



## **The Hon Albert Isola, MP**

### **Minister for Digital, Financial Services and Public Utilities**

Minister Isola has primary responsibility for raising Gibraltar's profile as a well-regulated commercial centre particularly in the areas for which he has specific responsibility which include financial services, digital technology innovation and online gaming.

He is responsible for financial services policy and product development and in this role led in the creation and establishment of the Gibraltar International Bank, a first for Gibraltar as a home-grown full-service credit institution. The Bank has been in operation since May 2015.

Minister Isola previously served as Gibraltar's Minister for Commerce where he played a central role in driving the creation of the world's first purpose-built DLT regulatory framework, which became law in January 2018 for firms using blockchain to store or transfer value belonging to others.

He has been a Minister in the Government since his by-election win for Gibraltar's governing parties, the GSLP/Liberal Alliance, on 4 July 2013. Minister Isola had previously been a GSLP member of the Opposition in the then 'House of Assembly' ('Parliament' under the new constitution) from 1996 to 2000. Prior to re-entering Parliament, he had been a Partner at a major Gibraltar international law firm since 1985.

During his extensive legal career, Minister Isola specialised in all aspects of property development and its financing and led the Financial Services team. He also regularly acted as an adviser to the Financial Services Commission.

Minister Isola was educated at Stonyhurst College, Lancashire (1973-1980) and read Law at Kingston University (1980-1983). He is married and has four children.



## **Adam Rivers**

### **Partner – KPMG Economics**

Adam leads KPMG's consulting work in the betting and gaming sector. He has over 13 years' experience in the sector, where he has provided advice to both operators and regulators. His work has covered jurisdictions across the globe, including regulatory strategy, policy formation, M&A, advanced analytics and statistical simulation, regulatory compliance and testing.

He is recognised as a global thought leader in the sector, including frequently published thought leadership and speaking roles at sector, academic and legal conferences, including the GB Gambling Commission, ICE, G2E, SiGMA, UNLV's ICGRT, IMGL, KPMG's eSummits and multiple law firms.



**Alasdair Lamb**  
**Senior Associate – CMS**

Alasdair is a Senior Associate in CMS's Gambling Group and Technology and Media Department. He regularly advises clients in the gambling sector on a range of commercial and regulatory matters, including providing advice in respect of licensing and compliance, regulatory enforcement action, and negotiating commercial contracts for both B2B and B2C operators. He also provides commercial and regulatory support on corporate mergers and acquisitions.

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**Andrea Czakó**  
**Research Manager, Centre of Excellence in Responsible Gaming,  
University of Gibraltar**

Dr Andrea Czakó holds a PhD in social psychology from Eötvös Loránd University, Budapest, Hungary and has a decade of experience in different leadership and management roles in a higher education environment, especially in project management and the planning and implementation of research activities. Andrea currently works as a Research Manager at the Centre of Excellence in Responsible Gaming at the University of Gibraltar, a research institute that focuses on the scientific study of gambling behaviour and problem gambling and aims to understand factors that may lead to gambling problems and contribute to effective prevention and treatment interventions.

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**Andrew Montegriffo**  
**Partner in the Corporate and Commercial Department and leads the  
Gaming team at Hassans.**

Andrew works with clients in the sectors of online gaming, fintech and digital technologies. He advises on a wide range of legal issues including licensing, regulatory, financing, corporate structuring, tax and general commercial matters. He has been heavily involved with the establishment and ongoing operation of multiple blue-chip gambling operators and DLT companies in Gibraltar.

Andrew regularly contributes to legal journals and publications. He also teaches the Gaming Law module at the University of Gibraltar for the Professional Certificate of Competence in Gibraltar Law and speaks at industry conferences.



## **Andrew Tait**

### **Head of Betting & Gaming**

Andrew joined the firm in 2017 and his key specialisms are gambling and skill gaming law and regulation, compliance, governance and risk management, AML policies and procedures, IT contracts and technology licensing, entertainment and media contracts, as well as copyright licensing, sports sponsorship agreements, e-commerce, and internet law.

Andrew is a director of InceSight Ltd, a joint venture between Ramparts and Amber Gaming, with the aim of providing a regulatory and practical analysis of the international gaming landscape. Andrew originated and then delivered this concept with his colleagues in Amber Gaming, leading to the launch of a digital research assistant called Advennt.

Advennt contains critical content provided by expert gambling lawyers from around the world, which is updated monthly and rated according to the difficulty of each aspect and type of gaming product.

Andrew also provides strategic consultancy services at board and executive level to a number of online gambling and skilled-based gaming operators to help grow their business internationally.



## **Charlie Leach**

### **Manager, Risk Consulting – KPMG**

Charlie is a regulatory specialist for the sector with ICA certification for AML in gambling. He has advised multiple operators and regulators on regulatory compliance and the commercial impact of regulation in the industry and has conducted several regulatory audits. He regularly speaks at events on topics ranging from gambling AML regulation to ESG in the industry.



## **Chris Dougan**

### **Chief Communications Officer – Genius**

Chris Dougan is the Chief Communications Officer of Genius Sports, with responsibility for developing and implementing the company's global corporate communication, public affairs and government outreach strategy.

Chris spent his early career at MGM before moving into political candidate campaigns, ballot measures and issue advocacy work in California and Washington, DC. For over fifteen years, Chris has specialised in managing integrated public affairs, strategic communications and issue advocacy campaigns on behalf of highly regulated industries. He has planned and executed multiple federal and state campaigns across the US, EU, and EMEA region on behalf of national governments, institutions, and multinational corporations such as Coca-Cola, Diageo, and Unilever.

Since joining Genius Sports in 2015, Chris has driven targeted stakeholder engagement efforts and leads the US advocacy programme by providing senior counsel to sports leagues, C-suite executives, opinion leaders, regulators and politicians. Outside the US, Chris has helped extend Genius Sports' reach into emerging markets such as Brazil by leading the debate on regulation and positioning the organisation at the forefront of sports betting policy initiatives.



## **Darren Anton**

### **Director – KPMG Advisory Limited**

Darren trained in UK personal and corporation tax before he qualified as a Member of the Chartered Institute of Taxation. He relocated to Gibraltar in 2008 and now provides Gibraltar compliance and advisory services, whilst continuing to focus on cross-border structuring for international companies and high net worth individuals. Darren has practised tax in Gibraltar and by advising on all aspects of tax in Gibraltar, has developed a profound understanding of the Gibraltar tax system and Gibraltar within the international tax sphere. Darren advises not only large, internationally recognised companies, including online gaming companies and banks but also, to start-up businesses and individuals looking to establish in a jurisdiction with a low tax regime.



## **David Mc Leish**

### **Partner, Wiggin**

David is a Partner in Wiggin's market leading Betting & Gaming team. He has a wealth of experience across all corporate, commercial and regulatory matters in the gambling sector. He has worked on some of the most significant transactions in the industry over the last 15 years and was previously General Counsel at a leading gambling software supplier..



## **Elaine McCormack**

### **Senior Manager, Risk Consultancy - KPMG**

Elaine joined the KPMG advisory team as a senior manager in September 2017, bringing with her almost 30 years' experience in financial services on the Isle of Man. After 20 years with Barclays, Elaine joined the Isle of Man Financial Services Authority as a Manger in their banking supervision team at the height of the financial crisis in 2008 where she spent 8 years supervising a wide range of Isle of man licence holders ranging from multi-national banks, to small local foreign exchange bureaus and payment service providers. Prior to joining KPMG, Elaine acted as Head of Risk and Compliance for a private banking group formerly based on the Island where she was instrumental in providing the risk and compliance direction for winding down the local operation. At KPMG, Elaine specializes in regulatory compliance and has a wide range of clients within the financial services and gaming sectors across a number of jurisdictions.



## **Emma Garner**

### **Assistant Manager Indirect Tax – KPMG LLP**

Emma has worked with clients across the betting and gaming sector over the last 2+ years specifically in helping businesses achieve VAT efficient operating models and understanding establishment risk. Emma has worked within KPMG's UK Indirect Tax team for 5 years.



## **Francisco de la Puente**

### **Director KPMG**

Francisco joined the tax department of KPMG in January 2009. Prior to working for KPMG, Francisco de la Puente worked in the tax department of URÍA MENÉNDEZ, in the Madrid and Valencia offices from 2002. He is specialized in Corporate Taxation and tax efficient investment structures. Francisco has participated in several corporate reorganizations and has been involved in tax process before the Spanish Tax Authorities and Spanish courts covering main Spanish taxes.

Francisco leads the Gaming Practice at KPMG Spain, advising several international gaming companies established in Spain. Francisco has a Law Degree & Business Degree. . He was recognized in the Best Lawyers rank as from 2020.





## **Hari Sharma**

### **Indirect Tax Senior Manager - KPMG**

Hari joined KPMG on the tax graduate programme in 2012 and over the past 10 years has worked with a number of betting and gaming businesses including remote gaming and sports betting operators, betting exchanges, casinos and lotteries. This has included deal support including tax due diligence and post-deal integration, the effective structuring and management of business operations taking account of Maltese Tax Reform and Brexit, and new market entry support across Europe, Africa and the Americas. Hari's experience in working with businesses in the sector has been supplemented by a 6 month secondment as Indirect Tax Senior Manager at a FTSE 100 listed betting and gaming business. Hari also manages KPMG's day to day indirect tax relationship with a number of online platforms and payment processors, i.e. businesses that share cross-functional issues with gambling operators or, in the latter case, are an integral part of their supply chain.



## **Judith Glynn**

### **PhD student, Centre of Excellence in Responsible Gaming, University of Gibraltar**

Judith Glynn is a Commonwealth Scholar pursuing her PhD at the Centre of Excellence in Responsible Gaming, University of Gibraltar. Her primary research interest is the role of gambling in society, especially the public policy, legal and regulatory frameworks established to manage gambling, and other risk industries such as tobacco, alcohol, and cannabis. Judith was as part of a small executive team tasked with the expansion of gambling in Ontario, Canada in the late 1990's – creating the public policy and legal framework for several large destination casinos, small charity casinos, and 17 racetrack slot operations. From 2000-2012 she managed the world's largest gambling research program at the Ontario Problem Gambling Research Centre (OPGRC), working with more than 100 international scientists. Judith has worked with government policymakers, regulators, public health agencies, research institutes, and industry across Canada, the US, and internationally. She is a member of the Research Review Committee for the Massachusetts Gaming Commission, and of the New Jersey Gambling Treatment Diversion Court (GTDC) Advisory Group. Judith speaks English and French, and A2 level Spanish.



## **Julie Allison**

### **Chief Revenue Officer – Games Global**

With leadership experience at some of the industry's top players, Julie Allison continuously powers growth in all its forms.

Previously of Paddy Power Betfair, Red Tiger, NetEnt and Microgaming, Julie brings a diverse skillset to the Games Global leadership team as Chief Revenue Officer.

With a degree in Business Management and a Master's degree in Marketing, Julie is a forward thinking leader, providing strategic commercial direction to Games Global. As Chief Revenue Officer, Julie role is to power global growth, ensuring profitable revenue streams and positioning Games Global for robust expansion.



## **Kristian Valenta**

### **Chief Financial Officer – Continent 8 Technologies**

Prior to joining Continent 8 in September 2022, Kristian held a number of senior level roles, most recently as Vice-President in the Technology, Media and Telecommunications Group at Novacap, a leading North American private equity firm.

Kristian has extensive experience in leading numerous fund related activities, including supporting various capital raises, headed several M&A and corporate finance efforts and has been an active Board member across numerous portfolio companies within the technology group.

Based in Montreal and reporting directly to the CEO, his role at Continent 8 sees Kristian continuing to build on the company's existing plans for expansion. He is responsible for the company's overall finances, whilst working alongside the executive team on operations, administration and Continent 8's overarching strategy.



## **Laura Bilinski**

### **Associate – CMS**

Laura is an associate in the Technology & Media team at CMS and has particular experience advising clients in the gambling and online retail sectors. She regularly advises gambling operators on matters concerning gambling law and regulation, and also in respect of advertising and consumer regulation. She has experience drafting and negotiating various commercial agreements for gambling clients, including software licence agreements and services agreements.



## **Leila Goelz**

### **Chief People and Transformation Officer – Games Global**

Leila Goelz, previously of The Stars Group, joins Games Global as Chief People and Transformation Officer. Set to deliver a best-of-breed people and culture experience, Leila brings unparalleled cultural direction and expertise to the global company.



## **Liam Smith**

### **Director of Customer Operations – Rank Group**

Liam is a seasoned operational leader with many years of experience in the gaming industry. He is currently the Director of Customer Operations at Rank Group Plc, where he oversees all aspects of customer service, player protection, fraud, and payments. Liam is a strategic thinker with a proven track record of delivering results. He is also a strong advocate for customer experience and is passionate about using technology to improve the way customers interact with businesses.

Under Liam's leadership, Rank Group Plc has consistently achieved high levels of customer satisfaction. He has also led the company's efforts to implement innovative new technologies, such as Hawkeye, a real-time player protection platform, AI bots and automation, which have helped to reduce friction and improve efficiency. Liam is a highly respected leader in the gaming industry and is known for his deep knowledge of the customer experience.



## **Mark Kemp**

### **CEO – DAZN Bet**

Mark Kemp leads DAZN BET, a strategic recreational betting business partnership between DAZN Group and Pragmatic Group, a leading platform technology and content provider for the betting and gaming industry. He has over 20 years commercial, senior management experience building, marketing and operating B2C products. Mark joined DAZN BET from BoyleSports, Ireland's largest independent bookmaker, where he was CEO. He previously served as Managing Director of Ladbrokes Coral, successfully integrating and significantly growing both brands following their merger.



## **Micky Swindale**

### **Partner – KPMG**

Micky is a partner at KPMG, where she has worked since 1997, initially in their Isle of Man and Gibraltar practices, then as part of the leadership team for the KPMG Islands Group, spanning a sub-region which includes the UK's crown dependencies, Malta, Bermuda and the Caribbean. She recently relocated to London to become KPMG's Global Head of Sales Enablement, working with KPMG teams worldwide to deliver an exceptional client experience.

She retains a focus on eBusiness – as organiser of the KPMG eGaming Summits since their inception in 2010, presenter of the Global Gaming Awards in London and Las Vegas since 2014, and a key member of KPMG's global gaming team, she has developed expertise and relationships in the eGaming sector in particular.

Micky leads KPMG's #WeAllWantToPlay initiative for the gambling and betting sector, which aims to bring together and give a voice to the different groups working to promote diversity, equity and inclusion (DEI) in the sector. She uses KPMG's extensive research and work in the DEI space to highlight issues and potential solutions, and has presented at several industry events on this topic.





## **Nicholas Marcias**

### **Secretary General – Gibraltar Betting and Gaming Association**

I am a compliance and regulatory professional since 2002 and was Gibraltar's first ever gambling regulator back in 2006. I was part of the team that developed and implemented Gibraltar's existing regulatory regime and was a participant in the 'International Association of Gaming Regulators' and the 'Gaming Regulators European Forum' during my time in gambling regulation. I moved to the industry in 2014 holding senior compliance posts in companies such as 'Gala Coral Interactive' and 'William Hill Online UK'. I have since set up my own gambling compliance consultancy business. I was the 'Gibraltar Betting and Gaming Association's' Chief Operating Officer last year, and I am the Secretary General 'Gibraltar Betting and Gaming Association' since May this year.



## **Nick Nocton**

### **Partner – Mishcon de Reya LLP**

Nick is a Partner in the Innovation Department and Head of the Firm's top ranked Betting and Gaming Group. With over 20 years' experience advising companies from all parts of the gambling and games industries, Nick's practice addresses commercial and regulatory matters, including regulatory investigations and enforcement proceedings, licensing, AML and regulatory compliance, commercial contracts, and corporate/M&A.

Nick is active in rapidly evolving areas such as skill gaming, esports, social gaming and gamification generally, where the regulated sector is converging with digital entertainment. Nick is also the co-lead of the firm's esports and Digital Entertainment group.

Nick's clients include multinational gambling operators; game publishers; software developers; gaming machine and equipment manufacturers; investors and financial institutions; as well as regulators.

Nick is identified as a "gaming and betting expert" by Chambers UK and Chambers Global with clients deeming him a "tremendous lawyer". Legal 500 have recognised him as a Leading Individual in this sector and he is part of the Hall of Fame. Nick is also a general member of the International Masters of Gaming Law (IMGL).



## **Nigel Hinchliffe**

### **Partner, Transaction Services – KPMG UK**

Nigel is a Transaction Services partner in KPMG's UK practice. He has worked in the M&A market for the last 20 years, including four years with Entain.

Nigel now leads KPMG's gaming team in the UK from a deals perspective, with a particular focus on due diligence and value creation.



**Oliver Tenzer**  
**Senior Associate – Wiggin**

Ollie works across complex matters for many of the largest operators in the UK. “I advise clients on both commercial and regulatory matters and have been involved in a number of high-profile regulatory settlements. My approach is methodical, organised and proactive; I always try to bring a personable approach into the work that I do.

Prior to joining Wiggin, I was legal counsel at a leading sportsbook provider. This has provided me with a greater insight into how our clients operate and has allowed me to draw on my experience from working in-house when providing advice to gambling clients.”



**Pierre Tournier**  
**International Director – Betting and Gaming Council (BGC)**

In his position as BGC International Director, Pierre leads the lobbying activities of the BGC in overseas jurisdictions. With nearly 15 years of experience in the gambling industry, Pierre previously worked as a Director of Government Affairs for the Remote Gambling Association (RGA) and a consultant for the Brussels-based public affairs consultancy Instinctif Partners. Pierre holds a BA in Law from the University of Toulouse and a LLM from University College Dublin (UCD).



**Phil Walker**  
**UK & Ireland Managing Director – 888 William Hill**

13 years industry experience initially with Gala Coral and then Ladbrokes Coral in digital roles. Joined William Hill to run UK Online in 2019 before taking responsibility for UK Retail to create the UK Division in September 2020. Since then we have invested in creating an omni-channel business in the UK with great success and in 2022 I took responsibility for Ireland and our Irish brands within our portfolio. When we came together with 888 in July 2022 to become one of the world’s biggest betting and gaming company, I also took responsibility for our 888 brands in the UK & Ireland.



**Rab Grewal**  
**Market and Regulatory Insight Senior Manager – GB Gambling Commission**

Rab has over seven years of experience working in gambling regulation. With a background in economics, Rab leads the Gambling Commission’s horizon scanning function specialising in market and regulatory insight which focuses on current and future market trends in the gambling industry.



## **Rachel Armitage**

### **Head of Compliance & MLRO – LeoVegas**

Bio-Rachel is Head of Compliance at LeoVegas Group, part of MGM Resorts International, based in the UK. Rachel has background in compliance and governance with the last 4 years in the remote gambling industry. As MLRO for the UK market Rachel has a keen interest in fighting financial crime and has recently become a certified anti-money laundering specialist through ACAMS.

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## **Sanjoy Sarkar**

### **Sanjoy is a Senior Data Scientist at Playtech.**

He has more than 10 years of experience in Data Science and Machine Learning. For the last seven years, he was involved in responsible gambling related analytics and provided machine learning solutions in safer gambling. Originally coming from a background of core software development and consulting, he developed expertise in business intelligence and data science in multiple business domains / various industries. He currently leads the data science function of Playtech's safer gambling initiatives.

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## **Santiago Asensi**

### **Managing Partner / Socio Director – Asensi Abogados**

Santiago Asensi is Managing Partner and founder of Asensi Abogados, a boutique law firm with offices in Spain and Colombia. He is a qualified lawyer specializing in Gaming & Gambling law, an expert in regulation, contract law and litigation for both online and land-based operators, and gambling-related stakeholders in Spain. In 2015, Asensi's firm won the public tender in order to advise Coljuegos, the Colombian regulator, on the development of the first regulation for online gaming in Latin America.

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## **Sarah Gardner**

### **Deputy Chief Executive Officer, Gambling Commission**

Sarah joined the Gambling Commission in 2009 and has since held a number of senior management roles.

Sarah spent most of her earlier career as a civil servant in a number of government departments covering a wide range of topics including tax, European and international policy, consumer protection, competition, better regulation, small business and enterprise policy.

Sarah is responsible for the following areas of the Commission's work: strategy, policy, research and statistics, National Lottery (current Licence) and major projects.



## **Shu (Mogu) Yu**

### **Researcher, Centre of Excellence in Responsible Gaming, University of Gibraltar**

Dr Shu (Mogu) Yu holds a PhD in psychology from the University of Macau and is currently a researcher at the Centre of Excellence in Responsible Gaming at the University of Gibraltar. Her research focuses on behavioral addictions, particularly gambling and gaming disorders, responsible gaming, and related protective and risk factors. Dr Yu's work has been published in international peer-reviewed journals and presented at academic conferences. She also serves on the editorial board of addictive disorders for the journal *Frontiers in Psychiatry* as a review editor.



## **Sian Harding**

### **Associate (Innovation – Betting & Gaming) – Mishcon de Reya**

Sian is an Associate in the Betting and Gaming Group at Mishcon de Reya LLP. She has experience advising companies in the gambling and gaming sectors on regulatory and compliance matters, including responsible gambling, regulatory investigations and enforcement proceedings. Sian also supports clients on corporate transactions and commercial disputes.



## **Stephen Hodgson, FCA, CTA, ADIT**

### **Head of Indirect Tax – Entain plc**

Stephen is Head of Indirect Tax at Entain plc where he established and leads a team of 7 gaming tax and VAT professionals responsible for managing an annual tax bill of £1 billion across more than 1,000 tax returns in over 40 jurisdictions, including Gibraltar and the UK. He has over 16 years of experience, including more than 10 years in two “Big 4” accountancy firms and over 6 years at Entain. Stephen is a Fellow of the Institute of Chartered Accountants in England and Wales (FCA), a Chartered Tax Adviser (CTA), holds the Advanced Diploma in International Taxation (ADIT), and is a founder member of the Gibraltar Association of Tax Advisers (GATA). He is chair of the Tax Committee of the Betting & Gaming Council (BGC) and is a member of the Tax Working Group of the European Gaming & Betting Association (EGBA). His other roles include chairing the Lord Mayor’s Briefing Group, which provides tax policy briefings for trade and diplomatic purposes to the Lord Mayor of the City of London, and sitting as a member of the Audit Committee of the Commonwealth of Nations.



## **Steven Caetano**

### **ISOLAS**

A leader in the gaming sphere, Steven's practice also includes M&A and corporate work. He continues to work closely with the firm's Senior Partner and gaming expert Peter Iola.

Steven regularly advises international gaming companies advising on licensing requirements and applications, regulation, and corporate law, general e-commerce/site content, intellectual property, data, technology, compliance, and regulatory matters.

He continues to secure numerous remote gambling licences and regularly leads in M&A work in the sector.

Steven also advises new start-ups in the online gaming / virtual entertainment space ranging from e-sports and fantasy betting to event prediction platform product providers and continues to stay abreast of developments in what is a dynamic and ever-changing industry.

Steven is ranked as a Global Market Leader in Chambers & Partners Gaming & Gambling 2023 with one commentator saying...“Steven Caetano is highly knowledgeable and well versed in the gaming



## **Susan Breen**

### **Partner, Betting & Gaming Group – Mishcon de Reya LLP**

Susan is a Partner in Mishcon de Reya's top ranked Betting & Gaming Group. Susan specialises in international M&A transactions as well as regulatory and commercial advice to some of the industry's pioneering businesses. She has been involved in many of the sector's high profile and innovative transactions over the past 25 years. Much of Susan's work is international with a particular focus on helping clients buy or build businesses in an environment that has become increasingly complex from a legal, regulatory and tax perspective. Her clients include major operators, Regulators, Governments and service providers to the sector.

Susan sits on the Executive Committee of the International Masters of Gaming Law (IMGL) and is a regular speaker at industry events on topics such as M&A, sector consolidation and regulatory developments.



## **Tom Banks**

### **Head of Corporate Affairs UK / Global – Kindred Group**

Tom is Head of Corporate Affairs UK/Global at Kindred Group, working with stakeholders across the sector and beyond to build partnerships and promote Kindred's role in creating a more sustainable industry. Prior to joining Kindred Group, Tom spent almost a decade working in the UK political sector – for a leading policy and research agency and on some of the UK's biggest election campaigns – including the General Election in 2010 and 2015, as well as the 2016 EU Referendum.





## Vaughan Lewis

### Chief Strategy Officer – 888 Holdings

Vaughan is the Chief Strategy Officer at 888Holdings, where he is responsible for corporate strategy, M&A, ESG, brands, insight and investor relations. Vaughan joined the group in early 2021, and led the acquisition of William Hill and the formation of the joint venture 888AFRICA. Prior to 888, Vaughan worked for Sky Betting & Gaming, The Stars Group and Flutter in a range of roles covering communications, strategy and corporate development, and was involved in the integrations of these business combinations. Vaughan started his career in financial markets, first on the buyside with a global investment mandate, before spending over a decade on the sell-side as the pan European betting and gaming equity research analyst for Morgan Stanley.



## Will Hawkley

### Global sector head for Leisure and Hospitality – KPMG

Will joined KPMG in 2001 to develop KPMG's presence in the leisure sector as part of the business development team. He also works across the TMT sector across a number of clients.

Will is now KPMG's global sector lead for the leisure and hospitality sector and has over 20 years' experience of working in the sector. In this role Will leads KPMG's UK and Global gaming practice working with a large number of companies across the sector and is involved in the organisation of the KPMG Gibraltar e gaming summit and the #weallwantoplay initiative. Will also works closely with industry bodies such as UK Hospitality. He also organises KPMG's bi annual pub and restaurant, gaming, Tour Operator and hotel sector CFO dinners.

Before joining KPMG, Will was a National Account Controller at Anheuser-Busch Europe Ltd, the world's biggest brewer working with brands such as Budweiser. Will managed a number of sectors including Specialists and Convenience, Cash & Carry, Carlsberg-Tetley and Mitchells and Butlers. Will also worked on a large Sales & Operations planning project at Anheuser-Busch leading the sales input to this change management programme. During his time at AB, Will also helped develop and deliver Account Management and Negotiation sales training programmes.

Prior to Anheuser-Busch Will worked in National Account Manager roles for Ross Young's a Division of United Biscuits and for Master Foods a Division of Mars UK in the foodservice and pub retailing sectors.



## **William Gantz**

### **Partner – Duane Morris LLP**

William M. Gantz is a versatile lead trial lawyer with nationwide experience representing gaming, technology and manufacturing clients in intellectual property and commercial litigation, including patent infringement, trade secret, consumer class action and appeals.

Bill is a well-known speaker and authority on gaming law in the US. Since 2002, he has represented internet and mobile gaming clients in patent infringement litigation and inter partes review of US patents. Bill has extensive experience defending gaming industry clients facing consumer class actions and collective arbitration claims asserting rights to recover revenues under gambling loss recovery and consumer fraud statutes. Bill also regularly advises gaming clients regarding state and federal gambling law, provides opinions supporting operations, and gives counsel on licensing and regulatory compliance matters. Bill focusses on supporting digital entertainment businesses and start-ups offering igaming, pay-to-play or “freemium” games, fantasy sports, esports, sports betting, skill games, sweepstake, retail product promotions and lottery tickets. His gaming clients include those utilizing cryptocurrency, blockchain technology, ICO’s and tokens. His pro bono work regularly involves assisting charitable organizations with events or fundraising involving games, contest or raffles.



## **Yanica Sant**

### **Group Legal Director, Regulatory – 888 William Hill**

Yanica Sant holds the role of Group Legal Director (Regulatory) at 888 William Hill, heading the regulatory team within the legal division, and is responsible for providing the legal perspective on various regulatory matters. She was previously General Counsel of the Malta Gaming Authority, having spent just under 8 years there, fulfilling various functions within the legal, policy and enforcement department.