



# About KPMG in Slovakia

[kpmg.sk](https://kpmg.sk)





KPMG

# Foreword

Dear reader,

At KPMG in Slovakia, we have been growing alongside our clients since our establishment in 1991. Our position as a strong player in both local and international markets is a reflection of the trust that you – our clients, have placed in our brand, as well as the expertise, innovation and professionalism of our team.

We strongly believe that our success is built together with yours. Here at KPMG, we are passionate about helping clients to harness the expanding business opportunities that today's marketplace presents. Whether you're a small family-run business, an expanding domestic company, or an entity operating internationally, we are excited to help you meet your business goals at all levels.

If you have any questions or would like to find out more about what KPMG can do for you and your business, you are welcome to contact me at [kennethryan@kpmg.sk](mailto:kennethryan@kpmg.sk). Our door is always open, and we would be very happy to hear from you.

We look forward to meeting you,



**Kenneth Ryan**  
Managing Partner,  
KPMG in Slovakia



# KPMG Worldwide

KPMG is built on a foundation of quality, trust and world-class collaboration. We take these qualities with us into everything we do and our professionals realize the responsibility that we have to uphold the values of our organization, established over our 140-year history.



Operating in

**155**

countries

**162 000**

people

Global revenues

**€22 bn**

in 2014

# KPMG in Slovakia

KPMG in Slovakia was established in 1991; since that time we have served more than 3 150 clients. Among our success stories include small and medium sized Slovak companies, corporations, government entities and private investors across all major industries. They all benefit from our deep knowledge of the local business environment combined with the experience and the resources of the worldwide network of KPMG member firms. Today, KPMG in Slovakia employs over 300 people who provide a wide range of professional services in the areas of audit, tax and advisory. Our branch offices are located in Bratislava and Košice.

Over  
**300**  
People

**2 offices**  
Bratislava and Košice

Revenues of  
**€24 mil**  
in 2014



The Number

**3**

of Clients

**1**

in 25 Years

**5**

**0**



# The Service Portfolio

KPMG provides audit, tax and advisory services and industry insights to help organizations tackle the complexities of modern business. Our emphasis on relationships and service delivery helps many businesses to improve performance, exploit new opportunities and manage risk. In doing so they can enhance value for shareholders and stakeholders alike.

## Audit Services

- Reliable and Trusted Financial Statements,
- Implementation of New Standards,
- Streamline of Existing Reporting Systems.

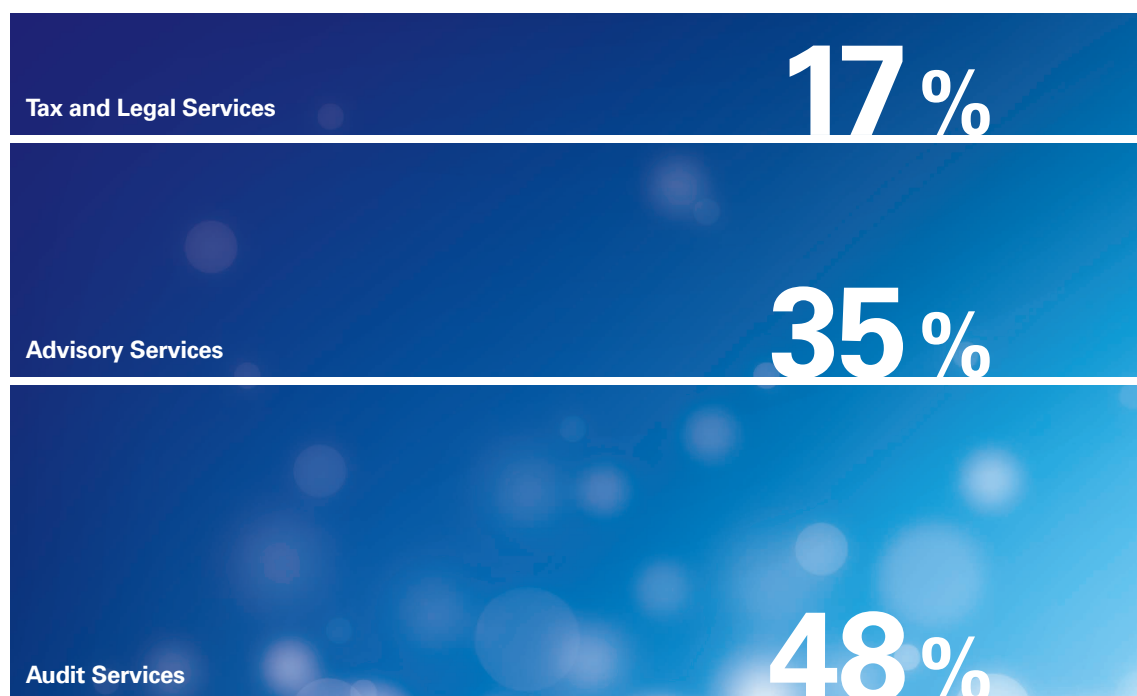
## Tax and Legal Services

- Corporate Income Tax,
- Personal Income Tax,
- Value Added Tax,
- Transfer Pricing Services,
- Support and Representation in Tax Audits and Disputes,
- Mergers and Acquisition Tax,
- State Aid Advisory and Compliance,
- Global Mobility Services & Payroll,
- Legal Advisory Services.

## Advisory Services

- Mergers & Acquisitions, Takeovers and Buy-outs,
- Disposals and Divestments,
- Due Diligence,
- Valuation and Business Modelling,
- Financial Restructuring and Turnaround Assistance,
- Project Finance,
- Application of Accounting Rules and Regulations,
- Managing Hedging Investments,
- Reducing Fraud Risk Potential and Investigating Leakage,
- Optimizing Internal Controls and Compliance Processes,
- Actuarial Services,
- Dispute Advisory Services,
- Business Performance Services,
- Project Management Support and Quality Assurance,
- IT Advisory,
- Coordination and Methodological Support of EU Funds,
- Financial Services Advisory,
- Innovation Advisory Services.

## Service Lines by Revenue



% of Revenue FY 2014

AEROMOBIL  
 WHIRLPOOL  
 ANASOFT APP  
 LUKOIL  
 SLOVENSKÁ POŠTA  
 ZUNO BANK  
 HENKEL  
 SLOVENSKÁ POŠTA  
 ALLIANZ  
 EUROVEA  
 NIKE  
 U.S. STEEL  
 SLOVALCO  
 PIVOVARÝ TOPVAR  
 SKANSKA  
 SAMSUNG  
 KIA MOTORS  
 SSE  
 WÜSTENROT  
 CITIBANK  
 UNICREDIT BANK  
 NESTLE  
 HORNBACH  
 PEPSI-COLA  
 CONTINENTAL  
 MATADOR  
 PANASONIC  
 AUPARK  
 BMW  
 HELLA  
 SIEMENS  
 GENERALI  
 JOJ MEDIA HOUSE  
 ŠKODA  
 ADIDAS  
 TOYOTA  
 ERGO  
 IKEA  
 ROCHÉ

*“We, as a company’s management need to be able to rely that the audit of financial statements is finished by the required deadlines and without any last moment surprises. Our cooperation with KPMG has lasted for more than 6 years. We highly regard the thorough work of the whole KPMG team, especially their insightful thinking, expert knowledge and innovative and detailed approach.”*

**František Čupr**

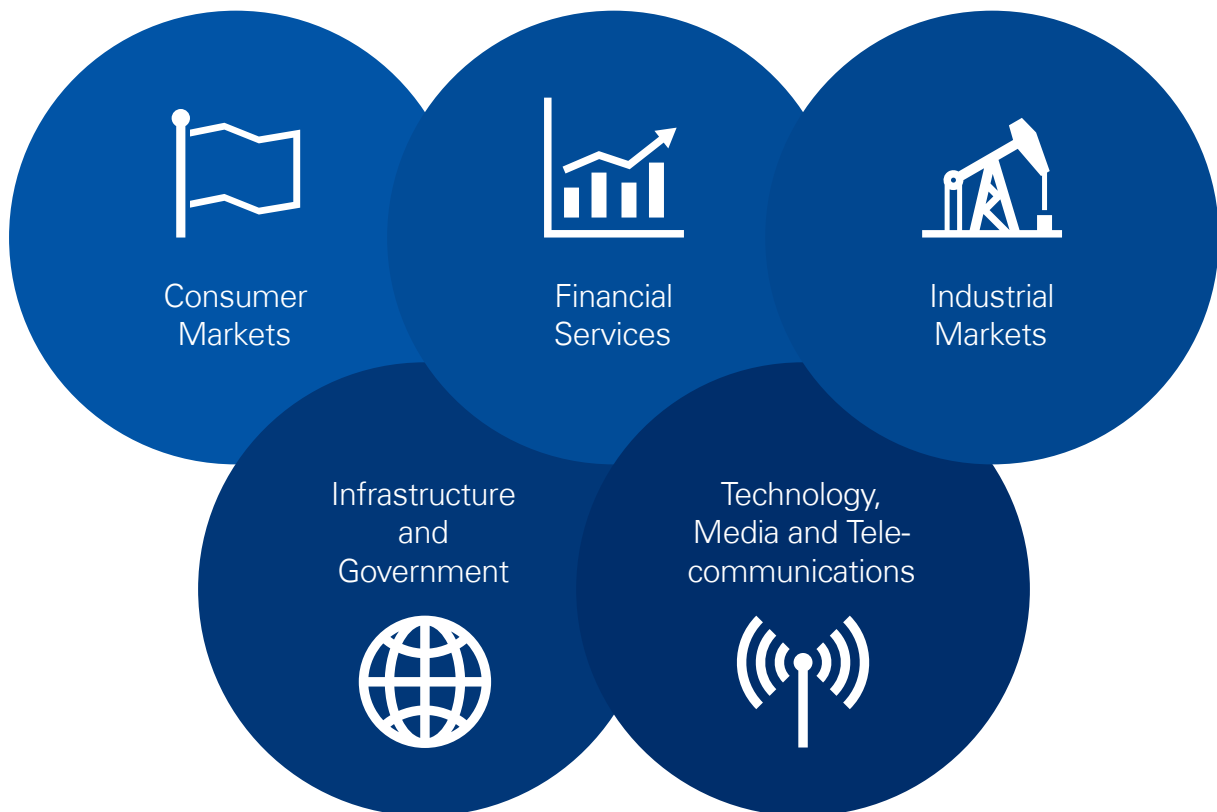
Chairman of the Board

Stredoslovenská energetika –  
Distribúcia, a. s.



# Sectors Where We Operate In

Successfully helping clients meet their business challenges requires having an in-depth knowledge and experience in the business sectors in which they operate. KPMG bring together expertise in key segments across industries. These expertise enables our professionals to not only bring an informed perspective on market challenges and opportunities in a specific sector but also to bring insights from one sector to another – sharing best practices and leading thinking.



# Customer Service and Quality is Everything For Us

## Our Added Value

### **KPMG**

has a strong local team  
of experienced professionals  
with access to our global network

1

### **KPMG**

delivers relevant and timely  
advice without borders

2

### **KPMG**

provides insights and care  
covering your specific needs

3

### **KPMG**

creates value  
with know-how

4

### **KPMG**

has a strong brand supporting  
your financial statements

5

— **2014** —

Audit Innovation  
of the Year

Source: International  
Accounting Bulletin

— **2013** —

Best Performing  
Accountancy Brand

Source: Managing Partners' Forum  
Awards for Management Excellence

— **2013** —

Best Hedge Fund  
Audit Services  
Provider in Europe

Source: HMF Awards

— **2013** —

Tax Award  
for Technological  
Innovation

Source: Lexis Nexis  
Taxation Awards

— **2014** —

CEE Leader  
in M&A Deals  
by Volume

Source: Thomson Reuters SDC,  
January 8, 2015

— **2014** —

Insurance Risk Award  
for "Best Consulting  
Firm"

Source: Insurance Risk  
Magazine

Anti-Money  
Laundering Firm  
of the Year

— **2014** —

Source: Finance Monthly,  
ACQ Magazine

Seal of Reliability

— **2014** —

Source: National Information Centre  
of the Slovak Republic

**Audit, Tax and Legal Awards**  
2013 – 2014

**Advisory Awards**  
2014



*“When you are selling  
your own company, you want to be sure  
you are selling to the right and solid partner  
and that you get the most from the deal.*

*I chose KPMG to support me  
and I made a great choice. I received custom –  
made client treatment, expert advisory  
and the guidance on how to do things right  
to maximize the value for me.”*

**Jozef Polomský**

Chairman of the Board

DOMA, a.s., the largest Slovak producer  
of mayonnaise and dressings

# We Proudly Support



## **Startupawards.sk**

Top startup event in Slovakia since 2011, KPMG is a partner since 2011.



## **the SPOT**

Creative space for startups founded in 2011, 400+ members in 2015, KPMG is a partner since 2011.



## **Slovak Compliance Circle**

Founded in 2014, KPMG is one of three founding members.



## **Big Ideas for CEE**

Elite conference of world speakers, founded in 2011, KPMG is a partner since 2013.



## **Manager of the Year**

Most respected award for managers in Slovakia, organized since 2005, KPMG is a partner since 2006.



## **KPMG SKGA Tour**

Prestigious golf tournament played since 2006, KPMG is a partner since 2010.



## **Jana Dukátová**

Representing Slovakia in canoe slalom, Double World Champion, KPMG as a sponsor since 2011.



## **Telecom Night Run**

Organized since 2009, KPMG is a partner since 2012, almost 4000 active runners in 2014.



## **ČSOB Bratislava Marathon**

Organized since 2005, KPMG is a partner since 2013, almost 10000 active runners in 2015.

# Our Involvement in the Community

**220** KPMG volunteers  
**€ 25 000** financial donation  
**1 800+** volunteer hours

**150** participating scholars  
**1 200** business ideas generated  
**30** mentors involved



**Kalvária**



**Innovative Kid**

since 2012



**Blood Donation**



**N a š e M e s t o**

**Almost 50** KPMG employees  
donated blood in 2014

**280** KPMG volunteers  
**1 100+** volunteer hours



THE  
**CLEAR  
CHOICE**

*for our clients*



**Proposals**

**Publications**

**Newsletters**

**Events**

**Trainings**

**Feedback**

**KPMG Slovensko spol. s r.o.**

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