



cutting through complexity

Valuation Assurance for  
Alternative Investments



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Photography: Bernd Hartung, pp. 2, 3, 4, 5, 8, 12 (picture #3)





The KPMG iRADAR is a cutting-edge combination of specialists' know-how and software intelligence.

The KPMG iRADAR provides service to more than 530 member firm clients in 20 different countries.

The KPMG iRADAR integrates sophisticated software with the expertise of a specialized team of financial analysts to offer a variety of services to banks, investment funds, pension funds, hedge funds and portfolios of insurance entities. Functionalities range from analyzing the profile and structure

of investment portfolios to identifying potential risk areas with each entity's portfolios.

The KPMG iRADAR team has developed a unique Valuation Assurance Package based on our long-standing experience and focused on the needs of the alternative investment industry.

This assurance service is provided globally from the Cayman Islands, Germany and India.







## Independent Valuation Assurance

In light of current market turbulence, stakeholders are demanding more transparency. This development is creating new challenges for the alternative investment industry. The challenges KPMG professionals are observing are shown in the picture below.

## External Demand for Transparency

External Demand Triangle

### Investors and Advisors

- Investors are demanding additional assurance on valuations and specific disclosure topics.
- Advisors value transparency on valuation in their due diligence process.

### Regulators

- AIFM Directive Level 2 demands additional checks and controls on valuations (e.g. comparison with third party valuations).
- Dodd-Frank Act requires defined procedures and policies concerning securities' valuation.
- IOSCO calls for a regular third party review and disclosure to investors of valuations.

### Independent Directors

- Directors are seeking external and independent views on valuations.
- Directors' awareness has risen significantly in the light of recent litigation.

## Enhance your Competitiveness

The KPMG iRADAR Service offers a Valuation Assurance Package uniquely designed for the alternative investment industry. This package addresses external stakeholder demands for transparency and supports the quality and consistency of asset valuations for all related processes and across all administrators. The package can be tailored to the

specific needs of the alternative investment industry. The independent valuation assurance report increases credibility for current and prospective investors and can be utilized as a marketing instrument. The KPMG iRADAR in depth valuation analytics differentiate the investment manager's product in a crowded marketplace.

## Internal Awareness for Quality and Consistency

Internal Requirement Circle

### Consistency across Funds

- Different administrators may derive different valuations for identical assets.
- Asset managers seek to derive consistent valuations and disclosures among their funds.
- The KPMG iRADAR applies independent valuation approaches consistently across funds.

### Administrator

- Many fund companies invest significant resources in shadowing asset valuation.
- Reconciling valuation differences is often difficult and time consuming.
- The KPMG iRADAR can mitigate the risk related to outsourcing valuations.

### Industry Benchmarking

- Peer group benchmarking is seen to be highly valuable for hard to price investments.
- Changing market standards lead to new challenges for valuations and related disclosures.
- The KPMG iRADAR offers independent valuation assurance and unique peer group benchmarking.



## The KPMG iRADAR Valuation Assurance Services

### What can you expect?

- Independent assurance
- Transparent approach
- Easy to read reporting package
- Tangible results
- Market differentiator and marketing instrument
- Industry best practice benchmarking of administrators' processes
- One consistent valuation approach across funds
- Reports detailing discretionary level of assurance

### What do you get?

- Full coverage of a fund's financial instruments
- Advanced valuation techniques
- Compliance with ISAE 3000 standards
- Application of security, quality and independence standards for audit firms
- On-site workshop
- Assurance Report (see pp. 8-11)
  - Statement
  - Analytics
- Detailed analytics for internal use
  - Traffic Light Report – pointing out strengths and weaknesses
  - Executive Summary – reflecting results on the level of the fund
  - Instrument Details – listing results and decision triggers for each instrument

### How does it work?



#### Hedge Fund Data Upload

- No specific format required
- Secure interface
- Generally accepted data integrity

#### Data Mapping

- Mapping to the KPMG iRADAR's specific tables
- Quality check done by the KPMG iRADAR

#### Independent Valuation

- 10 years in production
- 30+ specialists involved
- 530 clients in 20 countries
- 40,000 portfolios processed annually
- 250,000 securities analyzed in database
- The KPMG iRADAR operates out of the Cayman Islands, Germany and India

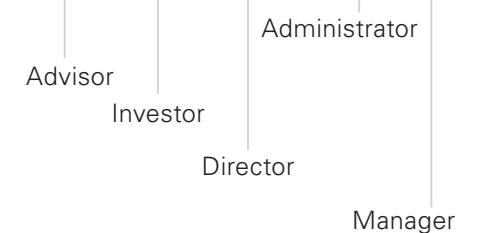
#### Assurance Package

- Tailored quarterly assurance reporting
- Detailed results and analytics
- Regular on-site workshops
- Knowledge transfer
- Process benchmarking
- Industry best practice recommendations

#### Local Contact

- Local client support
- Communication of results


#### Stakeholders





# Example Assurance Report

## Example Assurance Statement



To the Executive Committee  
HFund Ltd.  
Sample Street 1  
12345 Sample Town

1 June 2012

**Assurance Statement**

Dear Sir or Madam:

we have been engaged by the executive committee of HFund Ltd. (hereafter "HFund") to perform an independent assurance assessment of the reliability of the fair value measurement applied by HFund in order to determine the value of financial instruments, in particular, as well as the portfolio HFund 1 in its entirety, as of 31 May 2012.

**Scope of Engagement**

The scope of our assurance engagement extends only to the value of financial instruments comprising the portfolio HFund 1 as determined by HFund, subject to the limitations we have defined in the document "The KPMG iRADAR Validation Approach". This document is attached to this letter as Appendix B.

**Determination of suitable criteria**

As a basis for the assurance engagement, we have used suitable criteria specifically developed for Valuation Assurance Services provided to hedge funds. These criteria are described in detail in the document "The KPMG iRADAR Validation Approach". This document is attached to this letter as Appendix B. We consider these criteria to be relevant and appropriate to review the value of financial instruments in particular as well as the portfolio HFund 1 in its entirety.

**The management's responsibility**

HFund's management is responsible for the accounting and the valuation of financial instruments comprising the portfolio HFund 1. It is also responsible for selecting the necessary

Our ref AFS/CM/vb

**Conclusion**

On the basis of our procedures aimed at obtaining reasonable assurance, we conclude that in our opinion the fair value measurement applied by HFund in order to determine the value of financial instruments, in particular, as well as the portfolio HFund 1 in its entirety, as of 31 May 2012 is reliable.

On the basis of our procedures aimed at obtaining limited assurance, nothing has come to our attention that causes us to believe that the fair value measurement applied by HFund in order to determine the value of financial instruments, in particular, as well as the portfolio HFund 1 in its entirety, as of 31 May 2012 does not comply with the above mentioned suitable criteria.

Yours sincerely

KPMG

Enclosure:  
Assurance Analytics  
The KPMG iRADAR Validation Approach (description)  
General Engagement Terms



## Example Assurance Analytics

### Example 1 Price Analysis for Mixed Asset Classes

HFund has provided a portfolio for assurance purposes. This document outlines the results of our valuation of this portfolio.

Overall the KPMG iRADAR was able to process 1,766 out of 1,836 investments (96%). A further 59 investments could be analyzed with limited additional data. The appendix to this document provides an overview of the data utilized for this purpose.

Overall we identified a market value variance of USD 203k which represents 0.09% of the total market value. USD 178k of this variance can be directly reconciled within usual pricing uncertainties by performing further analysis. The remaining USD 25k represents 0.01% of the overall portfolio value and lies within the expected range, on a portfolio basis, for a portfolio of this complexity, and would be considered immaterial within the context of an audit.

### Example 2 Price Analysis for Bonds, Loans and Convertibles

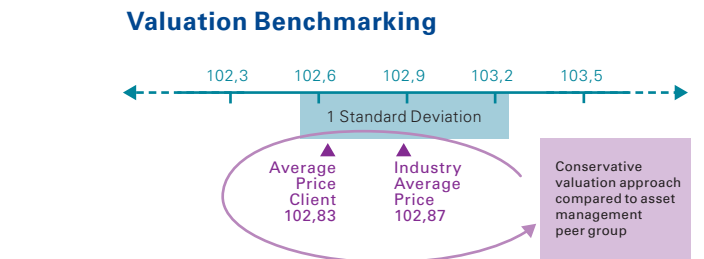
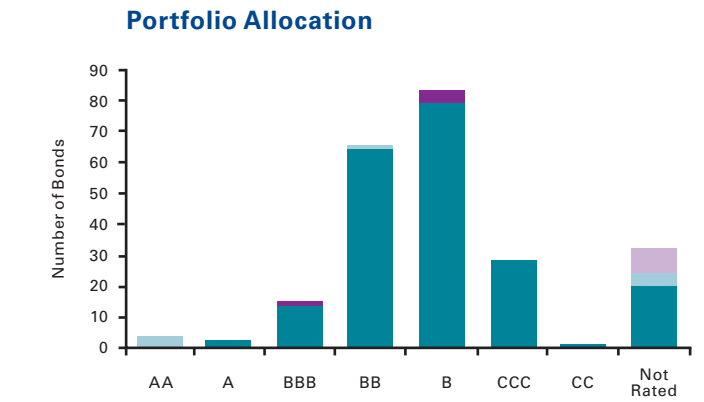
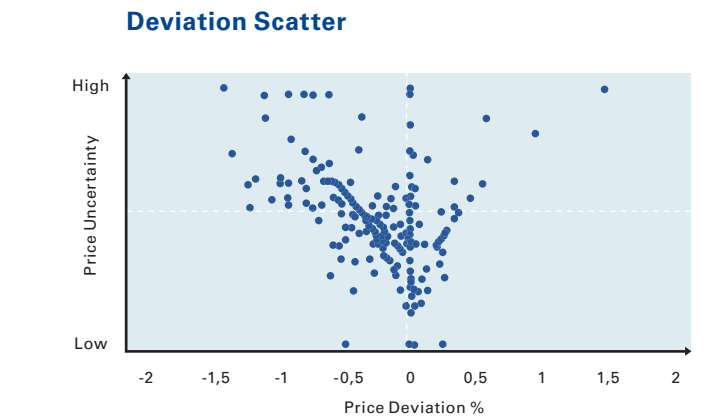
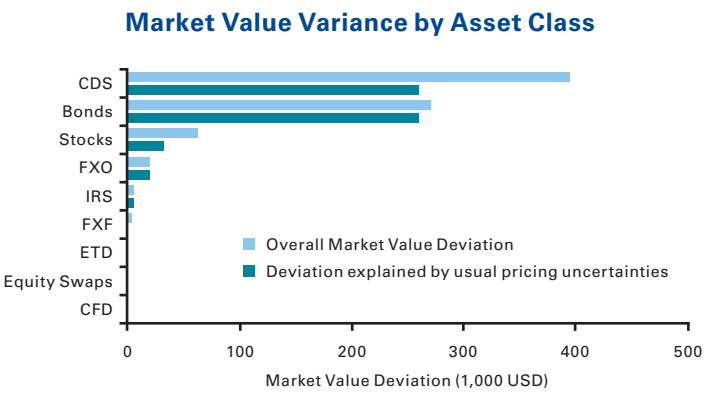
The chart on the right illustrates the impact of high pricing uncertainty on the valuation of this portfolio and the observable pattern. Each of the points in the scatter represents one debt instrument.

The analysis shows that the number of observations with a negative price deviation outweighs the number of observations with positive price deviation. A negative price deviation indicates that the prices submitted are lower than the reference prices derived by the KPMG iRADAR's independent pricing process.

Higher pricing deviations occur for debt instruments with higher pricing uncertainty. Furthermore, where there are higher pricing uncertainties, the debt instruments tend to be valued conservatively.

### Peer Group Analysis

- Average peer group prices were determined for 130 securities
- On average, the KPMG iRADAR compares each security with 5.5 prices within its database
- Average standard deviation: 0.33%
- Volume weighted average price deviation: -0.24



Example 3

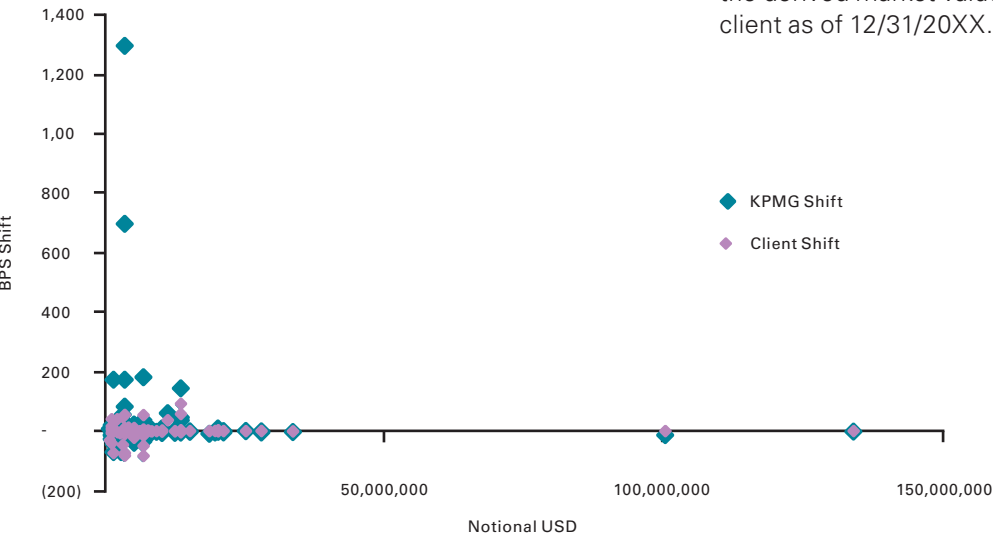
Price Analysis for Credit Default Swaps

The KPMG iRADAR processed 220 of the 232 CDS contracts based on an independent model and market parameters. The total net deviation is USD 151k, of which USD -879k can be reconciled to the inherent pricing uncertainties arising from intraday fluctuations of input parameters. The remaining USD 1m result from 9 contracts, 2 of which contribute to 99% of the unexplained variance.

The 12 CDS for which no benchmark value could be derived predominately relate to emerging market debt in India and Thailand.

In addition to testing independent parameters, the KPMG iRADAR modelled all 232 deals by applying the spreads and recovery rates provided by the client. The table on the lower right corner illustrates the two observations where the derived market value varied from that stated by the client as of 12/31/20XX.

Spread Shift Scatter



Example 4

Price and Fundamental Analysis for Securitizations - CLO

For the analysis of the CLOs, the KPMG iRADAR applied a fundamental valuation in which the performance of the underlying loan pool was simulated and the resulting cash flows were applied according to the waterfall structure. The expected cash flows per tranche were discounted at a corresponding market rate. Within such an analysis the most

Summary

Market Value Deviations	Number of Swaps	Notional USD	MV Client USD	Total MV Deviations USD
Total	220	1,879,360,350	1,742,770	150,811
Within range	211	1,858,996,800	-30,179	-878,788
Out of range	9	20,363,550	1,772,949	1,029,599
Thereof under consideration	2	20,049,000	1,314,647	1,017,897
Remaining	7	314,550	458,302	11,701

Top 2 Variances based on independent CDS Spreads

Name	MV Client USD	Deviation USD	Shift	Client Spread
Example Bank PLC 5 (20-JUN-2015)	-649,806	-164,832	1,298	5,273
Example Finance 5 (20-SEP-2015)	1,260,779	159,516	669	3,863

Top 2 Variances based on client CDS Spreads

Name	MV Client delivered	MV Client reconciled	Deal Spread	Client Spread
CDS Example Bank (B) 1 (20-DEC-2015)	1,011,925	574,237	100	218
CDS Example Bank SA-NV 3 (20-MAR-2015)	302,721	92,187	300	325

relevant input parameters are default, recovery and prepayment rates as well as the discount margin.

The chart on the right, shows the sensitivity of the tranche’s value for each of the selected transaction towards the expected default rate. As the scope of the analysis

includes mezzanine tranches only, the effect of changes in parameters will only be material if rather extreme scenarios are considered.

The analyzed CLO’s deviations, stated below, are within our expected range. The total deviation amounts to USD 34k.

Valuation Results for CLOs

The KPMG iRADAR’s Independent Price Analysis								The KPMG iRADAR’s Peer Group Analysis <sup>1</sup>		
ISIN	Name	Category	Original/Current Rating	Notional EUR	Market Value Deviation USD	Client Price	The KPMG iRADAR’s Reference Price	Industry Average Price	Standard Deviation	Number of Contributions
XS0000000001	Example 1 CLO, Class D	Cash Flow Corporate Loan CLO	BBB-/B	800,000	1,765	54.80	54.63	50.33	7.6	3
XS0000000002	Example 2 CDO I-R, Class E	Cash Flow Corporate Loan CLO	BB-/CCC-	1,500,000	32,479	49.00	47.38	42.25	0	2

1 Shows the average prices observed for these particular instruments based on the KPMG iRADAR’s database: asset management peer group only

Results CLO Modelling – 60% Recovery Rate

