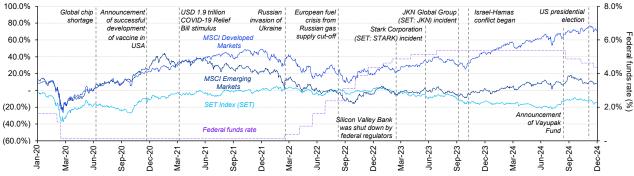


The quarterly update from Deal Advisory services, KPMG in Thailand

### **Capital market performance**

- The Thai capital market (SET Index) exhibited a decline towards the end of 2024, moving in line with the trend observed in the MSCI Emerging Markets Index.
- According to the Monetary Policy Committee (MPC) meeting in December, the Thai economy is projected to expand at 2.9% in 2025.
- The principal drivers stimulating growth encompass the tourism sector, which is projected to hit 39.6 million arrivals in 2025, private consumption and an increase in exports owing to the technology product cycle. Concurrently, following the issuance of investment promotion certificates by the Board of Investment (BOI), private investment is expected to resume growth in 2025.
- However, this recovery has not been consistent across all sectors, particularly for automotive-related businesses, which
  continued to contract due to both structural and cyclical factors.
- The Thai baht depreciated against the US dollar from 32.5 USD/THB in the previous quarter to 33.8 USD/THB as at 31
  December 2024, based on BOT's average selling rates, following a notable appreciation from 37.0 USD/THB as at 30 June 2024.



Source: Capital IQ and the Federal Reserve

### Thai stock exchange financial highlights (31 December 2024)



Market capitalization of THB17.7 trillion



Total of 931 listed securities, with 705 in SET, 220 in mai, 6 in LiVEx



Market capitalization to GDP of 96.6%

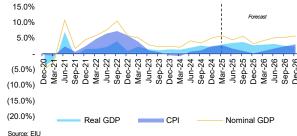


11 newly listed securities and 7 delisted during Q4/2024

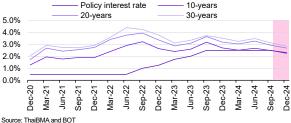
Source: SET, Capital IQ and BOT

- US federal funds rate: In its January meeting, the Federal Open Market Committee (FOMC) maintained the target range for the federal funds rate at 4.25% – 4.50%. The FOMC maintains its commitment to progressively reduce its holdings of Treasury securities, agency debt and agency mortgage-backed securities.
- Inflation: Headline inflation is projected at 1.1% for 2025. It is anticipated that headline inflation will stabilize around the lower bound of the target range of 1.0% – 3.0%, predominantly driven by supply-side factors and governmental measures.
- Thai policy interest rate: In February, the MPC voted 6 to 1 to cut the policy rate from 2.25% to 2.00%. The growth of the Thai economy is forecasted to be slower than initially expected. The economic landscape is also facing escalated risks due to the trade policies of major global economies.
- Corporate credit risk spread: BBB+/BBB corporate credit risk spreads widened from the previous quarter. A recent slowdown in credit growth can be attributed to a decline in investment demand in specific business sectors, the repayment of loans taken out during the COVID-19 period and increased credit risk.

#### Macroeconomic overview (Y-o-Y change)

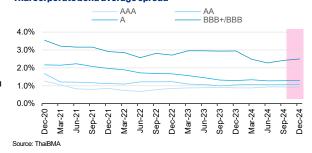


### Thai government bond yield



Source: ThaiBMA and BOT

Thai corporate bond average spread



Source: BOT and Federal Reserve



The quarterly update from Deal Advisory services, KPMG in Thailand

### SET valuation metrics by sector (last 5 quarters)

The SET has eight key sector categories for listed entities. The three most-common valuation multiples across 5 quarters in these sectors illustrate movement due to both economic fundamentals and the impact of global events on market sentiment.

<u>AGRO</u>	Agribusiness, F&B	RESOURC Energy, Utilities, SERVICE Commerce, Healthcare, Media		althcare,	<u>CONSUMP</u>		Fashion, Home, Personal, Pharmaceuticals				
<u>TECH</u>	Electronic parts, <u>FINCIAL</u> ICT		Banking, Finance <u>INDUS</u>		<u>IDUS</u>	US Automotive, Industrial materials and machinery, Packaging, Chemicals				Property and construction	
	Index	SET	AGRO	TECH	RESOUR	C FINCIAL	SERVICE	INDUS	CONSUMF	PROPCON	
	Number of securities	922 <sup>1</sup>	82	70	7	2 82	195	147	66	3 208	

3.1

2.8

4.2

0.6

0.2

1.7

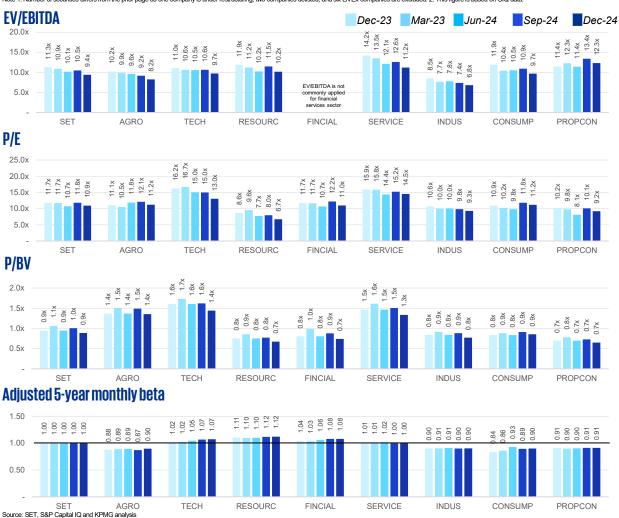
Market capitalization (THB tn)

Source: SET, S&P Capital IQ and KPMG analysis

Note 1: Number of securities differs from the prior page as one company is under restructuring, two companies delisted, and six LIVEx companies are excluded. 2: This figure is based on CIQ data.

3.9

1.0



The multiples in Q4/2024 dropped from the previous quarters for all sectors, corresponding with the decline in the stock market return.

Sector beta represents the undiversified risk of a sector. The higher the beta, the riskier it is for that specific sector. The betas have been stable across sectors, except for AGRO, where the beta increased.



The quarterly update from Deal Advisory services, KPMG in Thailand

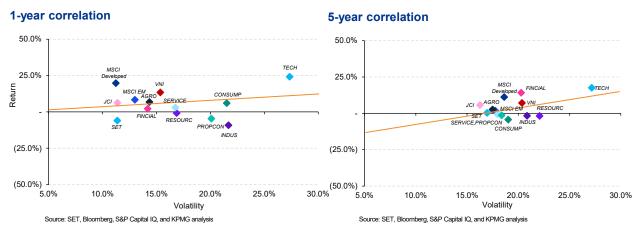
### Returns and volatilities of international indices and domestic indices by sector

Index	MSCI Developed	MSCI EM	VNI	JCI	SET	AGRO	TECH	RESOURC	FINCIAL	SERVICE	INDUS	CONSUMP	PROPCON
Country	Developed Emerging Vietnam Indonesia Thailand countries countries			Thailand	Thailand								
Annualized daily returns	Total returns					Total returns							
1-year	19.9%	8.4%	13.4%	6.3%	(5.9%)	6.9%	24.2%	(0.8%)	2.2%	3.2%	(9.1%)	6.1%	(4.6%)
5-year	11.3%	1.8%	7.2%	5.8%	0.4%	2.6%	17.7%	(1.8%)	14.2%	(0.6%)	(1.6%)	(4.3%)	(1.2%)
Volatility of daily returns													
1-year	11.2%	13.0%	15.4%	11.4%	11.4%	14.3%	27.3%	16.9%	14.2%	16.7%	21.7%	21.5%	20.1%
5-year	18.6%	17.7%	20.4%	16.3%	16.9%	17.5%	27.2%	22.1%	20.3%	18.0%	20.8%	19.0%	18.4%

Source: SET, Bloomberg, S&P Capital IQ, MSCI and KPMG analysis

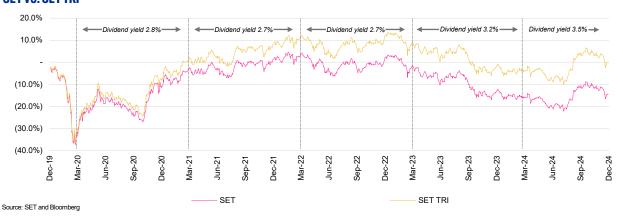
### Market returns vs. volatilities

### Market returns vs. voiatilities



Over the course of both one-year and five-year observational periods, the SET consistently trailed all other indices under analysis. When considering one-year annualized daily returns, the MSCI Developed logged the highest absolute returns and displayed superior performance after volatility adjustments, while the SET Index showed a negative return. In Thailand, the TECH sector markedly outperformed all other market sectors over the one-year and five-year periods.

### SET vs. SET TRI



- Total return index (TRI) is an index that measures the total return from investing in securities. It comprises (1) a return arising
  from the change in value of the securities or "capital gain/loss", and (2) dividends paid, assuming they are reinvested in the
  securities.
- At 3.5%, the 2024 dividend yield is the highest since 2020.



The quarterly update from Deal Advisory services, KPMG in Thailand

### **Data criteria**

### Thailand valuation multiples by sector

- The SET sector classification serves as the principal criterion for the illustrated sectors.
- The sector valuation multiples and beta are based on the respective median.
- 12-month trailing multiples are derived from Q4/2023 to Q4/2024.
- Q4/2024 multiple is based on the latest available financial statement information as at Q3/2024.
- Data in historical periods may change according to Capital IQ's retrospective adjustments.

#### Regression on returns and volatilities

- The total number of trading days per year is assumed to be 252 days.
- The period in the study is 1 January 2020 31 December 2024.

#### **SET and SET TRI**

Annual dividend yields are based on dividend yields from Bloomberg.

# **KPMG Deal Advisory**

"KPMG provides a full range of valuation services for all sell-side, buy-side, tax restructuring, fund raising and joint venture transactions."

#### Sell-side advisory services

- Investment/business portfolio review
- Exit option
- Investor identification
- Vendor due diligence
- Pricing support
- Deal structure
- D--I
  - execution/negotiation/closing
- Separation

### **Turnaround & Restructuring**

- Financial health check
- Business turnaround plan
- Financial restructuring
- Solvency strategy
- Working capital management
- Formal insolvency process
- Cash flows monitoring
- Operational restructuring
- Loan portfolio assistance

#### Joint venture advisory services

- Opportunity evaluation
- JV/Alliance assessmentJV/Alliance formation and
- structure

   Deal
  execution/negotiation/closing



### Buy-side advisory services

- Deal strategy
- Market entry study
- Option identification: target search/structure
- Deal evaluation: due diligence/valuation
- Deal execution/negotiation/closing
- Integration
- Purchase price allocation (PPA)

### Fund raising advisory services

- Business plan review/assistance
- Capital structure assessment
- Financial strategy
- Financing assistance
- IPO preparation
- Deal execution/negotiation/ closing

### Integration advisory services

- Integration services
- Day 1 and 100 days integration planning
- Integration blueprint
- PMO services

Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

### **Contactus**



lan Thornhill
Partner,
Head of Deal Advisory
ithornhill@kpmg.co.th

Tel: +66 2 677 2297



Canopus Safdar Partner, Valuation Specialist csafdar@kpmg.co.th Tel: +66 2 677 2603



Surayos Chuephanich Partner, M&A Specialist surayos@kpmg.co.th



Boonyaporn Donnapee Partner, M&A Legal specialist boonyapornd@kpmg.co.th Tel: +66 2 677 2405



Theraphol Saikaew Director, Valuation Specialist theraphol@kpmg.co.th Tel: +66 2 677 2635



Dominic Kobel
Director,
M&A Specialist
dkobel@kpmg.co.th
Tel +66 2 677 2606

Tel +66 2 677 2752



Worachit Sirikajornkij Associate Director, Valuation Specialist

worachit@kpmg.co.th Tel: +66 2 677 2682



Ming Ern Chew Associate Director, Valuation Specialist

cern@kpmg.co.th Tel: +66 2 677 2000-7615

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.