



Trade and Trade Finance: Principles and Practice

The global economy has required every company to be engaged in some form of international trade, either as a buyer or supplier or both. Many companies enter into trading relationships without fully understanding risks and best practices, and the trade finance products available to mitigate risks and finance the trade transactions.

This foundation level trade and trade finance course covers the basic principles of international trade and trade finance banking products, and the practical application of these products to provide value to the company.

Learning Objectives:

- Understand the principles and risks of international trade
- Understand the characteristics and benefits of trade finance products from banks
- To be able to select the most appropriate trade finance banking product for different international trade situations.



DATE

Thursday,
24 August 2017

TIME

9.00am – 5.00pm

VENUE

The St. Regis Singapore
29 Tanglin Road
Singapore 247911

COURSE FEES*

KPMG CLIENT / ALUMNI

S\$580 per participant

PUBLIC

S\$650 per participant

**The fee is inclusive of GST at the prevailing rate, course materials, lunch and refreshments.*

GROUP DISCOUNT

A 10% discount applies to three or more participants from the same organisation registering for the course.

REGISTRATION

kpmg.com.sg/seminar

CLOSING DATE

Thursday, 17 August 2017

ENQUIRIES

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Course fees qualify as approved expenditure under the Productivity and Innovation Credit Scheme. Businesses are hence eligible for a 400 percent tax deduction or a 40 percent cash payout. This is subject to the relevant expenditure caps.

In circumstances beyond our control, we reserve the right to cancel the course, or make changes to the schedules, venue and speaker(s). Photography, audio, and/or video recording are not permitted during the course unless authorised by KPMG.



COURSE OUTLINE

Topic	Content overview
International Trade	<ul style="list-style-type: none"> • Evolution and current trends of international trade • Risks in international trade
Trade & Customs Landscape	<ul style="list-style-type: none"> • Latest update on trade compliance risks • International trade and customs optimisation
Trade Finance Products	<ul style="list-style-type: none"> • The characteristics and value of trade finance products; such as documentary credits, documentary collections, bonds & guarantees, export credit insurance, etc.)
Trade Finance in Practice	<ul style="list-style-type: none"> • International trade case study exercises taken from real life situation. • Trade Finance solutions and best practices; delivered by experienced practitioners.

FINANCIAL SERVICES – TRANSACTION BANKING CERTIFICATE PROGRAMMES

This foundation workshop is a component of the KPMG Financial Services Transaction Banking Certificate Programmes. There are four certificate programmes within the Transaction Banking curriculum. These certificate programmes are available through public workshops or can be delivered in a private format for your organisation. See below for components for each of the certificate programmes.

	Digital	Foundation Workshops	Advanced Workshops
Transaction Banking	<ul style="list-style-type: none"> • Transaction Banking Overview 	<ul style="list-style-type: none"> • Transaction Banking: Uncovered [Nov 2017] 	<ul style="list-style-type: none"> • Advanced Transaction Banking Wallet Sizing [Dec 2017]
Payments & Cash Management	<ul style="list-style-type: none"> • Payments & Cash Management Overview • Domestic Cash Products • Foreign Currency Cash Products • Account Structures • Liquidity Management Solutions 	<ul style="list-style-type: none"> • Payments & Cash Management: Principles and Practice [Aug 2017] • Payments & Cash Management: Uncovered [Oct 2017] 	<ul style="list-style-type: none"> • Advanced Liquidity & Cash Management Solutions [Nov 2017]
Trade & Supply Chain	<ul style="list-style-type: none"> • Trade & Supply Chain Overview • Introduction to International Trade • International Trade Risks • Trade Finance • Trade Finance Documents • Trade Documents • Trade Products (8 modules) 	<ul style="list-style-type: none"> • Trade & Trade Finance: Principles and Practice [Aug 2017] • Supply Chain Finance [Sep 2017] • Trade Finance: Uncovered [Oct 2017] 	<ul style="list-style-type: none"> • Advanced & Structured Trade Finance [Nov 2017]
Working Capital	<ul style="list-style-type: none"> • Working Capital Basics • Working Capital Metrics 	<ul style="list-style-type: none"> • Working Capital: the lifeblood of any business [Sep 2017] 	<ul style="list-style-type: none"> • Advanced Working Capital: Transaction Banking Opportunity Spotting [Dec 2017]
	The digital courses are currently available.	Upcoming dates for the public workshops are shown below.	

kpmg.com/socialmedia



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