

M&A Trends in Thailand

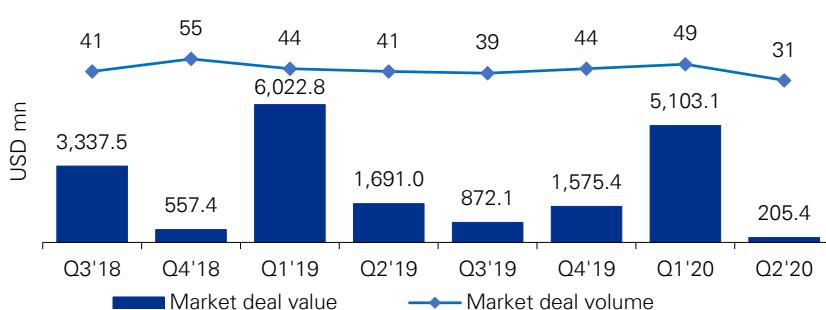
Q2 2020

KPMG in Thailand | Deal Advisory

As expected, there has been a global trend of declining M&A activities due to uncertainties caused by the COVID-19 pandemic; Thailand's deal landscape in Q2 2020 has naturally followed suit. Based on discussions with investors, deal flows are likely to increase towards the end of the year. With interest rates at historic lows, companies with solid balance sheets may look to explore distressed opportunities in the next few quarters as more opportunities present themselves. Given that declining valuations are creating opportunities to pursue deals that create long-term value, we expect M&A activities to cautiously move forward.

The majority of announced transactions in terms of deal value this quarter were in the Real estate, infra & construction, Energy & natural resources and Industrial manufacturing sectors, accounting for 83.1% of total deal value. The largest deal announced was The Megawatt Co., Ltd.'s acquisition of a 90.0% stake in Siam Solar Generation PCL for USD 36.1 million.

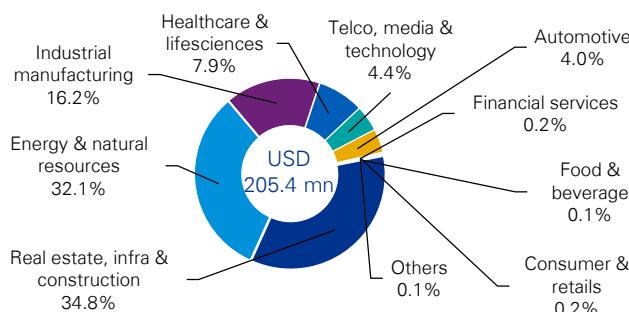
M&A activity in Thailand



Q2 2020 M&A value and volume in Thailand

USD 205.4 million
31 Deals

Q2 2020 M&A Transaction value by industry



Source: S&P Capital IQ

Top Sectors by transaction volume	No. of Transactions
Telco, media & technology	8
Energy & natural resources	7
Real estate, infra & construction	6
Food & beverage	3
Others	2
Automotive	1
Financial services	1
Healthcare & lifesciences	1
Industrial manufacturing	1
Consumer & retail	1
Total	31

Source: S&P Capital IQ

Selected transactions

No.	Deal value (USD mn)	Percent sought (%)	Announced date	Target name	Target industry	Buyer name
1	36.1	90.0	14-May-20	Siam Solar Generation PCL	Energy & natural resources	The Megawatt Co., Ltd.
2	33.3	57.8	28-Apr-20	Furukawa Metal (Thailand) PCL	Industrial manufacturing	CTJ Holdings2 LLC
3	26.3	100.0	10-Jun-20	The Master Real Estate Co., Ltd.	Real estate, infra & construction	Max Metal Corporation PCL
4	18.9	99.8	28-May-20	Thai Marble Co., Ltd.	Energy & natural resources	Golden Lime PCL
5	17.8	40.0	2-Jun-20	Wealth Ventures Co., Ltd.	Real estate, infra & construction	News Network Corporation PCL
6	16.5	49.0	26-Jun-20	Ananda MF Asia Samyan Co., Ltd.	Real estate, infra & construction	Ananda Development PCL
7	16.2	100.0	30-Jun-20	Hospital Business of Ruamphaetsapphasit Co., Ltd.	Healthcare & lifesciences	Principal Capital PCL
8	8.3	51.0	25-May-20	Beli Service Co., Ltd.	Automotive	Nex Point PCL.
9	7.8	100.0	24-Apr-20	Green Net 1282 Co., Ltd.	Telco, media & technology	Nation Broadcasting Corporation PCL
10	6.6	100.0	28-May-20	Solar Power Plant Business	Energy & natural resources	Thailand Iron Works PCL

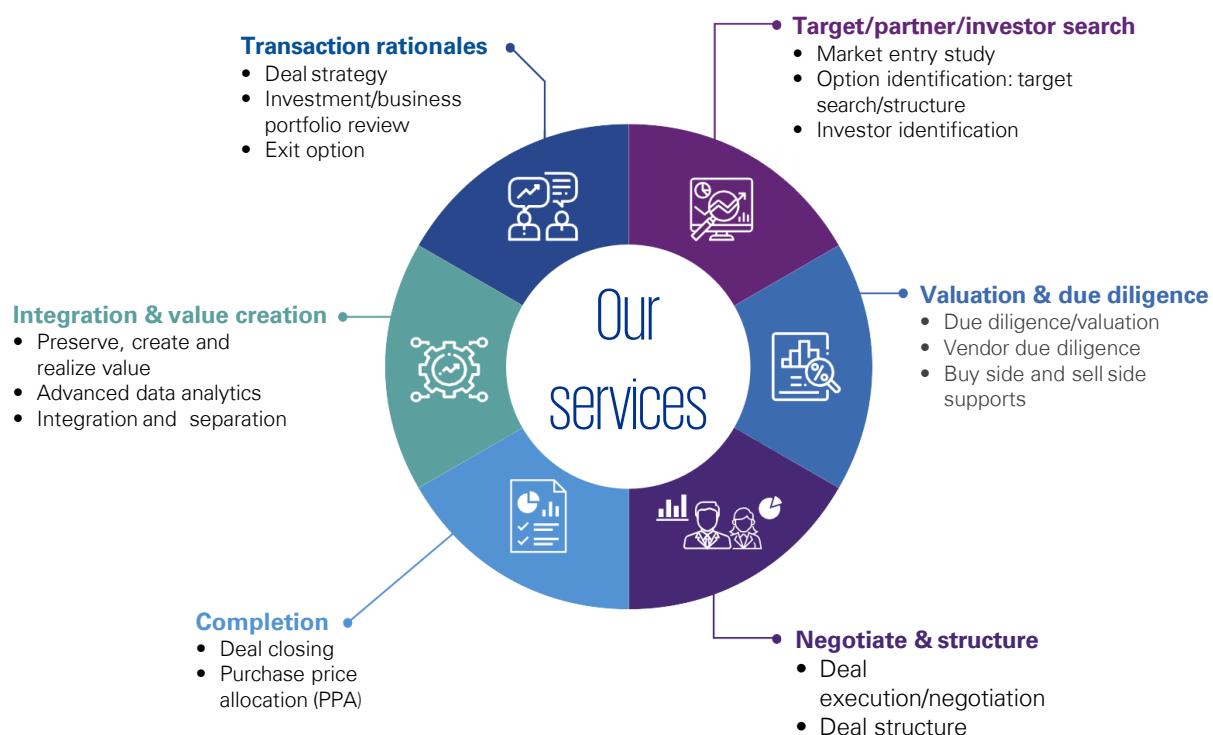
Source: S&P Capital IQ

Data criterion

- Value data provided in the various charts represent the aggregate value of the deals for which a value was stated. Please note that values are disclosed for approximately 50% of all deals
- Deals are included where a stake of 30% or more has been acquired in the target. If the stake acquired is less than 30% then the deal is included if the value is equal to or exceeds the equivalent of USD 100 million
- All deals included have been announced but may not necessarily have closed
- Activities excluded from the data include restructurings where ultimate shareholders' interests are not affected

KPMG Deal Advisory

Whether you need to buy, sell, partner, fund or fix a business, our Deal Advisory team works to help you find, secure, and drive value throughout the business life cycle.



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