



# Reimagining Law

**Welcome to KPMG Law**

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[www.kpmg.co.uk](http://www.kpmg.co.uk)





# Who we are

**Reimagining Law to empower your business, now and in the future.**

## **KPMG Law**

The KPMG Law team in the UK:  
20+ Partners and Directors  
100+ legal professionals

## **KPMG in the UK**

22 UK offices  
17500+ Partners and staff

## **Supported by:**

## **KPMG Law network globally:**

80 Countries  
2700+ legal professionals

## **KPMG firms globally:**

147 Countries  
219,000+ people

# KPMG Law

**A new reality demands a different approach. Our business is law and our focus is solving your challenge. Through collaboration and innovation, we combine expertise in law with business insight and technology enabled solutions. Discover for yourself the future of law delivered today...**

The 'change challenge' for business has never been greater. You are having to deal with major macro-economic events and increased regulation with more regulator and government intervention. You need to address a critical environmental, social and governance agenda. There's a technology revolution disrupting business models. And there's pressure on your resources meaning you need to achieve more with less. The pace of change in business is relentless.

**Reimagining Law is our mission.** As the business landscape evolves, so too does the challenge to find external legal advisors who have the mindset, business insight and fresh thinking to support you to succeed.

**Offering you the complete business solution.** You need an adviser who can assemble a bespoke solution that delivers the outcome you are looking for. We know you need to achieve progress with speed and efficiency. Small margins matter and make the difference.

KPMG Law sits alongside a suite of other professional service capabilities, allowing us to combine deep legal expertise with wider skills and business insight to offer the complete solution. We can get to the right answer more quickly, drive effective and tailored outputs and deliver greater value for money.

**Collaboration, openness and a desire to co-create drives better outcomes.** You need legal professionals who don't just do what they have always done, but who are willing to flex their approach and innovate to get you the best result from any situation.

To truly drive value for your business, we have nurtured a new breed of legal professionals. They are business savvy, think about client outcomes first and constantly have an eye on how technology can be an enabler. We have drawn our team from diverse backgrounds and we have 50 percent\* female leadership at KPMG Law. We give our people the scope to be agile and creative and a working balance to thrive and be successful for our clients.

## Reimagining Law: our mindset.

We organise our business around the things that matter to you. Great legal expertise is a given, but you need more than that. We put our client solutions through robust analysis of what really drives our clients' needs, wants and fears. We support you on the day-to-day, the unexpected and preparing for the future:

### **Core business execution:**

We address your 'business as usual' requirements, such as legal compliance or administration, with the benefit of experience and insight, economies of scale, technology and efficiency.

### **Situational and critical needs:**

We support you with an event or situation which is not an everyday for you, whether driven by a macro-economic, regulatory or specific business scenario, such as a transaction or contentious matter.

### **Aspirational and future requirements:**

We help you transform and evolve your business and the achievement of your desired outcomes. That might simply mean using technology more effectively or it could mean rethinking how you operate.

\*Numbers accurate at date of publication, July 2020



# Solutions for your legal challenges

**We don't just look at your issues based on our capabilities as lawyers; we look at them from your perspective and seek to understand how we can best support your business objectives. We focus on what matters to you.**

## Business Structuring, Reorganisation and Change

These solutions focus on the structure of your own organisation at a legal entity or business level and what you do to change, optimise or comply.

Our experts know how to establish, structure or restructure your business or its legal entities to fit your needs, anywhere you operate.

And we can guide you on what to do when there is a bit of your business that you no longer want, whether its through corporate simplification, legal entity reduction or separation spin off.

## Deals and Finance

Mergers and acquisitions, deals with third parties and finance raisings can represent a major strategic move that is business or career defining, or the culmination of a lifetime's work. We recognise the importance of these situations or events, and our lawyers are dedicated to seeking the best outcomes for you and your business.

We focus on creating smooth transactions and robust contractual arrangements by fully understanding and driving to achieve your business objectives and outcomes. Employing deal technology to facilitate this is an area where we focus and can add significant value.

## Digital, Data and Technology

We all know how important data is, whether it is getting hold of it, using it, keeping it safe or dealing with what happens if it gets into the wrong hands.

Our solutions help you manage this complex area both in the UK and globally.

We also know that with data comes technology and digital. We love developing solutions which bring together our expertise, technology and data to create new and better outcomes to your challenges.

## Regulatory, Compliance and Governance

We live in a highly regulated world. We constantly need to adapt to meet the new standards imposed by laws and regulations, ensure we are compliant and have in place robust governance.

Our experts know where the hard lines are, where they are moving and how to help keep you the right side of them.

We apply practical and innovative solutions tailored to your needs to help you remain compliant. We also offer the option of outsourcing to leverage our expertise, technology, global coverage and economies of scale.

## Workforce and People

People are the lifeblood of business. Our solutions help you to execute on your people agenda, whether it's equal pay or right to work.

We are there for you when the going gets tough, knowing that handling situations the right way is as critical as the law.

We also know a thing or two about employee reward, working alongside our world-class tax colleagues to design effective ways to motivate.

## Private, Family and Ownership

We have a plethora of solutions that help private clients, their families, family offices and those working with them, such as trustees.

We believe in planning for eventualities but also knowing how to handle any bumps in the road.

We can also help you with planning, managing and supporting your legacy, the next generation and your philanthropic aims.

## Contentious and Disputed Matters

We narrow our focus in this area to two key specialisms:

- Making or defending claims with authorities, mainly HMRC. We have market leading expertise in this area and have an outstanding track record.
- Dealing with mass business claims, where the practical challenges are equal to if not greater than the legal and there is often a regulatory challenge at the centre of the issue.

## Your Legal Function

In-house lawyers are our colleagues closest to the coalface of industry and we have made it our mission to understand and support their world.

Working together with experts drawn from KPMG's network firms in Germany, Australia and the US, we have a dedicated team that focuses completely on solutions to support your legal function globally.

Our team is leading the market on how to create the legal function of tomorrow with focus on transformation, process and technology.

## Contracts and Third-Party Risk

Putting in place appropriate contractual terms to govern your key business activities is an expected part of good business practice. It provides clarity and assurance on where you stand from the perspective of your rights and your obligations and is of importance to boards, auditors, shareholders, financiers and counterparties alike.

We offer solutions which support you with complex contracting through to how you manage volume contracting and associated counter-party risk.

# Working with us



A genuine focus on what matters to you most.

- ✓ **We deliver complete business solutions** to help ensure you and your business get better outcomes. No more piecing together the parts, just one solution.
- ✓ **Talented people with expertise and business perspective**, we nurture legal professionals who are experts but think about client outcomes first and constantly have an eye on how technology can be an enabler.
- ✓ **A strong commitment to diversity, inclusivity and socially mobility** – at KPMG Law we have an enviable record, proud to have a diverse and inclusive business with 50 percent\* female representation in our leadership.
- ✓ **Access to global solutions and local legal advice**, where you need it, when you need it across 80 countries with over 2,700 lawyers via KPMG's Global Legal Services network.
- ✓ **Reimagining Law** is a willingness to adapt, to flex, to change ways of thinking and working, embrace technology and to collaborate to deliver to you the outcomes you need.

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What you can expect from us:

- ✓ **Energised and diverse teams**
- ✓ **A desire to fully understand your challenge**
- ✓ **A focus on business solutions with a legal lens**
- ✓ **A willingness to leverage technology to do things better**
- ✓ **A collaborative and open relationship**
- ✓ **Control over costs and value for money**

## Contact

If you would like to find out more or discuss how KPMG Law can help you, please contact:



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