



## Corporate Intelligence Norway: **Entering Iran: Know Your Business Partner**

The re-opening of the Iranian market presents much opportunity, but also continues to pose significant risk. Third-party and reputational risks from politically exposed and sanctioned individuals will be high, and due diligence on business opportunities will be essential.

### **How can KPMG help?**

We can help you find the right third parties by performing:

- Strategic intelligence gathering to enhance your knowledge of key players in the market prior to entry, thus also improving positioning for major bids
- Risk-based Integrity Due Diligence of your prospective business partners to understand the background of the companies and comply with global anticorruption provisions
- Sanction Screening to block or flag prohibited or inappropriate transactions
- Beneficial ownership identification and sources of wealth research to identify hidden owners, and links to offshore jurisdictions
- Cyber Security Threat Assessments to protect sensitive and confidential business information

### **Why KPMG?**

Our Iran Corporate Intelligence personnel are equipped to help you make informed decisions to minimize adverse financial, regulatory and reputational exposure. We can also help you negotiate terms that are more favourable, and help you avoid engaging with disreputable partners.

- We have an experienced Norwegian based Corporate Intelligence team with a fluent Farsi speaking team member ready to assist on short notice
- We have experience providing trusted advice on due diligence proceedings and risk mitigating actions
- We have teamed up with subject matter experts in our global corporate intelligence network who also have strong and long experience working with Iranian issues
- We have vetted a pool of insightful external industry sources who can provide information on particular interests to your business

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