

## Capital market and business valuation insights

#### May 2024 | Financial data as of Q1/2024

Deal Advisory, KPMG in Thailand

#### **Capital market performance**

- The Thai capital market (SET Index) has continued on a moderate declining trend from the previous quarter as domestic economic uncertainty coupled with increased global geopolitical risks sustained investor aversion towards risk assets despite continued declines in benchmark risk-free rates. Gold and Bitcoin prices have reached all-time highs, reflecting the level of perceived political and economic uncertainty. The MSCI Developed Index however, continued to show an increasing trend in the recent two quarters.
- On 14 April 2024 at the Monetary Policy Committee (MPC) meeting, the Thai economy was projected to grow at 2.6% and 3.0% in 2024 and 2025, respectively, supported by an improvement in tourism, continued expansion of private consumption and an acceleration of public expenditure.
- Overall financial conditions remain stable. The costs of private sector funding via commercial banks and corporate bond markets remain approximately unchanged.
- The Thai baht depreciated against the US dollar from 34.4 USD/THB in the previous quarter to 36.6 USD/THB as at 29 March 2024 based on BOT's average selling rates due to the Federal Reserve's monetary policy outlook and domestic economic and financial developments.



#### Thai stock exchange financial highlights (31 Mar 2024)



Total 918 listed securities with 699 in SET, 215 in mai, 4 in LIVEx

securities & 1 delisted

7 newly listed

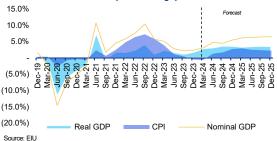
during Q1/2024



Source: SET, Capital IQ and BOT

- US federal funds rate: In its May meeting, the Federal Open Market Committee (FOMC) continued to maintain the target range for the federal funds rate at 5.3% to 5.5% to achieve maximum employment and inflation of 2.0% in the long run. Sustained inflationary pressures in the US indicate potential delays in the easing schedule.
- Inflation: Thai headline inflation is expected to reach the target range of 1.0% to 3.0% by the end of 2024. Headline inflation is projected at 0.6% and 1.3% in 2024 and 2025, respectively. The effect of geopolitical tensions and government subsidies on energy prices are key factors to be monitored.
- Thai policy interest rate: In April, the MPC voted 5 to 2 to maintain the policy rate at 2.5%. Two members voted to cut the policy rate by 25 basis points. Thai government bond yields have continued to drop further with the 10-year yields reaching the policy rate.
- Corporate credit risk spread: BBB+/BBB corporate credit risk spread has declined notably from the previous quarter. Still, some groups of SMEs and low-income households face tighter credit conditions due to financial access difficulties and debt serviceability deterioration due to a slower rebound in income.

#### Macroeconomic overview (Y-o-Y change)

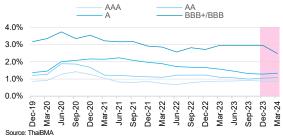


#### Thai government bond yield



Source: ThaiBMA and BOT

#### Thai corporate bond average spread



#### Source: BOT and Federal Reserve

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### КРМС

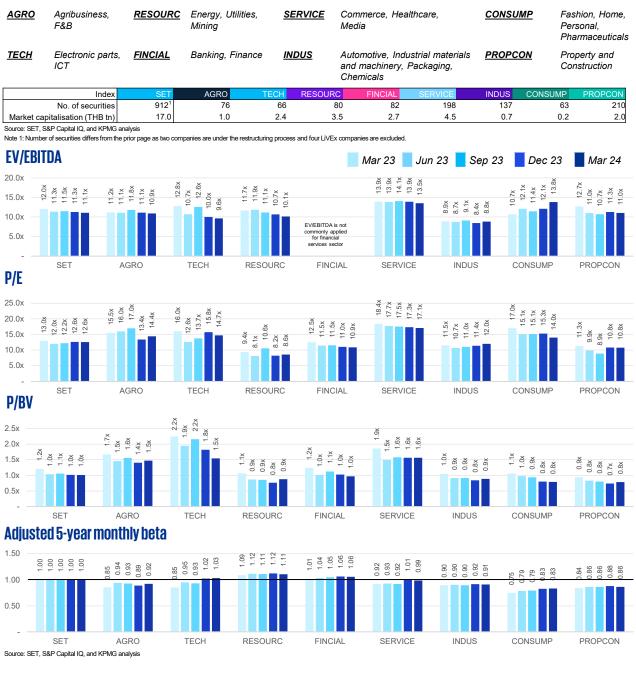
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#### SET valuation metrics by sector (last 5 quarters)

The SET has eight key sector categories for listed entities. The three most-common valuation multiples across 5 quarters in these sectors illustrate movement due to both economic fundamentals and the impact of global events on market sentiment.



The multiples in Q1/2024 show a sideways trend from the previous quarter in almost all of the sectors, except the declined multiples of TECH.

Sector beta represents the undiversified risk of a sector. The higher the beta, the riskier it is for that specific sector. The betas in the past 5 quarters have shown a trend of convergence towards the market beta of 1.0. Increasing betas in the services and consumption-related sectors indicate rising volatility in response to uncertainties in expected government support and initiatives.

## KPMG

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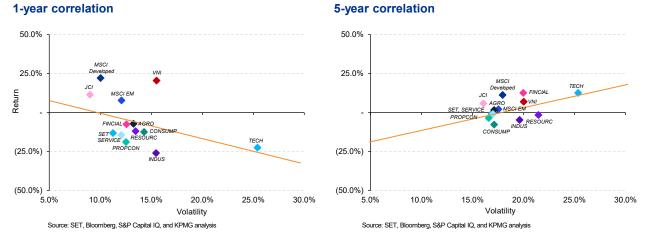
Deal Advisory, KPMG in Thailand

#### Returns and volatilities of international indices and domestic indices by sector

Index	MSCI Developed	MSCI EM	VNI	JCI	SET	AGRO	TECH F	RESOURC	FINCIAL	SERVICE	INDUS	CONSUMP	PROPCON
Country	Developed countries	Emerging countries	Vietnam	Indonesia	Thailand				Tha	iland			
Annualised daily returns	Total returns					Total returns							
1-year	22.1%	7.7%	20.5%	11.4%	(13.2%)	(7.2%)	(22.5%)	(11.9%)	(7.5%)	(14.4%)	(26.0%)	(12.4%)	(18.9%)
5-year	11.3%	2.1%	6.9%	5.8%	(0.8%)	1.6%	12.6%	(1.6%)	12.6%	(0.9%)	(4.8%)	(7.7%)	(3.5%)
Volatility of daily returns	-	-	-	-	-								
1-year	10.0%	12.1%	15.5%	9.0%	11.2%	13.3%	25.4%	13.5%	12.6%	12.1%	15.5%	14.3%	12.5%
5-year	18.0%	17.5%	20.0%	16.1%	16.9%	17.1%	25.4%	21.5%	20.0%	17.0%	19.6%	17.1%	16.6%

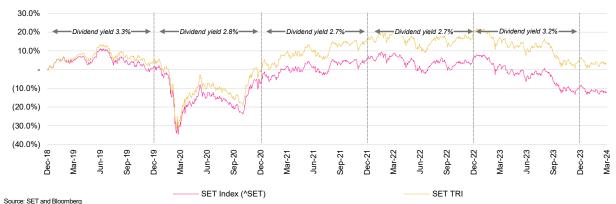
Source: SET, Bloomberg, S&P Capital IQ, MSCI, and KPMG analysis

#### Market returns vs. volatilities



— The SET lagged behind all other illustrated indices over the 1-year and 5-year observation periods. MSCI Developed appeared to have the best performance for both 1-year and 5-year annualised daily returns. 1-year annualised return of VNI has exceeded 20.0%, comparable to the return of MSCI Developed. JCI had the lowest 1-year and 5-year volatilities among the indices while still outperforming MSCI EM.

#### **SET vs. SET TRI**



Total return index (TRI) is an index that measures the total return from investing in securities. It comprises (1) a return arising
from the change in value of the securities or "capital gain/loss", and (2) dividends paid, assuming they are reinvested in the
securities.

— Dividend yield in 2023 was higher than the previous 3 years and comparable to the 2019 period.



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# Data criteria

#### Thailand valuation multiples by sector

- The SET sector classification serves as the principal criterion for the illustrated sectors.
- · The sector valuation multiples and beta are based on the respective median.
- 12-month trailing multiples are derived from Q1/2023 to Q1/2024.
- Q1/2024 multiple is based on the latest available financial statement information as at Q4/2023.
- · Data in historical periods may change according to Capital IQ's retrospective adjustments.

#### Regression on returns and volatilities

- The total number of trading days per year is assumed to be 252 days.
- The period in the study is 1 April 2019 31 March 2024.

#### SET and SET TRI

· Annual dividend yields are based on dividend yields from Bloomberg.

# **KPMG Deal Advisory**

"KPMG provides a full range of valuation services for all sell-side, buy-side, tax restructuring, fund raising, and joint venture transactions."

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#### Sell-side advisory services

- Investment/business portfolio review
- Exit option
- Investor identification
- Vendor due diligence
- Pricing support
- Deal structure
- Deal execution/negotiation/closing
- Separation

#### Turnaround & Restructuring

- Financial health check
- Business turnaround plan
- Financial restructuring
- Solvency strategy
- Working capital management
- Formal insolvency process
- Cash flows monitoring
- Operational restructuring
- Loan portfolio assistance

#### Joint venture advisory services

- Opportunity evaluation
- JV/Alliance assessment
- JV/Alliance formation and
- structure – Deal
  - execution/negotiation/closing

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- Deal strategy
- Market entry study
- Option identification: target search/structure
- Deal evaluation: due diligence/valuation
- Deal execution/negotiation/closing
- Integration
  - Purchase price allocation (PPA)

#### Fund raising advisory services

- Business plan review/assistance
- Capital structure assessment
- Financial strategy
- Financing assistance
- IPO preparation
- Deal execution/negotiation/ closing

#### Integration advisory services

- Integration services
- Day 1 and 100 days integration planning
- Integration blueprint
- PMO services

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