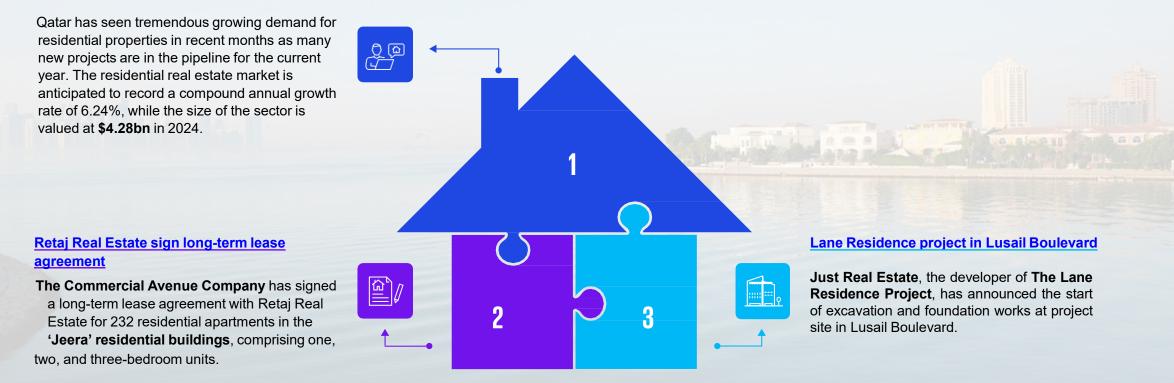




## **Real Estate Insider**

Welcome to the April 2024 edition of KPMG Real Estate Monthly Insider, which brings you the latest news highlights from the core real estate and support sectors in the State of Qatar. We hope you find this information valuable to keep you connected with the sector.

### Over 6000 residential units in pipeline for 2024



#### Sources: Zawaya, Peninsula, Gulf Times

KPMG

© 2024 KPMG LLC, a limited liability company registered with Qatar Financial Centre Authority (QFCA), State of Qatar and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

## **Real Estate Insider**

### Ministry of Justice preparing regulations for real estate registration law

Ministry of Justice efforts to **upgrade the legal and service system** relating to Real Estate Registration and Documentation Affairs.

Framework of the ministry's efforts to upgrade the legal and service system, in implementation to expedite transactions and services afforded, in addition to promote the level of services in the government authorities, including the activation of the digital transformation initiatives.

ŋ

3

### Qatar Chamber's panel calls for flexible licensing

The proposal aims to **enhance cooperation and consultation for the development of the real estate sector** in the state. The committee discussed the most important challenges facing the real estate sector. It called for flexibility in issuing licenses and permits, linking them according to the laws of supply and demand.

> UDC welcomes Ministry of Justice decision to register property ownership online

> In response to the recent announcement by the **Minister of Justice** regarding the online registration of property ownership, **United Development Company (UDC)**, master developer of The Pearl and Gewan Islands, expressed its support and optimism towards this **strategic initiative**.

Sources: Peninsula



© 2024 KPMG LLC, a limited liability company registered with Qatar Financial Centre Authority (QFCA), State of Qatar and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

### Real Estate Transactions Updates

# **Recent Forum/Event/Expo**

#### Real estate trading volume over \$72mln

Sales were concentrated in, Al Rayyan, Al Daayen, Doha, Al Wakrah, Al Khor, Al Dakhira, Al Shamal, Umm Slal, and Al Sheehaniya municipalities, and in the Pearl Island Zone.



The volume of real estate trading in sales contracts at the Department of Real Estate Registration at the Ministry of Justice during the period from March 24 to 28, 2024, reached **QR237.07mn**. 

#### UDC and Commercial Bank participate in International Immigration & Property Expo

United Development Company (UDC), the master developer of The Pearl and Gewan Islands, participated in the International Immigration & Property Expo 2024 in Hong Kong on March 23 and 24. This event marked a significant opportunity for UDC to showcase its premium real estate investment products in Qatar, particularly at The Pearl and Gewan Islands.

UDC's participation in the expo was in collaboration with its financing partner, Commercial Bank, to promote attractive financing schemes tailored for international non-resident investors.

#### Sources: Zawaya, Peninsula



© 2024 KPMG LLC, a limited liability company registered with Qatar Financial Centre Authority (QFCA), State of Qatar and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.



### **Our Team**



Venkat Krishnaswamy Partner. Head of Advisory **KPMG** in Qatar

kvenkatesh@kpmg.com M : +974 5554 1024



Alamin Hassan Consultant, Advisory **KPMG** in Qatar

alaminh@kpmg.com M: +974 6619 0277



Sayantan Pande Director. Head of Infrastructure, Financing & Real Estate Advisory **KPMG** in Oatar sayantanpande@kpmg.com M:+974 3330 9793



**Rishu Gupta** Manager, Advisory KPMG in Qatar

guptar@kpmg.com M: +974 6653 7641



Pranav Kulkarni Senior Consultant, Advisory KPMG in Qatar

kulkarnipranav@kpmg.com M·+974 6648 2699



atakoush@kpmg.com M: +974 5594 1619



Feras Abu Ghoush Consultant, Advisory KPMG in Qatar

ferasabughoush@kpmg.com M: +974 6655 7080



### kpmg.com/qa

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

© 2024 KPMG LLC, a limited liability company registered with Qatar Financial Centre Authority (QFCA), State of Qatar and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

© 2024 KPMG Qatar Branch is registered with the Ministry of Commerce and Industry, State of Qatar and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.