

JANUARY 2014

PREDICTOR

What is **KPMG's** M&A Predictor?

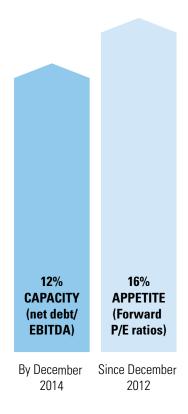
Appetite for deals climbs after strong H2

The world's largest corporates are expected to show a greater appetite for deals in 2014 compared to 12 months ago, according to analyst predictions.

Predicted forward P/E ratios (our measure of corporate appetite) in December 2013 were 16 percent higher than in December 2012. This reflects the last half of the year, which saw a 17 percent increase in forward P/E between June and December 2013. This was compared to a 1 percent fall in the previous 6 months, after concerns over the anticipated mid-year tapering of quantitative easing in the US.

The increase in appetite is matched by an anticipated increase of capacity of 12 percent over the next year.

KPMG's M&A Predictor is a forward-looking tool that helps member firm clients to forecast worldwide trends in mergers and acquisitions. It looks at the appetite and capacity for M&A deals by tracking and projecting important indicators 12 months forward. The rise or fall of forward P/E (price/ earnings) ratios offers a good guide to the overall market confidence, while net debt to EBITDA (earnings before interest, tax, depreciation and amortization) ratios helps gauge the capacity of companies to fund future acquisitions. The Predictor covers the world by sector and region. It is produced twice a year, using data comprising 1,000 of the largest public companies in the world by market capitalization.*



Source: S&P Capital IQ/KPMG analysis

*The financial services and property sectors are excluded from our analysis, as net debt/EBITDA ratios are not considered relevant in these industries. All the raw data within the Predictor is sourced from S&P Capital IQ. Where possible, earnings and EBITDA data is on a pre-exceptionals basis with the exception of Japan, for which GAAP has been used.

Investors start pushing for a return to deal-making after the inactivity of

recent years



Capacity to transact continues to increase

The ability of the largest corporates to transact, measured by net debt to EBITDA ratios, is also expected to continue its upward trajectory of the last few years.

Analysts expect the overall net debt to EBITDA ratio to fall 12 percent over the next 12 months, thereby increasing capacity, as companies continue to build cash reserves.

The US Federal Reserve's end of year tapering of quantitative easing could have a dampening effect in 2014, but overall the ongoing increase in capacity, together with growing confidence levels, points to a potential rise in transaction levels as investors start pushing for a return to deal-making after the inactivity of recent years.

The pressure to transact is also reflected in the performance of share prices. Market capitalizations rose 19 percent between December 2012 and December 2013, suggesting that share prices are being buoyed by the increasing growth expectations of investors.

According to Tom Franks, Global Head of Corporate Finance at KPMG, "the growing appetite for deals and an increase in pressure to transact are two sides of the same coin. Investors have been patient over the last 3 or 4 years. But as deal capacity continues global to rise and maintain markets some stability, the pressure on cashrich corporates to start deal-making again is going to intensify."

Roller-coaster year for regions

Expectations for corporate deal appetite are up in every region except AsPac (other), which recorded a slight dip of 2 percent in predicted forward P/E ratios since December 2012.

In Europe and North America, forward P/E ratio expectations skyrocketed 19 and 22 percent respectively over the same period – higher than the global average of 16 percent. Africa and the Middle East also saw a healthy increase of 19 percent.

"It is encouraging to see such strong expectations for North America and Europe over the next 12 months, reflecting the return to form of these crucial M&A markets. Although the Fed's December announcement on tapering quantitative easing might cause an initial wobble, greater confidence in North America and Europe should hopefully kick-start a recovery in transaction levels globally during 2014," commentedTom Franks.

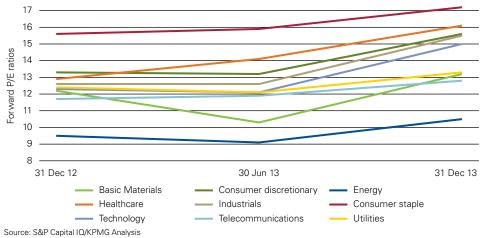
Healthcare leads sectors

Healthcare has consistently been one of the strongest sectors for analyst predictions in recent times, and these positive expectations show no signs of diminishing.

Predicted forward P/E ratios for Healthcare companies rose 24 percent over the year, followed by Industrials (23 percent) and Technology (22 percent).

In terms of capacity, Healthcare again leads the way with a predicted rise in capacity of 45 percent over the next 12 months, as measured by the forecast net debt to EBITDA ratios. The Technology sector continues to improve its cash reserves and it also sees anticipated capacity rise by 19 percent.

Market confidence by industry sector



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Increasing corporate confidence is still not being reflected in global transaction levels, and deal markets are continuing to struggle

For many countries, 2013 was a year of mixed fortunes, with macroeconomic concerns initially dampening expectations, only for them to bounce back later on.

Like many other countries, Brazil, Russia, India and China all saw falls in predicted forward P/E ratios over the first 6 months of the year, only for them to come back to varying degrees during the latter half. For the second half of the year, analyst predictions for forward P/E ratios in Brazil and China were 15 percent higher than 6 months earlier, in Russia, they were 18 percent up over the same period.

Three stalwarts of global economic health, the UK, the US and Germany, were among the few major economies that appeared to ride through the uncertainties, with analysts' forward P/E ratio predictions for the year ahead rising 17 percent for the UK, 21 percent in Germany and 23 percent in the US.

Deal volumes still fragile

Despite the positive market sentiment, transactions levels are still struggling.

From 30,945 deals in January 2013, the total number of completed deals fell to 27,194 in December, a drop of over 12 percent. Deal values also declined, falling around 7 percent over the same period.

This global trend was replicated across the Americas, AsPac and EMA.

"Steadily increasing corporate confidence is still not being reflected in global transaction levels, and deal markets are continuing to struggle. However, this is against a background of a red hot IPO market in the UK and the US, and it will be interesting to see how the M&A situation changes throughout 2014," said Tom Franks.













EMA completed deals: 1 year trailing Jan 13 - Dec 13



Source: Thomson Reuters SDC/KPMG analysis

Note: Figures shown are totals for the 12 month period up to the specified date

All figures are in US\$m

					Market Cap			Net Profit (Pre Exce) 31-Dec-12 30-Jun-13 31-Dec-13						P/E 31-Dec-12 30-Jun-13 31-Dec-13							Net Debt		EBITDA			Net Debt/EBITDA		
	Number of	As at	As at	As at		6 chang						% chang	je -					% chang		31-Dec-13			31-Dec-13				31-Dec-1	
	Companies	31-Dec-12	30-Jun-13	31-Dec-13	C vo A	B vs A	C vo P	31-Dec-13	30-Jun-14	31-Dec-14	C vo A	B vs A	C vo P	31-Dec-13 A	30-Jun-14 B	31-Dec-14	C vo A	B vs A	Cup P	31-Dec-13 D	31-Dec-14		31-Dec-13	31-Dec-14	change	31-Dec-13 D/F	31-Dec-14	⁴ chan
Africa and Middle East	24	461,601	460.372	530.574	15%	ы vs а (0%)	с vs в 15%	42.619	42,440	41,150	(3%)	(0%)	(3%)	A 10.8	10.8	12.9	19%		с vs в 19%	48.552	42,680	(12%)	74,848	78,661	5%	0.6		(169
AsPac: Japan (GAAP)	83	1,516,481	1,766,076	1,908,999	26%	16%	8%	42,019	138,734	133,201	13%	18%	(3%)	12.9	12.7	12.5	11%	0%	13%	48,552 548,856	42,000	(12 %)	315,533	345,851	10%	1.7	0.5	(107
AsPac: Other	169	4,078,373	3,788,641	4,193,228	3%	(7%)	11%	338,164	357,764	353,885	5%	6%	(1%)	12.5	10.6	14.3	(2%)	(12%)	12%	548,850	483,307 507,364	(8%)	680,565	750,128	10%	0.8	0.7	(17%
77	281										1%	2%		10.9	10.0		19%					(7%)			5%	1.2	1.0	(12%
Europe LatAm	39	7,715,391 1,022,832	7,735,064 855,546	9,281,830 870,670	20% (15%)	0% (16%)	20% 2%	710,542 79,261	725,768 72,571	717,549 67,320	(15%)	(8%)	(1%)	12.9	11.8	12.9 12.9	0%	(2%)	21% 10%	1,849,846 245,499	1,714,761 257,855	(7%) 5%	1,579,399 153,388	1,657,516 164,213	5% 7%	1.2	1.0	(12%
	404								968.791	944.034					13.7											1.0		
North America	404	12,102,333		15,272,332		10%	15%	913,955		1.1	3%	6%	(3%)	13.2		16.2 14.2	22%	4%	18%	1,949,802	1,872,831	(4%)	1,823,650	1,973,323	0 %		0.9	(11%
Global:	1,000	20,897,011	27,905,725	32,057,632	19%	4%	15%	2,202,322	2,300,007	2,257,139	Ζ%	5%	(Z%)	12.2	12.1	14.Z	10%	(1%)	17%	5,195,353	4,885,058	(0%)	4,627,382	4,969,692	1%	1.1	1.0	(12%
Argonting	1	7,918	8,367	17,733	124%	6%	1120/	1,402	1,111	948	(32%)	(21%)	(15%)	5.6	7.5	18.7	231%	33%	148%	3,697	3,703	0%	3,572	4,208	18%	1.0	0.9	(15%
Argentina Australia	15	614,176	511,370	589,806	(4%)	(17%)	112% 15%	44,288	44,502	43,110	(32 %)	0%	(3%)	13.9	11.5	13.7	(1%)	(17%)	140 %	106,474	103,727	(3%)	87,156	94,757	9%	1.0	1.1	(10%
Austria	10	11.760			(4%)		6%		1,915				(3%)		7.7	8.4	27%		9%	5.194	5,368	(3%)			9% 6%		0.8	(3%)
	5		14,714	15,628		25%		1,784		1,862	4%	7%		6.6				17%		- 1 -			6,542	6,953		0.8		
Belgium	3	177,510	178,225	215,309	21%	0%	21%	10,970	11,627	11,612	6%	6%	(0%)	16.2	15.3 14.7	18.5	15%	(5%)	21%	45,802	40,635	(11%)	23,648	26,171	11%	1.9	1.6	(20%
Bermuda	-	80,618	82,164	90,721	13%	2%	10%	5,347	5,596	5,258	(2%)	5%	(6%)	15.1		17.3	14%	(3%)	18%	26,009	26,873	3%	12,287	14,093	15%	2.1	1.9	(10%
Brazil	14	406,686	318,636	335,448	(18%)	(22%)	5%	40,699	37,386	34,229	(16%)	(8%)	(8%)	10.0	8.5	9.8	(2%)	(15%)	15%	152,597	169,983	11%	74,308	80,435	8%	2.1	2.1	3%
Canada	36	710,144	663,225	734,580	3%	(7%)	11%	53,248	52,563	48,906	(8%)	(1%)	(7%)	13.3	12.6	15.0	13%	(5%)	19%	206,647	223,186	8%	113,074	124,509	10%	1.8	1.8	(2%
Chile	5	82,210	81,095	76,268	(7%)	(1%)	(6%)	4,927	5,434	4,868	(1%)	10%	(10%)	16.7	14.9	15.7	(6%)	(11%)	5%	19,549	18,000	(8%)	11,113	11,906	7%	1.8	1.5	(14%
China	44	1,047,186	966,724	1,096,482	5%	(8%)	13%	89,610	97,100	95,571	7%	8%	(2%)	11.7	10.0	11.5	(2%)	(15%)	15%	261,415	264,808	1%	221,443	243,101	10%	1.2	1.1	(8%
Colombia	1	127,014	86,997	78,812	(38%)	(32%)	(9%)	8,732	6,614	6,888	(21%)	(24%)	4%	14.5	13.2	11.4	(21%)		(13%)	8,033	9,706	21%	15,476	15,348	(1%)	0.5	0.6	22%
Czech Republic	1	19,081	12,800	13,899	(27%)	(33%)	9%	2,171	1,758	1,622	(25%)	(19%)	(8%)	8.8	7.3	8.6	(3%)	(17%)	18%	8,678	8,657	(0%)	4,099	3,678	(10%)	2.1	2.4	11%
Denmark	5	83,592	83,119	110,039	32%	(1%)	32%	9,973	10,753	11,529	16%	8%	7%	8.4	7.7	9.5	14%	(8%)	23%	19,408	18,001	(7%)	23,210	24,988	8%	0.8	0.7	(14%
Finland	5	64,367	64,471	91,921	43%	0%	43%	3,338	4,206	5,139	54%	26%	22%	19.3	15.3	17.9	(7%)	(21%)	17%	11,069	4,824	(56%)	9,445	10,139	7%	1.2	0.5	(59%
France	46	1,120,527	1,164,773	1,393,245	24%	4%	20%	95,201	97,858	97,731	3%	3%	(0%)	11.8	11.9	14.3	21%	1%	20%	329,392	305,647	(7%)	244,136	256,223	5%	1.3	1.2	(12%
Germany	34	1,050,986	1,060,185	1,369,870	30%	1%	29%	94,994	99,527	101,990	7%	5%	2%	11.1	10.7	13.4	21%	(4%)	26%	178,361	146,861	(18%)	229,173	244,841	7%	0.8	0.6	(23%
Hong Kong	22	672,119	621,083	683,932	2%	(8%)	10%	51,442	54,495	54,308	6%	6%	(0%)	13.1	11.4	12.6	(4%)	(13%)	10%	18,328	13,380	(27%)	107,180	114,015	6%	0.2	0.1	(31%
India	23	464,106	442,843	489,615	5%	(5%)	11%	35,415	36,152	37,151	5%	2%	3%	13.1	12.2	13.2	1%	(7%)	8%	13,367	3,434	(74%)	55,519	64,989	17%	0.2	0.1	(78%
Indonesia	4	77,992	87,941	65,015	(17%)	13%	(26%)	5,208	5,506	4,326	(17%)	6%	(21%)	15.0	16.0	15.0	0%	7%	(6%)	2,888	2,228	(23%)	7,404	8,116	10%	0.4	0.3	(30%
Ireland	11	196,762	223,367	264,718	35%	14%	19%	14,944	16,232	16,226	9%	9%	(0%)	13.2	13.8	16.3	24%	5%	19%	16,189	14,960	(8%)	24,945	26,915	8%	0.6	0.6	(14%
Israel	3	57,380	55,758	57,155	(0%)	(3%)	3%	6,538	6,695	5,485	(16%)	2%	(18%)	8.8	8.3	10.4	19%	(5%)	25%	10,069	8,283	(18%)	8,170	8,469	4%	1.2	1.0	(21%
Italy	11	254,682	223,657	273,623	7%	(12%)	22%	25,447	23,487	21,759	(14%)	(8%)	(7%)	10.0	9.5	12.6	26%	(5%)	32%	190,367	184,734	(3%)	97,021	100,823	4%	2.0	1.8	(7%
Japan	83	1,516,481	1,766,076	1,908,999	26%	16%	8%	117,781	138,734	133,201	13%	18%	(4%)	12.9	12.7	14.3	11%	(1%)	13%	548,856	489,567	(11%)	315,533	345,851	10%	1.7	1.4	(19%
Kuwait	1	10,777	8,877	9,522	(12%)	(18%)	7%	936	907	874	(7%)	(3%)	(4%)	11.5	9.8	10.9	(5%)	(15%)	11%	1,360	1,179	(13%)	1,885	1,976	5%	0.7	0.6	(17%
Luxembourg	5	86,490	73,399	98,350	14%	(15%)	34%	5,816	6,410	5,589	(4%)	10%	(13%)	14.9	11.5	17.6	18%	(23%)	54%	25,351	24,445	(4%)	14,848	16,729	13%	1.7	1.5	(14%
Macau	3	56,180	62,157	105,615	88%	11%	70%	3,295	4,143	4,637	41%	26%	12%	17.1	15.0	22.8	34%	(12%)	52%	196	889	354%	4,698	5,643	20%	0.0	0.2	2789
Malaysia	9	108,630	112,057	111,651	3%	3%	(0%)	6,237	6,265	5,852	(6%)	0%	(7%)	17.4	17.9	19.1	10%	3%	7%	1,775	857	(52%)	10,383	11,373	10%	0.2	0.1	(56%
Mexico	16	381,294	346,627	344,979	(10%)	(9%)	(0%)	22,381	20,912	19,255	(14%)	(7%)	(8%)	17.0	16.6	17.9	5%	(3%)	8%	62,132	56,361	(9%)	47,050	50,446	7%	1.3	1.1	(15%
Morocco	1	11,022	10,208	10,334	(6%)	(7%)	1%	875	837	864	(1%)	(4%)	3%	12.6	12.2	12.0	(5%)	(3%)	(2%)	802	787	(2%)	1,996	1,981	(1%)	0.4	0.4	(1%
Netherlands	23	638,155	660,294	778,719	22%	3%	18%	59,957	64,074	61,077	2%	7%	(5%)	10.6	10.3	12.7	20%	(3%)	24%	128,965	119,260	(8%)	132,199	142,351	8%	1.0	0.8	(14%
Nigeria	1	13,964	19,103	23,301	67%	37%	22%	1,406	1,495	1,463	4%	6%	(2%)	9.9	12.8	15.9	60%	29%	25%	-417	-363	(13%)	1,503	1,869	24%	-0.3	-0.2	(30%
Norway	4	134,688	114,944	134,811	0%	(15%)	17%	14,347	13,274	12,384	(14%)	(7%)	(7%)	9.4	8.7	10.9	16%	(8%)	26%	15,846	17,132	8%	47,369	48,200	2%	0.3	0.4	6%
Panama	1	4,409	5,774	8,852	101%	31%	53%	421	513	505	20%	22%	(1%)	10.5	11.3	17.5	67%	8%	56%	485	353	(27%)	660	752	14%	0.7	0.5	(36%
Papua New Guinea	1	9,715	9,483	9,743	0%	(2%)	3%	170	318	327	93%	88%	3%	57.3	29.8	29.8	(48%)	(48%)	0%	3,757	4,548	21%	416	728	75%	9.0	6.2	(31%
Peru	1	13,302	8,051	8,576	(36%)	(39%)	7%	699	600	628	(10%)	(14%)	5%	19.0	13.4	13.7	(28%)	(30%)	2%	-994	-250	(75%)	1,210	1,118	(8%)	-0.8	-0.2	(73%
Philippines	2	26,697	30,253	25,717	(4%)	13%	(15%)	1,603	1,665	1,617	1%	4%	(3%)	16.7	18.2	15.9	(5%)	9%	(12%)	5,342	5,171	(3%)	3,093	3,262	5%	1.7	1.6	(8%
Poland	2	20,898	18,906	20,162	(4%)	(10%)	7%	1,993	1,796	2,011	1%	(10%)	12%	10.5	10.5	10.0	(4%)	0%	(5%)	1,984	2,299	16%	4,748	4,381	(8%)	0.4	0.5	26%
Portugal	3	35,910	37,154	39,252	9%	3%	6%	2,526	2,571	2,422	(4%)	2%	(6%)	14.2	14.5	16.2	14%	2%	12%	28,217	27,781	(2%)	7,680	8,010	4%	3.7	3.5	(6%
Qatar	2	32,578	36,822	40,132	23%	13%	9%	3,843	3,885	3,651	(5%)	1%	(6%)	8.5	9.5	11.0	30%	12%	16%	5,023	3,024	(40%)	6,782	7,050	4%	0.7	0.4	(42%
Russia	18	524,261	451,490	525,481	0%	(14%)	16%	100,716	97,822	96,417	(4%)	(3%)	(1%)	5.2	4.6	5.5	5%	(11%)	18%	140,594	132,214	(6%)	185,857	184,990	(0%)	0.8	0.7	(6%
Saudi Arabia	7	149,910	152,958	185,345	24%	2%	21%	14,779	15,268	15,541	5%	3%	2%	10.1	10.0	11.9	18%	(1%)	19%	27,341	23,889	(13%)	29,448	30,978	5%	0.9	0.8	(17%
Singapore	8	132,289	131,587	136,783	3%	(1%)	4%	9,413	9,861	9,453	0%	5%	(4%)	14.1	13.3	14.5	3%	(5%)	8%	18,049	17,828	(1%)	15,593	16,681	7%	1.2	1.1	(8%
South Africa	7	156,735	139,757	164,901	5%	(11%)	18%	11.541	10.495	10,436	(10%)		(1%)	13.6	13.3	15.8	16%	(2%)	19%	3.878	5,459	41%	18,480	19,384	5%	0.2	0.3	34%
South Korea	18	467,296	404,802	474,376	2%	(13%)	17%	62,543	66,986	67,882	9%	7%	1%	7.5	6.0	7.0	(6%)	(19%)	16%	88,166	61,752	(30%)	117,064	130,306	11%	0.2	0.5	(37%
Spain	12	303,802	303,198	393,840	30%	(0%)	30%	25,699	25,583	25,509	(1%)	(0%)	(0%)	11.8	11.9	15.4	31%	0%	30%	180,551	165,721	(8%)	81,611	80,906	(1%)	2.2	2.0	(7%
Sweden	12	278,979	272,003	328,004	18%	(3%)	21%	19,720	20,358	19,754	0%	3%	(3%)	14.1	13.4	16.6	17%	(6%)	24%	26,514	21,261	(20%)	32,282	36,169	12%	0.8	0.6	(28%
Switzerland	28	957,762	1,065,367	1,222,356	28%	11%	15%	70,627	76,640	76,296	8%	9%	(0%)	13.6	13.4	16.0	18%	3%	15%	121,439		(17%)	120,934	131,496	9%	1.0	0.0	(23%
Taiwan	13		280,318	293,353	20% 5%	0%	15% 5%	18,497		19,412		5%	(0%)	15.0	13.9		(0%)	(5%)	5%			(34%)	31,722	36,269	9%	0.3		(42%
	13	280,245							19,422		5%					15.1				8,347	5,536						0.2	
Thailand	/	121,743	128,022		(9%)		(13%)	10,444	11,348	10,237	(2%)		(10%)	11.7	11.3	10.9	(7%)		(4%)	24,695	23,208	(6%)	18,893	20,887	11%	1.3	1.1	(159
Turkey	4	49,284	46,557		(17%)		(13%)	4,537	4,716	4,329	(5%)		(8%)	10.9	9.9	9.4	(13%)		(5%)	6,482	3,910	(40%)	7,154	8,020	12%	0.9	0.5	(46%
United Arab Emirates	2	29,234	36,890	39,883	36%	26%	8%	2,701	2,857	2,836	5%	6%	(1%)	10.8	12.9	14.1	30%	19%	9%	496	420	(15%)	6,584	6,954	6%	0.1	0.1	(20%
United Kingdom	50				14%	(2%)	17%	145,784	145,161	142,292	(2%)	(0%)		11.7	11.5	13.7	17%	(2%)	19%	369,443	369,772	0%	282,501	295,531	5%	1.3	1.3	(4%
United States	365		12,554,636				15%	855,361	910,631	889,869	4%	6%	(2%)	13.2	13.8	16.2	23%	4%			1,622,772		1,698,290	1,834,721	8%	1.0	0.9	(13%
Global:	1.000	26,897,011	27,905,725	32,057,632	19%		15%	2,202,322	2,306,067	2,257,139	2%	5%	(2%)	12.2	12.1	14.2	16%	(1%)	17%	5,195,353	4,885,058	(6%)	4,627,382	4,969,692	7%	1.1	1.0	(12%

All figures are in US\$m

All figures are in US\$m																												
				Market Cap				04 D 40		Profit (Pre	Exce)					P/E					Net Debt		01 D 40	EBITDA			Debt/EBITD/	A
	Number of	As at 31-Dec-12	As at	As at					30-Jun-13 30-Jun-14						2 30-Jun-13 3 30-Jun-14					31-Dec-13 31-Dec-13			31-Dec-13	31-Dec-13 31-Dec-14		31-Dec-13	31-Dec-13 31-Dec-14	%
	Companies	A	B	C	C vs A	B vs A	C vs B		B	C	C vs A	B vs A	C vs B	A	B	C	C vs A	B vs A		D	F		F	G	change	D/F	E/G	change
Basic Materials	91	2,423,139	2,044,806	2,412,141	(0%)	(16%)	18%	198,343	198,597	182,908	(8%)	0%	(8%)	12.2	10.3	13.2	8%		_	523,315	502,343	(4%)	377,701	412,238	9%	1.4	1.2	(12%)
Consumer discretionary	179	3,749,814	4,214,538	5,038,939	34%	12%	20%	282,022	319,831	323,229	15%	13%	1%	13.3	13.2	15.6	17%	(1%)	18%	511,919	448,485	(12%)	609,171	668,368	10%	0.8	0.7	(20%)
Energy	123	4,465,534	4,311,036	4,755,693	6%	(3%)	10%	471,569	474,806	452,422	(4%)	1%	(5%)	9.5	9.1	10.5	11%	(4%)	16%	1,102,241	1,176,786	7%	1,064,109	1,139,669	7%	1.0	1.0	(0%)
E Healthcare	85	2,676,131	3,061,549	3,509,729	31%	14%	15%	207,212	217,683	218,354	5%	5%	0%	12.9	14.1	16.1	24%	9%	14%	225,513	133,740	(41%)	340,807	366,545	8%	0.7	0.4	(45%)
Industrials	165	3,098,702	3,330,125	4,012,904	30%	7%	21%	246,514	264,774	258,784	5%	7%	(2%)	12.6	12.6	15.5	23%	0%	23%	983,040	910,150	(7%)	486,015	532,499	10%	2.0	1.7	(15%)
Consumer staple	118	3,680,785	3,967,241	4,220,212	15%	8%	6%	236,562	249,866	245,561	4%	6%	(2%)	15.6	15.9	17.2	10%	2%	8%	586,563	564,643	(4%)	439,299	469,345	7%	1.3	1.2	(10%)
Technology	111	3,747,601	3,912,126	4,786,976	28%	4%	22%	304,661	324,498	319,737	5%	7%	(1%)	12.3	12.1	15.0	22%	(2%)	24%	-444,416	-577,778	30%	482,937	529,199	10%	-0.9	-1.1	19%
Telecommunications Services	60	1,882,060	1,875,560	2,026,071	8%	(0%)	8%	161,118	157,571	158,679	(2%)	(2%)	1%	11.7	11.9	12.8	9%	2%	7%	613,315	628,675	3%	509,960	522,777	3%	1.2	1.2	(0%)
Utilities	68	1,173,245	1,188,743	1,294,968	10%	1%	9%	94,322	98,441	97,465	3%	4%	(1%)	12.4	12.1	13.3	7%			1,093,862	1,098,013	0%	317,384	329,053	4%	3.4	3.3	(3%)
Global:	1,000	26,897,011	27,905,725	32,057,632	19%	4%	15%	2,202,322	2,306,067	2,257,139	2%	5%	(2%)	12.2	12.1	14.2	16%	(1%)	17%	5,195,353	4,885,058	(6%)	4,627,382	4,969,692	7%	1.1	1.0	(12%)
	_					(===())					(84/)	(88())	(10013				1000/1						(0.001)
Africa and Middle East - Basic Materials	/	156,868	148,667	171,468	9%	(5%)	15%	14,358	14,096	13,488	(6%)	(2%)	(4%)	10.9	10.5	12.7	16%		21%	9,528	3,486	(63%)	24,009	24,948	4%	0.4	0.1	(65%)
Africa and Middle East - Consumer discretionary	1	24,680	28,987	41,384	68%	17%	43%	1,065	1,272	1,256	18%	20%	(1%)	23.2	22.8	32.9	42%	1	45%	1,247	1,390	11%	735	880	20%	1.7	1.6	(7%)
Africa and Middle East - Energy	1	27,322	27,734	31,545	15%	2%	14%	3,196	2,913	3,017	(6%)	(9%)	4%	8.5	9.5	10.5	22%		10%	290	133	(54%)	5,249	5,429	3%	0.1	0.0	(56%)
Africa and Middle East - Healthcare	2	41,460	43,816	45,535	10%	6%	4%	4,816	5,083	4,456	(7%)	6%	(12%)	8.6	8.6	10.2	19%		19%	11,866	12,462	5%	6,505	7,019	8%	1.8 0.4	1.8	(3%)
Africa and Middle East - Industrials	1	33,140 5,333	38,866 6,399	42,762 8,934	29% 68%	17%	10%	3,269 396	3,419 513	3,173 516	(3%) 30%	5% 30%	(7%)	10.1 13.5	11.4 12.5	13.5 17.3	33% 29%		19% 39%	1,735	1,533 1,853	(12%) (4%)	3,883 741	4,105 852	6% 15%	2.6	0.4	(16%)
Africa and Middle East - Consumer staple Africa and Middle East - Technology	1	9,757	9,759	12,670	30%	20%	40% 30%	711	725	705		2%	1% (3%)	13.5	12.5	17.5	31%		33%	1,921 -2,597	-3,180	(4%)	819	868	6%	-3.2	2.2 -3.7	(16%) 15%
	0					0%					(1%)		1	10.5												-3.2		
Africa and Middle East - Telecommunications Services Africa and Middle East - Utilities	0	148,155 14,887	141,811 14,332	160,111 16,165	8% 9%	(4%) (4%)	13% 13%	14,056 751	13,518 901	13,615 923	(3%) 23%	(4%) 20%	1% 2%	10.5	10.5 15.9	11.8 17.5	12%		12% 10%	6,063 18,499	4,052 20,952	(33%) 13%	29,000 3,907	30,411 4,150	5% 6%	0.Z 4.7	0.1 5.0	(36%) 7%
Japan - Basic Materials	5	75,567	85,125	91,330	21%	13%	7%	4,233	6,747	6,639	57%	59%	(2%)	17.8	12.6	17.5	(12 %)		9%	37,332	33,568	(10%)	14,784	17,958	21%	2.5	1.9	(26%)
Japan - Consumer discretionary	18	443,167	564.582	603.432	36%	27%	7%	4,233	47,742	47,189	50%	52%	(2 %)	17.0	12.0	12.8	(23%)		3 % 8%	171.595	144.370	(10%)	95,782	105,580	10%	1.8	1.5	(24%)
Japan - Energy	2	33,196	27,281	31,515	(5%)	(18%)	16%	3,624	3,530	3,368	(7%)	(3%)	(1%)	9.2	7.7	9.4	2%		21%	19,714	22,133	12%	11,353	12,067	6%	1.0	1.4	6%
Japan - Healthcare	9	122,618	138,934	143,864	17%	13%	4%	7,507	6,912	6,252	(17%)	(8%)	(10%)	16.3	20.1	23.0	41%		14%	-8,902	-13,998	57%	13,444	14,597	9%	-0.7	-1.0	45%
Japan - Industrials	21	335,049	359,243	399,906	19%	7%	4 //	32,719	33,456	31,295	(4%)	2%	(6%)	10.3	10.7	12.8	25%		19%	209,951	202,641	(3%)	60,167	66,631	11%	3.5	3.0	(13%)
Japan - Consumer staple	0	138,434	166,974	165,411	19%	21%	(1%)	9,779	10,182	9,665	(1%)	4%	(5%)	14.2	16.4	17.1	21%		4%	203,331	17,455	(18%)	24,017	24,871	4%	0.9	0.7	(21%)
Japan - Technology	14	199,629	221,286	260,764	31%	11%	18%	13,204	14.801	13,214	0%	12%	(11%)	14.2	15.0	19.7	31%		4 // 32%	-11.342	-18,923	67%	32,773	35,863	4 /0 9%	-0.3	-0.5	52%
Japan - Telecommunications Services	14	135,023	165,813	180.340	31%	20%	9%	15,710	14,001	14,150	(10%)	(9%)	(0%)	8.8	11.7	13.7	45%		9%	33,092	26,795	(19%)	55,789	57,645	3%	0.6	0.5	(22%)
Japan - Utilities	2	31,189	36,836	32,438	4%		(12%)	-475	1,146	1,430		(341%)		-65.7	32.1	22.7		(149%) (76,003	75,526	(19%)	7,423	10,638	43%	10.2	7.1	(31%)
AsPac - Basic Materials	17	547.630	420,079	509.177	(7%)	(23%)	21%	44.544	45.065	44.385	(0%)	1%	(2%)	12.3	9.3	11.5	(7%)		23%	104.916	94.872	(10%)	82.828	92,595	12%	1.3	1.0	(19%)
AsPac - Consumer discretionary	33	490,935	478,741	592,104	21%	(2%)	21%	46,662	49,237	51,011	9%	6%	4%	12.5	9.7	11.5	10%	1	19%	9,772	-582	(10%)	70,067	80,045	12 %	0.1	0.0	(105%)
Asrac - Consumer discretionary AsPac - Energy	21	898,167	787,733	787,213	(12%)	(12%)	(0%)	40,002 84,394	86.014	82,764	(2%)	2%	(4%)	10.5	9.2	9.5	(11%)		4%	187,482	204,065	9%	179,242	197,039	14 %	1.0	1.0	(103 %)
AsPac - Healthcare	5	64,198	70,557	78,776	23%	10%	12%	2,653	3,073	3,190	20%	16%	4%	24.2	23.0	24.7	2%	(5%)	8%	-614	-1,281	109%	3,879	4,483	16%	-0.2	-0.3	81%
AsPac - Industrials	23	317,565	291,647	337,972	6%	(8%)	16%	25,464	27,255	26,912	6%	7%	(1%)	12.5	10.7	12.6	1%		17%	107,822	106,758	(1%)	46,971	51,814	10%	2.3	2.1	(10%)
AsPac - Consumer staple	22	383,455	396.111	385.651	1%	3%	(3%)	21,537	22,461	21.043	(2%)	4%	(6%)	17.8	17.6	18.3	3%		4%	15,496	11.223	(28%)	31,802	35,589	12%	0.5	0.3	(35%)
Ashac - Consumer staple	19	594,189	586,793	756,631	27%	(1%)	29%	55,973	63,689	64,991	16%	14%	2%	10.6	9.2	11.6	10%		26%	-71,033	-107,647	52%	102,364	114,150	12%	-0.7	-0.9	36%
AsPac - Telecommunications Services	16	582,682	560,800	555,882	(5%)	(4%)	(1%)	42,458	43,552	42,748	1%	3%	(2%)	13.7	12.9	13.0	(5%)	(6%)	1%	24,170	18,596	(23%)	124,745	130,103	4%	0.2	0.1	(26%)
Aspac - Utilities	13	199,552	196,180	189.821	(5%)	(2%)	(3%)	14,480	17,419	16,841	16%	20%	(3%)	13.7	11.3	11.3	(18%)		0%	174,787	181,360	4%	38,666	44,310	15%	4.5	4.1	(9%)
Europe - Basic Materials	28	850,139	723,341	867,289	2%	(15%)	20%	69,960	71,873	64,589	(8%)	3%	(10%)	12.2	10.1	13.4	11%		33%	193,086	187,188	(3%)	140,279	152,850	9%	1.4	1.2	(11%)
Europe - Consumer discretionary	49	1,062,750	1.096.401	1.398.338	32%	3%	28%	90,130	95,405	99,283	10%	6%	4%	11.8	11.5	14.1	19%		23%	50.520	32,412	(36%)	193.414	209,165	8%	0.3	0.2	(41%)
Europe - Energy	29	1,300,950	1,193,577	1,389,635	7%	(8%)	16%	194,075	190,281	182,449	(6%)	(2%)	(4%)	6.7	6.3	7.6	14%			329,916	329,080	(0%)	421,502	438,493	4%	0.8	0.8	(4%)
Europe - Healthcare	21	915,269	1,032,595	1,187,025		13%	15%	77.055	79,358	80,742	5%	3%	2%	11.9	13.0	14.7	24%		13%	82,947	65,752	(21%)	123,251	128,982	5%	0.7	0.5	(24%)
Europe - Industrials	60	965,848	1,016,145	1,278,209	32%	5%	26%	75,218	82,102	82,737	10%	9%	1%	12.8	12.4	15.4	20%		25%	200,738	176,984	(12%)	162,500	180,968	11%	1.2	1.0	(21%)
Europe - Consumer staple	31	1,358,442	1,418,566	1,584,092	17%	4%	12%	88,934	92,265	93,178	5%	4%	1%	15.3	15.4	17.0	11%			245,110	224,615	(8%)	167,446	175,990	5%	1.5	1.3	(13%)
Europe - Technology	19	349.008	366.739	466.384	34%	5%	27%	21.040	24,470	26,021	24%	16%	6%	16.6	15.0	17.9	8%		20%	-17.318	-30,534	76%	38,968	44,258	14%	-0.4	-0.7	55%
Europe - Telecommunications Services	22	443,602	436,831	555,744	25%	(2%)	27%	47.164	45,499	44,189	(6%)	(4%)	(3%)	9.4	9.6	12.6	34%	1	31%	324,774	305,050	(6%)	164,327	163,073	(1%)	2.0	1.9	(5%)
Europe - Utilities	22	469,384	450,869	555,114	18%	(4%)	23%	46,966	44,515	44,361	(6%)	(5%)	(0%)	10.0	10.1	12.5	25%			440,074	424,214	(4%)	167,712	163,739	(2%)	2.6	2.6	(1%)
LatAm - Basic Materials	9	232,081	152,427	172,794	(26%)	(34%)	13%	19,936	16,978	16,161	(19%)	(15%)		11.6	9.0	10.7	(8%)		19%	57,365	60,323	5%	36,420	37,470	3%	1.6	1.6	2%
LatAm - Consumer discretionary	3	54,042	56,902	54.371	1%	5%	(4%)	2,558	2.685	2.427	(5%)	5%	(10%)	21.1	21.2	22.4	6%	0%	6%	7,610	7,184	(6%)	4,899	5,425	11%	1.6	1.3	(15%)
LatAm - Energy	5	289.710	215.868	217.548		(25%)	1%	28,183	24,406	22,151	1	(13%)		10.3	8.8	9.8	(4%)			109,137	127.111	16%	51.602	56,246	9%	2.1	2.3	7%
LatAm - Industrials	4	43,080	42,967	48,676	13%	(0%)	13%	2,394	2,762	2,597	8%	15%	(6%)	18.0	15.6	18.7	4%		21%	6,443	5,298	(18%)	4,977	5,656	14%	1.3	0.9	(28%)
LatAm - Consumer staple	11	226,934	221,757	203,303	(10%)		(8%)	10,448	11,520	10,342	(1%)	10%		21.7	19.3	19.7	(9%)		2%	22,429	18,018	(20%)	20,075	22,971	14%	1.1	0.8	(30%)
LatAm - Technology	1	18,204	19,824	21,837	20%	9%	10%	1,235	1,294	1,281	4%	5%	(1%)	14.7	15.3	17.0	16%		11%	601	419	(30%)	1,713	1,873	9%	0.4	0.2	(36%)
LatAm - Telecommunications Services	3	122,849	112,693	115,272	(6%)	(8%)	2%	11,530	9,694	9,413	(18%)	(16%)		10.7	11.6	12.2	15%		5%	34,684	32,801	(5%)	26,459	26,887	2%	1.3	1.2	(7%)
LatAm - Utilities	3	35,932	33,110	36,869	3%	(8%)	11%	2,976	3,232	2,950	(1%)	9%	(9%)	12.1	10.2	12.5	4%		22%	7,231	6,702	(7%)	7,242	7,683	6%	1.0	0.9	(13%)
North America - Basic Materials	25	560,854	515,166	600,083	7%	(8%)	16%	45,311	43,838	37,647	(17%)			12.4	11.8	15.9	29%			121,089	122,906	2%	79,381	86,417	9%	1.5	1.4	(7%)
North America - Consumer discretionary	75		1,988,925	2,349,310		19%	18%	110,129	123,490	122,064	11%	12%	(1%)	15.2	16.1	19.2	27%			271,175	263,711	(3%)	244,274	267,274	9%	1.1	1.0	(11%)
North America - Energy	65	1,916,189		2,298,237		7%	12%	158,097	167,663	158,673	0%	6%	(5%)	12.1	12.3	14.5	20%			455,702	494,263	8%	395,161	430,395	9%	1.2	1.1	(0%)
North America - Healthcare	48					16%	16%	115,181	123,257	123,714	7%	7%	0%	13.3	14.4	16.6	25%			140,216	70,806	(50%)	193,728	211,465	9%	0.7	0.3	(54%)
North America - Industrials	55		1,581,257			13%	20%	107,448	115,780	112,071	4%	8%	(3%)	13.1	13.7	17.0	30%			456,351	416,937	(9%)	207,517	223,323	8%	2.2	1.9	(15%)
North America - Consumer staple	45					12%	7%	105,469	112,926	110,817	5%	7%	(2%)	14.9	15.6	16.9	14%			280,193	291,479	4%	195,217	209,072	7%	1.4	1.4	(3%)
North America - Technology	57		2,707,725			5%	21%	212,497	219,520	213,525	0%	3%	(3%)	12.1	12.3	15.3	26%			-342,727	-417,913	22%	306,300	332,188	8%	-1.1	-1.3	12%
North America - Telecommunications Services	8	447,140	457,612	458,724	3%	2%	0%	30,200	31,090	34,564	14%	3%	11%	14.8	14.7	13.3				190,534	241,382	27%	109,639	114,657	5%	1.7	2.1	21%
North America - Utilities	26	422,301	457,417	464,561	10%	8%	2%	29,623	31,229	30,960	5%	5%	(1%)	14.3	14.6	15.0	5%			377,269	389,260	3%	92,434	98,533	7%	4.1	4.0	(3%)
Global:		26.897.011											(2%)	12.2	12.1									4.969.692		1.1		(12%)
Source: Capital IO • A Concensus forecas		on 31-Dec-12 i		e vear ending (1				ante in aviates	1	lune-13 ir	1 1 - 1 - 1	C 11		1 for net profil				. formanata in		31-Dec-13				14 for net profi		1. 1. 1. 1.

Source: Capital IQ

• A Concensus forecasts in existence on 31-Dec-12 in respect of the year ending 31-Dec-13 for net profilt and P/E • B Concensus forecasts in existence on 30-June-13 in respect of the year ending 30-June-14 for net profilt and P/E • C/G Concensus forecasts in existence on 31-Dec-13 in respect of the year ending 30-June-14 for net profilt and P/E • C/G Concensus forecasts in existence on 31-Dec-13 in respect of the year ending 31-Dec-13 in resp

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