



# Turn adversity into opportunity

In an era of relentless disruption, moving swiftly with the right strategy to turn around your business is key.



# Are you waiting for disruption to turn your business around?

Organisational disruption is not new, but it has grown more complex in today's business environment against a backdrop of uncertainties, ranging from geopolitical shifts, cross-border trade restrictions and supply chain disruptions to legislation changes and liquidity issues.

Left unaddressed, it can severely impact business and consumer confidence — placing a strain on the financial or liquidity position of any business. In testing times, the ability to respond to business challenges and opportunities swiftly and appropriately is critical to addressing risk and preserving value.

The first step to preserving the value of your organisation is to ask the right questions.

## Questions to assess the health of your business



### Liquidity and solvency

- Are we presenting signs of diminishing cash levels?
- Are we experiencing working capital constraints?
- Are trade creditors building up and recoverability slowing down?
- Are we facing difficulties raising funds or refinancing?



### Performance and trading

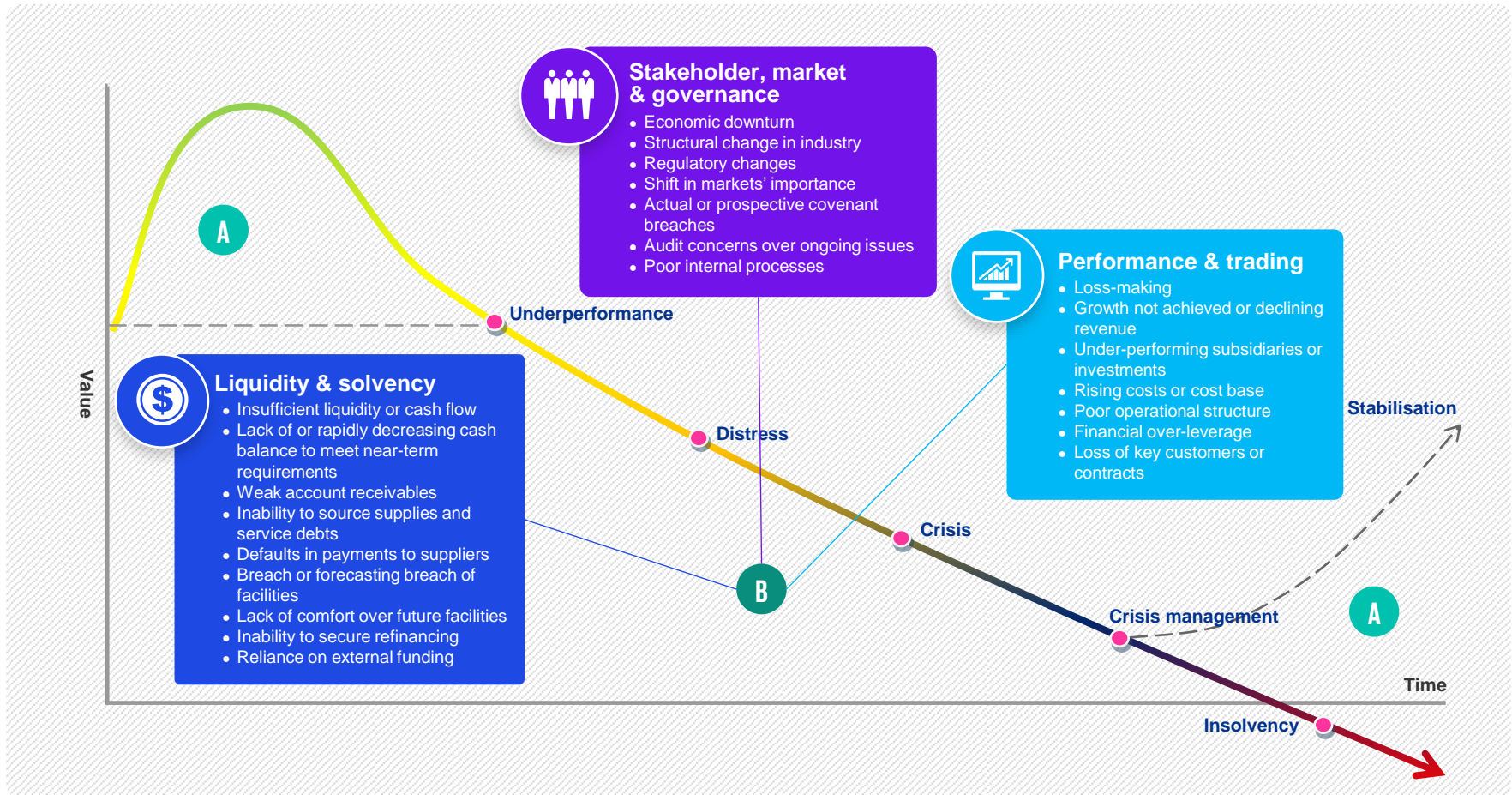
- Has our revenue been declining over the years?
- Are we consistently struggling to achieve projected results and expected goals?
- Are our activities high but margins low?
- How do we fare compared to our top competitors?



### Stakeholder, market and governance

- Do we face difficulties navigating market challenges or adapting to structural changes in the industry?
- Are we facing challenges meeting stakeholder demands?
- How are we coping with our budget and standard of procedures?
- How are we coping with regulatory changes?

# Key indicators of underperforming business health



## Our services

- A**
- Advice at individual credit and loan portfolio level
  - Analysis of options for restructuring debt
  - Business restructuring and planning
  - Business reviews
  - Negotiation, deal structuring and implementation support
  - Strategy-to-execution business improvement

- B**
- Asset divestment
  - Board-level and specialist advisory
  - Crisis cash and working capital management
  - Distressed financing and refinancing
  - Lender assistance

- Rapid cost reduction
- Rapid assessment of options
- Shareholder management and negotiation
- Treasury services
- Turnaround planning and execution

# Our Insights



[Meet challenges head on](#)



[Inspire a turnaround](#)



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[Navigating liquidity](#)



[2023 CEO Outlook](#)

## About us

KPMG in Singapore's Turnaround and Restructuring professionals work alongside debtors, lenders, shareholders and other stakeholders to plan and deliver actions that quickly preserve value and address potential risks to stability.

Our team provides advice to stressed and distressed businesses to help stabilise and implement a process for sustainable strategic, operational and financial change. With our extensive global network experience and depth of resources, we are confident to provide comprehensive solutions to achieve the required results.



# Connect with us

Find out how our Turnaround and Restructuring professionals can help you navigate liquidity, stabilise finances and transform vulnerability into confidence.



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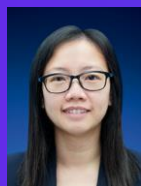
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