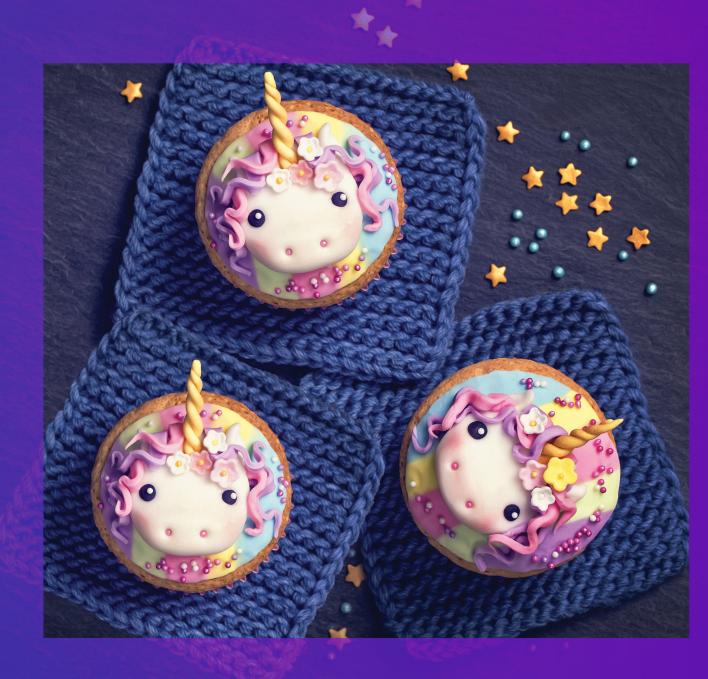


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# Turkish Startup Investments Review Q3 2024



**KPMG** Turkey

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### **Foreword**



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Welcome to the Q3'24 edition of the Turkish Startup Investments Review, prepared in collaboration with KPMG Turkey M&A and the 212 teams.

This report is the seventeenth edition of our quarterly review. Our goal is to highlight key trends, opportunities, and challenges facing the venture capital market globally and in Turkey.

Global venture capital investment decreased in the third quarter. Globally, nearly three companies attracted around \$1.0 billion in megadeals. This is less than triple the number seen in the second quarter of 2024. This is mainly driven by ongoing market uncertainties, including geopolitical conflicts, the upcoming US presidential election, and a prolonged lack of exit activity across regions. The Americas accounted for the largest share of deal count and volume with more than 3.1k deals, which corresponds to 60% of the deal volume.

In Q4 2024, global VC investment is expected to remain relatively soft; however, interest rate cuts by the Bank of England and the US Reserve in Q3 2024 sparked optimism for the coming quarters. Al will likely remain a top investment area as it was in Q3 2024, with a focus on unique propositions. During Q3 2024, Al-powered defense-tech companies raised large rounds, including US-based Anduril Industries (the largest investment of the quarter, valued at \$1.5 billion) and Germany-based Helsing (\$484.0 million). However, in the next few quarters, monitoring artificial intelligence (Al) regulation will be essential as governments prioritize establishing guidelines for safety, privacy, and appropriate use. Although interest in alternative energy solutions has declined over the past few quarters, it is likely to increase again next year, given the rapid rise in global energy demand and predictions that it will outpace supply.

Unlike the global trend which remained subdued in terms of deal count and volume in Q3 2024, the Turkish startup ecosystem experienced an increase in deal count but a decrease in deal size compared to Q2 2024. The ecosystem recorded a total of 146 deals, amounting to a deal volume of \$305.0 million, including startup acquisitions. In June 2024, Türkiye's removal from the grey list has reduced political uncertainty and attracted greater investor interest, leading to increased momentum within the Turkish startup ecosystem. Notably, in July 2024, the acquisition of Tam Finans, amounting to \$200.0 million made up 66% of the total deal volume.

We hope you find our Turkish Startup Investments Review report insightful. If you would like to discuss any of the information in more detail, please contact the KPMG M&A or 212 teams accordingly.

### Index

Page Page Main highlights in Türkiye's startup Breakdown of startup deals ecosystem in Q3 2024 by quarters Page Page Major Turkish outbound & diaspora Top 10 startup deals in Q3 2024 **12** deals Page **Page** Breakdown of startup deals Insight – HotelRunner by sub-sector Page Page Blog / Book/ Podcast Breakdown of startup deals 9 by origin of the investors recommendations **Page** Page Startup deals according to Türkiye's startup deal list their investment stage

## Main highlights in Türkiye's startup ecosystem in Q3 2024

Global venture capital (VC) investment fell back to \$70.1 billion in Q3 2024 where the Americas, Europe and Asia contributed \$41.4 billion, \$12.5 billion and \$15.6 billion respectively. In addition, the VC deal count also remained low, mainly driven by Europe and Asia. Globally, two companies received investments of \$1.0 billion or more in Q3 2024, compared to nine in Q2 2024. Artificial intelligence (AI) continues to drive significant VC activity. The largest deals in each region represented by AI, defense-tech, or the combination of these two. Therefore, the application of AI to various industry solutions became the major theme as AI-enabled defense-tech, AI-driven health-tech and biotech solutions attracted strong investor interest globally.

In Q3 2024, Türkiye's startup ecosystem experienced a slowdown in investment, with deal volume dropping to \$305.0 million from \$558.8 million in Q2 2024. However, this represented an increase compared to \$157.9 million in Q3 2023.

In Q3 2024, startup acquisitions represented the largest share of total deal volume, accounting for 83%, while seed-stage investments made up 16%. Seed-stage investments were the most numerous, with 139 transactions, followed by startup acquisitions with six transactions. There were no late-stage investments in Q3 2024; however, Q2 2024 witnessed a significant late-stage investment for Getir amounting to \$250.0 million. Early-stage investment deal count decreased to one in Q3 2024 from five in Q2 2024. Additionally, the composition of the top 10 deals in Q3 2024 included four acquisitions, one early-stage investment, five seed-stage investments, and no late-stage investments. Foreign investors accounted for 87% of the total deal volume with \$266.1 million from the eight deals they led in Q3 2024.

In Q3 2024, the biotech vertical constituted the highest number of deals, with 22 transactions, followed by health-tech and artificial intelligence (AI) verticals with 12 transactions, indicating robust investor interest in cutting-edge technologies. However, fintech, SaaS and biotech were the top investment, attracting verticals in terms of the deal volume in Q3 2024.

In July 2024, Egypt based MNT-Halan acquired Tam Finans, a leading Turkish SME finance company, for \$200.0 million. The acquisition aims to boost MNT-Halan's presence in Türkiye's microfinance sector and enhance competition in the financial market. MNT-Halan plans to introduce innovative digital finance solutions, strengthening its role in Türkiye's fintech ecosystem and accelerating the industry's digital transformation.

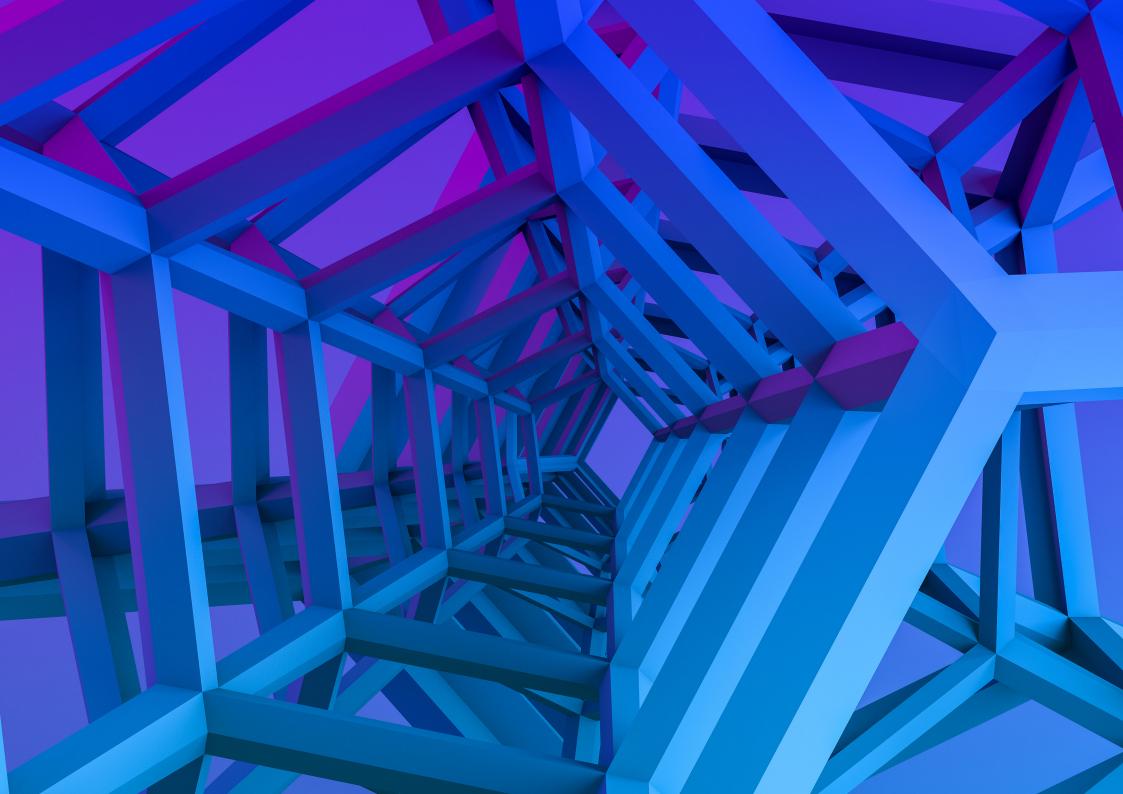
In August 2024, Bulutistan was acquired for \$39.0 million by Sabancı Holding's Netherlands-based digital-focused technology company DxBV. As a result of this transaction, Bulutistan gained essential financial resources, accelerating its growth and competitive advantage both locally and globally.

In July 2024, Lallemand, Evyap Holding, Türk Telekom Ventures, and Startupİst Ventures made a seed stage investment of \$11.0 million in Livzym Biotechnologies, an industrial enzyme developer. This investment aims to boost local innovation in Türkiye's biotechnology sector and to enhance the global competitiveness.

In September 2024, Cypher Games, a gaming company, attracted a \$10.0 million seed-stage investment from The Raine Group, Play Ventures, 500 Emerging Europe (e2vc) and private investors. This marks a pivotal moment in Cypher Games' journey towards enhancing its innovative game portfolio and expanding its market reach, making it one of the largest investments in a Turkish gaming company.

In Q3 2024, four of the top ten transactions were acquisitions, including a diverse range of industries including fintech, SaaS, marketplace, and biotech. In addition to these acquisitions, one transaction was an early-stage investment, while five transactions were seed-stage investments, highlighting the strong potential and importance of nurturing the future of the Turkish startup ecosystem.

There were notable outbound deals in fintech in Q3 2024. In September 2024, Dgpays, a Turkish fintech leader, and Arcapita, a Bahraini investment group, invested \$385.0 million in NEO PAY, a digital payment solution platform headquartered in the UAE. Additionally, Global Payments Inc. from the USA acquired Yazara, a fintech company, for \$20.0 million in September 2024.



# Top 10 startup deals of Q3 2024

| Rank | Target<br>Company         | Sector      | Investors   | Announcement<br>Date | Financial<br>Investor | Investors'<br>Origin                 | Stake<br>(%) | Deal Value<br>(\$m) | Investment<br>Stage |
|------|---------------------------|-------------|---|----------------------|-----------------------|--------------------------------------|--------------|---------------------|---------------------|
| 1    | Tam Finans                | Fintech     | MNT Investments B.V.  | July 2024            | No                    | Egypt                                | 100%         | 200.00              | Acquisition         |
| 2    | Bulutistan                | SaaS        | DxBV  | August 2024          | Yes                   | Netherlands                          | 65.0%        | 39.00               | Acquisition         |
| 3    | Livzym<br>Biotechnologies | Biotech     | Lallemand, Evyap Holding, Türk Telekom Ventures,<br>Startupİst Ventures   | July 2024            | Yes                   | Canada                               | 18.3%        | 11.00               | Seed Stage          |
| 4    | Cypher Games              | Gaming      | The Raine Group, Play Ventures, 500 Emerging<br>Europe (Fund II), Hüsnü Akın Babayiğit, Riccardo<br>Zacconi, Humam Sakhnini, Barry Cottle | September 2024       | Yes                   | USA,<br>Singapore,<br>Italy, Türkiye | NA           | 10.00               | Seed Stage          |
| 5    | n11.com                   | Marketplace | Borancılı Teknoloji   | September 2024       | No                    | Türkiye                              | 100%         | 10.00               | Acquisition         |
| 6    | Teamsec                   | Fintech     | Deniz Ventures  | July 2024            | Yes                   | Türkiye                              | 7.0%         | 5.10                | Early VC<br>Stage   |
| 7    | ACTIO                     | Mobility    | Preo GSYF   | September 2024       | Yes                   | Türkiye                              | NA           | 3.56                | Seed Stage          |
| 8    | Grand Games               | Gaming      | Earlybird Digital East (Fund II), Laton Ventures  | July 2024            | Yes                   | Germany,<br>Netherlands              | NA           | 3.00                | Seed Stage          |
| 9    | Stembio                   | Biotech     | Koç Holding   | September 2024       | No                    | Türkiye                              | 65.0%        | 2.00                | Acquisition         |
| 10   | Qubitrium                 | Deeptech    | ACT Venture Partners (Fund II)  | September 2024       | Yes                   | Netherlands                          | NA           | 1.67                | Seed Stage          |



Largest deal

\$200.0m

In July 2024, the acquisition of Tam Finans, a company specializing in financial technology, was identified as the largest transaction of Q3.



**Leading sectors** 

### **Fintech**

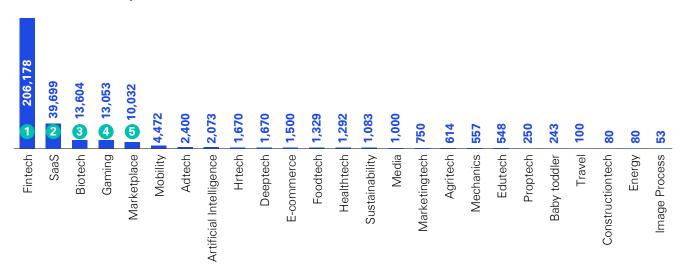
Tam Finans' acquisition led to the Fintech sector achieving the highest deal volume in Q3, totaling \$206.2 million.

### SaaS

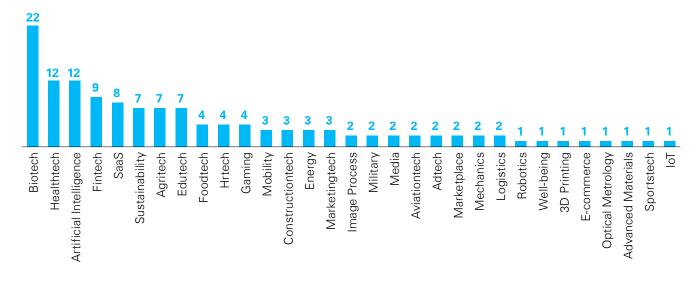
The SaaS sector ranked second in deal volume for the quarter, with a total of \$39.7 million. However, Biotech was the leading sector in terms of the number of deals.

## Breakdown of startup deals by sub-sector

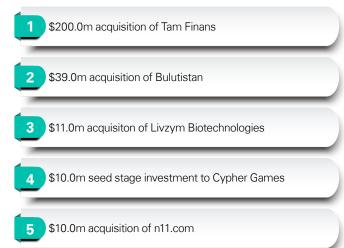
### By deal volume | \$ k



### By number of deals | #



### Significant deals in the sectors



#### **Leading Verticals and Prominent Deals**

- Teamsec, a fintech company, raised a \$5.1 million earlystage investment from Deniz Ventures.
- In Q3 2024, the Biotech sector led in deal count, recording 22 transactions. The Healthtech and Artificial Intelligence (Al) sectors followed with 12 deals each. The Fintech sector reported 9 deals. The SaaS and Sustainability sectors followed with 8 and 7 deals, respectively.
- Stembio, a biotech company, successfully secured \$2.0 million in an acquisition. This round saw participation from Koç Holding.

- Grand Games, a mobile gaming company leveraging AI to speed up the game creation process, raised a \$3.0 million seed-stage investment from Earlybird Digital East (Fund II) and Laton Ventures.
- Hop Health, a healthtech company, attracted a \$1.0 million seed-stage investment from MADA VC and Selçuk Esenyel.

# Breakdown of startup deals by origin of the investors

Deal volume (USD million)

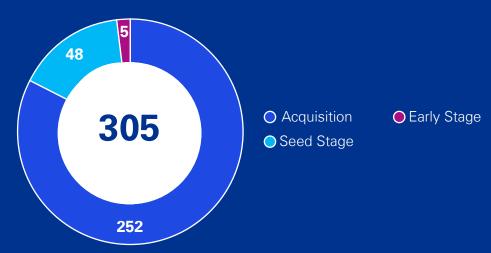


## Startup deals according to their investment stage

### **Number of deals by Investment Stage**

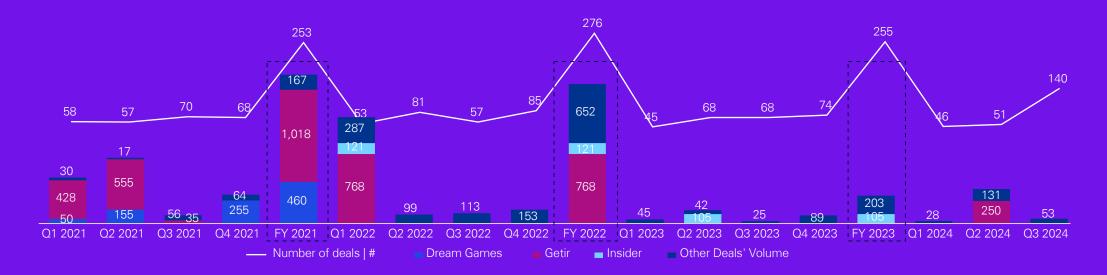


### **Deal volume by Investment Stage (USD million)**



- Seed-stage investments led in the number of deals with 139 transactions but recorded the lowest total deal volume, amounting to \$47.8 million.
- A total of six startup acquisitions were completed, with a cumulative deal volume of \$252.1 million. Notable transactions include Tam Finans, which accounted for \$200.0 million; Bulutistan, which represented \$39.0 million; n11.com, which contributed \$10.0 million; and Stembio, which secured \$2.0 million of the total acquisition volume.
- There was one early-stage investment, Teamsec, which amounted to \$5.1 million, but no late-stage investments in Q3 2024.

## Breakdown of startup deals by quarters



- In the third quarter of 2024, the total investment volume plummeted to \$305.0 million, marking a significant decrease from \$558.8 million in the second quarter of 2024. However, it remains higher than the \$157.9 million recorded in Q3 2023.
- The total number of deals, including acquisitions, rose to 146 in Q3 2024, up from 58 in Q2 2024.
- Key transactions this quarter included the acquisitions of Tam Finans and Bulutistan.
- For comparative purposes, the accompanying graph displays only seed-stage, early-stage, and late-stage deals, excluding startup acquisitions. Additionally, crypto token-based transactions are included in the quarter's deal volume figures.



# Major Turkish outbound & diaspora deals (1/4)

| Target<br>Company | Target<br>Company's<br>Origin | Sector                     | Investor  | Announcement<br>Date | Transaction<br>Value (\$) | Stake<br>(%) | Investment<br>Stage |
|-------------------|-------------------------------|----------------------------|---|----------------------|---------------------------|--------------|---------------------|
| NEO PAY           | UAE                           | Fintech                    | Dgpays, Arcapita  | September 2024       | 385,000,000               | 65.0%        | Acquisition         |
| Harmonic          | USA                           | Artificial<br>Intelligence | Sequoia Capital, Index Ventures, TIBAS Ventures, DST Global, GreatPoint Ventures, Era, Elefund, Blossom Capital, Jared Leto, Undisclosed Investor | September 2024       | 75,000,000                | NA           | Seed Stage          |
| Picus Security    | USA                           | Cybersecurity              | Riverwood Capital, Earlybird Digital East (Fund II)   | September 2024       | 45,000,000                | 56.3%        | Later VC<br>Stage   |
| Trio Mobil        | USA                           | IoT                        | NewSpring, 212 (Fund II), TIBAS Ventures  | July 2024            | 26,500,000                | NA           | Early VC<br>Stage   |
| Fal               | USA                           | Artificial<br>Intelligence | Andreessen Horowitz, First Round Capital, Kindred Ventures, Undisclosed Investor  | September 2024       | 23,000,000                | NA           | Early VC<br>Stage   |
| Yazara            | USA                           | Fintech                    | Global Payments Inc.  | September 2024       | 20,000,000                | 100%         | Acquisition         |

- Dgpays, a prominent Turkish fintech provider, and Bahrain-based Arcapita Group Holdings have jointly acquired a 65% stake in NEOPAY from Dubai-listed Mashreq Bank in a deal valued at approximately \$385.0 million. With Mashreq retaining a minority stake, NEOPAY aims to scale operations, introduce new services, and strengthen its position as a digital payments leader in the UAE and the broader GCC market.
- The California-based artificial intelligence startup Harmonic, established in 2023, has secured a seed-stage investment totaling \$75.0 million. The company aims to pioneer the next generation of artificial intelligence through Mathematical Superintelligence (MSI), an advanced AI framework rooted in mathematics that guarantees accuracy and eliminates hallucinations. This funding round is expected to accelerate the advent of AI models that are accurate and truth-seeking.
- Cybersecurity startup Picus Security has secured a \$45.0 million investment led by Riverwood Capital, with participation from Earlybird Digital East Fund, bringing its
  total funding to \$80.0 million. Founded in 2013 by Aycan İrican, Hamdi Alper Memiş, Süleyman Özarslan, and Volkan Ertürk, Picus specializes in cybersecurity solutions,
  offering automated breach simulation technology to detect vulnerabilities without human intervention.

<sup>\*</sup>Please note that this is a selective list of outbound & diaspora deals, therefore does not contain all outbound & diaspora transactions.

# Major Turkish outbound & diaspora deals (2/4)

| Target<br>Company | Target<br>Company's<br>Origin | Sector                     | Investor   | Announcement<br>Date | Transaction<br>Value (\$) | Stake<br>(%) | Investment<br>Stage |
|-------------------|-------------------------------|----------------------------|--|----------------------|---------------------------|--------------|---------------------|
| bunch             | Germany                       | Fintech                    | FinTech Collective, Tiny VC, Cherry Ventures, Motive Ventures, Broadhaven Ventures, Undisclosed Investor | July 2024            | 15,500,000                | NA           | Early VC<br>Stage   |
| 123FormBuilder    | Romania                       | SaaS                       | Kiteworks  | September 2024       | 10,000,000                | 100%         | Acquisition         |
| Huma Finance      | USA                           | Fintech                    | Distributed Global, TIBAS Ventures, HashKey Capital, Folius Ventures                                     | September 2024       | 10,000,000                | NA           | Seed Stage          |
| ОТО               | Saudi Arabia                  | SaaS                       | Sanabil, Sadu Capital, Propeller, Iliad Partners, Soma Capital   | July 2024            | 8,000,000                 | NA           | Early VC<br>Stage   |
| wamo              | UK                            | Fintech                    | Fibabanka Yıldız GSYF, Re-Pie 8. Karma GYSF, Re-Pie 3. Karma GSYF, Logo<br>Ventures (II)                 | July 2024            | 5,000,000                 | NA           | Seed Stage          |
| Opnova            | USA                           | Artificial<br>Intelligence | Preface Ventures, faber, ScaleX Ventures   | September 2024       | 3,750,000                 | NA           | Seed Stage          |

- Berlin-based fintech startup, Bunch, raised \$15.5 million in a Series A round led by FinTech Collective, with participation from Cherry Ventures, Motive Ventures, Broadhaven Ventures, and TinyVC's Philipp Moehring. Launched in late 2021, Bunch provides an end-to-end platform for funds and investors in private markets, leveraging AI and automation to streamline operations.
- 123FormBuilder, an online form and survey automation platform in 212's portfolio, has been acquired by Silicon Valley-based secure content management provider Kiteworks. This acquisition marks another successful exit for 212.
- Huma Finance has closed a \$10.0 million equity investment led by Distributed Global, with participation from Hashkey Capital, Folius Ventures, Stellar Development Foundation, and İş Bank's venture arm, TIBAS Ventures. Huma, which merged with Arf earlier this year, will use the funds to expand onto the Solana blockchain and Stellar's Soroban smart contract network. Huma's PayFi platform is designed to offer more efficient, accessible liquidity solutions compared to traditional finance options, aiming for \$10 billion in transaction volume by next year.

<sup>\*</sup>Please note that this is a selective list of outbound & diaspora deals, therefore does not contain all outbound & diaspora transactions.

# Major Turkish outbound & diaspora deals (3/4)

| Target<br>Company | Target<br>Company's<br>Origin | Sector      | Investor   | Announcement<br>Date | Transaction<br>Value (\$) | Stake<br>(%) | Investment<br>Stage |
|-------------------|-------------------------------|-------------|--|----------------------|---------------------------|--------------|---------------------|
| DC Connected      | Germany                       | Autotech    | VENPACE, Borusan Ventures, APX, Atlas Ventures, Bloomhaus Ventures, Network.VC               | September 2024       | 2,350,000                 | NA           | Seed Stage          |
| Cellestetix       | USA                           | Biotech     | PCP, APY Ventures, Arya Ventures, Maxis Ventures, İstCapital, Ahmet<br>Ramiz, Naci Topçuoğlu | July 2024            | 2,000,000                 | 21.0%        | Seed Stage          |
| Twin              | UK                            | Edutech     | Soulmates Ventures, APY Ventures Bilişim Vadisi Fund   | September 2024       | 1,671,375                 | NA           | Seed Stage          |
| Refabric          | USA                           | Fashion     | Saran Group, Ebru Dorman, Yahya Ülker, Undisclosed Investor                                  | August 2024          | 1,160,000                 | 24.4%        | Seed Stage          |
| Meddenovo         | France                        | Healthtech  | ACT Venture Partners (Fund II)   | July 2024            | 1,090,735                 | NA           | Seed Stage          |
| Evolution         | UAE                           | Advertising | Volkan Biçer   | September 2024       | 1,000,000                 | NA           | Seed Stage          |

- In September 2024, DC Connected, a Germany-based autotech company, has secured \$2.4 million in seed-stage funding. The round was supported by a broad range of investors, including VENPACE, Borusan Ventures, APX, Atlas Ventures, Bloomhaus Ventures, Network.VC
- Cellestetix, a biotechnology company dedicated to developing innovative solutions to address critical challenges in the biotech sector, has secured \$2.0 million seed-stage investment in July 2024. With the recent funding, it aims to accelerate its research and development efforts while advancing its cutting-edge technologies to improve healthcare outcomes globally. Backed by an extensive list of investors.
- London-based startup Twin, specializes in edutech services, founded by Asude Altıntaş Güray, has raised \$1.7 million in seed-stage funding. This investment will drive the company's goal of advancing its pioneering "Double-Winged Education" approach.

<sup>\*</sup>Please note that this is a selective list of outbound & diaspora deals, therefore does not contain all outbound & diaspora transactions.

# Major Turkish outbound & diaspora deals (4/4)

| Target<br>Company | Target<br>Company's<br>Origin | Sector                     | Investor  | Announcement<br>Date | Transaction<br>Value (\$) | Stake<br>(%) | Investment<br>Stage |
|-------------------|-------------------------------|----------------------------|---|----------------------|---------------------------|--------------|---------------------|
| StartupCentrum    | USA                           | Media                      | Nomos Ventures, Arz Portföy 1. GSYF, H2O INVESTMENT, Yeşim Sümerkan | August 2024          | 440,000                   | 4.4%         | Seed Stage          |
| Cellsway          | UK                            | Biotech                    | Invest101, Teknoloji ve İnovasyon Fonu                              | August 2024          | 389,970                   | NA           | Seed Stage          |
| Juuli             | Estonia                       | Fintech                    | Kenan Güler   | August 2024          | 205,785                   | 4.0%         | Seed Stage          |
| Exin Health       | USA                           | Healthtech                 | Decacorn Angels, Techventure  | August 2024          | 100,000                   | NA           | Seed Stage          |
| smartFAB          | Italy                         | Artificial<br>Intelligence | Galata Business Angels (GBA)  | July 2024            | 100,000                   | 2.5%         | Seed Stage          |

- StartupCentrum, a global startup and data platform, secured \$440,000 in its latest funding round at a \$10.0 million valuation. Investors included Arz Portföy, H2O Investment, Nomos Ventures, and existing investor Yeşim Sümerkan. Previously, StartupCentrum raised \$135,000 in a pre-seed round at a \$2.0 million valuation. StartupCentrum connects startups, investors, accelerators, and talent, providing data-driven services to foster growth within the technology ecosystem.
- In August 2024, Cellsway, a biotech company, secured \$400,000 million from Invest101 and, Teknoloji ve İnovasyon Fonu in seed stage investment. Cellsway's innovative technology enables high-efficiency isolation of circulating tumor cells (CTC) to support cancer diagnosis and treatment processes, providing physicians with critical data for patient monitoring and treatment guidance.
- Juuli, an Estonia-based fintech startup, secured \$205.785 in seed-stage investment in August 2024. The funding was provided by Kenan Güler. Juuli is an innovative platform transforming financial services with cutting-edge technology designed to enhance user accessibility and efficiency in financial management. With the recent investment, representing a 4% stake, the company aims to expand its product offerings and strengthen its market position in the fintech sector.

<sup>\*</sup>Please note that this is a selective list of outbound & diaspora deals, therefore does not contain all outbound & diaspora transactions



### Insight - HotelRunner



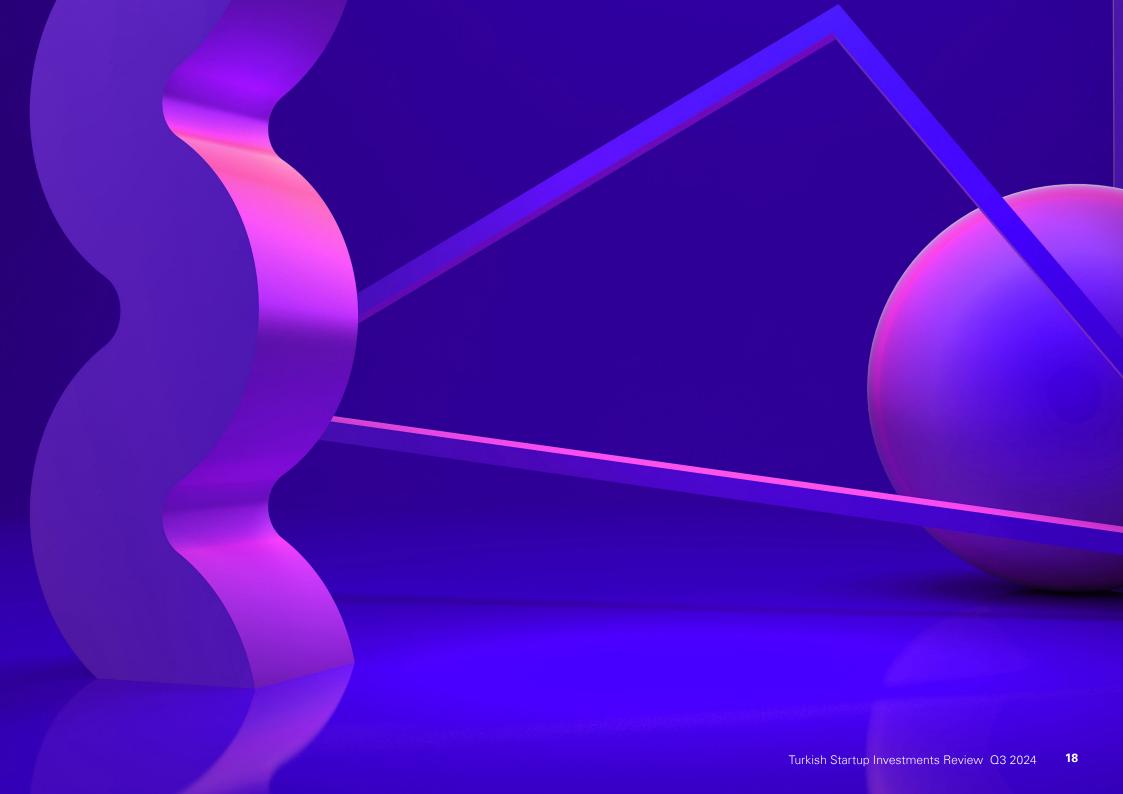
The tech industry has been undergoing a rapid transformation, driven by rising costs, and evolving dynamics fueled by advancements in Al. The rise of GenAl mirrors the early SaaS era, proving that differentiation and solving a real-world problem are still the key elements of success and the best way to get to the front of the queue for each new tech breakthrough - just like when we founded HotelRunner in 2011. In response to these advancements, last year, we took major strides in incorporating Al and automation into our platform to ease online reputation and guest relations management, and dynamic pricing for hotels of all sizes The rising costs, however, are an entirely complex issue requiring tailored solutions for every branch of travel and hospitality. Caused by economic downturns, global turmoils, and industry-specific challenges, this can be navigated most fundamentally by digitalization, end-to-end integrations, and centralizing operations. We set out to do that with our acquisition of Bookingate, bridging the gap between supply and demand in the travel industry. It enables us to offer a full-stack solution, boosting efficiency and profitability across the entire travel value chain.

Our technology is trusted by numerous Fortune 500 companies, with our sales network covering 65 countries worldwide. Esteemed brands such as Coca-Cola, Ford, Mercedes-Benz, Unilever, and Beko have adopted our solutions to enhance their operations and create safer work environments.

Looking ahead, we remain committed to our partners' success keeping technology at our core, whether shiny new developments like AI or stripped-back and sophisticated ideas.

Arden Agopyan
Founder & Managing Partner
HotelRunner





# Blog / Book / Podcast recommendations

### **Blog Recommendations**

- The Verge
- Borys Musielak
- Not Boring by Oleh Karizskyi

#### **Book Recommendations**

- The Inner Game of Tennis
- No Rules Rules: Netflix and the Culture of Reinvention
- The Culture Map: Breaking Through the Invisible Boundaries of Global Business

#### **Podcast Recommendations**

- Lex Fridman
- How I Write
- Fixable





# Türkiye's startup deal list 2024 Q3

# Deal List (1/7)

| Target Company   | Sector                     | Investors                     | Announcement Date | Financial<br>Investor | Investor's Origin | Stake (%) | Transaction<br>Value (\$) | Investment<br>Stage |
|------------------|----------------------------|-------------------------------|-------------------|-----------------------|-------------------|-----------|---------------------------|---------------------|
| 3DsurgicalLAB    | Healthtech                 | TÜBİTAK BIGG Fund             | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| ACTIO            | Mobility                   | Letven Capital Preo GSYF      | September 2024    | Yes                   | Türkiye           | NA        | 3,560,000                 | Seed Stage          |
| ADIM             | Artificial<br>Intelligence | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Afuris           | Healthtech                 | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Agrifungi        | Agritech                   | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Agrovech         | Agritech                   | Duyaroğlu Şirketler Grubu     | September 2024    | No                    | Türkiye           | 4.5%      | 100,000                   | Seed Stage          |
| AION Engineering | Artificial<br>Intelligence | TÜBİTAK BIGG Fund             | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| AIVA             | Artificial<br>Intelligence | Kayacan Ventures              | July 2024         | Yes                   | Türkiye           | 2.0%      | 100,000                   | Seed Stage          |
| Alecs            | Constructiontech           | TÜBİTAK BIGG Fund             | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Alfa Robot       | Robotics                   | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Antigen          | Biotech                    | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Arbio            | Biotech                    | TÜBİTAK BIGG Fund             | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Arkium           | SaaS                       | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Artiwise         | Artificial<br>Intelligence | Boğaziçi Ventures (BV Growth) | September 2024    | Yes                   | Türkiye           | 10.9%     | 750,000                   | Seed Stage          |
| ATAK             | Sustainability             | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Atronmac         | Mechanics                  | fonbulucu                     | August 2024       | Yes                   | Türkiye           | NA        | 530,620                   | Seed Stage          |
| Auto Train Brain | Edutech                    | Pera Yatırım Holding          | September 2024    | Yes                   | Türkiye           | 2.4%      | 200,000                   | Seed Stage          |
| BeeGenesis       | BioTech                    | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Biocafe          | Foodtech                   | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Biomic           | Biotech                    | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| BioOls           | Sustainability             | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Biotex           | Biotech                    | TÜBİTAK BIGG Fund             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Bitget.TR        | Fintech                    | CoinTR                        | August 2024       | No                    | Türkiye           | 100%      | 500,000                   | Acquisition         |
| Bizim Bulut      | SaaS                       | FonAngels                     | September 2024    | Yes                   | Türkiye           | NA        | 243,236                   | Seed Stage          |

# DealList (2/7)

| Target Company           | Sector                     | Investors   | Announcement Date | Financial<br>Investor | Investor's Origin                 | Stake (%) | Transaction<br>Value (\$) | Investment<br>Stage |
|--------------------------|----------------------------|---|-------------------|-----------------------|-----------------------------------|-----------|---------------------------|---------------------|
| Blok-Z                   | Sustainability             | Simya VC (I)  | September 2024    | Yes                   | Türkiye                           | 14.3%     | 500,000                   | Seed Stage          |
| Boyacı Teknoloji         | Food Tech                  | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| BOZSAV                   | Military                   | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Brainify                 | Artificial<br>Intelligence | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Bridgesoft               | Agritech                   | Letven Capital Tars GSYF  | August 2024       | Yes                   | Türkiye                           | 8.8%      | 300,686                   | Seed Stage          |
| Bulutistan               | SaaS                       | DxBV  | August 2024       | Yes                   | Netherlands                       | 65.0%     | 39,000,000                | Acquisition         |
| Burak Bal<br>Mühendislik | Healthtech                 | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Ceviz Biotech            | Biotech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Chambio                  | Biotech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Chitosolve               | Biotech                    | Undisclosed Investor  | September 2024    | Yes                   | NA                                | 5.0%      | 100,000                   | Seed Stage          |
| Clonify Labs             | 3D Printing                | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Coensio                  | Hrtech                     | Kariyer.net   | July 2024         | No                    | Türkiye                           | 100%      | 550,000                   | Acquisition         |
| Cypher Games             | Gaming                     | The Raine Group, Play Ventures, 500 Emerging<br>Europe (Fund II), Hüsnü Akın Babayiğit, Riccardo<br>Zacconi, Humam Sakhnini, Barry Cottle | September 2024    | Yes                   | USA, Singapore,<br>Italy, Türkiye | NA        | 10,000,000                | Seed Stage          |
| Destres                  | Foodtech                   | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Dolubatarya              | Media                      | Hayat Finans  | July 2024         | No                    | Türkiye                           | NA        | 100,000                   | Seed Stage          |
| Duyusal Kapsül           | Edutech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Edvido                   | Marketplace                | Alesta Yatırım  | July 2024         | Yes                   | Türkiye                           | 1.3%      | 31,915                    | Seed Stage          |
| Elegans<br>Biyoteknoloji | Biotech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Ema Finans               | Fintech                    | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Enersol                  | Energy                     | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Fin Carbon               | Fintech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Finance Lab              | Fintech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                           | 3.0%      | 26,550                    | Seed Stage          |
| Finq                     | Baby toddler               | Letven Capital Milres GSYF  | July 2024         | Yes                   | Türkiye                           | 14.8%     | 242,785                   | Seed Stage          |

22

# DealList (3/7)

| Target Company             | Sector                     | Investors   | Announcement Date | Financial<br>Investor | Investor's Origin          | Stake (%) | Transaction<br>Value (\$) | Investment<br>Stage |
|----------------------------|----------------------------|---|-------------------|-----------------------|----------------------------|-----------|---------------------------|---------------------|
| Forendi                    | Cybersecurity              | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Furkhasa                   | Constructiontech           | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Genessence                 | Biotech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Good Game Design<br>Folks  | Gaming                     | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Good Sanitation<br>Company | Sustainability             | Founder One, Rahmi Faruk Eczacıbaşı   | September 2024    | Yes                   | Türkiye                    | NA        | 450,000                   | Seed Stage          |
| GoWit                      | Adtech                     | DCP - Diffusion Capital Partners (Fund II),<br>Formus Capital, APY Ventures Startup Fund,<br>Mindvest | August 2024       | Yes                   | Türkiye, United<br>Kingdom | NA        | 1,300,000                 | Seed Stage          |
| Grand Games                | Gaming                     | Earlybird Digital East (Fund II), Laton Ventures  | July 2024         | Yes                   | Germany,<br>Netherlands    | NA        | 3,000,000                 | Seed Stage          |
| Greenity                   | Agritech                   | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Hamla Teknoloji            | Sportstech                 | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Hayat<br>Biotechnology     | Biotech                    | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Hayhay                     | Fintech                    | FIBA Fırsat GSYF  | July 2024         | Yes                   | Türkiye                    | 1.4%      | 243,825                   | Seed Stage          |
| Helimore                   | Agritech                   | Nar Fon   | September 2024    | Yes                   | Türkiye                    | NA        | 106,834                   | Seed Stage          |
| HES Ventures               | Startup Ecosystem          | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| HGG Arge                   | Biotech                    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Hop Health                 | Healthtech                 | MADA VC, Selçuk Esenyel   | July 2024         | Yes                   | Türkiye                    | NA        | 1,000,000                 | Seed Stage          |
| Idenfit                    | Hrtech                     | Sistem Global, Ferruh Tarık Tığlı, Robert Çitgez  | September 2024    | No                    | Türkiye                    | 6.5%      | 520,000                   | Seed Stage          |
| Inhend                     | Energy                     | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Inopolyme                  | Advanced Materials         | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Intelligent Design<br>3D   | Image Process              | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Inventra                   | Artificial<br>Intelligence | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |
| Kalyos                     | Artificial<br>Intelligence | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye                    | 3.0%      | 26,550                    | Seed Stage          |

23

# DealList (4/7)

| Target Company            | Sector                     | Investors  | Announcement<br>Date | Financial<br>Investor | Investor's Origin            | Stake (%) | Transaction<br>Value (\$) | Investment<br>Stage |
|---------------------------|----------------------------|--|----------------------|-----------------------|------------------------------|-----------|---------------------------|---------------------|
| Karakurt Savunma          | Military                   | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Keşif Yolu                | Edutech                    | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| KiDoSe                    | Edutech                    | TÜBİTAK BIGG Fund  | August 2024          | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Kredibilite               | Fintech                    | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Layerscate                | Agritech                   | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Livzym<br>Biotechnologies | Biotech                    | Lallemand, Evyap Holding, Türk Telekom<br>Ventures, Startupist Ventures                              | July 2024            | Yes                   | Canada                       | 18.3%     | 11,000,000                | Seed Stage          |
| LTC                       | Artificial<br>Intelligence | FonAngels  | July 2024            | Yes                   | Türkiye                      | NA        | 237,191                   | Seed Stage          |
| Lucida Al                 | Artificial<br>Intelligence | Neo Portföy Neo Tech Ventures GSYF, Neo<br>Portföy Target GSYF, Neo Portföy Co-Investment<br>2 GSYF  | September 2024       | Yes                   | Türkiye                      | 10.0%     | 500,000                   | Seed Stage          |
| Luvu                      | Hrtech                     | Erhas  | August 2024          | No                    | Türkiye                      | NA        | 500,000                   | Seed Stage          |
| Magfi                     | Adtech                     | Eleven Ventures, Boğaziçi Ventures (BV Growth),<br>Zoran Arsovski, Horia Manda                       | September 2024       | Yes                   | Bulgaria, Turkey,<br>Romania | NA        | 1,100,000                 | Seed Stage          |
| Mars Studios              | Marketingtech              | Lima Ventures  | July 2024            | Yes                   | Türkiye                      | NA        | 50,000                    | Seed Stage          |
| Memotive                  | Hrtech                     | Arz Portföy 4. GSYF  | August 2024          | Yes                   | Türkiye                      | 2.5%      | 100,000                   | Seed Stage          |
| Metriqus                  | Marketingtech              | Akbank Venture Builder GSYF  | July 2024            | Yes                   | Türkiye                      | NA        | 400,000                   | Seed Stage          |
| Mindsite                  | E-commerce                 | Finberg, Teknoloji Yatırım (TTGV), Gelecek Etki<br>GSYF, TT Ventures GSYF, Ömer Erkmen, Utku<br>Öz   | July 2024            | Yes                   | Türkiye                      | 10.0%     | 1,500,000                 | Seed Stage          |
| Mizanplus Kitchens        | Foodtech                   | Inveo Ventures, Sharks and Partners, Aura B4YO 1. GSYF, Ersin Nazalı, Utku Öz, undisclosed investors | August 2024          | Yes                   | Türkiye, United<br>Kingdom   | NA        | 1,000,000                 | Seed Stage          |
| MMBD Engineering          | Mechanics                  | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Model Aerospace           | Aviationtech               | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Muhsin Technology         | Image Process              | TÜBİTAK BIGG Fund  | August 2024          | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Munulus                   | Healthtech                 | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| Myoaction                 | Healthtech                 | TÜBİTAK BIGG Fund  | September 2024       | Yes                   | Türkiye                      | 3.0%      | 26,550                    | Seed Stage          |
| MYTH AI                   | Artificial<br>Intelligence | Basefy   | July 2024            | No                    | Türkiye                      | NA        | 300,000                   | Seed Stage          |

24

# DealList (5/7)

| Target Company                | Sector               | Investors   | Announcement Date | Financial<br>Investor | Investor's Origin | Stake (%) | Transaction<br>Value (\$) | Investment<br>Stage |
|-------------------------------|----------------------|---|-------------------|-----------------------|-------------------|-----------|---------------------------|---------------------|
| n11.com                       | Marketplace          | Borancılı Teknoloji   | September 2024    | No                    | Türkiye           | 100%      | 10,000,000                | Acquisition         |
| Naturiga                      | Foodtech             | fonbulucu   | July 2024         | Yes                   | Türkiye           | NA        | 276,347                   | Seed Stage          |
| Neptune                       | SaaS                 | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Nexrone Global                | Marketingtech        | Asteks Tech, Baran Akman, Aleyna Helin<br>Tanrıtanır ve Elif Güven Işık | September 2024    | No                    | Türkiye           | 6.0%      | 300,000                   | Seed Stage          |
| Nkap                          | Nanotechnology       | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Nutriente Life                | Biotech              | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Nuvolog                       | Delivery & Logistics | APY Ventures Startup Fund   | September 2024    | Yes                   | Türkiye           | NA        | 50,000                    | Seed Stage          |
| Odarama                       | Proptech             | GSC İleri Eğitim Teknolojileri, Private Investors                       | August 2024       | Yes                   | Türkiye           | 20.0%     | 250,314                   | Seed Stage          |
| OKUT                          | Edutech              | Şirket Ortağım  | September 2024    | Yes                   | Türkiye           | 6.7%      | 100,000                   | Seed Stage          |
| Optia                         | Optical Metrology    | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Otimeta                       | Edutech              | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Payyo Yazılım                 | Autotech             | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Pediascop                     | Healthtech           | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Pera Genomics                 | Genetics             | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Photocatalyx                  | Sustainability       | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Polus                         | Chemicals            | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Predict Sağlık                | Healthtech           | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Pupill                        | Healthtech           | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Qarint                        | Edutech              | Nar Fon   | July 2024         | Yes                   | Türkiye           | NA        | 142,112                   | Seed Stage          |
| Qubitrium                     | Deeptech             | ACT Venture Partners (Fund II)  | September 2024    | Yes                   | Netherlands       | NA        | 1,670,000                 | Seed Stage          |
| RailSize                      | loT                  | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Ramer                         | Logistics            | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Ratione Divide                | Healthtech           | TÜBİTAK BIGG Fund   | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| RAYMARE                       | Biotech              | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Recombiotech<br>Biotechnology | Biotech              | TÜBİTAK BIGG Fund   | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |

# DealList (6/7)

| Target Company           | Sector           | Investors  | Announcement Date | Financial<br>Investor | Investor's Origin | Stake (%) | Transaction Value (\$) | Investment<br>Stage |
|--------------------------|------------------|--|-------------------|-----------------------|-------------------|-----------|------------------------|---------------------|
| Rentiva                  | Mobility         | Mustafa Atilla, Erman Kumcu, Orhan Çetin,<br>Mustafa Erdem Demirkol, Elif Palancı, Ahmet<br>Demirel, Can Doğancoşkun, Ömer Yiğit Aykan,<br>Onur Ergönen, Duygu Acar Yücesoy, Gökhan<br>Tataroğlu, Ceyhun Aksan, Berk Can Köybaşıoğlu | July 2024         | No                    | Türkiye           | NA        | 354,306                | Seed Stage          |
| Ristech Yazılım          | Gaming           | TÜBİTAK BIGG Fund  | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Seaviation               | Marinetech       | TÜBİTAK BIGG Fund  | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| SG Bilimsel<br>Araştırma | Sustainability   | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| SimBatt                  | Energy           | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Smart Advice             | Fintech          | İş Portföy Dijital Teknolojiler GSYF, Al Startup<br>Factory  | July 2024         | Yes                   | Türkiye           | NA        | 250,000                | Seed Stage          |
| Sole Biyoteknoloji       | Biotech          | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Spacrol                  | Aviationtech     | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Sports Digitale          | Media            | Undisclosed Investor   | July 2024         | NA                    | NA                | 5.0%      | 900,000                | Seed Stage          |
| Stellar Spend            | SaaS             | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Stembio                  | Biotech          | Koç Holding  | September 2024    | No                    | Türkiye           | 65.0%     | 2,000,000              | Acquisition         |
| Structalert              | Constructiontech | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Susev                    | Sustainability   | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Tam Finans               | Fintech          | MNT Investments B.V.   | July 2024         | No                    | Egypt             | 100%      | 200,000,000            | Acquisition         |
| Tarotek                  | Agritech         | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Tarstat                  | Biotech          | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Teamsec                  | Fintech          | Deniz Ventures   | July 2024         | Yes                   | Türkiye           | 7.0%      | 5,078,032              | Early VC Stage      |
| Tekno Stride             | SaaS             | TÜBİTAK BIGG Fund  | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |
| Toger                    | Mobility         | fonbulucu  | September 2024    | Yes                   | Türkiye           | NA        | 557,510                | Seed Stage          |
| True Inovasyon           | Electronics      | TÜBİTAK BIGG Fund  | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                 | Seed Stage          |

# DealList (7/7)

| Target Company    | Sector                     | Investors                                     | Announcement Date | Financial<br>Investor | Investor's Origin | Stake (%) | Transaction<br>Value (\$) | Investment<br>Stage |
|-------------------|----------------------------|---|-------------------|-----------------------|-------------------|-----------|---------------------------|---------------------|
| Turnabio          | Biotech                    | TÜBİTAK BIGG Fund                             | August 2024       | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Ultegra           | SaaS                       | Yavuz Altun                                   | August 2024       | No                    | Türkiye           | NA        | 50,000                    | Seed Stage          |
| Uyu Sleep Capsule | Well-being                 | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Vegatech          | Healthtech                 | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Vesx              | Healthtech                 | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Vexnor Teknoloji  | Biotech                    | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| VidInsight        | Artificial<br>Intelligence | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| viravira.co       | Travel                     | Mehmet Çelikol, Murat Bekiroğlu, Erhan Şatana | August 2024       | No                    | Türkiye           | NA        | 100,000                   | Seed Stage          |
| Viseur Al         | Artificial<br>Intelligence | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| WeBee             | SaaS                       | Fuzul Ventures                                | July 2024         | Yes                   | Türkiye           | 5.0%      | 300,000                   | Seed Stage          |
| Zeta Bio          | Biotech                    | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |
| Zincirx           | Logistics                  | TÜBİTAK BIGG Fund                             | September 2024    | Yes                   | Türkiye           | 3.0%      | 26,550                    | Seed Stage          |



KPMG, which provides audit, tax and consultancy services and is one of the four largest international companies in its sector, provides consultancy services to many sectors such as financial services, consumer products, automotive, industrial sectors, food, retail, energy, telecommunications and chemistry with over 220,000 employees in 147 countries with a network of member firms dating back to 1867. KPMG Turkey, with its Istanbul head office as well as its Ankara, Izmir and Bursa offices, has been serving more than 4000 companies from all sectors with 1700 employees since 1982, providing value-creating solutions about the industrial trends they need in competition.



212 is a personalized venture capital firm with deeply rooted global networks that bring in growth partners to help expand and guide the ecosystem using wisdom and a well of experience extending beyond the geographical. 212 backs bold B2B tech solutions with demonstrated traction and a precise product-market fit. As a firm believer in investing in teams, 212 has built a diverse and dynamic team over a decade while establishing and utilizing a robust presence in Istanbul, Doha, and San Francisco. It does more than invest in the region and aims higher than going global. 212 forges partnerships and gives back by empowering the ecosystem.



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