



Cash & working capital optimisation

KPMG in Singapore



Releasing cash from working capital

In complex businesses, it can be challenging to see where opportunities exist to release cash from working capital. We bring a fresh perspective to help organisations find and release cash and working capital within their business.

01

Why?

Working capital optimisation allows organisations to:

- Increase available cash
- Transform operations
- Fund future growth

02

What?

We help clients to optimise:

- Trade receivables
- Trade payables
- Inventories

03

Benefits

- Cash release of c.10-20%
- Streamlined processes
- Knowledge transfer and leading practices

04

Timeline*

- Initial diagnostic: 4-8 weeks
- Validation of initial diagnostic: 4-6 weeks
- Implementation of agreed initiatives: 3-12 months

05

Fee arrangements*

- Initial diagnostic: standard fixed fee to be agreed
- Implementation: flexible; time cost and/or contingent fee basis, or a combination

06

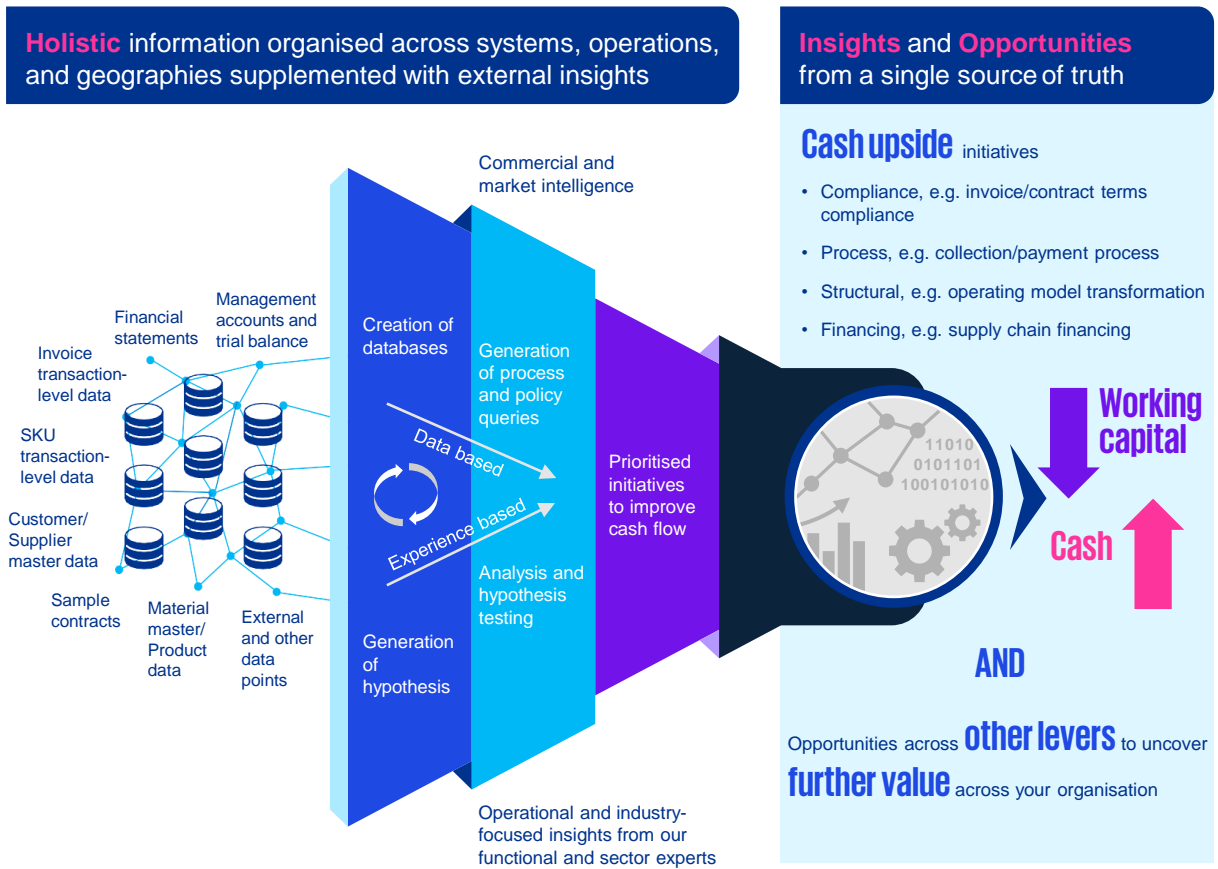
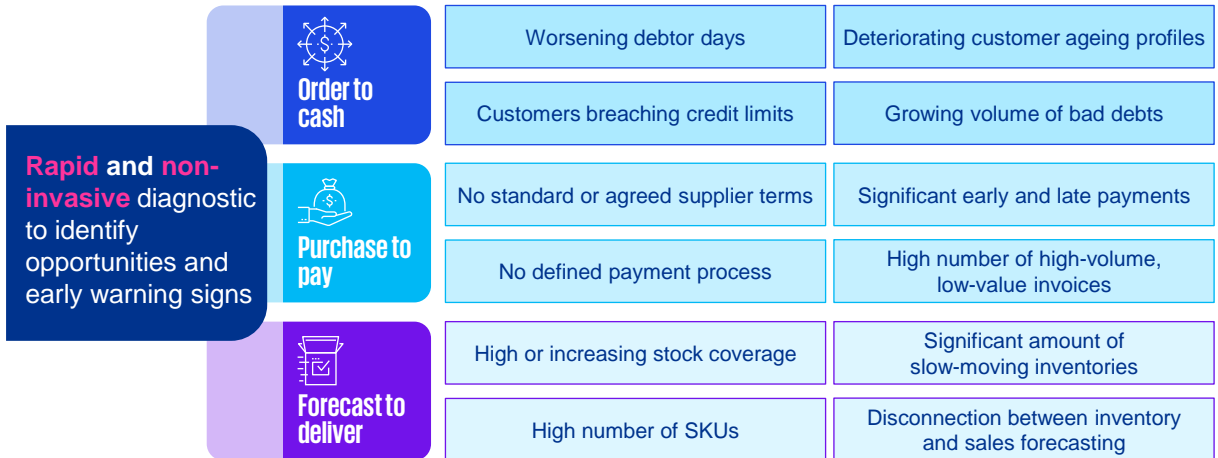
KPMG is the Clear Choice

- Proprietary working capital framework
- Database of proprietary working capital hypotheses proven to drive tangible outcomes
- Hands-on implementation capability

* Indicative timings based on our experience of working on projects covering all 3 cycles of working capital, and implementation of quick wins. The actual timelines, including the fees to be applied for our assistance, will depend on factors such as the scale of your operations, number of working capital cycles analysed, volume of data, number of agreed initiatives to be implemented and etc. The structure of our fee arrangement may also be subject to the relevant professional independence rules guiding our relationship with you.

Data-driven insights to optimise your working capital

We deploy our range of proprietary methodology and technologies to generate rapid insights into cash and working capital performance, monitor and interrogate performance, and track benefits and savings as they are delivered.





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