

KPMG's Global Legal M&A Group – an integrated approach for cross-border solutions



The Legal M&A Group is your partner for complex international projects. We add value at each phase of your cross-border transaction through an integrated approach to M&A and our international network. Benefit from our knowledge of your industry and our local presence in a large number of offices around the globe.

Complex international projects

Today's business is no longer just regional – it is international or even global. New fast growing markets, free trade agreements and cross-border business opportunities make traditional borders less visible. Mergers, acquisitions and intercompany structuring have highly increased and become significantly more complex. Buying a new business abroad is not as manageable as it is in a national home market. Before a closing of a cross-border merger – as often heard on the business news – a structured process needs to be followed. And, with a global workforce and attractive business locations, the relocation of companies often is considered a possible future strategy.

Knowledge of markets

When it comes to international M&A and intercompany structuring, many companies trust in the expertise of an external partner. KPMG operates as a network of member firms offering audit, tax/legal and advisory services. We work closely with our clients, helping them to mitigate risks and grasp opportunities. Member firms can be found in

156 countries. Collectively they employ more than 152,000 people across a range of disciplines. This makes us one of the largest professional services companies in the world with many advantages for our clients.

KPMG's Legal M&A Group includes professionals with vast experience and knowledge regarding company law and cross-border structuring. Our legal advisors bring their multidisciplinary experience to bear in the effective implementation of complex international projects. We implement your transactions using our in-depth knowledge of your markets and our presence at several locations throughout today's most important economic regions. One of the very significant advantages of working with KPMG is that you have a single contact in your country who has at the same time access to the world-wide network of professionals.

Transactions and corporate law

KPMG's Global Legal M&A Group offers a broad range of services and is based on two main pillars, i.e. transactions

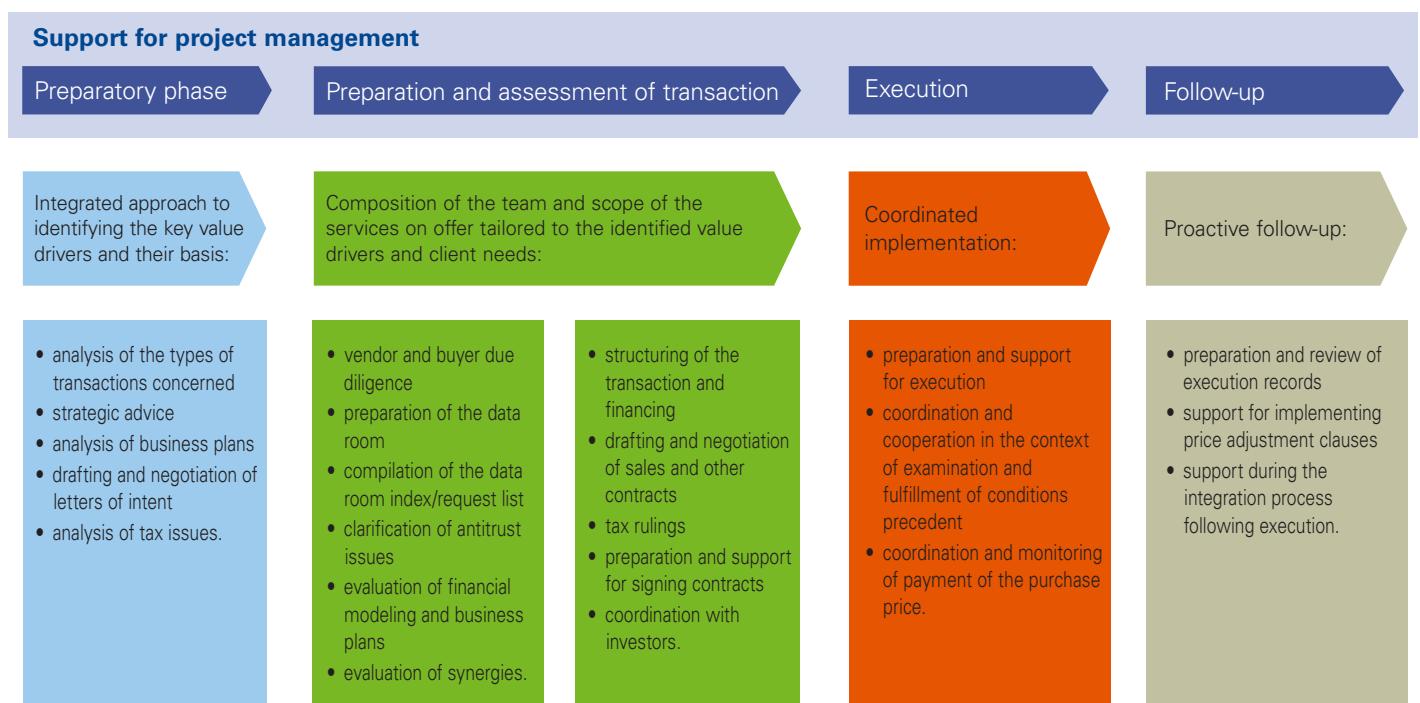
and corporate law. We also focus on certain sectors such as Private Equity or Real Estate. Our service offering is modular and can therefore easily be adapted to your needs. Furthermore, our experts will be called in depending on the project and its individual circumstances.

A guided process for success

Our working process includes an integrated approach that combines all aspects that are relevant to tackle the challenges connected with large and international projects. As an illustrative example a cycle of a transaction consists

Transactions	Corporate law	Other focus sectors
<ul style="list-style-type: none"> • LoI/MoU • Due diligence • Financing • Structuring • Contract negotiation & drafting • Closing • Post-closing assistance etc. 	<ul style="list-style-type: none"> • Merger • Demerger • Transfer of assets • Assumption of liabilities • Contribution agreements • Relocation • Incorporation and liquidation of companies etc. 	<ul style="list-style-type: none"> • Private Equity • Real Estate • Industry specialization • Joint ventures • Public takeovers • Competition law etc.

Cycle of a transaction with an integrated approach within KPMG's M&A group



of a preparatory phase, an accurate preparation and assessment, a coordinated execution of the transaction as well as a proactive follow-up. Regardless of the kind of the project – if it is classic M&A, reorganization within a group or else – this approach helps to manage it with the adequate experts, documented steps and a realistic time management.

Working with KPMG at a glance

Working with KPMG's Global Legal Services Network brings several benefits to companies or groups:

- Large international network: KPMG is one of the few legal service providers with access to a large international network with Legal M&A professionals.
- Single/local contact: Instead of you travelling around talking to different advisors you will have a responsible contact person in your country. He/she will coordinate the project on an international level which saves you time and brings efficiency into the process.
- Expertise: Our legal advisors also have extensive know-how regarding corporate law and M&A. Our professionals can look back on a long career in this area and bring the experience of many projects and transactions with them. It is their daily work to support and advise companies on such matters.

- Capacity: M&A deals often involve a complex process and a short deadline. Only a properly staffed team can handle this task in the amount of time given. Due to the large network and modularly combined teams, we help ensure that the necessary workforce is at your disposal.
- Independence: As a professional services firm also offering audit services we have high compliance standards which make us a truly independent advisor. We can solely focus on your project and don't have to pay attention to any interfering interests.
- Audit/Tax/Advisory: If necessary our Legal M&A Group can rely on KPMG's other business units such as Audit, Tax and Advisory. Their professionals are always available to answer questions or provide additional information.

Getting in touch with your local Legal M&A advisor

Details of some of our successful international transactions will be shared with you by your local Legal M&A advisor.

If you would like KPMG's Global Legal M&A Group to be your partner for your next transaction; or would simply like to get to know us without any obligation, we look forward to hearing from you.



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