



Unlock the potential in procurement

KPMG Powered Enterprise Procurement enabled by Coupa

Integrated procurement practices can generate huge value. But achieving it can mean replacing legacy systems and broken processes. For many organisations this can seem a daunting challenge. KPMG Powered Procurement can unlock the transformation of your procurement function. Reaching beyond cost efficiencies, it creates a more agile operation, using cloud technology, mobile functionality and automation.

Choose to extend Procurement's role

Faced with empowered customers, emerging technologies, severe periodic disruption and a battle for skills, CPOs face important questions:

- Can I be a better partner to my business?
- How can we make self-service the norm for users and suppliers?
- How can procurement leverage big data to be intuitive and insightful?
- How can procurement use external insights, tools and technologies to drive better outcomes?
- What is the best way to make change happen smoothly?

KPMG believes that successful procurement functions of the future will combine:



Customer-centric procurement



Insights and analytics



Agile operating model



Digital procurement platform



Workforce of the future



Supplier-centric procurement



Category innovation

Introducing Powered Procurement

Powered Enterprise Procurement is an outcome-driven business transformation solution that combines deep procurement knowledge, proven delivery capability and leading technologies to drive sustainable change, rising performance and lasting value.

The Powered Procurement solution provides a Target Operating Model for Source-to-Pay that helps clients transform their S2P process — accelerating delivery and enabling clients to maximise the value of their technology investment.

KPMG professionals understand the human factors involved in business transformation. We can help inspire and empower your people to embrace change, as you align your transformation with industry disruption.

A pre-configured cloud solution, embedded with years of KPMG leading practice and enhanced with automation, Powered Procurement can help you to quickly transform and derive value from your move to the cloud.

It's not what you put into the cloud that matters, but what you get out of it

Powered Enterprise Procurement can help prepare your business for the future:

- A jump start to your digital transformation
- Immediate access to leading practices and processes
- Validated solutions with tried-and-tested real-world usability
- Helping reduce implementation risk and enhance ROI
- High-touch change management and employee experience
- A solid platform for continued evolution and progress.



What's in the box?

Powered Procurement provides a combination of leading practices and processes, tested technology solutions and a next-generation delivery framework.

Adapted together with you, the pre-configured approach provides a fast-track towards value creation and benefits realisation.

- **KPMG Target Operating Model** shapes how transformation plays through every layer of your organisation. It's breadth helps to ensure that the transformation is business and function led, enabled by technology
- **KPMG Powered Execution Suite** is an integrated platform of next generation tools to help deliver functional transformation
- **KPMG Powered Evolution** provides access to specialised resources to drive continuing evolution.

Leveraging our deep Coupa implementation experience

87% of your S2P design decisions typically come recommended by KPMG. Resulting in faster decision making, earlier validation and deeper detailed design.

Coupa specific assets in the KPMG Target Operating Model

95+	Powered Coupa specific assets
90	Leading practices
87	Role based process flows
55	Reports & dashboards



Including a deep library of assets such as:

25 Design validation packages	150+ Mapping documents and specs	500+ Test scripts
--------------------------------------	---	--------------------------

Imagine your Procurement function with...

- Value-add, supplier centric procurement
- AI driven insights and analytics
- Forward thinking and transformative category innovation
- Hyper-efficient workforce of the future
- A seamless customer centric buying experience
- An adaptive and agile operating model

What comes next is powered by KPMG.

kpmg.com/uk



The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

© 2023 KPMG LLP, a UK limited liability partnership and a member firm of the KPMG global organisation of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved. Printed in the United Kingdom.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organisation.

Designed by Evalueserve.

Publication name: Switch up customer engagement | Publication number: 138100A-G | Publication date: August 2022

With KPMG Powered Enterprise Procurement you can:

- **Transform** the way you run your business
- Build **agile functions** that evolve as you grow
- Help your people to **adopt and embrace change**
- **Exploit new technologies** for value and performance
- **Drive future success** with the latest leading practice
- **Optimise service delivery** and use of data for competitive advantage



KPMG member firms are recognised leaders in Coupa implementation and support.

- 1,250+ dedicated procurement professionals worldwide
- More than 160 Coupa deployments spanning 90+ countries worldwide
- 475+ Coupa certified and experienced resources worldwide
- More than 8 years of joint implementation experience with Coupa in many Fortune 500 companies.

To find out more about Powered Enterprise Procurement and the impact it can have on your business visit:

kpmg.uk/Coupa