for interdependent contracts clarifies when an operating entity within a consolidated group transfers risk to an independent insurer and this insurer passes the risk back to the consolidated group. The arrangement is to be treated as one contract when determining significant risk transfer.
		IASB The implementation guidance that currently accompanies IFRS 4 will not be carried forward to the new standard. However, the proposals will include an explicit explanation that not carrying forward the implementation guidance on IFRS 4 does not mean that the IASB rejected that guidance.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Scope	Financial guarantees [!] The ED proposed deleting the separate definition of a financial guarantee contract contained in IFRS 4 and IAS 39 Financial Instruments: Recognition and Measurement and the related measurement guidance in IAS 39. Financial guarantee contracts issued by an entity that meet the definition of an insurance contract would be within the scope of the IASB's final standard and the FASB's ED on insurance contracts. The proposals indicated that credit-related contracts that pay out regardless of whether the counterparty holds the underlying debt instrument or that pay out on a change in credit rating or change in credit index would continue to be accounted for as derivatives under IAS 39.	IASB The IASB agreed to exclude many financial guarantee contracts from the scope of the insurance contracts project subject to the existing option in IFRS 4 that: • permits an issuer of a financial guarantee contract to account for the contract as an insurance contract if it had previously asserted that it regards such contracts as insurance contracts and had accounted for them on that basis; and • requires an issuer to account for a financial guarantee contract in accordance with the financial instruments standards in all other cases.	 The Boards have commented that the treatment of economically similar instruments should be consistent and have recognised the existing inconsistency in the treatment of financial guarantees in both IFRS and US GAAP. Despite this view, they considered banking constituent feedback that the proposed insurance model would place more demand on systems and resources than accounting for such contracts as financial instruments. The IASB agreed not to provide an exception for intra-group guarantees from the accounting for financial guarantee contracts consistent with the current provisions of IAS 39 and IFRS 4.
		The FASB decided that the proposed insurance contracts standard would apply to guarantee contracts within the scope of Topic 944 Financial Services—Insurance, and would not apply to guarantee contracts within the scope of Topic 815 Derivatives and Hedging.	In November 2012, the FASB discussed the nature of financial guarantee contracts that it wished to have subjected to the insurance contracts standard. Under current US GAAP, the nature of the guarantee, and the type of entity issuing the guarantee, drives the accounting guidance applied. As a result, the accounting guidance for guarantees under US GAAP varies, with different measurement models being applied. The FASB decided to scope those contracts that are currently treated as insurance contracts under US GAAP into the insurance contracts proposals.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Scope		The FASB decided that the proposed insurance standard would apply to all guarantee contracts that meet the definition of an insurance contract (unless the guarantee meets any other scope exceptions included in the proposals), except for those having any of the following characteristics. • The insurer is not exposed to risk throughout the term of the guarantee – i.e. from inception of the contract and throughout its term – either through direct legal ownership of the guaranteed obligation or through a back-to-back arrangement with another party that is required by the back-to-back arrangement to maintain direct ownership of the guaranteed obligation. • A guarantee or an indemnification is of an entity's own future performance. • Guarantees issued by an entity are both: – unusual or non-recurring; and – unrelated to the type of risk that is the subject of other guarantees issued by the entity. • The guarantee is addressed in the following areas of the Codification: – guarantees addressed in Topic 840 Leases: (i) a lessee's guarantee of the residual value of the leased property at the expiration of the lease term; (ii) a contract that is accounted for as contingent rent; (iii) a seller-lessee's residual value guarantee if that guarantee results in the seller-lessee deferring profit from the sale greater than or equal to the gross amount of the guarantee; and	In February 2013, the FASB discussed whether the wide range of guarantees currently within the scope of Topic 460 <i>Guarantees</i> that meet the definition of an insurance contract would be subject to the proposed insurance standard. The staff believed that the proposed insurance standard should be applied to all guarantees that meet the definition of an insurance contract – including those guarantees currently in the scope of Topic 460. However, they also proposed retaining the current scope exclusions in Topic 460.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		(iv) a sales incentive program in which a manufacturer contractually guarantees that the buyer will receive a minimum resale amount at the time the equipment is disposed of, if that guarantee prevents the manufacturer from being able to account for a transaction as a sale of an asset, as described in paragraphs 840-10-55-12 to 55-25;	
Scope		 a contract that provides for payments that constitute a vendor rebate (by the guarantor) based on either the sales revenues of, or the number of units sold by, the guaranteed party or based on the volume of purchases by the buyer that are discussed in Topic 605 Revenue Recognition; a guarantee or an indemnification whose 	
O		existence prevents the guarantor from being able to either account for a transaction as the sale of an asset that is related to the guarantee's underlying, or recognise in earnings the profit from that sale transaction; this would include, among other items, a transaction that involves the sale of a marketable security to a third party buyer with the buyer's having an option to put the security back to the seller at a	
		specified future date or dates for a fixed price, if the existence of the put option prevents the transferor from accounting for the transaction as a sale, as described in paragraphs 860-20-55-20 to 55-23;	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Scope		 guarantees addressed in Topic 360 Property, Plant, and Equipment: (i) a seller's guarantee of the return of a buyer's investment or return on investment of a real estate property; and (ii) a seller's guarantee of a specified level of operations of a real estate property; and a guarantee for which the guarantor's obligation would be reported as an equity item rather than a liability under Topic 480 Distinguishing Liabilities from Equity and Topic 505 Equity. In addition, the FASB decided that the proposed insurance standard would not apply to: a guarantee between related parties or entities under common control when the issuer of the guarantee is not also issuing similar guarantees to third parties, unless issuance of such guarantees is the primary business purpose of the issuing entity; and a guarantee of debt owed to a third party by a related party or entity under common control when the issuer of the guarantee is not also issuing similar guarantees of debt owed by third parties. 	The modification on guarantees between related parties is meant to clarify that the proposed insurance standard would apply to a captive insurance company.

Key proposals in the 2010 ED In Scope - Financial instruments with a DPF (IASB) X Financial instruments that contain a DPF would be **IASB** within the scope of the final standard on insurance The forthcoming insurance contracts standard would • The Boards elected to discuss this topic separately. contracts. in part because they have separate projects on apply to financial instruments with DPFs that are issued by insurers. It would not apply to any financial financial instruments and the IASB will need to A 'DPF' is a contractual right to receive, as a instruments issued by entities other than insurers. address these instruments specifically when it supplement to guaranteed benefits, additional withdraws IFRS 4. benefits: The contract boundary for a financial instrument with a DPF would be the point at which the contract no • The ED scoped financial instruments with a DPF • that are likely to be a significant portion of the total longer confers substantive rights on the contract into the standard on insurance contracts. The ED contractual benefits: holder. A contract no longer confers substantive included in the definition of a DPF a condition that • whose amount or timing is contractually at the rights on the contract holder when: required the existence of insurance contracts with discretion of the issuer: and similar participating rights in the same pool of • the contract holder no longer has a contractual assets. This resulted in a more restrictive scoping • that are contractually based on the following, right to receive benefits arising from the DPF in than currently exists in IFRS 4. provided that there also exist insurance that contract: or contracts that provide similar contractual rights • The IASB members had mixed views on this topic. • the premiums charged confer on the contract to participate in the performance of the same Scope The majority supported the proposal to include holder substantially the same benefits as those contracts, the same pool of assets or the profit or these financial instruments within the insurance that are available, on the same terms, to those loss of the same company, fund or other entity: standard because they are typically issued by that are not yet contract holders. insurers and managed with participating insurance - the performance of a specified pool of An entity would recognise a financial instrument with contracts and would not be specifically addressed insurance contracts or a specified type of a DPF only when the entity becomes a party to the in the current and future financial instrument insurance contract: contractual provisions of the instrument – e.g. when standards. realised and/or unrealised investment returns the entity is contractually obliged to deliver cash. • However, to avoid scope creep and opportunities on a specified pool of assets held by the issuer; that may arise to structure contracts artificially in **FASB** order to qualify for insurance contract accounting, Investment contracts with discretionary participation - the profit or loss of the company, fund or other the Boards limited the scope to those financial features would not be included within the scope of entity that issues the contract. instruments with a DPF issued by insurers. the insurance contracts standard unless the contract The condition on the existence of insurance meets the definition of insurance. These excluded • Due to this limitation, further consideration may contracts with similar participating rights would be contracts would be scoped into the financial be needed for application to reporting entities that an addition to the definition in IFRS 4. instruments standards. include both banks and insurers. In measurement, the boundaries of financial instruments with a DPF would be defined as the point at which the contract holder no longer has a contractual right to receive benefits arising from a DPE

Update to proposals (Board decisions are tentative)

KPMG observations

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	Out of scope – Financial instruments with DPF (FASB) The FASB's approach would scope any financial instrument with a DPF into its proposed financial instruments standard.		
Scope	 Scope exceptions The proposals would apply to all insurance contracts except: product warranties issued directly by a manufacturer, dealer or retailer; residual value guarantees provided by a manufacturer, dealer or retailer, as well as a lessee's residual value guarantee embedded in a finance lease; employers' assets and liabilities under employee benefit plans and retirement benefit obligations reported by defined benefit retirement plans; contractual rights or contractual obligations that are contingent on the future use of, or right to use, a non-financial item; contingent consideration payable or receivable in a business combination; fixed-fee service contracts that have as their primary purpose the provision of services, but that expose the service provider to risk because the level of service depends on an uncertain event; and direct insurance contracts that an entity holds as a policyholder. This exemption does not apply to a reinsurance contract that an insurer holds. 	Joint The proposals in the ED have been confirmed, with revisions to the exclusion criteria for fixed-fee contracts. If fixed-fee contracts meet all of the following criteria, then they would be excluded from the future insurance standard: • contracts are not priced based on an assessment of the risk associated with the individual customer; • contracts typically compensate customers by providing a service rather than cash payment; and • the type of risk transferred is primarily related to the use (or frequency) of services relative to the overall risk transferred. Contracts that do not meet all three criteria would be considered to be insurance contracts. FASB Title insurance contracts would be in the scope of the insurance contracts standard, because they meet the tentative definition of an insurance contract. Charitable gift annuities that possess a donation element and are issued by not-for-profit entities within the scope of Topic 958 Not-for-Profit Entities, would be excluded from the scope of the proposed insurance contracts standard.	 The proposed scope exclusions are similar to those in IFRS 4 except that there are additional exclusions for some types of fixed-fee contracts. Respondent feedback highlighted general confusion on how a service provider would determine whether the primary purpose of the fixed-fee contract was insurance or the provision of services, particularly because some would consider the provision of insurance to be a service. Under the revised criteria for the scope exclusion for fixed-fee contracts, many roadside assistance programmes are expected to be out of scope. The IASB decided not to create specific guidance on takaful arrangements (designed to offer participants protection that is comparable with conventional insurance while adhering to Shariah principles) in the future insurance standard. However, the IASB decided to establish a consultative group to help assess the relationship between IFRS and Shariah-compliant transactions.

measuring that package of cash flows.

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Recognition [!] **Joint** Under the proposals, an insurer would recognise an insurance contract liability or an insurance contract Insurance contract assets and liabilities would initially Changing the timing of recognition to the date on asset when the insurer becomes a party to the be recognised when the 'coverage' period begins. An which coverage begins addresses the concerns insurance contract, which is the earlier of: onerous contract liability would be recognised in the regarding the accounting for contracts such as pre-coverage period if the insurer becomes aware of group medical plans in which the binding of the • the date when the insurer is bound by the terms onerous contracts during that period. group contract may precede the determination of the insurance contract; and of individual certificates of insurance under the The measurement of an identified onerous contract • the date when the insurer is first exposed to risk group contract by a significant amount of time liability would be updated at the end of each Recognition under the contract. This is when the insurer can and quota share reinsurance contracts in which an reporting period. no longer withdraw from its obligation to provide insurer may be bound before the underlying direct insurance coverage to the policyholder for insured contracts are underwritten. **IASB** events and no longer has the right to reassess the The recognition guidance will clarify that the • There is an expectation that management would risk of the particular policyholder and, as a result, recognition point for deferred annuities is the earlier be aware when contracts become onerous in the can no longer change the price to fully reflect that pre-coverage period. risk. • the start of the coverage period; or • Related to deferred annuity contracts, the FASB affirmed previous joint decisions on the recognition • the date on which the first premium becomes point of insurance contracts and decided that due. In the absence of a contractual due date, the implementation guidance on recognition of premium is deemed to be due when received. deferred annuity contracts would be provided. Risk adjustment would be considered when identifying onerous contracts and the measurement of an onerous contract liability would include a risk adjustment. Measurement model The proposals contained one comprehensive **Joint** measurement measurement model for all types of insurance The proposals in the ED have been confirmed. • The measurement objective largely expresses a contracts issued by insurers, with a premiumvalue rather than a cost notion. allocation approach for some short-duration • There are significant differences between contracts. The measurement model was based on the measurement model in the ED and a a 'fulfilment' objective that reflects the fact that an measurement model based on fair value, including: insurer generally expects to fulfill its liabilities over exclusion of own credit risk; use of the entity's time by paying benefits and claims to policyholders own inputs for non-financial market variables; as they become due, rather than transferring the The elimination of day one gains and use of a residual liabilities to a third party. margin; and the treatment of service margins. The model used certain 'building blocks' in

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	Four building blocks (preference in the IASB's ED) At initial recognition, an insurer would measure a contract as the sum of:	IASB The proposals in the ED have been confirmed.	
	the present value of the fulfilment cash flows, which would be made up of:	The proposale in the 25 have seen committee.	
	 an explicit, unbiased and probability-weighted estimate – i.e. expected value – of the future cash outflows less the future cash inflows that will arise as the insurer fulfils the insurance contract; 		
	 a discount rate that adjusts those cash flows for the time value of money; and 		
model	 a risk adjustment, being an explicit estimate of the effects of uncertainty about the amount and timing of those future cash flows; and 		
nent	a residual margin that eliminates any gain at inception of the contract.		
e measurement model	If the initial measurement of an insurance contract results in a day one loss, then the insurer would recognise that day one loss in profit or loss.		
	The present value of the fulfilment cash flows would be remeasured each reporting period.		
The	Three building blocks (preference in the FASB's DP)		
	At initial recognition, an insurer would measure a contract as the sum of:	FASB The proposals in the ED have been confirmed.	In the FASB model, risk and uncertainty would
	• the present value of the fulfilment cash flows, which is made up of:		be reflected implicitly through a single margin rather than in a risk adjustment. This alternative
	- an explicit, unbiased and probability-weighted estimate – i.e. expected value – of the future cash outflows less the future cash inflows that will arise as the insurer fulfils the insurance contract; and		approach would generally not give rise to differences at inception in most cases because both the residual and the single margin would be calibrated to the consideration received for the insurance contract (premium received/receivable). However, differences would arise in subsequent measurement of the insurance contract.
	 a discount rate that adjusts those cash flows for the time value of money; and 		mousurement of the insulance contract.

Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
a single margin (previously referred to as a 'composite margin') that eliminates any gain at inception of the contract.		
The FASB decided that the margin at inception (single margin) would be measured by reference to the premium so as to eliminate day one gains.		
If the initial measurement of an insurance contract results in a day one loss, then the insurer would recognise that day one loss in profit or loss. No separate risk adjustment would be included in determining whether there is a day one loss under a single margin approach.		
The present value of the fulfilment cash flows would be remeasured each reporting period.		
Level of measurement (fulfilment cash flows and risk adjustment) Under the proposals, an insurer would measure the present value of the fulfilment cash flows including the risk adjustment at a portfolio level of aggregation for insurance contracts. A 'portfolio of contracts' contains contracts that are subject to broadly similar risks and managed together as a single pool. This definition is consistent with IFRS 4.	Joint The Boards confirmed that, in general, the proposals would measure insurance contracts at the portfolio level. IASB A portfolio of insurance contracts would be defined as contracts that are: • subject to similar risks and priced similarly relative to the risk taken on; and • managed together as a single pool. No further guidance on the unit of account for the risk adjustment has been specified. FASB A portfolio of insurance contracts would be defined as contracts that: • are subject to similar risks and priced similarly relative to the risk taken on; and • have a similar duration and similar expected	 The IASB and the FASB agreed on different definitions of a portfolio for measurement and a different unit of account for releasing the residual/ single margin. Both the IASB and the FASB definitions are aimed at a similar objective and both of their decisions would limit the combining of loss- and profitmaking contracts for the purpose of recognising the residual margin and onerous contracts. The FASB definition does not include the criterion that risks are 'managed together' in the same pool because it was thought that the other criteria on similar risks covered this notion. In addition, the FASB's definition includes the criterion that contracts have a similar duration and similar expected patterns of release of the single margin. The FASB added these criteria because it thought that they were needed to ensure that the entire margin is run off by the end of the contract period.
	 a single margin (previously referred to as a 'composite margin') that eliminates any gain at inception of the contract. The FASB decided that the margin at inception (single margin) would be measured by reference to the premium so as to eliminate day one gains. If the initial measurement of an insurance contract results in a day one loss, then the insurer would recognise that day one loss in profit or loss. No separate risk adjustment would be included in determining whether there is a day one loss under a single margin approach. The present value of the fulfilment cash flows would be remeasured each reporting period. Level of measurement (fulfilment cash flows and risk adjustment) Under the proposals, an insurer would measure the present value of the fulfilment cash flows including the risk adjustment at a portfolio level of aggregation for insurance contracts. A 'portfolio of contracts' contains contracts that are subject to broadly similar risks and managed together as a single pool. This definition is consistent 	a single margin (previously referred to as a 'composite margin') that eliminates any gain at inception of the contract. The FASB decided that the margin at inception (single margin) would be measured by reference to the premium so as to eliminate day one gains. If the initial measurement of an insurance contract results in a day one loss, then the insurer would recognise that day one loss in profit or loss. No separate risk adjustment would be included in determining whether there is a day one loss under a single margin approach. The present value of the fulfilment cash flows and risk adjustment) Under the proposals, an insurer would measure the present value of the fulfilment cash flows including the risk adjustment at a portfolio level of aggregation for insurance contracts. A 'portfolio of contracts' contains contracts that are subject to broadly similar risks and managed together as a single pool. This definition is consistent with IFRS 4. IASB A portfolio of insurance contracts would be defined as contracts that are: • subject to similar risks and priced similarly relative to the risk taken on; and • managed together as a single pool. No further guidance on the unit of account for the risk adjustment has been specified. FASB A portfolio of insurance contracts would be defined as contracts that: • are subject to similar risks and priced similarly relative to the risk taken on; and

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
measurement model	Level of measurement (residual/single margin) The residual margin would be determined by grouping insurance contracts by portfolio and, within the same portfolio, by date of inception of the contract and by the coverage period of the contract.	IASB The unit of account used to release the residual margin would not be prescribed. However, the release of the residual margin would be performed in a manner consistent with the objective of releasing the residual margin over the coverage period to the period(s) in which the service is provided. FASB The unit of account used to determine and release the single margin, and perform the onerous contract test, would be the portfolio.	Both the IASB and FASB would allow releasing the residual/single margin on a contract basis.
The	Non-performance risk The present value of the fulfilment cash flows would not reflect the risk of non-performance by the insurer, either at initial recognition or subsequently.	Joint The proposal in the ED has been confirmed.	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Contract boundaries [!] For the purposes of measurement, the boundary of **Joint** an insurance contract would be the point at which A contract renewal would be treated as a new • Many health insurers are not able to reprice on the insurer either: contract when the insurer is no longer required to an individual contract basis, which may prevent them from meeting the second criterion in the ED provide coverage or when the existing contract does would no longer be required to provide coverage; not confer any substantive rights on the policyholder. proposals, extending the duration of contracts for which pricing is assessed only at a portfolio level All renewal rights would be considered in • would have the right or ability to reassess the or when regulation requires the insurer to renew determining the contract boundary, whether they risk of the particular policyholder and, as a result, and/or restricts the ability to reprice or both. Some arise from a contract, from law or from regulation. **Cash flows** could set a price that fully reflects that risk. health insurers currently account for such contracts A contract would not confer any substantive rights on using an unearned premium approach and they Options, forwards and guarantees that do not the policyholder when the insurer has the right or the manage their pricing and account for these relate to the existing coverage under the insurance contracts as annual contracts. practical ability to reassess the risk of the particular contract would not be included within the boundary policyholder and, as a result, can set a price that fully of that contract. Instead, those features would • Some health insurers were concerned that the reflects that risk. be recognised and measured as new insurance contract boundary principle in the ED would limit contracts or other stand-alone instruments according An additional point would affect contracts whose their use of the premium-allocation approach for **Building blocks** to their nature. pricing of the premiums does not include risks short-duration contracts and would require them to related to future periods. The contract would not estimate cash flows that would extend to periods confer any substantive rights on the policyholder covered by renewal rights rather than the original when the insurer has the right or the practical ability contract term. The subsequent revisions made to reassess the risk of the portfolio that the contract to the contract boundary principle were meant to belongs to and, as a result, can set a price that fully address these concerns. reflects the risk of that portfolio. • Some of the Board members were concerned about unintended consequences of applying the revised principle to term life insurance contracts that have traditionally been treated as long-duration contracts. • There was also a view expressed by some members that the modification should include a provision that if the contracts became onerous at a portfolio level, then an additional liability should be provided.

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Future cash flows [X] The estimates of cash flows for a portfolio of **Joint** contracts would include all incremental cash inflows The Boards decided that: • Many respondents were concerned about the (premium receipts) and outflows such as claims and implications of the cash flow guidance on the • the measurement of insurance contracts would benefits paid, claim handling expenses, persistency measurement of property and casualty liabilities. use the expected value of future cash flows rather and surrender benefits, participation benefits, They suggested that the cash flow guidance than a single, most likely outcome; incremental acquisition costs and other costs of as drafted in the proposals may limit the use of servicing the contract arising from the portfolio. • the measurement model would be based on traditional actuarial approaches for property and casualty liabilities and was worded in a manner current estimates; and These cash flows would: that presumes stochastic modelling. The Boards • the measurement of an insurance contract would • be explicit – i.e. separate from estimates of have revised the guidance to make reference to the include all cash flows that arise as the insurer discount rates that adjust those cash flows for the Cash flows mean value or estimate of the mean as opposed to fulfils the insurance contract. time value of money and the risk adjustment that all possible outcomes to address these concerns. adjusts these cash flows for uncertainty about The Boards confirmed that insurers would measure • To the extent that the costs included in timing and amount of future cash flows; the insurance contract liability taking into account measurement are expanded, this would have estimates of expected cash flows at the end of the • reflect the perspective of the insurer; an impact on the amount of the residual or reporting period. single margin recognised at inception and, if it • reflect all available information that relates to The Boards clarified that: is unlocked, its capacity to absorb the effects of the cash flows of the contract including, but not **Building blocks** changes in certain assumptions. limited to, industry data, historical data of the • the measurement objective for expected value insurer's costs, and market inputs when those would refer to the mean value, considering all inputs are relevant to the cash flows of the relevant information; and contract: • the implementation guidance would not require all • be current and consistent with market prices – i.e. possible scenarios to be identified and quantified use estimates of financial market variables such provided the measure is consistent with the as interest rates; and objective of determining expected value. • include only cash flows arising from existing The Boards clarified that the costs included in the contracts within the contracts' boundaries. cash flows used in measuring a portfolio of insurance contracts would be all the costs that the insurer For subsequent reporting periods, the measurement would incur in fulfilling contracts and that: of cash flows would reflect updated estimates of the remaining future cash flows at the end of that • directly relate to the fulfilment of the contracts in reporting period. the portfolio: • are *directly* attributable to contract activities and can be allocated to that portfolio; or • are chargeable separately to the policyholder under the terms of the contract.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		Costs that do not relate directly to the insurance contracts or contract activities would be excluded. These costs would be recognised as expenses in the period in which they are incurred.	
S.A.		Application guidance would be provided to clarify that an insured event – e.g. an infrequent, high-severity event such as a hurricane – that was impending at the end of the reporting period does not constitute evidence of a condition that existed at the end of the reporting period when it happens or does not happen after that date. Consequently, such an event is a non-adjusting event, to which IAS 10 <i>Events after the Reporting Period</i> applies, and a non-recognised event to which ASC section 855-10-25 applies.	
- Cash flows		Insurers would account for contract riders that are part of the insurance contract at inception as part of the contractual terms of the contract. The general decisions on unbundling and disaggregation would apply to contract riders.	
		IASB	
g blocks		The proposals will clarify that the cash flows relating to tax payments would be evaluated and treated like any other cash flows.	The IASB staff noted that they had received a request for clarification on income taxes included in fulfilment cash flows, because some
di l		FASB	constituents believed that the proposal in the 2010 ED was scoping out policyholder taxes that are
Building		The implementation guidance would clarify that cash flows for the measurement of the liability would exclude income tax payment obligations of the insurer even if the insurance contract permits the insurer to charge back those amounts to policyholders.	incremental cash flows arising as the insurer fulfils the contract.
		However, the present value of fulfilment cash flows would include:	
		any tax obligations that are incurred by the policyholder and in which the insurer pays those obligations in a fiduciary capacity; and	
		any amounts that the insurer expects to receive from the policyholder related to those tax amounts.	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Acquisition costs [!] Under the proposals, incremental acquisition costs **Joint** - i.e. costs of selling, underwriting and initiating Acquisition costs to be included in the initial Application guidance is expected, illustrating an insurance contract that would not have been further the types of acquisition costs that would measurement of a portfolio of insurance contracts incurred if the insurer had not issued that particular would be all the direct costs that the insurer will incur be included in the initial measurement of the cash contract - would be included in the present value of in acquiring the contracts in the portfolio, and would flows of insurance contracts. the fulfilment cash flows of a contract. exclude indirect costs such as: • The Boards are at opposite ends of the spectrum All other acquisition costs would be expensed when • software dedicated to contract acquisition regarding the inclusion of unsuccessful efforts in they are incurred in profit or loss. the definition of acquisition costs. • equipment maintenance and depreciation Unlike other cash flows, the determination of • The FASB agreed unanimously that only acquisition Cash flows • agent and sales staff recruitment and training whether acquisition costs are incremental and costs associated with successful contract therefore included in fulfilment cash flows would administration acquisition efforts would be included in the cash be considered on an individual contract basis rather flows used to determine the initial measurement rent and occupancy than at a portfolio level. of a portfolio of insurance contracts. This decision is consistent with FASB Accounting Standards utilities Update No. 2010 26 Accounting for Costs • other general overheads **Building blocks** Associated with Acquiring or Renewing Insurance • advertising. Contracts. In addition, acquisition costs incurred before The IASB staff believes that measurement. a contract's coverage period begins would be should include the costs of both successful and recognised as part of the insurance contract's liability unsuccessful efforts to ensure that the same for the portfolio of contracts, where the contract will liability would be recognised regardless of whether insurers perform contract acquisition services inbe recognised once the coverage period begins. house, source externally through external agents **IASB** or use direct response advertising. No distinction would be made between successful acquisition efforts and unsuccessful efforts. **FASB** Acquisition costs included in the cash flows of insurance contracts would be limited to those costs related to successful acquisition efforts. Direct-response advertising would be expensed as it is incurred, consistent with other forms of advertising.

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Discount rate [X] Under the proposals, an insurer would adjust the **Joint** future cash flows for the time value of money using The proposals in the ED have been confirmed. • The use of various methods for developing a discount rate that is consistent with cash flows discount rates may result in diversity in discount The Boards clarified that the same objective would whose characteristics reflect those of the insurance rates used by insurers for similar products. Further apply to the discount rate used to measure both contract liability – e.g. timing, currency, liquidity. disclosure requirements, such as yield curves used participating and non-participating contracts. The discount rate would also exclude any factors in measuring cash flows for each major currency, They provided guidance that, to the extent that that influence the observed rates but would not be have been included in the proposals. Discount rate the amount, timing or uncertainty of the cash relevant to the insurance contract liability – i.e. risks flows arising from an insurance contract depends present in the instrument for which market prices wholly or partly on the performance of assets are observed that are not relevant to the insurance i.e. participating contracts – the insurer would contract liability. measure that portion of the cash flows using a If the cash flows of a contract do not depend on the discount rate that reflects that dependence. In performance of specific assets, then the discount some circumstances it may be appropriate to rate would reflect the yield curve for instruments use a replicating portfolio approach, although with no or negligible credit risk, adjusted for **Building blocks** this technique would not be required in those differences in liquidity between those instruments circumstances. and the contract. All insurance contracts would be measured using a discount rate that is updated each reporting period. In addition, the Boards agreed: • not to discount short-tail post-claim liabilities when the effect is immaterial; and • to require discounting for all non-life long-tail postclaim liabilities. A practical expedient from discounting incurred claims that are *expected* to be paid within 12 months of the insured event, unless facts and circumstances indicate that the payment will no longer occur within 12 months, would be provided.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	Discount rate guidance		
Building blocks – Discount rate	The ED and the DP did not provide additional guidance on the approaches used for the discount rate.	Joint The Boards decided to provide guidance on matters to be considered in determining the discount rate and clarified that the discount rate would reflect only the effect of risks and uncertainties that are not reflected in other building blocks in the measurement of the liability. In applying the top-down approach to determining the discount rate: • an appropriate yield curve would be determined by an insurer based on current market information and reflecting current market returns either for the actual portfolio of assets that the insurer holds or for a reference portfolio of assets with similar characteristics to those of the insurance contract liability; • the insurer would use an estimate that is consistent with the IASB's guidance on fair value measurement, such as Level 3 fair values, if there are no observable market prices for some points on that yield curve; • cash flows of the instruments would be adjusted in two ways so that they mirror the characteristics of the cash flows of the insurance contract liability: - Type I, which adjust for differences between the timing of the cash flows to ensure that the assets in the portfolio (actual or reference) selected as a starting point are matched to the duration of the liability cash flows; and - Type II, which adjust for risks inherent in the assets that are not inherent in the liability. If there is no observable market risk premium, then the entity uses an appropriate technique to determine that the market risk premium is consistent with the estimate; and	 Use of a top-down approach may be equally and in some cases more difficult than using a bottom-up approach due to the complexities in estimating a market risk premium and determining the split between a market risk premium and an adjustment for liquidity in a given asset rate. In subsequent measurement, there may also be challenges in isolating the changes in spread as a result of market risk vs liquidity premiums. Many respondents were concerned about the practical difficulties of developing a discount rate using a bottom-up approach of determining the risk-free rate plus an adjustment for illiquidity. The Boards clarified that other approaches may be used, such as top-down approaches that calculate a discount rate by starting with an asset rate adjusted for various items that would not be reflective of the characteristics of the liability, such as risk premiums for expected and unexpected credit losses. This clarification enables insurers to use a variety of methods in determining the discount rate as long as these methods meet the overall objective.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Building blocks – Discount rate		an insurer using a top-down approach need not make adjustments for remaining differences between the liquidity inherent in the liability cash flows and the liquidity inherent in the asset cash flows.	
	Risk adjustment [X]		
	Incorporating a risk adjustment (preference in the IASB's ED)	IASB	
Building blocks – Risk adjustment	The risk adjustment, determined at the level of a portfolio of insurance contracts, would reflect the maximum amount that the insurer would rationally pay to be relieved of the risk that the ultimate fulfilment cash flows exceed those expected. Notwithstanding the general requirement for separate estimates of future cash flows, discount rates and a risk adjustment, the ED indicated that a replicating asset approach based on the fair value of the replicating asset may be appropriate. The risk adjustment would be remeasured each reporting period. Changes in measurement of the risk adjustment would be recognised in profit or loss. The ED included application guidance that discusses the techniques for estimating the risk adjustment. These techniques would be limited to three approaches: confidence level, conditional tail expectation (CTE) and cost of capital.	The measurement of an insurance contract would contain an explicit risk adjustment. The risk adjustment would be the compensation that the insurer requires for bearing the uncertainty inherent in the cash flows that arise as the insurer fulfils the insurance contract. In addition, the application guidance would clarify the following. • The risk adjustment would measure the compensation that the insurer would require to make it indifferent between (1) fulfilling an insurance contract liability that would have a range of possible outcomes and (2) fulfilling a fixed liability that has the same expected present value of cash flows as the insurance contract. • In estimating the risk adjustment, the insurer would consider both favourable and unfavourable outcomes in a way that reflects its degree of risk aversion. The Boards noted that a risk-averse insurer would place more weight on unfavourable	 Several IASB members focused on the need to have a clear objective if the techniques for estimating a risk adjustment would not be limited. Some Board members commented that if a clear objective is defined, then insurers would use the most appropriate techniques to calculate the risk adjustment. There would be subjectivity in implementing the risk adjustment, but these differences can be shown through disclosures. Although the IASB decided not to limit permitted techniques, it retained the confidence level disclosure, which requires the insurer to translate its risk adjustments into a confidence level disclosure, even if it has used another measurement technique. This additional disclosure requirement is intended to enhance comparability among insurers. Requiring this disclosure may also motivate insurers to use confidence level techniques for the measurement of the risk adjustment.

outcomes than on favourable ones.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
g blocks – Risk adjustment		The range of available techniques and related inputs to the risk adjustment would not be limited. As examples, the three techniques proposed in the ED (confidence level, CTE and cost of capital) would be retained, together with the related application guidance.	The proposals require risk adjustments to be determined at the portfolio level. This restricts the measurement of the risk adjustment to reflect only risk diversification within a portfolio. Many respondents to the ED/DP commented that diversification benefits should not be restricted to the portfolio because it would not economically represent how an insurer often prices risks that it considers to be a diversification of risks between portfolios. They were concerned that the proposals would potentially result in overstated risk adjustments as well as losses at inception for some portfolios that are expected to be profitable. The IASB agreed not to prescribe the unit of account for measurement of the risk adjustment, thereby removing this previous restriction.
Building	No risk adjustment (preference in the FASB's DP)		
B	The FASB decided to eliminate an explicit risk	FASB	
	adjustment from the measurement approach.	The FASB confirmed that a risk adjustment would not be included in measurement.	

Key proposals in the 2010 ED

Residual margin (preference in the IASB's ED) [X] A residual margin would arise at inception when the **IASB** present value of the fulfilment cash flows is less than The proposal in the ED that a residual margin • The residual margin would be adjusted for zero. If the present value of the fulfilment cash flows would arise at inception when the present value differences between current and previous at inception is positive – i.e. the expected present of the fulfilment cash flows is less than zero was estimates of cash flows relating to future coverage value of cash outflows plus the risk adjustment is or other future services prospectively, rather confirmed. greater than the expected present value of cash than retrospectively, due to concerns about The residual margin would not be locked in at inflows - then this amount would be recognised the operational practicality in applying a full inception. immediately as a loss in profit or loss. retrospective approach. An insurer would: The residual margin would be determined on • In adjusting the residual margin, an insurer would initial recognition at a portfolio level for contracts need to track changes in estimates of cash flows • adjust the residual margin for differences between with a similar inception date and coverage period. current and previous estimates of cash flows relating to future coverage or other future services **Margins** This residual margin amount would be locked in at at a sufficiently granular level of detail, as well as relating to future coverage or other future services; inception. aggregating on a portfolio level. Part of the rationale • not limit increases in the residual margin; for not unlocking changes in financial variables is to The residual margin would be recognised in profit • recognise changes in the risk adjustment in profit avoid creating an accounting mismatch with financial or loss over the coverage period in a systematic or loss in the period of the change; and assets classified and measured at fair value. way that best reflects the exposure from providing **3uilding blocks** insurance coverage, either on the basis of the In applying the refined notion for unlocking the • make any adjustments to the residual margin passage of time or on the basis of the expected prospectively. residual margin: timing of incurred claims and benefits if that pattern • changes in estimates of incurred claims would be differs significantly from the passage of time. recognised in profit or loss; • the residual margin would be adjusted for experience differences if they relate to future coverage – e.g. premiums received for future coverage; • a delay or acceleration in repayments of investment components would not necessarily lead to the residual margin being adjusted; and • the residual margin for contracts with assetdependent cash flows would be adjusted only for changes in estimates of profit for future services. Changes in the profits for services in the current period would be recognised in profit or loss immediately. If such changes related to contracts to which mirroring is applied, then the changes would be recognised and presented in a way that mirrored the recognition of asset gains or losses.

Update to proposals (Board decisions are tentative)

KPMG observations

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Building blocks – Margins		 the residual margin would not be negative; and insurers would allocate the residual margin over the coverage period on a systematic basis that is consistent with the pattern of transfer of services provided under the contract. It was confirmed that: an insurer would accrete interest on the residual margin; and the rate used for the accretion of interest would be the discount rate of the liability determined at initial recognition – i.e. a locked-in rate. No additional guidance on estimating the discount rate that related to the accretion of interest on the residual margin would be provided. 	 The allocation of the residual margin is based on the pattern of transfer of the services provided - e.g. insurance coverage and auxiliary services such as asset management services. A profit driver would be selected at inception based on the type of service provided including expected claims, expected premiums for yearly renewable insurance in which premiums increase each year with age, expected annuity payments, or assets under management. The residual margin would then be translated into a percentage of the chosen profit driver. The residual margin released each period would be that percentage times the actual cash flows for that period. The staff indicated that this proposed approach is closely aligned with the Australian margin on services approach. Many members of the Boards thought that if the residual margin were to be adjusted for future changes in estimates, then these changes should be explicitly disclosed on the face of the statement of comprehensive income (rather than netted in the change in the residual margin) to show the inherent uncertainty/volatility in insurance results. An insurer would determine the residual margin on entering into the contract by taking into account the time value of money. By not unlocking the residual margin for changes in discount rate, the residual margin implicitly reflects time value as estimated on day one and therefore requires accretion. Using a locked-in discount rate avoids some of the problems associated with using a current rate, such as recognising amounts in other comprehensive income (OCI) that do not reverse to zero. Accreting interest on the residual margin using the rate at the inception of the contract is consistent with the treatment of prepayments in ED/2011/6 Revenue from Contracts with Customers.

Building blocks – Margins

Key proposals in the 2010 ED Single margin (preference in the FASB's DP) [X]

A single margin would arise at inception when the expected present value of the future cash outflows less future cash inflows is less than zero. If the expected present value of cash outflows is greater than the future cash inflows, then this amount would be recognised immediately as a loss in profit or loss.

The single margin would not be remeasured to reflect increases in risk, uncertainty or changes in the price for bearing risk.

The single margin would be released over both the coverage period (during which the insurer provides insurance coverage) and the benefit-paying period (during which the insurer is exposed to uncertainty of ultimate cash outflows).

The single margin would be amortised using two factors:

- the insurer's exposure from the provision of insurance coverage; and
- the insurer's exposure from uncertainties related to future cash flows.

The specific method to determine current-period amortisation could be characterised as a percentage-of-completion method (reflecting the pattern of the decline of risk) calculated as follows:

(Premium allocated to current period + currentperiod claims and benefits)

(Total contract premium + total claims and benefits)

FASB

An insurance contract measurement model would use a single margin approach that recognises profit as the insurer satisfies its performance obligation to stand ready to compensate the policyholder in the event of an occurrence of a specified uncertain future event that adversely affects that policyholder.

Update to proposals (Board decisions are tentative)

An insurer satisfies its performance obligation as it is released from exposure to risk as evidenced by a reduction in the variability of cash outflows.

An insurer would not remeasure or recalibrate the single margin to recapture previously recognised margin.

The single margin would not be unlocked for changes in actual or expected cash flows and, instead, such changes would be reported in profit and loss immediately.

If an insurer determines that a portfolio of contracts is onerous, then an additional liability would be recognised with a corresponding offset to eliminate any remaining margin. This liability would be measured as:

- the present value of future payments for benefits and related settlement and maintenance costs; less
- the present value of future gross premiums; less
- the insurance contract liability.

• The formulaic approach to amortisation in the proposals was removed in favour of an approach based on reduction in variability of cash flows.

KPMG observations

- A significant difference between the IASB and the FASB measurement approaches would be the remeasurement of the risk adjustment and residual margin under the IASB's model compared with the FASB's model, which would run off a locked-in single margin at inception.
- Some Board members have commented that although there is a significant amount of subjectivity in developing a risk adjustment, the run-off of a single margin based on the release from risk may be equally subjective.
- Many of the Boards' members did not agree with adjusting the residual margin for changes in the discount rate because this was perceived to create accounting mismatches e.g. when assets are carried at fair value through profit or loss. Some members commented that using remeasurement of the residual margin as an approach to reducing volatility due to discount rate movements may not be effective because changes in financial assumptions could eliminate the entire residual margin.
- The FASB's decision did not address the specific methods for how an insurer would determine when it is released from its exposure to risk. Judgement would be needed to determine the release from risk based on the specific facts and circumstances. This guidance may be further revised in drafting. The FASB also agreed to consider the inclusion of an onerous contract test as part of the model.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Building blocks – Margins		If the additional liability exceeds the remaining margin, then an insurer would recognise an expense for the excess amount. The write-off of the single margin on contracts deemed onerous may not be reversed in future periods. The following scenarios outline when an insurer would be released from risk for the purpose of recognising the single margin in profit. If the variability of the cash flows of a specified uncertain future event is primarily due to the timing of that event, then an insurer would be released from risk on the basis of reduced uncertainty in the timing of the specified event. If the variability of the cash flows of a specified uncertain future event is primarily due to the frequency and severity of that event, then an insurer would be released from risk as variability in the cash flows is reduced as information about expected cash flows becomes more known throughout the life cycle of the contract. The FASB decided to include the following implementation guidance. An insurer would consider specific facts and circumstances to qualitatively determine whether a reduction in the variability of cash flows has occurred to the extent that the insurer is released from risk. Those facts and circumstances would include the following: • the entity's relative experience with the types of contracts; • the entity's past experience in estimating expected cash flows;	 As part of the FASB's implementation guidance, there will be additional guidance on the points in the life cycle that should be considered for examination and assessment of a 'reduction in the variability of cash flows'. These would include: when an insurer incurs a claim but that claim has not yet been reported; when a claim has been reported; as additional information becomes known; the point at which the parties to the contract have agreed on a settlement amount; and the point at which the claim has been paid.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		inherent difficulties in estimating expected cash flows;	
		the relative homogeneity of the portfolio and within the portfolio; and	
(0		past experience not being representative of future results.	
g blocks – Margins		A reduction in the variability of the cash flows such that an insurer is released from risk is a matter of judgement and would be based on facts and circumstances unique to the entity and the nature of the insurance contracts. Different insurers may define a reduction in variability of cash flows in different ways, as further information is obtained about the expected cash flows during the life cycle of an insurance portfolio.	
ig		The FASB decided that:	
Building		an insurer would accrete interest on the single margin to reflect the time value of money; and	
		the interest accretion rates would be based on the same yield curves used for discounting the cash flows determined at inception of the portfolio and not be subsequently adjusted.	
		An insurer would disclose the methodology used to calculate the profit realisation of the single margin.	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Premium-allocation approach (previously referred to as the 'modified measurement approach') [!] Eligibility The proposals contain a premium-allocation **IASB** approach for pre-claim liabilities of short-duration • The Boards disagreed about whether the premium-Contracts would be eligible if the premium-allocation contracts. This model is intended to be a proxy for approach would produce measurements that are a allocation approach is a proxy for the building-block the building-block measurement model in the prereasonable approximation of those that would be approach or is a separate accounting model. claims period. Under the proposals, 'short-duration' produced by the building-block approach. - Under the FASB approach, the incurred claims contracts are insurance contracts with a coverage Application guidance would be added consistent liability would not include a single margin. Under period of approximately 12 months or less that do with the FASB eligibility criteria. the IASB approach, the measurement of the not contain any embedded options or derivatives claims liability would include a risk adjustment. In Premium-allocation approach that significantly affect the variability of cash flows. Insurers would be permitted rather than required to addition, based on the proposals in the ED, under apply the premium-allocation approach. the building-block approach, the cash inflows **FASB** and outflows would be presented net and under the premium-allocation approach there would The building-block rather than premium-allocation be a separate presentation of the premiums approach would be applied if, at the contract written and not yet collected and the liability for inception date, it is likely that, during the period remaining coverage, which would also be shown before a claim is incurred, there will be a significant gross, from the liability for incurred claims. change in the expectations of net cash flows required to fulfil the contract. - For these reasons, FASB members felt that the premium-allocation approach constituted a Insurers would be required to apply the premiumseparate model and should be required rather allocation approach for eligible contracts. than permitted. • Both Boards would allow contracts with a coverage period of one year or less to qualify automatically for the premium-allocation approach. • It is expected that both approaches will capture substantially all, if not all, of the same contracts. As a result, significant differences in eligibility under the approaches are not expected. • There was some concern raised on how certain catastrophe coverages would be scoped - i.e. under the building-block or the premium-allocation approach – applying either the IASB or FASB eligibility requirements. Some members of the Boards suggested that further guidance was needed in this area.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
ach	Measurement of pre-claims obligation Under this measurement approach, an insurer would measure its pre-claims obligation at inception as premiums received at initial recognition plus the expected present value of future premiums within the boundary of the contract less incremental acquisition costs.	Joint Discounting and interest accretion to reflect the time value of money would be required in measuring the liability for remaining coverage for contracts (including the pre-claims obligation) that have a significant financing component, as defined according to the characteristics of a significant financing component under the revenue recognition proposals.	The Boards have expressed a desire to keep the premium-allocation approach as consistent as possible with the revenue recognition proposals. As such, the discounting proposals have been revised, with practical expedients added to align them more closely with the revenue recognition project.
Premium-allocation approach		However, as a practical expedient, an insurer would not need to apply discounting or interest accretion in measuring the liability for remaining coverage if the insurer expects at contract inception that the period of time between payment by the policyholder of all or substantially all of the premium and the satisfaction of the insurer's corresponding obligation to provide insurance coverage will be one year or less.	
mium-		The discount rate at inception of the contract would be used to measure the liability for remaining coverage, when it is accreted or discounted.	
Pre		The Boards also decided that:	
_		the measurement of acquisition costs would include directly attributable costs (for the FASB, limited to successful acquisition efforts only) – this is consistent with the decision made for the building-block approach; and	
		insurers would be permitted to recognise all acquisition costs as an expense if the contract coverage period is one year or less.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
approach		The Boards agreed to explore an approach in which acquisition costs would be netted against the single/residual margin when applying the building-block approach, and netted against the liability for remaining coverage. That amount could be presented separately from the present value of expected cash flows (plus a risk margin for the IASB).	
		FASB For contracts measured under the premium-	
Premium-allocation		allocation approach, an insurer would not include expectations of future changes in coverage – e.g. policyholder cancellations – in the cash flows for measuring the liability for remaining coverage or the gross premium receivable.	
iun	This pre-claims obligation would be reduced over	Joint	
em	the coverage period in a systematic way that best reflects the exposure from providing insurance	The proposal in the ED has been confirmed. IASB	
P	coverage, either on the basis of the passage of time or on the basis of the expected timing of incurred	The requirements to reduce the liability for remaining	
	claims and benefits if this pattern differs significantly from the passage of time.	coverage in the premium-allocation approach would be aligned with the requirements for releasing the residual margin in the building-block approach.	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Measurement of pre-claims liability The pre-claims liability would be the pre-claims **Joint** obligation less the present value of future premiums • The revenue recognition model defines acquisition An onerous contract test would be performed if facts within the boundary of the contract. The insurer and circumstances have changed, indicating that costs as incremental costs that the entity would would also accrete interest on the carrying amount a contract has become onerous in the pre-claims not have incurred if the contract had not been of the pre-claims liabilities. If a contract is onerous period. obtained. This would be a different approach from based on a comparison of the expected present an insurance contract model in which direct costs The Boards decided that: value of the fulfilment cash flows for future claims associated with successful contract acquisition Premium-allocation approach and the pre-claim obligations for contracts in a • an insurance contract would be onerous if would be included in the measurement. portfolio with similar inception dates, then the the expected present value of the future cash excess of the present value of the fulfilment cash outflows from that contract (plus the risk flows over the carrying amount of the pre-claims adjustment for the IASB) exceeds: obligation would be recognised as an additional - the expected present value of the future cash liability and expense. inflows from that contract (for the pre-coverage period); and - the carrying amount of the liability for the remaining coverage (for the premium-allocation approach); and • insurers would perform an onerous contract test when facts and circumstances indicate that the contract might be onerous. The Boards also decided that they would provide application guidance about when a contract is onerous. If an insurer elects not to discount the liability for incurred claims that are expected to be paid within 12 months, then the insurer would use an undiscounted basis in identifying whether contracts are onerous and in measuring the liability for onerous contracts.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
ı approach		The measurement of an identified onerous contract liability would be updated at the end of each reporting period.	
		The Boards confirmed that insurers would measure the onerous contract liability taking into account estimates of expected cash flows at the end of the reporting period.	
		The Boards decided to provide application guidance to clarify that an insured event – e.g. an infrequent, high-severity event such as a hurricane – that was impending at the end of the reporting period does not constitute evidence of a condition that existed at the end of the reporting period when it happens or does not happen after that date. Consequently, such an event is a non-adjusting event, to which IAS 10 <i>Events after the Reporting Period</i> applies, and a non-recognised event to which ASC section 855-10-25 applies.	
	Measurement of liabilities for claims incurred		
Premium-allocation approach	Liabilities for claims incurred would be measured at the present value of fulfilment cash flows in line with the general measurement model.	IASB The liability for incurred claims would be measured using the risk-adjusted expected present value of fulfilment cash flows.	Under the IASB approach, a risk adjustment would be included in the measurement of the claims obligation for incurred claims, which would be remeasured each reporting period. Under the FASB's decision, there would be no margin included in this measurement. This difference would lead to higher liabilities under the IASB's approach, particularly in the earlier stages of the claims settlement period.
		FASB	
		The liability for incurred claims would be measured as the present value of unbiased expected cash flows (statistical mean) without a single margin. The discount rate would reflect the characteristics of the liability when the effect of discounting is material.	The treatment of incurred claims under the FASB's proposed approach varies significantly from current US GAAP. Under US GAAP, claim liabilities may or may not be recorded at the statistical mean of the cash outflows. Other qualitative factors that affect the range or variability of outcomes may be considered in developing an insurer's best estimate of loss reserves. In addition, claim liabilities under US GAAP are frequently not discounted.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Premium-allocation approach		Joint The Boards agreed: not to discount short-tail post-claim liabilities when the effect is immaterial; and to require discounting for all non-life long-tail post-claim liabilities. The Boards also decided: to provide a practical expedient from discounting incurred claims that are expected to be paid within 12 months of the insured event, unless facts and circumstances indicate that the payment will no longer happen within 12 months; and when the liability for incurred claims is discounted, an insurer would use the rate at the inception of the contract to determine the amount of the claims and interest expense in profit or loss. The rate would subsequently be locked in.	
Participating contracts	Participating contracts [!] Payments to policyholders arising from participating features in insurance contracts would be cash flows from the contract like any other and would be included in the expected present value of fulfilment cash flows in measuring an insurance contract.	 IASB The IASB decided the following for participating insurance contracts. The measurement of the fulfilment cash flows related to the policyholder's participation would be based on the measurement in the IFRS financial statements of the underlying items in which the policyholder participates. Such items could be assets and liabilities, the performance of an underlying pool of insurance contracts or the performance of the entity. 	The revised proposals would mean that insurers with participating contracts backed by fixed-interest securities may be able to measure the assets at amortised cost or at fair value through other comprehensive income under the proposals for financial instruments and measure the liabilities on the same basis. This approach would allow insurers with participating contracts to avoid volatility in the statement of comprehensive income that would arise from measuring the assets at fair value through profit or loss.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Participating contracts		 The residual margin for participating contracts would not be adjusted for changes in the value of the underlying items as measured using IFRS. An insurer would reflect, using a current measurement basis, any asymmetric risk-sharing between the insurer and policyholders in the contractually linked items arising from a minimum guarantee. An insurer would present changes in the insurance contract liability in the statement of comprehensive income consistently with the presentation of changes in the linked items – i.e. in profit or loss, or in other comprehensive income. The same measurement approach would apply to both unit-linked and participating contracts. It would retain an <i>option</i> to measure the share of interest in owner-occupied property and an insurer's own shares underlying unit-linked contracts that relate to the contract holders at fair value through profit or loss. 	 For participating contracts, some constituents support unlocking the residual margin for gains and losses arising from underlying items – e.g. assets or underlying experience – when those gains and losses are not regarded as having been earned in the period. This approach is referred to as a 'floating residual margin'. The IASB members had mixed views on the floating residual margin approach. Ultimately, the IASB did not agree with the floating residual margin approach by a slim majority The asymmetric risk-sharing between the insurer and the policyholder could impact the measurement of the cash flows and the risk adjustment. Many of the Board members supported additional disclosures, including the fair value of assets measured at amortised cost and clarification of the extent to which the difference belongs to policyholders.
		The FASB decided the following, as it relates to the measurement of insurance contract fulfilment cash flows and to the measurement of the obligation from any non-discretionary performance-linked participating features that both contractually depend wholly or partly on the performance of other assets or liabilities recognised on the insurer's statement of financial position, or the performance of the insurer itself, and are a component of an insurance contract's obligations.	The FASB believed that insurers should focus on liability, not equity – i.e. insurers should not begin by valuing the surplus. It commented that the liability should be valued on the basis of the fulfilment cash flows that result from the contractual agreement with the policyholder. Then after the liability is properly valued, the liability would be adjusted for an accounting mismatch.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Participating contracts		 The obligation due to the performance-linked participating features would be measured based on an insurer's current liability (that is, the contractual obligation incurred to date) adjusted to eliminate accounting mismatches that reflect timing differences between the current liability and the measurement of the underlying items in the US GAAP statement of financial position that are expected to reverse within the boundary of the insurance contract. An 'underlying item' is defined as the asset or liability (or group of assets or liabilities) on which the cash flows resulting from the participation feature depend. Any changes in the liability for the performance-linked participating features would be presented in the same way within the statement of comprehensive income (that is, consistently in net income and/or OCI) as the changes in the underlying item. No further adjustments to the measurement of the liability for the performance-linked participating features were deemed necessary for the purpose of reflecting expected cash flows. For contracts to which the mirroring decisions do not apply and for which the contractual obligation to the policyholder is directly linked to the fair value of the underlying items, changes in the insurance liability would be presented in profit or loss. 	 Although the wording in the IASB and FASB decisions differs, both Boards would measure the obligation for the performance-linked participation feature in a way that reflects how those underlying items are measured in the US GAAP/IFRS financial statements. That could be achieved by two methods, which both lead to the same measurement: eliminating from the building-block approach changes in value not reflected in the measurement of the underlying items; or adjusting the insurer's current liability (that is, the contractual obligation incurred to date) to eliminate accounting mismatches that reflect timing differences (between the current liability and the measurement of the underlying items in the US GAAP / IFRS statement of financial position) that are expected to reverse within the boundary of the insurance contract. Any changes in the liability for the performance-linked participating feature should be presented in the statement of comprehensive income consistently with the changes in the underlying item – i.e. in profit or loss, or in other comprehensive income. As a result, if gains/losses on underlying assets are presented in other comprehensive income, the changes in the insurance contract liability would also be presented in other comprehensive income.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		On measuring the insurance contracts liability, discretionary payments as a result of a contractual participation feature would be based on the insurer's expectation of payments to policyholders (considering the entity as a going concern), thus resulting in equity (deficits) for mutual insurers. Joint	
		The Boards decided:	
contracts		that options and guarantees embedded in insurance contracts that are not separately accounted for as a derivative under the financial instrument requirements would be measured within the overall insurance contract obligation using a current, market-consistent, expected value approach; and	
Participating contracts		that when an insurer measures an obligation, created by an insurance contract liability, that requires payment depending wholly or partly on the performance of specified assets and liabilities of the insurer that measurement would include all such payments that result from that contract, whether paid to current or future policyholders.	
		The Boards noted that the mirroring decision would take precedence over the tentative decision that insurers would present in OCI changes in the insurance contract liability arising from the effect of changes in the discount rate. As a result, for contracts with participating features to which the mirroring decision applies, insurers would present changes in the insurance contract liability in the statement of comprehensive income consistently with the presentation of changes in the directly	
		linked underlying items.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Participating contracts	Contracts that are affected by expected asset returns, but to which mirroring does not apply The ED and the DP did not provide specific guidance on contracts that are affected by expected asset returns, but to which mirroring does not apply.	Joint For cash flows in an insurance contract that are not subject to mirroring and that are affected by asset returns, the discount rate that reflects the characteristics of the cash flows would reflect the extent to which the estimated cash flows are affected by the return from those assets. This would be the case regardless of whether: • the transfer of the expected returns of those assets is the result of the exercise of the insurer's discretion; or • the specified assets are not held by the insurer. For cash flows in the insurance contract that are not subject to mirroring and are affected by asset returns, when there is any change in expectations of the cash flows used to measure the insurance contracts liability – i.e. any expected change in the crediting rate – an insurer would reset the locked-in discount rate that is used to present interest expenses for those cash flows.	 The approach is consistent with the principles of the measurement model and previous Board decisions. Board members supported a clarification since insurers could apply different methodologies to determine the discount rate for these types of contracts. The decision to reset the discount rate to present interest expense would apply only to cash flows that are affected by asset returns and not to all of the cash flows of a contract whose cash flows are predominantly affected by asset returns. Based on an example of how an insurer might determine the time value of money, some preparers concluded that an insurer would be required to disaggregate the cash flows into: cash flows that are affected by asset returns; and cash flows that are not affected by asset returns. Preparers expressed their concerns about the theoretical and operational complexity of splitting the cash flows into two categories. At the 6 March 2013 meeting, the FASB clarified that an insurer would not be required to disaggregate the cash flows of a contract into those affected by returns from assets and those not affected by returns from assets when determining discount rates that reflect the characteristics of the contract's cash flows. The discount rates for the portfolio's cash flows should reflect the extent to which the amount of any estimated cash flows, subject to insurer discretion, are affected by asset returns.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		FASB	
		The FASB made the following decisions for insurance contracts that are affected by asset returns.	
		 On any change in the expected crediting rate used to measure the insurance contract liability, an insurer would: 	
		 reset the interest accretion rates in a manner that recognises any changes in the estimated interest crediting and related ultimate expected cash flows on a level-yield basis over the remaining life of the contracts; and 	
contracts		 recognise the difference between the prior expected cash flows discounted at the prior interest accretion rates and the revised expected cash flows discounted at the reset interest accretion rates in profit or loss. 	
Participating contracts		The degree to which the interest accretion rates for the portfolio are adjusted would reflect:	
		 the relative value of the account balance to be credited; and 	
		 the extent to which changes in the expected amounts to be credited to those account balances are the result of changes in expected asset returns. 	
		 An insurer would apply the tentative decision on accumulated other comprehensive income (AOCI). This means that an insurer would present as part of AOCI the difference between: 	
		 the insurance contract liability recognised on the statement of financial position under the current discount rate; and 	
		 the amount that the insurance contract liability would be if it were determined at the interest accretion rates. 	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations **Direct performance-linked insurance contracts** and related assets The ED provided guidance on the presentation of **FASB** unit-linked contracts in the statement of financial • The liability for direct performance-linked • The accounting for separate account products position and statement of comprehensive income insurance contracts and the assets directly under current US GAAP is addressed in (see Presentation and disclosure). However, no linked to those liabilities would be reported in the Subtopic 944-80 Financial Services—Insurance guidance was provided on: insurer's financial statements. Separate Accounts. Subtopic 944-80 determines criteria for separate account arrangements, recognition of direct performance-linked • The guidance on direct performance-linked which, if met, require specific measurement and insurance contracts and related assets in the insurance contracts would apply, if the segregated presentation guidance ('specialised accounting') to financial statements; fund arrangement meets both of the following be applied. conditions. • determination of criteria to qualify for 'specialised Participating contracts • Subtopic 944-80 requires an insurer to measure accounting'; - The insurer has, as a result of contractual. the portion of separate account assets • consolidation of qualifying segregated fund statutory or regulatory requirements, to invest representing contract holder funds at fair value and the contract holder's funds directed by the arrangements; and report it in the financial statements as a summary contract holder in designated investment total, with an equivalent summary total for the • measurement of consolidation of qualifying alternatives or in accordance with specific liability to the contract holders. The investment segregated fund arrangements. investment objectives or policies. Investment performance of the separate account assets of a portion of the contract holder's funds and the corresponding amounts credited to the would not meet this criterion. contract holder are offset within the same line - All investment performance, net of contract item in the statement of comprehensive income, fees and assessments, needs, as a result netting to zero. Assets underlying an insurer's of contractual, statutory or regulatory proportionate interest in a separate account do not requirements, to be passed through to the represent contract holder funds and do not qualify individual contract holder. for separate account accounting and reporting. In addition, an insurer is not required to consolidate Contracts may specify conditions under an investment in which a separate account holds which there may be a minimum guarantee. a controlling financial interest if the investment is but not a ceiling, because a ceiling would not, or would not be, consolidated in the standprohibit all investment performance from alone financial statements of the separate account. being passed through to the contract holder. The insurer's general account interest and any separate account interest in the same investment are not combined when assessing whether the

insurer is required to consolidate that investment.

pass-through would not meet this criterion. For example, if performance is passed through to individual contract holders on the basis of realised gains on the investment portfolio or when the insurer declares a 'dividend', then the investment performance is deemed not to be passed through to the individual contract holder. • The guidance in Subtopic 944-80 Financial Services—Insurance—Separate Accounts regarding an insurer's consideration of qualifying segregated fund arrangements when performing analyses for consolidation—Overall would be retained. • An insurer would record the contract holder funds and its proportionate interest in the qualifying segregated fund arrangements at FVTPL. performance-linked insurance contracts a assets directly linked to those liabilities in insurer's financial statements. However, on member asked the staff to include in the loconclusions the rationale for this decision such contracts and their related assets medifinition of liabilities and assets according to cure guidance in Subtopic 944-80, separate according to cure guidance in Subtopic 94	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
direct performance-linked insurance contri	pating contracts	 Contractual features that give the insurer discretion on the amount or timing of the pass-through would not meet this criterion. For example, if performance is passed through to individual contract holders on the basis of realised gains on the investment portfolio or when the insurer declares a 'dividend', then the investment performance is deemed not to be passed through to the individual contract holder. The guidance in Subtopic 944-80 Financial Services—Insurance—Separate Accounts regarding an insurer's consideration of qualifying segregated fund arrangements when performing analyses for consolidation under Subtopic 810-10 Consolidation—Overall would be retained. An insurer would record the contract holder funds and its proportionate interest in the qualifying 	 FASB members supported the staff recommendation to report the liability for direct performance-linked insurance contracts and the assets directly linked to those liabilities in the insurer's financial statements. However, one FASB member asked the staff to include in the basis for conclusions the rationale for this decision – i.e. that such contracts and their related assets meet the definition of liabilities and assets according to the conceptual framework. The FASB staff noted that according to current guidance in Subtopic 944-80, separate accounts need to be: recognised legally; and insulated legally from the general account
criteria would not result in a significant characteristic accounting for contracts issued in the US. Related decisions on presentation and disconding the contract of direct performance-linked insurance contracts.			 criteria would not result in a significant change in accounting for contracts issued in the US. Related decisions on presentation and disclosure of direct performance-linked insurance contracts are included under the section <i>Presentation and</i>

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
တ	Unbundling [X] Under the proposals, if a component – e.g. an investment (financial) component, a service component – is not closely related to the insurance coverage specified in a contract, then an insurer would unbundle and account separately for that component within the scope of another standard.		See separate discussion below related to investment components, services and embedded derivatives.
Unbundling and embedded derivatives	Investment components The proposals included the following example of components that would not be closely related to the insurance coverage and that would result in unbundling: • an investment component reflecting an account balance that is credited with an explicit return at a rate based on the investment performance of a pool of underlying investments. The rate would pass on all investment performance but may be subject to a minimum guarantee.	Joint The Boards decided that: • an investment component in an insurance contract would be an amount that the insurer is obliged to pay the policyholder or a beneficiary regardless of whether an insured event occurs; and • in the statement of financial position, insurers would not be required to present investment components separately from the insurance contract unless the investment component is distinct. However, insurers would disclose both: - the portion of the insurance contract liability that represents the aggregated premiums received (and claims/benefits paid) that were excluded from the statement of comprehensive income; and - the amounts payable on demand. If an investment component is distinct, then an insurer would unbundle the investment component and apply the applicable IFRS(s) or US GAAP in accounting for the investment component.	 The staff recommended that an insurer separate from insurance contracts investment components that oblige the insurer to pay the policyholder regardless of whether an insured event occurs. These cash flows would not be included in revenue amounts or volume metrics used for the statement of comprehensive income. The Boards' decision to unbundle distinct investment components is intended to address those limited circumstances in which an entity could add minimal insurance risk to a noninsurance product in order to avoid being in the scope of other standards. The proposed unbundling criteria are expected to result in limited unbundling because of the 'highly inter-related' notion and it is rare that insurance and investment products would be sold separately in the insurer's market or jurisdiction. These criteria do not make any distinction between explicit and implicit account balances and the staff's recommendation was interpreted not to require explicit and implicit account balances to be unbundled in most circumstances.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
d derivatives		An investment component would be 'distinct' if the investment component and the insurance component are not highly inter-related. Indicators that an investment component is highly inter-related with an insurance component would be:	
		a lack of possibility for one of the components to lapse or mature without the other component also lapsing or maturing;	
		the products are not sold separately in the same market or jurisdiction; or	
		the value of the insurance component depends on the value of the investment component or the value of the investment component depends on the value of the insurance component.	
de	Embedded derivatives		
Unbundling and embedded derivatives	The proposals included the following example of components that would not be closely related to the insurance coverage and that would result in unbundling:	Joint The Boards confirmed that an embedded derivative would be separated from its host contract under IAS 39.	
	an embedded derivative that is separated from its host contract under IAS 39.	The Boards decided that insurers would be prohibited from applying revenue recognition or financial instrument standards to components of an insurance contract when unbundling is not required.	
	Services The proposals included the following example of components that would not be closely related to the insurance coverage and that would result in unbundling: • contractual terms related to services that are not closely related to the insurance coverage but that have been combined in a contract with that coverage for reasons that have no commercial substance.	Joint The Boards decided the following for unbundling services. • An insurer would identify whether any promises to provide services in an insurance contract would be performance obligations as defined in ED/2011/6 Revenue from Contracts with Customers. If a performance obligation to provide services is distinct, then an insurer would apply the applicable IFRS or US GAAP in accounting for that performance obligation.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
l embedded derivatives		A 'performance obligation' would be a promise in a contract with a policyholder to transfer a service to the policyholder. Performance obligations include promises that are implied by an insurer's customary business practices, published policies or specific statements if those promises create a valid expectation by the policyholder that the insurer will transfer a service. Performance obligations do not include activities that an insurer is required to undertake to fulfil a contract unless the insurer transfers a service to a policyholder as those activities occur. For example, an insurer may need to perform various administrative tasks to set up a contract. The performance of those tasks does not transfer a service to the policyholder as the services are performed. Therefore, those promised set-up activities are not a performance obligation.	
Unbundling and		 Except as specified in the following paragraph, a service would be distinct if either of the following criteria is met: the insurer regularly sells the service separately; or 	
Unbi		 the policyholder can benefit from the service either on its own or together with other resources that are readily available to the policyholder. 'Readily available' resources are services that are sold separately (by the insurer or another entity), or resources that the policyholder has already obtained (from the insurer or from other transactions or events). 	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
embedded derivatives		 Notwithstanding the requirements in the previous paragraph, a service in an insurance contract would not be distinct and the insurer would therefore account for the service together with the insurance component under the insurance contracts standard if both of the following criteria are met: the service is highly inter-related with the insurance component and transferring them to the policyholder requires the insurer also to provide a significant service of integrating the service into the combined insurance contract that the insurer has entered into with the policyholder; and 	
		 the service is significantly modified or customised in order to fulfil the contract. 	
Unbundling and		The FASB decided that a title insurance carrier would unbundle a title insurance contract into a service component (a title search service component accounted for using the revenue recognition standard) and an insurance component (an indemnification component that covers title defects that would be accounted for using the insurance contracts standard).	
		The FASB also decided to include a title insurance example in the application guidance to illustrate the requirement to unbundle a title contract into a service component and an insurance component.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	Allocation of components The proposals in the 2010 ED did not contain specific guidance on the allocation of components.	Joint The Boards decided the following.	
Unbundling and embedded derivatives		An insurer would attribute cash flows to an investment component and to an embedded derivative on a stand-alone basis. This means that an insurer would measure an investment component or embedded derivative as if it had issued that item as a separate contract. The insurer would therefore not include the effect of any cross-subsidies or discounts/supplements in the investment component.	
		After excluding the cash flows related to unbundled investment components and embedded derivatives, the amount of consideration and discounts/supplements would be attributed to the insurance component and/or service component in accordance with proposals in paragraphs 70–80 of ED/2011/6 Revenue from Contracts with Customers.	
		In addition, after excluding the cash flows related to unbundled investment components and embedded derivatives, cash outflows (including expenses and acquisition costs) that relate directly to one component would be attributed to that component. Cash outflows related to more than one component would be allocated to those components on a rational and consistent basis, reflecting the costs that the insurer would expect to incur if it issued that component as a separate	
		contract. Once cash outflows are attributed to components, the insurer would account for those costs in accordance with the recognition and measurement requirements that apply to that component.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Unbundling and embedded derivatives	Disaggregation on the statement of comprehensive income The proposals in the 2010 ED did not contain specific guidance on the allocation of components.	Joint An insurer would account for investment components that are not distinct from the insurance contract together with the insurance component under the insurance contracts standard. In applying the general decisions on unbundling and disaggregation, policy loans would be considered in determining the component to which they relate. IASB Insurers would exclude the present value of the amounts that the insurer is obliged to pay to policyholders or their beneficiaries regardless of whether an insured event occurs, determined consistently with the measurement of the overall insurance contract liability, from the aggregate premiums presented in the statement of comprehensive income. FASB The amount of consideration allocated to investment components and excluded from the premium presented in the statement of comprehensive income would be equal to the cash flows that the insurer estimates it will be obligated to pay to policyholders or their beneficiaries regardless of whether an insured event occurs. At the end of each reporting period, these cash flows would be re-estimated based on current assumptions used in the measurement of the insurance contract liability, with any effect on insurance contract revenue allocated prospectively to periods in proportion to the value of coverage and any other services that the insurer estimates will be provided in those periods.	Under the staff recommendation and the IASB's decision, a number of investment components would be disaggregated from the premium in the statement of comprehensive income, including: some explicit account balances; cash surrender values of whole-life contracts; and other amounts under endowment contracts and annuity contracts.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Unbundling and	If the economic characteristics and risks of the embedded derivative are not closely related to those of the host insurance contract, then the insurer would be required to separate the embedded derivative and measure it at fair value with	Joint The proposals in the ED have been confirmed.	 It is not clear whether the IASB plans also to carry forward the implementation guidance currently in IFRS 4 on embedded derivatives to the final standard. Under the current guidance in IFRS 4, surrender options with fixed terms are excluded from the general requirements in IAS 39. This exception would be carried forward to the final standard.
Reinsurance	Reinsurance [!] Eligibility A reinsurer would account for reinsurance contracts that it issues using the recognition and measurement approach for insurance contracts.	IASB The cedant and reinsurer would evaluate whether to account for the reinsurance contract using the building-block approach or the premium-allocation approach in the same manner in which an insurer would evaluate a direct insurance contract. In other words, the premium-allocation approach would be permitted if it would produce measurements that are a reasonable proxy for those that are produced by the building-block approach.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		FASB The FASB made the following decisions.	
		The cedant would account for a reinsurance contract using the same approach – i.e. building-block or premium-allocation approach – that the cedant uses to account for the underlying direct insurance contracts.	
Reinsurance		Reinsurance contracts that reinsure insurance contracts measured using both the building-block and the premium-allocation approaches would be separated based on the underlying contract measurement model and each component accounted for using the same approach used to account for the underlying direct insurance contracts.	
Rein		The reinsurer would evaluate whether the reinsurance contract would be accounted for under the building-block approach or the premium-allocation approach in the same manner in which an insurer would evaluate a direct insurance contract. In other words, insurers would apply the building-block approach rather than the premium-allocation approach if, at the contract inception date, it is likely that, during the period before a claim is incurred, there will be a significant change in the expectations of the net cash flows required to fulfil the contract. Reinsurers would be required to apply the premium-allocation approach for eligible contracts.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Reinsurance	Recognition and measurement At initial recognition, a cedant would measure a reinsurance contract as the sum of: • the present value of the fulfilment cash flows, which would be made up of the expected present value of the cedant's future cash inflows plus a risk adjustment less the expected present value of the cedant's future cash outflows; and • a residual margin that would eliminate any loss at inception of the contract. The cedant would estimate the present value of fulfilment cash flows in the same manner as the corresponding part of the present value of fulfilment cash flows for the underlying insurance contract, after remeasuring the underlying insurance contract on initial recognition of the reinsurance contract. The cedant would consider the risk of nonperformance by the reinsurer on an expected value basis when estimating the present value of fulfilment cash flows and would update for any change in the risk of non-performance by the reinsurer in subsequent measurement. The residual margin determined at inception cannot be negative. If the present value of the fulfilment cash flows is: • less than zero – i.e. the expected present value of future cash inflows plus the risk adjustment is less than the expected present value of future cash outflows – then the cedant would recognise this amount as the residual margin at initial recognition of the contract; or	Joint A cedant would not recognise a reinsurance asset until the underlying contract is recognised, unless the amount paid under the reinsurance contract reflects aggregate losses of the portfolio of underlying contracts covered by the reinsurance contract. If the reinsurance coverage is based on aggregate losses, then the cedant would recognise a reinsurance asset when the reinsurance contract coverage period begins. An onerous contract liability would be recognised if management becomes aware in the pre-coverage period that the reinsurance contract has become onerous. The Boards decided the following. • At initial recognition, if the present value of the fulfilment cash flows (including the risk adjustment under the IASB's tentative decisions) for the reinsurance contract is: - less than zero and the coverage provided by the reinsurance contract is for future events, then the cedant would establish that amount as part of the reinsurance recoverable, representing a prepaid reinsurance premium, and would recognise the cost over the coverage period of the underlying insurance contracts; - less than zero and the coverage provided by the reinsurance contract is for past events, then the cedant would recognise the loss immediately; or - greater than zero, then the cedant would recognise a reinsurance residual or single margin.	Since IFRS are principles-based standards, the Boards did not believe that it was appropriate to specify the method in which the cedant determines the amount of risk adjustment ceded. The guidance added clarification by stating that the ceded portion of the risk adjustment should represent the risk being removed by the use of reinsurance.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	greater than zero – i.e. the expected present value of future cash inflows plus the risk adjustment exceeds the expected present value of future cash outflows – then the cedant would recognise that amount as a gain in profit or loss at initial recognition of the contract.	The cedant would estimate the present value of the fulfilment cash flow for the reinsurance contract, including the ceded premium. This would be without reference to the residual/single margin on the underlying contracts, in the same manner as the corresponding part of the present value of the fulfilment cash flows for the underlying insurance contract or contracts, after remeasuring the underlying insurance contracts on initial recognition of the reinsurance contract.	
		The ceded portion of the risk adjustment would represent the risk being removed through the use of reinsurance.	
		IASB	
		The IASB decided that:	
Reinsurance		at inception of a reinsurance contract, a cedant would determine the residual margin by reflecting in the expected fulfilment cash flows all the effects of non-performance, including those associated with expected credit losses; and	
Re		subsequent changes in cash flows that result from changes in expected credit losses would be recognised in profit or loss.	
		There would not be a limit on unfavourable adjustments against the positive residual margin on reinsurance contracts held by a cedant.	
		When considering non-performance by the reinsurer:	
		the assessment of risk of non-performance by the reinsurer would consider all facts and circumstances, including collateral; and	
		losses from disputes would be reflected in the measurement of the recoverable when there is an indication that, on the basis of current information and events, the cedant may be unable to collect amounts due according to the contractual terms of the reinsurance contract.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
ance	Retroactive reinsurance The proposals in the 2010 ED did not contain specific guidance on retroactive reinsurance.	Joint For retroactive reinsurance contracts, the residual or single margin included in the cedant's reinsurance recoverable and the reinsurer's insurance contract liability would be amortised over the remaining settlement period in the same manner as the release of the single/residual margin, based on: • release from risk (FASB only); and • the pattern of services under the contracts (IASB only).	Retroactive reinsurance contracts cover losses related to underlying insured events that have or may have taken place in the past. Consequently, the insurer (cedant) may have recognised the margin on the underlying contracts. If recognition of the margin were based on coverage under the underlying contracts, then any gain or loss on the retroactive reinsurance would be recognised upfront. Although recognition of the margin over the settlement period would be inconsistent with the margin release for other insurance contracts, the Boards wanted to avoid the recognition of day one gains consistent with other aspects of the model, by amortising the margin over the settlement period.
Reinsurance	Cash flows from loss-sensitive features The proposals in the 2010 ED did not contain specific guidance on cash flows from loss-sensitive features.	 Joint The Boards made the following decisions. Cash flows resulting from loss-sensitive features that are not accounted for as investment components would be treated as part of the claims and benefits cash flows (rather than part of the premiums). Insurers would treat the effects of loss-sensitive features in the same way as other changes in estimates of claims and benefits cash flows arising from the contract. Accordingly, under the premium-allocation approach, cedants and reinsurers would recognise an asset or a liability to the extent that any cash (or consideration) would be receivable or payable under the contract based on experience to date (based on incurred losses). 	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		Insurers would treat the effects of non-loss-sensitive premium adjustments in the same way as any other changes in the estimates of premiums arising from the contract. Any premium adjustments pursuant to contractual features providing cedants with a unilateral right (but not an obligation) to reinstate a reinsurance contract would not be considered to be a loss-sensitive feature for the purpose of applying this guidance.	
Reinsurance	Commutations The proposals in the 2010 ED did not contain specific guidance on commutations.	Joint Reinsurers and cedants would present any gains or losses on commutation as an adjustment to the claims or benefits and would not gross up the premiums, claims or benefits in recognising the transaction on the statement of comprehensive income.	The staff paper discusses the applicability of this recommendation to direct insurance contracts. Although it is not explicitly referenced in the staff recommendation or the Boards' decision, the staff paper on this topic (Paper 2G Amendments, modifications, and commutations of insurance contracts), comments that because commutations are more common with reinsurance contracts, its analysis discusses commutations in that context. However, it notes that its recommendation is equally applicable to direct insurance commutations – e.g. policy buy-backs.
	Ceding commissions Any ceding commissions that a cedant receives would be recognised as a reduction of the premium ceded to the reinsurer.	IASB The IASB confirmed the proposal. FASB The cedant would treat ceding commissions that are not contingent on claims or benefits experience that it receives from the reinsurer as a reduction of the premium ceded to the reinsurer.	As a result of the FASB's decision for the presentation of ceding commissions and residual margin, ceding commissions will not offset direct acquisition cost in the statement of comprehensive income.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Contract modifications	Contract modifications The ED and the DP did not provide guidance on contract modifications.	An insurer would derecognise an existing contract and recognise a new contract (under the applicable guidance for the new contract) if it amends the contract in a way that would have resulted in a different assessment of either of the following items had the amended terms been in place at the inception of the contract: • whether the contract is within the scope of the insurance contract standard; or • whether to use the premium-allocation approach or the building-block approach to account for the insurance contract. IASB An insurer would derecognise an existing contract and recognise a new contract if it amends the contract in a way that would have resulted in the contract being included in a different portfolio from the one in which it was included at initial recognition. FASB In addition to the conditions jointly addressed above, an insurer would derecognise an existing contract and recognise a new contract if any of the following conditions exist. • The insured event, risk, or period of coverage of the contract has changed, as noted by significant changes in the kind and degree of mortality risk, morbidity risk, or other insurance risk, if any. • There has been a change in the nature of the investment return rights – e.g. whether amounts are determined by formulas specified by the contract, by a pass through of the actual performance of referenced investments, or at the discretion of the insurer – accounted for as part of the insurance contract, if any, between the insurance enterprise and the contract holder.	The FASB asked the staff to perform additional analysis on modifications to insurance contracts that would result in contract extinguishment. In particular, the FASB asked them to consider conditions indicating substantial change as outlined in Subtopic 944-30 Financial Services—Insurance—Acquisition Costs.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Contract modifications		 Any additional deposit, premium or charge relating to the original benefit or coverage, in excess of the amounts specified or allowed in the original contract, is required to effect the transaction. If there is a reduction in the original benefit or coverage; or if any reduction to the deposit, premiums, or charges is less than the corresponding reduction in benefits or coverage. There is a net reduction in the contract holder's account value or the cash surrender value, if any exists – except for reductions resulting from: distributions to the contract holder or contract designee; or charges related to newly purchased or elected benefits or coverages. There is a change in the participation or dividend features of the contract, if any such features exist. Joint Substantial modifications When an insurer makes a substantial modification to an insurance contract, the gain or loss on extinguishment of the existing contract would be determined by measuring the existing contract using the current entity-specific price that the insurer would hypothetically charge the policyholder for a contract equivalent to the newly recognised contract. 	The FASB staff reviewed Subtopic 944-30 and noted that it includes six criteria to identify a substantial contract modification. One of the criteria in Subtopic 944-30 for avoiding contract extinguishment is that there is no change to the amortisation method or revenue classification of the contract. The staff believed that this condition did not need to be considered, because it had been previously addressed by decisions on the treatment of the margin and acquisition costs. However, the FASB staff noted that all of the five other criteria mentioned in Subtopic 944-30 would need to be addressed in identifying a substantial modification to an insurance contract (see additional conditions to the left).

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Contract modifications		 Non-substantial modifications If the modification eliminates the insurer's obligation to provide some of the benefits that the contract would previously have required it to provide, then the insurer would derecognise that portion of its obligation (including any related portion of the residual/single margin). If the modification entitles the policyholder to further benefits, then the insurer would treat the modification as a new stand-alone contract – i.e. the margin is determined in the same way as for a new stand-alone contract with no effect on the measurement of the original contract. 	
Business combinations and portfolio transfers	Business combinations An insurer would measure a portfolio of insurance contracts initially at the higher of the fair value or the present value of the fulfilment cash flows of the assumed contracts. This treatment would be an exception from the general requirements in IFRS 3 Business Combinations and Topic 805 Business Combinations, which require an entity to measure assets acquired and liabilities assumed in a business combination at fair value. If the present value of the fulfilment cash flows is higher than the fair value, then the difference would result in an increase in the initial carrying amount of goodwill. If the fair value is higher than the present value of fulfilment cash flows, then the difference would be treated as the residual margin at initial recognition.	 FASB The FASB decided that, at the acquisition date, an insurer would measure insurance liabilities assumed and insurance assets acquired in a business combination at fair value. The components would be measured as follows. a) Expected net cash flows measured in accordance with the insurer's accounting policies for insurance contracts that it issues using current assumptions. The discount rate determined at the acquisition date would be deemed the locked-in rate at which interest expense is accreted and presented in the statement of comprehensive income. b) Single margin measured as the difference between the fair value of the insurance contract liability (that is, the hypothetical premium) and the expected net cash flows determined in (a) above. 	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
s and portfolio transfers		Insurance contracts acquired through a combination of entities or businesses under common control would apply the guidance in Subtopic 805-10. For business combinations before the effective date of the insurance contracts standard, applying the transition guidance would require insurers to re-allocate the purchase price attributed to the insurance contracts liability to the components in accordance with decisions reached herein as of the acquisition date, using the fair value guidance in effect at that date.	 The guidance in Subtopic 805-10 exempts a combination of entities or businesses under common control from applying the business combinations guidance and specifically addresses the accounting for such transactions. Several FASB members commented that they were concerned about the operational complexities in applying the transition proposals, particularly with respect to business combinations. The FASB mentioned that it was planning to review the feasibility of the transition proposals.
		Any excess of the asset and liability balances related to insurance contracts measured in accordance with the proposed insurance standard above the fair value of those assets and liabilities would be recognised as a loss at the acquisition date. IASB The proposals in the ED have been confirmed.	The IASB decided not to create explicit guidance on the allocation period of the residual margin in a business combination.
<u>.</u>	D. C. II.	- I - I - I - I - I - I - I - I - I - I	
Business combinations and	Portfolio transfers For each portfolio of insurance contracts acquired in a portfolio transfer, an insurer would determine the expected present value of the fulfilment cash flows and compare that amount with the consideration received for those contracts, after adjusting the consideration for any other assets and liabilities acquired in the same transaction, such as financial assets and customer relationships, treating the difference as follows: • if the consideration is the higher amount, then the difference would be established as the residual margin at that date; and • if the consideration is the lower amount, then the difference would be recognised immediately as an expense.	FASB An insurer would measure a portfolio of insurance contracts acquired in a portfolio transfer that does not meet the definition of a business combination in accordance with the insurance contracts standard. IASB The proposals in the ED have been confirmed.	The IASB decided not to create explicit guidance on the allocation period of the residual margin in a portfolio transfer. The IASB decided not to create explicit guidance on the allocation period of the residual margin in a portfolio transfer.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Foreign currency	Foreign currency When applying IAS 21 The Effects of Changes in Foreign Exchange Rates to an insurance contract that results in cash flows in a foreign currency, the insurer treats the contract as a monetary item. This requirement applies not only to the present value of the fulfilment cash flows, but also to the residual margin. That requirement also applies to the preclaims liability of a short-duration contract.	FASB When remeasuring foreign currency transactions, all financial statement components related to an insurance contract would be classified as monetary. IASB The IASB has not deliberated on this proposal. It is expected that the proposal in the 2010 ED will be carried forward to the targeted re-exposure draft.	The FASB members agreed that assessing each component of the insurance contract items separately would be complex and costly, and would not be warranted under cost-benefit considerations.
Election of the fair value option	Election of the fair value option The DP did not provide guidance on the election of the fair value option for financial instruments under US GAAP.	 FASB The FASB decided to eliminate the fair value option in Topic 825 Financial Instruments for the following items. Guarantees and other contingencies: The fair value option would be eliminated for: guarantees and other contingencies accounted for in accordance with Topic 460 Guarantees; or contingencies accounted for in accordance with Topic 450 Contingencies that would not be within the scope of the proposed insurance standard. The effective date and transition provisions to eliminate the fair value option for these items would be consistent with the effective date and transition provisions for the proposed standard on the recognition and measurement of financial assets and financial liabilities. 	The FASB members discussed how to expose the FASB decisions on the election of the fair value option. The requirements for the election of the fair value option are currently addressed in Topic 825. The FASB members agreed to incorporate the Board decisions on the election of the fair value option into the consequential amendments to Topic 825. In addition, for the effective date and transition provisions, the consequential amendments to Topic 825 would include a reference to the proposed insurance standard or revenue recognition standard, as applicable. These proposals would address further specific effective date and transition requirements.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Election of the fair value option		 Rights and obligations of insurance contracts and warranties: The fair value option would be eliminated for: rights and obligations under an insurance contract and obligations under a warranty (paragraph 825-10-15-4(d) and (e)) that are currently accounted for under Topic 944	
Derecognition	Derecognition An insurance contract liability (or a part thereof) would be derecognised from the statement of financial position when, and only when, it is extinguished – i.e. when the obligation specified in the insurance contract is discharged or cancelled or expires.	The Boards have not deliberated on this proposal. It is expected that the proposal in the 2010 ED will be carried forward to the IASB's and FASB's respective exposure drafts. The Boards' decisions on contract modifications are presented in that section, above.	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Statement of financial position [X] Under the proposals, an insurer would present each **Joint** portfolio of insurance contracts as a single amount The Boards decided the following. The revised proposals would result in a statement within the captions of insurance contract assets of financial position that would disaggregate • An insurer would disaggregate the following or insurance contract liabilities. An insurer would contracts measured under the building-block and components, either in the statement of financial also present a pool of assets underlying unit-linked the premium-allocation approaches. position or in the notes, in a way that reconciles to contracts as a single line item separate from the the amounts in the statement of financial position: • Many respondents to the ED and the DP thought insurer's other assets and the portion of the liabilities that a gross presentation of rights and obligations linked to the pool would be presented as a single - expected future cash flows would provide more relevant information for nonline item separate from the insurer's other liabilities. risk adjustment (IASB only) life contracts because a net presentation would Presentation and disclosure Reinsurance assets would not be offset against make it more difficult to understand how much insurance contract liabilities. residual margin (IASB only) unearned premium has been written. single margin (FASB only) effects of discounting • For contracts measured using a premiumallocation approach, the liability for the remaining coverage would be presented separately from the liability for incurred claims in the statement of financial position. • For contracts measured using the building-block approach, any unconditional right to any premiums or other consideration would be presented in the statement of financial position as a receivable separately from the insurance contract asset or liability and accounted for in accordance with the existing guidance for receivables. The remaining rights and obligations would be presented on a net basis in the statement of financial position. • For contracts measured using the premiumallocation approach, all insurance contract rights and obligations would be presented on a gross basis – i.e. presented separately – in the statement of financial position.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		Liabilities (or assets) for insurance contracts would be presented separately for those measured using the building-block approach and those measured using the premium-allocation approach.	
		Portfolios that are in an asset position would not be aggregated with portfolios that are in a liability position in the statement of financial position.	
		IASB	
		An entity would:	The IASB's decisions on the presentation of
O		 present all rights and obligations for all insurance contracts on a net basis in the statement of financial position; and 	rights and obligations and reinsurance balances are consistent with the presentation approach proposed in the 2010 ED.
disclosure		be required to present separate line items for insurance contracts and for reinsurance contracts in the statement of financial position.	The specified line items to be presented in the statement of financial position in accordance with IAS 1 <i>Presentation of Financial Statements</i> do not include insurance contracts or reinsurance contracts.
ਚਿੱ		FASB	Consequently, the IASB added presentation
and		Acquisition costs would be reported as part of the margin – i.e. the margin would include the acquisition costs expected to be paid and would be reduced when those acquisition costs are paid.	 requirements in the insurance proposals. The IASB staff paper and the IASB discussions relating to the separate presentation of reinsurance and insurance contracts in the statement of financial position did not distinguish between
Presentation		An insurer would disaggregate in the statement of financial position the insurance contracts liability into the expected cash flows to fulfil the insurance	reinsurance contracts assumed and reinsurance contracts ceded.
₽		obligation and the margin.	The IASB's staff proposals did not include a separate presentation of unit-linked contracts
		 For contracts measured under the building-block approach, an insurer would: 	in the statements of financial position and
		 present the unconditional right to premiums or other consideration as a receivable separately from the insurance contract asset or liability; and 	comprehensive income. The IASB staff commented that the general presentation requirements in IAS 1 and unbundling proposals in the insurance standard should address the presentation of unit-linked contracts and other insurance contracts with investment components.
		 account for it in accordance with the existing guidance for receivables. 	The November 2012 staff paper 3A Presentation and disclosures: Proposed drafting (pages 21–23) illustrates how the IASB's tentative decisions and recommendations on presentation might be applied.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
ure		For contracts measured under the premium- allocation approach, an insurer would disaggregate the liability into components, including:	
SO		 the liability for remaining coverage; 	
sc		 the liability for incurred claims; and 	
<u> </u>		 the gross premium receivable. 	
sentation and		For contracts measured under the premium- allocation approach, an insurer would not be required to present the undiscounted amount of liabilities parenthetically on the face of the statement of financial position.	
Presen		For direct performance-linked insurance contracts and the related assets, the assets in the qualifying segregated fund arrangements would be presented separately in the statement of financial position or disclosed in the notes.	

Presentation and disclosure

Key proposals in the 2010 ED

Update to proposals (Board decisions are tentative)

KPMG observations

Statement of comprehensive income [!]

Under the ED, all income and expense from insurance contracts would be presented in profit or loss. The proposals contained a new presentation for the statement of comprehensive income, which would follow the proposed measurement model. The underwriting margin would be subject to disaggregation requirements (in the notes or on the face of the statement of comprehensive income), disclosing the change in risk adjustment and release of the residual margin.

Other items to be presented in the statement of comprehensive income would include:

- gains and losses at initial recognition, further disaggregated on the face of the statement of comprehensive income or in the notes into losses at initial recognition of an insurance contract, losses on insurance contracts acquired in a portfolio transfer and gains on reinsurance contracts bought by a cedant;
- acquisition costs that are not incremental at the level of an individual contract;
- experience adjustments and changes in estimates, further disaggregated on the face or in the notes into experience adjustments, changes in estimates of cash flows and discount rates, and impairment losses on reinsurance assets; and
- interest on insurance contract liabilities.

Income and expense from unit-linked contracts would be presented as a separate single line item.

Joint

Premiums and claims presented in the statement of comprehensive income would be determined by applying an earned-premium presentation, whereby premiums are allocated to periods in proportion to the value of coverage (and any other services) that the insurer has provided in the period, and that claims would be presented as they are incurred. The papers for the October 2012 meetings included a mechanical approach based on the pattern of expected claims and benefits at inception by period to determine the earned premium for each period.

The FASB asked the FASB staff when drafting to consider the inclusion of application guidance about other approaches that may meet the earned-premium principle, noting that the description of the approach within the staff paper was too prescriptive.

If there is a change in the expected pattern of future claims, then the remaining insurance contract revenue would be re-allocated prospectively to reflect the latest estimates of that pattern.

Acquisition costs would be recognised in the statement of comprehensive income consistent with the proposed allocation of the residual/single margin. In other words:

- For the IASB, in a way consistent with the pattern of transfer of services provided under the contract.
- For the FASB, as the insurer satisfies its
 performance obligations to stand ready to
 compensate the policyholder if a specified
 uncertain future event adversely affects the
 policyholder, which is when the insurer is released
 from exposure to risk as evidenced by a reduction
 in the variability of cash outflows. Consequently,
 the margin recognised would be grossed up for
 the amount of acquisition costs recognised.

- A significant number of respondents had concerns about the loss of volume information for key metrics – i.e. premiums, claim expenses – in the new presentation format. There were also concerns regarding the inconsistencies between the presentation of short and long-duration contracts.
- The Boards had considerable debate on the best way to present and characterise premiums on the face of the statement of comprehensive income. The Boards' concern is that any premium number disclosed, especially because it relates to life contracts, may be characterised as revenue, which they do not believe is appropriate in all circumstances.

Key proposals in the 2010 ED Premiums and claims would not generally be presented in the statement of comprehensive income, on the basis that they represent settlements of insurance contract assets or liabilities rather than revenues or expenses. However, related information would be provided in the notes. For short-duration contracts subject to the premiumallocation approach for pre-claims liabilities, the underwriting margin would be disaggregated into line items reflecting premium revenues, claims and other expenses, amortisation of incremental Presentation and disclosure acquisition costs and changes in additional liabilities

for onerous contracts.

Update to proposals (Board decisions are tentative)

In an earned premium presentation, a portion of the premium would be allocated to cover non-claims fulfilment costs. The portion would be equal to the originally expected non-claims fulfilment costs included in the measure of the building-block liability.

The premium allocated to cover non-claims fulfilment costs would be included in earned premium in the periods in which the costs are expected to be released from the liability for remaining coverage - i.e. when it is expected that they will be either incurred or added to the liability for incurred claims. The amounts presented as expenses would be the actual costs incurred or added to the liability for incurred claims in the period.

IASB

The general requirements of IAS 1 are sufficient to specify the presentation requirements for the statement of comprehensive income for insurance contracts.

Cash flows relating to acquisition costs would be recognised in the statement of comprehensive income over the coverage period.

FASB

An insurer would present:

- insurance contract revenue from contracts measured under the building-block approach separately from contracts accounted for under the premium-allocation approach;
- insurance contract revenue and expenses arising from ceded reinsurance contracts separately from other revenue and expenses;
- insurance contract revenue for ceded reinsurance contracts separately for the building-block and the premium-allocation approaches;

KPMG observations

- The objective of this approach is to provide a volume measure that is similar to a measure of revenue that results from applying the revenue recognition proposals. Under those proposals, an entity would recognise revenue when it has satisfied a performance obligation by transferring a promised good or service to a customer. Applying this notion to the insurance proposals, an insurer would measure earned premiums as the consideration they are entitled to for the performance obligation satisfied in the period i.e. the insurance coverage that it has provided to the policyholder. An insurance contract would be viewed as creating a performance obligation that requires the insurer to stand ready to pay valid claims. An insurer would recognise earned premiums over time by measuring premiums by reference to the initial estimates of the pattern of services provided for each period – e.g. by reference to the expected claims and expense in each period.
- Due to the tracking of assumptions required over the life of the contract under the earned premium approach, it is expected to be operationally complex. This new form of premium reporting for insurance may allow comparison with other industries that report gross revenues but would also require significant education for both insurers and users.
- The majority of the Board members agreed that the earned premium approach was a better representation of revenues in the statement of comprehensive income and was consistent with the revenue recognition principles. In addition, under the earned premium presentation the amounts presented for the building-block approach are broadly consistent with the amounts presented for the premium-allocation approach.

Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Presentation and disclosure	 benefits and claims incurred (including for reinsurance) arising from contracts measured using the building-block approach separately from benefits and claims incurred from contracts accounted for using the premium-allocation approach; interest accreted on the expected cash inflows in the respective revenue line item; and interest accreted on the expected cash outflows in interest expense. For direct performance-linked insurance contracts and the related assets: revenues and expenses need not be presented separately from revenues and expenses for other insurance contracts in the statement of comprehensive income; and investment income generated from the assets in the qualifying segregated fund arrangements and the interest credited to contract holders as a pass-through of that investment income would be presented separately as part of investment income and interest expense in the statement of comprehensive income or disclosed in the notes. 	 Some members expressed concerns about the earned premium approach, including: premiums presented would not address the requests for volume information from respondents to the ED because the premiums presented would be similar to an allocation of revenue across periods rather than a metric that provides volume information for business sold during the period; revenue amounts presented under the earned premium presentation, which would be based on the initial expected pattern of claims and benefits, would not reflect revisions to estimates; and using initial expectations of claims in determining and allocating revenue may be particularly difficult when applying the transition requirement Some members supported retaining the summarised margin approach as originally proposed in the IASB's 2010 ED accompanied by supplemental disclosures on volume information in the notes to the financial statements. The FASB wanted to avoid a prescribed method of calculation (such as that shown in the staff paper) and allow for alternative ways of calculating premiums and claims as long as they reflected the value of coverage that the insurer had provided in the period.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	Other comprehensive income (OCI) [!]		
Presentation and disclosure	The ED and the DP did not provide guidance on OCI.	 Joint The Boards made the following decisions. Interest expense would be recognised in profit or loss by discounting current estimates of future cash flows at a locked-in discount rate determined at inception. Changes in the insurance liability arising from changes in discount rates (other than the unwind of the locked-in discount rate presented in profit or loss) would be presented in OCI. All other changes in the insurance liability, unless they are recognised as an adjustment to the residual margin, would be recognised in profit or loss. The Boards decided to require changes in the insurance liability (excluding those liabilities that are contractually linked to underlying assets) arising from changes in discount rates to be recognised in OCI regardless of the classification and measurement applied to the insurer's underlying assets. A loss recognition test for the purpose of recycling amounts related to the insurance liability from OCI to profit or loss would not be needed. 	 Many constituents have stated that their concerns about volatility could be addressed if changes in the insurance contract liabilities arising from changes in the discount rate were presented in OCI and the financial assets that support these liabilities were also measured at fair value through OCI. The Boards have been seeking to reduce differences in their respective classification and measurement models for financial instruments. Considering also the potential interaction with the insurance project and that both fair value and amortised cost information are useful for some portfolios of financial assets, the IASB tentatively decided to introduce a fair value through OCI (FVOCI) measurement category for eligible debt investments to IFRS 9 Financial Instruments. The IASB agreed that debt instruments consisting solely of payments of principal and interest would be subject to FVOCI classification if they are held within a business model whose objective is both to hold financial assets to collect contractual cash flows and to sell financial assets. The comment period on the exposure draft Classification and Measurement: Limited Amendments to IFRS ends on 28 March 2013.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Presentation and disclosure			 Several Board members were concerned that accounting mismatches would result in using OCI for liability remeasurement when assets classified and measured at FVOCI were sold and a gain or loss recognised in profit or loss on the assets without any reciprocal recycling to profit or loss from OCI relating to the insurance liability. Although this accounting mismatch was acknowledged, several members thought these mismatches may not be pervasive because insurers offering long-term insurance products generally buy and hold their assets to maturity and actively manage durations through investment of new cash flows. Although many members were concerned that duration mismatches would not be transparent in profit or loss, they thought that this could be partly addressed by including robust disclosures on interest-related movements in both profit or loss and OCI and the effectiveness of the insurers' asset-liability management strategies.
Presel			Some members were concerned that requiring the use of OCI for all liabilities would create accounting mismatches when insurers held assets required to be measured at fair value through profit or loss under the proposed financial instruments standards.
			They were particularly concerned about contracts that were contractually linked to assets such as unit-linked contracts and participating products, which are often supported by equity investments. They thought that when contracts were contractually linked to assets, their measurement attribute should match that of the assets.

Key proposals in the 2010 ED

Disclosures [X] Under the proposals, an insurer would disclose **Joint** quantitative and qualitative information about: The Boards confirmed the disclosures proposed in paragraphs 79-84 and 90-97 of the ED, with the • the amounts arising from insurance contracts following changes. recognised in the financial statements; and • Deletion of the requirement that an insurer would • the nature and extent of risks arising from not aggregate information relating to different insurance contracts. reportable segments - i.e. paragraph 83 - to avoid An insurer would consider the level of detail a conflict with the principle for the aggregation necessary to satisfy the disclosure requirements, level of disclosures. including how information is aggregated or • A requirement that an insurer disclose separately Presentation and disclosure disaggregated. Aggregation levels for disclosures the effect of each change in inputs and methods, that may be appropriate would be type of contract together with an explanation of the reason for the and geography, but information may not be change, including the types of contract affected. aggregated across different reportable segments as defined in IFRS 8 Operating Segments. Sufficient • For contracts in which the cash flows do not information would be provided to allow reconciliation depend on the performance of specified assets to the line items in the statement of financial i.e. non-participating contracts – a requirement to position. disclose the yield curve (or range of yield curves) comparability. used. • A requirement that the maturity analysis of net cash outflows resulting from recognised insurance liabilities proposed in paragraph 95(a) be based on expected maturities; and removal of the option to base the maturity analysis on remaining contractual maturities. Furthermore, within the context of time bands, the requirement that the insurer disclose, at a minimum. the expected maturities on an annual basis for the first five years and in aggregate for maturities beyond

five years would also be removed.

Update to proposals (Board decisions are tentative)

In place of this disclosure, the FASB would rely on its decisions on risk disclosures for financial institutions. as reached in its project on financial instruments. Those disclosures would apply to insurance entities.

• Under the revised aggregation principle for disclosures, the level of aggregation could vary for different types of qualitative and quantitative disclosures. However, the standard would add to the examples listed in paragraph 84 of the ED by stating that one appropriate aggregation level might be reportable segments.

KPMG observations

- One of the key new disclosures introduced in the ED was the confidence level disclosure equivalent for the risk adjustment. Some constituents raised concerns that this disclosure may result in excessive cost for little benefit when an insurer uses a different measurement technique for the risk adjustment. The staff recommended removing this requirement. However, this recommendation was rejected by the IASB due to concerns about
- The additional disclosures for insurance contracts being considered by the FASB under the financial instruments project are heavily based on the existing disclosure requirements under IFRS 7 Financial Instruments: Disclosures. Insurers reporting under IFRS 4 include many of these disclosures in their current reporting. Several of those disclosure requirements will be new for US insurers, which typically report this information on risks associated with financial instruments in their management discussion and analysis.
- The Boards agreed to align the wording of the disclosure objectives of active projects (revenue recognition, leases and insurance). In a meeting on cross-cutting issues, the Boards decided that an entity would be required to present in tabular format any roll-forward retained by or added to the disclosure requirements.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		IASB	
		The proposed requirement in paragraph 90(d) to disclose a measurement uncertainty analysis would be deleted. The FASB decided to retain this disclosure.	The IASB decided that it would not explore further disclosures about the effect of regulation on reported equity in the insurance contracts project.
		The confidence level disclosure in paragraph 90(b)(i) of the ED would be retained.	
		The IASB agreed with the disclosure package as set out by the staff in September 2012 agenda paper 16F <i>Disclosures: Overview and proposed drafting,</i> including requirements that insurers would:	
sure		disclose gains or losses arising on contract modifications, commutation or derecognition;	
ıtion and disclosure		 provide reconciliations between the opening and closing carrying amounts of insurance contract liabilities and insurance contract assets, including information about: the carrying amounts of onerous contract liabilities recognised in the pre- coverage period; the expected present value of fulfilment cash flows; the risk adjustment; and the residual margin; and 	
Presentation		 disclose amounts payable on demand in a way that highlights the relationship between such amounts and the carrying amounts of the related contracts. 	
		More guidance on the level of disaggregation of the reconciliation of carrying amounts would not be added beyond the requirements to consider the level of detail necessary to satisfy the disclosure objective and aggregate or disaggregate data so that useful information is not obscured by either the inclusion of a large amount of insignificant detail or the aggregation of items that have different characteristics.	
		The specific disclosure proposed in paragraph 89 of the ED about contracts for which uncertainty about the amount and timing of claims payments is not typically fully resolved within one year would be deleted.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		The IASB made the following decisions for contracts with cash flows contractually linked to underlying items.	
		An insurer would disclose the carrying amounts of those insurance contracts.	
disclosure		If an insurer measures those contracts on a basis other than fair value, and discloses the fair value of the underlying items, then it would disclose the extent to which the difference between the fair value and the carrying value of underlying assets would be passed to policyholders.	
and		For all insurance contracts, an insurer would disclose a reconciliation from the opening to the closing balance of the aggregate carrying amount of insurance contract liabilities and insurance contract assets, showing separately:	November 2012 staff Paper 3A Presentation and disclosures: Proposed drafting (pages 24–28) illustrates how the IASB's tentative decisions and recommendations on reconciliation disclosures might be applied.
Presentation		the remaining balance of liabilities for remaining coverage but excluding any amounts that are attributable to losses on initial recognition (for the premium-allocation approach, this would be the unearned premium);	
		liabilities for remaining coverage that are attributable to losses on initial recognition and subsequent changes in estimates that are immediately recognised in profit or loss (for the premium-allocation approach, this would be the additional liabilities for onerous contracts); and	
		the liabilities for incurred claims.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		For contracts accounted for using the building-block approach, an insurer would disaggregate the insurance contract revenue into the inputs to the measure of insurance contract revenue in the period – for example:	
		the probability-weighted claims, benefits and expenses expected to be incurred in the period;	
		an allocation of expected acquisition costs;	
		the risk margin relating to that period's coverage; and	
		the margin allocated to that period.	
Presentation and disclosure		For contracts accounted for using the building- block approach, insurers would disclose the effect of contracts written in the period on the insurance contract liability, showing separately the effect on:	
ion and		the expected present value of future cash outflows, showing separately the amount of acquisition cost;	
tat		the expected present value of future cash inflows;	
Sen		the risk adjustment; and	
<u>res</u>		the residual margin.	
-		In the period in which the new insurance contracts standard is initially applied, disclosure of the current-period and prior-period line item amounts that would have been reported in accordance with previous accounting policies in IFRS 4 would not be required.	
		A disclosure of a reconciliation from premium receipts to revenue would be required.	
		For contracts accounted for using the premium- allocation approach, an insurer would be provided with relief from disclosing a maturity analysis of cash flows for the liability for remaining coverage.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		FASB	
		The following disclosures for insurance liabilities and liabilities for incurred claims would be required.	The FASB staff recommended the disclosure of roll-forwards of insurance contract liabilities
		The notes would include a reconciliation of the opening and closing balances of:	and liabilities for incurred claims. The staff recommendation included an extensive list of line items to be presented as part of the roll-forwards.
<u>e</u>		 the insurance liability (or asset) for contracts measured under the building-block approach; and 	FASB members acknowledged the importance of the roll-forwards of insurance contract liabilities and liabilities for incurred claims. However,
disclosure		 the liability for incurred claims for contracts measured under the premium-allocation approach. 	most FASB members thought that the list of line items to be included in the roll-forwards was too prescriptive. They believed that the disclosure requirement should provide examples of items
and		When applying the general disaggregation criteria to the reconciliations, an insurer would not aggregate amounts from different reportable segments.	to be considered in the roll-forwards and the implementation guidance should include guidance on how an insurer could achieve the objectives of the reconciliation.
Presentation		An insurer would include line items in the reconciliation of opening and closing balances that provide sufficient detail to understand:	
res		new business	
_		– cash flows	
		 changes in assumptions 	
		derecognition	
		 the time value of money. 	
		The FASB instructed the staff to provide implementation guidance explaining how an insurer could achieve the objectives of the reconciliation.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		The notes to the financial statements would explain the significant drivers of the changes in the insurance liability and liability for incurred claims.	
		 An insurer would disclose the insurance liability balance for business assumed in reinsurance transactions. 	
		The following disclosures for the single margin would be required.	
Presentation and disclosure		 The notes would include a reconciliation of the opening and closing balances for the single margin, disaggregated in a manner similar to the reconciliation of the insurance liability, and providing sufficient detail to understand: 	
and dis		 the amount of new margin, with amounts attributable to expected acquisition costs separately identified; 	
<u></u>		 the amount of margin released; and 	
ntatio		 the balance attributable to expected acquisition costs to be paid. 	
Preser		The FASB instructed the staff to include in the implementation guidance items that could be provided as part of the reconciliation.	
		 The amounts of revenue recognised in the period that arose from the single margin being released because of a portfolio turning onerous, disaggregated in a manner similar to the reconciliation of the liability, would be disclosed in the notes. 	
		The notes would include the amount of the acquisition costs incurred but not yet amortised in the statement of comprehensive income – i.e. embedded in the single margin.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		The following disclosures for reinsurance receivables would be required.	
		The notes would include a reconciliation of opening and closing balances disaggregated in a manner similar to the reconciliation of the insurance liability.	
ē		The balance of reinsurance receivables related to paid claims would be disclosed in the notes.	
Presentation and disclosure		The notes would include the amount that the insurer recognises in the allowance as uncollectible in the period in a manner similar to the reconciliation of the opening and closing balance of the reinsurance receivable. These amounts would be further disaggregated between amounts related to credit and those related to disputes.	
sentati		The amount of gains or losses arising from commutations of reinsurance agreements would be disclosed in the notes.	
Pres		The following disclosures for discount rates and future payments would be required.	
		The notes would include a table of expected cash outflows along with the corresponding weighted- average current discount rate and weighted- average interest accretion rate.	
		The disclosure would be disaggregated in a manner similar to the disaggregation of its reconciliation of the insurance liability.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		The information in the following time bands would be disclosed.	
		 For the building-block approach: 	
		 amounts and rates related to the first two five-year time bands; 	
		 each of the next two 10-year time bands following the 10th year and up to the 30th year; and 	
		 the total for years following the 30th year after the end of the reporting period. 	
ம		 For the premium-allocation approach: 	
disclosure		 each of the first five years after the end of the reporting period; 	
and disc		 the next two five-year time bands following the first five years after the end of the reporting period; and 	
on ar		 the total for years following the 15th year after the end of the reporting period. 	
Presentation		Any additional information about amounts and rates within the time bands provided that significantly affect the weighted average would be disclosed in the notes.	
P		The notes would include a table of expected receipts from reinsurance receivables in the same manner and time bands as the related expected cash outflows; and the table would also include the corresponding weighted-average current discount rates and weighted-average interest accretion rates.	
		The following disclosures for insurance contract revenues and premiums would be required.	
		The amount of interest included in the revenue line item and the significant components of interest expense attributable to insurance contracts would be disclosed in the notes.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		The balance of premiums received but not yet earned on the insurance component for contracts accounted for under the building-block approach would be disclosed in the notes.	
		The amount of premiums received allocated to the investment component during the period would be disclosed in the notes.	
Ф		Significant differences between the gross premiums ceded and the net premiums ceded as recognised in the statement of comprehensive income – i.e. excluding the investment component – would be disclosed in the notes.	
disclosure		The amount recognised in the statement of comprehensive income during the period that results from a portfolio becoming onerous would be disaggregated in the notes.	
and c		The following disclosures for participating contracts would be required.	
Presentation and		The general criteria on which the participation features of the contracts are based and the amount during the period that accrued to the benefit of the policyholders due to those features would be disclosed in the notes.	
Pē		For contracts in which:	
		 the insurer's non-discretionary obligation is contractually dependent on the performance of other assets or liabilities of the insurer or the performance of the insurer itself; and 	
		 the contract does not qualify as a segregated fund arrangement, 	
		an insurer would disclose:	
		 how participation features are measured – i.e. what the participating features are based on – and what is included in the measurement of the liability – i.e. the obligation of the insurer; and 	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		 if applicable, the quantitative amount of the adjustment to the gross obligation in Point 1 i.e. the measurement of the asset or liability to which the measurement of the liability is adjusted – and whether the adjustment is recognised in profit or loss or OCI. 	
		 The notes would include the amount of expected dividends to policy holders not yet declared that are included in the measurement of the liability. 	
		The following disclosures for material transactions would be required.	
sure		 For material transactions and events during the reporting period for which there are no specific disclosure requirements, such as: 	
disclosure		 the restructuring of the entity – e.g. demutualisation or redomiciliation to another jurisdiction; or 	
on and		 ceasing the writing of new business – e.g. exiting a line of business or creating a closed block of business, 	
Presentation		the insurer would disclose information that conveys the nature of the transaction and its effect on the insurer's financial statements.	
Pres		An insurer would not be required to provide the following transitional disclosure requirements in Topic 250 Accounting Changes and Error Corrections.	
		 Paragraph 250-10-50-1(a): The nature of and reason for the change in accounting principle, including an explanation of why the newly adopted accounting principle is preferable. 	
		 Paragraph 250-10-50-1(b)(2): The effect of the change on: 	
		 income from continuing operations; 	
		 net income (or other appropriate captions of changes in the applicable net assets or performance indicator); 	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		 any other affected financial statement line item; and 	
		 any affected per-share amounts for the current period. 	
		The disclosures in this paragraph for prior-period amounts would still be required.	
		Paragraph 250-10-50-3: In the fiscal year in which a new accounting principle is adopted, financial information reported for interim periods after the date of adoption would disclose the effect of the change on:	
O		 income from continuing operations; 	
disclosure		 net income (or other appropriate captions of changes in the applicable net assets or performance indicator); and 	
<u> </u>		 related per-share amounts, if applicable, 	
and		for those post-change interim periods.	
		The following disclosures for key inputs, methods and assumptions would be required.	
Presentation		The nature of the key inputs used to measure the liability, disaggregated by significant types of insurance, would be disclosed in the notes.	
Pres		The methods and assumptions for the unbundling of goods, services or investment components, and the nature of the items being unbundled, would be disclosed in the notes.	
		The following disclosures for information about compliance with insurance regulatory frameworks would be required.	
		The notes would include information about compliance with separate insurance regulatory frameworks, including:	
		 the amount of minimum capital necessary to satisfy the insurer's regulatory requirements; 	
		 the amount of regulatory capital; 	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		 any regulatory restrictions on the insurer's ability to pay dividends or principal and interest on loans or notes; and 	
		 whether a regulatory event would have been triggered if the insurer had not used a permitted regulatory/statutory accounting practice. 	
		The following interim disclosures would be required.	
		When the insurer reports interim results, a reconciliation of opening and closing balances of:	
ē		 the insurance liability (or asset) for contracts measured under the building-block approach; and 	
disclosure		 the liability for incurred claims for contracts measured under the premium-allocation approach 	
		would be disclosed in the notes.	
and		A non-public entity would:	
		 consider the reference to segment reporting as part of the general aggregation criteria; 	
Presentation		be exempt from the requirement to provide specified disclosures disaggregated at a minimum by reportable segment; and	
		not be required to provide the insurance disclosures required for interim periods.	
		For direct performance-linked insurance contracts and related assets, an insurer would be required to disclose:	
		the amount of the assets in the qualifying segregated fund arrangements that:	
		 are legally insulated from the general account and those that are not; and 	
		 represent the insurer's proportionate interest. 	
		the liabilities directly linked to segregated fund arrangements.	

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Transition [!] Joint With respect to transition, the ED proposed that at • The majority of respondents to the IASB's ED had An insurer would do the following when it first the beginning of the earliest period presented, an not supported the transition proposals, which applies the new insurance contracts standard. insurer would, with a corresponding adjustment to required the measurement of the present value retained earnings: • At the beginning of the earliest period presented: of fulfilment cash flows with no residual margin. • measure its existing portfolios of insurance The transition proposals are expected to have measure the present value of the fulfilment contracts at the present value of the fulfilment significant impacts on insurers' future reported cash flows using current estimates at the cash flows. Measurement both at transition and profitability, especially for those insurers writing date of transition – i.e. as of the earliest period subsequently would not include a residual margin long-term contracts. presented; and for those contracts because the Boards believed • A margin determination would need to be account for the acquisition costs in accordance that requiring insurers to estimate a transitional determined only for contracts accounted for with their existing decisions for acquisition balance may be costly and subject to bias through under the building-block approach – i.e. it would costs and derecognise any existing balances of **Transition** the use of hindsight; not be needed for those applying the premiumdeferred acquisition costs. • derecognise any existing deferred acquisition allocation approach, because the margin is implicit • Determine the single or residual margin at the costs; and in measurement. beginning of the earliest period presented as • derecognise any intangible assets arising from • The staff paper discussed a couple of possible follows. insurance contracts assumed in previously methods for determining the margin at inception Determine the single or residual margin recognised business combinations, excluding - e.g. using historical assumptions and using an through retrospective application of the new intangible assets such as customer relationships average margin percentage – and also suggested accounting principle to all prior periods, unless and customer lists that relate to possible future that it may be practical to amortise the margin it is impracticable to do so. contracts. on a straight-line basis up to the point in time when it is possible to apply the new requirements - If it is impracticable to determine the prospectively. However, the Boards agreed not cumulative effect of applying that change to prescribe specific guidance on how an insurer in accounting principle retrospectively to all would estimate the margin. prior periods, then apply the new policy to all contracts issued after the start of the earliest period for which retrospective application is practicable - i.e. apply retrospectively as far back as is practicable.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Transition		 For contracts issued in earlier periods for which retrospective application would normally be considered impracticable because it would require significant estimates that are not based solely on objective information, an insurer would be required to estimate what the margin would have been if it had been able to apply the new standard retrospectively. In such cases, an insurer would not need to undertake exhaustive efforts to obtain objective information, but would take into account all objective information that is reasonably available. If it is impracticable to apply the new accounting policies retrospectively for other reasons, then an insurer would apply the general requirements of Topic 250-10 Accounting Changes and Error Corrections / IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors that are relevant to situations in which there are limitations on retrospective application. For those periods for which it would be impracticable to determine the discount rate that would reflect the characteristics of the liability, insurers should be required to determine the discount rate as follows. a) Calculate the discount rate in accordance with the standard for a minimum of three years before the transition date and, if possible, determine an observable rate that approximates the calculated rate for those years. If there is not an observable rate that approximates the calculated rate for those three years, then determine the spread between the calculated rate for those years and an observable rate. 	 Some Board members commented that further restraints were needed when 'estimating' expected profit, to avoid an overstated liability and margin. Specifically, they were concerned that, if margins were overstated, that future profitability would also be overstated. The Boards asked the staff to consider developing a constraint, or set of constraints, on the estimated amount of the single or residual margin. The IASB noted that fully retrospective application in relation to changes in cash flows would be a difficult exercise involving a high risk of using hindsight in the calculation. It would require insurers to know whether changes from original estimates made at inception had been changes in estimates of future cash flows or experience adjustments, and in which period those changes in estimates occurred. Depending on what the insurer estimated, the effect of those changes in estimates would be either recognised as an adjustment to retained earnings or recognised as part of the remaining residual margin to be allocated to profit and loss. As a result, they decided that an insurer would determine the residual margin on transition assuming that all changes in estimates of cash flows between initial recognition and the beginning of the earliest period presented were already known at initial recognition. Some constituents suggested that the Boards specify the retrospective period for which the guidance should be applied – e.g. 10 years – to provide additional comparability among insurers at transition. However, the staff and Boards rejected this, because it may limit the consistency in measurement of margins and therefore profitability of business.

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Transition		 b) Use the same observable reference point in prior periods to determine the rate (plus or minus the spread determined in (a) if applicable) to be applied at the contract inception for contracts that were issued in the retrospective period. c) Apply the yield curve corresponding to that rate to the expected cash flows for contracts recognised in the retrospective period, to determine the single or residual margin at contract inception. d) Use the rate from the reference yield curve reflecting the duration of the liability to recognise interest expense on the liability. e) Recognise in OCI the cumulative effect of the difference between that rate and the discount rate determined at the transition date. IASB An insurer would determine the residual margin on transition assuming that all changes in estimates of cash flows between initial recognition and the beginning of the earliest period presented were already known at initial recognition. FASB The FASB decided on the following practical expedient. 1. When determining the margin at contract inception, insurers would be able to measure the insurance contract liability and the margin using the insurers' determination of the portfolio immediately before transition. 2. Contracts written or substantially modified after the date of transition would be grouped into portfolios in accordance with the proposed guidance, which, if they are different from those determined under point 1, may require separate portfolios. 	 A key issue discussed at the IASB Insurance Working Group meeting in June 2012 was whether it would be necessary to include all contracts written in the retrospective analysis, or only those in force at the time of the 'earliest period practical'. The cause of concern is the unit of account. Since the unit of account is at the portfolio level, a retrospective approach in theory would include all contracts written (unless a practical expedient is provided). The FASB asked the staff to explore a practical expedient that might allow insurers to determine the margin based on the previous definition of portfolios used in an insurers' existing accounting model during the retrospective period and then allocate that margin to the 'new portfolios' as part of transition. The FASB thought that this practical expedient might avoid data collection issues by allowing insurers to determine the margin using existing accumulations of data and allocate that margin to new portfolios at transition. Some FASB members raised a concern on the practicality of the full retrospective approach for those contracts that may have not been considered insurance contracts under previous accounting standards, but would qualify under the new insurance standards. Certain members and some staff mentioned that a practical expedient may be considered for these contracts. The FASB decided on a practical expedient for determining the margin at contract inception because this practical expedient might avoid data collection issues by allowing insurers to determine the margin using existing accumulations of data. The Boards also considered what discount rate should be used in the retrospective period when determining if the discount rate would otherwise be impracticable. This would be particularly relevant when determining the 'locked-in' rate to be used to recognise interest in profit or loss under the OCI proposals.

proposals.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
			A few Board members asked the staff to further contemplate the practical implications of the proposal and therefore consider whether further restrictions were needed to avoid scenarios in which the calculated or 'proxy' liability rate is lower than the risk-free rate.
	Transition related to insurance contract revenue		
Transition	The ED and the DP did not provide guidance on transition related to insurance contract revenue.	On transition, an insurer would estimate the amount of revenue to be recognised in future periods by estimating the residual margin or initial loss included in the liability for remaining coverage. In estimating that residual margin or loss, an insurer would assume that the risk adjustment at inception is equal to the risk adjustment on transition. When retrospective application is impracticable, an insurer would estimate the residual margin by maximising the use of objective data. In other words, an insurer would not calibrate the residual margin to the insurance liability as it was measured using previous GAAP.	One IASB member was concerned that the IASB staff recommendation might result in an overstatement of the residual margin on transition. This is because the risk adjustment on transition would probably be lower than the risk adjustment would have been at inception, because the insurer would often be released from risk over time. The premium used to calibrate the liability would not be adjusted for this revised estimate of risk, and therefore the residual margin as the balancing figure would be overstated. He was concerned that this would lead to a systematic overstatement of the residual margin on transition, and thought that a less biased approach should be used.
		FASB For contracts accounted for under the building-block approach that are in force on transition, the amount of the revenue to be recognised after transition would be determined as follows.	
		For contracts for which the margin is determined through retrospective application, the insurance contract revenue remaining to be earned as of the date of transition would be determined retrospectively using the assumptions applied in determining the margin retrospectively.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		For contracts for which retrospective application is impracticable for determining the margin because it would require significant estimates that are not based solely on objective information, the remaining insurance contract revenue to be earned would be presumed to equal the amount of the liability for remaining coverage (excluding any investment components) recorded at the date of transition, plus accretion of interest.	
Transition		 The liability for remaining coverage for these contracts at the date of transition would be presumed not to consist of any losses on initial recognition or changes in estimate of future cash flows recognised in profit or loss after the inception of the contracts. 	
T _z		 The remaining insurance contract revenue to be earned would be limited to the total expected cumulative consideration for in-force policies in the portfolio <i>plus</i> interest accretion, and <i>less</i> investment component receipts. 	
		 The remaining insurance contract revenue would be allocated to periods after the date of transition in proportion to the value of coverage (and any other services) that the insurer has provided for the period – i.e. applying the pattern of expected claims and expenses and release of margin. 	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Transition	Transition requirements for contracts acquired through a business combination The ED and the DP did not provide guidance on transition requirements for contracts acquired through a business combination.	 IASB In applying the transition requirements for insurance contracts, an insurer would account for the in-force contracts that were previously acquired through a business combination using: the date of the business combination as the date of inception of those contracts; and the fair value of those contracts at the date of the business combination as the premium received. When an insurer first applies the proposed insurance standard to insurance contracts previously acquired through a business combination, any gains or losses would adjust retained earnings (rather than goodwill). 	One IASB member asked the staff whether the staff recommendation would conflict with the current guidance in IFRS 3 Business Combinations when an insurer enters into a business combination within 12 months of transitioning to the insurance proposals. Specifically, he was referring to the IFRS 3 guidance that allows an entity to adjust goodwill recognised in a business combination within 12 months to reflect new information about facts and circumstances that existed as at the acquisition date. The staff noted that they had considered this guidance in IFRS 3, and did not believe that there was any conflict; this was because adjustments arising from the application of the insurance proposals would generally not result in "new information about facts and circumstances that existed at the acquisition date" as considered in IFRS 3. The staff said that they would reword the guidance to make this clear.
	An insurer would be exempt from disclosing previously unpublished information about claims development that occurred earlier than five years before the end of the first financial year in which it would apply the proposals. An insurer would disclose if it is impracticable to prepare information about claims development that occurred before the beginning of the earliest period presented.	Joint An insurer would not need to disclose previously unpublished information about claims development that occurred earlier than five years before the end of the first financial year in which it first applies the new guidance. Furthermore, if it is impracticable, when an insurer first applies the guidance, to prepare information about claims development that occurred before the beginning of the earliest period for which the insurer presents full comparable information, then it would disclose that fact. This decision confirms the proposal in the IASB's ED.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
		Insurers would be required to make the disclosures required by Topic 250-10 Accounting Changes and Error Corrections / IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors. In addition, insurers would make the following, more specific, disclosures.	
		 a) If full retrospective application is impracticable, then the earliest practicable date to which the insurer applied the guidance retrospectively. 	
Transition		b) The method used to estimate the expected remaining residual or single margin for insurance contracts issued before that earliest practicable date, including the extent to which the insurer has used information that is objective; and, separately, the extent to which the insurer has used information that is not objective in determining the margin.	
F		c) The method and assumptions used in determining the initial discount rate during the retrospective period.	
		Also, the FASB asked the FASB staff to consider whether all the disclosures in Topic 250-10 would be required.	
		IASB	
		In the period in which the new insurance contracts standard is initially applied, disclosure of the current-period and prior-period line item amounts that would have been reported in accordance with previous accounting policies in IFRS 4 would not be required.	

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Transition	Restatement of comparative financial information The ED and the DP did not provide guidance on restatement of comparative financial information.	IASB The IASB decided that entities would be required to restate comparative information on first application. FASB The FASB decided that insurers would be required to restate all comparative periods presented.	 In its deliberations on IFRS 9, the IASB concluded that restatement of comparative financial statements would not result in useful information about the classification and measurement of an entity's financial instruments. As a result, IFRS 9 will not require entities to restate comparative financial statements. The IASB considered why restatement of comparative financial information would not provide useful information (interaction between classification and measurement, impairment and hedging requirements, as well as differences between the classification and measurement requirements in IAS 39 and those in IFRS 9) and concluded that these reasons would not exist in the case of restatement of comparative financial information for insurance liabilities. Considering that comparative financial statements may not be useful if insurers are required to restate comparative information for their insurance liabilities but not for their financial assets, the IASB noted that the proposed mandatory effective date of the final insurance standard is likely to be a number of years after the mandatory effective date of IFRS 9 and the insurer would already have implemented the requirements of IFRS 9 for three annual reporting periods.
	First-time adopters Transition requirements would apply both to insurers that have already adopted IFRS when they first apply the final standard and to insurers that adopt IFRS for the first time.	IASB The IASB confirmed the proposal in the ED.	

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	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
	Redesignation of assets in the scope of IAS 16 and IAS 40		
sition	The ED and the DP did not provide guidance on redesignation of assets in the scope of IAS 16 Property, Plant and Equipment and IAS 40 Investment Property.	IASB The IASB decided not to include explicit guidance on redesignating property, plant and equipment on transition.	The ED proposed permitting an insurer to redesignate a financial asset if significant inconsistency in measurement or recognition would be reduced. It did not address redesignation of other types of assets – e.g. assets in the scope of IAS 16 and IAS 40.
Trans			 An insurer is already permitted to switch from the cost model to the revaluation model to account for property, plant and equipment according to IAS 16 and IAS 8. Likewise, an insurer is already permitted to switch between the cost model and the fair value option to account for investment property according to IAS 40 and IAS 8 provided that the change enhances the reliability and relevance of the financial statements.

Key proposals in the 2010 ED Update to proposals (Board decisions are tentative) **KPMG** observations Redesignation of financial assets At the beginning of the earliest period presented, **IASB** when an insurer first applies the insurance An insurer would follow the reclassification guidance • The IASB staff considered two alternative solutions standard, it would be permitted, but not required, in IFRS 9 except that an insurer would be: to mitigate accounting mismatches. to redesignate a financial asset as measured at - Permit insurers to classify financial assets at • permitted to designate eligible financial assets fair value through profit or loss if doing so would under the fair value option where new accounting amortised cost, fair value through profit and eliminate or significantly reduce an inconsistency mismatches are created by the application of the loss, or fair value through OCI, as if IFRS 9 had in measurement or recognition. The reclassification proposed insurance contracts standard; been initially applied at the same time as the would be a change in accounting policy and IAS insurance standard is applied. 8 would apply. The insurer would recognise the • required to revoke previous designations under cumulative effect of that redesignation as an the fair value option where an accounting - Limited reconsideration of the fair value adjustment to opening retained earnings of the mismatch no longer exists because of the option and permitting an insurer to newly earliest period presented and remove any related designate/revoke previous designation of equity application of the proposed insurance contracts balances from accumulated OCI. standard: and investments that are not held for trading to fair value through OCI. • following earlier application of IFRS 9, permitted **Transition** to use OCI for the presentation of changes in the fair value of some or all equity instruments that are not held for trading, or revoke a previous election. **FASB** On initial adoption of the insurance contracts standard, an insurer would be permitted to designate and classify its financial assets that are designated to an entity's insurance business by either: legal entity; or • internal designation (including designations relating to funding of insurance contracts that are newly determined to be insurance) as if it had adopted on that date the relevant classification and measurement guidance for financial instruments in effect (Topic 320) Investments—Debt and Equity Securities and related fair value options or the proposed FASB financial instruments standard). The effect would be reported as a change in accounting principle.

Effective date and early application

Key proposals in the 2010 ED

Update to proposals (Board decisions are tentative)

KPMG observations

Effective date

The ED did not include an effective date for the proposals or state whether they may be adopted early. The IASB has issued an additional consultation, in conjunction with the FASB, on the effective dates of these proposals and other proposed standards. The IASB has delayed the effective date of IFRS 9 (formerly effective for annual periods beginning on or after 1 January 2013) to annual periods beginning on or after 1 January 2015.

IASB

The IASB stated its intention to allow approximately three years between the date of publication and the mandatory effective date.

In the September 2012 meeting, the IASB announced plans to issue a targeted re-exposure document in the first half of 2013. The IASB staff at that time expected that the *earliest date* for a final insurance standard would be May 2014. If there is a period of three years between the issuance of the final standard and the mandatory effective date, then the final insurance standard would not be effective until annual periods beginning on or after 1 January 2018.

In addition, the current effective date of IFRS 9 is from annual periods beginning on or after 1 January 2015. Accordingly, there would be no alignment of effective dates of the insurance standard and IFRS 9.

- The IASB considered the responses to the 2010 ED and the results of recent outreach to users and insurers. Feedback received from this outreach supported a period of at least three years between the publication of the final insurance standard and the mandatory effective date. Although the IASB generally allows at least 18 months between the publication of a new standard and its mandatory effective date, it supported a longer period because the proposed insurance standard will be a fundamental change to insurers' current practices and implementing the new requirements will be an extensive task.
- The IASB also considered an alternative to requiring a shorter period between the issuance of the final standard and the mandatory effective date but allowing relief from the restatement of comparative information on transition. However, this possibility was rejected because the IASB had previously decided to require retrospective application of the new insurance standard where possible. Insurers would thus already be required to determine the measurement of insurance contracts under the new model for past periods, in particular to determine the residual margin at inception and subsequent allocation.

	Key proposals in the 2010 ED	Update to proposals (Board decisions are tentative)	KPMG observations
Effective date and early application		The FASB decided that its upcoming exposure draft, Insurance Contracts Update, will not include a minimum time period between the issuance of the proposed insurance contracts standard and the effective date, but rather ask a question about the key drivers affecting the timing of implementation. In addition, the effective date for non-public entities would be a minimum of one year after the effective date for public entities.	 FASB members had different views on whether its exposure draft should indicate an effective date for the proposed insurance standard. There was no firm consensus on the minimum timeframe – e.g. two or three years – that should be allowed for implementation from the issuance of the proposed insurance standard. As a result, most FASB members agreed not to specify or indicate an effective date. A few FASB members thought that the effective date should also be delayed for public noninsurance companies (currently not within the scope of the insurance standards under US GAAP), because they may not have adequate systems in place to implement the proposed insurance standard. Most FASB members did not want to delay the effective date for noninsurance companies. However, they supported asking constituents for their view on this in their upcoming exposure draft.
Effec	Early application The ED and the DP did not provide guidance on early application.	IASB The IASB decided to permit entities to apply the final standard before the mandatory effective date. FASB The FASB decided that insurers would not be allowed to early adopt the proposed insurance standard.	

FIND OUT MORE



For more information on the project, including our publications on the 2010 ED, New on the Horizon: Insurance, The New World for Insurance: Business perspectives on Phase II and The New World for Insurance: Progress report on Phase II, see our website.

The <u>IASB's website</u> and the <u>FASB's website</u> contain summaries of the Boards' meetings, meeting materials, project summaries and status updates.

Visit KPMG's *Global IFRS Institute* at <u>kpmg.com/ifrs</u> to access KPMG's most recent publications on the IASB's major projects and other activities. Recent publications that are relevant to the insurance project include:

- New on the Horizon: Classification and Measurement Proposed limited amendments to IFRS 9 (December 2012)
- IFRS Newsletter: Financial Instruments

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