

Successful due diligence during COVID-19 pandemic:

Tax, Legal and Financial considerations

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Global M&A trends

M&A could hit a record USD 6 trillion in value by the end of 2021; Q3 2021 of USD 4.3 trillion has already surpassed 2020's USD 3.6 trillion. We are now very close to reaching the all-time high set in 2015 at USD 4.8 trillion.

Availability of "cheaper" Fairly low-growth **Technological Trends** Pandemic recovery transformation capital environment Deals mainly in Pent-up energy Low interest rate Pandemic effects on the Technology, financial Easing border restrictions environment global economy, supply Overview Surge in consumption services, industrials and Central bank support chains and overall energy sectors consumption Led by Corporates, private equity and SPACs CEOs now seeking M&A importance for driving Positive sentiment Greater access to capital Implications digital innovation Higher risk appetite inorganic growth Continued momentum into Q1 2022 — Inflation? Asian deals grew by 20%

CEOs optimistic and expect M&A to be a key engine to drive growth.

KPMG: 2021 Global CEO survey

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are looking to make deals in the next 3 years

1,325 CEOs across 11 key markets

50%

characterizes M&A appetite as high and likely to undertake acquisitions with significant impacts on their organization



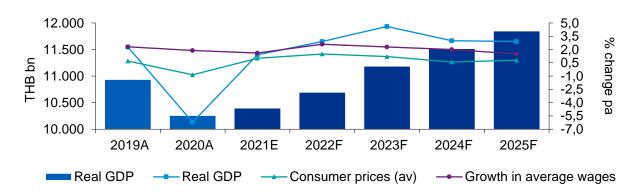
M&A trends in Thailand

Despite pandemic uncertainties, Thai businesses have recalibrated their portfolios and sought new capabilities via increased M&A activities in 2021

M&A activity in Thailand (Q4 2019 - Q3 2021)



Thailand macroeconomic outlook (2019A - 2026F)



Trends



Continued rise of private equity & venture capital



Diversification: Gearing up for tomorrow



Recovery of economic activity and tourism

Source: Capital IQ, Bangkok Post, National Economic and Social Development Board, National Economic and Social Development Board, Department of Internal Trade, Ministry of Commerce, National Statistics Office



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KPMG's Integrated Due Diligence team offers you a seamless team of multidisciplinary professionals that covers all your Due Diligence needs, including financial, tax and legal due diligence.

In addition to our core offering across financial, tax and legal due diligence, we can also provide a comprehensive suite of deal services with both a risk and price focus, underpinned by an understanding of the need to create value.



Q&A

Feedback







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